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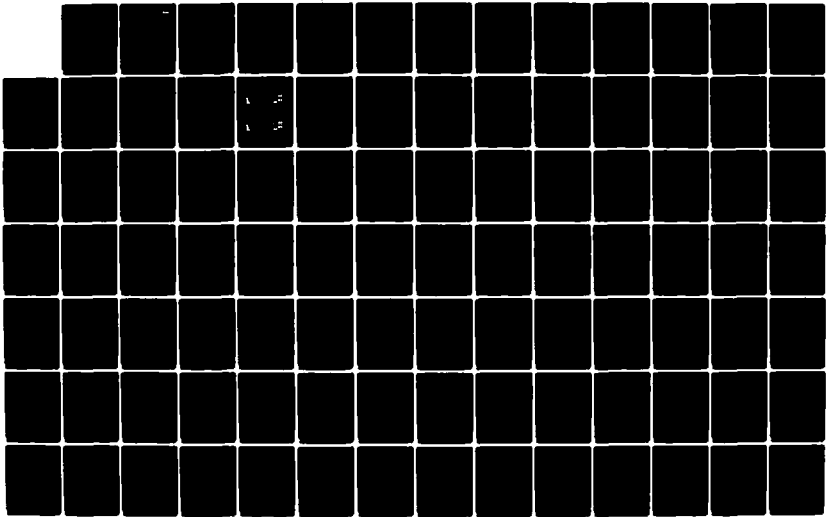
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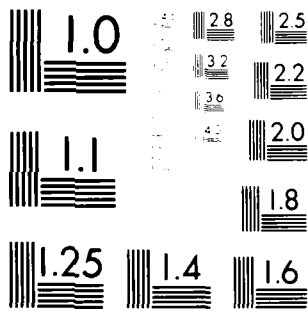
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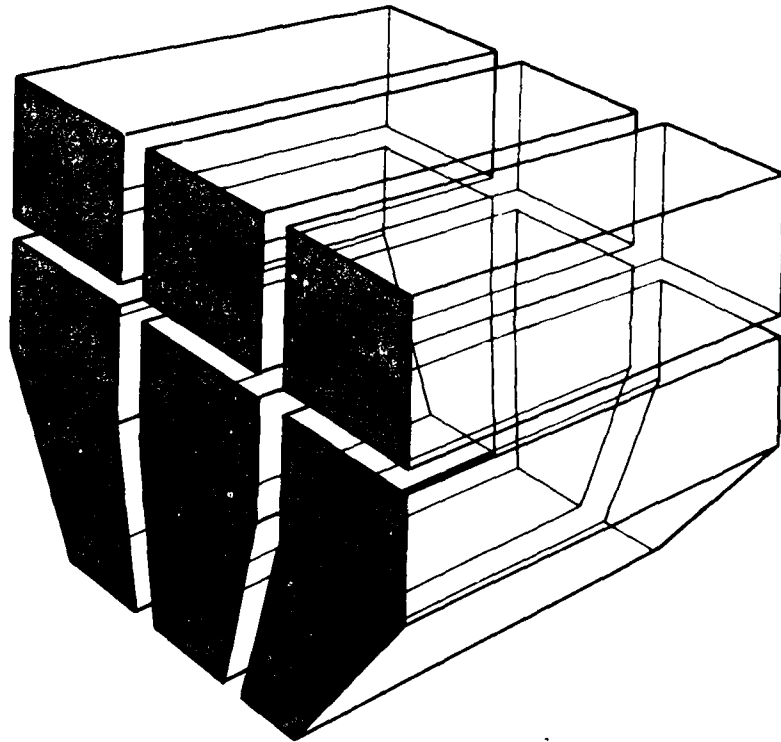
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TECHNICAL REPORT N-69 (REVISED)  
May 1984

**AD-A144 950**

ECONOMIC IMPACT FORECAST SYSTEM (EIFS) II:  
USER'S MANUAL, UPDATED EDITION

by  
D. P. Robinson  
J. W. Hamilton  
R. D. Webster  
M. J. Olson



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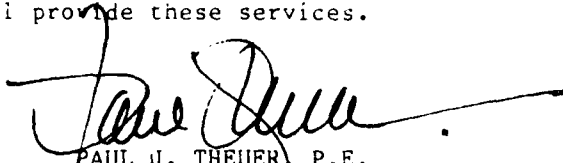
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NOTICE

This report describes a computer-based system which is in the process of being transferred to an operating agency for production use, training, and maintenance. However, until the process is completed, CERL has been authorized to work with DOD users in extending the field testing of the system. This arrangement provides for CERL staff assistance to the user on a cost reimbursable basis and on a staff available basis. The details for making such an arrangement are described in the report. When the transfer is completed the operating agency will provide these services.



PAUL J. THEUER, P.E.  
Colonel, Corps of Engineers  
Commander and Director

## FOREWORD

This project was performed for the Directorate of Engineering and Construction, Office of the Chief of Engineers (OCE), under Project 4A762720A896, "Environmental Quality for Construction and Operation of Military Facilities;" Task 01, "Environmental Quality Management for Military Facilities"; Work Unit 002, "Development of Environmental Technical Information System." The work was performed by the Environmental Division (EN), U.S. Army Construction Engineering Research Laboratory (CERL). Mr. V. Gottschalk, DAEN-ECE, was the OCE Technical Monitor.

This research was made possible through the efforts of Department of Defense (DOD) personnel, consultants from the University of Illinois, and scientists and engineers of CERL.

Administrative support and counsel were provided by Dr. R. K. Jain, Chief of CERL-EN. COL Paul J. Theuer is Commander and Director of CERL, and Dr. L. R. Shaffer is Technical Director.



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ECONOMIC IMPACT FORECAST SYSTEM (EIFS) II:  
USER'S MANUAL, UPDATED EDITION

1 INTRODUCTION

Background

Following the passage of the National Environmental Policy Act (NEPA) in 1969,<sup>1</sup> two orders established that all Federal agencies must assess the environmental impacts of their major programs and actions as well as provide leadership in environmental protection.<sup>2</sup> Because of NEPA's requirement for assessing any impacts on the "quality of human environment," subsequent questions arose regarding whether this mandate extends to the social and economic impacts of programs and actions. Many courts have decided that in preparing Environmental Impact Statements (EISs), adequate assessment of social and economic impacts is as important as assessment of biophysical impacts.

In the past, requirements such as the Case Study Justification Folder (CSJF) documentation for Department of the Army (DA) realignment actions provided for identifying potential economic impacts and considering these impacts in the decision-making process. More recently, Department of Defense (DOD) guidelines have encouraged a uniform approach to socioeconomic impact assessment, so that all DOD agencies may benefit from a systematic approach and uniform documentation. The desire for uniformity stems, in part, from the uniqueness and geographic distribution of DOD installations, their effects on local economies, and the complexity of problems associated with determining the social and economic implications of DOD realignment actions.

To address the need for a systematic approach to socioeconomic impact assessment DA, with substantial cooperation and support from the Department of the Air Force (USAF), has developed the Economic Impact Forecast System (EIFS), which provides information useful for calculating social and economic changes caused by DOD actions.<sup>3</sup> This computer-aided system is designed to be a user-oriented, inexpensive, and systematic approach to meeting NEPA requirements. EIFS points out potentially significant problems early in the

<sup>1</sup>National Environmental Policy Act of 1970, 83 Stat 852, 42USCS4321, et seq. (January 1970).

<sup>2</sup>Protection and Enhancement of Environmental Quality, Exec. Order 11514, 35 F.R. (March 5, 1970); Prevention, Control and Abatement of Environmental Pollution at Federal Facilities, Exec. Order 11752, 38 F. R. 34793 (December 19, 1973).

<sup>3</sup>R. Webster, R. Mitchell, R. Welsh, E. Shannon, and M. Anderson, The Economic Impact Forecast System: Description and User Instructions, Technical Report N-2/ADA027139 (U.S. Army Construction Engineering Research Laboratory [CERL], 1976); R. Webster, et al., The Rational Threshold Value (RTV) Technique for the Evaluation of Regional Economic Impacts, Special Report N-49/ADA055561 (CERL, 1978).

decision-making process so that alternatives may be considered. If no significant impacts are shown, adequate documentation of these impacts is still available.

Since the development of the original version of EIFS, the approach has been reviewed by members of the scientific community, including some of the nation's leading regional economists. Some modifications to the multiplier and other equations have been implemented to further refine the model. This report presents user instructions for this modified and updated version of the system. Information in this report supersedes information in CERL Technical Reports N-2 and N-69.<sup>4</sup> Many problems identified by users in interpreting Technical Report N-69 and DA Pamphlet 200-2<sup>5</sup> have also been alleviated in this updated report.

### Objective

The objective of this report is to provide instructions for using and interpreting output from the updated version of EIFS (EIFS II).

### Approach

Experience obtained through assisting field users of EIFs was noted, and a plan for providing a more general user manual for EIFS II (free of limitation to any particular version) was devised. A user's manual was then prepared which meets the necessary criteria and explains in more detail how to use EIFS II in an interactive mode.

### Mode of Technology Transfer

It is recommended that the information in this report be used in the revision of Department of the Army Pamphlet 200-2. Concurrent with this revision, it is recommended that existing computer system documentation of the EIFS model be altered to conform to EIFS II.

<sup>4</sup>J. W. Hamilton and R. D. Webster, Economic Impact Forecast System, Version 2.0: User's Manual, Technical Report N-69/AD117661 (CERL, 1979).

<sup>5</sup>Economic Impact Forecast System: Description and User Instructions, DA Pamphlet 200-2 (Department of the Army, December 1976).

## 2 INTRODUCTION TO THE ECONOMIC IMPACT FORECAST SYSTEM

CERL developed EIFS to provide DA users with access to (1) selected Department of Commerce statistics regarding the socioeconomic characteristics of any multicounty area in the United States, and (2) a readily implemented analysis technique for assessing the magnitude and significance of potential socioeconomic impacts on those areas.<sup>6</sup> Although EIFS was initially available for only a limited number of DA facilities, DA and USAF support gave impetus to its expansion to include all areas of the United States. Systematic improvement of the EIFS methodology has provided users with additional capabilities and refinements such as (1) a more realistic export employment multiplier,<sup>7</sup> (2) tract-level socioeconomic data,<sup>8</sup> and (3) the Rational Threshold Value (RTV) technique.<sup>9</sup> Much of the work that constitutes EIFS II is contained in several of the new profiles of EIFS, Version 2.5. Because the format of EIFS II is similar to that used for the original version of EIFS, the acronym EIFS will continue to be used throughout this document.

EIFS acts as both an information source and as an analytical tool. The current database is obtained from a variety of sources: Census of Population, Census of Housing, Census of Manufacturers, Bureau of Economic Analysis (BEA) estimates, County Business Patterns (CBP) reports, and private marketing data firms.

A technique based primarily on the economic export base techniques<sup>10</sup> is used to develop the necessary "multipliers." These multipliers are indicative of the total effect to be gained by adding new personnel or expenditures to a region. EIFS calculates and uses both employment and income multipliers to provide estimates of regional economic impacts.

The present EIFS system has evolved from the two-digit multiplier technique used originally to an improved four-digit multiplier. The original EIFS multipliers were based on the Bureau of Census classification of industries. Since the more aggregated approach would lead to an extreme overstatement of the multiplier, the next step in the EIFS development was to disaggregate the employment data. This was done by using the BEA County Business Patterns

<sup>6</sup>R. D. Webster, et al., Development of the Environmental Technical Information System, Interim Report E-52/ADA009668 (CERL, 1975); Technical Report N-2.

<sup>7</sup>Andrew Isserman, "Regional Employment Multiplier: A New Approach: Comment," Land Economics (August 1975); R. D. Webster, et al., Development of the Economic Impact Forecast System (EIFS)-The Multiplier Aspects, Technical Report N-35/ADA057936 (CERL, 1977).

<sup>8</sup>R. D. Webster and A. B. Moy, Tract Level Socioeconomic Data Systems for Solid Waste Management at Army Installations, Interim Report N-45/ADA054935 (CERL, 1978).

<sup>9</sup>R. D. Webster, et al., Special Report N-49.

<sup>10</sup>Charles M. Tiebout, The Community Economic Base Study, Supplemental Paper No. 16 (Committee for Economic Development, December 1962).

(CBP) computer tapes, which break employment down into the four-digit Standard Industrial Category (SIC) code.<sup>11</sup> The previous calculations had been done at an approximate two-digit level. This four-digit multiplier should more accurately reflect the actual situation, since the additional detail would be more apt to catch small interindustry transactions. This four-digit multiplier is still an overstatement of the multiplier, although the actual or exact multiplier cannot be scientifically validated. Table 1 shows the effect of disaggregation.

Table 2 indicates the use of the "location quotient" technique for identifying the number of employees producing goods for export and also indicates the simplicity of the multiplier calculation for a very simple four-sector economic region. The actual technique in EIFS, of course, uses between 300 and 800 sectors.

Column 1 of Table 2 gives the percentage of the total national employment that each industry provides, Column 2 provides the total employment in the region for each industry, and Column 3 calculates the percentage of total regional employment that each industry contains. Location quotients are derived by dividing the items in column 3 by those in column 1. A location quotient greater than 1.00 indicates that the region exports those commodities to other regions. Location quotients less than 1.00 imply that the commodities are not produced locally in quantities sufficient to satisfy local needs and therefore must be imported. Finally, location quotients equal to 1.00 indicate that the region neither imports nor exports those commodities.

To find export employment in a basic industry, 1.00 is subtracted from the location quotient, and the answer divided by the original location quotient (Column 5). This answer gives the percentage of employment for the industry involved in export activity. Multiplying the items in column 5 by those in column 2 provides the number of export employees for each industry. The multiplier is the ratio of total regional employment to export employment. In this example, the multiplier is 5, indicating that a \$1 increase in export demand would cause a change of \$5 in regional income.

The size of the multiplier is directly related to the size of the region, the diversity of its industrial and commercial base, and the size of its population. The greater the population size, the more diverse is the region's economic base, and the more likely that purchased products are manufactured locally rather than imported. Therefore, money injected into the economy is "recycled" more often, causing greater changes in income.

Economic base analysis, with location quotients used as the technique for calculating multipliers, is at the heart of EIFS. CERL scientists believe that the advantages of this technique--reliance on published data sources, incorporation of indirect and direct exports, and the relative minimal cost involved--far outweigh its disadvantages.

Once the total effect is obtained, EIFS distributes the impact to various sectors of the regional economy. Appendix A clarifies the techniques used in EIFS.

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<sup>11</sup>Standard Industrial Classification Manual, 1967 (Executive Office of the President, Bureau of the Budget, 1967).

Table 1

The Effects of Disaggregation  
 (From Andrew Isserman, "The Location Quotient Approach to Estimating  
 Regional Economic Impacts," AIP Journal [January 1977].)

Area	Multiplier			
	Division Level Data	Two-Digit Level Data	Three-Digit Level Data	Four-Digit Level Data
Georgia	19.01165	6.57299	5.49690	4.84118
Kansas	10.30828	6.51033	4.78054	4.29892
Philadelphia Standard Metropolitan Statistical Area (SMSA)	17.24355	9.10950	6.03754	5.18102
Washington, DC SMSA	3.30660	2.97354	2.81134	2.79792
Port Monmouth Tri-County, NJ	15.68284	7.17098	5.18690	4.4776
Monmouth County, NJ	7.22016	5.16081	3.88481	3.49575

Employment data sources: County Business Patterns, 1972 augmented by data on government employment obtained from the Bureau of Economic Analysis, U.S. Department of Commerce.

Table 2

Location Quotients for a Hypothetical Region

	1	2	3	4	5	6
Industry or Sector	Percent of National Employment	Regional Employment	Percent of Regional Employment	Location Quotient	LQ-1 ÷ LQ	No. of Export Employees
Services	.40	400	.40	1.00	--	
Durable Goods Manufacturing	.20	75	.075	.375	--	
Nondurable Manufacturing	.10	25	.025	.25	--	
Trade	.30	500	.50	1.667	.40	200
Total		1,000				

$$\text{Multiplier} = \frac{\text{Total Employment}}{\text{Basic Employment}} = \frac{1000}{200} = 5$$

### 3 ORIENTATION

This report is a tutorial and reference document on the practical uses of EIFS. It addresses the principles of interactive computing, operation of interactive terminals, and use of EIFS software. It does not include technical documentation of the EIFS algorithms, economic models, or databases. The report is designed to be used initially as a step-by-step guide; when the user has become familiar with the system, it may be kept handy as a reference to answer questions.

The contents of the report have been divided into sections covering discrete topics. Where possible, an informal, tutorial approach is used; assumptions of the user's computer expertise are minimized. Instructions are presented both in the text and by numerous examples. New users should read the text and examples and then experiment with the system to gain "hands-on" experience.

EIFS is an evolving system; new features and improvements are continually being added. Most changes affect only the internal functioning of the system and will not affect the operating procedures. Other changes, such as the addition of new profiles, which have a relatively minor impact on users, will be announced and documented by system messages. Version 3 of EIFS will be announced by a new edition of this manual. This current edition describes EIFS II, which has a revised and expanded list of program options.

For example, the user can now create an "alias," which will be recognized by EIFS during subsequent sessions, with an area of study. This means that the user can type in a short name to access an area of study which has a lengthy specification.

The databases have also been updated and more data has been added, including the 1980 census data. The directions which aid the user in making step-by-step decisions (the "help" files), have also been improved. The equations which are used in the mathematical models in EIFS are documented in Appendix A.

Minor changes to this edition will be announced and documented interactively in EIFS, eliminating further duplication of this manual. There are also plans for implementing a complete on-line documentation system. Some features are already documented by the program; typing a question mark will command EIFS to print this information. Eventually, at any point where EIFS expects user input, help will be available from the computer. This document itself will eventually be stored on the computer in such a way that the user can call up any section on the terminal screen.

This report can be used most effectively in a three-ring binder. Sections can then be separated, and future additions (available by interactive retrieval) can be added.



## 4 INTRODUCTION TO INTERACTIVE SYSTEMS

### Definition

EIFS is an interactive or "conversational" system. This means that the user can interact with EIFS to enter data, examine output, and choose program options while an EIFS program is actually running. The term conversational refers to the fact that the computer will type out operating instructions and other information at the user's request; thus, a sort of conversation between the user and EIFS is simulated.

To illustrate the distinction between an interactive system and a non-interactive or batch one, consider the following analogy of buying a pair of shoes by mail out of a catalog, as opposed to buying them in person at a store. Ordering by mail requires filling out an order form, mailing it in, and waiting for delivery. When it arrives, it may or may not be what was ordered. Exchanging it then requires another time-consuming round of the same process, and may still provide an unsatisfactory product. On the other hand, a salesperson in a store will wait on you, help you find what you want, and compute the charge. The entire transaction takes a matter of minutes.

A batch system is analogous to the mail-order company, and an interactive system is analogous to a store. Both types of program accept input or instructions from the user and deliver output or results, but there is a great difference in convenience and effectiveness.

With a batch system, the user prepares all input and submits it as a unit, as in the case of a deck of punched cards; the program responds later, possibly much later, with its entire output. Therefore, the user must know what he/she wants before starting. If the input contains an error, it will not be discovered until much later, possibly after a long, expensive computer run. In addition, many systems require the user to specify several computer factors unrelated to his/her problem, such as how much time the run should take or how many lines of output will be allowed. Running the program may require the user to be versed in the computer system and its jargon, such as operating card punch machines and readers, writing job control instructions, or interpreting error messages. This may require the use of computer consultants, who have little or no understanding of the user's technical requirements.

With an interactive system, the user submits his/her input one step at a time in response to prompting from the computer. Invalid input will be discovered quickly; the output appears quickly, and if it is wrong, the input can be modified. Most interactive systems assume that the user is not trained in computer operations; instead, their instructions are in the language of the field they operate in and do not require that the user provide complex system commands or interpret strange system messages. They further assume that the user is not sure of what is to be done; they provide "menus" or lists of options to choose from, with explanations of what each is, and what must be done to get it. The equipment needed to access an interactive system is little more complicated than a typewriter and a telephone; a user can often keep such a device in his/her own office.

EIFS is a large set of programs and databases (a system), controlled by a master system called UNIX,<sup>12</sup> which has its own programs and databases for normal operations. To distinguish between the two "systems," UNIX is often called the "operating" or "executive" system, while EIFS is an "application" system. Both UNIX and EIFS are interactive; in fact, an interactive application system generally requires an interactive operating system. Most users will not be aware of UNIX; they will see it momentarily when they initiate and end sessions with EIFS. As some users become more familiar with the computer, they may begin to take advantage of some of the many powerful features offered by UNIX. The most important of these are the communication facilities (i.e., the "mail" and "write" commands), which allow users to communicate with each other and with EIFS administrative and maintenance personnel. If problems arise, the user can report them or seek assistance without having to use the telephone or mail.

### The Terminal

An EIFS user interacts (provides input and receives output) through an interactive terminal. The terminal most commonly used with EIFS II is the Texas Instruments "Silent 700" series electronic data terminal, usually referred to as "TI." The instructions given in this report are for use with the TI model 745; other terminals operate similarly, as indicated by the manufacturer's instruction book.

The TI resembles an electric typewriter, but contains extra keys, continuous roll paper, and a receptacle for a telephone handset. Once the user has logged in, the terminal (Figure 1) is operated like a typewriter, with a few exceptions. The user indicates the end of a line of input by typing the RETURN key; generally, the computer will not reply until this is done. The RETURN key is often referred to in writing by the symbol <CR>.

On the UNIX computer system, use of lower-case letters is predominant. This convention is followed in EIFS; upper case is almost never used.

In addition to the lower- and upper-case letters and numbers common to typewriters, the terminal has a third set of letters called "control" characters (Figure 2). These letters are typed by depressing the CTRL key while striking a letter key, in the same way that one types a capital letter on a typewriter. The user need not be concerned with any control characters but the control-d and the control-h. Control-d (often referred to in writing by the symbol + D) has special significance; it tells the program that the user is finished, and is also used during logout. Control-h is the backspace key; if a mistake is made when typing a line, the user should backspace over the error and continue with the correct input.

The "at"(@) key performs a related function; it instructs the computer to disregard the entire line just typed and begin again. It is used when

<sup>12</sup>K. Thompson and D. M. Ritchie, UNIX Programmer's Manual, 6th ed. (Bell Telephone Laboratories, Inc., May 1975); Documents for Use with the UNIX Time-Sharing System (Western Electric Company, 1975); Dennis M. Ritchie, C Reference Manual (Bell Telephone Laboratories).

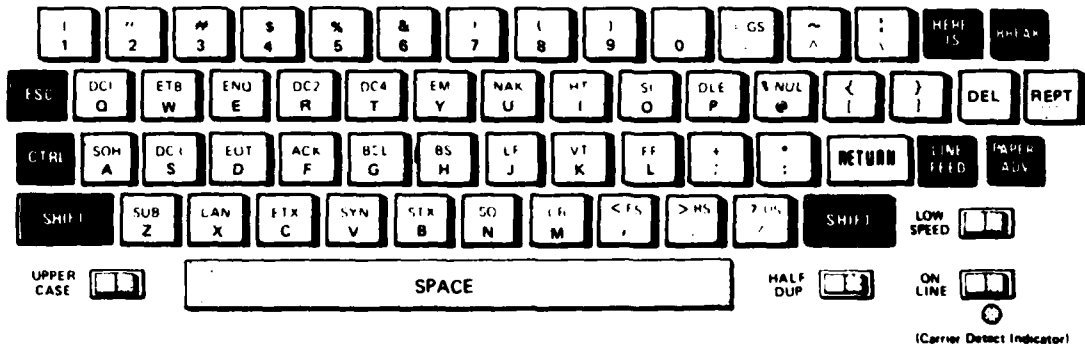


Figure 1. The terminal keyboard. (Material extracted from *Model 745 Portable Data Terminal Operating Instructions*, Manual No. 984024-9701, Rev. A, with permission of publisher. Copyright 1975, Texas Instruments Incorporated.)

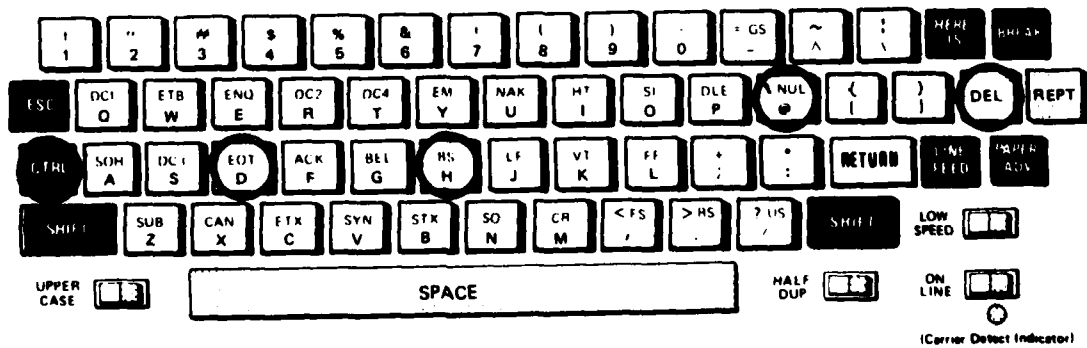


Figure 2. Special keyboard keys. (Material extracted from *Model 745 Portable Data Terminal Operating Instructions*, with permission of Texas Instruments Incorporated.)

back-spacing is inconvenient--for example, when the whole line is incorrect, or when backspacing and overstriking have obscured the line.

The DEL (some terminals label it RUBOUT) key causes the computer to drop what it is doing and attend to the user; it is usually used to abort a lengthy printout or cancel a requested option after EIFS has started to perform it. It is the only control character that does not require the use of another key simultaneously; it is not necessary to follow it with a RETURN.

The following steps should be used to prepare the terminal and connect to EIFS:

1. Set the terminal up in a work area near a telephone
2. Attach the power cord to the terminal and to an electric outlet
3. Turn the power switch on
4. Set the four rocker switches on the keyboard:
  - "UPPER CASE" off
  - "HALF DUP" off
  - "LOW SPEED" off
  - "ON LINE" on
5. Dial the UNIX telephone number: (217) 333-1587 or FTS 957-1587
6. Wait for the computer to answer with a steady tone
7. Place the telephone handset in the receptacle.

The terminal will signal a successful connection with a green light near the edge of the keyboard; the computer will display an identifying herald and prompt the user to login.

## 5 USE OF EIFS

### Getting Into EIFS

When a connection has been made, UNIX will reply with a brief identifying message and a prompt for the user's login name. After the user's assigned login name has been typed, the computer will prompt for the matching password. For security, the password will not appear on the terminal printout as it is typed. If the password is typed incorrectly, the computer will print "Login Incorrect" and return to the login prompt. If the user cannot login, he/she should check to see that the login name and password are valid.

After login, the latest UNIX system messages will be printed; most or all of these messages will not concern the EIFS user (Figure 3). Occasionally, they will announce when the computer will be unavailable.

If the last output from the computer is a percent (%) sign, the user is at the "UNIX command level." At this level, all the commands and resources of the UNIX system are at the disposal of the user. It might be instructive for the user to try one or two very simple UNIX commands. For example, entering "date" will result in the time and date being typed out by the computer, and the "who" command results in a list of the users who are currently logged into the system. From this level, the user must first request that UNIX run the program ETIS (Environmental Technical Information System) before EIFS can be invoked. ETIS is a special umbrella or "shell" program which serves as a user receptionist for several systems, including EIFS. Simply type "etis" to run ETIS. (Arrangements can be made so that a user is placed directly in ETIS after signing on, thus eliminating a step in using EIFS. This is often convenient for a beginning EIFS user who is likely to be mainly interested in running only EIFS and not in exploiting any of the other UNIX facilities.)

Upon entering ETIS, a message will welcome the user to ETIS. This message will include directions on how to list the systems available in the ETIS system. The user might be interested in generating this list at least once for information or as an exercise. The list will point out that typing either "4" or "eifs" will invoke EIFS (Figure 4).

Upon entering EIFS, a welcoming message similar to the one from ETIS will be output. Any news regarding EIFS, such as system updates and other changes, will be reported in this message. The system will prompt immediately for the geographic region of interest. The user need not worry about "getting lost" in ETIS or EIFS or making some other costly mistake. These systems are "user proof," and they will lead the user step-by-step through a session.

At the end of an EIFS session, typing control-d will return the user to ETIS; typing control-d once or possibly twice more will result in logging out, as will hanging up the phone. In fact, at any stage of an EIFS session, typing control-d often enough will allow the user first to exit from EIFS and then to log out.

U of I Computing Services Office  
Unix System

Login: hamilton

Password:

12Jan79 sys == da.noncpunix. (misc)  
For Unix help, type help

rp5: 2087. Below 1000 indicates /mnt space shortage; act accordingly.  
Machine room (209 ACB) is locked except 8:30-5:00 Mon-Fri.

Tues: Unix reboot 0800 ... back at 0815.

X etis

Welcome to CERL's

Environmental Technical Information System

What program? (Type <cr> to see List):

Figure 3. Example of user login with UNIX prompt and system messages.

ETIS: What program? (Type <cr> to see list): eifs

EIFS version 2.5 has been installed

The new EIFS incorporates many changes; for a description, see profile 97.

Economic Impact Forecast System (version 2.5)

First county or region (type ? for help):

Figure 4. Invoking EIFS from ETIS.

## Selecting a Study Area

The first step in using EIFS is selecting a study area. A study area consists of one or more counties, and a group as large as 800 counties can be accommodated. In reality, choosing a study area can be a problem, and the final choice will depend on its purpose and use. A review of the issues and several "hints" for defining regions are provided in Appendix B. Counties may be identified by name, by Federal Information Processing Standard (FIPS) code, or by specially defined areas (Figure 5).

To select a county by name, give the name of the county and the name of the state it is in, separated by a comma (for example, "orange, california"). The word "county" is not necessary, but is acceptable. State names can be abbreviated, and EIFS understands several different abbreviations (for example, "ca," "cal," and "calif"). Periods, apostrophes, and spaces that may appear in some names, such as "st. louis," "o'brien," or "de soto," are not necessary, but will be accepted.

To select a county by FIPS code, type the five-digit code number (for example, "06059"). Five digits are necessary, so do not drop any leading zeros.

To select one of the predefined regions (e.g., military installations), type the name of the region (for example, "fort irwin").

If the study area will include an entire state, use the form "counties of .." to select all the counties of a state (for example, "counties of california"). This selection provides the same result as typing the names of each county in the state; later, it will assemble data for each county and add them up to provide state-level data. For some purposes, the database already contains state data. To access this, use the form "state of ..." (for example, "state of california").

If a mistake is made while typing a county, state, or region name, EIFS will offer to print a list of counties, states, or regions. Appendices C through F list predefined regions and their constituent counties.

When selecting a study area, the user may type a question mark (?) to get a brief summary of the available specification formats, an asterisk (\*) to get a numbered list of counties selected so far, or a minus sign (-) followed by a number to delete the numbered county from the list (Figure 6). To delete all the counties, type the DEL key to restart the selection process.

After selecting the study area, type RETURN to proceed to the next step (Figure 7). EIFS will display summary population and land area data for each county in the list selected (Figure 8), plus totals for the entire group. If the user does not continue, he/she may type control-d to exit from EIFS.

## Selecting a Profile

After selecting the study area, the user will be prompted for the profile of interest; typing RETURN will cause a menu to be printed (Figure 9). Profiles are selected by typing the appropriate profile number.

First county or region (type ? for help): orange, california  
 First county or region (type ? for help): 06059  
 First county or region (type ? for help): fort irwin  
 First county or region (type ? for help): counties of california  
 First county or region (type ? for help): state of california

Figure 5. Formats for selecting counties.

First county or region (type ? for help): ?

You may select individual counties:

by <countyname>,<statename> eg: los angeles, california  
 by FIPS code eg: 06037

You may select certain regions:

by <regionname> eg: fort benning  
 by <smsaname> "smsa" eg: chicago smsa  
 by "state of" <statename> eg: state of illinois  
 by "counties of" <statename> eg: counties of illinois  
 by "my" <private regionname> eg: my northern illinois

While you are selecting your study area, you may type:

# (sharp) to show how many counties you have selected.

\* (asterisk) to show your list of counties so far.

+ to re-select your previous study area

-n (n = a number) to delete the n-th county from your list.

-all to delete all counties in your list (to start over).

save to store your selection as a private region for later recall.

unsave to delete a previously saved private region definition.

?save, ?unsave, ?states, ?<statename>, ?regions, ?smsas, or "?my regions"  
for more help.

If you misspell a county, state, or region name, you will be offered a list of valid spellings.

When you finish selecting your area, type a carriage return.  
To leave EIFS, type a control-d.

Figure 6. Selecting editing features.



First county or region (type ? for help): houston,al  
 Next county or region (type RETURN if done): jackson,fl  
 Next county or region (type RETURN if done): geneva,al  
 Next county or region (type RETURN if done): walton,fl  
 Next county or region (type RETURN if done): bay,fl  
 Next county or region (type RETURN if done): gulf,fl  
 Next county or region (type RETURN if done): henry,al  
 Next county or region (type RETURN if done): dale,al  
 Next county or region (type RETURN if done): early,ga  
 Next county or region (type RETURN if done): miller,ga  
 Next county or region (type RETURN if done): baker,ga  
 Next county or region (type RETURN if done): grady,ga  
 Next county or region (type RETURN if done): thomas,ga  
 Next county or region (type RETURN if done):

Figure 7. Ending study area selection.

You have selected:

FIPS County	State	'80 Population	Area (sq mi)
01045 dale	al	47,821	559
01061 geneva	al	24,253	577
01067 henry	al	15,302	554
01069 houston	al	74,632	575
12005 bay	fl	97,740	747
12045 gulf	fl	10,658	565
12063 jackson	fl	39,154	935
12131 walton	fl	21,300	1,053
13007 baker	ga	3,808	355
13099 early	ga	13,158	524
13131 grady	ga	19,845	466
13201 miller	ga	7,038	287
13275 thomas	ga	38,098	541
<b>Total</b>		<b>412,807</b>	<b>7,738</b>

Figure 8. Study area summary.

The 1980 census profile (#1) (Figure 10) provides a wide variety of statistics from the 1980 censuses of population and housing; e.g., population counts by age, sex, or race; families, households; housing units; and housing values. The 1970 census profile (#2) (Figure 11) contains similar information from the "2nd count" and "4th count" 1970 census of population.

The "valado" overview profile (#3) (Figure 12) includes estimates of employment and income multipliers as well as brief summaries of local business activity and educational data.

The short BEA employment/income time series profile (#4) (Figure 13) provides annual income, employment, and population data for the study area. The detailed BEA employment/income time series profile (#5) (Figure 14) also provides annual income, employment, and population data, but the employment and income are given by "type and broad industrial source."

The BLS labor force timeseries profile (#6) (Figure 15) presents monthly and annual estimates of the local labor force as well as employment and unemployment rates.

The detailed employment profile (#7) (Figure 16) provides estimates of employment by industrial division and by several levels of Standard Industrial Classification (SIC) categories for the year 1972.

The export employment profile (#8) (Figure 17) presents estimates of those industrial workers who produce local goods and services for export. They are derived according to the "location quotient" method.<sup>13</sup> These estimates also form the basis for computing the EIFS export/base employment multiplier.

The 1977 County Business Patterns profile (#9) (Figure 18), like the detailed employment profile (#7), also contains estimates of industrial employment, but for the year 1977. Besides the year, there are two differences between these two profiles (i.e., #7 and #9) that make their employment estimates not completely comparable. First, the detailed employment estimates given in the detailed employment profile (#7) are complete, while the 1977 County Business Patterns profile (#9) provides only ranges of employment estimates for those industrial categories that have "disclosure" problems. Second, the former profile (#7) uses the 1967 SIC sectoring scheme, whereas the latter profile (#9) employs the 1972 SIC categories.

The population/households/income by tract/minor civil division profile (#10) (Figure 19) presents a variety of data at the sub-county level of geography; e.g., population and household counts, income, per capita income, and income distributions. Only a sample of the information available through this profile is shown in Figure 19 (i.e., options 7 and 9).

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<sup>13</sup>Andrew Isserman, "The Location Quotient Approach to Estimating Required Economic Impacts," AIP Journal (January 1977).

The RTV profile (#13) (Figure 20) analyzes historic trends in business volume, income, employment, and population to measure the extent of their fluctuations in the past (Figures 20-43 appear at the end of this chapter). The measure of these past fluctuations can, for example, be used as a systematic approach for identifying the significance of economic and social impacts due to military realignment actions or industrial relocations.

The menu of experimental profiles (#98) (Figure 21) provides a list of experimental work being carried out within EIFS. These profiles are either temporary, or may be in preparation for entry into the main EIFS menu. Changes in their operating procedures or their appearance can occur at any time; consequently, their description can only reflect the current "state of affairs" at the time of writing.

The CERL-RIMS profile (#45) (Figure 22) estimates output (or sales), employment, and income multipliers for industrial sectors within the region of interest. The Regional Industrial Multiplier System (RIMS) is a set of procedures that generates input-output (I-O) type industrial multipliers for any county or multi-county area in the United States.<sup>14</sup> That is, they relate changes in regional gross-output, income, and employment to changes in industry-specific final demand for a region. They are used in regional economic impact analysis just like the multipliers from any regional I-O model. A list of valid industrial codes and titles and their Standard Industrial Classification (SIC) equivalent categories are provided in Appendix I (Industry Names and Codes Available for CERL-RIMS Analysis).

The DLA profile (#60) (Figure 23) estimates the regional employment impacts that are likely to occur as a result of contracting activities within the Defense Logistics Agency (DLA). This program correlates relevant information which influences local employment levels, such as geographic location, type of product, technological processes, and existing sales levels, to arrive at a range of possible employment levels appropriate for a particular contract award. The method used to estimate the likely number of employees to be hired because of a contract award or laid off due to a contract rejection is to multiply the estimated contract award by a range of sales per worker ratios, based on the size of firms both within the same industrial classification as the commodity's producer and located in the same geographic area where the commodity is made. Local employment impacts of DLA contracting activities are

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<sup>14</sup>R. L. Drake, "Relationship Between Direct and Indirect Components of Input-Output Multipliers" (a paper delivered at the 1974 meetings of the Western Regional Science Association); R. L. Drake, "A Short-Cut to Estimates of Regional Input-Output Multipliers: Methodology and Evaluation," International Regional Science Review (Fall 1976), pp 1-17; and R. L. Burford and J. L. Katz, "On the Estimation of Value Added, Income, and Employment Multipliers Without a Full Input-Output Matrix" (a paper presented at the 1978 meetings of the Southern Economic Association).

estimated using "input-output" type employment multipliers<sup>15</sup> which are unique to the region as well as specific to the industrial category in which the commodity is manufactured.

The Commercial Activities System (CAS) profile (#71) (Figure 24) provides a cost comparison of performing a military activity "in-house" with that of contracting for the service. As shown in Figure 24, the use of this profile is restricted due to the sensitive nature of its data; for further information about the CAS profile, contact Mr. Ronald Webster or Mrs. Susan Odom at CERL, Commercial (217-352-6511).

The "review of your county list profile" (#75) (Figure 25) lists counties that define the current study area.

The "do-it-yourself population pyramids profile" (#78) (Figure 26) provides a way of examining the age distribution of the population in either graphic (i.e., a population pyramid) or tabular form. Options are available to disaggregate population by county, race, or time. Other population pyramid profiles (#88, #89, #90, and #91) are also available, but do not have the flexibility of profile #78.

Several profiles are only accessible with the use of a Ramtek "color-graphics" terminal and, as a result, cannot be shown here. The BEA graphics demo profile (#83) presents employment and earnings by division-level industrial categories graphically in terms of bar and pie charts. The ROI within-state(s) plot profile (#84) shows a map of the study area inset within a map of the state or states that contain the study area. The ROI plot profile (#85) draws a map of the study area and then "color fills" the map for several county-specific data attributes (e.g., employment, income, per capita income, and population).

The AFLECS Input Editor profiles (#86 and #87) (Figures 27 and 28) are access points to the "loser" and "gainer" versions of the Air Force Local Economic Consequences Study (AFLECS) model. AFLECS was developed by the Air Force Engineering and Services Center (AFESC) to analyze Air Force installation realignment actions and base closures. AFLECS is a highly disaggregated socioeconomic model that provides both temporal and geographic detail in its output results. At present, AFLECS requires substantial quantities of community-specific input detail and numerous hand calculations to use. For more information about AFLECS, see the AFLECS user's manual.<sup>16</sup>

The description profile (#97) (Figure 29) reviews several recent changes in EIFS.

<sup>15</sup>The industry-specific employment multipliers used for the DLA profile are based on a combination of methodologies developed in Roger L. Burford and Joseph L. Katz, "On the Estimation of Values Added, Income, and Employment Multipliers Without a Full Input-Output Matrix," and Ronald L. Drake, "A Short-Cut to Estimates of Regional Input-Output Multipliers: Methodology and Evaluation."

<sup>16</sup>J. W. Hamilton and R. D. Webster, Local Economic Consequences Study (LECS) Preliminary User Manual, Interim Report N-94/ADA088261 (CERL, 1980).

What profile? (<cr> to see list):

Type:	For:
1	1980 Census overview
2	1970 Census overview
3	"valado" overview profile
4	short BEA employment/income timeseries
5	detailed BEA employment/income timeseries
6	BLS labor force timeseries
7	detailed employment profile (1972 County Business Patterns)
8	export employment profile (1972 County Business Patterns)
9	1977 County Business Patterns
10	population/households/income by tract/minor civil division
11	to examine and/or change the multiplier(s)
12	the Forecast Models
13	rtv (rational threshold value)
98	menu of experimental profiles
-	to select a different region
quit	to leave the program

Disaggregated versions of profiles 1, 2, 4, 5, and 6 are obtained by appending "by county" to the profile number (e.g., "1, by county").

Figure 9. Menu of EIFS profiles.

What profile? (<cr> to see list): 1

1980 Census Overview

Population Totals

Population	412,807
Families	111,658
Households	142,318

Housing Units	159,174
---------------	---------

Urban vs Rural

	Total	Urban	Non-Rural	Rural
Population	412,807	130,862	96,569	185,376
Housing Units	163,296	50,283	35,533	77,480

Figure 10. 1980 census overview profile.

Population

	Total	Male	Female
Total	412,807	201,320	211,487
under 1 year	6,864	3,415	3,449
1 and 2 years	12,775	6,513	6,262
3 and 4 years	12,489	6,308	6,181
5 years	6,467	3,317	3,150
6 years	6,529	3,376	3,153
7 to 9 years	21,423	11,024	10,399
10 to 13 years	27,472	14,205	13,267
14 years	7,301	3,716	3,585
15 years	7,889	4,090	3,799
16 years	8,176	4,225	3,951
17 years	8,122	4,247	3,875
18 years	7,640	3,943	3,697
19 years	7,768	4,063	3,705
20 years	7,508	3,932	3,576
21 years	7,242	3,637	3,607
22 to 24 years	21,906	11,225	10,608
25 to 29 years	32,521	16,310	16,211
30 to 34 years	29,620	14,866	14,765
35 to 44 years	45,763	21,933	23,830
45 to 54 years	41,772	20,076	21,696
55 to 59 years	20,287	9,423	10,864
60 to 61 years	7,728	3,593	4,135
62 to 64 years	10,642	4,815	5,827
62 to 74 years	30,322	13,133	17,189
75 to 84 years	13,144	4,890	8,254
Over 84 years	3,437	1,044	2,393

Race

Total	412,807
White	317,590
Black	89,899
Indian, Eskimo, Aleut	1,521
Indian	1,515
Eskimo	4
Aleut	2
Asian and Pacific Islander	2,127
Japanese	370
Chinese	124
Filipino	357
Korean	367
Asian Indian	112
Vietnamese	680
Hawaiian	69
Guamian	35
Samoan	13
Other	1,670

Figure 10. (Cont'd)

Marital Status

	Total	Male	Female
Total	311,487	149,446	162,041
Single	65,834	37,923	27,911
Now Married	192,405	96,656	96,749
Separated	7,394	2,928	4,466
Widowed	26,678	3,803	22,875
Divorced	19,176	8,136	11,040

Housing

	Total	Occupied	Vacant	Persons
Total	159,175	142,318	15,856	403,074
Owned	102,112	100,083	2,029	285,770
Rented	49,124	42,235	6,889	117,304
Other	7,938		7,938	

Housing Value (Owner-Occupied)

less than \$10,000	7,709
\$10,000 to \$14,999	6,256
\$15,000 to \$19,999	6,811
\$20,000 to \$24,999	7,866
\$25,000 to \$29,999	7,564
\$30,000 to \$34,999	6,927
\$35,000 to \$39,999	5,490
\$40,000 to \$49,999	8,108
\$50,000 to \$79,999	10,844
\$80,000 to \$99,999	1,511
\$100,000 to \$149,999	1,111
\$150,000 to \$199,999	235
\$200,000 or more	173

	Total	Occupied	Vacant
Aggregate Value	\$ 2,506,861	\$ 2,452,182	\$ 54,679 (\$000)
Units	72,211	70,605	1,606
Mean Value	\$ 34,716	\$ 34,731	\$ 34,047

Figure 10. (Cont'd)

Contract Rent

no cash rent	4,261
less than \$50	5,206
\$50 to \$99	8,852
\$100 to \$119	2,988
\$120 to \$139	3,131
\$140 to \$149	1,029
\$150 to \$159	2,062
\$160 to \$169	1,068
\$170 to \$199	2,616
\$200 to \$249	4,166
\$250 to \$299	1,526
\$300 to \$399	788
\$400 to \$499	111
\$500 or more	30

	Total	Occupied	Vacant	
Aggregate Rent		\$5,831,032	\$4,333,769	\$1,497,263
Units	40,265	33,573	6,692	
Mean Rent		\$ 145	\$ 129	\$ 224

Source: Bureau of the Census, Census of Population and Housing, 1980

Figure 10. (Cont'd)

What profile? (<cr> to see list): 2

1970 Census Overview

CITY COUNTY DATA BOOK  
-----

Land area: 7,738 sq mi  
Total population: 355,885  
Pop density: 45.99

Business Volume -- 1967

Manufacturing: \$ 165,500,000.00  
Retail: \$ 446,251,000.00  
Service: \$ 49,389,000.00  
Wholesale: \$ 335,108,000.00

CENSUS OF BUSINESS, 1972  
-----

Dir gen expend: 117,775,000.00  
Educational expend: 65,506,000.00  
Total assessed value: 696,899,000.00  
Assessed to sales price ratio: 46.44  
Property taxes: 23,998,000.00  
Value added -> mfr: 244,000,000.00  
Retail sales: 696,631,000.00  
Service receipts: 102,697,000.00  
Wholesale receipts: 648,336,000.00

Figure 11. 1970 census overview profile.



2ND COUNT CENSUS, 1970

\*\*\* \*\*\*\*\*

Population by age and sex:

Age	Male	Female	Total
< 1	3,535	3,291	6,826
1	3,270	3,088	6,358
2	2,956	2,879	5,835
3	3,142	3,077	6,219
4	3,287	3,171	6,458
5	3,530	3,410	6,940
6	3,651	3,488	7,139
7	3,729	3,383	7,112
8	3,649	3,531	7,180
9	3,734	3,579	7,313
10	4,070	3,857	7,927
11	3,769	3,635	7,404
12	3,783	3,718	7,501
13	3,942	3,644	7,586
14	3,874	3,643	7,517
15	4,036	3,579	7,615
16	3,814	3,567	7,381
17	3,869	3,486	7,355
18	3,644	3,063	6,707
19	3,676	2,987	6,663
20	4,122	3,018	7,140
21-25	16,758	14,064	30,822
26-30	10,951	11,278	22,229
31-35	9,139	9,977	19,116
36-40	9,469	9,993	19,462
41-45	9,081	9,900	18,981
46-50	9,238	9,936	19,174
51-55	8,183	9,032	17,215
56-60	7,949	8,839	16,788
61-65	6,614	7,748	14,362
66-70	5,012	6,434	11,446
71-75	3,335	4,631	7,966
76-80	2,155	3,169	5,324
> 80	1,872	3,952	4,824

Figure 11. (Cont'd)

Aggregate \$ monthly contract rent --  
 renter occupied 1,568,825.00  
 vacant for rent: 226,050.00

Count of occupied units by tenure --  
 Owned or being bought: 70,809  
 Cooperative or condo: 62  
 Rented for cash rent: 27,431  
 Rented for no cash: 3,536

4th COUNT POPULATION, 1970  
 === =====

Population enrolled in school by age (15%) --

age	students
3-4	956
5-6	8,067
7-13	49,907
14-15	14,357
16-17	11,893
18-19	5,320
20-21	1,334
22-24	1,054
25-34	1,884

Figure 11. (Cont'd)

Count of employed persons by industry		
0	10,739	Agriculture, forestry, fisheries
1	381	Mining
2	9,041	Construction
3	3,134	Furniture and lumber and wood products
4	152	Primary metal industries
5	386	Fabricated metal industries
6	462	Machinery, except electrical
7	130	Electrical machinery, equipment, and supplies
8	1,830	Motor vehicles and other trans. equipment
9	1,445	Other durable goods
10	3,103	Food and kindred products
11	6,727	Textile mill and other textile products
12	655	Printing, publishing, and allied industries
13	637	Chemical and allied products
14	4,158	Other nondurable goods
15	571	Railroads and railway express service
16	1,108	Trucking service and warehousing
17	3,430	Other transportation
18	1,568	Communications
19	2,066	Utilities and sanitary services
20	3,918	Wholesale trade
21	3,423	Food, bakery, and dairy stores
22	3,051	Eating and drinking places
23	2,943	General merchandise retailing
24	3,608	Motor vehicles retailing and service stations
25	7,086	Other retail trade
26	1,397	Banking and credit agencies
27	1,980	Insurance, real estate, and other finance
28	839	Business services
29	1,613	Repair services
30	4,557	Private households
31	4,593	Other personal services
32	661	Entertainment and recreation services
33	4,099	Hospitals
34	2,024	Med. and other health services except hospitals
35	6,567	Public education
36	1,003	Private education
37	496	Other education and kindred services
38	1,416	Welfare, religious, and nonprofit organizations
39	2,037	Legal, engineering, and misc. professional services
40	7,754	Public administration

Source: Bureau of the Census

Census of Population and Housing, 2nd and 4th Counts, 1970  
 County and City Data Book, 1967  
 Census Of Governments, 1972  
 Economic Censuses, 1972

Figure 11. (Cont'd)

What profile? (<cr> to see list): 3  
 Calculating Multiplier.  
 Employment Multiplier: 2.1221  
 Income Multiplier: 1.7604

"Valado" Overview Profile

Export employment multiplier: 2.122  
 Export income multiplier: 1.658  
 Constant relating tpi to tbv: 0.6339  
 Value added per empl \$ 10,081.00

Housing:  
 Total assessed valuation: \$ 696,899,000.00  
 Assessed to market value ratio: 46.44%  
 Property tax rate: 3.44%  
 Average rent: \$ 57.19

Business volume:	1967	1972
Manufacturing:	\$ 165,500,000.00	\$ 244,200,000.00
Retail:	\$ 446,251,000.00	\$ 696,631,000.00
Service:	\$ 49,389,000.00	\$ 102,697,000.00
Wholesale:	\$ 335,108,000.00	\$ 648,336,000.00
Total	\$ 996,248,000.00	\$1,691,864,000.00

EDUCATION  
 =====

Students aged 3 to 19:	90,500
Children aged 0 to 19:	141,036
Percent attending school:	64.17%
Cost of education per student:	\$872.49
Percent federal aid:	16.17%
Percent state aid:	54.15%

County operating budget for non-education:	\$ 52,269,000.00
State sales tax rate:	3.83%
Percent of sales tax retained locally:	51.14%

Figure 12. "Valado" overview profile.

What profile? (<cr> to see list): 4  
 Short BEA Timeseries Profile

Income:

year	non farm	private	government	personal
1959	308,765,000	211,322,000	97,443,000	394,369,000
1962	345,717,000	234,993,000	110,724,000	449,421,000
1965	451,896,000	312,559,000	139,337,000	579,799,000
1966	518,454,000	344,483,000	173,971,000	647,262,000
1967	556,933,000	371,366,000	185,567,000	703,384,000
1968	623,924,000	410,564,000	213,360,000	781,286,000
1969	700,064,000	456,532,000	243,532,000	874,814,000
1970	782,814,000	499,379,000	283,435,000	979,883,000
1971	836,576,000	534,151,000	302,425,000	1,071,241,000
1972	877,861,000	589,628,000	288,233,000	1,144,348,000
1973	994,081,000	689,158,000	304,923,000	1,332,582,000
1974	1,101,994,000	766,241,000	335,753,000	1,497,658,000
1975	1,155,180,000	784,779,000	370,401,000	1,623,936,000
1976	1,314,916,000	916,533,000	398,383,000	1,805,737,000
1977	1,440,043,000	1,020,641,000	419,402,000	1,948,703,000
1978	1,618,344,000	1,151,697,000	466,647,000	2,222,621,000

Employment and Population:

year	employment	population
1959		317,672
1962		333,470
1965		333,529
1966		343,407
1967	138,547	345,390
1968	141,705	349,193
1969	147,390	351,156
1970	151,179	357,248
1971	150,135	363,464
1972	147,353	364,852
1973	154,329	365,741
1974	158,214	375,758
1975	157,685	385,008
1976	162,758	387,376
1977	167,811	390,626
1978	174,331	395,058

Source: Bureau of Economic Analysis

Figure 13. Short BEA employment/income timeseries profile.

What profile? (<cr> to see list): 5  
Detailed BEA Timeseries Profile

Employment by Broad Industrial Sources  
Full/Part-time Wage/Salary Employment Plus Number of Proprietors

Industry	1978
Total Employment	174,331
Number of Proprietors	22,031
Farm Proprietors	10,549
Proprietors	1,482
Total Wage & Salary Employment	152,300
Farm	4,821
Non-Farm	147,478
Private	104,616
Ag Serv., For., Fish., & Other	179 d
Mining	13 d
Construction	9,964
Manufacturing	30,867
Non-Durable Goods	18,863 d
Durable Goods	11,641 d
Transportation & Public Utils.	5,488 d
Wholesale Trade	6,512 d
Retail Trade	22,594
Finance, Ins., & Real Estate	4,541 d
Services	22,432 d
Government	42,863
Federal Civilian	7,503
Federal Military	12,564
State & Local	22,788

Figure 14. Detailed BEA employment/income timeseries profile.

Income by Type and by Broad Industrial Sources  
 Derivation of Personal Income by Place of Residence  
 (Thousands of Dollars)

Source	1978
Wage & Salary Disbursements	1,413,698
Other Labor Income	116,462
Proprietors' Income	201,754
Farm	88,539
Non-Farm	113,215
Farm	113,570
Non-Farm	1,618,344
Private	1,151,697
Ag Serv., For., Fish., & Other	1,678 d
Mining	205 d
Construction	149,308
Manufacturing	366,855
Non-Durable Goods	213,875 d
Durable Goods	150,653 d
Transportation and Public Utils.	93,831 d
Wholesale Trade	80,082 d
Retail Trade	185,190
Finance, Ins., & Real Estate	59,705 d
Services	193,682 d
Government	466,647
Federal Civilian	125,024
Federal Military	132,817
State & Local	208,806
Total Income by Place of Work	1,731,914
(-) Social Insurance	86,772
Net Income by Place of Work	1,645,142
(+) Residence Adjustment	-33,894
Net Income by Place of Residence	1,611,248
(+) Dividends, Interest, & Rent	227,532
(+) Transfer Payment	383,841
Personal Income by Place of Resid.	2,222,621
Per Capita Personal Income (\$)	5,802
Total Population	395,058

Source: Bureau of Economic Analysis  
 d indicates a full or partial nondisclosure  
 l indicates rounding of small value.

Figure 14. (Cont'd)

What profile? (<cr> to see list): 6

BLS Labor Force Timeseries Profile

Date	Labor Force	1978 Labor Force Profile		Unemployment	
		Employment Number	Rate	Number	Rate
Jan '78	157,413	144,177	91.59%	13,236	8.41%
Feb '78	156,355	145,992	93.37%	10,363	6.63%
Mar '78	158,983	148,559	93.44%	10,424	6.56%
Apr '78	163,508	153,725	94.02%	9,783	5.98%
May '78	165,026	155,692	94.34%	9,334	5.66%
Jun '78	170,300	159,614	93.78%	10,686	6.27%
Jul '78	172,124	160,633	93.32%	11,491	6.68%
Aug '78	171,030	160,816	94.03%	10,214	5.97%
Sep '78	172,038	161,385	93.81%	10,653	6.18%
Oct '78	171,752	161,049	93.77%	10,703	6.23%
Nov '78	166,908	157,001	94.06%	9,907	5.94%
Dec '78	165,417	154,714	93.53%	10,703	6.47%
Annual Average	165,905	155,279	93.60%	10,626	6.40%

Source: Bureau of Labor Statistics

Figure 15. BLS labor force timeseries profile.



What profile? (<cr> to see list): 7  
 What level of detail? (type ? for help): ?

type 0 for total employment  
 type 1 for division level and above  
 type 2 for 2-digit level and above  
 type 3 for 3-digit level and above  
 type 4 for 4-digit level and above  
 type - to abort this profile

What level of detail? (type ? for help): 2

Count of employed persons by detailed industry

SIC	Employment	Industry
	113,549	total
01--	3,951	farm workers (BEA)
07--	756	agric. svcs forestry fisheries
0700	173	agric. svcs & hunting
0800	181	forestry
0900	117	fisheries
10--	370	mining
1400	176	nonmetallic minerals exc. fuels
15--	6,532	contract construction
1500	3,030	general building contractors
.	.	.
.	.	.
.	.	.
.	.	.
6400	228	insur. agents brokers & service
6500	669	real estate
70--	9,381	services
7000	1,394	hotels & other lodging places
7200	1,316	personal svcs
7300	1,088	misc. business svcs
7500	469	auto repair svcs & garages
7600	168	misc. repair svcs
7900	332	amusement & recrtn. svcs n.e.c.
8000	1,905	medical & other health svcs
8100	88	legal svcs
8200	160	educ. svcs
8600	646	nonprofit membership organizations
8900	229	misc. svcs
91--	21,099	total federal (BEA)
92--	17,540	state & local (BEA)
99--	717	unclassified establishments

Source: Bureau of the Census, County Business Patterns, 1972

Figure 16. Detailed employment profile.

What profile? (<cr> to see list): 8

What level of detail? (type ? for help): 2

Export (Basic) Employment Profile

symbols:

Eir is local employment in industry i

E\*r is total local employment

Ei\* is national employment in industry i

E\*\* is total national employment

Xir is local export employment in industry i

X\*r is total local export employment

LQ+ is a pseudo location quotient derived from Xir

all ratios are percentages.

SIC	Eir	Xir	LQ+	Xir/Eir	Xir/E*r	Xir/X*r	Eir/E*r	Ei*/E**
----	113549	53507	1.891	47.122	47.122	100.000	100.000	100.000
01--	3951	2195	2.249	55.544	1.933	4.101	3.480	1.547
07--	756	548	3.638	72.514	0.483	1.025	0.666	0.274
0800	181	171	18.168	94.496	0.151	0.320	0.159	0.009
0900	117	92	4.723	78.826	0.081	0.172	0.103	0.022
10--	370	110	1.426	29.851	0.097	0.206	0.326	0.802
1400	176	110	2.685	62.756	0.097	0.206	0.155	0.142
15--	6532	2915	1.806	44.623	2.567	5.448	5.753	4.563
1500	3030	1552	2.050	51.214	1.367	2.900	2.668	1.302
.	.	.	.	.	.	.	.	.
.	.	.	.	.	.	.	.	.
.	.	.	.	.	.	.	.	.
.	.	.	.	.	.	.	.	.
6500	669	174	1.351	25.998	0.153	0.325	0.589	1.094
70--	9381	3474	1.588	37.035	3.060	6.493	8.262	14.908
7000	1394	1271	11.333	91.176	1.119	2.375	1.228	1.113
7200	1316	156	1.134	11.848	0.137	0.291	1.159	1.231
7300	1088	337	1.448	30.949	0.297	0.629	0.958	2.243
7500	469	48	1.115	10.303	0.043	0.090	0.413	0.545
7900	332	69	1.262	20.764	0.061	0.129	0.292	0.628
8000	1905	405	1.270	21.247	0.356	0.756	1.678	4.351
91--	21099	21099	*****	100.000	18.581	39.433	18.581	5.103
92--	17540	1134	1.069	6.466	0.999	2.120	15.447	14.448

Source: Bureau of the Census, County Business Patterns, 1972.

Figure 17. Export employment profile.

What profile? (<cr> to see list): 9

1977 County Business Patterns

What level of detail? (type ? for help): 2

<u>Sic</u>	<u>Key</u>	<u>Employment</u>	<u>Industry</u>
----		84,073	Total
07--	D]	300-441	Agricultural Services, Forestry, Fisheries
0700	D]	153-344	Agricultural Services
0800	D]	20-113	Forestry
0900	D]	33-65	Fishing, Hunting, and Trapping
10--	D]	417-512	Mining
1300	B]	20-52	Oil and Gas Extraction
1400	D]	397-479	Nonmetallic Minerals, except Fuels
15--	[D]	6,148-6,177	Contract Construction
1500	[D]	1,963-2,253	General Building Contractors
.		.	.
.		.	.
.		.	.
.		.	.
.		.	.
7600	D]	284-341	Miscellaneous Repair Services
7800	D]	60-286	Motion Pictures
7900	D]	498-644	Amusement Recreation Services
8000	D]	3,671	Health Services
8100	D]	244-323	Legal Services
8200	D]	393-680	Educational Services
8300	D]	296-372	Social Services
8400	A	0-19	Museums, Botanical, Zoological Gardens
8600	D]	953-975	Membership Organizations
8900	D]	444-577	Miscellaneous Services
899a	D]	20-81	Administrative and Auxiliary
99--	D]	126-211	Unclassified Establishments

Non-disclosure keys (minimum-maximum):

A: 0-19	B: 20-99	C: 100-249	E: 250-499
F: 500-999	G: 1,000-2,499	H: 2,500-4,999	I: 5,000-9,999
J: 10,000-24,999	K: 25,000-49,999	L: 50,000-99,999	M: 100,000+

D: aggregated non-disclosures.

Source: Bureau of the Census, County Business Patterns, 1977

Figure 18. 1977 County Business Patterns profile.

What profile? (<cr> to see list): 10

Sub-county demographic profiles

dale, al: 5 MCDs or Tracts

Which demographic profile? (type ? for help): ?

type: for:  
1 population counts  
2 household counts  
3 per capita and mean household income  
4 population and per capita income  
5 households and mean household income  
6 households and median household income  
7 1978/1979 population, households, and income  
8 1970 household counts by household income  
9 1978 household counts by household income  
10 MCD/Tract names and codes  
11 next county  
-1 to quit

Which demographic profile? (type ? for help): 7

1978/1979 population, households, and income

UNIT/CODE	1979 POP	1979 HHS	1978 PCI	1978 HHI	AREA NAME
C 01045	42,210	12,404	4,925	16,180	dale, al
M 5	2,226	706	4,869	15,205	ARITON DIV
M 10	1,364	449	4,961	14,976	ECHO DIV
M 15	3,493	1,099	4,348	13,702	MIDLAND-PINCKARD D
M 20	9,464	3,221	5,104	14,869	NEWTON DIV
M 25	25,663	6,929	4,925	17,467	OZARK DIV

Source: National Planning Data Corporation, 1979

Which demographic profile? (type ? for help): 9

1978 household counts by household income

UNIT/CODE	under \$7,500	\$7,500 -14,999	\$15,000 -24,999	\$25,000 -34,999	\$35,000 -49,999	\$50,000 or more	AREA NAME
C 01045	3,570	2,786	3,186	1,875	678	184	dale, al
M 5	322	129	177	121	31	16	ARITON DIV
M 10	196	96	124	96	15	5	ECHO DIV
M 15	361	179	219	169	15	8	MIDLAND-PINCKARD D
M 20	1,045	754	881	569	196	53	NEWTON DIV
M 25	1,646	1,628	1,785	920	421	102	OZARK DIV

Source: National Planning Data Corporation, 1979

Which demographic profile? (type ? for help): -1

Figure 19. Population/households/income by tract/minor civil division profile.

What profile? (<cr> to see list): 13

Rational Threshold Values

All dollar amounts are in thousands of dollars.  
Dollar adjustment based on Consumer Price Index (1967=100).

BUSINESS VOLUME (using Non-Farm Income)

YEAR	Non-Farm income	adjusted income	change	deviation	% deviation
1965	451,896	478,197			
1966	518,454	533,389	55,192	20,190	4.222 %
1967	556,933	556,933	23,544	-11,458	-2.148 %
1968	623,924	598,775	41,842	6,840	1.228 %
1969	700,064	637,581	38,806	3,803	0.635 %
1970	782,814	673,099	35,518	515	0.081 %
1971	836,576	689,675	16,576	-18,426	-2.738 %
1972	877,861	700,607	10,932	-24,070	-3.490 %
1973	994,081	746,868	46,261	11,258	1.607 %
1974	1,101,994	746,103	-765	-35,767	-4.789 %
1975	1,155,180	716,613	-29,490	-64,492	-8.644 %
1976	1,314,916	771,212	54,599	19,596	2.735 %
1977	1,440,043	793,412	22,200	-12,802	-1.660 %
1978	1,618,344	828,221	34,809	-193	-0.024 %

average yearly change: 35,002  
maximum historic positive deviation: 20,190  
maximum historic negative deviation: -64,492

positive rtv: 4.22 %  
negative rtv: -6.483 %

Figure 20. RTV profile.

**PERSONAL INCOME**

YEAR	Personal income	adjusted income	change	deviation	% deviation
1965	579,799	613,544			
1966	647,262	665,907	52,363	-29	-0.005 %
1967	703,384	703,384	37,477	-14,916	-2.240 %
1968	781,286	749,795	46,411	-5,982	-0.851 %
1969	874,814	796,734	46,939	-5,453	-0.727 %
1970	979,883	842,548	45,814	-6,579	-0.826 %
1971	1,071,241	883,134	40,586	-11,807	-1.401 %
1972	1,144,348	913,287	30,153	-22,240	-2.518 %
1973	1,332,582	1,001,189	87,902	35,509	3.888 %
1974	1,497,658	1,013,986	12,798	-39,595	-3.955 %
1975	1,23,936	1,007,405	-6,582	-58,975	-5.816 %
1976	1,805,737	1,059,083	51,679	-714	-0.071 %
1977	1,948,703	1,073,666	14,582	-37,811	-3.570 %
1978	2,222,621	1,137,472	63,807	11,414	1.063 %

average yearly change: 52,393  
 maximum historic positive deviation: 35,509  
 maximum historic negative deviation: -58,975  
 positive rtv: 3.888 %  
 negative rtv: -3.897 %

**EMPLOYMENT**

YEAR	Employment	change	deviation	% deviation
1967	138,547			
1968	141,705	3,158	-95	-0.069 %
1969	147,390	5,685	2,432	1.716 %
1970	151,179	3,789	536	0.364 %
1971	150,135	-1,044	-4,297	-2.842 %
1972	147,353	-2,782	-6,035	-4.020 %
1973	154,329	6,976	3,723	2.527 %
1974	158,214	3,885	632	0.409 %
1975	157,685	-529	-3,782	-2.390 %
1976	162,758	5,073	1,820	1.154 %
1977	167,811	5,053	1,800	1.106 %
1978	174,331	6,520	3,267	1.947 %

average yearly change: 3,253  
 maximum historic positive deviation: 3,723  
 maximum historic negative deviation: -6,035  
 positive rtv: 2.527 %  
 negative rtv: -2.693 %

Figure 20. (Cont'd)

POPULATION

YEAR	Population	change	deviation	% deviation
1965	333,529			
1966	343,407	9,878	5,145	1.543 %
1967	345,390	1,983	-2,750	-0.801 %
1968	349,193	3,803	-930	-0.269 %
1969	351,56	1,963	-2,770	-0.793 %
1970	357,248	6,092	1,359	0.387 %
1971	363,464	6,216	1,483	0.415 %
1972	364,852	1,388	-3,345	-0.920 %
1973	365,741	889	-3,844	-1.054 %
1974	375,758	10,017	5,284	1.445 %
1975	385,008	9,250	4,517	1.202 %
1976	387,376	2,368	-2,365	-0.614 %
1977	390,626	3,250	-1,483	-0.383 %
1978	395,058	4,432	-301	-0.077 %

average yearly change: 4,733  
 maximum historic positive deviation: 5,284  
 maximum historic negative deviation: -3,844  
 positive rtv: 1.445 %  
 negative rtv: -0.527 %

Source: Bureau of Economic Analysis

Figure 20. (Cont'd)

What profile? (<cr> to see list): 98

New or Experimental Profiles Available for Sampling:

Type:	For:
45	CERL-RIMS
60	DLA profile
71	CAS
75	Review of your county list
78	Do-It-Yourself Population Pyramids (1970-1977)
83	BEA Graphics Demo (Ramtek terminal only)
84	ROI-Within-State(s) plot (Ramtek terminal only)
85	ROI plot (Ramtek terminal only)
86	AFLECS (Loser) Input Editor
87	AFLECS (Gainer) Input Editor
88	Population Pyramid
89	Population Pyramid by County
90	Population Pyramid by Year
91	Population by Sex and Age, 170-1975
97	Description of EIFS 2.5 versus EIFS 2.3

What profile? (<cr> to see list):

Figure 21. Menu of experimental profiles.

What profile? (<cr> to see list): 45

CERL-RIMS

Calculates multipliers for IO Codes specified by user.  
Uses 1977 CBP data, 1977 BEA data, and a 1972 IO table.

Non-disclosure ranges are replaced by the midpoint of the range.

Enter new IO code list

type ? to see list of codes  
x to see your choices  
q or bye to leave profile  
up to 6 digits to enter a code  
<cr> to stop entering codes

Enter ? x q bye <cr> or IO code: 140600  
140600 Fluid Milk

Enter ? x q bye <cr> or IO code: 140500  
140500 Ice Cream & Frozen Desserts

Enter ? x q bye <cr> or IO code:

Your list has 2 codes:

29 IO: 140500  
30 IO: 140600

Do you wish to add or delete a code? (a/d/<cr>):  
list complete

# IO codes: 2 # SIC codes - US: 2 Area: 2

Do you want to calculate Multipliers?

\*\*\* type s to stop \*\*\*

29 IO: 140500 Weight: 0.716049  
30 IO: 140600 Weight: 0.283951

\*\*\*\*\* CERL-RIMS Multiplier Computations \*\*\*\*\*

Direct Effect (DE) 0.568200  
Goods and Services Purchased Locally 0.399238  
Labor Hired Locally 0.168962

Indirect Effect (IE) 0.309792  
Agr Share of Local Non-Govt Earnings (P1) 0.059584  
Mfg Share of Local Non-Govt Earnings (P2) 0.291201  
Local Share of US Non-Govt Earnings (S2) 0.001122  
ln(IE) = .65 - .79\*P1 - .13\*P2 + .17\*ln(S2) + 1.03\*ln(DE)  
ln(IE) -1.171854

Output Multiplier (Mq) = 1 + DE + IE 1.877992

Employment Multiplier (Me) = 1 + (E./Ej)\*(Mq - 1) 2.658065  
Employment per Output - Avg (E.) 0.000031  
Employment per Output - Selected Industries (Ej) 0.000017

Income Multiplier (Mi) = 1 + (I./Ij)\*(Mq - 1) 2.231822  
Income per Output - Avg (I.) 0.237053  
Income per Output - Selected Industries (Ij) 0.168962

\*\*\*\*\* Pausing - <cr> to return to elfs \*\*\*\*\*

Figure 22. CERL-RIMS profile.



What profile (<cr> to see list): 60  
Calculating Multiplier.  
Employment Multiplier: 2.1221  
Income Multiplier: 1.7604

Do you want to use FSC or SIC commodity codes (fsc or sic) ? sic  
Which SIC commodity code (type ? for help) : 2791  
Your SIC commodity class is:  
Code: 2791  
Title: Typesetting  
Are you satisfied ? yes

What is the dollar value of the contract ? 50000

The maximum number of employees expected to be either  
hired or laid off because of a contract award is: 1.2

The minimum number of employees expected to be either  
hired or laid off because of a contract award is: 0.9

The average number of employees expected to be either  
hired or laid off because of a contract award is: 1.0

How many employees will be hired or laid off because of  
the contract award according to the employer (i.e.,  
employer's representation) ? 1

The employment multiplier is: 2.076931

The total employment impact on the local economy due to  
the contract award (using the employer's representation)  
is: 2.1

The total employment impact on the local economy due to  
the contract award (using the average number of employees  
expected to be hired or laid off by the contract)  
is: 2.1

If the contractor hires workers due to a contract award,  
the total employment impact is positive. If the  
contractor lays off workers because the contract is not  
awarded, then the total employment impact is negative.

Figure 23. DLA profile.

What profile? (<cr> to see list): 71  
Your login 'robinson' is restricted

Aloha from CAS

Figure 24. CAS profile.

What profile? (<cr> to see list): 75

You have selected 13 counties:

#	FIPS#	county
1	01045	dale, al
2	01061	geneva, al
3	01067	henry, al
4	01069	houston, al
5	12005	bay, fl
6	12045	gulf, fl
7	12063	jackson, fl
8	12131	walton, fl
9	13007	baker, ga
10	13099	early, ga
11	13131	grady, ga
12	13201	milller, ga
13	13275	thomas, ga

Figure 25. Review of county list profile.

What profile? (<cr> to see list): 78

Do-It-Yourself Population Pyramids

Option (type ? for help)? ?

Valid keywords are:

help, plot, list, area, time, race, review, quit

Option (type ? for help)? race

Which race option (type ? for help)? ?

Valid keywords are:

help, total, white, nonwhite, both, current, leave

Which race option (type ? for help)? both

White Population and Nonwhite Population selected.

Option (type ? for help)? time

Which time option (type ? for help)? ?

Valid keywords are:

help, 1970, 1971, 1972, 1973, 1974, 1975, 1976, 1977, all, current  
leave

Which time option (type ? for help)? 1977

1977 added

Which time option (type ? for help)? leave

Figure 26. Do-it-yourself population pyramids profile.

Option (type ? for help)? plot

Regional Aggregate - White Population - 1977

male	age	female
**	85+	****
***	80-84	*****
*****	75-79	*****
*****	70-74	*****
*****	65-69	*****
*****	55-59	*****
*****	50-54	*****
*****	45-49	*****
*****	40-44	*****
*****	35-39	*****
*****	30-34	*****
*****	25-29	*****
*****	20-24	*****
*****	15-19	*****
*****	10-14	*****
*****	5-9	*****
*****	0-4	*****

Each "\*" represents 408 persons; pyramid total is 298,626.

Regional Aggregate - Nonwhite Population - 1977

male	age	female
*	85+	***
**	80-84	***
***	75-79	****
*****	70-74	*****
*****	65-69	*****
*****	60-64	*****
*****	55-59	*****
*****	50-54	*****
*****	45-49	*****
*****	40-44	*****
*****	35-39	*****
*****	30-34	*****
*****	25-29	*****
*****	20-24	*****
*****	15-19	*****
*****	10-14	*****
*****	5-9	*****
*****	0-4	*****

Each "\*" represents 167 persons; pyramid total is 92,021.

Source: Bureau of the Census

Figure 26. (Cont'd)

What profile? (<cr> to see list): 86

AFLECS (Loser) Editor (Version 1.0)

Which option (type ? for a menu) ? ?

Type:	To:
1	See a list of your existing files
2	Get a printout of the input questionnaire
3	Enter inputs from your terminal
4	Get the inputs from one of your files
5	Remove one of your files
6	See the inputs you have loaded
7	Run the AFLECS Model
8	Examine/change your inputs
9	Store your inputs in a file
-1	Leave the editor

Which option (type ? for a menu) ? -1

Figure 27. AFLECS (Loser) input editor profile.

What profile? (<cr> to see list): 87

AFLECS (Gainer) Editor (Version 1.0)

Which option (type / for a menu) ? ?

Type:	To:
1	See a list of your existing files
2	Get a printout of the input questionnaire
3	Enter inputs from your terminal
4	Get the inputs from one of your files
5	Remove one of your files
6	See the inputs you have loaded
7	Run the AFLECS Model
8	Examine/change your inputs
9	Store your inputs in a file
-1	Leave the editor

Which option (type ? for a menu) ? -1

Figure 28. AFLECS (Gainer) input editor profile.

What profile? (<cr> to see list): 97

A new EIFS program has been installed. This new version presents new data and additional user features.

New features have been added for study area selection:

- 1) User-defined regions. With the "save" option, you can store and name a frequently used study area definition for retrieval during a later EIFS session.
- 2) SMSAs. EIFS recognizes standard SMSAs.
- 3) Help. You can obtain lists of states, counties within a state, standard regions, or user-defined regions on demand.

New data have been added to the EIFS database:

- 1) 1980 Census. Profile 1 for digested form, profile 80 for unabridged.
- 2) 1977 County Business Patterns. Available in profile 9.
- 3) 1978 BEA timeseries. Available in profile 5.
- 4) 1979 Sub-county demographics. Available in profile 10.

To make room for the new profiles, the menu has been re-arranged; profiles have been renumbered and/or replaced by new ones.

Figure 29. Description of EIFS 2.5 versus EIFS 2.3 profile.

### The Nature of the EIFS Forecast Models

EIFS contains two versions for each of five separate submodels, both with and without automatic inflation correction. Each of the submodels corresponds to one of five functional areas (FAs) of military actions:<sup>17</sup>

1. Construction (C)
2. Operations and Maintenance (O&M)
3. Training (T)
4. Mission Change (MC)
5. Contractor/Industrial Type Activities (CITA)

These FAs not only represent different military functions, but they are also likely to create different economic and social effects in the surrounding community. The differences in these socioeconomic effects are chiefly due to the differences in procurement and consumer expenditures for locally produced goods and services (both in total and in terms of the commodity distribution) associated with each FA. For example, on the average, military trainees who live on-post spend less of their income in the local economy than civilian personnel who reside off-post; their patterns of expenditures for various goods and services are also likely to differ. These differences are explained partly by the fact that trainees are generally provided room and board, whereas civilian employees are not. Several other demographic factors that differ between trainees and civilians will also affect the portion of income spent locally and their expenditure patterns; these include marriage rates, number of dependents, and age, sex, and racial compositions.

Even though EIFS consists of a set of five separate forecast models, they are similar enough to be considered as a "generic" regional economic impact model. Figure 30 illustrates the general model structure found in all of the EIFS forecast models. The figure is useful because it not only shows the relationship that a military action has with its regional economy, but also summarizes the interrelationships among and between the various economic and social sectors of the community. More importantly, Figure 30 provides an invaluable tool for understanding the equations for each submodel given in Appendix A.

Regardless of the FA, a military action will usually involve a change in personnel, their wages and salaries, and local procurements for materials and supplies. In EIFS, personnel are classified as either civilian, military permanent party, or military trainee. A further distinction is made between military personnel living on-post, both permanent party and trainee, and those living in the region around the installation. However, EIFS assumes that all civilian employees live off-post.

The only demographic variable explicitly modeled in EIFS is the number of school children who impact local school districts. These children are assumed to be dependents of the civilian and military personnel directly affected by the military action. Population is implicitly modeled here to the extent that only those civilian and military personnel involved with the military action

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<sup>17</sup>R. Webster, et al., Interim Report E-52.

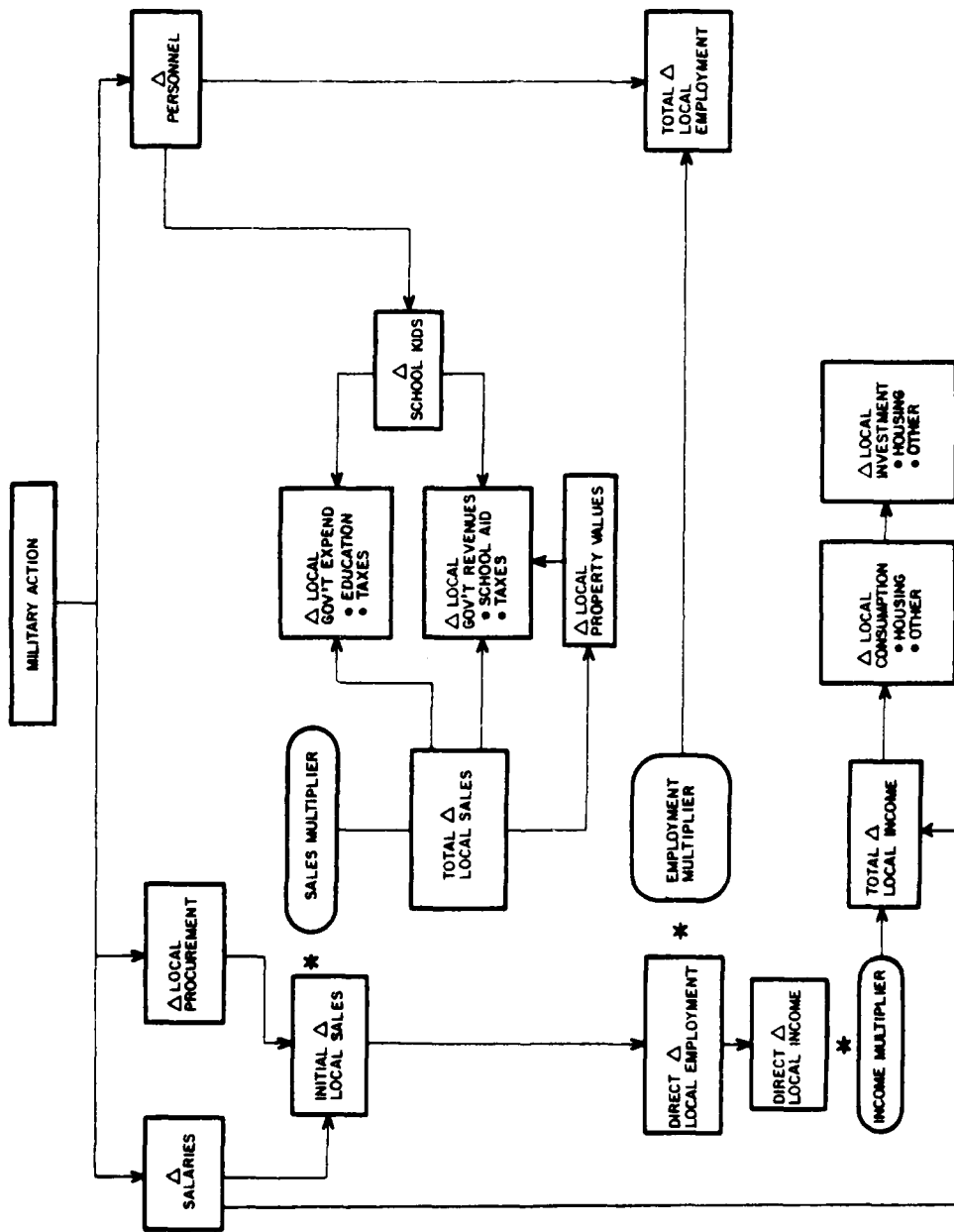


Figure 30. The "generic" EIFS forecast model.



and their dependents are counted in the population change. EIFS does not estimate the local population effects that may be induced as a result of the economic impacts from a military action.

Changes in salaries and local procurements are converted into an initial change in local sales. Local procurements for materials and supplies are assumed to go to merchants who sell wholesale goods or business and professional services. Personnel salaries are converted to local sales of retail goods and personnel services by factors that represent the portion of income spent in the region. These factors differ for civilians and various types of military personnel; they also account for the differences in consumer purchases at post commissary and exchange facilities by military personnel living on- and off-post.

In terms of national income accounting principles, local sales for wholesale and retail goods do not represent the "output" for those sectors, because the value of the sales includes the cost of the goods that are sold. Normally, the trade sectors are treated as "margin" sectors, meaning the value of the goods sold by local merchants is subtracted from their sales. In other words, wholesale and retail trade merchants only sell products; they do not make them. Consequently, the cost of the goods sold is usually treated as sales for those sectors that produce the commodities. To the extent that the commodities sold by local trade merchants are not produced locally, the EIFS forecast models overestimate the initial effect of a military action within the local economy.<sup>18</sup>

Local merchants are assumed to hire or lay off employees because of the initial change in sales. Furthermore, this direct change in local employment is presumed to be proportional to the initial change in local sales. Like the initial change in sales, these workers are employed at either trade or service sector establishments. In addition to employment changes, the initial change in local sales will also affect the wages and salaries of employees in the affected businesses.

The direct changes in local employment and local income will generate subsequent local employment and income changes. The overall subsequent changes in local employment and income caused by the initial change in local sales are called the multiplier process. The multiplier process can be quantified as a "multiplier," which estimates the total changes that result from an initial change. EIFS estimates and uses three types of multipliers: employment, income, and sales multipliers. Consequently, the total change in local employment due to a military action is equal to the product of the direct change in local employment and the employment multiplier, plus the military and civilian personnel who were affected by the military action. The total change in local income due to a military action is equal to the product

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<sup>18</sup>For example, U.S. wholesale and retail trade sales receipts for 1972 are about seven times greater than the value added. The 1972 U.S. sales receipts for wholesale and retail trade were \$1,154,264,000 according to the 1972 Censuses of Wholesale and Retail Trade. The 1972 U.S. value added for wholesale and retail trade was \$166,103,000, according to the 1972 National Input-Output Table (Survey of Current Business, April 1979, pp 51-72).

of the direct change in local income and the income multiplier, adjusted to reflect local personnel income by place of residence, plus the income of the military and civilian personnel who were affected by the military action. Employment and income changes calculated in EIFS are "full-time" equivalents; i.e., two workers employed for 4 hours a day is the same as one employee working an 8-hour day. Also, total change in local personal income does not include the effects of overtime pay, night-pay differentials, weekend pay, etc. Local personal income in EIFS is defined as the sum of wages and salaries, dividends, interest, rents, transfer payments, and net social insurance payments. The total change in local sales (i.e., business volume) from a military action is equal to the product of the direct change in local sales and the sales multiplier.

Consistent with Keynesian income theory, EIFS relates changes in local consumption to changes in local income. Change in local consumer expenditures for housing and other commodities, such as food, clothing, personal services, etc., are related to changes in local personal income via average propensities to consume. The local populace is assumed to spend 16 percent of its personal income for local housing; the average propensity to consume goods and services other than housing is assumed to be 63 percent of personal income. Differences between house owners and renters are not specified in EIFS, and the average propensities to consume are national averages which do not reflect any regional differences in expenditure patterns.

On the other hand, changes in the local investment reflect changes in the demand for locally produced goods and services. That is, local investment in the business sectors is derived from changes in local consumer expenditures for the goods and services produced in those sectors. Investment in local housing is, in reality, related to changes in local rental income, which, in turn, is computed from changes in local housing expenditures. The factor relating changes in local rental income to changes in local housing expenditures is a national average of 7.75. The average propensity to invest in local housing out of the changes in local rental income is also a national constant, equal to .06. On the other hand, investment in local firms producing goods and services other than housing is derived directly from the changes in consumer demand. The average propensity to invest in local non-housing-type businesses is also a national constant, equal to .12 of the change in local non-housing type consumer expenditures.

The attractiveness of a community relative to the rest of the nation in terms of business location and population residential choices is related to factors such as the area's relative position with respect to personal income, business activity, employment, etc. A military action which affects local business activity, income, employment, and other factors does so in a way that changes the local economy's attractiveness for business and population location. Consequently, these changes are likely to generate changes in the demand for available property. Assuming the supply of property is rather "inelastic" during the short term (i.e., about 1 year), changes in demand for local property will be reflected in changes in local property values. That is, changes in the market value for real property depend on changes in the general level of local prosperity (measured by changes in local business volume). Within EIFS, it is the relative annual change in local business volume that is converted to changes in local property values via a region-specific

factor relating the assessed value of local property to an assessed-to-market-value ratio. "Property" is considered in total within EIFS and is not disaggregated by classifications such as agricultural, residential, commercial, or industrial.

Local government functions are broken down into "education" and "other." Other local government functions include such things as fire and police protection, public welfare and assistance, and sanitation. The change in the number of school children affects both local government expenditures for education (via the average local education expenditures per pupil) and State and Federal aid to local school districts. Changes in local government revenues other than school aid are due to changes in State sales taxes (i.e., via changes in local business activity) retained locally and to changes in local property taxes (i.e., via changes in local property values). EIFS does not estimate changes in local income taxes (where they exist). Finally, changes in local government expenditures to provide services other than education are related to relative annual changes in local business activity.

### Running the Models

#### *Entering the Forecast Models Profile*

Access to the EIFS forecast models is gained through the Forecast Models Profile (#12) (Figure 31).

#### *Construction FA*

The Construction FA forecast models estimate the economic and social consequences of a construction project. The construction project is assumed to be carried out by a construction firm, so that neither the civilian nor the military personnel of the installation are involved in the activity. The original intent and the current structure of the Construction FA model is to simulate the regional socioeconomic effects from constructing post housing for military personnel. The exact scenario modeled here includes the positive socioeconomic impact on a region from building the housing units. The magnitude of these positive effects depends mostly on the extent to which local laborers are used for the construction project and on how much the construction contractor depends on local merchants for needed materials and supplies. On the other hand, the positive effects of the construction activity could be balanced by the negative local economic and social consequences generated because the military personnel and their dependents move into the newly built post housing from the surrounding communities. This means that rents will not be paid for local housing, the affected military personnel and their dependents will acquire a greater share of their goods and services from the post commissary and exchange facilities, and school-age dependents will be attending schools on-post.

In addition, the Construction FA forecast models can simulate the regional socioeconomic impacts of many other types of construction activities: for example, the construction of streets and highways, dams, water and sewage facilities; office buildings; housing for nonmilitary personnel; and the maintenance and repair of this construction. These types of construction activities do not have negative socioeconomic effects on the local communities, because

What profile? (<cr> to see list): 12

Functional Area? (<cr> to see list):

Type:	for:
1	construction
2	operations, maintenance and repair
3	training
4	mission change
5	commercial/industrial type activities
10	an introduction to inflation adjustment using price deflators
11	construction (with price deflators)
12	operations, maintenance and repair (with price deflators)
13	training (with price deflators)
14	mission change (with price deflators)
15	commercial/industrial type activities (with price deflators)
-	to return to profile selection
control-d	to leave eifs

Figure 31. Forecast models profile.

they do not involve military personnel and their dependents moving into post housing.

Running the Construction FA models requires that the user provide the answers to several system-supplied questions: six answers for the Construction model without price deflators (FA #1), and ten answers for the Construction model with price deflators (FA #11), not including a project title. Only the questions not concerned with price deflators are discussed here. Price deflation and how to answer price deflator questions in the forecast models will be explained later (see p 73). Figure 32 (Construction FA) is an example run.

"Project name."

Any phrase that describes the action being modeled. It will be printed with the output and serve as a label. This is especially useful when several alternative scenarios are proposed and run for a single military action.

"If entering total expenditures, enter 1  
local expenditures, enter 2:"

If the user knows and will be entering construction expenditures going to local firms, then the value 2 (two) should be entered here. The system will then prompt the user for the dollar value of local construction expenditures. If total construction expenditures are to be entered, then the value 1 (one) should be entered here. The system will prompt the user, as a result, for the total dollar value of the construction project.

"Dollar volume of construction project:"

This question is asked if total construction project expenditures are to be entered (i.e., if the user responded to the last question with a value of 1). The total dollar value of expenditure for the construction project is expected. The system will compute the dollar value of local construction expenditures by default.

"Local expenditures for construction project:"

This question is asked if local construction project expenditures are known and are to be entered. This is the dollar value of construction expenditures going to local firms.

"Percent for labor:"

This is the labor requirement for the construction project. In other words, "What percentage of the construction expenditures will be used to hire labor?"

Sources: (1) Check with a local construction firm.

Forecast Models - which functional area? (Ccr) to see list) 1

**CONSTRUCTION**

Project name: Construction FA Example  
 If entering total expenditures, enter 1  
                   local expenditures, enter 2 : 1  
 Dollar volume of construction project: \$10,000,000  
 Local expenditures of project: 5287797.50 (calculated)  
 Percent for labor: 35  
 Percent for materials: 40  
 Percent allowed for other: 25.00 (calculated)  
 Number of military families to move onto base from local region: 23  
 Average income of affected military personnel: \$15,500

\*\*\*\*\* CONSTRUCTION IMPACT FORECAST FOR Construction FA Example \*\*\*\*\*

Export employment multiplier:		2.1221	
Export income multiplier:		1.7604	
Change in local			
Sales volume	Direct:	\$ 3,598,000	
	Induced:	\$ 4,038,000	
	Total:	\$ 7,636,000	( 0 451%)
Employment	Direct:	296	
	Total:	408	( 0 277%)
Income	Direct:	\$ 2,424,000	
	Total (place of work):	\$ 2,860,000	( 0 303%)
	Total (place of residence):	\$ 2,907,000	( 0 254%)
Consumption	Housing:	\$ 507,000	
	Non-housing:	\$ 1,831,000	
Investment	Housing:	\$ 236,000	
	Non-housing:	\$ 220,000	
Number of school children		-22	( -0.024%)
Property values		\$ 6,773,000	( 0 451%)
Government revenues	Taxes:	\$ 382,000	
	State and federal aid to schools:	\$ -14,000	
Government expenditures	Schools:	\$ -6,000	
	Other:	\$ 236,000	
	Net:	\$ 230,000	

Figure 32. Construction FA.

- (2) The latest Census of Construction (U.S. Bureau of the Census) has state-specific construction receipts and expenditures by type of construction activity, including expenditures for labor and materials.
- (3) The latest National Input-Output Study (U.S. Bureau of Economic Analysis) also has construction receipts and expenditures for labor, materials, and other costs by type of construction activity, but the level of detail for construction expenditures for materials is much greater than for the Census of Construction.

"Percent for materials:"

This percentage of construction expenditures used for materials and supplies. The same data sources and comments concerning the percentage of construction expenditures for hiring labor also apply here. Remember that the sum of the percentage of construction expenditures for labor and materials should not be greater than 100 percent. The sum of these two percentages will usually be less than 100 percent, because construction firms normally have to pay Federal, State, and local taxes, and have a profit margin in addition to payments for labor, materials, and supplies.

"Number of military families moving onto base from local region:"

This is the number of military families moving on-post from the user-defined region into the newly constructed post housing. EIFS implicitly assumes that only one family member is in the military, so this number is the same as the number of the affected military personnel. Again, if this is a construction project not involving families moving into newly built post housing, this question should be ignored.

"Average income of affected military personnel:"

This is the average annual income of those military personnel who reside in the communities of the study area that surround the military installation and who will move into the housing being constructed. Ideally, this should be the income for only those personnel affected by the housing project, although this information is not always precisely known during the planning stage. Check with the Post Personnel Office for this information. Note that income, as used in the EIFS forecast models, is a broader concept than the value of the employees' wages and salaries. Consideration should be made, whenever appropriate, for income earned from second jobs, working dependents, unearned income (i.e., interest, dividends, and rents), etc. Remember, if this is a construction project for other than military housing, this question should be ignored (i.e., type RETURN for an answer), because this model assumes that military personnel are not involved in the construction activity.

*Operations and Maintenance FA*

The Operations and Maintenance FA forecast models calculate the socioeconomic impacts within a regional economy from a military facility's on-going

operation. This forecast model may be used to evaluate impacts from continued operation of an entire military installation or just a part of it (such as the Post Finance Office). As such, the military facility will affect the local economy through the locally produced goods and services that are purchased either by the facility personnel (both civilian and military) or by procurement for services and supplies.

As with other EIFS forecast models, the Operations and Maintenance FA forecast models may be used to analyze the regional economic and social consequences from operating nonmilitary facilities; e.g., from a local shoe factory or from the county police department. Note that the nonmilitary applications will not involve military personnel.

Running the Operations and Maintenance FA models requires that the user answer several system-supplied questions: eight answers for the Operations and Maintenance model without price deflators (FA #2), and 13 answers for the Operations and Maintenance model with price deflators (FA #12), not including a project name. Only the questions not concerned with price deflators are discussed here. Price deflation and how to answer price deflator questions in the forecast models are explained later. Figure 33 is an example of an Operations and Maintenance run.

"Project name:"

Any phrase that describes the action being modeled. It will be printed with the output and serve as a label. This is especially useful when several alternative scenarios are proposed and run for a single military action.

"If entering total expenditures, enter 1  
local expenditures, enter 2:"

If the user knows and will be entering annual expenditures for services and supplies going to local firms, then the value 2 (two) should be entered here. The system will then prompt the user for the dollar value of local expenditures for services and supplies. If total annual expenditures for services and supplies are to be entered, then the value of 1 (one) should be entered here. The system will then prompt the user for the total dollar value of annual expenditures for services and supplies.

"Annual expenditures for services and supplies:"

The question is asked if the total annual expenditures for services and supplies are to be entered (i.e., if the user responded to the last question with a value of 1). The dollar value of total annual expenditures for services and supplies is expected. The system will compute the dollar value of annual expenditures for services and supplies going to local firms by default.



Forecast Models - which functional area? (<cr> to see list) 2

OPERATIONS AND MAINTENANCE

Project name: Operations & Maintenance FA Example  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
                   local expenditures, enter 2 : 2  
 Annual expenditures for local services and supplies: \$250,000  
 Civilian employment: 43  
 Average income of civilian personnel: \$25,000  
 Military employment: 200  
 Average income of military personnel: \$12,000  
 Percent of military living on base: 25

\*\*\*\*\* OPERATIONS AND MAINTENANCE FORECAST FOR Operations & Maintenance FA Example \*\*\*\*\*

Export employment multiplier:		2.1221	
Export income multiplier:		1.7604	
Change in local			
Sales volume	Direct: \$	2,249,000	
	Induced: \$	2,523,000	
	Total: \$	4,772,000	( 0.282%)
Employment	Direct:	305	
	Total:	374	( 0.254%)
Income	Direct: \$	3,833,000	
	Total (place of work): \$	4,106,000	( 0.434%)
	Total (place of residence): \$	4,135,000	( 0.361%)
Consumption	Housing: \$	744,000	
	Non-housing: \$	2,605,000	
Investment	Housing: \$	346,000	
	Non-housing: \$	313,000	
Number of school children		186	( 0.205%)
Property values		4,233,000	( 0.282%)
Government revenues	Taxes: \$	239,000	
	State and federal aid to schools: \$	114,000	
Government expenditures	Schools: \$	48,000	
	Other: \$	147,000	
	Net: \$	196,000	

Figure 33. Operations and Maintenance FA.

"Annual expenditures for local services and supplies:"

This question is asked if the annual expenditures for services and supplies made locally are known and are to be entered. This is the dollar value of annual expenditures for services and supplies that are made from local firms.

"Civilian employment:"

The number of civilian personnel involved with the operations and maintenance of the function being analyzed. The Post Personnel Office may be a source of information for this question. A change in the level of operations and maintenance can be analyzed: enter a negative number for a decrease in the level of operations or a positive value for an expansion of activity.

"Average income of civilian personnel:"

Average annual income of civilian employees involved with the operations and maintenance or with the change in activity. Check with the Post Personnel Office for this information. Income, as used in EIFS, is a broader concept than just the wages and salaries of the affected employees. Consideration should be given, whenever appropriate, to unearned income (i.e., interest, dividends, and rents), etc. Average income figures are entered into EIFS as positive numbers.

"Military employment:"

The number of military personnel involved with the operations and maintenance of the function being analyzed. The comments for civilian personnel also apply here.

"Average income of military personnel:"

Average annual income of military personnel involved with the operations and maintenance or with the change in activity. The comments for civilian income also apply here.

"Percent of military personnel living on base:"

The percentage of the military personnel involved with the operations and maintenance of the function being analyzed that resides on the military installation. Check with the Post Personnel Office for this information.

*Training FA*

The Training FA forecast models compute the economic and social effects generated from military nonbasic training activities. Training activities, as modeled in EIFS, affect the local economy through the locally produced goods and services that are purchased either by the nonbasic trainees or by post procurements. Note that the socioeconomic effects are generated from the nonbasic trainees and not from the civilian or military instructors.

Running the Training FA models requires that the user answer several system-supplied questions: six answers for the Training model without price deflators (FA #3), and ten answers for the Training model with price deflators (FA #13), not including a project name. Only the questions not concerned with price deflators are discussed here. Price deflators and how to answer the price deflator questions in the forecast models are explained on p 73. Figure 34 is an example of a Training FA run.

"Project name:"

Any phrase that describes the action being modeled. It will be printed with the output and serve as a label. This is especially useful when several alternative scenarios are proposed and run for a single military action.

"If entering total expenditures, enter 1  
local expenditures, enter 2:"

If the user knows and will be entering the change in annual expenditures for services and supplies made from local firms, then the value 2 (two) should be entered here. The system will then prompt the user for the change in local expenditures for services and supplies. If the change in annual expenditures for all services and supplies is to be entered, then the value 1 (one) should be entered here. The system will then prompt the user for the change in annual expenditures for all services and supplies.

"Change in expenditures for services and supplies:"

This question is asked if the total change in expenditures for services and supplies is to be entered (i.e., if the user responded to the last question with a value of 1). The dollar value of the change in all expenditures for services and supplies is expected. The system will compute the dollar value of the change in local expenditures for services and supplies by default.

"Change in expenditures for local services and supplies:"

This question is asked if the change in local expenditures for services and supplies is known and is to be entered. This is the dollar value of the change in expenditures for services and supplies made from local firms.

"Number of (nonbasic) trainees:"

Number of nonbasic trainees involved in the training activity. For a change in the level of training activity, enter a positive value for an expansion of activity or a negative number for a decrease. The Post Personnel Office may be a source of information for this question.

"Average income of trainees:"

Average annual income of nonbasic trainees. Check with the Post Personnel Office for this information. Income, as used in EIFS, is a broader

Forecast Models - which functional area? (<cr> to see list): 3

TRAINING

Project name: Training FA Example  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
                   local expenditures, enter 2 : 1  
 Change in expenditures for services and supplies: \$3,300,000  
 Change in expenditures for local services and supplies: 1744973.25 (calculated)  
 Number of (non-basic) trainees: 250  
 Average income of trainees: \$19,500  
 Percent of trainees living on base: 95

\*\*\*\*\* TRAINING IMPACT FORECAST FOR Training FA Example \*\*\*\*\*

Export employment multiplier:		2.1221	
Export income multiplier:		1.7604	
Change in local			
Sales volume	Direct:	\$ 3,422,000	
	Induced:	\$ 3,840,000	
	Total:	\$ 7,262,000	( 0.429%)
Employment	Direct:	344	
	Total:	450	( 0.305%)
Income	Direct:	\$ 5,420,000	
	Total (place of work):	\$ 5,835,000	( 0.617%)
	Total (place of residence):	\$ 5,879,000	( 0.514%)
Consumption	Housing:	\$ 1,058,000	
	Non-housing:	\$ 3,704,000	
Investment	Housing:	\$ 492,000	
	Non-housing:	\$ 444,000	
Number of school children		12	( 0.013%)
Property values		\$ 6,441,000	( 0.429%)
Government revenues	Taxes:	\$ 364,000	
	State and federal aid to schools:	\$ 7,000	
Government expenditures	Schools:	\$ 3,000	
	Other:	\$ 224,000	
	Net:	\$ 227,000	

Figure 34. Training FA.

concept than just the wages and salaries of the affected trainees. Consideration should be given, whenever appropriate, to income earned from second jobs, working dependents, unearned income (i.e., interest, dividends, and rents), etc. Average income figures are entered into EIFS as positive numbers.

"Percent of trainees living on base:"

The percentage of nonbasic trainees residing on the military installation. Check with the Post Personnel Office for this information.

*Mission Change FA*

The Mission Change FA forecast models estimate the socioeconomic impacts resulting from major changes in activity at a military installation (e.g., a closure of operations at the post or a change in the mission of the personnel at the installation, such as an armor division substituted for an infantry division. Each action would indicate a different mix of civilian and military personnel before and after the action in addition to changes in local procurements of services and supplies.

Like other EIFS forecast models, the Mission Change FA submodels can be used to analyze the regional socioeconomic effects of factory closures or relocations. Note that nonmilitary applications of this FA model will not involve military personnel.

Running the Mission Change FA models requires the user to respond to 19 system-supplied questions: seven for the Mission Change FA model without price deflation (FA #4), and twelve for the model with price deflators (FA #14), not including a project name. Price deflation and how to answer price deflator questions in the forecast models are discussed on p 73, so only the questions not concerned with price deflators are described here. Figure 35 illustrates a mission change FA.

"Project name:"

Any phrase that describes the action being modeled. It will be printed with the output and serve as a label. This is especially useful when several alternative scenarios are proposed and run for a single military action.

"If entering total expenditures, enter 1  
local expenditures, enter 2:"

If the user knows and will be entering the change in annual expenditures for services and supplies made from local firms, then the value 2 (two) should be entered here. The system will then prompt the user for the change in local expenditures for services and supplies. If the change in annual expenditures for all services and supplies is to be entered, the value 1 (one) should be entered here. The system will then prompt the user for the change in annual expenditures for all services and supplies.

Forecast Models - which functional area? (<cr> to see list): 4

MISSION CHANGE

Project name: Mission Change FA Example

(Enter decreases as negative numbers)

If entering total expenditures, enter 1

local expenditures, enter 2 : 1

Change in expenditures for services and supplies: \$15,000,000

Change in expenditures for local services and supplies: 7931696 50 (calculated)

Change in civilian employment: 100

Average income of affected civilian personnel: \$25,000

Change in military employment: 300

Average income of affected military personnel: \$19,000

Percent of military living on base: 50

\*\*\*\*\* MISSION CHANGE IMPACT FORECAST FOR Mission Change FA Example \*\*\*\*\*

Export employment multiplier:		2.1221	
Export income multiplier:		1.7604	
Change in local			
Sales volume	Direct: \$	12,379,000	
	Induced: \$	13,891,000	
	Total: \$	26,271,000	( 1.553%)
Employment	Direct:	741	
	Total:	1,123	( 0.762%)
Income	Direct: \$	10,173,000	
	Total (place of work): \$	11,673,000	( 1.235%)
	Total (place of residence): \$	11,834,000	( 1.034%)
Consumption	Housing: \$	2,130,000	
	Non-housing: \$	7,455,000	
Investment	Housing: \$	990,000	
	Non-housing: \$	895,000	
Number of school children		241	( 0.266%)
Property values		23,300,000	( 1.553%)
Government revenues	Taxes: \$	1,316,000	
	State and federal aid to schools: \$	148,000	
Government expenditures	Schools: \$	62,000	
	Other: \$	812,000	
	Net: \$	874,000	

Figure 35. Mission Change FA.

"Change in expenditures for services and supplies:"

This question is asked if the total change in expenditures for services and supplies is to be entered (i.e., if the user responded to the last question with a value of 1). The dollar value of the change in all expenditures for services and supplies is expected. The system will compute the dollar value of the change in local expenditures for services and supplies by default.

"Change in expenditures for local services and supplies:"

This question is asked if the change in local expenditures for services and supplies is known and is to be entered. This is the dollar value of the change in expenditures for services and supplies made from local firms.

"Change in civilian employment:"

The net change in the number of civilian personnel resulting from the mission change action. Check with the Post Personnel Office for this information.

"Average income of affected civilians:"

Average annual income of the civilian employees involved with the mission change. Check with the Post Personnel Office for this information. Income, as used in EIFS, is a broader concept than just the wages and salaries of the affected employees. Consideration should be given, whenever appropriate, to income earned from second jobs, working dependents, unearned income (i.e., interest, dividends, and rents,) etc. Average income figures are entered into EIFS as positive numbers.

"Change in military employment:"

The net change in the number of military personnel because of the mission change action. Check with the Post Personnel Office for this information.

"Average income of affected military personnel:"

Average annual income of the military personnel involved with the mission change. The same comments for civilian income also apply here.

"Percent military personnel living on base:"

The percentage of military personnel involved with the mission change that resides on the military installation. Check the Post Personnel Office for this information.

*Contractor/Industrial Type Activity (CITA) FA*

CITA FA forecast models evaluate the economic and social impacts from contracting with local firms for services presently being performed by civilian or military personnel. The scenario modeled here includes the negative

socioeconomic effects resulting from the release of civilian and military personnel no longer needed, as well as the reduction of local procurements. These negative impacts are balanced by the positive economic and social consequences of contracting the services that were provided by the released civilian and military personnel to local establishments. Although not originally designed for the purpose, the CITA FA models can be used as more general forms of the Mission Change FA models, in which there are contracting activities as well as personnel and local procurement changes.

Running the CITA FA models requires the user to answer several system-supplied questions: eight questions for the CITA model without price deflators (FA #5), and 14 questions for the CITA model with price deflators (FA #15), not including the project name. Only the questions not concerned with price deflation are discussed here. Price deflation and how to answer the price deflator questions in the forecast models are explained on p 37. Figure 36 gives an example of a CITA FA run.

"Project name:"

Any phrase that describes the action being modeled. It will be printed with the output and serve as a label. This is especially useful when several alternative scenarios are proposed and run for a single military action.

"If entering total expenditures, enter 1  
local expenditures, enter 2:"

If the user knows and will be entering the change in annual expenditures for services and supplies made from local firms, then the value 2 (two) should be entered here. The system will then prompt the user for the change in local expenditures for services and supplies. If the change in annual expenditures for all services and supplies is to be entered, then the value 1 (one) should be entered here. The system will then prompt the user for the change in annual expenditures for all services and supplies.

"Change in expenditures for services and supplies:"

This question is asked if the total change in expenditures for services and supplies is to be entered (i.e., if the user responded to the last question with a value of 1). The dollar value of the change in all expenditures for services and supplies is expected. The system will compute the dollar value of the change in local expenditures for services and supplies by default.

"Change in expenditures for local services and supplies:"

This question is asked if the change in local expenditures for services and supplies is known and is to be entered. This is the dollar value of the change in expenditures for services and supplies made from local firms.



Forecast Models - which functional area? (<cr> to see list): 5

CONTRACTOR/INDUSTRIAL TYPE ACTIVITIES (CITA)

Project name: CITA FA Example

(Enter decreases as negative numbers)

If entering total expenditures, enter 1

local expenditures, enter 2 : 2

Change in expenditures for local services and supplies: -\$150,000,000

Estimated value of contract: \$125,000,000

Change in civilian employment: -350

Average income of affected civilian personnel: \$23,000

Change in military employment: -454

Average income of affected military personnel: \$15,500

Percent of affected military living on base: 25

\*\*\*\*\* CONTRACTOR/INDUSTRIAL FORECAST FOR CITA FA Example \*\*\*\*\*

Export employment multiplier:	2.1221	
Export income multiplier:	1.7604	
Change in local		
Sales volume	Direct: \$ -34,828,000	
	Induced: \$ -39,082,000	
	Total: \$ -73,910,000	( -4.369%)
Employment	Direct: -1,762	
	Total: -2,837	( -1.925%)
Income	Direct: \$ -20,638,000	
	Total (place of work): \$ -24,858,000	( -2.629%)
	Total (place of residence): \$ -25,310,000	( -2.212%)
Consumption	Housing: \$ -4,556,000	
	Non-housing: \$ -15,945,000	
Investment	Housing: \$ -2,118,000	
	Non-housing: \$ -1,913,000	
Population	438	
Number of school children	-665	( -0.734%)
Property values	\$ -65,552,000	( -4.369%)
Government revenues	Taxes: \$ -3,702,000	
	State and federal aid to schools: \$ -408,000	
Government expenditures	Schools: \$ -172,000	
	Other: \$ -2,283,000	
	Net: \$ -2,456,000	

Figure 36. Contractor/Industrial Type activities FA.

"Estimated value of contract:"

This question is asked concerning estimated dollar value of a contract to be performed by a local firm. It is assumed that the firm performing the service is located in the region defined for this analysis, otherwise a value 0 (zero) should be entered.

"Change in civilian employment:"

The change in the number of civilian personnel at the military installation due to the CITA action. Check with the Post Personnel Office for this information. Be sure that personnel included in this figure are those to be released. Those personnel transferred from one function to another on the military installation should not be counted here. Enter a negative number for a decrease in personnel and a positive value for an increase in employment.

"Average income of affected civilian personnel:"

Average annual income of those civilian employees who are affected by the CITA action. Check with the Post Personnel Office for this information. As used in EIFS, income is a broader concept than just the wages and salaries of the affected employees. Consideration should be given, whenever appropriate, to income earned from second jobs, working dependents, unearned income (i.e., interest, dividends, and rents), etc. Average income figures are entered into EIFS as positive numbers.

"Change in military employment:"

The change in the number of military personnel at the military installation due to the CITA action. The comments for civilian employees also apply here.

"Average income of affected military personnel:"

Average annual income of those military personnel affected by the CITA action. The comments for civilian income also apply here.

"Percent of military personnel living on-base:"

The percentage of military personnel who are affected by the CITA action and reside on the military installation. Check with the Post Personnel Office for this information.

Changing Parametric Values

At times, it is important for an analyst to know the parametric values that are used in a model. For example, a detailed report summarizing the results of an economic and social impact analysis of proposed military actions should always include a technical appendix describing the model and its parametric values. Or, a user may wish to perform a sensitivity analysis of changes in local tax rates in response to a military action. Also, an analyst

may believe the value of a parametric value is different than the value calculated from the EIFS database.

In any case, the parametric values for the EIFS forecast models may be reviewed or changed through the "examine and/or change multiplier" profile (#11) (Figure 37). The parametric values are reviewed by typing a RETURN after each parametric value is displayed. To alter any parametric value, the user should type the desired value after the system-supplied value is displayed and then depress the RETURN key.

### Price Deflation in EIFS

High rates of inflation since 1972 (the base year for EIFS) have made it increasingly necessary for EIFS users to be aware of the effects of inflationary changes on the economic and social impacts projected by the EIFS forecast models. A user can then take the appropriate actions to mitigate these effects. Appendix G discusses the effects of inflation on the economic and social impacts projected by EIFS and procedures for price deflation. FA #10 within profile #12 (Figure 38) is a brief, on-line discussion of price deflation in EIFS. Appendix H gives some commonly used composite price indexes.

There are three ways of dealing with inflation in the EIFS forecast models. First, one may ignore the problems associated with inflationary changes and use the EIFS forecast models without price deflation (see Figures 32 through 36). The major result of ignoring inflationary changes is that projected economic and social impacts will be larger than they would be if a user had entered monetary values consistent with 1972 prices.

Second, a user may deflate monetary values (e.g., annual income of affected civilian employees) by using the EIFS forecast models with price deflation (i.e., FAs 11 through 15). This is done in two steps: (1) convert input dollar values (expressed in the current dollars for some year) to standardized base year values before the impact computations are made; then (2) convert the dollar values in the output listing from the base year values to a desired reference year (possibly in the future). The user enters the price deflators needed to implement these procedures. Figures 39 through 43 are examples of each of the FAs with price deflators.

Third, a precise method of deflating prices in EIFS, although it may be laborious, is to deflate each monetary input item to base year prices (i.e., 1972), run the FA models without price deflators (FAs 1 through 5), and then inflate the output monetary values to a desired reference year. This method of price deflation has the advantage not only of accounting for the overall price effect of inflation on consumption, but also permits EIFS to model the effects of changing relative prices. That is, even though inflation affects the prices of all goods and services, the prices of some goods are affected more than others. This differential effect can be important in estimating the value of expenditures in "real" or "constant dollar" terms. These issues are explained more fully in Appendix G.

What profile? (<cr> to see list): 11  
Calculating Multiplier.  
Employment Multiplier: 2.1221  
Income Multiplier: 1.7604

Which model variables do you want to see or change? (<cr> to see a list ):

Type: To see or change values pertaining to:  
1 Multipliers  
2 Employment (BEA-1972)  
3 Income (BEA-1972)  
4 Business  
5 Housing  
6 Schools  
7 Government (Non-school)  
8 Personnel and families  
- To return to profile selection  
cntrl-d To leave eifs

Which model variables do you want to see or change? (<cr> to see a list ): 1

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

MULTIPLIERS  
Employment: (2.1221499)  
Income: (1.7603602)

Which model variables do you want to see or change? (<cr> to see a list ): 2

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

EMPLOYMENT (BEA 1972)  
Total: (147353)  
Wholesale trade: (4155)  
Retail trade: (16979)  
Construction: (6996)  
Services: (18688)

Figure 37. Examine and/or change multiplier profile.

Which model variables do you want to see or change? (<cr> to see a list ): 3

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

INCOME (BEA 1972) (in thousands of dollars)

Total by place of residence:	(1144348)
Total by place of work:	(945401)
Wholesale trade:	(33827)
Retail trade:	(105599)
Construction:	(65572)
Services:	(91300)
Transfer payments:	(155225)

Which model variables do you want to see or change? (<cr> to see a list ): 4

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

BUSINESS (1972)

Total business volume:	(1.6918641e+09)
Value added by manufacturing:	(2.442e+08)

Which model variables do you want to see or change? (<cr> to see a list ): 5

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

HOUSING

Assessed value of locally assessed real property:	(6.9689907e+08)
Aggregate property taxes:	(23998000)
Aggregate dollar monthly contract rent:	(1568825)
Occupied rental units, rented for cash:	(27431)
Aggregate real estate market value:	(1.5005527e+09)
Constant relating rental income to value:	(7.75)

Figure 37. (Cont'd)

Which model variables do you want to see or change? (<cr> to see a list ): 6

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

**SCHOOLS**

Population aged 0-19:	(141036)
School enrollment aged 3-19:	(90500)
Aggregate educational expenditures:	(45306000)
Education cost per-student:	(872.48645)
Proportion of cost covered by federal aid:	(0.16168889)
Proportion of cost covered by state aid:	(0.54148763)

Which model variables do you want to see or change? (<cr> to see a list ): 7

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

**GOVERNMENT (NON-SCHOOL)**

Aggregate direct general expenditures:	(1.17775e+08)
State sales tax rate:	(0.038213972)
Proportion of state sales tax revenue kept locally:	(0.51139778)

Which model variables do you want to see or change? (<cr> to see a list ): 8

Existing values are given in parentheses.  
Type <cr> to leave the existing value unchanged.

**PERSONNEL**

Average number of children per family:	(1.5)
Average family size:	(2.5)
Average propensity for housing expenditures:	(0.18000001)
Average propensity for non-housing expenditures:	(0.43)
Average propensity to invest in housing:	(0.059999999)
Average propensity to invest in non-housing:	(0.12)
Proportion spent locally by permanent personnel	
Off-base:	(0.33500001)
On-base:	(0.33500001)
Proportion spent locally by transient personnel (trainees)	
Off-base:	(0.33500001)
On-base:	(0.33500001)

Figure 37. (Cont'd)

SIMPLE PRICE DEFLATION IN EIFS

Recent high rates of inflation have made it increasingly important that some form of price-adjustment be made when running the EIFS forecast models. A simple technique has been implemented in the functional area models. First, the input dollar values (expressed in the current dollars of some year) are converted to equivalent dollar values of a standardized base year (currently 1972) before the impact computations are made. And second, the output dollar values are converted from the prices of the base year to the price levels existing for the desired reference year (possibly in the future).

The functional area models accomplish these conversions with price deflators supplied by the user as additional input. There is one deflator input for each dollar-valued input, one for the base year, and one for the desired output reference year (i. e., the year in whose dollars the output is to be expressed).

The following is a list of several types of price deflators that are acceptable for use in EIFS:

	CPI-W	PPI	--- ENR ---		PCE	---- INV ----		GOV'T
			bldg	const		non-res	resid	
1961	71.5	79.3	54.5	48.5	74.8	74.3	74.7	59.5
1962	72.3	79.6	55.7	49.9	75.5	74.4	73.9	61.3
1963	73.2	79.3	57.0	51.7	76.3	74.7	72.6	62.8
1964	74.1	79.5	58.7	53.7	77.2	75.3	72.6	64.4
1965	75.4	81.1	60.1	55.6	78.2	76.1	73.5	66.2
1966	77.6	83.8	62.4	58.4	80.1	77.9	75.3	69.2
1967	79.8	84.0	64.4	61.3	82.0	80.3	77.5	72.4
1968	83.2	86.1	69.2	66.1	85.0	83.3	81.0	76.4
1969	87.6	89.4	75.8	72.8	88.7	87.0	87.8	81.3
1970	92.8	92.7	80.2	79.1	92.7	91.6	90.6	87.9
1971	96.8	95.7	90.5	90.0	96.6	96.3	94.9	94.0
1972	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1973	106.2	113.1	108.5	108.3	106.1	104.0	109.2	106.9
1974	117.9	134.4	114.9	115.3	117.1	116.5	120.5	117.9
1975	128.7	146.9	124.5	126.2	126.3	132.9	131.2	129.2
1976	136.1	153.7	135.9	137.1	133.0	139.9	140.8	137.3
1977	144.9	163.1	147.3	147.2	141.2	148.5	158.0	147.0
1978	155.9	175.7	159.6	158.5	151.6	160.9	178.4	158.4
1979	173.7	197.8	173.5	171.5	166.3	177.2	200.8	173.2
1980	197.1	225.7	185.4	184.9	184.8	195.5	219.5	193.8
1981	217.3	246.3	199.9	201.8	201.7	213.7	235.0	212.2
1982	230.3	251.7	213.0	218.5	213.2	225.7	242.4	226.4
1983	237.4	254.5	227.4	232.3	221.9	230.3	243.4	236.9

Source: Selected issues of the SURVEY OF CURRENT BUSINESS published by the U.S. Department of Commerce (note: all indexes have been converted to a base year of 1972).

- CPI-W is the Consumer Price Index (urban wage earners and clerical workers) for all items.
- PPI is the Producer Price Index for all commodities.
- ENR are the Engineering News-Record construction cost indexes for building and construction.
- PCE is the fixed-weighted price index for personal consumption expenditures.
- INV are the fixed-weighted price indexes for non-residential and residential investment expenditures.
- GOV'T is the fixed-weighted price index for all government expenditures.

Figure 38. Simple price deflation in EIFS.

Forecast Models - which functional area? (ccr to see list): 11

CONSTRUCTION

Project name: Construction FA with Inflation Adjustment  
 If entering total expenditures, enter 1  
                   local expenditures, enter 2 : 1  
 Dollar volume of construction project: \$4,300,000  
 Local expenditures of project: 2273753.00 (calculated)  
 price deflator: 232.3  
 Percent for labor: 12  
 Percent for materials: 35  
 Percent allowed for other: 53.00 (calculated)  
 Number of military families to move onto base from local region: 150  
 Average income of affected military personnel: \$20,000  
 price deflator: 237.4  
 Price deflator for baseline year (1972): 100.0  
 Price deflator for output: 237.4

\*\*\*\*\* CONSTRUCTION IMPACT FORECAST FOR Construction FA with Inflation Adjustment \*\*\*\*\*

Export employment multiplier:	2.1221	
Export income multiplier:	1.7604	
Change in local		
Sales volume		
	Direct:	\$ 795,000
	Induced:	\$ 892,000
	Total:	\$ 1,687,000 ( 0.042%)
Employment	Direct:	22 ( 0.022%)
	Total:	32 ( 0.022%)
Income	Direct:	\$ 406,000 ( 0.022%)
	Total (place of work):	\$ 502,000 ( 0.019%)
	Total (place of residence):	\$ 512,000 ( 0.019%)
Consumption	Housing:	\$ -152,000
	Non-housing:	\$ 323,000
Investment	Housing:	\$ -71,000
	Non-housing:	\$ 39,000
Number of school children		-144 ( -0.160%)
Property values		\$ 1,496,000 ( 0.042%)
Government revenues	Taxes:	\$ 84,000
State and federal aid to schools		\$ -210,000
Government expenditures	Schools:	\$ -89,000
	Other:	\$ 52,000
	Net:	\$ -37,000

Figure 39. Construction FA with simple price deflation.



Forecast Models - which functional area? (Ccr) to see list): 12

OPERATIONS AND MAINTENANCE

Project name: Operations & Maintenance FA with Inflation Adjustment  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
 local expenditures, enter 2 : 1  
 Annual expenditures for services and supplies: -\$2,500,000  
 Annual expenditures for local services and supplies: -132199.38 (calculated)  
 price deflator: 254.5  
 Civilian employment: -234  
 Average income of civilian personnel: \$23,000  
 price deflator: 237.4  
 Military employment: -12  
 Average income of military personnel: \$19,000  
 price deflator: 237.4  
 Percent of military living on base: 45  
 Price deflator for baseline year (1972): 100.0  
 Price deflator for output: 237.4

\*\*\*\*\* OPERATIONS AND MAINTENANCE FORECAST FOR Operations & Maintenance FA with Inflation Adjustment \*\*\*\*\*

Export employment multiplier:	2.1221
Export income multiplier:	1.7604
Change in local	
Sales volume	
	Direct: \$ -5,691,000
	Induced: \$ -6,387,000
	Total: \$ -12,078,000 ( -0.301%)
Employment	Direct: -312
	Total: -386 ( -0.262%)
Income	Direct: \$ -6,517,000
	Total (place of work): \$ -7,207,000 ( -0.321%)
	Total (place of residence): \$ -7,281,000 ( -0.268%)
Consumption	Housing: \$ -1,311,000
	Non-housing: \$ -4,587,000
Investment	Housing: \$ -609,000
	Non-housing: \$ -550,000
Number of school children	-232 ( -0.256%)
Property values	-10,712,000 ( -0.301%)
Government revenues	Taxes: \$ -609,000
State and federal aid to schools	\$ -337,000
Government expenditures	Schools: \$ -142,000
	Other: \$ -373,000
	Net: \$ -516,000

Figure 40. Operations and Maintenance FA with simple price deflation.

Forecast Models - which functional area? (<cr> to see list): 13

TRAINING

Project name: Training FA with Inflation Adjustment  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
     local expenditures, enter 2 : 1  
 Change in expenditures for services and supplies: \$12,000,000  
 Change in expenditures for local services and supplies: 6345357.00 (calculated)  
 price deflator: 254.5  
 Number of (non-basic) trainees: 133  
 Average income of trainees: \$12,000  
 price deflator: 237.4  
 Percent of trainees living on base: 80  
 Price deflator for baseline year (1972): 100.0  
 Price deflator for output: 237.4

\*\*\*\*\* TRAINING IMPACT FORECAST FOR Training FA with Inflation Adjustment \*\*\*\*\*

Export employment multiplier:	2.1221
Export income multiplier:	1.7604
Change in local	
Sales volume	
Direct:	\$ 6,511,000
Induced:	\$ 7,306,000
Total:	\$ 13,818,000 ( 0.344%)
Employment	
Direct:	208
Total:	293 ( 0.199%)
Income	
Direct:	\$ 2,634,000
Total (place of work):	\$ 3,423,000 ( 0.153%)
Total (place of residence):	\$ 3,507,000 ( 0.129%)
Consumption	
Housing:	\$ 631,000
Non-housing:	\$ 2,210,000
Investment	
Housing:	\$ 294,000
Non-housing:	\$ 265,000
Number of school children	26
Property values	\$ 12,255,000 ( 0.028%)
Government revenues	\$ 692,000
Taxes	\$ 37,000
State and federal aid to schools:	\$ 16,000
Government expenditures	\$ 427,000
Other:	\$
Net:	\$ 443,000

Figure 41. Training FA with simple price deflation.

Forecast Models - which functional area? (<cr> to see list): 14

MISSION CHANGE

Project name: Mission Change FA with Inflation Adjustment  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
                   local expenditures, enter 2 : 2  
 Change in expenditures for local services and supplies: -\$10,000,000  
   price deflator: 254.5  
 Change in civilian employment: -110  
 Average income of affected civilian personnel: \$12,000  
   price deflator: 237.4  
 Change in military employment: -50  
 Average income of affected military personnel: \$18,000  
   price deflator: 237.4  
 Percent of military living on base: 33  
 Price deflator for baseline year (1972): 100.0  
 Price deflator for output: 237.4

\*\*\*\*\* MISSION CHANGE IMPACT FORECAST FOR Mission Change FA with Inflation Adjustment \*\*\*\*\*

Export employment multiplier:	2.1221	
Export income multiplier:	1.7604	
Change in local		
Sales volume		
	Direct: \$	-10,807,000
	Induced: \$	-12,127,000
	Total: \$	-22,935,000 ( -0.571%)
Employment	Direct:	-285
	Total:	-426 ( -0.289%)
Income	Direct: \$	-3,942,000
	Total (place of work): \$	-5,252,000 ( -0.234%)
Consumption	Total (place of residence): \$	-5,392,000 ( -0.198%)
	Housing: \$	-971,000
	Non-housing: \$	-3,397,000
Investment	Housing: \$	-451,000
	Non-housing: \$	-408,000
Number of school children	Total: \$	-138 ( -0.153%)
Property values	Total: \$	-20,341,000 ( -0.571%)
Government revenues	Taxes: \$	-1,149,000
State and federal aid to schools	Total: \$	-201,000
Government expenditures	Schools: \$	-85,000
	Other: \$	-709,000
	Net: \$	-793,000

Figure 42. Mission change FA with simple price deflation.

Forecast Models - which functional area? (C<r> to see list): 15

CONTRACTOR/INDUSTRIAL TYPE ACTIVITIES (CITA)

Project name: CITA FA with Inflation Adjustment  
 (Enter decreases as negative numbers)  
 If entering total expenditures, enter 1  
     local expenditures, enter 2 : 1  
 Change in expenditures for services and supplies: -\$1,500,000  
 price deflator: 254.5  
 Estimated value of contract: \$2,000,000  
 price deflator: 254.5  
 Change in civilian employment: -125  
 Average income of affected civilian personnel: \$25,000  
 price deflator: 237.4  
 Change in military employment: -80  
 Average income of affected military personnel: \$21,000  
 price deflator: 237.4  
 Percent of affected military living on base: 25  
 Price deflator for baseline year (1972): 100.0  
 Price deflator for output: 237.4

\*\*\*\*\* CONTRACTOR/INDUSTRIAL FORECAST FOR CITA FA with Inflation Adjustment \*\*\*\*\*

Export employment multiplier:	2.1221
Export income multiplier:	1.7604
Change in local sales volume	
	Direct: \$ -2,195,000
	Induced: \$ -2,463,000
	Total: \$ -4,658,000 ( -0.116%)
Employment	Direct: -230
	Total: -259 ( -0.176%)
Income	Direct: \$ -5,155,000
	Total (place of work): \$ -5,421,000 ( -0.242%)
	Total (place of residence): \$ -5,449,000 ( -0.201%)
Consumption	Housing: \$ -981,000
	Non-housing: \$ -3,433,000
Investment	Housing: \$ -456,000
	Non-housing: \$ -412,000
Population	-103
Number of school children	-178
Property values	\$ -4,132,000 ( -0.116%)
Government revenues	\$ -233,000
State and federal aid to schools	\$ -259,000
Government expenditures	\$ -109,000
	\$ -144,000
	\$ -253,000
	Net: \$

Figure 43. Contractor/Industrial Type Activities FA with simple price deflation.

## 6 SUMMARY

This report has provided a functional manual for using EIFS that will be useful to DOD planners, analysts, and engineers. It identifies and clarifies the various profiles within EIFS which represent both the system's initial profiles and those developed to meet specific needs of its users. These profiles also represent an expansion of the system's analytical capabilities.

This manual is designed to be somewhat independent of the internal analytical structure of EIFS; the information here should be used only as introductory guidance to EIFS to establish an historical perspective for its use. For information about more specific issues, the user should refer to separate technical documents or seek on-line assistance.

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APPENDIX A: FORECAST MODEL EQUATIONS

CONSTRUCTION

$$\begin{aligned}
\Delta EX1 &= \Delta EXP * (1 - 1/Me) \\
\Delta EX11 &= \%cl * \Delta EX1 \\
\Delta EX1m &= \%cm * \Delta EX1 \\
\Delta BVd &= \Delta EX1m + (bh + bo) * \Delta EX11 \\
&\quad - F * [12 * r + (\%off - \%on) * Ym] \\
\Delta BVt &= \Delta BVd * Ms \\
\Delta BVi &= \Delta BVt - \Delta BVd \\
\Delta EMd &= (\Delta BVd / TSspw) + (\Delta EXLL / Cypw) \\
\Delta EMt &= (\Delta BVd / TSspw) * Me + (\Delta EX11 / Cypw) \\
\Delta Yd &= (\Delta BVd / TSspw) * TSypw + \Delta EX11 \\
\Delta Ytw &= (\Delta BVd / TSspw) * TSypw * My + \Delta EX11 \\
\Delta Ytr &= (\Delta BVd / TSspw) * TSypw * My * radj + \Delta EX11 \\
\Delta Ch &= (bh * \Delta Ytr) - (12 * r * F) \\
\Delta Co &= bo * \Delta Ytr \\
\Delta Ih &= ih * rpv * \Delta Ch \\
\Delta Io &= io * \Delta Co \\
\Delta S &= \%c * c * F \\
\Delta PV &= (av / amv) * (\Delta BVt / tbv72) \\
\Delta GRe &= (\%af + \%as) * sc * \Delta S \\
\Delta GRo &= (tp * \Delta PV) + (\%st * ts * \Delta BVt) \\
\Delta GRt &= \Delta GRe + \Delta GRo \\
\Delta GEe &= [1 - (\%af + \%as)] * sc * \Delta S \\
\Delta GEo &= gb * (BVt / tbv72) \\
\Delta GEt &= \Delta GEe + \Delta GEo \\
\Delta GEN &= \Delta GEt - \Delta GRt
\end{aligned}$$



MISSION CHANGE

$$\begin{aligned}\Delta EXl &= \Delta EXP * (1 - 1/Me) \\ \Delta BVd &= \Delta EXl + (bh + bo) * (Pc * Yc) \\ &\quad + [(Zon * Zm) + (Zoff + bh) * (1 - Zm)] * (Pm * Ym) \\ \Delta BVt &= \Delta BVd * Ms \\ \Delta BVi &= \Delta BVt - \Delta BVd \\ \Delta EMd &= (\Delta BVd / TSspw) + Pc + Pm \\ \Delta EMt &= (\Delta BVd / TSspw) * Me + Pc + Pm \\ \Delta Yd &= (\Delta BVd / TSspw) * TSypw + (Pc * Yc) + (Pm * Ym) \\ \Delta Ytw &= (\Delta BVd / TSspw) * TSypw * My + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ytr &= (\Delta BVd / TSspw) * Tsypw * My * radj + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ch &= bh * \Delta Ytr \\ \Delta Co &= bo * \Delta Ytr \\ \Delta Ih &= ih * rpv * \Delta Ch \\ \Delta Io &= io * \Delta Co \\ \Delta S &= Zc * c * [(1 - Zm) * Pm + Pc] \\ \Delta PV &= (av / amv) * (\Delta BVt / tvb72) \\ \Delta GRe &= (Zaf + Zas) * sc * \Delta S \\ \Delta GRo &= (tp * \Delta PV) + (Zst * ts * \Delta BVt) \\ \Delta GRt &= \Delta GRe + \Delta GRo \\ \Delta GEe &= [1 - (Zaf + Zas)] * sc * \Delta S \\ \Delta GEo &= gb * (\Delta BVt / tvb72) \\ \Delta GEt &= \Delta GEe + \Delta GEo \\ \Delta GEN &= \Delta GEt - \Delta GRt\end{aligned}$$

OPERATIONS AND MAINTENANCE

$$\begin{aligned}\Delta EXl &= \Delta EXp * (1 - 1/Me) \\ \Delta BVd &= \Delta EXl + (bh + bo) * (Pc * Yc) \\ &\quad + [(Zon * Zm) + (Zoff + bh) * (1 - Zm)] * (Pm * Ym) \\ \Delta BVt &= \Delta BVd * Ms \\ \Delta BVi &= \Delta BVt - \Delta BVd \\ \Delta EMd &= (\Delta BVd / TSspw) + Pc + Pm \\ \Delta EMt &= (\Delta BVd / TSspw) * Me + Pc + Pm \\ \Delta Yd &= (\Delta BVd / TSspw) * TSypw + (Pc * Yc) + (Pm * Ym) \\ \Delta Ytw &= (\Delta BVd / TSspw) * TSypw * My + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ytr &= (\Delta BVd / TSspw) * TSypw * My * radj + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ch &= bh * \Delta Ytr \\ \Delta Co &= bo * \Delta Ytr \\ \Delta Ih &= ih * rpv * \Delta Ch \\ \Delta Io &= io * \Delta Co \\ \Delta S &= Zc * c * [(1 - Zm) * Pm + Pc] \\ \Delta PV &= (av / amv) * (\Delta BVt / tbv72) \\ \Delta GRe &= (Zaf + Zas) * sc * \Delta S \\ \Delta GRo &= (tp * \Delta PV) + (Zst * ts * \Delta BVt) \\ \Delta GRt &= \Delta GRe + \Delta GRo \\ \Delta GEe &= [1 - (Zaf + Zas)] * sc * \Delta S \\ \Delta GEo &= gb * (\Delta BVt / tbv72) \\ \Delta GEt &= \Delta GEe + \Delta GEo \\ \Delta GEN &= \Delta GEt - \Delta GRt\end{aligned}$$

## TRAINING

$$\begin{aligned}\Delta EXl &= \Delta EXp * (1 - 1/Me) \\ \Delta BVd &= \Delta EXl + [(Zon * Zm) \\ &\quad + (Zoff + bh) * (1 - Zm)] * (Pm * Ym) \\ \Delta BVt &= \Delta BVd * Ms \\ \Delta BVi &= \Delta BVt = \Delta BVd \\ \Delta EMd &= (\Delta BVd / TSspw) + Pm \\ \Delta EMt &= (\Delta BVd / TSspw) * Me + Pm \\ \Delta Yd &= (\Delta EMd / TSspw) * TSypw + (Pm * Ym) \\ \Delta Ytw &= (\Delta Yd / TSspw) * TSypw * My + (Pm * Ym) \\ \Delta Ytr &= (\Delta Yd / TSspw) * TSspw * My * radj + (Pm * Ym) \\ \Delta Ch &= bh * \Delta Ytr \\ \Delta Co &= bo * \Delta Ytr \\ \Delta Ih &= ih * rpv * \Delta Ch \\ \Delta Io &= io * \Delta Co \\ \Delta S &= Zc * c * [(1 - Zm) * Pm] \\ \Delta PV &= (av / amv) * (\Delta BVt / tbv72) \\ \Delta GRe &= (Zaf + Zas) * sc * \Delta S \\ \Delta GRO &= (tp * \Delta PV) + (Zst * ts * \Delta BVt) \\ \Delta GRt &= \Delta GRe + \Delta GRO \\ \Delta GEe &= [1 - (Zaf + Zas)] * sc * \Delta S \\ \Delta GEo &= gb * (\Delta BVt / tbv72) \\ \Delta GEt &= \Delta GEe + \Delta GEo \\ \Delta GEN &= \Delta GEt - \Delta GRt\end{aligned}$$

CONTRACTOR/INDUSTRIAL-TYPE ACTIVITIES

$$\begin{aligned}\Delta EXl &= \Delta EXP * (1 - 1/Me) \\ \Delta BVd &= \Delta EXl + \Delta EXc + (bh + bo) * (Pc * Yc) \\ &\quad + [(\%on * \%m) + (\%off + bh) * (1 - \%m)] * (Pm * Ym) \\ \Delta BVt &= \Delta BVd * Ms \\ \Delta BVi &= \Delta BVt - \Delta BVd \\ \Delta EMd &= (\Delta BVd / TSspw) + Pc + Pm \\ \Delta EMt &= (\Delta BVd / TSspw) * Me + Pc + Pm \\ \Delta Yd &= (\Delta BVd / TSspw) * TSypw + (Pc * Yc) + (Pm * Ym) \\ \Delta Ytw &= (\Delta BVd / TSspw) * TSypw * My + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ytr &= (\Delta BVd / TSspw) * TSypw * My * radj + (Pc * Yc) \\ &\quad + (Pm * Ym) \\ \Delta Ch &= bh * \Delta Ytr \\ \Delta Co &= bo * \Delta Ytr \\ \Delta Ih &= ih * rpv * \Delta Ch \\ \Delta Io &= io * \Delta Co \\ \Delta S &= \%c * c * [(1 - \%m) * Pm + Pc] \\ \Delta PV &= (av / amv) * (\Delta BVt / tvb72) \\ \Delta GRe &= (\%af + \%as) * sc * \Delta S \\ \Delta GRO &= (tp * \Delta PV) + (\%st * ts * \Delta BVt) \\ \Delta GRt &= \Delta GRe + \Delta GRO \\ \Delta GEe &= [1 - (\%af + \%as)] * sc * \Delta S \\ \Delta GEo &= gb * (\Delta BVt / tvb72) \\ \Delta GEt &= \Delta GEe + \Delta GEo \\ \Delta GEN &= \Delta GEt - \Delta GRt\end{aligned}$$

### USER-SUPPLIED VARIABLES

- ΔEXc** Dollar value of the contracted service for the Contractor/Industrial Type Activities FA forecast model: this figure is assumed to represent a contract with a local business establishment.
- ΔEXl** Dollar value of post expenditures for local services and supplies that are related to the military action: this figure is either entered by the user directly (if it is known) or computed by default. Items supplies by GSA or DLA should not be included, unless they can be traced to local manufacturers. The Post Comptroller may be a source of information to determine the dollar value and place of origin of post expenditures. The local area for post expenditures should be the same as the study region defined by the user (i.e., upon entering EIFS). A negative value is entered for a decrease in military activity and a positive value is used if there is an expansion. Note, that for the Construction FA forecast model this represents local construction expenditures, otherwise these are local expenditures for services and supplies.
- ΔEXp** Dollar value of post expenditures for all services and supplies that are related to the military action: this figure is entered by the user when the local purchases are not known. The system will then compute the local purchases by default. Items supplies by GSA or DLA are not normally included. The Post Comptroller may be a source of information for determining this value. A negative value is entered for a decrease in military activity and a positive value is used if there is an expansion. Note, that for the Construction FA forecast model this represents construction expenditures, otherwise these are expenditures for services and supplies.
- F** Number of military families moving on-post from the user-defined region of influence into newly constructed post housing. It is assumed that there is only one military employee per family.
- Pc** Number of civilian personnel affected by the military action: these are separated or newly added civilian employees. Personnel transferred from one position to another on-post or within the same geographic area should not be included. Enter a positive number for an increase or a negative number for a decrease.
- Pm** Number of military personnel affected by the military action: these are the transferred (out of the region) or newly added military personnel. Personnel shifted from one position to another on-post or transferred within the same geographic area should not be included. Enter a positive number for an expansion or a negative for a decrease. For the Training FA forecast model, these are non-basic trainee-type military personnel.

- Yc** Average annual income of civilian personnel affected by the military action; however, this may not always be known accurately during planning stages. Check with the Post Personnel Office for this information. Income, in EIFS, is a broader concept than just the wages and salaries of employees. Consideration should also be given, if possible, to income earned from second jobs, working dependents, unearned income (i.e., interest, dividends, and rents), etc. Average income figures are entered into EIFS as positive numbers.
- Ym** Average annual income of all military personnel affected by the military action. The same comments about Yc also apply here.
- Zcl** Percentage of construction expenditures used to hire labor: this is the total labor requirements for the construction project.
- SOURCES:** (1) Check with a local construction firm; (2) The latest CENSUS OF CONSTRUCTION (US Bureau of the Census) has state-specific receipts and expenditures by type of construction activity, including expenditures for labor and materials; (3) The latest NATIONAL INPUT-OUTPUT STUDY (US Bureau of Economic Analysis) also has construction receipts and expenditures by type of construction activity; however, the level of detail for construction material expenditures is much greater than in the CENSUS OF CONSTRUCTION.
- Zcm** Percentage of construction expenditures used to purchase materials and supplies. The same comments and data sources as for Zcl also apply here.
- Zm** Percentage of affected military personnel residing on-post. Check with the Post Personnel Office for this information.

SYSTEM-SUPPLIED VARIABLES

- amv** Assessed to market value ratio for local property.  
SOURCE: 1972 CENSUS OF GOVERNMENTS (U.S. Bureau of the Census).
- av** Total assessed value of local real property.  
SOURCE: 1972 CENSUS OF GOVERNMENTS (U.S. Bureau of the Census).
- bh** The average propensity to consume local housing out of personal income. A breakdown of consumer expenditures revealed little variation for different levels of income except at very low levels. A national constant value of .16 is used in EIFS. This estimate corresponds to the statistics published in the Strategic Air Command Manual 173-661, SALARY IMPACT REPORT (B3500) (March 1975).  
  
SOURCES: (1) THE 1967 MARKET PROFILES OF CONSUMER PRODUCTS (National Industries Conference Board); (2) THE 1976 FEDERAL EMPLOYEES ALMANAC (Federal Employees News Digest); (3) THE 1974 MILITARY MARKET FACTS BOOK (Army Times Magazine); and (4) 1975 SELECTED MANPOWER STATISTICS (U.S. Department of Defense).
- bo** The average propensity to consume local nonhousing type goods and services out of personal income. A national average value of .63 is currently being used in EIFS. This statistic is derived in the same manner and from the same data sources as the average propensity to consume local housing (bh).
- c** The average number of children per military family. A national average value of 1.5 children per military family is used in EIFS.  
SOURCE: THE 1974 MILITARY MARKET FACT BOOK (Army Times Magazine).
- gb** The local government operating budget, excluding education. Educational expenditures are subtracted from local government direct general expenditures.  
SOURCE: 1972 CENSUS OF GOVERNMENTS (U.S. Bureau of the Census).
- ih** The average propensity to invest in local housing out of rental income. A national average value of .06 is currently used in EIFS.  
  
SOURCES: (1) THE 1967 ANNUAL STATISTICAL SUMMARY (U.S. Department of Housing and Urban Development) and (2) THE HUD STATISTICAL YEARBOOK (U.S. Department of Housing and Urban Development).
- io** The average propensity to invest in local nonhousing type business activity. A national average value of .12 is currently used in EIFS.

SOURCES: THE 1967 ANNUAL STATISTICAL SUMMARY (U.S. Department of Housing and Urban Development) and (2) STATISTICS OF INCOME-BUSINESS INCOME (U.S. Internal Revenue Service).

r The average monthly rent. It is computed by dividing total regional rental receipts by the number of renters in the area.

SOURCE: 1970 CENSUS OF POPULATION (U.S. Bureau of the Census).

radj A residence adjustment to convert income by place of work to income by place of residence. At present, only a crude adjustment for local commuting patterns is made. It is the ratio of total personal income by place of residence (less transfer payments) to total earnings by place of work for 1972.

SOURCE: BEA REGIONAL ECONOMIC INFORMATION SYSTEM (U.S. Bureau of Economic Analysis).

rpv A constant relating rental income to the value of rental property. A national average value of 7.75 is used in EIFS.

SOURCE: 1972 CENSUS OF GOVERNMENTS (U.S. Bureau of the Census).

sc The cost of education per child. It is the expenditures per pupil in average daily attendance in public elementary and secondary day schools, by state, for the 1972-73 school year.

SOURCE: OFFICE OF EDUCATION (U.S. Department of Health, Education, and Welfare).

tbv72 Total local business volume for 1972. It is calculated by summing total local retail and wholesale trade sales, total local services receipts, and value added for local manufacturers.

SOURCE: 1972 CENSUS OF BUSINESS (U.S. Bureau of the Census).

tp The local property tax rate. It is derived by dividing regional property tax revenues by the total assessed value of local real property.

SOURCE: 1972 CENSUS OF GOVERNMENTS (U.S. Bureau of the Census).

ts The state sales tax rate as of 1 July 1974.

SOURCE: ANALYSIS STAFF (U.S. Treasury Department).

Cypw Construction sector earnings per worker. This is the local ratio of construction sector earnings to construction sector employment for 1972.

SOURCE: BEA REGIONAL ECONOMIC INFORMATION SYSTEM (U.S. Bureau of Economic Analysis).



- Me The export-employment multiplier based on the "location quotient" methodology.
- SOURCE: 1972 COUNTY BUSINESS PATTERNS (U.S. Bureau of the Census).
- Ms The export-sales multiplier based on the "location quotient" methodology. At present, the export-employment multiplier (Me) is used as a "proxy" until research can be carried out.
- My The export-income multiplier based on the "location quotient" methodology.
- SOURCES: (1) 1972 COUNTY BUSINESS PATTERNS (U.S. Bureau of the Census), and (2) BEA REGIONAL ECONOMIC INFORMATION SYSTEM (U.S. Bureau of Economic Analysis).
- TSspw Trade and service sector sales per worker ratio. This is the local ratio of the value of sales to the number of employees for retail and wholesale trade and selected service sectors in 1972.
- SOURCES: (1) 1972 CENSUS OF BUSINESS (U.S. Bureau of the Census) and (2) BEA REGIONAL ECONOMIC INFORMATION SYSTEM (U.S. Bureau of Economic Analysis).
- TSypw Trade and service sector earnings per worker ratio. This is the local ratio of earnings to employment for retail and wholesale trade and selected services sector in 1972.
- SOURCE: BEA REGIONAL ECONOMIC INFORMATION SYSTEM (U.S. Bureau of Economic Analysis).
- Zaf Percentage of local educational expenditures financed by Federal aid.
- SOURCE: STATE AND LOCAL EXPENDITURES FOR LOCAL SCHOOLS BY GOVERNMENT SOURCE OF FINANCING BY STATE, 1969-70 (U.S. Bureau of the Census).
- Zas Percentage of local education expenditures financed by State aid.
- SOURCE: STATE AND LOCAL EXPENDITURES FOR LOCAL SCHOOLS BY GOVERNMENT SOURCE OF FINANCING BY STATE, 1969-70 (U.S. Bureau of the Census).
- Zc Percentage of children attending local schools. It is the ratio of school children to the total number of persons under 18 years of age.
- SOURCE: 1970 CENSUS OF POPULATION (U.S. Bureau of the Census).
- Zoff Percentage of income spent locally by military personnel residing off-post. A national average value of .335 is currently used in EIFS.

**Zon** Percentage of income spent locally by military personnel residing on-post. The same value is used here as is used for Zoff, at least until better data become available.

**Zst** Percentage of state sales tax retained by local governments.

**SOURCE:** STATE TAX GUIDE (Commerce Clearinghouse).

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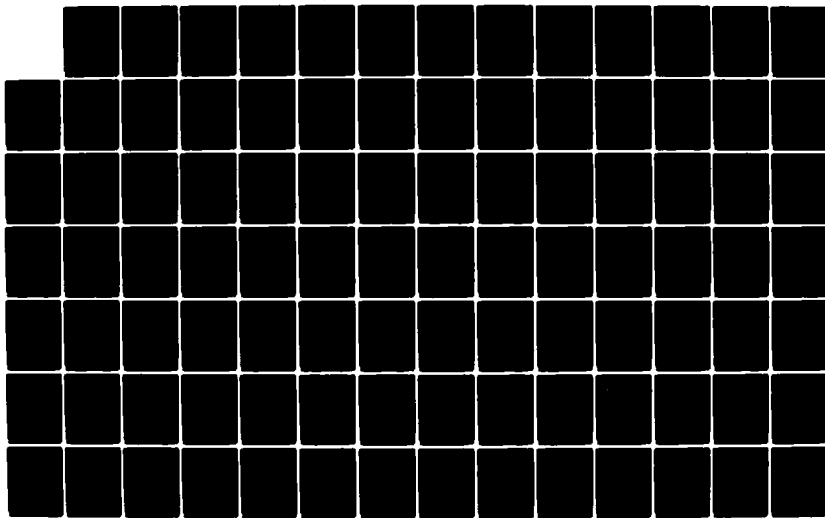
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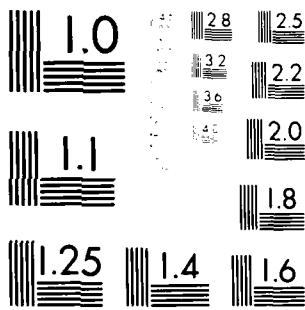
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### CALCULATED VARIABLES

- ΔBVd** Direct change in housing activity attributable to the military action. This represents the change in sales volume at local retail and wholesale trade merchants and at local business, personal, and professional service establishments where the civilian and military personnel spend their wages and salaries and where local procurements are made.
- ΔBV<sub>i</sub>** Induced change in local business volume due to the military action. Business volume is defined as local business activity or sales and is the sum of total retail and wholesale trade sales, total selected service receipts, and value-added by manufacturing.
- ΔBV<sub>t</sub>** Total change in local business volume due to the military action.
- ΔCh** Change in local consumer expenditures for housing. No distinction is made between owner-occupied and renter-occupied housing.
- ΔCo** Change in local consumer expenditures, excluding local expenditures for housing.
- ΔEMd** Direct change in local employment due to the military action. These are assumed to be the employees of the local retail, wholesale, and service establishments that are initially affected by the military action plus, in addition, the affected military and civilian personnel.
- ΔEM<sub>t</sub>** Total change in local employment due to the military action. This not only includes the direct and secondary changes in local employment, but also includes those personnel who are initially affected by the military action.
- ΔEX<sub>l</sub>** Dollar value of post expenditures for local services and supplies that are related to the military action. When computed by default, this figure is estimated by multiplying the total expenditures for services and supplies (i.e., ΔEX<sub>p</sub>) by a factor representing the local availability of services and supplies. At present, the local availability of services and supplies is measured by  $(1 - 1/M_e)$ .
- ΔEX<sub>ll</sub>** Change in construction project expenditures used to hire local labor.
- ΔEX<sub>lm</sub>** Change in construction project expenditures used to purchase local services and supplies.
- ΔGE<sub>e</sub>** Change in local government education expenditures due to the military action.
- ΔGE<sub>n</sub>** Net change in local government expenditures due to the military action.

- $\Delta G E o$  Change in local government expenditures other than for education due to the military action. These expenditures provide local fire and police protection, sanitation, welfare and income assistance, parks and recreation, public transportation, etc.
- $\Delta G E t$  Total change in local government expenditures due to the military action.
- $\Delta G R e$  Change in Federal and State aid for education due to the military action.
- $\Delta G R o$  Change in local government property and sales tax revenues due to the military action.
- $\Delta G R t$  Total change in local government revenues due to the military action.
- $\Delta I h$  Change in investment for local housing--both rental and owner-occupied.
- $\Delta I o$  Change in investment for local non-housing type business activity.
- $\Delta P O P$  Change in local population due to the military action.
- $\Delta P V$  Change in the value of local real property.
- $\Delta S$  Change in the number of children attending local public schools due to the military action. These children are the dependents of the civilian and military personnel affected by the military action.
- $S a l A d j$  This is a factor used in the CITA FA forecast model to estimate a population change due to a CITA action.
- $\Delta Y d$  Direct change in local wages and salaries due to the military action. This is assumed to be earnings of the employees in local retail, wholesale, and service establishments that are initially affected by the military action plus the income of the affected civilian and military personnel.
- $\Delta Y t r$  Total change in local personal income of residents due to the military action. This not only includes the direct and secondary changes in local personal income, adjusted for commuting patterns, but also includes the income of the civilian and military personnel initially affected by the military action.
- $\Delta Y t w$  Total change in local wages and salaries earned in the area due to the military action. This is the sum of the direct and secondary changes in wages and salaries plus the income of the civilian and military personnel affected by the military action.

## APPENDIX B: DEFINING STUDY AREAS

### Introduction

Upon entering EIFS, the first question a user is asked is how he/she wants to define the study area. Mechanically, this task is simple: all one does is specify one or more counties. EIFS will carry out the necessary aggregations of its database to coincide with the desired geographic delineation. But how does one decide which counties to include and which counties to exclude? It is always the analyst's responsibility to define and be able to justify the region of interest. For a person not accustomed to carrying out regional analyses, justifying a particular study area may not be easy. Even among experienced regional analysts, delineating a study region is a thorny problem, but a very important issue. The justification of study areas is usually ignored--perhaps because the region is predefined (e.g., for an analysis of the fiscal impact of a tax cut within the State of Illinois) or maybe because the regions were the only available units of observation for a "cross-section" study.

With respect to military actions, such as installation closures, defining the geographic region of influence to analyze the economic and social effects of those actions has often proven to be very important and controversial. Its importance lies in the fact that the magnitude of the economic impacts is known to vary with the size of the study area.<sup>19</sup> That is, the economic impact of a military action on an entire state will generally be greater in absolute terms than the impact experienced in a single county. On the other hand, the economic impact will usually be greater at the local level if it is compared to current levels of economic activity.

Unfortunately, few universally accepted rules are available to help an analyst choose a study area. Thus, a region must be defined somewhat subjectively or arbitrarily. This means that careful thought and judgment should be exercised when delineating regions. Therefore, the following discussion provides several conceptual foundations and some practical advice to help EIFS users define and justify their study areas.

### The Concept of a Region

Other than a geographic aggregate, what is a region? If an economist, geographer, cartographer, weather analyst, or forester were asked to define a region, there would probably be as many different answers as people questioned. This diversity of opinion is due mostly to the different uses of spatial aggregates.

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<sup>19</sup>J. A. Chalmers and E. J. Anderson, Economic/Demographic Assessment Manual (Bureau of Reclamation, U.S. Department of the Interior, November 1977), p 13.

Edgar Hoover describes the nature of regions as follows:<sup>20</sup>

Common to all definitions of a region is the idea of a geographic area constituting an entity, so that significant statements can be made about the area as a whole.

. . . Basic to the idea of a region is a high degree of correlation of behavior among its various parts.

With respect to the first aspect, regions are useful for at least three reasons. First, aggregating space into a region so that the area can be described by its characteristics is more efficient and, at times, more useful than examining its parts. For example, it is more convenient to compute and examine totals or averages for a county as a whole than to examine the individual census returns. Second, analyzing information for a regional aggregate can be enlightening only if the activities within the area are interdependent. And finally, administering, planning, and implementing public policies can be more efficient if the basic data are aggregated to correspond to the area being administered.

The second aspect of a region insures that the geographic aggregate "makes sense." That is, before the region can be useful, the parts of the geographic region must be interrelated in terms of the purpose for the spatial aggregation. In other words, one cannot study the impact of floods on the populace residing in a floodplain if the floodplain's geographic area is not defined. The same is true of analyzing the economic and social impacts of a military action; i.e., the geographic area affected by the military action must be delineated.

Three conceptual types of regions are described within the regional analysis literature: administrative, homogeneous, and functional. Regions are sometimes delineated along administrative or political boundaries (e.g., the State of Alabama). It is claimed that since the institutional framework within which economic and social policies are designed and implemented is of overriding importance, then the geographic unit of analysis should coincide with the same administrative or political boundaries. Also, specialized data are often compiled and reported only for administrative areas or political units. The major problem with using administrative units for regional economic impact analysis is that they rarely correspond to meaningful economic units. That is, trading or commuting patterns are not normally inhibited from crossing administrative or political boundaries such as county or state lines.

Homogeneity of one form or another can be used to justify some regions. For example, one can envision a coal mining region, a river-basin region, an air pollution region, or even a German-speaking area. What binds these areas is usually some common physical, economic, social, or statistical characteristic. Again, as with administrative regions, the interrelationships that define economic areas usually do not coincide with the extent of a river basin's floodplain for instance.

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<sup>20</sup>Edgar M. Hoover, An Introduction to Regional Economics, 2nd Edition (Alfred A. Knopf, 1975), p 151.



Most regional and urban analysts performing socioeconomic impact analysis prefer the functional area concept for defining study regions.<sup>21</sup> Regions defined in this way explicitly consider the economic linkages and spatial dimensions between and among the residential population and businesses located in the geographic area. In other words, commuting and trading patterns are of prime concern. This type of region is often called "nodal" because:

. . . the region is perceived as being composed of heterogeneous nodes of different size (cities, towns, villages and sparsely populated rural areas) that are linked together functionally. These functional links can be identified through observation of flows of people, factors, goods and communications.<sup>22</sup>

Examination of a map shows that population and businesses are not spread evenly over space, but are concentrated at specific locations called "agglomerations." The factors that generate these agglomerations are varied: e.g., transportation advantages (such as the confluence of several rivers), resource deposits, factor endowments, local infrastructure (such as good schools and public transportation facilities), climate, and even proximity to firms that supply needed production requirements or provide ready markets.

#### Practical Issues

In defining study areas, one important issue is determining the smallest geographic unit for which data are available. This is important not only for defining regions, but also for carrying out analyses (especially socioeconomic impact analyses). Within EIFS, the county is the smallest geographic unit available for delineating study areas for impact analysis. From past experience, county aggregates have been quite adequate for defining regions to carry out economic and social impact analyses. Although some data are available at the census tract level (e.g., population and income) which could possibly be used to delineate regions, the data needed to analyze economic impacts are readily available only at the county level, unless one is willing to conduct expensive and time-consuming surveys.<sup>23</sup> The EIFS database does contain income and population estimates for census tracts and minor civil districts, but these data are not used to define study areas or to carry out socioeconomic impact analyses.

With respect to impact analyses, it is probably obvious that a region should be the geographic area in which the significant economic and social consequences of the project occur. But beyond the general conceptual guidelines for region types and the restriction of using counties as the smallest

<sup>21</sup>The concept of a functional economic area (FEA) appears to have been developed by Karl Fox: see K. A. Fox and T. K. Kuman, "The Functional Economic Area: Delineation and Implications for Economic Analysis and Policy," Papers and Proceedings, Regional Science Association, Vol. 15 (1965), pp 57-85.

<sup>22</sup>Harry W. Richardson, Regional Economics (University of Illinois Press, 1979), p 21.

<sup>23</sup>J. A. Chalmers and E. J. Anderson, p 13.

geographic units, there is not much formal advice about defining regions that can be given to EIFS users. However an analyst decides to delineate a study area, the decision will have to be based on his/her considered judgment, possibly from past experience, and on any specific knowledge of the area.

It may be useful to imagine a study area being comprised of two parts. The first, which may be called the "primary impact area," is the geographic area where those civilian and military personnel and their dependents directly affected by the proposed military action reside and shop. The second part, the "secondary impact area," is generally larger than the primary impact area, but also consists of the geographic area which is likely to capture the significant secondary economic impacts resulting from the spending behavior of the affected personnel and their dependents and any past expenditures for services and supplies affected by the action.

Of the two, rigorously defining the primary impact area is probably easier, because it is usually determined by the residence pattern of the affected civilian and military personnel (i.e., assuming they and their dependents shop near their residences). If the geographic pattern of expenditures by the affected personnel and their dependents is expected to differ greatly from their residence pattern, then some effort should also be made to determine the spatial pattern for expenditures. The primary impact area is likely to be the area in which the demographic and social effects of a military action are likely to be the most intense; thus, it is apt to be the area where most of the controversy is generated.

There are two ways to delineate primary impact areas. The first is to consult a map and, using a convenient radius, specify the geographic area surrounding the installation within which post employees are likely to reside and shop. In other words, "how far do the affected civilian and military personnel commute to work?" Note that it is wise to include all counties that fall within the commuting radius, either in total or in part. A recent survey of many Air Force personnel (both civilian and military) indicates that fewer than 1 percent reside more than 50 miles from the base where they work.<sup>24</sup> Appendix D provides the regional definitions of primary impact areas for selected military installation, based on a commuting radius of 50 miles.

If a proposed military action is expected to generate significant economic and social effects or if it is likely to be controversial with nearby communities, then a more rigorous definition of the primary impact area may be advisable; i.e., determine the actual residential and shopping patterns of the affected personnel. This can be done either by survey or by using information from personnel records. Then a simple "rule of thumb" can be adopted: e.g., "if 5 percent or more of the affected personnel reside in a particular county, then that county should be included in the primary impact area." The exact percentage for the rule of thumb is determined by judgment and will undoubtedly depend on the significance of the expected impacts or the level of controversy they are likely to generate. If the residence pattern of the affected civilian and military personnel cannot be determined with assurance (e.g., the

<sup>24</sup>W. Gunther, Table 10 of A Socioeconomic Survey of Air Force Employees, a report prepared for Headquarters Air Force Engineering and Services Center (Tyndall AFB, FL, November 19, 1982). p 17.

specific personnel to be affected by the action may not be identified), then the residence pattern of the entire installation work force may be substituted. Keep in mind that the geographic area may change if the residence pattern of the work force for the entire installation is much different than that of those employees directly affected by the proposed military action.

The task of defining the secondary impact area is not as straightforward as determining the primary impact area. Actually, this is equivalent to answering the following questions:

1. Where are the post expenditures for supplies and services made?
2. Where do the merchants that provide personnel and post operations with goods and services purchase their inventories?
3. Where do the employees of these local establishments reside?

In other words, the secondary impact area is the geographic region in which all the spending, respending, and productive activities implied by the "multiplier process" occur. Considering the importance of trade activity in the multiplier process, the secondary impact area should not only contain the primary impact area, but also any nearby trade and service centers and their market areas as well. In practice, this means that the study area for analyzing impacts of most military actions (i.e., the secondary impact area) will be larger than the primary impact area. However, two qualifications must be considered:

In general, the more sparsely settled a study area, the larger will be the market area of the wholesale-retail center with the consequence that the regional (secondary) impact area will include large areas and will differ substantially from the local (primary) impact area. In more densely settled parts of the country, less difference will exist in the geographic boundaries of the two areas and in many parts of the East and the Upper Midwest, the two areas may coincide.<sup>25</sup>

An obvious choice for a major regional trade and service center to be included as part of the secondary impact area is a Standard Metropolitan Statistical Area (SMSA). SMSAs are likely choices because they include a central city or cities and the surrounding territory that is economically and socially dominated by the city. A major criterion for determining the boundaries of SMSAs is the commuting patterns of workers; however, the area included must be densely settled.<sup>26</sup> Consequently, not all areas of the country fall within the boundaries of an SMSA. This is unfortunate because if the primary impact area does not fall within the limits of any SMSA, the analyst must decide which SMSA to include in the secondary impact area. One could

<sup>25</sup>J. A. Chalmers and E. J. Anderson, p 40.

<sup>26</sup>R. Nemin, A. Reznik, and R. Spoeri, Regions of Influence: Applicability of Existing Methodologies, Task Report 1 (Department of Commerce, 1979), p 4-2. A report prepared for the Environmental Planning Division, Directorate of Engineering Services, Headquarters Air Force Engineers, Tyndall AFB, FL.

choose the nearest SMSA to the primary impact area, but the nearest SMSA may not be the trade and service center that most attracts the merchants of the primary impact area. Appendix F shows the SMSAs and their constituent counties.

An alternative choice for secondary impact areas is the Bureau of Economic Analysis (BEA) economic areas. These areas (183 in all, covering all of the United States, including Alaska and Hawaii) were delineated specifically from the principles for functional economic areas (as proposed by Fox and Kumar)<sup>27</sup> and are good choices as secondary impact areas. To be specific:

The Bureau of Economic Analysis (BEA) Economic Areas are nodal functional areas delineated to facilitate regional economical analysis. Each area consists of an economic node--a standard metropolitan statistical area (SMSA), or similar area, that serves as a center of economic activity--and the surrounding counties that are economically related to the center. To the extent possible, each area includes the place-of-work and place-of-residence of its labor force.<sup>28</sup>

For rural counties, where commuting patterns cannot be determined by economic ties, the assignment to BEA economic areas was made with supplemental data, such as metropolitan newspaper circulation figures and the advice of State and local officials who were familiar with the geographic and economic characteristics of the areas. Final delineations were made after a review by State planning offices, university bureaus of business and economic research, and field offices of Federal agencies involved in water resource planning.<sup>29</sup> Appendix E lists BEA economic areas and their constituent counties.

<sup>27</sup>K. A. Fox and T. K. Kumar, pp 57-85.

<sup>28</sup>Bureau of Economic Analysis, BEA Economic Areas (U.S. Department of Commerce, 1977), p 1.

<sup>29</sup>Bureau of Economic Analysis, 1980 OBERS BEA Regional Projections (U.S. Department of Commerce, July 1981), p 189.

APPENDIX C: COUNTY NAMES

31000 state of alabama	01099 montroe	02000 state of alaska	04000 state of arizona
31001 autauga	01101 montgomery	02010 aleutian islands	04001 apache
31003 baldwin	01103 morgan	02020 anchorage	04003 cochise
31005 barbour	01105 perry	02030 anagoon	04005 coconino
31007 bibb	01107 pickens	02040 barrow	04007 gila
31009 blount	01109 pike	02050 bethel	04009 Graham
31011 bullock	01111 randolph	02060 bristol bay borough	04011 greenlee
31013 butler	01113 russell	02070 bristol bay division	04013 maricopa
31015 calhoun	01115 st clair	02080 cordova mc carthy	04015 Mohave
31017 chambers	01117 shelby	02090 fairbanks	04017 Navajo
31019 cherokee	01119 sumter	02100 haines	04019 Pima
31021 chilton	01121 talladega	02110 Juneau	04021 Pinal
31023 choctaw	01123 tallapoosa	02120 kenai cook inlet	04023 Santa Cruz
31025 clarke	01125 tuscaloosa	02130 ketchikan	04025 Yavapai
31027 clay	01127 walker	02140 kobuk	04027 Yuma
31029 cleburne	01129 Washington	02150 Kodiak	
31031 coffee	01131 Wilcox	02160 Kuskokwim	
31033 colbert	01133 Winston	02170 Matanuska Susitna	
31035 coneuh		02180 Nome	
31037 coosa		02190 Outer Ketchikan	
31039 covington		02200 Prince of Wales	
31041 crenshaw		02210 Seward	
31043 cullman		02220 Sitka	
31045 dale		02230 Skagway Yakutat	
31047 dallas		02240 Southeast Fairbanks	
31049 de kalb		02250 Upper Yukon	
31051 etmore		02260 Valdez Christina Whittier	
31053 escambia		02270 Wade Hampton	
31055 etowah		02280 Wrangell Petersburg	
31057 fayette		02290 Yukon Koyukuk	
31059 franklin			
31061 geneva			
31063 greene			
31065 hale			
31067 henry			
31069 houston			
31071 jackson			
31073 jefferson			
31075 lezar			
31077 lauerdale			
31079 lawrence			
31081 lee			
31083 limestone			
31085 lowndes			
31087 macon			
31089 madison			
31091 marengo			
31093 marion			
31095 marshall			
31097 mobile			

35000 state of arkansas  
 05001 arkansas  
 35003 ashley  
 35005 baater  
 35007 benton  
 35009 beone  
 35011 bradley  
 35013 calhoun  
 35015 carroll  
 35017 chicot  
 35019 clark  
 35021 clay  
 35023 cleburne  
 35025 cleveland  
 35027 columbia  
 35029 conway  
 35031 craighead  
 35033 crawford  
 35035 crittenden  
 35037 cross  
 35039 dallas  
 35041 desha  
 35043 drew  
 35045 faulkner  
 35047 franklin  
 35049 fulton  
 35051 garland  
 35053 grant  
 35055 greene  
 35057 hemstead  
 35059 hot spring  
 35061 howard  
 35063 independence  
 35065 izard  
 35067 jackson  
 35069 jefferson  
 35071 johnson  
 35073 Lafayette  
 35075 laurence  
 35077 lee  
 35079 lincoln  
 35081 little river  
 35083 loran  
 35085 loker  
 35087 madison  
 35089 marion  
 35091 miller  
 35093 mississippi  
 05095 monroe  
 35097 montgomery

06000 state of california  
 06001 alameda  
 06003 alpine  
 06005 amador  
 06007 butte  
 06009 calaveras  
 06011 colusa  
 06013 contra costa  
 06015 del norte  
 06017 el dorado  
 06019 fresno  
 06021 glenn  
 06023 humboldt  
 06025 imperial  
 06027 inyo  
 06029 kern  
 06031 kings  
 06033 lake  
 06035 Lassen  
 06037 los angeles  
 06039 madera  
 06041 marin  
 06043 mariposa  
 06045 mendocino  
 06047 merced  
 06049 modoc  
 06051 mono  
 06053 monterey  
 06055 napa  
 06057 nevada  
 06059 orange  
 06061 placers  
 06063 plumas  
 06065 riverside  
 06067 sacramento  
 06069 san benito  
 06071 san bernardino  
 06073 san diego  
 06075 san francisco  
 06077 san joaquin  
 06079 san luis obispo  
 06081 san mateo  
 06083 santa barbara  
 06085 santa clara  
 06087 santa cruz  
 06089 shasta  
 06091 sierra  
 06093 siskiyou  
 06095 solano  
 06097 sonoma

06099 stanislaus  
 06101 sutter  
 06103 Tehama  
 06105 trinity  
 06107 tulare  
 06109 tuolumne  
 06111 ventura  
 06113 yolo  
 06115 yuba

C5099 nevada  
 05101 newton  
 05103 Ouachita  
 05105 perry  
 05107 phillips  
 05109 pike  
 05111 poinsett  
 05113 polk  
 05115 pope  
 05117 prairie  
 05119 pulaski  
 05121 randolph  
 05123 st francis  
 05125 saline  
 05127 scott  
 05129 searcy  
 05131 sebastian  
 05133 sewier  
 05135 sharp  
 05137 stone  
 05139 union  
 05141 van buren  
 05143 washington  
 05145 white  
 05147 woodruff  
 05149 yell

08000 state of colorado	08099 provers	12000 state of florida
08001 adas	08101 pueblo	12001alachua
08003 alamosa	08103 rio blanco	12003 baker
08005 arapahoe	08105 rio grande	12005 bay
08007 archuleta	08107 ruitt	12007 bradford
08009 Baca	08109 sajuache	12009 brevard
08011 bent	08111 san juan	12011 broward
08013 boulder	08113 san miguel	12013 calhoun
08015 charfee	08115 sedgwick	12015 charlotte
08017 cheyenne	08117 summit	12017 citrus
08019 clear creek	08119 teller	12019 clay
08021 conejos	08121 washington	12021 collier
08023 costilla	08123 weld	12023 columbia
08025 crowley	08125 yuma	12025 dade
08027 custer		12027 de soto
08029 delta		12029 dixie
08031 denver		12031 duval
08033 dolores		12033 escambia
08035 douglas		12035 flandier
08037 eagle		12037 franklin
08039 elbert		12039 gadsden
08041 el paso		12041 gilchrist
08043 fremont		12043 glades
08045 garfield		12045 gulf
08047 glenn		12047 hamilton
08049 grand		12049 hardee
08051 gunnison		12051 hendry
08053 hinsdale		12053 hernando
08055 huerfano		12055 highlands
08057 jackson		12057 hillsborough
08059 jefferson		12059 holmes
08061 kiowa		12061 indian river
08063 kit carson		12063 jackson
08065 lake		12065 jefferson
08067 la plata		12067 lafayette
08069 larimer		12069 lake
08071 las animas		12071 lee
08073 lincoln		12073 leon
08075logan		12075 levy
08077 mesa		12077 liberty
08079 mineral		12079 madison
08081 moffat		12081 monroe
08083 montezuma		12083 marion
08085 montrose		12085 martin
08087 moran		12087 monroe
08089 otero		12089 nasau
08091 ouray		12091 ocala
08093 park		12093 okeechobee
08095 phillips		12095 orange
08097 pitkin		12097 osceola

09000 state of connecticut	10000 state of delaware	11000 district of columbia
09001 fairfield	10001 kent	11001 district of columbia
09003 hartford	10003 new castle	
09005 litchfield	10005 sussex	
09007 middlesex		
09009 new haven		
09011 new london		
09013 tolland		
09015 windham		

12099 pale beach  
12101 pasco  
12103 pinellas  
12105 polk  
12107 putnam  
12109 st johns  
12111 st lucie  
12113 santa rosa  
12115 sarasota  
12117 seainole  
12119 suwannee  
12121 suwannee  
12123 taylor  
12125 union  
12127 volusia  
12129 wabulla  
12131 walton  
12133 washington

13000 state of georgia  
13001 appling  
13033 atkinson  
13005 bacon  
13007 baker  
13009 Baldwin  
13011 banks  
13013 barrow  
13015 bartow  
13017 ben hill  
13019 berrien  
13021 bibb  
13023 bleckley  
13025 brantley  
13027 brooks  
13029 Bryan  
13031 bulloch  
13033 Burke  
13035 butts  
13037 calhoun  
13039 Camden  
13043 candler  
13045 Carroll  
13047 catoosa  
13049 Charlton  
13051 chatham  
13053 chatahoochee  
13055 choccooga  
13057 Cherokee  
13059 Clarke  
13061 clay  
13063 Clayton  
13065 Clinch  
13067 Cobb  
13069 Coffee  
13071 Colquitt  
13073 Columbia  
13075 Cook  
13077 .cta  
13079 Crawford  
13081 Crisp  
13083 Gadsden  
13085 Dawson  
13087 Decatur  
13089 De Kalb  
13091 Dodge  
13093 Dooly  
13095 Dougherty  
13097 Douglas  
13099 Early

13101 Echols  
13103 Effingham  
13105 Elbert  
13107 Emanuel  
13109 Evans  
13111 Fannin  
13113 Fayette  
13115 Floyd  
13117 Forsyth  
13119 Franklin  
13121 Fulton  
13123 Gilmer  
13125 Glascock  
13127 Glynn  
13129 Gordon  
13131 Grady  
13133 Greene  
13135 Gwinnett  
13137 Heberseha  
13139 Hall  
13141 Hancock  
13143 Haralson  
13145 Harris  
13147 Hart  
13149 Heard  
13151 Henry  
13153 Houston  
13155 Irwin  
13157 Jackson  
13159 Jasper  
13161 Jeff Davis  
13163 Jefferson  
13165 Jenkins  
13167 Johnson  
13169 Jones  
13171 Lamar  
13173 Lanier  
13175 Laurens  
13177 Lee  
13179 Liberty  
13181 Lincoln  
13183 Long  
13185 Lowndes  
13187 Lumpkin  
13189 Mc Duffie  
13191 McIntosh  
13193 Macon  
13195 Madison  
13197 Marion  
13199 Meriwether

13201 Miller  
13205 Mitchell  
13207 Monroe  
13209 Montgomery  
13211 Morgan  
13213 Murray  
13215 Newton  
13217 Oconee  
13221 Oglethorpe  
13223 Paulding  
13225 Peach  
13227 Pickens  
13229 Pierce  
13231 Pike  
13233 Polk  
13235 Pulaski  
13237 Putnam  
13239 Quitman  
13241 Rabun  
13243 Randolph  
13245 Richmond  
13247 Rockdale  
13249 Schley  
13251 Screven  
13253 Seminole  
13255 Spalding  
13257 Stephens  
13259 Stewart  
13261 Sumter  
13263 Talbot  
13265 Taliaferro  
13267 Tattnall  
13269 Taylor  
13271 Telfair  
13273 Terrell  
13275 Thomas  
13277 Tift  
13279 Toombs  
13281 Towns  
13283 Treutlen  
13285 Troun  
13287 Turner  
13289 Twiggs  
13291 Union  
13293 Upson  
13295 Walker  
13297 Walton  
13299 Ware  
13301 Warren  
13303 Washington



13305 wayne  
13307 webster  
13309 wheeler  
13311 white  
13313 whitfield  
13315 wilcox  
13317 wilkes  
13319 wilkinson  
13321 worth  
13310 columbus

15000 state of hawaii  
15001 hawaii  
15003 honolulu  
15007 kauai  
15009 mauai

16000 state of idaho  
16001 ada  
16003 adams  
16005 bannock  
16007 bear lake  
16009 benewah  
16011 binham  
16013 blaine  
16015 boise  
16017 bonner  
16019 bonneville  
16021 boundary  
16023 butte  
16025 camas  
16027 canyon  
16029 caribou  
16031 cassia  
16033 clark  
16035 clearwater  
16037 custer  
16039 elmore  
16041 franklin  
16043 fremont  
16045 gea  
16047 gooding  
16049 idaho  
16051 jefferson  
16053 jerome  
16055 kootenai  
16057 latah  
16059 lehi  
16061 lewis  
16063 lincoln  
16065 madison  
16067 minidoka  
16069 nez perce  
16071 oneida  
16073 owyhee  
16075 payette  
16077 power  
16079 shoshone  
16081 teton  
16083 twin falls  
16085 valley  
16087 washington

17000 state of illinois  
17001 adams  
17003 alexander  
17005 bond  
17007 Boone  
17009 brown  
17011 bureau  
17013 calhoun  
17015 carroll  
17017 cass  
17019 champaign  
17021 christian  
17023 clark  
17025 clay  
17027 clinton  
17029 coles  
17031 cook  
17033 Crawford  
17035 Cumberland  
17037 de kalb  
17039 de witt  
17041 douglas  
17043 du page  
17045 edgar  
17047 edwards  
17049 effingham  
17051 layette  
17053 ford  
17055 franklin  
17057 fulton  
17059 gallatin  
17061 greene  
17063 Grundy  
17065 hamilton  
17067 Hancock  
17069 Hardin  
17071 Henderson  
17073 Henry  
17075 Iroquois  
17077 Jackson  
17079 Jasper  
17081 Jefferson  
17083 Jersey  
17085 Jo Daviess  
17087 Johnson  
17089 Kane  
17091 Kanebeker  
17093 Kendall  
17095 Knox  
17097 Lake

17099 la salle  
17101 laurence  
17103 lee  
17105 livinston  
17107 loyan  
17109 mc donough  
17111 mc henry  
17113 mc lean  
17115 mason  
17117 macoupin  
17119 madison  
17121 marion  
17123 marshall  
17125 masson  
17127 massac  
17129 menard  
17131 mercer  
17133 monroe  
17135 montgomery  
17137 morgan  
17139 multerle  
17141 oate  
17143 peoria  
17145 perry  
17147 piatt  
17149 pike  
17151 poje  
17153 pulaski  
17155 putnam  
17157 ranolich  
17159 richland  
17161 rock island  
17163 st clair  
17165 saline  
17167 sarabon  
17169 schuyler  
17171 scott  
17173 shelby  
17175 stark  
17177 stihenson  
17179 tatewell  
17181 union  
17183 vermillion  
17185 wabash  
17187 warren  
17189 washington  
17191 wayne  
17193 white  
17195 whiteside  
17197 will

17199 williamson  
17201 winnebago  
17203 woodford

18000 state of indiana  
18001 adams  
18003 allen  
18005 batholomew  
18007 benton  
18009 blackford  
18011 boone  
18013 brown  
18015 carroll  
18017 cass  
18019 clark  
18021 clay  
18023 clinton  
18025 Crawford  
18027 daviess  
18029 dearborn  
18031 decatur  
18033 de kalb  
18035 o-laware  
18037 dubois  
18039 elkhart  
18041 layette  
18043 floyd  
18045 fountuin  
18047 franklin  
18049 fulton  
18051 gibson  
18053 grant  
18055 greene  
18057 hamilton  
18059 hancock  
18061 harrison  
18063 hendricks  
18065 henry  
18067 howard  
18069 huntington  
18071 jackson  
18073 jasper  
18075 jay  
18077 jefferson  
18079 jennings  
18081 johnson  
18083 knox  
18085 kosciusko  
18087 lagrange  
18089 lake  
18091 la porte  
18093 lawrence  
18095 madison  
18097 marion

18099 Marshall  
18101 martin  
18103 missi  
18105 monroe  
18107 montgomery  
18109 morcan  
18111 newton  
18113 notle  
18115 ohio  
18117 orange  
18119 Owen  
18121 parke  
18123 Perry  
18125 Pike  
18127 Porter  
18129 Posey  
18131 Pulaski  
18133 Putnam  
18135 Randolph  
18137 Riley  
18139 Rush  
18141 St Joseph  
18143 Scott  
18145 Shelby  
18147 Spencer  
18149 Starke  
18151 Steuben  
18153 Sullivan  
18155 Switzerland  
18157 Tippecanoe  
18159 Tipton  
18161 Union  
18163 Vanderburgh  
18165 Vermillion  
18167 Vigo  
18169 Wabash  
18171 Warren  
18173 Warrick  
18175 Washington  
18177 Wayne  
18179 Wells  
18181 White  
18183 Whitley

19000 state of iowa  
 19001 adair  
 19003 adams  
 19005 allamakee  
 19007 appanoose  
 19009 audubon  
 19011 benton  
 19013 black hawk  
 19015 Boone  
 19017 Bremer  
 19019 Buchanan  
 19021 Buena Vista  
 19023 Butler  
 19025 Calhoun  
 19027 Carroll  
 19029 Cass  
 19031 Cedar  
 19033 Cerro Gordo  
 19035 Cherokee  
 19037 Chickasaw  
 19039 Clarke  
 19041 Clay  
 19043 Clayton  
 19045 Clinton  
 19047 Crawford  
 19049 Dallas  
 19051 Davis  
 19053 Decatur  
 19055 Delaware  
 19057 Des Moines  
 19059 Dickinson  
 19061 Dubuque  
 19063 Emmet  
 19065 Fayette  
 19067 Floyd  
 19069 Franklin  
 19071 Fremont  
 19073 Greene  
 19075 Grundy  
 19077 Guthrie  
 19079 Hamilton  
 19081 Hancock  
 19083 Hardin  
 19085 Harrison  
 19087 Henry  
 19089 Howard  
 19091 Humboldt  
 19093 Ida  
 19095 Iowa  
 19097 Jackson

19099 Jasper  
 19101 Jefferson  
 19103 Johnson  
 19105 Jones  
 19107 Keokuk  
 19109 Kosciusko  
 19111 Lee  
 19113 Linn  
 19115 Louisa  
 19117 Lucas  
 19119 Lyon  
 19121 Madison  
 19123 Mahaska  
 19125 Marion  
 19127 Marshall  
 19129 Mills  
 19131 Mitchell  
 19133 Monona  
 19135 Monroe  
 19137 Montcalm  
 19139 Muscatine  
 19141 O'Brien  
 19143 Osceola  
 19145 Page  
 19147 Palo Alto  
 19149 Plymouth  
 19151 Pocahontas  
 19153 Polk  
 19155 Pottawattamie  
 19157 Poweshiek  
 19159 Ringgold  
 19161 Sac  
 19163 Scott  
 19165 Shelby  
 19167 Sioux  
 19169 Story  
 19171 Tama  
 19173 Taylor  
 19175 Union  
 19177 Van Buren  
 19179 Wapello  
 19181 Warren  
 19183 Washington  
 19185 Wayne  
 19187 Webster  
 19189 Winnebago  
 19191 Winneishiek  
 19193 Woodbury  
 19195 Worth  
 19197 Wright

20000 state of Kansas  
 20001 Allen  
 20003 Anderson  
 20005 Atchison  
 20007 Barber  
 20009 Barton  
 20011 Bourbon  
 20013 Brown  
 20015 Butler  
 20017 Chase  
 20019 Chouteau  
 20021 Cherokee  
 20023 Cheyenne  
 20025 Clark  
 20027 Clay  
 20029 Cloud  
 20031 Coffey  
 20033 Comanche  
 20035 Cowley  
 20037 Crawford  
 20039 Decatur  
 20041 Dickinson  
 20043 Doniphan  
 20045 Douglas  
 20047 Edwards  
 20049 Elk  
 20051 Ellis  
 20053 Ellsworth  
 20055 Finney  
 20057 Ford  
 20059 Franklin  
 20061 Geary  
 20063 Gove  
 20065 Graham  
 20067 Grant  
 20069 Gray  
 20071 Greeley  
 20073 Greenwood  
 20075 Hamilton  
 20077 Harper  
 20079 Harvey  
 20081 Haskell  
 20083 Hodgeman  
 20085 Jackson  
 20087 Jefferson  
 20089 Jewell  
 20091 Johnson  
 20093 Kearny  
 20095 Kingman  
 20097 Kiowa

20099 Labette  
 20101 Lane  
 20103 Leavenworth  
 20105 Lincoln  
 20107 Linn  
 20109 Logan  
 20111 Lyon  
 20113 McPherson  
 20115 Marion  
 20117 Marshall  
 20119 Meade  
 20121 Miami  
 20123 Mitchell  
 20125 Montgomery  
 20127 Morris  
 20129 Morton  
 20131 Neosho  
 20133 Neosho  
 20135 Ness  
 20137 Norton  
 20139 Osage  
 20141 Osborne  
 20143 Ottawa  
 20145 Pawnee  
 20147 Phillips  
 20149 Pottawatomie  
 20151 Pratt  
 20153 Rawlins  
 20155 Reno  
 20157 Republic  
 20159 Rice  
 20161 Riley  
 20163 Rooks  
 20165 Rush  
 20167 Russell  
 20169 Saline  
 20171 Scott  
 20173 Sedgewick  
 20175 Seward  
 20177 Shawnee  
 20179 Sheridan  
 20181 Sherman  
 20183 Smith  
 20185 Stafford  
 20187 Stanton  
 20189 Stevens  
 20191 Sumner  
 20193 Thomas  
 20195 Trego  
 20197 Wabunsee

20199 wallace  
 20201 washington  
 20203 wichita  
 20205 wilson  
 20207 wooson  
 20209 wyandotte  
  
 21003 state of kentucky  
 21001 adair  
 21003 allen  
 21005 anderson  
 21007 ballard  
 21009 barren  
 21011 bath  
 21013 bell  
 21015 boone  
 21017 bourbon  
 21019 boyd  
 21021 boyle  
 21023 bracken  
 21025 breathitt  
 21027 breckinridge  
 21029 butlett  
 21031 butler  
 21033 caldwell  
 21035 calloway  
 21037 campbell  
 21039 carlisle  
 21041 carroll  
 21043 carter  
 21045 casey  
 21047 christian  
 21049 clark  
 21051 clay  
 21053 clinton  
 21055 crittenden  
 21057 Cumberland  
 21059 daviess  
 21061 edmonson  
 21063 elliot  
 21065 still  
 21067 fayette  
 21069 fleming  
 21071 floyd  
 21073 franklin  
 21075 Fulton  
 21077 gallatin  
 21079 garrard  
 21081 grant  
 21083 graves  
 21085 grayson  
 21087 green  
 21089 greenup  
 21091 Hancock  
 21093 Hardin  
 21095 Harlan  
 21097 Harrison  
  
 21099 hart  
 21101 henderson  
 21103 henry  
 21105 hickman  
 21107 hookins  
 21109 jackson  
 21111 Jefferson  
 21113 jessamine  
 21115 johnson  
 21117 kenton  
 21119 knott  
 21121 knob  
 21123 Larue  
 21125 Laurel  
 21127 laurence  
 21129 lee  
 21131 leslie  
 21133 leitcher  
 21135 Lewis  
 21137 lincoln  
 21139 Livingston  
 21141 Logan  
 21143 Lyon  
 21145 mc cracken  
 21147 mc creary  
 21149 mc lean  
 21151 madison  
 21153 magoffin  
 21155 marion  
 21157 marshall  
 21159 martin  
 21161 mason  
 21163 meade  
 21165 menifee  
 21167 mercer  
 21169 metcalfe  
 21171 monroe  
 21173 montgomery  
 21175 moran  
 21177 muhlberg  
 21179 nelson  
 21181 nicholas  
 21183 ohio  
 21185 oldham  
 21187 owen  
 21189 owsley  
 21191 pendleton  
 21193 perry  
 21195 Pike  
 21197 Powell  
  
 21199 lulaski  
 21201 robertson  
 21203 rockcastle  
 21205 rowan  
 21207 russell  
 21209 scott  
 21211 shelby  
 21213 simpson  
 21215 spencer  
 21217 Taylor  
 21219 todd  
 21221 trifig  
 21223 trible  
 21225 union  
 21227 warren  
 21229 washington  
 21231 wayne  
 21233 webster  
 21235 whitely  
 21237 wolfe  
 21239 woodford

22000 state of louisiana  
 22001 acadia  
 22003 allen  
 22005 ascension  
 22007 assumption  
 22009 aycelles  
 22011 beauregard  
 22013 bienville  
 22015 bossier  
 22017 caddo  
 22019 calcasieu  
 22021 Caldwell  
 22023 cameron  
 22025 catahoula  
 22027 claiborne  
 22029 concordia  
 22031 de soto  
 22033 east baton rouge  
 22035 east Carroll  
 22037 east Feliciana  
 22039 Evangeline  
 22041 Franklin  
 22043 Grant  
 22045 Iberia  
 22047 Iberville  
 22049 Jackson  
 22051 Jefferson  
 22053 Jefferson Davis  
 22055 Lafayette  
 22059 La Salle  
 22061 Lincoln  
 22063 Livingston  
 22065 Madison  
 22067 Morehouse  
 22069 Natchitoches  
 22071 Orleans  
 22073 Ouachita  
 22075 Plaquemines  
 22077 Pointe Coupee  
 22079 Rapides  
 22081 Red River  
 22083 Richland  
 22085 Sabine  
 22087 St Bernard  
 22089 St Charles  
 22091 St Helena  
 22093 St James  
 22095 St John the Baptist  
 22097 St Landry  
 22099 St Martin  
 22101 St Mary  
 22103 St Tammany  
 22105 Tangipahoa  
 22107 Tensas  
 22109 Terrebonne  
 22111 Union  
 22113 Vermilion  
 22115 Vernon  
 22117 Washington  
 22119 Webster  
 22121 West Baton Rouge  
 22123 West Carroll  
 22125 West Feliciana  
 22127 Winn  
 23000 state of maine  
 23001 Androscoggin  
 23003 Arundel  
 23005 Cumberland  
 23007 Franklin  
 23009 Hancock  
 23011 Kennebec  
 23013 Knox  
 23015 Lincoln  
 23017 Oxford  
 23019 Penobscot  
 23021 Piscataquis  
 23023 Sagadahoc  
 23025 Somerset  
 23027 Waldo  
 23029 Washington  
 23031 York  
 24000 state of Maryland  
 24001 Allegany  
 24003 Anne Arundel  
 24005 Baltimore  
 24009 Calvert  
 24011 Caroline  
 24013 Carroll  
 24015 Cecil  
 24017 Charles  
 24019 Dorchester  
 24021 Frederick  
 24023 Garrett  
 24025 Harford  
 24027 Howard  
 24029 Kent  
 24031 Montgomery  
 24033 Prince Georges  
 24035 Queen Annes  
 24037 St Marys  
 24039 Somerset  
 24041 Talbot  
 24043 Washington  
 24045 Wicomico  
 24047 Worcester  
 24510 Baltimore City

25000 state of massachusetts	26000 state of minnesota
25071 barnstable	27001 atkin
25073 berkshire	27003 anoka
25205 bristol	27005 becker
25707 duke	27007 beltrami
25009 esse	27009 benton
25011 franklin	27011 big stone
25013 hamden	27013 blue earth
25015 hamshire	27015 brow
25017 hampshire	27017 carlton
25019 hants	27019 carver
25021 norfolk	27021 cass
25023 plymouth	27023 chipewa
25025 suffolk	27025 chisago
25027 worcester	27027 clay
	27029 clearwater
	2731 cook
	2733 cottonwood
	2745 crow wing
	27637 delaware
	2739 doug
	2741 douglas
	27043 faribault
	27045 fillmore
	2747 freborn
	2749 goodhue
	2751 grant
	27633 hennepin
	2755 houston
	2757 hubbard
	2759 isanti
	27061 itasca
	27063 jackson
	27065 kanabec
	27067 kandiyohi
	27069 kettico
	2771 koochiching
	27073 lac qui parle
	27075 lake
	27077 lake of the woods
	27079 le sueur
	27081 lincoln
	27083 lyon
	27085 mc leod
	27087 mahnomen
	27089 marshall
	27091 martin
	27093 meeker
	27095 mille lacs
	27097 morrison

26009 macomb	26101 manistee	26103 marquette	26107 mecosta	26109 menominee	26111 midland	26113 missaukee	26115 monroe	26117 montcalm	26119 montcalm	26121 muskegon	26123 newaygo	26125 oakland	26127 ocean	26129 ogemaw	26131 ontonagon	26133 osceola	26135 oscoda	26137 otsego	26139 ottawa	26141 presque isle	26143 roscommon	26145 saginaw	26147 st clair	26149 st joseph	26151 sanilac	26153 schofield	26155 shiawassee	26157 tuscola	26159 van buren	26161 washtenaw	26163 wayne	26165 wenford
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26000 state of michigan	26001 alcona	26003 alger	26005 allean	26007 alpena	26009 antrim	26011 arenac	26013 baraga	26015 barry	26017 bay	26019 benzie	26021 berrien	26023 branch	26025 calhoun	26027 cass	26029 charlevoix	26031 cheboygan	26033 chippewa	26035 clare	26037 clinton	26039 Crawford	26041 delta	26043 dickinson	26045 Eaton	26047 emmet	26049 genesee	26051 gladwin	26053 houghton	26055 houghton	26057 houghton	26059 houghton	26061 houghton	26063 huron	26065 ingham	26067 Ionia	26069 Iosco	26071 Iron	26073 Isabella	26075 Jackson	26077 Kalamazoo	26079 kalaska	26081 Kent	26083 Levee	26085 Lake	26087 Lapeer	26089 Leelanau	26091 Leeward	26093 Livingston	26095 Luce	26097 Mackinac
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27099 bowen	28000 state of mississippi	28099 neshoba	29000 state of missouri
27101 murray	28007 adams	28101 newton	29001 adair
27103 nicollet	28003 alcorn	28103 noxubee	29003 andrew
27105 nobles	28005 amite	28105 okfusheh	29005 atchison
27107 norman	28007 attala	28107 panola	29007 aurora
27109 olmsd	28009 benton	28109 pearl river	29009 barry
27111 otter tail	28011 bolivar	28111 berry	29011 barton
27113 pennington	28013 calhoun	28113 bibe	29013 bates
27115 pine	28015 carroll	28115 pontotoc	29015 benton
27117 pipestone	28017 chickasaw	28117 prentiss	29017 bollinger
27119 polk	28019 choctaw	28119Quitman	29019 Boone
27121 pope	28021 claiborne	28121 rankin	29021 Buchanan
27123 ramsey	28023 clarke	28123 scott	29023 Butler
27125 red lake	28025 clay	28125 sharkey	29025 Caldwell
27127 redwood	28027 coahoma	28127 simpson	29027 callaway
27129 renville	28029 coriiah	28129 smith	29029 Camden
27131 rice	28031 covington	28131 stone	29031 Cape Girardeau
27133 rock	28033 de soto	28133 sunflower	29033 Carroll
27135 roseau	28035 forrest	28135 tallahatchie	29035 Carter
27137 st louis	28037 franklin	28137 Tate	29037 Cass
27139 scott	28039 george	28139 tippah	29039 cedar
27141 sherburne	28041 greene	28141 tishomingo	29041 Chariton
27143 sibley	28043 grenada	28143 tunica	29043 Christian
27145 stearns	28045 hancock	28145 Union	29045 Clark
27147 steale	28047 harrison	28147 Walthall	29047 clay
27149 stevens	28049 hinds	28149 Warren	29049 Clinton
27151 swift	28051 Holmes	28151 Washington	29051 Cole
27153 todd	28053 Humphreys	28153 Wayne	29053 Cooper
27155 traverse	28055 Ishaquena	28157 Webster	29055 Crawford
27157 wabasha	28057 Itawamba	28159 Winston	29057 Dade
27159 wadena	28059 Jackson	28161 Yalobusha	29059 Dallas
27161 waseca	28061 Jasper	28163 Yazoo	29061 Davies
27163 washington	28063 Jefferson		29063 De Kalb
27165 watonwan	28065 Jefferson davis		29065 Dent
27167 wilkin	28067 Jones		29067 Douglas
27169 winona	28069 Kemper		29069 Dunklin
27171 Wright	28071 Lafayette		29071 Franklin
27173 yellow medicine	28073 Lamar		29073 Gasconade
	28075 Juderdale		29075 Nentry
	28077 Lawrence		29077 Greene
	28079 Leake		29079 Grundy
	28081 Lee		29081 Harrison
	28083 Leflore		29083 Henry
	28085 Lincoln		29085 Hickory
	28087 Lowndes		29087 Holt
	28089 Madison		29089 Howard
	28091 Marion		29091 Howell
	28093 Marshall		29093 Iron
	28095 Monroe		29095 Jackson
	28097 Montgomery		29097 Jasper

29099 jefferson  
 29101 johnson  
 29103 knox  
 29105 lalede  
 29107 lafayette  
 29109 laarence  
 29111 lewis  
 29113 lincoln  
 29115 linn  
 29117 livingston  
 29119 mc donald  
 29121 mason  
 29123 madison  
 29125 maries  
 29127 marion  
 29129 mercer  
 29131 miller  
 29133 mississippi  
 29135 moniteau  
 29137 monroe  
 29139 montgomery  
 29141 moran  
 29143 new bedrid  
 29145 newton  
 29147 nodaway  
 29149 oregon  
 29151 osate  
 29153 ozark  
 29155 pennsco  
 29157 perry  
 29159 pettis  
 29161 phelis  
 29163 pik  
 29165 platte  
 29167 polk  
 29169 putaski  
 29171 putnam  
 29173 rails  
 29175 randolih  
 29177 ray  
 29179 reynolds  
 29181 ricley  
 29183 st charles  
 29185 st clair  
 29187 st francois  
 29189 st louis  
 29193 ste genevieve  
 29195 saline  
 29197 schuyler  
 29199 scotland

29201 scott  
 29203 shannon  
 29205 shelby  
 29207 stoddard  
 29209 stone  
 29211 sullivan  
 29213 taney  
 29215 texas  
 29217 vernon  
 29219 warren  
 29221 washington  
 29223 wayne  
 29225 webster  
 29227 worth  
 29229 wright  
 29510 st louis city

30000 state of montana  
 30001 beaverhead  
 30003 big horn  
 30005 blaine  
 30007 broadwater  
 30009 carbon  
 30011 carter  
 30013 cascade  
 30015 chouteau  
 30017 custer  
 30019 daniels  
 30021 dawson  
 30023 deer lodge  
 30025 fallon  
 30027 ferous  
 30029 flathead  
 30031 gallatin  
 30033 garfield  
 30035 glacier  
 30037 golden valley  
 30039 granite  
 30041 hill  
 30043 jefferson  
 30045 judith basin  
 30047 lake  
 30049 lewis and clark  
 30051 liberty  
 30053 lincoln  
 30055 mc cone  
 30057 madison  
 30059 meagher  
 30061 mineral  
 30063 missoula  
 30065 musselshell  
 30069 petroleum  
 30071 phillips  
 30073 pondera  
 30075 powder river  
 30077 powell  
 30079 prairie  
 30081 ravalli  
 30083 richland  
 30085 roosevelt  
 30087 rosbud  
 30089 sanders  
 30091 sheridan  
 30093 silver bow  
 30095 stillwater  
 30097 sweet grass  
 30099 teton

30101 toole  
 30103 treasure  
 30105 valley  
 30107 wheatland  
 30109 yboux  
 30111 yellowstone  
 30901 park



31000 state of nebraska  
 31001 adams  
 31003 antelope  
 31005 arthur  
 31007 banner  
 31009 blaine  
 31011 boone  
 31013 box butte  
 31015 boyd  
 31017 brown  
 31019 buffalo  
 31021 burr  
 31023 butler  
 31025 cass  
 31027 cedar  
 31029 chase  
 31031 cherry  
 31033 cheyenne  
 31035 clay  
 31037 colfax  
 31039 cuming  
 31041 custer  
 31043 dante  
 31045 daws  
 31047 dawson  
 31049 devel  
 31051 diao  
 31053 dodge  
 31055 douglas  
 31057 dunly  
 31059 fillmore  
 31061 franklin  
 31063 frontier  
 31065 furnas  
 31067 gale  
 31069 garden  
 31071 garfield  
 31073 gosper  
 31075 grant  
 31077 Greeley  
 31079 hall  
 31081 hamilton  
 31083 harlan  
 31085 hayes  
 31087 hitchcock  
 31089 holt  
 31091 hooker  
 31093 Howard  
 31095 jefferson  
 31097 johnson  
  
 31099 kearney  
 31101 keith  
 31103 keya paha  
 31105 kimball  
 31107 knox  
 31109 lancaster  
 31111 lincoln  
 31113 lonan  
 31115 loup  
 31117 mc pherson  
 31119 madison  
 31121 merrick  
 31123 morrill  
 31125 nance  
 31127 nemaha  
 31129 nuckolls  
 31131 otoe  
 31133 pernee  
 31135 perkins  
 31137 Phelps  
 31139 pierce  
 31141 platte  
 31143 polk  
 31145 red willow  
 31147 richardson  
 31149 rock  
 31151 saline  
 31153 sarpy  
 31155 saunders  
 31157 scotts bluff  
 31159 seward  
 31161 Sheridan  
 31163 sherman  
 31165 sioux  
 31167 stanton  
 31169 thayer  
 31171 thomas  
 31173 thurston  
 31175 valley  
 31177 washington  
 31179 wayne  
 31181 webster  
 31183 wheeler  
 31185 york  
  
 32000 state of nevada  
 32001 churchhill  
 32003 clark  
 32005 douglas  
 32007 elko  
 32009 esmeralda  
 32011 eureka  
 32013 humboldt  
 32015 lander  
 32017 lincoln  
 32019 lyon  
 32021 mineral  
 32023 nye  
 32027 pershing  
 32029 storey  
 32031 washoe  
 32033 white pine  
 32510 carson city city  
  
 33000 state of new hampshire  
 33001 belknap  
 33003 carroll  
 33005 cheshire  
 33007 coos  
 33009 craffon  
 33011 hillsborough  
 33013 merriack  
 33015 rockingham  
 33017 strafford  
 33019 sullivan

36000 state of new jersey  
36001 atlantic  
36003 bergen  
36005 burlington  
36007 camden  
36009 cape may  
36011 cumberland  
36013 essex  
36015 gloucester  
36017 hudson  
36019 hunterdon  
36021 mercer  
36023 middlesex  
36025 monmouth  
36027 morris  
36029 ocean  
36031 passaic  
36033 salem  
36035 somerset  
36037 sussex  
36039 union  
36041 warren

35000 state of new mexico

35001 bernalillo  
35003 catron  
35005 chaves  
35007 colfax  
35009 curry  
35011 de baca  
35013 dona ana  
35015 eddy  
35017 grant  
35019 guidalupe  
35021 harding  
35023 Hidalgo  
35025 lea  
35027 lincoln  
35029 los alamos  
35031 mc kinley  
35033 mora  
35035 otero  
35037 ray  
35039 rio arriba  
35041 roosevelt  
35043 sandoval  
35045 san juan  
35047 san miguel  
35049 santa fe  
35051 sierra  
35053 socorro  
35055 taos  
35057 torrance  
35059 union  
35061 valencia

36000 state of new york

36001 albany  
36003 allegany  
36005 bronx  
36007 broome  
36009 cattaraugus  
36011 cayuga  
36013 chautauque  
36015 chemung  
36017 chenango  
36019 clinton  
36021 columbia  
36023 cortland  
36025 delaware  
36027 dutchess  
36029 erie  
36031 essex  
36033 franklin  
36035 fulton  
36037 genesee  
36039 greene  
36041 hamilton  
36043 herkimer  
36045 jefferson  
36047 kings  
36049 lewis  
36051 livin-gton  
36053 madison  
36055 monroe  
36057 montgomery  
36059 nassau  
36061 new york  
36063 niagara  
36065 oneida  
36067 onondaga  
36069 ontario  
36071 orange  
36073 orleans  
36075 oswego  
36077 otsego  
36079 putnam  
36081 queens  
36083 rensselaer  
36085 richmond  
36087 rockland  
36089 st Lawrence  
36091 saratoga  
36093 schenectady  
36095 schoharie  
36097 schuyler

3700U state of north carolina	37099 jackson	38000 state of north dakota
37001 alawance	37101 johnston	38001 adams
37003 alexander	37103 jones	38003 barnes
37005 alleghany	37105 lee	38005 tenson
37007 anson	37107 lenoir	38007 billings
37009 ashe	37109 mc dowell	38009 bottineau
37011 avery	37111 macon	38011 bowman
37013 beaufort	37113 madison	38013 turk
37015 bertie	37117 martin	38015 turleigh
37017 bladen	37119 mecklenburg	38017 cass
37019 brunswick	37121 mitchell	38019 cavalier
37021 buncombe	37123 montgomery	38021 dickey
37023 burke	37125 moore	38023 divide
37025 cabarrus	37127 nash	38025 dunn
37027 caldwell	37129 new hanover	38027 eddy
37029 camden	37131 northampton	38029 emmons
37031 carteret	37133 onslow	38031 foster
37033 caswell	37135 orange	38033 golden valley
37035 catawba	37137 pamlico	38035 grand forks
37037 chatham	37139 sasquotank	38037 grant
37039 cherokee	37141 pender	38039 criggs
37041 chowan	37143 perquimans	38041 hettlinger
37043 clay	37145 person	38043 kidd
37045 cleveland	37147 pitt	38045 la moire
37047 columbus	37149 tolt	38047 lohan
37049 craven	37151 randolph	38049 mc henry
37051 cumberland	37153 richmond	38051 mcintosh
37053 currituck	37155 robeson	38053 mc kenzie
37055 dare	37157 rockingham	38055 ac lean
37057 davidson	37159 roan	38057 mercer
37059 davie	37161 rutherford	38059 merton
37061 duplin	37163 sumner	38061 mountrail
37063 durham	37165 scotland	38063 nelson
37065 edgewood	37167 stanly	38065 oliver
37067 forsyth	37169 stokes	38067 pembine
37069 franklin	37171 surry	38069 pierce
37071 gaston	37173 swain	38071 ramsey
37073 gates	37175 transylvania	38073 ransom
37075 graham	37177 tyrell	38075 remville
37077 granville	37179 union	38077 richland
37079 greene	37181 Vance	38079 rolette
37081 Guilford	37183 wake	38081 sarcent
37083 Halifax	37185 warren	38083 sheridan
37085 harnett	37187 washington	38085 sfoux
37087 haywood	37189 watauga	38087 slope
37089 henderson	37191 wayne	38089 stark
37091 hertford	37193 wilkes	38091 steale
37093 hoke	37195 wilson	38093 stutaman
37095 hyde	37197 yadkin	38095 townner
37097 iredeell		38097 trail

37199 yanney

38099 walsh  
38101 ward  
38103 wells  
38105 williams

39000 state of ohio  
39001 adams  
39003 allen  
39005 ashland  
39007 ashtabula  
39009 athens  
39011 auglaize  
39013 belmont  
39015 brown  
39017 butler  
39019 carroll  
39021 champaign  
39023 clark  
39025 clemont  
39027 cinton  
39029 columbiana  
39031 coshocton  
39033 Crawford  
39035 cuyahoga  
39037 darke  
39039 defiance  
39041 delevare  
39043 erie  
39045 fairfield  
39047 fayette  
39049 franklin  
39051 fulton  
39053 gallia  
39055 geauga  
39057 greene  
39059 guernsey  
39061 hamilton  
39063 Hancock  
39065 hardin  
39067 harrison  
39069 henry  
39071 highland  
39073 hocking  
39075 holmes  
39077 huron  
39079 Jackson  
39081 jefferson  
39083 knox  
39085 lake  
39087 laurence  
39089 licking  
39091 logan  
39093 lorain  
39095 lucas  
39097 madison

39099 mahoning  
39101 marion  
39103 Medina  
39105 meigs  
39107 mercer  
39109 Miami  
39111 Monroe  
39113 Montgomery  
39115 Morgan  
39117 Morrow  
39119 Muskingum  
39121 noble  
39123 Ottawa  
39125 Paulding  
39127 Perry  
39129 Pickaway  
39131 Pike  
39133 Portage  
39135 Preble  
39137 Putnam  
39139 Richland  
39141 Ross  
39143 Sandusky  
39145 Scioto  
39147 Seneca  
39149 Shelby  
39151 Stark  
39153 Summit  
39155 Trumbull  
39157 Tuscarawas  
39159 Union  
39161 Van Wert  
39163 Vinton  
39165 Warren  
39167 Washington  
39169 Wayne  
39171 Williams  
39173 Wood  
39175 Wyandot

40000 state of Oklahoma  
40001 Adair  
40003 Alfalfa  
40005 Atoka  
40007 Beaver  
40009 Beckham  
40011 Blaine  
40013 Bryan  
40015 Caddo  
40017 Canadian  
40019 Carter  
40021 Cherokee  
40023 Choctaw  
40025 Cimarron  
40027 Cleveland  
40029 Coal  
40031 Comanche  
40033 Cotton  
40035 Craig  
40037 Creek  
40039 Custer  
40041 Delaware  
40043 Dewey  
40045 Ellis  
40047 Garfield  
40049 Garvin  
40051 Grady  
40053 Grant  
40055 Greer  
40057 Harmon  
40059 Harper  
40061 Haskell  
40063 Hughes  
40065 Jackson  
40067 Jefferson  
40069 Johnston  
40071 Kay  
40073 Kingfisher  
40075 Kiowa  
40077 Latimer  
40079 LeFlore  
40081 Lincoln  
40083 Logan  
40085 Love  
40087 McCain  
40089 McCurtain  
40091 McIntosh  
40093 Major  
40095 Marshall  
40097 Mayes

40099 murray  
40101 eustagee  
40103 noble  
40105 novata  
40107 olfustee  
40109 oll thoma  
40111 oleuljee  
40113 osate  
40115 ottawa  
40117 pawnee  
40119 payne  
40121 pittsburg  
40123 pontotoc  
40125 potawatomeie  
40127 pushmataha  
40129 royer mills  
40131 romers  
40133 seminole  
40135 sequoyah  
40137 stephens  
40139 texas  
40141 tillman  
40143 tulsa  
40145 wagoner  
40147 washington  
40149 washita  
40151 woods  
40153 woodward

41000 state of oregon

41001 baker  
41003 benton  
41005 clackamas  
41007 clatsop  
41009 columbia  
41011 coos  
41013 crook  
41015 curry  
41017 deschutes  
41019 douglas  
41021 gilliam  
41023 grant  
41025 harney  
41027 hood river  
41029 jackson  
41031 jefferson  
41033 josephine  
41035 klamath  
41037 lake  
41039 lane  
41041 lincoln  
41043 linn  
41045 malheur  
41047 marion  
41049 Morrow  
41051 multnomah  
41053 polk  
41055 sherman  
41057 tillamook  
41059 uastilla  
41061 union  
41063 willowa  
41065 wasco  
41067 washington  
41069 wheeler  
41071 yamhill

42000 state of pennsylvania

42001 adams  
42003 allegheny  
42005 armstrong  
42007 beaver  
42009 bedford  
42011 berks  
42013 blair  
42015 Bradford  
42017 bucks  
42019 butler  
42021 cambria  
42023 cameron  
42025 carbon  
42027 centre  
42029 chester  
42031 clarion  
42033 clearfield  
42035 clinton  
42037 columbia  
42039 Crawford  
42041 Cumberland  
42043 dauphin  
42045 delaware  
42047 elk  
42049 erie  
42051 fayette  
42053 forest  
42055 franklin  
42057 fulton  
42059 greene  
42061 huntingdon  
42063 indiana  
42065 jefferson  
42067 Juniata  
42069 Lackawanna  
42071 Lancaster  
42073 Lawrence  
42075 Lebanon  
42077 Lehigh  
42079 Luzerne  
42081 Lycoming  
42083 Mc Kean  
42085 Mercer  
42087 Mifflin  
42089 Monroe  
42091 Montgomery  
42093 Montour  
42095 Northampton  
42097 Northumberland

44000 state of rhode island	46000 state of south dakota	46101 moody
44001 bristol	46003 aurora	46103 pennington
44003 kent	46005 beadle	46105 perkins
44005 newport	46007 bennett	46107 rotter
44007 providence	46009 bon home	46109 roberts
44009 washington	46011 brookings	46111 sanborn
	46013 brown	46113 shannon
	46015 brule	46115 spink
	46017 buffalo	46117 stanley
	46019 butte	46119 sully
	46021 campbell	46121 todd
	46023 charles mix	46123 trip
	46025 clark	46125 turner
	46027 clay	46127 union
	46029 codington	46129 walworth
	46031 corson	46131 washburn
	46033 custer	46135 yankton
	46035 davison	46137 ziebach
	46037 day	
	46039 deuel	
	46041 dewey	
	46043 douglas	
	46045 edwards	
	46047 fall river	
	46049 faulk	
	46051 grant	
	46053 gregory	
	46055 haakon	
	46057 hamlin	
	46059 hand	
	46061 hanson	
	46063 harding	
	46065 hughes	
	46067 hutchinson	
	46069 hyde	
	46071 jackson	
	46073 jerold	
	46075 jones	
	46077 kingsbury	
	46079 lake	
	46081 lawrence	
	46083 lincoln	
	46085 lyman	
	46087 mc cook	
	46089 mc pherson	
	46091 marshall	
	46093 meade	
	46095 mellette	
	46097 miner	
	46099 minnehaha	
45000 state of south carolina		
45001 aubeville		
45003 alken		
45005 allendale		
45007 anderson		
45009 bamberg		
45011 barnwell		
45013 beaufort		
45015 berkeley		
45017 calhoun		
45019 charleston		
45021 cherokee		
45023 chester		
45025 chesterfield		
45027 clarendon		
45029 colleton		
45031 darlington		
45033 dillon		
45035 dorchester		
45037 edgetfield		
45039 fairfield		
45041 florence		
45043 georgetown		
45045 greenville		
45047 greenwood		
45049 hampton		
45051 horry		
45053 jasper		
45055 kershaw		
45057 lancaster		
45059 laurens		
45061 lee		
45063 lexington		
45065 mc cormick		
45067 marion		
45069 marlboro		
45071 newberry		
45073 oconee		
45075 orangeburg		
45077 pickens		
45079 richland		
45081 saluda		
45083 spartenburg		
45085 sumter		
45087 union		
45089 williamsburg		
45091 york		

47000 state of tennessee	47099 laurence	48000 state of texas	48199 corvett
47001 anderson	47101 lewis	48001 anderson	48101 cottle
47003 bedford	47103 lincoln	48003 andrews	48103 crane
47005 benton	47105 loudon	48005 angelina	48105 crockett
47007 bledsoe	47107 mc minn	48007 aransas	48107 crosby
47009 blount	47109 mc nairy	48009 archer	48109 culberson
47011 bradley	47111 macon	48011 armstrong	48111 gallam
47013 campbell	47113 madison	48013 atascosa	48113 gallas
47015 cannon	47115 marion	48015 austin	48115 dawson
47017 carroll	47117 marshall	48017 bailey	48117 deaf smith
47019 carter	47119 maury	48019 bandera	48119 delta
47021 cheatham	47121 meigs	48021 beatroop	48121 denton
47023 chester	47123 monroe	48023 baylor	48123 de witt
47025 claiborne	47125 montgomery	48025 bee	48125 dickens
47027 clay	47127 moore	48027 bell	48127 cimmit
47029 cocke	47129 morgan	48029 bejar	48129 conley
47031 colfer	47131 obion	48031 blanco	48131 duval
47033 crockett	47133 overton	48033 eastland	48133 ector
47035 cumberland	47135 perry	48035 bosque	48137 edwards
47037 davidson	47137 wickett	48037 bowie	48139 ellis
47039 decatur	47139 polk	48039 brazos	48141 el paso
47041 de kalb	47141 putnam	48043 brewster	48143 erath
47043 dixon	47143 rheb	48045 frias	48145 falls
47045 dyer	47145 roane	48047 brooks	48147 fannin
47047 fayette	47147 robertson	48049 brown	48149 fayette
47049 fentress	47149 rutherford	48051 burleson	48151 fisher
47051 franklin	47151 scott	48053 burnet	48153 floyd
47053 gibson	47153 sewatchie	48055 caldwell	48155 foard
47055 giles	47155 sevier	48057 calhoun	48157 fort bend
47057 rainier	47157 shelby	48059 callahan	48159 franklin
47059 greene	47159 smith	48061 cameron	48161 freestone
47061 Grundy	47161 stewart	48063 camp	48165 frio
47063 hablen	47163 sullivan	48065 carson	48167 galveston
47065 hamilton	47165 suaner	48067 cass	48169 garza
47067 hancock	47167 tipton	48069 castro	48171 gillespie
47069 hardeman	47169 trousdale	48071 chambers	48173 glasscock
47071 hardin	47171 unicoi	48073 chercke	48175 soliar
47073 hawkins	47173 union	48075 childress	48177 sonzales
47075 haywood	47175 van buren	48077 clay	48179 gray
47077 henderson	47177 warren	48079 cochran	48181 grayson
47079 henry	47179 washington	48081 coke	48183 greene
47081 hickman	47181 wayne	48083 coleman	48185 grimes
47083 houston	47183 weakley	48085 collin	48187 quadalupa
47085 humphreys	47185 white	48087 collingsworth	48189 hale
47087 jackson	47187 williamson	4809 colorado	48191 hall
47089 jefferson	47189 wilson	48091 comal	48193 hamilton
47091 johnson		48093 comanche	48195 hansford
47093 knox		48095 concho	48197 hardeman
47095 lake		48097 cooke	
47097 lauderdale			

48499 wood  
48501 yeakum  
48503 youne  
48505 zapata  
48507 zovata

46399 runnels  
46401 rust  
48403 sabine  
46405 san augustine  
46407 san jacinto  
48409 san patricio  
48411 san saba  
46413 schleicher  
48415 scurry  
48417 shackelford  
48419 shelby  
48421 sherman  
48423 smith  
48425 somervell  
48427 starr  
48429 stephens  
48431 sterling  
48433 stonewall  
48435 sutton  
48437 swisher  
48439 tarrant  
48441 taylor  
48443 terrell  
48445 terry  
48447 throckmorton  
48449 titus  
48451 tom green  
48453 travis  
48455 trinity  
48457 tyler  
48459 ushur  
48461 upton  
48463 uvalde  
48465 val verde  
48467 van zandt  
48469 victoria  
48471 walker  
48473 waller  
48475 ward  
48477 washington  
48479 webb  
48481 wharton  
48483 wheeler  
48485 Wichita  
48487 wilbarger  
48489 willacy  
48491 williamson  
48493 wilson  
48495 winkler  
48497 wise

48299 llano  
48301 loving  
48303 lubbock  
48305 lynn  
48307 mc culloch  
48309 mc lennan  
48311 mcullen  
48313 madison  
48315 marion  
48317 martin  
48319 mason  
48321 matagorda  
48323 maverick  
48325 medina  
48327 menard  
48329 midland  
48331 millam  
48333 mills  
48335 Mitchell  
48337 montague  
48339 montgomery  
48341 moore  
48343 morris  
48345 motley  
48347 natogoches  
48349 Navarro  
48351 nealon  
48353 Nolan  
48355 nuces  
48357 ochileree  
48359 oldham  
48361 orange  
48363 palo pinto  
48365 panola  
48367 parker  
48369 parmer  
48371 pecos  
48373 sola  
48375 Potter  
48377 Presidio  
48379 rains  
48381 Randall  
48383 Reagan  
48385 real  
48387 Red River  
48389 Reeves  
48391 Refugio  
48393 Roberts  
48395 Robertson  
48397 Rockwall

48199 hardin  
48201 harris  
48203 harrison  
48205 hartley  
48207 Haskell  
48209 hays  
48211 hemphill  
48213 henderson  
48215 Hidalgo  
48217 hill  
48219 hockley  
48221 hood  
48223 hockins  
48225 Houston  
48227 Howard  
48229 Hudson  
48231 hunt  
48233 Hutchinson  
48235 Irion  
48237 Jack  
48239 Jackson  
48241 Jasper  
48243 Jeff Davis  
48245 Jefferson  
48247 Jim Hogg  
48249 Jim Wells  
48251 Johnson  
48253 Jones  
48255 Karnes  
48257 Kaufman  
48259 Kendall  
48261 Kennedy  
48263 Kerr  
48265 Kerr  
48267 Kimble  
48269 King  
48271 Kinney  
48273 Kleberg  
48275 Knox  
48277 Lamar  
48279 Lamb  
48281 Lampasas  
48283 La Salle  
48285 Lavaca  
48287 Lee  
48289 Leon  
48291 Liberty  
48293 Llano  
48295 Lipscomb  
48297 Live Oak



49000 state of utah  
49001 beaver  
49003 box elder  
49005 cache  
49007 carbon  
49009 dogett  
49011 davis  
49013 duchesne  
49015 emery  
49017 garfield  
49019 grand  
49021 iron  
49023 juab  
49025 Kane  
49027 millard  
49029 morgan  
49031 piute  
49033 Rich  
49035 salt lake  
49037 san juan  
49039 sanpete  
49041 sevier  
49043 summit  
49045 tooele  
49047 Uintah  
49049 Utah  
49051 wasatch  
49053 Washington  
49055 wayne  
49057 Weber

50000 state of vermont  
50001 addison  
50003 bennington  
50005 caledonia  
50007 chittenden  
50009 Essex  
50011 franklin  
50013 grand isle  
50015 lamotte  
50017 orange  
50019 orleans  
50021 Rutland  
50023 Washington  
50025 Windham  
50027 Windsor

51000 state of virginia  
51001 accoack  
51003 albanarle  
51005 alleghany  
51007 amelia  
51009 amherst  
51011 appomattox  
51013 arlington  
51015 augusta  
51017 bath  
51019 bedford  
51021 bland  
51023 botetourt  
51025 brunswick  
51027 Buchanan  
51029 buckingham  
51031 campbell  
51033 caroline  
51035 Carroll  
51036 Charles city  
51037 charlotte  
51041 chesterfield  
51043 clarke  
51045 craig  
51047 culpeper  
51049 Cumberland  
51051 dickenson  
51053 dinwiddie  
51057 essex  
51059 Fairfax  
51061 Fauquier  
51063 floyd  
51065 Fluvanna  
51067 franklin  
51069 frederick  
51071 giles  
51073 Gloucester  
51075 Loudoun  
51077 grayson  
51079 Greene  
51081 Greensville  
51083 Halifax  
51085 Hanover  
51087 henrico  
51089 Henry  
51091 Highland  
51093 Isle of wight  
51095 James city  
51097 king and queen  
51099 king george

51101 king william  
51103 lancaster  
51105 lee  
51107 Loudoun  
51109 Louisa  
51111 Lunenburg  
51113 madison  
51115 Mathews  
51117 mecklenburg  
51119 Middlesex  
51121 Montomery  
51125 Nelson  
51127 New Kent  
51131 northampton  
51133 northumberland  
51135 noltoWay  
51137 orange  
51139 Page  
51141 Patrick  
51143 Pittsylvania  
51145 Powhatan  
51147 Prince Edward  
51149 Prince George  
51153 Prince William  
51155 Pulaski  
51157 Rappahannock  
51159 Richmond  
51161 Roanoke  
51163 Rockbridge  
51165 Rockingham  
51167 russell  
51169 Scott  
51171 Shenandoah  
51173 Smyth  
51175 Southampton  
51177 Spotsylvania  
51179 Stafford  
51181 Surry  
51183 Sussex  
51185 Tazewell  
51187 Warren  
51191 Washington  
51193 Westmoreland  
51195 Wise  
51197 Wythe  
51199 York  
51510 Alexandria city  
51515 Bedford city  
51520 Bristol city  
51530 Buena Vista city

51560 charlotteville city	53000 state of washington	54000 state of west virginia	54059 wayne
51550 chesapeake city	53001 adams	54001 barbour	54101 webster
51560 clifton forge city	53003 osotin	54003 berkeley	54103 betzel
51570 colonial heights city	53005 benton	54005 boone	54105 birt
51580 covington city	53007 chelan	54007 braxton	54107 wood
51590 danville city	53009 clallam	54009 brooke	54109 wyoming
51595 emerys city	53011 clark	54011 cabell	
51600 fairfax city	53013 columbia	54013 calhoun	
51610 falls church city	53015 cowitch	54015 clay	
51620 franklin city	53017 douglas	54017 doddridge	
51630 fredericksburg city	53019 ferry	54019 layette	
51640 galax city	53021 franklin	54021 gilmer	
51650 haxton city	53023 garfield	54023 grant	
51660 harrisonsburg city	53025 grant	54025 greentriper	
51670 horewell city	53027 jays harbor	54027 hampshire	
51676 lexington city	53029 island	54029 hancock	
51680 lynchburg city	53031 jefferson	54031 hardy	
51690 martinsville city	53033 king	54033 harrison	
51700 newport news city	53035 kittap	54035 jackson	
51710 norfolk city	53037 kittitas	54037 jefferson	
51720 norton city	53039 klickitat	54039 kanawha	
51730 peterstury city	53041 lewis	54041 lewis	
51740 portsmouth city	53043 lincoln	54043 lincoln	
51750 radford city	53045 mason	54045logan	
51760 richmond city	53047 okanogan	54047 mc dowell	
51770 roanoke city	53049 pacific	54049 marion	
51775 seale city	53051 pend oreille	54051 marshall	
51780 south coaston city	53053 pierce	54053 mason	
51790 staunton city	53055 san juan	54055 mercer	
51800 suffolk city	53057 skagit	54057 mineral	
51810 virginia beach city	53059 steameria	54059 minno	
51820 waynesboro city	53061 snohomish	54061 mongallia	
51830 williamsburg city	53063 suokane	54063 monroe	
51840 winchester city	53065 stevens	54065 morran	
	53067 thurston	54067 nicholas	
	53069 wahkiakum	54069 ohio	
	53071 walla walla	54071 pendleton	
	53073 whatcom	54073 pleasants	
	53075 whitman	54075 peachontas	
	53077 yakima	54077 preston	
		54079 putnam	
		54081 raleigh	
		54083 randolph	
		54085 richie	
		54087 roane	
		54089 summers	
		54091 taylor	
		54093 tucker	
		54095 tyler	
		54097 upshur	

55000 state of wisconsin	55099 price	56000 state of wyoming
55101 adams	55101 racing	56001 albany
55003 ashland	55103 richland	56003 big horn
55105 barron	55105 rock	56005 campbell
55007 bayfield	55107 rusk	56007 carbon
55009 brown	55109 st croix	56009 converse
55111 buffalo	55111 sauk	56011 crook
55013 burnett	55113 sawyer	56013 fremont
55015 calumet	55117 sheboygan	56015 goshen
55017 chipewa	55119 taylor	56017 hot springs
55019 clark	55121 trepelleau	56019 johnson
55021 columbia	55123 vernon	56021 laramie
55023 Crawford	55125 vilas	56023 lincoln
55025 dane	55127 walworth	56025 natrona
55027 dodge	55129 washburn	56027 niobrara
55029 door	55131 washington	56029 park
55031 douglas	55133 waukesha	56031 platte
55033 dunn	55135 waupaca	56033 sheridan
55035 eau claire	55137 waushara	56035 sublette
55037 florence	55139 winnebago	56037 sweetwater
55039 fond du lac	55141 wood	56039 teton
55041 forest	55901 shawano menominee	56041 Uinta
55043 grant		56043 washakie
55045 green		56045 weston
55047 green Lake		
55049 Iowa		
55051 Iron		
55053 Jackson		
55055 Jefferson		
55057 Juneau		
55059 Kenosha		
55061 Kewaunee		
55063 La crosse		
55065 Lafayette		
55067 Lanuelde		
55069 Lincoln		
55071 Manitowoc		
55073 Marathon		
55075 Marinette		
55077 Marquette		
55079 Milwaukee		
55081 Monroe		
55083 Oconto		
55085 Oneida		
55087 Outagamie		
55089 Ozaukee		
55091 Pepin		
55093 Pierce		
55095 Polk		
55097 Portage		

APPENDIX D: REGIONS FOR SELECTED MILITARY INSTALLATIONS

andrews afb

11001 district of columbia, dc  
 24003 anne arundel, md  
 24009 calvert, md  
 24017 charles, md  
 24027 howard, md  
 24031 montgomery, md  
 24033 prince georges, md  
 24037 st marys, md  
 51013 arlington, va  
 51059 fairfax, va  
 51153 prince william, va  
 51510 alexandria city, va  
 51600 fairfax city, va  
 51610 falls church city, va

fort belvoir

11001 district of columbia, dc  
 24003 anne arundel, md  
 24009 calvert, md  
 24017 charles, md  
 24027 howard, md  
 24033 prince georges, md  
 51013 arlington, va  
 51059 fairfax, va  
 51061 fauquier, va  
 51099 king george, va  
 51107 loudoun, va  
 51153 prince william, va  
 51179 stafford, va  
 51510 alexandria city, va  
 51600 fairfax city, va  
 51610 falls church city, va

fort benning

01005 barbour, al  
 01081 lee, al  
 01087 macon, al  
 01113 russell, al  
 13053 chattahoochee, ga  
 13145 harris, ga  
 13197 marion, ga  
 13259 stewart, ga  
 13263 talbot, ga  
 13307 webster, ga  
 13510 columbus, ga

fort bliss

35013 dona ana, nm  
 35035 otero, nm  
 48141 el paso, tx  
 48229 hudspeath, tx

bob

06053 monterey, ca  
 06069 san benito, ca  
 06087 santa cruz, ca

fort bragg

37017 bladen, nc  
 37051 cumberland, nc  
 37085 harnett, nc  
 37093 hoke, nc  
 37101 johnston, nc  
 37105 lee, nc  
 37125 moore, nc  
 37155 robeson, nc  
 37163 sampson, nc  
 37165 scotland, nc

fort campbell

21047 christian, ky  
 21141 logan, ky  
 21219 todd, ky  
 21221 trigg, ky  
 47021 cheatham, tn  
 47043 dickson, tn  
 47083 houston, tn  
 47125 montgomery, tn  
 47147 robertson, tn  
 47161 stewart, tn

carlisle barracks

42001 adams, pa  
 42041 cumberland, pa  
 42043 dauphin, pa  
 42055 franklin, pa  
 42061 huntingdon, pa  
 42067 juniata, pa  
 42071 lancaster, pa  
 42099 perry, pa  
 42133 york, pa

cerl

champaign

demo, test

17019 champaign, il

fort chaffee

05033 crawford, ar  
 05047 franklin, ar  
 05083 logan, ar  
 05127 scott, ar  
 05131 sebastian, ar  
 05149 yell, ar  
 40001 adair, ok  
 40061 haskell, ok  
 40079 le flore, ok

craig afb

01001 autauga, al  
01013 butler, al  
01021 chilton, al  
01047 dallas, al  
01085 lowndes, al  
01091 marengo, al  
01101 montgomery, al  
01105 perry, al  
01131 wilcox, al

fort devens

25009 essex, ma  
25017 middlesex, ma  
25021 norfolk, ma  
25023 plymouth, ma  
25025 suffolk, ma  
25027 worcester, ma  
33011 hillsborough, nh  
33015 rockingham, nh

fort dix

34001 atlantic, nj  
34005 burlington, nj  
34007 camden, nj  
34015 gloucester, nj  
34021 mercer, nj  
34023 middlesex, nj  
34025 monmouth, nj  
34029 ocean, nj  
42017 bucks, pa  
42091 montgomery, pa  
42101 philadelphia, pa

fort drum

36045 jefferson, ny  
36049 lewis, ny  
36089 st lawrence, ny

fort eustis

51036 charles city, va  
51073 gloucester, va  
51093 isle of wight, va  
51095 james city, va  
51097 king and queen, va  
51115 mathews, va  
51119 middlesex, va  
51127 new kent, va  
51149 prince george, va  
51175 southampton, va  
51181 surry, va  
51183 sussex, va  
51199 york, va  
51550 chesapeake city, va  
51650 hampton city, va  
51700 newport news city, va

fort eustis (cont)

51710 norfolk city, va  
51740 portsmouth city, va  
51830 williamsburg city, va

fort gordon

13033 burke, ga  
13073 columbia, ga  
13125 glascoock, ga  
13163 jefferson, ga  
13181 lincoln, ga  
13189 mc duffie, ga  
13245 richmond, ga  
13301 warren, ga  
45003 aiken, sc  
45011 barnwell, sc  
45037 edgefield, sc  
45065 mc cormick, sc

fort hamilton

34003 bergen, nj  
34013 essex, nj  
34017 hudson, nj  
34023 middlesex, nj  
34025 monmouth, nj  
34027 morris, nj  
34035 somerset, nj  
34039 union, nj  
36005 bronx, ny  
36047 kings, ny  
36059 nassau, ny  
36061 new york, ny  
36081 queens, ny  
36085 richmond, ny  
36087 rockland, ny  
36119 westchester, ny

fort harrison

fort benjamin harrison

18011 boone, in  
18023 clinton, in  
18035 delaware, in  
18057 hamilton, in  
18059 hancock, in  
18063 hendricks, in  
18065 henry, in  
18081 johnson, in  
18095 madison, in  
18097 marion, in  
18109 morgan, in  
18139 rush, in  
18145 shelby, in  
18159 tipton, in

**fort hood**  
 48027 bell, tx  
 48053 burnet, tx  
 48099 coryell, tx  
 48281 lampasas, tx  
 48309 mc lennan, tx  
 48491 williamson, tx  
  
**fort huachuca**  
 04003 cochise, az  
 04019 pima, az  
 04023 santa cruz, az  
  
**hunter ligget military res**  
 06053 monterey, ca  
 06079 san luis obispo, ca

**fort irwin**  
 06027 inyo, ca  
 06071 san bernardino, ca

**fort jackson**  
 45003 aiken, sc  
 45017 calhoun, sc  
 45039 fairfield, sc  
 45055 kershaw, sc  
 45057 lancaster, sc  
 45061 lee, sc  
 45063 lexington, sc  
 45071 newberry, sc  
 45075 orangeburg, sc  
 45079 richland, sc  
 45085 sumter, sc

**kincheloe afb**  
 26033 chippewa, mi  
 26097 mackinac, mi

**kirtland afb**  
 35001 bernalillo, nm  
 35043 sandoval, nm  
 35049 santa fe, nm  
 35057 torrance, nm  
 35061 valencia, nm

**fort knox**  
 18019 clark, in  
 18025 crawford, in  
 18043 floyd, in  
 18061 harrison, in  
 18123 perry, in  
 21027 breckinridge, ky  
 21029 bullitt, ky  
 21085 grayson, ky  
 21093 hardin, ky  
 21111 jefferson, ky

**fort knox (cont)**  
 21123 larue, ky  
 21163 meade, ky  
 21179 nelson, ky  
 21215 spencer, ky

**lake city ammo plant**  
 20091 johnson, ks  
 20209 wyandotte, ks  
 29037 cass, mo  
 29047 clay, mo  
 29095 jackson, mo  
 29107 lafayette, mo  
 29165 platte, mo  
 29177 ray, mo

**fort leavenworth**  
 20005 atchison, ks  
 20013 brown, ks  
 20043 doniphan, ks  
 20045 douglas, ks  
 20087 jefferson, ks  
 20091 johnson, ks  
 20103 leavenworth, ks  
 20209 wyandotte, ks  
 29021 buchanan, mo  
 29047 clay, mo  
 29049 clinton, mo  
 29095 jackson, mo  
 29165 platte, mo

**fort lee**  
 51007 amelia, va  
 51025 brunswick, va  
 51036 charles city, va  
 51041 chesterfield, va  
 51053 dinwiddie, va  
 51075 goochland, va  
 51085 hanover, va  
 51087 henrico, va  
 51095 james city, va  
 51127 new kent, va  
 51135 nottoway, va  
 51145 powhatan, va  
 51149 prince george, va  
 51175 southampton, va  
 51181 surry, va  
 51183 sussex, va

**fort leonard wood**  
**fort wood**  
 29029 camden, mo  
 29065 dent, mo  
 29105 laclede, mo  
 29125 maries, mo  
 29131 miller, mo

fort leonard wood (cont)

29169 pulaski, mo  
29161 phelps, mo  
29215 texas, mo  
29229 wright, mo

fort lewis

53027 grays harbor, wa  
53033 king, wa  
53035 kitsap, wa  
53041 lewis, wa  
53045 mason, wa  
53053 pierce, wa  
53067 thurston, wa

long island

36059 nassau, ny  
36081 queens, ny  
36103 suffolk, ny

fort mcclellan

01015 calhoun, al  
01019 cherokee, al  
01027 clay, al  
01029 cleburne, al  
01055 etowah, al  
01111 randolph, al  
01115 st clair, al  
01121 talladega, al  
13045 carroll, ga  
13143 haralson, ga  
13233 polk, ga

fort mcpherson

13057 cherokee, ga  
13063 clayton, ga  
13067 cobb, ga  
13089 de kalb, ga  
13097 douglas, ga  
13121 fulton, ga  
13135 gwinnett, ga  
13151 henry, ga  
13247 rockdale, ga

fort meade

11001 district of columbia, dc  
24003 anne arundel, md  
24005 baltimore, md  
24009 calvert, md  
24013 carroll, md  
24017 charles, md  
24021 frederick, md  
24025 harford, md  
24027 howard, md  
24029 kent, md  
24031 montgomery, md

fort meade (cont)

24033 prince georges, md  
24035 queen annes, md  
24041 talbot, md  
24510 baltimore city, md  
51013 arlington, va  
51059 fairfax, va  
51107 loudoun, va  
51510 alexandria city, va  
51600 fairfax city, va  
51610 falls church city, va

memphis defense depot

05035 crittenden, ar  
28033 de soto, ms  
47157 shelby, tn  
47167 tipton, tn

fort monroe

37053 currituck, nc  
51073 gloucester, va  
51095 james city, va  
51199 york, va  
51550 chesapeake city, va  
51650 hampton city, va  
51700 newport news city, va  
51710 norfolk city, va  
51740 portsmouth city, va  
51810 virginia beach city, va  
51830 williamsburg city, va

presidio of monterey

monterey presidio

06053 monterey, ca  
06069 san benito, ca  
06087 santa cruz, ca

fort myer

11001 district of columbia, dc  
24003 anne arundel, md  
24009 calvert, md  
24017 charles, md  
24031 montgomery, md  
24033 prince georges, md  
51013 arlington, va  
51059 fairfax, va  
51107 loudoun, va  
51153 prince william, va  
51510 alexandria city, va  
51600 fairfax city, va  
51610 falls church city, va

natick lab

25009 essex, ma  
25017 middlesex, ma  
25021 norfolk, ma

natick lab (cont)  
25025 suffolk, ma  
25027 worcester, ma  
33011 hillsborough, nh

ogden defense depot  
49003 box elder, ut  
49005 cache, ut  
49011 davis, ut  
49029 morgan, ut  
49035 salt lake, ut  
49043 summit, ut  
49057 weber, ut

fort ord  
06053 monterey, ca  
06069 san benito, ca  
06085 santa clara, ca  
06087 santa cruz, ca

fort polk  
22003 allen, la  
22011 beauregard, la  
22069 natchitoches, la  
22079 rapides, la  
22085 sabine, la  
22115 vernon, la  
48351 newton, tx  
48403 sabine, tx

red river army depot  
red river depot  
05057 hempstead, ar  
05061 howard, ar  
05073 lafayette, ar  
05081 little river, ar  
05091 miller, ar  
05133 sevier, ar  
48037 bowie, tx  
48067 cass, tx

richards gebaur afb  
richards-gebaur afb  
20045 douglas, ks  
20059 franklin, ks  
20091 johnson, ks  
20103 leavenworth, ks  
20121 miami, ks  
20209 wyandotte, ks  
29013 bates, mo  
29037 cass, mo  
29047 clay, mo  
29095 jackson, mo  
29101 johnson, mo  
29107 lafayette, mo  
29165 platte, mo

fort riley  
20027 clay, ks  
20041 dickinson, ks  
20061 geary, ks  
20127 morris, ks  
20143 ottawa, ks  
20149 pottawatomie, ks  
20161 riley, ks  
20197 wabaunsee, ks

rio vista storage area  
06001 alameda, ca  
06013 contra costa, ca  
06067 sacramento, ca  
06077 san joaquin, ca  
06095 solano, ca  
06113 yolo, ca

fort ritchie  
24013 carroll, md  
24021 frederick, md  
24043 washington, md  
42001 adams, pa  
42041 cumberland, pa  
42055 franklin, pa  
42057 fulton, pa  
42133 york, pa  
54003 berkeley, wv  
54037 jefferson, wv  
54065 morgan, wv

riverbank army ammo plant  
06009 calaveras, ca  
06047 merced, ca  
06077 san joaquin, ca  
06099 stanislaus, ca  
06109 tuolumne, ca

camp roberts  
06019 fresno, ca  
06053 monterey, ca  
06079 san luis obispo, ca

rock island arsenal  
17073 henry, il  
17095 knox, il  
17131 mercer, il  
17161 rock island, il  
17195 whiteside, il  
19031 cedar, ia  
19045 clinton, ia  
19139 muscatine, ia  
19163 scott, ia



rocky mountain arsenal

08001 adams, co  
08005 arapahoe, co  
08013 boulder, co  
08019 clear creek, co  
08031 denver, co  
08035 douglas, co  
08039 elbert, co  
08047 gilpin, co  
08059 jefferson, co  
08123 weld, co

fort rodman

25001 barnstable, ma  
25005 bristol, ma  
25007 dukes, ma  
25023 plymouth, ma  
44001 bristol, ri  
44003 kent, ri  
44005 newport, ri  
44007 providence, ri  
44009 washington, ri

fort rucker

01005 barbour, al  
01031 coffee, al  
01039 covington, al  
01041 crenshaw, al  
01045 dale, al  
01061 geneva, al  
01067 henry, al  
01069 houston, al  
01109 pike, al  
12059 holmes, fl  
12063 jackson, fl

sacramento army depot

06005 amador, ca  
06017 el dorado, ca  
06061 placer, ca  
06067 sacramento, ca  
06077 san joaquin, ca  
06095 solano, ca  
06101 sutter, ca  
06113 yolo, ca

saginaw army aircraft plant

48113 dallas, tx  
48121 denton, tx  
48139 ellis, tx  
48221 hood, tx  
48251 johnson, tx  
48367 parker, tx  
48439 tarrant, tx  
48497 wise, tx

st louis army ammo plant  
st. louis army ammo plant

17013 calhoun, il  
17027 clinton, il  
17083 jersey, il  
17117 macoupin, il  
17119 madison, il  
17133 monroe, il  
17163 st clair, il  
29071 franklin, mo  
29099 jefferson, mo  
29183 st charles, mo  
29189 st louis, mo  
29510 st louis city, mo

fort sam houston

fort houston

48013 atascosa, tx  
48019 bandera, tx  
48029 bexar, tx  
48091 comal, tx  
48187 guadalupe, tx  
48259 kendall, tx  
48325 medina, tx  
48493 wilson, tx

camp san luis obispo

camp luis obispo

06079 san luis obispo, ca  
06083 santa barbara, ca

savanna army depot

17015 carroll, il  
17027 clinton, il  
17077 jackson, il  
17085 jo daviess, il  
17141 ogle, il  
17161 rock island, il  
17177 stephenson, il  
17195 whiteside, il

schofield barracks

15001 hawaii, hi  
15003 honolulu, hi  
15007 kauai, hi  
15009 maui, hi

fort scott

06001 alameda, ca  
06013 contra costa, ca  
06041 marin, ca  
06055 napa, ca  
06075 san francisco, ca  
06081 san mateo, ca  
06085 santa clara, ca

fort scott (cont)

06095 solano, ca  
06097 sonoma, ca

scott afb

17005 bond, il  
17027 clinton, il  
17119 madison, il  
17133 monroe, il  
17145 perry, il  
17157 randolph, il  
17163 st clair, il  
17189 washington, il  
29099 jefferson, mo  
29183 st charles, mo  
29189 st louis, mo  
29510 st louis city, mo

scranton army ammo plant

42025 carbon, pa  
42069 lackawanna, pa  
42079 luzerne, pa  
42089 monroe, pa  
42103 pike, pa  
42115 susquehanna, pa  
42127 wayne, pa  
42131 wyoming, pa

seneca army depot

36011 cayuga, ny  
36067 onondaga, ny  
36069 ontario, ny  
36097 schuyler, ny  
36099 seneca, ny  
36101 stauben, ny  
36109 tompkins, ny  
36117 wayne, ny  
36123 yates, ny

sharpe army depot

06001 alameda, ca  
06009 calaveras, ca  
06013 contra costa, ca  
06077 san joaquin, ca  
06099 stanislaus, ca

sierra army depot

06035 lassen, ca  
06063 plumas, ca  
32031 washoe, nv

fort sill

40015 caddo, ok  
40031 comanche, ok  
40033 cotton, ok  
40051 grady, ok

fort sill (cont)

40075 kiowa, ok  
40137 stephens, ok  
40141 tillman, ok

sioux army depot

08075 logan, co  
08115 sedgwick, co  
31033 cheyenne, ne  
31049 deuel, ne  
31069 garden, ne  
31105 kimball, ne  
31123 morrill, ne

camp stanley

48013 atascosa, tx  
48019 bandera, tx  
48029 bexar, tx  
48091 comal, tx  
48187 guadalupe, tx  
48259 kendall, tx  
48325 medina, tx  
48493 wilson, tx

fort stewart

fort steward

13029 bryan, ga  
13031 bulloch, ga  
13051 chatham, ga  
13103 effingham, ga  
13109 evans, ga  
13179 liberty, ga  
13183 long, ga  
13191 mcintosh, ga  
13267 tattnall, ga  
45013 beaufort, sc  
45053 jasper, sc

fort story

fort storey

37053 currituck, nc  
51093 isle of wight, va  
51550 chesapeake city, va  
51650 hampton city, va  
51700 newport news city, va  
51740 portsmouth city, va  
51810 virginia beach city, va

sunflower ammo plant

20045 douglas, ks  
20059 franklin, ks  
20087 jefferson, ks  
20091 johnson, ks  
20103 leavenworth, ks  
20121 miami, ks  
20139 osage, ks

sunflower ammo plant (cont)  
20177 shawnee, ks  
20209 wyandotte, ks

tarheel army missile plant  
37001 alamance, nc  
37033 caswell, nc  
37037 chatham, nc  
37063 durham, nc  
37081 guilford, nc  
37135 orange, nc  
37145 person, nc  
37151 randolph, nc  
37157 rockingham, nc

fort tilden  
34003 bergen, nj  
34013 essex, nj  
34017 hudson, nj  
34023 middlesex, nj  
34025 monmouth, nj  
34031 passaic, nj  
34039 union, nj  
36005 bronx, ny  
36047 kings, ny  
36059 nassau, ny  
36061 new york, ny  
36081 queens, ny  
36085 richmond, ny  
36103 suffolk, ny  
36119 westchester, ny

tyndall afb  
12005 bay, fl  
12013 calhoun, fl  
12045 gulf, fl  
12077 liberty, fl  
12133 washington, fl

washington dc  
district of columbia  
11000 district of columbia

watervliet arsenal  
36001 albany, ny  
36083 rensselaer, ny  
36091 saratoga, ny  
36093 schenectady, ny

webb afb  
48033 borden, tx  
48115 dawson, tx  
48173 glasscock, tx  
48227 howard, tx  
48317 martin, tx  
48329 midland, tx

webb afb (cont)  
48335 mitchell, tx  
48415 scurry, tx  
48431 sterling, tx

west point military res  
usma  
09001 fairfield, ct  
34003 bergen, nj  
34031 passaic, nj  
34037 sussex, nj  
36027 dutchess, ny  
36071 orange, ny  
36079 putnam, ny  
36087 rockland, ny  
36105 sullivan, ny  
36111 ulster, ny  
36119 westchester, ny

white sands missile range  
white sands  
35013 dona ana, nm  
35027 lincoln, nm  
35035 otero, nm  
35051 sierra, nm  
35053 socorro, nm

fort wolters  
48143 erath, tx  
48221 hood, tx  
48237 jack, tx  
48363 palo pinto, tx  
48367 parker, tx  
48429 stephens, tx  
48497 wise, tx  
48503 young, tx

wright patterson afb  
wright-patterson afb  
39017 butler, oh  
39021 champaign, oh  
39023 clark, oh  
39027 clinton, oh  
39037 darke, oh  
39047 fayette, oh  
39057 greene, oh  
39097 madison, oh  
39109 miami, oh  
39113 montgomery, oh  
39135 preble, oh  
39149 shelby, oh  
39165 warren, oh

yuma proving grounds  
04027 yuma, az  
06025 imperial, ca

APPENDIX E: 1977 BEA ECONOMIC AREAS

aberdeen sd bea

b148 bea

46013 brown, sd  
 46025 clark, sd  
 46029 codington, sd  
 46037 day, sd  
 46039 deuel, sd  
 46045 edmunds, sd  
 46049 faulk, sd  
 46051 grant, sd  
 46057 hamlin, sd  
 46089 mc pherson, sd  
 46091 marshall, sd  
 46109 roberts, sd  
 46115 spink, sd

abilene tx bea

b127 bea

48049 brown, tx  
 48059 callahan, tx  
 48083 coleman, tx  
 48093 comanche, tx  
 48133 eastland, tx  
 48151 fisher, tx  
 48207 haskell, tx  
 48253 jones, tx  
 48263 kent, tx  
 48275 knox, tx  
 48335 mitchell, tx  
 48353 nolan, tx  
 48415 scurry, tx  
 48417 shackelford, tx  
 48429 stephens, tx  
 48433 stonewall, tx  
 48441 taylor, tx  
 48447 throckmorton, tx

albany ga bea

b040 bea

13007 baker, ga  
 13017 ben hill, ga  
 13019 berrien, ga  
 13027 brooks, ga  
 13037 calhoun, ga  
 13061 clay, ga  
 13065 clinch, ga  
 13071 colquitt, ga  
 13075 cook, ga  
 13087 decatur, ga  
 13095 dougherty, ga  
 13099 early, ga  
 13101 echols, ga  
 13131 grady, ga  
 13155 irwin, ga  
 13173 lanier, ga  
 13177 lee, ga

albany ga bea (cont)

13185 lowndes, ga  
 13201 miller, ga  
 13205 mitchell, ga  
 13243 randolph, ga  
 13253 seminole, ga  
 13273 terrell, ga  
 13275 thomas, ga  
 13277 tift, ga  
 13287 turner, ga  
 13321 worth, ga

albany ny bea

schenectady ny bea

troy ny bea

b007 bea

36001 albany, ny  
 36019 clinton, ny  
 36021 columbia, ny  
 36031 essex, ny  
 36035 fulton, ny  
 36039 greene, ny  
 36041 hamilton, ny  
 36057 montgomery, ny  
 36083 rensselaer, ny  
 36091 saratoga, ny  
 36093 schenectady, ny  
 36095 schoharie, ny  
 36113 warren, ny  
 36115 washington, ny  
 50003 bennington, vt

albuquerque nm bea

b160 bea

35001 bernalillo, nm  
 35003 catron, nm  
 35007 colfax, nm  
 35011 de Baca, nm  
 35019 guadalupe, nm  
 35027 lincoln, nm  
 35028 los alamos, nm  
 35031 mc kinley, nm  
 35033 mora, nm  
 35039 rio arriba, nm  
 35043 sandoval, nm  
 35045 san juan, nm  
 35047 san miguel, nm  
 35049 santa fe, nm  
 35053 socorro, nm  
 35055 taos, nm  
 35057 torrance, nm  
 35061 valencia, nm

amarillo tx bea  
 b135 bea  
 35009 curry, nm  
 35021 harding, nm  
 35037 quay, nm  
 35059 union, nm  
 40007 beaver, ok  
 40025 cimarron, ok  
 40139 texas, ok  
 48011 armstrong, tx  
 48045 brisc, tx  
 48065 carso, tx  
 48069 castro, tx  
 48075 childress, tx  
 48087 collingsworth, tx  
 48111 dallam, tx  
 48117 deaf smith, tx  
 48129 donley, tx  
 48179 gray, tx  
 48191 hall, tx  
 48195 hansford, tx  
 48205 hartley, tx  
 48211 hemphill, tx  
 48233 hutchinson, tx  
 48295 lipscomb, tx  
 48341 moore, tx  
 48357 ochiltree, tx  
 48359 oldham, tx  
 48369 parmer, tx  
 48375 potter, tx  
 48381 randall, tx  
 48393 roberts, tx  
 48421 sherman, tx  
 48437 swisher, tx  
 48483 wheeler, tx  
  
 anchorage ak bea  
 anchorage bea  
 alaska bea  
 b182 bea  
 02010 aleutian islands, ak  
 02020 anchorage, ak  
 02030 angoon, ak  
 02040 barrow, ak  
 02050 bethel, ak  
 02060 bristol bay borough, ak  
 02070 bristol bay division, ak  
 02080 cordova mc carthy, ak  
 02090 fairbanks, ak  
 02100 haines, ak  
 02110 juneau, ak  
 02120 kenai cook inlet, ak  
 02130 ketchikan, ak  
 02140 kobuk, ak  
 02150 kodiak, ak  
 02160 kuskokwim, ak

anchorage ak bea (cont)  
 02170 matanuska susitna, ak  
 02180 nome, ak  
 02190 outer ketchikan, ak  
 02200 prince of wales, ak  
 02210 seaward, ak  
 02220 sitka, ak  
 02230 skagway yakutat, ak  
 02240 southeast fairbanks, ak  
 02250 upper yukon, ak  
 02260 valdez chitina whittier, ak  
 02270 wade hampton, ak  
 02280 wrangell petersburg, ak  
 02290 yukon koyukuk, ak  
  
 anderson in bea  
 muncie in bea  
 b078 bea  
 18009 blackford, in  
 18035 delaware, in  
 18041 fayette, in  
 18065 henry, in  
 18075 jay, in  
 18095 madison, in  
 18135 randolph, in  
 18161 union, in  
 18177 wayne, in  
  
 appleton wi bea  
 green bay wi bea  
 oshkosh wi bea  
 b094 bea  
 26003 alger, mi  
 26013 baraga, mi  
 26041 delta, mi  
 26043 dickinson, mi  
 26061 houghton, mi  
 26071 iron, mi  
 26083 keweenaw, mi  
 26103 marquette, mi  
 26109 menominee, mi  
 26153 schoolcraft, mi  
 55009 brown, wi  
 55015 calumet, wi  
 55029 door, wi  
 55037 florence, wi  
 55039 fond du lac, wi  
 55041 forest, wi  
 55047 green lake, wi  
 55061 kewaunee, wi  
 55071 manitowoc, wi  
 55075 marinette, wi  
 55083 oconto, wi  
 55087 outagamie, wi  
 55135 waupaca, wi  
 55137 waushara, wi

appleton wi bea (cont)  
55139 winnebago, wi  
55901 shawano menominee, wi

asheville nc bea

b030 bea

37011 avery, nc  
37021 buncombe, nc  
37039 cherokee, nc  
37043 clay, nc  
37075 graham, nc  
37087 haywood, nc  
37089 henderson, nc  
37099 jackson, nc  
37111 mc dowell, nc  
37113 macon, nc  
37115 madison, nc  
37121 mitchell, nc  
37173 swain, nc  
37175 transylvania, nc  
37199 yancey, nc

atlanta ga bea

b036 bea

13011 banks, ga  
13013 barrow, ga  
13015 bartow, ga  
13035 butts, ga  
13045 carroll, ga  
13057 cherokee, ga  
13059 clarke, ga  
13063 clayton, ga  
13067 cobb, ga  
13077 coweta, ga  
13085 dawson, ga  
13089 de kalb, ga  
13097 douglas, ga  
13105 elbert, ga  
13111 fannin, ga  
13113 fayette, ga  
13115 floyd, ga  
13117 forsyth, ga  
13119 franklin, ga  
13121 fulton, ga  
13123 gilmer, ga  
13129 gordon, ga  
13133 greene, ga  
13135 gwinnett, ga  
13137 habersham, ga  
13139 hall, ga  
13143 haralson, ga  
13147 hart, ga  
13149 heard, ga  
13151 henry, ga  
13157 jackson, ga  
13159 jasper, ga

atlanta ga bea (cont)

13171 lamar, ga  
13187 lumpkin, ga  
13195 madison, ga  
13211 morgan, ga  
13217 newton, ga  
13219 oconee, ga  
13221 oglethorpe, ga  
13223 paulding, ga  
13227 pickens, ga  
13231 pike, ga  
13233 polk, ga  
13241 rabun, ga  
13247 rockdale, ga  
13255 spalding, ga  
13257 stephens, ga  
13281 towns, ga  
13291 union, ga  
13293 upson, ga  
13297 walton, ga  
13311 white, ga

augusta ga bea

b035 bea

13033 burke, ga  
13073 columbia, ga  
13107 emanuel, ga  
13125 glascocock, ga  
13163 jefferson, ga  
13165 jenkins, ga  
13181 lincoln, ga  
13189 mc duffie, ga  
13245 richmond, ga  
13265 taliaferro, ga  
13301 warren, ga  
13317 wilkes, ga  
45003 aiken, sc  
45005 allendale, sc  
45009 bamberg, sc  
45011 barnwell, sc  
45037 edgefield, sc  
45065 mc cormick, sc

austin tx bea

b123 bea

48021 bastrop, tx  
48031 blanco, tx  
48053 burnet, tx  
48055 caldwell, tx  
48209 hays, tx  
48287 lee, tx  
48299 llano, tx  
48453 travis, tx  
48491 williamson, tx

baltimore md bea  
baltimore bea  
b019 bea  
24003 anne arundel, md  
24005 baltimore, md  
24011 caroline, md  
24013 carroll, md  
24019 dorchester, md  
24025 harford, md  
24027 howard, md  
24029 kent, md  
24035 queen annes, md  
24039 somerset, md  
24041 talbot, md  
24045 wicomico, md  
24047 worcester, md  
24510 baltimore city, md  
51001 accomack, va  
51131 northampton, va

bangor me bea  
b001 bea  
23003 arnostock, me  
23009 hancock, me  
23019 penobscot, me  
23021 piscataquis, me  
23027 waldo, me  
23029 washington, me

baton rouge la bea  
baton rouge bea  
b114 bea  
22005 ascension, la  
22029 concordia, la  
22033 east baton rouge, la  
22037 east feliciana, la  
22047 iberville, la  
22063 livingston, la  
22077 pointe coupee, la  
22091 st helena, la  
22121 west baton rouge, la  
22125 west feliciana, la  
28001 adams, ms  
28005 amite, ms  
28157 wilkinson, ms

beaumont tx bea  
port arthur tx bea  
b121 bea  
48199 hardin, tx  
48241 jasper, tx  
48245 jefferson, tx  
48351 newton, tx  
48361 orange, tx  
48403 sabine, tx  
48457 tyler, tx

billings mt bea  
b155 bea  
30003 big horn, mt  
30009 carbon, mt  
30011 carter, mt  
30017 custer, mt  
30021 dawson, mt  
30025 fallon, mt  
30031 gallatin, mt  
30033 garfield, mt  
30037 golden valley, mt  
30055 mc cone, mt  
30065 musselshell, mt  
30075 powder river, mt  
30079 prairie, mt  
30087 rosebud, mt  
30095 stillwater, mt  
30097 sweet grass, mt  
30103 treasure, mt  
30109 wibaux, mt  
30111 yellowstone, mt  
30901 park, mt  
56003 big horn, wy  
56017 hot springs, wy  
56029 park, wy  
56033 sheridan, wy  
56043 washakie, wy

binghamton ny bea  
elmira ny bea  
b011 bea  
36007 broome, ny  
36015 chemung, ny  
36017 chenango, ny  
36025 delaware, ny  
36077 otsego, ny  
36097 schuyler, ny  
36101 steuben, ny  
36107 tioga, ny  
36109 tompkins, ny  
42015 bradford, pa  
42115 susquehanna, pa  
42117 tioga, pa

birmingham al bea  
b049 bea  
01007 bibb, al  
01009 blount, al  
01015 calhoun, al  
01019 cherokee, al  
01021 chilton, al  
01027 clay, al  
01029 cleburne, al  
01043 cullman, al  
01055 etowah, al  
01057 fayette, al

birmingham al bea (cont)

01063 greene, al  
01065 hale, al  
01073 jefferson, al  
01075 lamar, al  
01093 marion, al  
01107 pickens, al  
01111 randolph, al  
01115 st clair, al  
01117 shelby, al  
01119 sumter, al  
01121 talladega, al  
01125 tuscaloosa, al  
01127 walker, al  
01133 winston, al

bismarck nd bea

bismark nd bea

b151 bea

38001 adams, nd  
38007 billings, nd  
38011 bowman, nd  
38015 burleigh, nd  
38025 dunn, nd  
38029 emmons, nd  
38033 golden valley, nd  
38037 grant, nd  
38041 hettinger, nd  
38043 kidder, nd  
38057 mercer, nd  
38059 morton, nd  
38065 oliver, nd  
38083 sheridan, nd  
38085 sioux, nd  
38087 slope, nd  
38089 stark, nd  
38103 wells, nd

boise city id bea

boise id bea

b167 bea

16001 ada, id  
16003 adams, id  
16015 boise, id  
16027 canyon, id  
16039 elmore, id  
16045 gem, id  
16073 owyhee, id  
16075 payette, id  
16085 valley, id  
16087 washington, id  
41025 harney, or  
41045 malheur, or

boston ma bea

boston bea

b004 bea

25001 barnstable, ma  
25005 bristol, ma  
25007 dukes, ma  
25009 essex, ma  
25017 middlesex, ma  
25019 nantucket, ma  
25021 norfolk, ma  
25023 plymouth, ma  
25025 suffolk, ma  
25027 worcester, ma  
33001 belknap, nh  
33003 carroll, nh  
33011 hillsborough, nh  
33013 merrimack, nh  
33015 rockingham, nh  
33017 strafford, nh

brownsville tx bea

mcallen tx bea

harlingen tx bea

b131 bea

48061 cameron, tx  
48215 hidalgo, tx  
48427 starr, tx  
48489 willacy, tx

buffalo ny bea

b010 bea

36003 allegany, ny  
36009 cattaraugus, ny  
36013 chautauqua, ny  
36029 erie, ny  
36063 niagara, ny  
36121 wyoming, ny  
42083 mc kean, pa  
42105 potter, pa

burlington vt bea

b003 bea

33007 coos, nh  
33009 grafton, nh  
33019 sullivan, nh  
50001 addison, vt  
50005 caledonia, vt  
50007 chittenden, vt  
50009 essex, vt  
50011 franklin, vt  
50013 grand isle, vt  
50015 lamoyille, vt  
50017 orange, vt  
50019 orleans, vt  
50021 rutland, vt



burlington vt bea (cont)

50023 washington, vt  
50027 windsor, vt

cedar rapids ia bea

cedar rapids bea

b100 bea

19011 benton, ia  
19031 cedar, ia  
19095 iowa, ia  
19103 johnson, ia  
19105 jones, ia  
19113 linn, ia  
19183 washington, ia

champaign il bea

urbana il bea

b084 bea

17019 champaign, il  
17029 coles, il  
17035 cumberland, il  
17041 douglas, il  
17045 edgar, il  
17053 ford, il  
17147 piatt, il  
17183 vermillion, il

charleston sc bea

north charleston sc bea

b034 bea

45015 berkeley, sc  
45019 charleston, sc  
45029 colleton, sc  
45035 dorchester, sc

charleston wv bea

b060 bea

54005 boone, wv  
54007 braxton, wv  
54013 calhoun, wv  
54015 clay, wv  
54019 fayette, wv  
54021 gilmer, wv  
54025 greenbrier, wv  
54035 jackson, wv  
54039 kanawha, wv  
54063 monroe, wv  
54067 nicholas, wv  
54075 pocahontas, wv  
54079 putnam, wv  
54081 raleigh, wv  
54087 roane, wv  
54089 summers, wv  
54101 webster, wv  
54109 wyoming, wv

charlotte nc bea

b029 bea

37003 alexander, nc  
37007 anson, nc  
37023 burke, nc  
37025 cabarrus, nc  
37027 caldwell, nc  
37035 catawba, nc  
37045 cleveland, nc  
37071 gaston, nc  
37097 iredell, nc  
37109 lincoln, nc  
37119 mecklenburg, nc  
37159 rowan, nc  
37161 rutherford, nc  
37167 stanly, nc  
37179 union, nc  
45023 chester, sc  
45057 lancaster, sc  
45091 york, sc

chattanooga tn bea

chattanooga bea

b051 bea

01049 de kalb, al  
01071 jackson, al  
13047 catoosa, ga  
13055 chattooga, ga  
13083 dade, ga  
13213 murray, ga  
13295 walker, ga  
13313 whitfield, ga  
47007 bledsoe, tn  
47011 bradley, tn  
47061 Grundy, tn  
47065 hamilton, tn  
47107 mc minn, tn  
47115 marion, tn  
47121 meigs, tn  
47123 monroe, tn  
47139 polk, tn  
47143 rhea, tn  
47153 sequatchie, tn

cheyenne wy bea

casper wy bea

b156 bea

08057 jackson, co  
56001 albany, wy  
56005 campbell, wy  
56007 carbon, wy  
56009 converse, wy  
56013 fremont, wy  
56019 johnson, wy  
56021 laramie, wy

cheyenne wy bea (cont)

56025 natrona, wy  
56031 platte, wy

chicago il bea

chicago bea

b083 bea

17011 bureau, il  
17031 cook, il  
17037 de kalb, il  
17043 du page, il  
17063 grundy, il  
17075 iroquois, il  
17089 kane, il  
17091 kankakee, il  
17093 kendall, il  
17097 lake, il  
17099 la salle, il  
17105 livingston, il  
17111 mc henry, il  
17155 putnam, il  
17197 will, il  
18073 jasper, in  
18089 lake, in  
18091 la porte, in  
18111 newton, in  
18127 porter, in  
18131 pulaski, in  
18149 starke, in  
55059 kenosha, wi

cincinnati oh bea

cincinnati bea

b067 bea

18029 dearborn, in  
18047 franklin, in  
18115 ohio, in  
18137 ripley, in  
18155 switzerland, in  
21015 boone, ky  
21023 bracken, ky  
21037 campbell, ky  
21041 carroll, ky  
21069 fleming, ky  
21077 gallatin, ky  
21081 grant, ky  
21117 kenton, ky  
21135 lewis, ky  
21161 mason, ky  
21187 owen, ky  
21191 pendleton, ky  
21201 robertson, ky  
39001 adams, oh  
39015 brown, oh  
39017 butler, oh  
39025 clermont, oh

cincinnati oh bea (cont)

39027 clinton, oh  
39061 hamilton, oh  
39071 highland, oh  
39165 warren, oh

cleveland oh bea

b065 bea

39005 ashland, oh  
39007 ashtabula, oh  
39019 carroll, oh  
39031 coshocton, oh  
39033 crawford, oh  
39035 cuyahoga, oh  
39043 erie, oh  
39055 geauga, oh  
39075 holmes, oh  
39077 huron, oh  
39085 lake, oh  
39093 lorain, oh  
39103 medina, oh  
39133 portage, oh  
39139 richland, oh  
39151 stark, oh  
39153 summit, oh  
39157 tuscarawas, oh  
39169 wayne, oh

colorado springs co bea

pueblo co bea

b158 bea

08003 alamosa, co  
08009 Baca, co  
08011 bent, co  
08015 chaffee, co  
08021 conejos, co  
08023 costilla, co  
08025 crowley, co  
08027 custer, co  
08041 el paso, co  
08043 fremont, co  
08055 huerfano, co  
08061 kiowa, co  
08065 lake, co  
08071 las animas, co  
08073 lincoln, co  
08079 mineral, co  
08089 otero, co  
08099 prowers, co  
08101 pueblo, co  
08105 rio grande, co  
08109 saguache, co  
08119 teller, co

columbia mo bea

b106 bea

29001 adair, mo  
29007 audrain, mo  
29019 boone, mo  
29027 callaway, mo  
29029 camden, mo  
29041 chariton, mo  
29051 cole, mo  
29053 cooper, mo  
29089 howard, mo  
29103 knox, mo  
29115 linn, mo  
29121 macon, mo  
29131 miller, mo  
29135 moniteau, mo  
29137 monroe, mo  
29141 morgan, mo  
29151 osage, mo  
29171 putnam, mo  
29175 randolph, mo  
29197 schuyler, mo  
29199 scotland, mo  
29205 shelby, mo  
29211 sullivan, mo

columbia sc bea

b032 bea

45017 calhoun, sc  
45027 clarendon, sc  
45039 fairfield, sc  
45055 kershaw, sc  
45061 lee, sc  
45063 lexington, sc  
45071 newberry, sc  
45075 orangeburg, sc  
45079 richland, sc  
45081 saluda, sc  
45085 sumter, sc

columbus ga bea

b037 bea

01017 chambers, al  
01081 lee, al  
01113 russell, al  
13053 chattahoochee, ga  
13145 harris, ga  
13197 marion, ga  
13199 meriwether, ga  
13239 quitman, ga  
13249 schley, ga  
13259 stewart, ga  
13261 sumter, ga  
13263 talbot, ga  
13285 troup, ga

columbus ga bea (cont)

13307 webster, ga  
13510 columbus, ga

columbus oh bea

b066 bea

39009 athens, oh  
39041 delaware, oh  
39045 fairfield, oh  
39047 fayette, oh  
39049 franklin, oh  
39059 guernsey, oh  
39073 hocking, oh  
39079 jackson, oh  
39083 knox, oh  
39089 licking, oh  
39097 madison, oh  
39101 marion, oh  
39105 meigs, oh  
39115 morgan, oh  
39117 morrow, oh  
39119 muskingum, oh  
39121 noble, oh  
39127 perry, oh  
39129 pickaway, oh  
39131 pike, oh  
39141 ross, oh  
39145 scioto, oh  
39159 union, oh  
39163 vinton, oh

corpus christi tx bea

corpus christi bea

b130 bea

48007 aransas, tx  
48025 bee, tx  
48047 brooks, tx  
48131 duval, tx  
48249 jim wells, tx  
48261 kenedy, tx  
48273 kleberg, tx  
48297 live oak, tx  
48355 nueces, tx  
48391 refugio, tx  
48409 san patricio, tx

dallas tx bea

ft worth tx bea

fort worth tx bea

ft worth bea

b125 bea

40013 bryan, ok  
48085 collin, tx  
48097 cooke, tx  
48113 dallas, tx  
48119 delta, tx

dallas tx bea (cont)  
48121 denton, tx  
48139 ellis, tx  
48143 erath, tx  
48147 fannin, tx  
48159 franklin, tx  
48181 grayson, tx  
48221 hood, tx  
48223 hopkins, tx  
48231 hunt, tx  
48237 jack, tx  
48251 johnson, tx  
48257 kaufman, tx  
48337 montague, tx  
48349 navarro, tx  
48363 palo pinto, tx  
48367 parker, tx  
48379 rains, tx  
48397 rockwall, tx  
48425 somervell, tx  
48439 tarrant, tx  
48467 van zandt, tx  
48497 wise, tx

davenport ia bea  
rock island il bea  
moline il bea

b099 bea  
17015 carroll, il  
17067 hancock, il  
17071 henderson, il  
17073 henry, il  
17131 mercer, il  
17161 rock island, il  
17195 whiteside, il  
19045 clinton, ia  
19057 des moines, ia  
19087 henry, ia  
19111 lee, ia  
19115 louisa, ia  
19139 muscatine, ia  
19163 scott, ia  
29045 clark, mo

dayton oh bea  
b068 bea  
39021 champaign, oh  
39023 clark, oh  
39037 darke, oh  
39057 greene, oh  
39091 logan, oh  
39109 miami, oh  
39113 montgomery, oh  
39135 preble, oh  
39149 shelby, oh

denver co bea  
b157 bea  
08001 adams, co  
08005 arapahoe, co  
08013 boulder, co  
08017 cheyenne, co  
08019 clear creek, co  
08031 denver, co  
08035 douglas, co  
08039 elbert, co  
08047 gilpin, co  
08049 grand, co  
08059 jefferson, co  
08063 kit carson, co  
08069 larimer, co  
08075 logan, co  
08087 morgan, co  
08093 park, co  
08095 phillips, co  
08115 sedgwick, co  
08117 summit, co  
08121 washington, co  
08123 weld, co  
08125 yuma, co

des moines ia bea  
des moines bea  
b104 bea  
19001 adair, ia  
19007 appanoose, ia  
19015 boone, ia  
19039 clarke, ia  
19049 dallas, ia  
19051 davis, ia  
19053 decatur, ia  
19077 guthrie, ia  
19099 jasper, ia  
19101 jefferson, ia  
19107 keokuk, ia  
19117 lucas, ia  
19121 madison, ia  
19123 mahaska, ia  
19125 marion, ia  
19127 marshall, ia  
19135 monroe, ia  
19153 polk, ia  
19157 poweshiek, ia  
19159 ringgold, ia  
19169 story, ia  
19171 tama, ia  
19175 union, ia  
19177 van buren, ia  
19179 wapello, ia  
19181 warren, ia  
19185 wayne, ia

detroit mi bea

detroit bea

b071 bea

26049 genesee, mi  
26087 lapeer, mi  
26093 livingston, mi  
26099 macomb, mi  
26125 oakland, mi  
26147 st clair, mi  
26151 sanilac, mi  
26155 shiawassee, mi  
26161 washtenaw, mi  
26163 wayne, mi

dubuque ia bea

b098 bea

17085 jo davless, il  
19005 allamakee, ia  
19043 clayton, ia  
19055 delaware, ia  
19061 dubuque, ia  
19097 jackson, ia  
19191 winneshiek, ia  
55023 crawford, wi  
55043 grant, wi  
55065 lafayette, wi

duluth mn bea

b095 bea

26053 gogebic, mi  
26131 ontonagon, mi  
27017 carlton, mn  
27031 cook, mn  
27061 itasca, mn  
27071 koochiching, mn  
27075 lake, mn  
27137 st louis, mn  
55003 ashland, wi  
55007 bayfield, wi  
55031 douglas, wi  
55051 iron, wi

eau claire wi bea

b092 bea

55005 barron, wi  
55017 chippewa, wi  
55033 dunn, wi  
55035 eau claire, wi  
55091 pepin, wi  
55107 rusk, wi  
55113 sawyer, wi  
55129 washburn, wi

el paso tx bea

b133 bea

35005 chaves, nm  
35013 dona ana, nm  
35015 eddy, nm  
35017 grant, nm  
35023 hidalgo, nm  
35029 luna, nm  
35035 otero, nm  
35051 sierra, nm  
48043 brewster, tx  
48109 culberson, tx  
48141 el paso, tx  
48229 hudspeth, tx  
48243 jeff davis, tx  
48377 presidio, tx

erie pa bea

b015 bea

42031 clarion, pa  
42039 crawford, pa  
42049 erie, pa  
42053 forest, pa  
42121 venango, pa  
42123 warren, pa

eugene or bea

b173 bea

41011 coos, or  
41015 curry, or  
41019 douglas, or  
41029 jackson, or  
41033 josephine, or  
41035 klamath, or  
41037 lake, or  
41039 lane, or

eureka ca bea

b175 bea

06015 del norte, ca  
06023 Humboldt, ca  
06105 trinity, ca

evansville in bea

b080 bea

17047 edwards, il  
17059 gallatin, il  
17065 hamilton, il  
17101 lawrence, il  
17165 saline, il  
17185 wabash, il  
17193 white, il  
18037 dubois, in  
18051 gibson, in  
18083 knox, in  
18123 perry, in

evansville in bea (cont)

18125 pike, in  
18129 posey, in  
18147 spencer, in  
18163 vanderburgh, in  
18173 warrick, in  
21059 daviess, ky  
21091 hancock, ky  
21101 henderson, ky  
21107 hopkins, ky  
21149 mc lean, ky  
21177 muhlenberg, ky  
21183 ohio, ky  
21225 union, ky  
21233 webster, ky

fargo nd bea

moorhead mn bea

b149 bea

27005 becker, mn  
27027 clay, mn  
27111 otter tail, mn  
27167 wilkin, mn  
38003 barnes, nd  
38017 cass, nd  
38021 dickey, nd  
38027 eddy, nd  
38031 foster, nd  
38039 griggs, nd  
38045 la moure, nd  
38047 logan, nd  
38051 mcintosh, nd  
38073 ransom, nd  
38077 richland, nd  
38081 sargent, nd  
38091 steele, nd  
38093 stutsman, nd  
38097 traill, nd

fayetteville ar bea

b109 bea

05005 baxter, ar  
05009 boone, ar  
05015 carroll, ar  
05087 madison, ar  
05089 marion, ar  
05101 newton, ar  
05129 searcy, ar  
05143 washington, ar  
29015 benton, mo  
40001 adair, ok  
40041 delaware, ok

fayetteville nc bea

b026 bea

37017 bladen, nc  
37051 cumberland, nc  
37093 hoke, nc  
37153 richmond, nc  
37155 robeson, nc  
37163 sampson, nc  
37165 scotland, nc

florence sc bea

b033 bea

45025 chesterfield, sc  
45031 darlington, sc  
45033 dillon, sc  
45041 florence, sc  
45043 georgetown, sc  
45051 horry, sc  
45067 marion, sc  
45069 marlboro, sc  
45089 williamsburg, sc

fort dodge ia bea

ft dodge ia bea

b102 bea

19021 buena vista, ia  
19025 calhoun, ia  
19027 carroll, ia  
19041 clay, ia  
19059 dickinson, ia  
19063 emmet, ia  
19073 greene, ia  
19079 hamilton, ia  
19091 humboldt, ia  
19109 kossuth, ia  
19147 palo alto, ia  
19151 pocahontas, ia  
19161 sac, ia  
19187 webster, ia  
19197 wright, ia

fort smith ar bea

ft smith ar bea

b110 bea

05033 crawford, ar  
05047 franklin, ar  
05083 logan, ar  
05113 polk, ar  
05127 scott, ar  
05131 sebastian, ar  
40023 choctaw, ok  
40061 haskell, ok  
40077 latimer, ok  
40079 le flore, ok  
40089 mc curtain, ok  
40121 pittsburg, ok

fort smith ar bea (cont)

40127 pushmataha, ok  
40135 sequoyah, ok

fort wayne in bea

ft wayne in bea

b076 bea

18001 adams, in  
18003 allen, in  
18033 de kalb, in  
18069 huntington, in  
18113 noble, in  
18151 steuben, in  
18179 wells, in  
18183 whitley, in  
39039 defiance, oh  
39125 paulding, oh  
39171 williams, oh

fresno ca bea

bakersfield ca bea

b179 bea

06019 fresno, ca  
06029 kern, ca  
06031 kings, ca  
06039 madera, ca  
06107 tulare, ca

grand forks nd bea

b150 bea

27007 beltrami, mn  
27029 clearwater, mn  
27057 hubbard, mn  
27069 kittson, mn  
27077 lake of the woods, mn  
27087 mahnomen, mn  
27089 marshall, mn  
27107 norman, mn  
27113 pennington, mn  
27119 polk, mn  
27125 red lake, mn  
27135 roseau, mn  
38005 benson, nd  
38019 cavalier, nd  
38035 grand forks, nd  
38063 nelson, nd  
38067 pembina, nd  
38071 ramsey, nd  
38095 townier, nd  
38099 walsh, nd

grand island ne bea

b144 bea

31001 adams, ne  
31005 arthur, ne  
31009 blaine, ne

grand island ne bea (cont)

31011 boone, ne  
31015 boyd, ne  
31017 brown, ne  
31019 buffalo, ne  
31029 chase, ne  
31031 cherry, ne  
31035 clay, ne  
31041 custer, ne  
31047 dawson, ne  
31057 dundy, ne  
31061 franklin, ne  
31063 frontier, ne  
31065 furnas, ne  
31071 garfield, ne  
31073 gosper, ne  
31075 grant, ne  
31077 greeley, ne  
31079 hall, ne  
31081 hamilton, ne  
31083 harlan, ne  
31085 hayes, ne  
31087 hitchcock, ne  
31089 holt, ne  
31091 hooker, ne  
31093 howard, ne  
31099 kearney, ne  
31101 keith, ne  
31103 keya paha, ne  
31111 lincoln, ne  
31113 logan, ne  
31115 loup, ne  
31117 mc pherson, ne  
31121 merrick, ne  
31125 nance, ne  
31129 nuckolls, ne  
31135 perkins, ne  
31137 phelps, ne  
31145 red willow, ne  
31149 rock, ne  
31163 sherman, ne  
31171 thomas, ne  
31175 valley, ne  
31181 webster, ne  
31183 wheeler, ne

grand junction co bea

b159 bea

08007 archuleta, co  
08029 delta, co  
08033 dolores, co  
08037 eagle, co  
08045 garfield, co  
08051 gunnison, co  
08053 hinsdale, co  
08067 la plata, co

grand junction co bea (cont)

08077 mesa, co  
08081 moffat, co  
08083 montezuma, co  
08085 montrose, co  
08091 ouray, co  
08097 pitkin, co  
08103 rio blanco, co  
08107 routt, co  
08111 san juan, co  
08113 san miguel, co  
49019 grand, ut  
49037 san juan, ut

grand rapids mi bea

b073 bea

26005 allegan, mi  
26009 antrim, mi  
26019 benzie, mi  
26029 charlevoix, mi  
26047 emmet, mi  
26055 grand traverse, mi  
26079 kalkaska, mi  
26081 kent, mi  
26085 lake, mi  
26089 leelanau, mi  
26101 manistee, mi  
26105 mason, mi  
26107 mecosta, mi  
26113 missaukee, mi  
26117 montcalm, mi  
26121 muskegon, mi  
26123 newaygo, mi  
26127 oceansa, mi  
26133 osceola, mi  
26139 ottawa, mi  
26165 wexford, mi

great falls mt bea

b153 bea

30005 blaine, mt  
30007 broadwater, mt  
30013 cascade, mt  
30015 chouteau, mt  
30027 fergus, mt  
30035 glacier, mt  
30041 hill, mt  
30043 jefferson, mt  
30045 judith basin, mt  
30049 lewis and clark, mt  
30051 liberty, mt  
30059 meagher, mt  
30069 petroleum, mt  
30071 phillips, mt  
30073 pondera, mt  
30099 teton, mt

great falls mt bea (cont)

30101 toole, mt  
30105 valley, mt  
30107 wheatland, mt

greensboro nc bea

winston-salem nc bea

high point nc bea

b028 bea

37001 alamance, nc  
37005 alleghany, nc  
37009 ashe, nc  
37033 caswell, nc  
37057 davidson, nc  
37059 davie, nc  
37067 forsyth, nc  
37081 guilford, nc  
37123 montgomery, nc  
37125 moore, nc  
37151 randolph, nc  
37157 rockingham, nc  
37169 stokes, nc  
37171 surry, nc  
37189 watauga, nc  
37193 wilkes, nc  
37197 yadkin, nc

greenville sc bea

spartanburg sc bea

b031 bea

37149 polk, nc  
45001 abbeville, sc  
45007 anderson, sc  
45021 cherokee, sc  
45045 greenville, sc  
45047 greenwood, sc  
45059 laurens, sc  
45073 oconee, sc  
45077 pickens, sc  
45083 spartanburg, sc  
45087 union, sc

harrisburg pa bea

york pa bea

lanaster pa bea

b017 bea

42001 adams, pa  
42041 cumberland, pa  
42043 dauphin, pa  
42055 franklin, pa  
42057 fulton, pa  
42061 huntingdon, pa  
42067 juniata, pa  
42071 lancaster, pa  
42075 lebanon, pa  
42087 mifflin, pa



**harrisburg pa bea (cont)**

42099 perry, pa  
42133 york, pa

**hartford ct bea**

**new haven ct bea**

**springfield ma bea**

**b006 bea**

09003 hartford, ct  
09005 litchfield, ct  
09007 middlesex, ct  
09009 new haven, ct  
09011 new london, ct  
09013 tolland, ct  
09015 windham, ct  
25003 berkshire, ma  
25011 franklin, ma  
25013 hampden, ma  
25015 hampshire, ma  
33005 cheshire, nh  
50025 windham, vt

**honolulu hi bea**

**hawaii bea**

**honolulu ha bea**

**honolulu bea**

**b183 bea**

15001 hawaii, hi  
15003 honolulu, hi  
15007 kauai, hi  
15009 maui, hi

**houston tx bea**

**b122 bea**

48015 austin, tx  
48039 brazoria, tx  
48041 brazos, tx  
48051 burleson, tx  
48057 calhoun, tx  
48071 chambers, tx  
48089 colorado, tx  
48123 de witt, tx  
48149 fayette, tx  
48157 fort bend, tx  
48167 galveston, tx  
48175 goliad, tx  
48185 grimes, tx  
48201 harris, tx  
48239 jackson, tx  
48285 lavaca, tx  
48289 leon, tx  
48291 liberty, tx  
48313 madison, tx  
48321 matagorda, tx  
48339 montgomery, tx  
48373 polk, tx

**houston tx bea (cont)**

48395 robertson, tx  
48407 san jacinto, tx  
48455 trinity, tx  
48469 victoria, tx  
48471 walker, tx  
48473 waller, tx  
48477 washington, tx  
48481 wharton, tx

**huntington wv bea**

**b059 bea**

21019 boyd, ky  
21043 carter, ky  
21063 elliot, ky  
21071 floyd, ky  
21089 greenup, ky  
21115 johnson, ky  
21127 lawrence, ky  
21159 martin, ky  
21195 pike, ky  
21205 rowan, ky  
39053 gallia, oh  
39087 lawrence, oh  
54011 cabell, wv  
54043 lincoln, wv  
54045 logan, wv  
54053 mason, wv  
54059 mingo, wv  
54099 wayne, wv

**huntsville al bea**

**florence al bea**

**b050 bea**

01033 colbert, al  
01059 franklin, al  
01077 lauderdale, al  
01079 lawrence, al  
01083 limestone, al  
01089 madison, al  
01095 marshall, al  
01103 morgan, al  
47103 lincoln, tn

**indianapolis in bea**

**indianapolis bea**

**b079 bea**

18005 bartholomew, in  
18011 boone, in  
18013 brown, in  
18027 daviess, in  
18031 decatur, in  
18055 greene, in  
18057 hamilton, in  
18059 hancock, in  
18063 hendricks, in

indianapolis in bea (cont)

18071 jackson, in  
18079 jennings, in  
18081 johnson, in  
18093 lawrence, in  
18097 marion, in  
18101 martin, in  
18105 monroe, in  
18109 morgan, in  
18119 owen, in  
18133 putnam, in  
18139 rush, in  
18145 shelby, in

jackson ms bea

jackson miss bea

b112 bea

28007 attala, ms  
28019 choctaw, ms  
28021 claiborne, ms  
28023 clarke, ms  
28029 copiah, ms  
28031 covington, ms  
28037 franklin, ms  
28049 hinds, ms  
28051 holmes, ms  
28053 humphreys, ms  
28055 issaquena, ms  
28061 jasper, ms  
28063 jefferson, ms  
28065 jefferson davis, ms  
28067 jones, ms  
28069 kemper, ms  
28075 lauderdale, ms  
28077 lawrence, ms  
28079 leake, ms  
28085 lincoln, ms  
28087 lowndes, ms  
28089 madison, ms  
28099 neshoba, ms  
28101 newton, ms  
28103 noxubee, ms  
28105 oktibbeha, ms  
28121 rankin, ms  
28123 scott, ms  
28125 sharkey, ms  
28127 simpson, ms  
28129 smith, ms  
28149 warren, ms  
28153 wayne, ms  
28159 winston, ms  
28163 yazoo, ms

jacksonville fl bea

b041 bea

12001 alachua, fl  
12003 baker, fl  
12007 bradford, fl  
12019 clay, fl  
12023 columbia, fl  
12029 dixie, fl  
12031 duval, fl  
12041 gilchrist, fl  
12047 hamilton, fl  
12067 lafayette, fl  
12075 levy, fl  
12083 marion, fl  
12089 nassau, fl  
12107 putnam, fl  
12109 st johns, fl  
12121 suwannee, fl  
12125 union, fl  
13025 brantley, ga  
13039 camden, ga  
13049 charlton, ga  
13127 glynn, ga  
13229 pierce, ga  
13299 ware, ga

johnson city tn bea

kingsport tn bea

bristol va bea

b052 bea

47019 carter, tn  
47059 greene, tn  
47067 hancock, tn  
47073 hawkins, tn  
47091 johnson, tn  
47163 sullivan, tn  
47171 unicoi, tn  
47179 washington, tn  
51027 buchanan, va  
51051 dickenson, va  
51105 lee, va  
51167 russell, va  
51169 scott, va  
51173 smyth, va  
51185 tazewell, va  
51191 washington, va  
51195 wise, va  
51520 bristol city, va  
51720 norton city, va  
54047 mc dowell, wv  
54055 mercer, wv

kansas city mo bea  
kansas city bea  
b105 bea  
20003 anderson, ks  
20005 atchison, ks  
20013 brown, ks  
20043 doniphan, ks  
20045 douglas, ks  
20059 franklin, ks  
20091 johnson, ks  
20103 leavenworth, ks  
20107 linn, ks  
20121 miami, ks  
20209 wyandotte, ks  
29003 andrew, mo  
29005 atchison, mo  
29013 bates, mo  
29015 benton, mo  
29021 buchanan, mo  
29025 caldwell, mo  
29033 carroll, mo  
29037 cass, mo  
29047 clay, mo  
29049 clinton, mo  
29061 daviess, mo  
29063 de kalb, mo  
29075 gentry, mo  
29079 Grundy, mo  
29081 harrison, mo  
29083 henry, mo  
29087 holt, mo  
29095 jackson, mo  
29101 johnson, mo  
29107 lafayette, mo  
29117 livingston, mo  
29129 mercer, mo  
29147 nodaway, mo  
29159 pettis, mo  
29165 platte, mo  
29177 ray, mo  
29195 saline, mo  
29227 worth, mo

knoxville tn bea  
b053 bea  
21013 bell, ky  
21095 harlan, ky  
21121 knox, ky  
21125 laurel, ky  
21147 mc creary, ky  
21231 wayne, ky  
21235 whitley, ky  
47001 anderson, tn  
47009 blount, tn  
47013 campbell, tn  
47025 claiborne, tn

knoxville tn bea (cont)  
47029 cocke, tn  
47035 cumberland, tn  
47049 fentress, tn  
47057 grainger, tn  
47063 hamblen, tn  
47089 jefferson, tn  
47093 knox, tn  
47105 loudon, tn  
47129 morgan, tn  
47145 roane, tn  
47151 scott, tn  
47155 sevier, tn  
47173 union, tn

kokomo in bea  
marion in bea  
b077 bea  
18017 cass, in  
18053 grant, in  
18067 howard, in  
18103 miami, in  
18159 tipton, in  
18169 wabash, in

la crosse wi bea  
b091 bea  
27055 houston, mn  
27169 winona, mn  
55011 buffalo, wi  
55053 jackson, wi  
55057 Juneau, wi  
55063 la crosse, wi  
55081 monroe, wi  
55121 trempealeau, wi  
55123 vernon, wi

lafayette in bea  
b082 bea  
18007 benton, in  
18015 carroll, in  
18023 clinton, in  
18045 fountain, in  
18107 montgomery, in  
18157 tippecanoe, in  
18171 warren, in  
18181 white, in

lafayette la bea  
b115 bea  
22001 acadia, la  
22039 evangeline, la  
22045 iberia, la  
22055 lafayette, la  
22097 st landry, la  
22099 st martin, la

lafayette la bea (cont)

22101 st mary, la  
22113 vermilion, la

lake charles la bea

b116 bea

22003 allen, la  
22011 beauregard, la  
22019 calcasieu, la  
22023 cameron, la  
22053 jefferson davis, la  
22115 vernon, la

lansing mi bea

kalamazoo mi bea

b074 bea

26015 barry, mi  
26023 branch, mi  
26025 calhoun, mi  
26037 clinton, mi  
26045 eaton, mi  
26059 hillsdale, mi  
26065 ingham, mi  
26067 ionic, mi  
26075 jackson, mi  
26077 kalamazoo, mi  
26159 van buren, mi

las vegas nv bea

b163 bea

32003 clark, nv  
32009 esmeralda, nv  
32017 lincoln, nv  
32023 nye, nv  
49001 beaver, ut  
49017 garfield, ut  
49021 iron, ut  
49025 kane, ut  
49053 washington, ut

lawton ok bea

b136 bea

40031 comanche, ok  
40033 cotton, ok  
40055 greer, ok  
40057 harmon, ok  
40065 jackson, ok  
40067 jefferson, ok  
40075 kiowa, ok  
40137 stephens, ok  
40141 tillman, ok

lexington ky bea

b058 bea

21001 adair, ky  
21005 anderson, ky

lexington ky bea (cont)

21011 bath, ky  
21017 bourbon, ky  
21021 boyle, ky  
21025 breathitt, ky  
21045 casey, ky  
21049 clark, ky  
21051 clay, ky  
21065 estill, ky  
21067 fayette, ky  
21073 franklin, ky  
21079 garrard, ky  
21087 green, ky  
21097 harrison, ky  
21109 jackson, ky  
21113 jessamine, ky  
21119 knott, ky  
21129 lee, ky  
21131 leslie, ky  
21133letcher, ky  
21137 lincoln, ky  
21151 madison, ky  
21153 magoffin, ky  
21165 menifee, ky  
21167 mercer, ky  
21173 montgomery, ky  
21175 morgan, ky  
21181 nicholas, ky  
21189 ousley, ky  
21193 perry, ky  
21197 powell, ky  
21199 pulaski, ky  
21203 rockcastle, ky  
21207 russell, ky  
21209 scott, ky  
21217 taylor, ky  
21237 wolfe, ky  
21239 woodford, ky

lima oh bea

b069 bea

39003 allen, oh  
39011 auglaize, oh  
39065 hardin, oh  
39107 mercer, oh  
39137 putnam, oh  
39161 van wert, oh

lincoln ne bea

b142 bea

31023 butler, ne  
31059 fillmore, ne  
31067 gage, ne  
31095 jefferson, ne  
31097 johnson, ne  
31109 lancaster, ne

lincoln ne bea (cont)

31127 nemaha, ne  
31131 otoa, ne  
31133 paunee, ne  
31143 polk, ne  
31147 richardson, ne  
31151 saline, ne  
31159 seward, ne  
31169 thayer, ne  
31185 york, ne

little rock ar bea  
north little rock ar bea  
little rock bea

b111 bea

05001 arkansas, ar  
05003 ashley, ar  
05011 bradley, ar  
05013 calhoun, ar  
05017 chicot, ar  
05019 clark, ar  
05023 cleburne, ar  
05025 cleveland, ar  
05029 conway, ar  
05039 dallas, ar  
05041 desha, ar  
05043 drew, ar  
05045 faulkner, ar  
05049 fulton, ar  
05051 garland, ar  
05053 grant, ar  
05059 hot spring, ar  
05063 independence, ar  
05065 izard, ar  
05067 jackson, ar  
05069 jefferson, ar  
05071 johnson, ar  
05079 lincoln, ar  
05085 lonoke, ar  
05095 monroe, ar  
05097 montgomery, ar  
05103 ouachita, ar  
05105 perry, ar  
05115 pope, ar  
05117 prairie, ar  
05119 pulaski, ar  
05125 saline, ar  
05135 sharp, ar  
05137 stone, ar  
05139 union, ar  
05141 van buren, ar  
05145 white, ar  
05147 woodruff, ar  
05149 yell, ar

los angeles ca bea

los angeles bea

b180 bea

06027 inyo, ca  
06037 los angeles, ca  
06051 mono, ca  
06059 orange, ca  
06065 riverside, ca  
06071 san bernardino, ca  
06079 san luis obispo, ca  
06083 santa barbara, ca  
06111 ventura, ca

louisville ky bea

b057 bea

18019 clark, in  
18025 crawford, in  
18043 floyd, in  
18061 harrison, in  
18077 jefferson, in  
18117 orange, in  
18143 scott, in  
18175 washington, in  
21027 breckinridge, ky  
21029 bullitt, ky  
21085 grayson, ky  
21093 hardin, ky  
21099 hart, ky  
21103 henry, ky  
21111 jefferson, ky  
21123 larue, ky  
21155 marion, ky  
21163 meade, ky  
21179 nelson, ky  
21185 oldham, ky  
21211 shelby, ky  
21215 spencer, ky  
21223 trimble, ky  
21229 washington, ky

lubbock tx bea

b134 bea

35025 lea, nm  
35041 roosevelt, nm  
48017 bailey, tx  
48033 borden, tx  
48079 cochran, tx  
48107 crosby, tx  
48115 dawson, tx  
48125 dickens, tx  
48153 floyd, tx  
48165 gaines, tx  
48169 garza, tx  
48189 hale, tx  
48219 hockley, tx  
48269 king, tx

**lubbock tx bea (cont)**

48279 lamb, tx  
48303 lubbock, tx  
48305 lynn, tx  
48345 motley, tx  
48445 terry, tx  
48501 yoakum, tx

**macon ga bea**

**b038 bea**

13009 baldwin, ga  
13021 bibb, ga  
13023 bleckley, ga  
13079 crawford, ga  
13081 crisp, ga  
13091 dodge, ga  
13093 dooly, ga  
13141 hancock, ga  
13153 houston, ga  
13167 johnson, ga  
13169 jones, ga  
13175 laurens, ga  
13193 macon, ga  
13207 monroe, ga  
13225 peach, ga  
13235 pulaski, ga  
13237 putnam, ga  
13269 taylor, ga  
13271 telfair, ga  
13283 treutlen, ga  
13289 twiggs, ga  
13303 washington, ga  
13309 wheeler, ga  
13315 wilcox, ga  
13319 wilkinson, ga

**madison wi bea**

**b090 bea**

55001 adams, wi  
55021 columbia, wi  
55025 dane, wi  
55045 green, wi  
55049 iowa, wi  
55077 marquette, wi  
55103 richland, wi  
55111 sauk, wi

**memphis tn bea**

**b055 bea**

05021 clay, ar  
05031 craighead, ar  
05035 crittenden, ar  
05037 cross, ar  
05055 greene, ar  
05075 lawrence, ar  
05077 lee, ar

**memphis tn bea (cont)**

05093 mississippi, ar  
05107 phillips, ar  
05111 poinsett, ar  
05121 randolph, ar  
05123 st francis, ar  
28003 alcorn, ms  
28009 benton, ms  
28011 bolivar, ms  
28013 calhoun, ms  
28015 carroll, ms  
28017 chickasaw, ms  
28025 clay, ms  
28027 coahoma, ms  
28033 de soto, ms  
28043 grenada, ms  
28057 itawamba, ms  
28071 lafayette, ms  
28081 lee, ms  
28083 leflore, ms  
28093 marshall, ms  
28095 monroe, ms  
28097 montgomery, ms  
28107 panola, ms  
28115 pontotoc, ms  
28117 prentiss, ms  
28119 quitman, ms  
28133 sunflower, ms  
28135 tallahatchie, ms  
28137 tate, ms  
28139 tippah, ms  
28141 tishomingo, ms  
28143 tunica, ms  
28145 union, ms  
28151 washington, ms  
28155 webster, ms  
28161 yalobusha, ms  
29069 dunklin, mo  
29143 new madrid, mo  
29155 pemiscot, mo  
47005 benton, tn  
47017 carroll, tn  
47023 chester, tn  
47033 crockett, tn  
47039 decatur, tn  
47045 dyer, tn  
47047 fayette, tn  
47053 gibson, tn  
47069 hardeman, tn  
47071 hardin, tn  
47075 haywood, tn  
47077 henderson, tn  
47079 henry, tn  
47095 lake, tn  
47097 lauderdale, tn  
47109 mc nairy, tn

memphis tn bea (cont)

47113 madison, tn  
47131 obion, tn  
47157 shelby, tn  
47167 tipton, tn  
47183 weakley, tn

miami fl bea

fort lauderdale fl bea

ft lauderdale bea

b043 bea

12011 broward, fl  
12025 dade, fl  
12043 glades, fl  
12051 hendry, fl  
12061 indian river, fl  
12085 martin, fl  
12087 monroe, fl  
12093 okeechobee, fl  
12099 palm beach, fl  
12111 st lucie, fl

milwaukee wi bea

milwaukee bea

b089 bea

55027 dodge, wi  
55055 jefferson, wi  
55079 milwaukee, wi  
55089 ozaukee, wi  
55101 racine, wi  
55117 sheboygan, wi  
55127 walworth, wi  
55131 washington, wi  
55133 waukesha, wi

minneapolis mn bea

st paul mn bea

minneapolis bea

b096 bea

27001 aitkin, mn  
27003 anoka, mn  
27009 benton, mn  
27011 big stone, mn  
27013 blue earth, mn  
27015 brown, mn  
27019 carver, mn  
27021 cass, mn  
27023 chippewa, mn  
27025 chisago, mn  
27035 crow wing, mn  
27037 dakota, mn  
27041 douglas, mn  
27043 faribault, mn  
27049 goodhue, mn  
27051 grant, mn  
27053 hennepin, mn

minneapolis mn bea (cont)

27059 isanti, mn  
27065 kanabec, mn  
27067 kandiyohi, mn  
27073 lac qui parle, mn  
27079 le sueur, mn  
27085 mc leod, mn  
27091 martin, mn  
27093 meeker, mn  
27095 mille lacs, mn  
27097 morrison, mn  
27103 nicollet, mn  
27115 pine, mn  
27121 pope, mn  
27123 ramsey, mn  
27129 renville, mn  
27131 rice, mn  
27139 scott, mn  
27141 sherburne, mn  
27143 sibley, mn  
27145 stearns, mn  
27149 stevens, mn  
27151 swift, mn  
27153 todd, mn  
27155 traverse, mn  
27159 wadena, mn  
27161 waseca, mn  
27163 washington, mn  
27165 watonwan, mn  
27171 wright, mn  
27173 yellow medicine, mn  
55013 burnett, wi  
55093 pierce, wi  
55095 polk, wi  
55109 st croix, wi

minot nd bea

b152 bea

30019 daniels, mt  
30083 richland, mt  
30085 roosevelt, mt  
30091 sheridan, mt  
38009 bottineau, nd  
38013 burke, nd  
38023 divide, nd  
38049 mc henry, nd  
38053 mc kenzie, nd  
38055 mc lean, nd  
38061 mountrail, nd  
38069 pierce, nd  
38075 renville, nd  
38079 rolette, nd  
38101 ward, nd  
38105 williams, nd

missoula mt bea

b154 bea

30001 beaverhead, mt  
30023 deer lodge, mt  
30029 flathead, mt  
30039 granite, mt  
30047 lake, mt  
30053 lincoln, mt  
30057 madison, mt  
30061 mineral, mt  
30063 missoula, mt  
30077 powell, mt  
30081 ravalli, mt  
30089 sanders, mt  
30093 silver bow, mt

mobile al bea

b047 bea

01003 baldwin, al  
01023 choctaw, al  
01025 clarke, al  
01035 conecuh, al  
01053 escambia, al  
01091 marengo, al  
01097 mobile, al  
01099 monroe, al  
01129 washington, al  
01131 wilcox, al  
28039 george, ms  
28041 greene, ms  
28059 jackson, ms

monroe la bea

b118 bea

22021 caldwell, la  
22025 catahoula, la  
22035 east carroll, la  
22041 franklin, la  
22049 jackson, la  
22059 la salle, la  
22061 lincoln, la  
22065 madison, la  
22067 morehouse, la  
22073 ouachita, la  
22083 richland, la  
22107 tensas, la  
22111 union, la  
22123 west carroll, la

montgomery al bea

b048 bea

01001 autauga, al  
01005 barbour, al  
01011 bullock, al  
01013 butler, al  
01031 coffee, al

montgomery al bea (cont)

01037 coosa, al  
01039 covington, al  
01041 crenshaw, al  
01045 dale, al  
01047 dallas, al  
01051 elmore, al  
01061 geneva, al  
01067 henry, al  
01069 houston, al  
01085 lowndes, al  
01087 macon, al  
01101 montgomery, al  
01105 perry, al  
01109 pike, al  
01123 tallapoosa, al

morgantown wv bea

fairmont wv bea

b061 bea

54001 barbour, wv  
54017 doddridge, wv  
54033 harrison, wv  
54041 lewis, wv  
54049 marion, wv  
54061 monongalia, wv  
54077 preston, wv  
54083 randolph, wv  
54091 taylor, wv  
54093 tucker, wv  
54097 upshur, wv

nashville tn bea

b054 bea

21003 allen, ky  
21009 barren, ky  
21031 butler, ky  
21047 christian, ky  
21053 clinton, ky  
21057 cumberland, ky  
21061 edmonson, ky  
21141 logan, ky  
21169 metcalfe, ky  
21171 monroe, ky  
21213 simpson, ky  
21219 todd, ky  
21221 trigg, ky  
21227 warren, ky  
47003 bedford, tn  
47015 cannon, tn  
47021 cheatham, tn  
47027 clay, tn  
47031 coffee, tn  
47037 davidson, tn  
47041 de kalb, tn  
47043 dickson, tn



nashville tn bea (cont)

47051 franklin, tn  
47055 giles, tn  
47081 hickman, tn  
47083 houston, tn  
47085 humphreys, tn  
47087 jackson, tn  
47099 lawrence, tn  
47101 lewis, tn  
47111 macon, tn  
47117 marshall, tn  
47119 maury, tn  
47125 montgomery, tn  
47127 moore, tn  
47133 overton, tn  
47135 perry, tn  
47137 pickett, tn  
47141 putnam, tn  
47147 robertson, tn  
47149 rutherford, tn  
47159 smith, tn  
47161 stewart, tn  
47165 sumner, tn  
47169 trousdale, tn  
47175 van buren, tn  
47177 warren, tn  
47181 wayne, tn  
47185 white, tn  
47187 williamson, tn  
47189 wilson, tn

new orleans la bea

new orleans bea

b113 bea

22007 assumption, la  
22051 jefferson, la  
22057 lafourche, la  
22071 orleans, la  
22075 plaquemines, la  
22087 st bernard, la  
22089 st charles, la  
22093 st james, la  
22095 st john the baptist, la  
22103 st tammany, la  
22105 tangipahoa, la  
22109 terrebonne, la  
22117 washington, la  
28035 forrest, ms  
28045 hancock, ms  
28047 harrison, ms  
28073 lamar, ms  
28091 marion, ms  
28109 pearl river, ms  
28111 perry, ms  
28113 pike, ms

new orleans la bea (cont)

28131 stone, ms  
28147 walthall, ms

new york ny bea

new york bea

b012 bea

09001 fairfield, ct  
34003 bergen, nj  
34013 essex, nj  
34017 hudson, nj  
34019 hunterdon, nj  
34023 middlesex, nj  
34025 monmouth, nj  
34027 morris, nj  
34029 ocean, nj  
34031 passaic, nj  
34035 somerset, nj  
34037 sussex, nj  
34039 union, nj  
36005 bronx, ny  
36027 dutchess, ny  
36047 kings, ny  
36059 nassau, ny  
36061 new york, ny  
36071 orange, ny  
36079 putnam, ny  
36081 queens, ny  
36085 richmond, ny  
36087 rockland, ny  
36103 suffolk, ny  
36105 sullivan, ny  
36111 ulster, ny  
36119 westchester, ny  
42103 pike, pa

norfolk va bea

virginia beach va bea

newport news va bea

b023 bea

37015 bertie, nc  
37029 camden, nc  
37041 chowan, nc  
37053 currituck, nc  
37073 gates, nc  
37091 hertford, nc  
37139 pasquotank, nc  
37143 perquimans, nc  
51073 gloucester, va  
51093 isle of wight, va  
51095 james city, va  
51115 mathews, va  
51119 middlesex, va  
51175 southampton, va  
51181 surry, va  
51199 york, va

**norfolk va bea (cont)**

51550 chesapeake city, va  
51620 franklin city, va  
51650 hampton city, va  
51700 newport news city, va  
51710 norfolk city, va  
51740 portsmouth city, va  
51800 suffolk city, va  
51810 virginia beach city, va  
51830 williamsburg city, va

odessa tx bea  
midland tx bea

**b132 bea**

48003 andrews, tx  
48103 crane, tx  
48135 ector, tx  
48173 glasscock, tx  
48227 howard, tx  
48301 loving, tx  
48317 martin, tx  
48329 midland, tx  
48371 pecos, tx  
48389 reeves, tx  
48461 upton, tx  
48475 ward, tx  
48495 winkler, tx

oklahoma city ok bea  
oklahoma city bea

**b137 bea**

40003 alfalfa, ok  
40005 atoka, ok  
40009 beckham, ok  
40011 blaine, ok  
40015 caddo, ok  
40017 canadian, ok  
40019 carter, ok  
40027 cleveland, ok  
40029 coal, ok  
40039 custer, ok  
40043 dewey, ok  
40045 ellis, ok  
40047 garfield, ok  
40049 garvin, ok  
40051 grady, ok  
40053 grant, ok  
40059 harper, ok  
40063 hughes, ok  
40069 johnston, ok  
40073 kingfisher, ok  
40081 lincoln, ok  
40083 logan, ok  
40085 love, ok  
40087 mc clain, ok  
40093 major, ok

**oklahoma city ok bea (cont)**

40095 marshall, ok  
40099 murray, ok  
40107 okfuskee, ok  
40109 oklahoma, ok  
40123 pontotoc, ok  
40125 pottawatomie, ok  
40129 roger mills, ok  
40133 seminole, ok  
40149 washita, ok  
40151 woods, ok  
40153 woodward, ok

**omaha ne bea**

**b143 bea**

19003 adams, ia  
19009 audubon, ia  
19029 cass, ia  
19071 fremont, ia  
19085 harrison, ia  
19129 mills, ia  
19137 montgomery, ia  
19145 page, ia  
19155 pottawattamie, ia  
19165 shelby, ia  
19173 taylor, ia  
31021 burt, ne  
31025 cass, ne  
31037 colfax, ne  
31053 dodge, ne  
31055 douglas, ne  
31141 platte, ne  
31153 sarpy, ne  
31155 saunders, ne  
31177 washington, ne

**orlando fl bea**

**melbourne fl bea**

**daytona beach fl bea**

**daytona beach bea**

**b042 bea**

12009 brevard, fl  
12035 flagler, fl  
12069 lake, fl  
12095 orange, fl  
12097 osceola, fl  
12117 seminole, fl  
12119 sumter, fl  
12127 volusia, fl

**paducah ky bea**

**b056 bea**

17069 hardin, il  
17127 massac, il  
17151 pope, il  
21007 ballard, ky

paducah ky bea (cont)

21033 caldwell, ky  
21035 calloway, ky  
21039 carlisle, ky  
21055 crittenden, ky  
21075 fulton, ky  
21083 graves, ky  
21105 hickman, ky  
21139 livingston, ky  
21143 lyon, ky  
21145 mc cracken, ky  
21157 marshall, ky

parkersburg wv bea

b062 bea

39167 washington, oh  
54073 pleasants, wv  
54085 ritchie, wv  
54105 wirt, wv  
54107 wood, wv

pensacola fl bea

panama city fl bea

b046 bea

12005 bay, fl  
12033 escambia, fl  
12045 gulf, fl  
12059 holmes, fl  
12091 okaloosa, fl  
12113 santa rosa, fl  
12131 walton, fl  
12133 washington, fl

peoria il bea

b087 bea

17057 fulton, il  
17095 knox, il  
17109 mc donough, il  
17113 mc lean, il  
17123 marshall, il  
17125 mason, il  
17143 peoria, il  
17169 schuyler, il  
17175 stark, il  
17179 tazewell, il  
17187 warren, il  
17203 woodford, il

philadelphia pa bea

philadelphia bea

b018 bea

10001 kent, de  
10003 new castle, de  
10005 sussex, de  
24015 cecil, md  
34001 atlantic, nj

philadelphia pa bea (cont)

34005 burlington, nj  
34007 camden, nj  
34009 cape may, nj  
34011 cumberland, nj  
34015 gloucester, nj  
34021 mercer, nj  
34033 salem, nj  
34041 warren, nj  
42011 berks, pa  
42017 bucks, pa  
42025 carbon, pa  
42029 chester, pa  
42045 delaware, pa  
42077 lehigh, pa  
42091 montgomery, pa  
42095 northampton, pa  
42101 philadelphia, pa  
42107 schuylkill, pa

phoenix az bea

b162 bea

04001 apache, az  
04005 coconino, az  
04007 gila, az  
04013 maricopa, az  
04015 mohave, az  
04017 navajo, az  
04021 pinal, az  
04025 yavapai, az  
04027 yuma, az

pittsburgh pa bea

b016 bea

24001 allegany, md  
24023 garrett, md  
42003 allegheny, pa  
42005 armstrong, pa  
42007 beaver, pa  
42009 bedford, pa  
42013 blair, pa  
42019 butler, pa  
42021 cambria, pa  
42051 fayette, pa  
42059 greene, pa  
42063 indiana, pa  
42111 somerset, pa  
42125 washington, pa  
42129 westmoreland, pa  
54057 mineral, wv

pocatello id bea

idaho falls id bea

b166 bea

16005 bannock, id  
16011 bingham, id

pocatello id bea (cont)  
16013 blaine, id  
16019 bonneville, id  
16023 butte, id  
16025 camas, id  
16029 caribou, id  
16031 cassia, id  
16033 clark, id  
16037 custer, id  
16043 fremont, id  
16047 gooding, id  
16051 jefferson, id  
16053 jerome, id  
16059 lemhi, id  
16063 lincoln, id  
16065 madison, id  
16067 minidoka, id  
16077 power, id  
16081 teton, id  
16083 twin falls, id  
56039 teton, wy

portland me bea  
lewiston me bea

b002 bea  
23001 androscoggin, me  
23005 cumberland, me  
23007 franklin, me  
23011 kennebec, me  
23013 knox, me  
23015 lincoln, me  
23017 oxford, me  
23023 sagadahoc, me  
23025 somerset, me  
23031 york, me

portland or bea

b172 bea  
41003 benton, or  
41005 clackamas, or  
41007 clatsop, or  
41009 columbia, or  
41013 crook, or  
41017 deschutes, or  
41027 hood river, or  
41031 jefferson, or  
41041 lincoln, or  
41043 linn, or  
41047 marion, or  
41051 multnomah, or  
41053 polk, or  
41055 sherman, or  
41057 tillamook, or  
41063 wasco, or  
41067 washington, or  
41071 yamhill, or

portland or bea (cont)  
53011 clark, wa  
53015 cowlitz, wa  
53039 Klickitat, wa  
53059 skamania, wa  
53069 Wahkiakum, wa

providence ri bea  
warwick ri bea  
pawtucket ri bea  
b005 bea  
44001 bristol, ri  
44003 kent, ri  
44005 newport, ri  
44007 providence, ri  
44009 washington, ri

quincy il bea  
b086 bea  
17001 adams, il  
17009 brown, il  
17149 pike, il  
29111 lewis, mo  
29127 marion, mo  
29163 pike, mo  
29173 ralls, mo

raleigh nc bea

durham nc bea  
b027 bea  
37037 chatham, nc  
37063 durham, nc  
37069 franklin, nc  
37077 granville, nc  
37085 harnett, nc  
37101 johnston, nc  
37105 lee, nc  
37135 orange, nc  
37145 person, nc  
37181 vance, nc  
37183 wake, nc  
37185 warren, nc

rapid city sd bea

b146 bea  
46007 bennett, sd  
46017 buffalo, sd  
46019 butte, sd  
46021 campbell, sd  
46031 corson, sd  
46033 custer, sd  
46041 dewey, sd  
46047 fall river, sd  
46055 haakon, sd  
46063 harding, sd  
46065 hughes, sd

rapid city sd bea (cont)

46069 hyde, sd  
46071 jackson, sd  
46075 jones, sd  
46081 lawrence, sd  
46085 lyman, sd  
46093 meade, sd  
46095 mellette, sd  
46103 pennington, sd  
46105 perkins, sd  
46107 potter, sd  
46113 shannon, sd  
46117 stanley, sd  
46119 sully, sd  
46121 todd, sd  
46123 tripp, sd  
46129 walworth, sd  
46131 washabaugh, sd  
46137 ziebach, sd  
56011 crook, wy  
56027 niobrara, wy  
56045 weston, wy

redding ca bea

b174 bea

06035 lassen, ca  
06049 modoc, ca  
06063 plumas, ca  
06089 shasta, ca  
06093 siskiyou, ca  
06103 Tehama, ca

reno nv bea

b164 bea

32001 churchill, nv  
32005 douglas, nv  
32007 elko, nv  
32011 eureka, nv  
32013 humboldt, nv  
32015 lander, nv  
32019 lyon, nv  
32021 mineral, nv  
32027 pershing, nv  
32029 storey, nv  
32031 washoe, nv  
32033 white pine, nv  
32510 carson city city, nv

richland wa bea

b169 bea

41001 baker, or  
41021 gilliam, or  
41023 grant, or  
41049 morrow, or  
41059 umatilla, or  
41061 union, or

richland wa bea (cont)

41063 wallowa, or  
41069 wheeler, or  
53005 benton, wa  
53021 franklin, wa  
53071 walla walla, wa

richmond va bea

b022 bea

51003 albemarle, va  
51007 amelia, va  
51025 brunswick, va  
51029 buckingham, va  
51033 caroline, va  
51036 charles city, va  
51037 charlotte, va  
51041 chesterfield, va  
51049 cumberland, va  
51053 dinwiddie, va  
51057 essex, va  
51065 fluvanna, va  
51075 goochland, va  
51079 greene, va  
51081 greensville, va  
51083 halifax, va  
51085 hanover, va  
51087 henrico, va  
51097 king and queen, va  
51101 king william, va  
51103 lancaster, va  
51109 louisa, va  
51111 lunenburg, va  
51113 madison, va  
51117 mecklenburg, va  
51127 new kent, va  
51133 northumberland, va  
51135 nottoway, va  
51137 orange, va  
51145 powhatan, va  
51147 prince edward, va  
51149 prince george, va  
51159 richmond, va  
51183 sussex, va  
51540 charlottesville city, va  
51570 colonial heights city, va  
51595 emporia city, va  
51670 hopewell city, va  
51730 petersburg city, va  
51760 richmond city, va  
51780 south boston city, va

roanoke va bea

lynchburg va bea

b021 bea

51005 alleghany, va  
51009 amherst, va

roanoke va bea (cont)

51011 appomattox, va  
51015 augusta, va  
51017 bath, va  
51019 bedford, va  
51021 bland, va  
51023 botetourt, va  
51031 campbell, va  
51035 carroll, va  
51045 craig, va  
51063 floyd, va  
51067 franklin, va  
51071 giles, va  
51077 grayson, va  
51089 henry, va  
51091 highland, va  
51121 montgomery, va  
51125 nelson, va  
51141 patrick, va  
51143 pittsylvania, va  
51155 pulaski, va  
51161 roanoke, va  
51163 rockbridge, va  
51165 rockingham, va  
51197 wythe, va  
51515 bedford city, va  
51530 buena vista city, va  
51560 clifton forge city, va  
51580 covington city, va  
51590 danville city, va  
51640 galax city, va  
51660 harrisonburg city, va  
51678 lexington city, va  
51680 lynchburg city, va  
51690 martinsville city, va  
51750 radford city, va  
51770 roanoke city, va  
51775 salem city, va  
51790 staunton city, va  
51820 waynesboro city, va  
54071 pendleton, wv

rochester mn bea

b097 bea  
27039 dodge, mn  
27045 fillmore, mn  
27047 freeborn, mn  
27099 mower, mn  
27109 olmsted, mn  
27147 steele, mn  
27157 wabasha, mn

rochester ny bea

b009 bea  
36037 genesee, ny  
36051 livingston, ny

rochester ny bea (cont)

36055 monroe, ny  
36069 ontario, ny  
36073 orleans, ny  
36099 seneca, ny  
36117 wayne, ny  
36123 yates, ny

rockford il bea

b088 bea  
17007 boone, il  
17103 lee, il  
17141 ogle, il  
17177 stephenson, il  
17201 winnebago, il  
55105 rock, wi

rocky mount nc bea

wilson nc bea

greenville nc bea

b024 bea  
37013 beaufort, nc  
37031 carteret, nc  
37049 craven, nc  
37055 dare, nc  
37065 edgecombe, nc  
37079 greene, nc  
37083 halifax, nc  
37095 hyde, nc  
37103 jones, nc  
37107 lenoir, nc  
37117 martin, nc  
37127 nash, nc  
37131 northampton, nc  
37137 pamlico, nc  
37147 pitt, nc  
37177 tyrrrell, nc  
37187 washington, nc  
37191 wayne, nc  
37195 wilson, nc

sacramento ca bea

b177 bea  
06007 butte, ca  
06011 colusa, ca  
06017 el dorado, ca  
06021 glenn, ca  
06057 nevada, ca  
06061 placer, ca  
06067 sacramento, ca  
06091 sierra, ca  
06101 sutter, ca  
06113 yolo, ca  
06115 yuba, ca

saginaw mi bea  
bay city mi bea  
b072 bea

26001 alcona, mi  
26007 alpena, mi  
26011 arenac, mi  
26017 bay, mi  
26031 cheboygan, mi  
26033 chippewa, mi  
26035 clare, mi  
26039 crawford, mi  
26051 gladwin, mi  
26057 gratiot, mi  
26063 huron, mi  
26069 iosco, mi  
26073 isabella, mi  
26095 luce, mi  
26097 mackinac, mi  
26111 midland, mi  
26119 montmorency, mi  
26129 ogemaw, mi  
26135 oscoda, mi  
26137 otsego, mi  
26141 presque isle, mi  
26143 roscommon, mi  
26145 saginaw, mi  
26157 tuscola, mi

salina ks bea

b140 bea

20023 cheyenne, ks  
20029 cloud, ks  
20039 decatur, ks  
20041 dickinson, ks  
20051 ellis, ks  
20053 ellsworth, ks  
20063 gove, ks  
20065 graham, ks  
20089 jewell, ks  
20105 lincoln, ks  
20109 logan, ks  
20123 mitchell, ks  
20137 norton, ks  
20141 osborne, ks  
20143 ottawa, ks  
20147 phillips, ks  
20153 rawlins, ks  
20157 republic, ks  
20163 rooks, ks  
20167 russell, ks  
20169 saline, ks  
20179 sheridan, ks  
20181 sherman, ks  
20183 smith, ks  
20193 thomas, ks

salina ks bea (cont)  
20195 trego, ks  
20199 wallace, ks

salt lake city ut bea  
ogden ut bea

b165 bea

16007 bear lake, id  
16041 franklin, id  
16071 oneida, id  
49003 box elder, ut  
49005 cache, ut  
49007 carbon, ut  
49009 daggett, ut  
49011 davis, ut  
49013 duchesne, ut  
49015 emery, ut  
49023 juab, ut  
49027 millard, ut  
49029 morgan, ut  
49031 piute, ut  
49033 rich, ut  
49035 salt lake, ut  
49039 sanpete, ut  
49041 sevier, ut  
49043 summit, ut  
49045 tooele, ut  
49047 uintah, ut  
49049 utah, ut  
49051 wasatch, ut  
49055 wayne, ut  
49057 weber, ut  
56023 lincoln, wy  
56035 sublette, wy  
56037 sweetwater, wy  
56041 uinta, wy

san angelo tx bea

b128 bea

48081 coke, tx  
48095 concho, tx  
48105 crockett, tx  
48235 irion, tx  
48267 kimble, tx  
48307 mc culloch, tx  
48319 mason, tx  
48327 menard, tx  
48383 reagan, tx  
48399 runnels, tx  
48411 san saba, tx  
48413 schleicher, tx  
48431 sterling, tx  
48435 sutton, tx  
48443 terrell, tx  
48451 tom green, tx

san antonio tx bea

b129 bea

48013 atascosa, tx  
48019 bandera, tx  
48029 bexar, tx  
48091 comal, tx  
48127 dimmit, tx  
48137 edwards, tx  
48163 frio, tx  
48171 gillespie, tx  
48177 gonzales, tx  
48187 guadalupe, tx  
48247 jim hogg, tx  
48255 karnes, tx  
48259 kendall, tx  
48265 kerr, tx  
48271 kinney, tx  
48283 la salle, tx  
48311 mc mullen, tx  
48323 maverick, tx  
48325 medina, tx  
48385 real, tx  
48463 uvalde, tx  
48465 val verde, tx  
48479 webb, tx  
48493 wilson, tx  
48505 zapata, tx  
48507 zavala, tx

san diego ca bea

b181 bea

06025 imperial, ca  
06073 san diego, ca

san francisco ca bea

oakland ca bea

san jose ca bea

b176 bea

06001 alameda, ca  
06013 contra costa, ca  
06033 lake, ca  
06041 marin, ca  
06045 mendocino, ca  
06053 monterey, ca  
06055 napa, ca  
06069 san benito, ca  
06075 san francisco, ca  
06081 san mateo, ca  
06085 santa clara, ca  
06087 santa cruz, ca  
06095 solano, ca  
06097 sonoma, ca

savannah ga bea

savannah bea

b039 bea

13001 appling, ga  
13003 atkinson, ga  
13005 bacon, ga  
13029 bryan, ga  
13031 bulloch, ga  
13043 candler, ga  
13051 chatham, ga  
13069 coffee, ga  
13103 effingham, ga  
13109 evans, ga  
13161 jeff davis, ga  
13179 liberty, ga  
13183 long, ga  
13191 mc intosh, ga  
13209 montgomery, ga  
13251 screven, ga  
13267 tattnall, ga  
13279 toombs, ga  
13305 wayne, ga  
45013 beaufort, sc  
45049 hampton, sc  
45053 jasper, sc

scotts bluff ne bea

b145 bea

31007 banner, ne  
31013 box butte, ne  
31033 cheyenne, ne  
31045 dawes, ne  
31049 deuel, ne  
31069 garden, ne  
31105 kimball, ne  
31123 morrill, ne  
31157 scotts bluff, ne  
31161 sheridan, ne  
31165 sioux, ne  
56015 goshen, wy

scranton pa bea

wilkes-barre pa bea

b013 bea

42037 columbia, pa  
42069 lackawanna, pa  
42079 luzerne, pa  
42089 monroe, pa  
42127 wayne, pa  
42131 wyoming, pa

seattle wa bea

b171 bea

53009 clallam, wa  
53027 grays harbor, wa  
53029 island, wa



seattle wa bea (cont)

53031 jefferson, wa  
53033 king, wa  
53035 kitsap, wa  
53041 lewis, wa  
53045 mason, wa  
53049 pacific, wa  
53053 pierce, wa  
53055 san juan, wa  
53057 skagit, wa  
53061 snohomish, wa  
53067 thurston, wa  
53073 whatcom, wa

shreveport la bea

b117 bea

22009 avoyelles, la  
22013 bienville, la  
22015 bossier, la  
22017 caddo, la  
22027 claiborne, la  
22031 de soto, la  
22043 grant, la  
22069 natchitoches, la  
22079 rapides, la  
22081 red river, la  
22085 sabine, la  
22119 webster, la  
22127 winn, la

sioux city ia bea

sioux city bea

b103 bea

19035 cherokee, ia  
19047 crawford, ia  
19093 ida, ia  
19133 morona, ia  
19141 o brien, ia  
19149 plymouth, ia  
19167 sioux, ia  
19193 woodbury, ia  
31003 antelope, ne  
31027 cedar, ne  
31039 cuming, ne  
31043 dakota, ne  
31051 dixon, ne  
31107 knox, ne  
31119 madison, ne  
31139 pierce, ne  
31167 stanton, ne  
31173 thurston, ne  
31179 wayne, ne  
46009 bon homme, sd  
46027 clay, sd  
46127 union, sd  
46135 yankton, sd

sioux falls sd bea

b147 bea

19119 lyon, ia  
19143 osceola, ia  
27033 cottonwood, mn  
27063 jackson, mn  
27081 lincoln, mn  
27083 lyon, mn  
27101 murray, mn  
27105 nobles, mn  
27117 pipestone, mn  
27127 redwood, mn  
27133 rock, mn  
46003 aurora, sd  
46005 beadle, sd  
46011 brookings, sd  
46015 brule, sd  
46023 charles mix, sd  
46035 davison, sd  
46043 douglas, sd  
46053 gregory, sd  
46059 hand, sd  
46061 hanson, sd  
46067 hutchinson, sd  
46073 jerauld, sd  
46077 kingsbury, sd  
46079 lake, sd  
46083 lincoln, sd  
46087 mc cook, sd  
46097 miner, sd  
46099 minnehaha, sd  
46101 moody, sd  
46111 sanborn, sd  
46125 turner, sd

south bend in bea

south bend bea

b075 bea

18039 elkhart, in  
18049 fulton, in  
18085 kosciusko, in  
18087 lagrange, in  
18099 marshall, in  
18141 st joseph, in  
26021 berrien, mi  
26027 cass, mi  
26149 st joseph, mi

spokane wa bea

b168 bea

16009 benewah, id  
16017 bonner, id  
16021 boundary, id  
16035 clearwater, id  
16049 idaho, id  
16055 kootenai, id

spokane wa bea (cont)

16057 latah, id  
16061 lewis, id  
16069 nez perce, id  
16079 shoshone, id  
53001 adams, wa  
53003 asotin, wa  
53013 columbia, wa  
53019 ferry, wa  
53023 garfield, wa  
53043 lincoln, wa  
53051 pend oreille, wa  
53063 spokane, wa  
53065 stevens, wa  
53075 whitman, wa

springfield il bea

decaturn il bea

b085 bea

17017 cass, il  
17021 christian, il  
17039 de witt, il  
17107 logan, il  
17115 macon, il  
17129 menard, il  
17137 morgan, il  
17139 moultrie, il  
17167 sangamon, il  
17171 scott, il  
17173 shelby, il

springfield mo bea

b108 bea

20001 allen, ks  
20011 bourbon, ks  
20021 cherokee, ks  
20037 crawford, ks  
20099 labette, ks  
20125 montgomery, ks  
20133 neosho, ks  
20205 wilson, ks  
20207 woodson, ks  
29009 barry, mo  
29011 barton, mo  
29039 cedar, mo  
29043 christian, mo  
29057 dade, mo  
29059 dallas, mo  
29067 douglas, mo  
29077 greene, mo  
29085 hickory, mo  
29091 howell, mo  
29097 jasper, mo  
29105 laclade, mo  
29109 lawrence, mo  
29119 mc donald, mo

springfield mo bea (cont)

29145 newton, mo  
29149 oregon, mo  
29153 ozark, mo  
29167 polk, mo  
29169 pulaski, mo  
29185 st clair, mo  
29203 shannon, mo  
29209 stone, mo  
29213 taney, mo  
29215 texas, mo  
29217 vernon, mo  
29225 webster, mo  
29229 wright, mo  
40035 craig, ok  
40115 ottawa, ok

st louis mo bea

st louis bea

saint louis bea

b107 bea

17003 alexander, il  
17005 bond, il  
17013 calhoun, il  
17025 clay, il  
17027 clinton, il  
17049 effingham, il  
17051 fayette, il  
17055 franklin, il  
17061 greene, il  
17077 jackson, il  
17079 jasper, il  
17081 jefferson, il  
17083 jersey, il  
17087 johnson, il  
17117 macoupin, il  
17119 madison, il  
17121 marion, il  
17133 monroe, il  
17135 montgomery, il  
17145 perry, il  
17153 pulaski, il  
17157 randolph, il  
17159 richland, il  
17163 st clair, il  
17181 union, il  
17189 washington, il  
17191 wayne, il  
17199 williamson, il  
29017 bollinger, mo  
29023 butler, mo  
29031 cape girardeau, mo  
29035 carter, mo  
29055 crawford, mo  
29065 dent, mo  
29071 franklin, mo

st louis mo bea (cont)  
29073 gasconade, mo  
29093 iron, mo  
29099 jefferson, mo  
29113 lincoln, mo  
29123 madison, mo  
29125 maries, mo  
29133 mississippi, mo  
29139 montgomery, mo  
29157 perry, mo  
29161 phelps, mo  
29179 reynolds, mo  
29181 ripley, mo  
29183 st charles, mo  
29187 st francois, mo  
29189 st louis, mo  
29193 ste genevieve, mo  
29201 scott, mo  
29207 stoddard, mo  
29219 warren, mo  
29221 washington, mo  
29223 wayne, mo  
29510 st louis city, mo

stockton ca bea

modesto ca bea

b178 bea

06003 alpine, ca  
06005 amador, ca  
06009 calaveras, ca  
06043 mariposa, ca  
06047 merced, ca  
06077 san joaquin, ca  
06099 stanislaus, ca  
06109 tuolumne, ca

syracuse ny bea

utica ny bea

b008 bea

36011 cayuga, ny  
36023 cortland, ny  
36033 franklin, ny  
36043 herkimer, ny  
36045 jefferson, ny  
36049 lewis, ny  
36053 madison, ny  
36065 oneida, ny  
36067 onondaga, ny  
36075 oswego, ny  
36089 st lawrence, ny

tallahassee fl bea

tallahassee bea

b045 bea

12013 calhoun, fl  
12037 franklin, fl

tallahassee fl bea (cont)

12039 gadsden, fl  
12063 jackson, fl  
12065 jefferson, fl  
12073 leon, fl  
12077 liberty, fl  
12079 madison, fl  
12123 taylor, fl  
12129 wakulla, fl

tampa fl bea

st petersburg fl bea

b044 bea

12015 charlotte, fl  
12017 citrus, fl  
12021 collier, fl  
12027 de soto, fl  
12049 hardee, fl  
12053 hernando, fl  
12055 highlands, fl  
12057 hillsborough, fl  
12071 lee, fl  
12081 manatee, fl  
12101 pasco, fl  
12103 pinellas, fl  
12105 polk, fl  
12115 sarasota, fl

terre haute in bea

terre haute bea

b081 bea

17023 clark, il  
17033 crawford, il  
18021 clay, in  
18121 parke, in  
18153 sullivan, in  
18165 vermillion, in  
18167 vigo, in

texarkana tx bea

texarkana bea

b119 bea

05027 columbia, ar  
05057 hempstead, ar  
05061 howard, ar  
05073 lafayette, ar  
05081 little river, ar  
05091 miller, ar  
05099 nevada, ar  
05109 pike, ar  
05133 sevier, ar  
48037 bowie, tx  
48063 camp, tx  
48067 cass, tx  
48277 lamar, tx  
48343 morris, tx

texasarkana tx bea (cont)  
48387 red river, tx  
48449 titus, tx

toledo oh bea

b070 bea  
26091 lenawee, mi  
26115 monroe, mi  
39051 fulton, oh  
39063 hancock, oh  
39069 henry, oh  
39095 lucas, oh  
39123 ottawa, oh  
39143 sandusky, oh  
39147 seneca, oh  
39173 wood, oh  
39175 wyandot, oh

topeka ks bea

b141 bea  
20027 clay, ks  
20031 coffey, ks  
20061 geary, ks  
20085 jackson, ks  
20087 jefferson, ks  
20111 lyon, ks  
20117 marshall, ks  
20127 morris, ks  
20131 nemaha, ks  
20139 osage, ks  
20149 pottawatomie, ks  
20161 riley, ks  
20177 shawnee, ks  
20197 wabaunsee, ks  
20201 washington, ks

tucson az bea

b161 bea  
04003 cochise, az  
04009 graham, az  
04011 greenlee, az  
04019 pima, az  
04023 santa cruz, az

tulsa ok bea

b138 bea  
40021 cherokee, ok  
40037 creek, ok  
40071 kay, ok  
40091 mcintosh, ok  
40097 mayes, ok  
40101 muskogee, ok  
40103 noble, ok  
40105 nowata, ok  
40111 okmulgee, ok  
40113 osage, ok

tulsa ok bea (cont)  
40117 pawnee, ok  
40119 payne, ok  
40131 rogers, ok  
40143 tulsa, ok  
40145 wagoner, ok  
40147 washington, ok

tyler tx bea

longview tx bea

b120 bea  
48001 anderson, tx  
48005 angelina, tx  
48073 cherokee, tx  
48183 gregg, tx  
48203 harrison, tx  
48213 henderson, tx  
48225 houston, tx  
48315 marion, tx  
48347 nacogdoches, tx  
48365 panola, tx  
48401 rusk, tx  
48405 san augustine, tx  
48419 shelby, tx  
48423 smith, tx  
48459 upshur, tx  
48499 wood, tx

waco tx bea

killeen tx bea

temple tx bea

b124 bea  
48027 bell, tx  
48035 bosque, tx  
48099 coryell, tx  
48145 falls, tx  
48161 freestone, tx  
48193 hamilton, tx  
48217 hill, tx  
48281 lampasas, tx  
48293 limestone, tx  
48309 mc lennan, tx  
48331 milam, tx  
48333 mills, tx

washington dc bea

district of columbia bea

dc bea

b020 bea  
11000 district of columbia  
24009 calvert, md  
24017 charles, md  
24021 frederick, md  
24031 montgomery, md  
24033 prince georges, md  
24037 st marys, md

washington dc bea (cont)

24043 washington, md  
51013 arlington, va  
51043 clarke, va  
51047 culpeper, va  
51059 fairfax, va  
51061 fauquier, va  
51069 frederick, va  
51099 king george, va  
51107 loudoun, va  
51139 page, va  
51153 prince william, va  
51157 rappahannock, va  
51171 shenandoah, va  
51177 spotsylvania, va  
51179 stafford, va  
51187 warren, va  
51193 westmoreland, va  
51510 alexandria city, va  
51600 fairfax city, va  
51610 falls church city, va  
51630 fredericksburg city, va  
51840 winchester city, va  
54003 berkeley, wv  
54023 grant, wv  
54027 hampshire, wv  
54031 hardy, wv  
54037 jefferson, wv  
54065 morgan, wv

waterloo ia bea

b101 bea

19013 black hawk, ia  
19017 bremer, ia  
19019 buchanan, ia  
19023 butler, ia  
19033 cerro gordo, ia  
19037 chickasaw, ia  
19065 fayette, ia  
19067 floyd, ia  
19069 franklin, ia  
19075 Grundy, ia  
19081 hancock, ia  
19083 hardin, ia  
19089 howard, ia  
19131 mitchell, ia  
19189 winnebago, ia  
19195 worth, ia

wausau wi bea

b093 bea

55019 clark, wi  
55067 langlade, wi  
55069 lincoln, wi  
55073 marathon, wi  
55085 oneida, wi

wausau wi bea (cont)

55097 portage, wi  
55099 price, wi  
55119 taylor, wi  
55125 vilas, wi  
55141 wood, wi

wheeling wv bea

steubenville oh bea

weirton oh bea

b063 bea

39013 belmont, oh  
39067 harrison, oh  
39081 jefferson, oh  
39111 monroe, oh  
54009 brooke, wv  
54029 hancock, wv  
54051 marshall, wv  
54069 ohio, wv  
54095 tyler, wv  
54103 wetzel, wv

wichita ks bea

b139 bea

20007 barber, ks  
20009 barton, ks  
20015 butler, ks  
20017 chase, ks  
20019 chautauqua, ks  
20025 clark, ks  
20033 comanche, ks  
20035 cowley, ks  
20047 edwards, ks  
20049 elk, ks  
20055 finney, ks  
20057 ford, ks  
20067 grant, ks  
20069 gray, ks  
20071 Greeley, ks  
20073 greenwood, ks  
20075 hamilton, ks  
20077 harper, ks  
20079 harvey, ks  
20081 haskell, ks  
20083 hodgeman, ks  
20093 kearny, ks  
20095 kingman, ks  
20097 kiowa, ks  
20101 lane, ks  
20113 mc pherson, ks  
20115 marion, ks  
20119 meade, ks  
20129 morton, ks  
20135 ness, ks  
20145 pawnee, ks  
20151 pratt, ks

wichita ks bea (cont)

20155 reno, ks  
20159 rice, ks  
20165 rush, ks  
20171 scott, ks  
20173 sedgwick, ks  
20175 seward, ks  
20185 stafford, ks  
20187 stanton, ks  
20189 stevens, ks  
20191 sumner, ks  
20203 wichita, ks

yakima wa bea (cont)

53047 okanogan, wa  
53077 yakima, wa

youngstown oh bea

warren oh bea

b064 bea

39029 columbiana, oh  
39099 mahoning, oh  
39155 trumbull, oh  
42073 lawrence, pa  
42085 mercer, pa

wichita falls tx bea

b126 bea

48009 archer, tx  
48023 baylor, tx  
48077 clay, tx  
48101 cottle, tx  
48155 foard, tx  
48197 hardeman, tx  
48485 wichita, tx  
48487 wilbarger, tx  
48503 young, tx

williamsport pa bea

b014 bea

42023 cameron, pa  
42027 centre, pa  
42033 clearfield, pa  
42035 clinton, pa  
42047 elk, pa  
42065 jefferson, pa  
42081 lycoming, pa  
42093 montour, pa  
42097 northumberland, pa  
42109 snyder, pa  
42113 sullivan, pa  
42119 union, pa

wilmington nc bea

b025 bea

37019 brunswick, nc  
37047 columbus, nc  
37061 duplin, nc  
37129 new hanover, nc  
37133 onslow, nc  
37141 pender, nc

yakima wa bea

b170 bea

53007 chelan, wa  
53017 douglas, wa  
53025 grant, wa  
53037 kittitas, wa

APPENDIX F: STANDARD METROPOLITAN STATISTICAL AREAS

(Many of the Standard Metropolitan Statistical Areas [SMSAs] have several names. In EIPS, SMSAs can be referenced by any of the names listed here. Please pay attention to the spelling.)

abilene tx smsa  
s0040 smsa  
48059 callahan, tx  
48253 jones, tx  
48441 taylor, tx

akron oh smsa  
akron smsa  
s0080 smsa  
39133 portage, oh  
39153 summit, oh

albany ga smsa  
s0120 smsa  
13095 dougherty, ga  
13177 lee, ga

albany ny smsa  
schenectady ny smsa  
troy ny smsa  
s0160 smsa  
36001 albany, ny  
36057 montgomery, ny  
36083 rensselaer, ny  
36091 saratoga, ny  
36093 schenectady, ny

albuquerque nm smsa  
albuquerque smsa  
s0200 smsa  
35001 bernalillo, nm  
35043 sandoval, nm

alexandria la smsa  
s0220 smsa  
22043 grant, la  
22079 rapides, la

allentown pa smsa  
bethlehem pa smsa  
easton pa smsa  
s0240 smsa  
34041 warren, nj  
42025 carbon, pa  
42077 lehigh, pa  
42095 northampton, pa

altoona pa smsa  
altoona smsa  
s0280 smsa  
42013 blair, pa

amarillo tx smsa  
amarillo smsa  
s0320 smsa  
48375 potter, tx  
48381 randall, tx

anaheim ca smsa  
santa ana ca smsa  
garden grove ca smsa  
anaheim smsa  
s0360 smsa  
06059 orange, ca

anchorage ak smsa  
anchorage smsa  
s0380 smsa  
02020 anchorage, ak

anderson in smsa  
s0400 smsa  
18095 madison, in

ann arbor mi smsa  
ann arbor smsa  
s0440 smsa  
26161 washtenaw, mi

anniston al smsa  
s0450 smsa  
01015 calhoun, al

appleton wi smsa  
oshkosh wi smsa  
oshkosh smsa  
s0460 smsa  
55015 calumet, wi  
55087 outagamie, wi  
55139 winnebago, wi

asheville nc smsa  
s0480 smsa  
37021 buncombe, nc  
37115 madison, nc

atlanta ga smsa  
atlanta smsa  
s0520 smsa

13035 butts, ga  
13057 cherokee, ga  
13063 clayton, ga  
13067 cobb, ga  
13089 de kalb, ga  
13097 douglas, ga  
13113 fayette, ga  
13117 forsyth, ga  
13121 fulton, ga  
13135 gwinnett, ga  
13151 henry, ga  
13217 newton, ga  
13223 paulding, ga  
13247 rockdale, ga  
13297 walton, ga

atlantic city nj smsa  
atlantic city smsa  
s0560 smsa  
34001 atlantic, nj

augusta ga smsa  
s0600 smsa  
13073 columbia, ga  
13245 richmond, ga  
45003 aiken, sc

austin tx smsa  
austin smsa  
s0640 smsa  
48209 hays, tx  
48453 travis, tx

bakersfield ca smsa  
bakersfield smsa  
s0680 smsa  
06029 kern, ca

baltimore md smsa  
baltimore smsa  
s0720 smsa  
24003 anne arundel, md  
24005 baltimore, md  
24013 carroll, md  
24025 harford, md  
24027 howard, md  
24510 baltimore city, md

baton rouge la smsa  
baton rouge smsa  
s0760 smsa  
22005 ascension, la  
22033 east baton rouge, la  
22063 livingston, la  
22121 west baton rouge, la

battle creek mi smsa  
battle creek smsa  
s0780 smsa  
26015 barry, mi  
26025 calhoun, mi

bay city mi smsa  
bay city smsa  
s0800 smsa  
26017 bay, mi

beaumont tx smsa  
port arthur tx smsa  
orange tx smsa  
beaumont smsa  
port arthur smsa  
s0840 smsa  
48199 hardin, tx  
48245 jefferson, tx  
48361 orange, tx

billings mt smsa  
billings smsa  
s0880 smsa  
30111 yellowstone, mt

biloxi ms smsa  
gulfport ms smsa  
biloxi smsa  
s0920 smsa  
28045 hancock, ms  
28047 harrison, ms  
28131 stone, ms

binghamton ny smsa  
binghamton smsa  
s0960 smsa  
36007 broome, ny  
36107 tioga, ny  
42115 susquehanna, pa

birmingham al smsa  
birmingham smsa  
s1000 smsa  
01073 jefferson, al  
01115 st clair, al  
01117 shelby, al  
01127 walker, al



bloomington in smsa  
s1020 smsa  
18105 monroe, in

bloomington il smsa  
normal il smsa  
s1040 smsa  
17113 mc lean, il

boise id smsa  
boise smsa  
s1080 smsa  
16001 ada, id

boston ma smsa  
lowell ma smsa  
brockton ma smsa  
lawrence ma smsa  
haverhill ma smsa  
boston smsa  
s1123 smsa  
25009 essex, ma  
25017 middlesex, ma  
25021 norfolk, ma  
25023 plymouth, ma  
25025 suffolk, ma  
33015 rockingham, nh

bridgeport ct smsa  
stamford ct smsa  
norwalk ct smsa  
danbury ct smsa  
s1163 smsa  
09001 fairfield, ct

brownsville tx smsa  
harlingen tx smsa  
san benito tx smsa  
s1240 smsa  
48061 cameron, tx

bryan tx smsa  
college station tx smsa  
s1260 smsa  
48041 brazos, tx

buffalo ny smsa  
buffalo smsa  
s1280 smsa  
36029 erie, ny  
36063 niagara, ny

burlington nc smsa  
s1300 smsa  
37001 alamance, nc

burlington vt smsa  
s1299 smsa  
50007 chittenden, vt

canton oh smsa  
s1320 smsa  
39019 carroll, oh  
39151 stark, oh

cedar rapids ia smsa  
cedar rapids smsa  
s1360 smsa  
19113 linn, ia

champaign il smsa  
urbana il smsa  
rantoul il smsa  
champaign smsa  
s1400 smsa  
17019 champaign, il

charleston sc smsa  
north charleston sc smsa  
s1440 smsa  
45015 berkeley, sc  
45019 charleston, sc  
45035 dorchester, sc

charleston wv smsa  
s1480 smsa  
54039 kanawha, wv  
54079 putnam, wv

charlotte nc smsa  
gastonia nc smsa  
s1520 smsa  
37071 gaston, nc  
37119 mecklenburg, nc  
37179 union, nc

chattanooga tn smsa  
chattanooga smsa  
s1560 smsa  
13047 catoosa, ga  
13083 dade, ga  
13295 walker, ga  
47065 hamilton, tn  
47115 marion, tn  
47153 sequatchie, tn

cheyenne wy smsa  
cheyenne smsa  
s1579 smsa  
56021 laramie, wy

chicago il smsa  
chicago smsa  
s1600 smsa

17031 cook, il  
17043 du page, il  
17089 kane, il  
17097 lake, il  
17111 mc henry, il  
17197 will, il

cincinnati oh smsa  
cincinnati smsa  
s1640 smsa

18029 dearborn, in  
21015 boone, ky  
21037 campbell, ky  
21117 kenton, ky  
39025 clermont, oh  
39061 hamilton, oh  
39165 warren, oh

clarksville tn smsa  
hopkinsville ky smsa  
s1660 smsa

21047 christian, ky  
47125 montgomery, tn

cleveland oh smsa  
cleveland smsa  
s1680 smsa

39035 cuyahoga, oh  
39055 geauga, oh  
39085 lake, oh  
39103 medina, oh

colorado springs co smsa  
colorado springs smsa  
s1720 smsa

08041 el paso, co  
08119 teller, co

columbia mo smsa  
s1740 smsa

29019 boone, mo

columbia sc smsa  
s1760 smsa

45063 lexington, sc  
45079 richland, sc

columbus ga smsa  
s1800 smsa

01113 russell, al  
13053 chattahoochee, ga  
13510 columbus, ga

columbus oh smsa  
s1840 smsa

39041 delaware, oh  
39045 fairfield, oh  
39049 franklin, oh  
39097 madison, oh  
39129 pickaway, oh

corpus christi tx smsa  
corpus christi smsa  
s1880 smsa

48355 nueces, tx  
48409 san patricio, tx

dallas tx smsa  
fort worth tx smsa  
dallas smsa

fort worth smsa  
s1920 smsa

48085 collin, tx  
48113 dallas, tx  
48121 denton, tx  
48139 ellis, tx  
48221 hood, tx  
48251 johnson, tx  
48257 kaufman, tx  
48367 parker, tx  
48397 rockwall, tx  
48439 tarrant, tx  
48497 wise, tx

davenport ia smsa  
rock island il smsa  
moline il smsa  
davenport smsa

rock island smsa  
s1960 smsa

17073 henry, il  
17161 rock island, il  
19163 scott, ia

dayton oh smsa  
dayton smsa

s2000 smsa

39057 greene, oh  
39109 miami, oh  
39113 montgomery, oh  
39135 preble, oh

daytona beach fl smsa  
daytona beach smsa

s2020 smsa

12127 volusia, fl

decatur il smsa  
s2040 smsa

17115 macon, il

denver co smsa  
boulder co smsa  
denver smsa  
s2080 smsa  
08001 adams, co  
08005 arapahoe, co  
08013 boulder, co  
08031 denver, co  
08035 douglas, co  
08047 gilpin, co  
08059 jefferson, co

des moines ia smsa  
des moines smsa  
s2120 smsa  
19153 polk, ia  
19181 warren, ia

detroit mi smsa  
detroit smsa  
s2160 smsa  
26093 livingston, mi  
26099 macomb, mi  
26125 oakland, mi  
26147 st clair, mi  
26163 wayne, mi

dubuque ia smsa  
dubuque smsa  
s2200 smsa  
19061 dubuque, ia

duluth mn smsa  
superior mn smsa  
duluth smsa  
s2240 smsa  
27137 st louis, mn  
55031 douglas, wi

eau claire wi smsa  
eau claire smsa  
s2290 smsa  
55017 chippewa, wi  
55035 eau claire, wi

elmira ny smsa  
elmira smsa  
s2335 smsa  
36015 chemung, ny

el paso tx smsa  
el paso smsa  
s2320 smsa  
48141 el paso, tx

erie pa smsa  
erie smsa  
s2360 smsa  
42049 erie, pa

eugene or smsa  
springfield or smsa  
eugene smsa  
s2400 smsa  
41039 lane, or  
evansville in smsa  
evansville smsa  
s2440 smsa  
18051 gibson, in  
18129 posey, in  
18163 vanderburgh, in  
18173 warrick, in  
21101 henderson, ky

fargo nd smsa  
moorhead mn smsa  
fargo smsa  
moorhead smsa  
s2520 smsa  
27027 clay, mn  
38017 cass, nd

fayetteville ar smsa  
springdale ar smsa  
s2580 smsa  
05007 benton, ar  
05143 washington, ar

fayetteville nc smsa  
s2560 smsa  
37051 cumberland, nc

flint mi smsa  
flint smsa  
s2640 smsa  
26049 genesee, mi  
26087 lapeer, mi  
26155 shiawassee, mi

florence al smsa  
s2650 smsa  
01033 colbert, al  
01077 lauderdale, al

fort collins co smsa  
fort collins smsa  
s2670 smsa  
08069 larimer, co

fort lauderdale fl smsa  
hollywood fl smsa  
fort lauderdale smsa  
s2680 smsa  
12011 broward, fl

fort myers fl smsa  
fort myers smsa  
s2700 smsa  
12071 lee, fl

fort smith ar smsa  
s2720 smsa  
05033 crawford, ar  
05131 sebastian, ar  
40079 le flore, ok  
40135 sequoyah, ok

fort wayne in smsa  
fort wayne smsa  
s2760 smsa  
18001 adams, in  
18003 allen, in  
18033 de kalb, in  
18179 wells, in

fresno ca smsa  
fresno smsa  
s2840 smsa  
06019 fresno, ca

gadsden al smsa  
s2880 smsa  
01055 etowah, al

gainesville fl smsa  
gainesville smsa  
s2900 smsa  
12001 alachua, fl

galveston tx smsa  
texas city tx smsa  
galveston smsa  
s2920 smsa  
48167 galveston, tx

gary in smsa  
hammond in smsa  
east chicago in smsa  
gary smsa  
hammond smsa  
east chicago smsa  
s2960 smsa  
18089 lake, in  
18127 porter, in

grand rapids mi smsa  
grand rapids smsa  
s3000 smsa  
26081 kent, mi  
26139 ottawa, mi

great falls mt smsa  
great falls smsa  
s3040 smsa  
30013 cascade, mt

greeley co smsa  
greeley smsa  
s3060 smsa  
08123 weld, co

green bay wi smsa  
green bay smsa  
s3080 smsa  
55009 brown, wi

greensboro nc smsa  
winston-salem nc smsa  
high point nc smsa  
winston-salem smsa  
s3120 smsa  
37057 davidson, nc  
37067 forsyth, nc  
37081 Guilford, nc  
37151 randolph, nc  
37169 stokes, nc  
37197 yadkin, nc

greenville sc smsa  
spartanburg sc smsa  
s3160 smsa  
45045 greenville, sc  
45077 pickens, sc  
45083 spartanburg, sc

hamilton oh smsa  
middletown oh smsa  
s3200 smsa  
39017 butler, oh

harrisburg pa smsa  
harrisburg smsa  
s3240 smsa  
42041 cumberland, pa  
42043 dauphin, pa  
42099 perry, pa

hartford ct smsa  
new britain ct smsa  
bristol ct smsa  
hartford smsa  
s3283 smsa  
09003 hartford, ct  
09007 middlesex, ct  
09013 tolland, ct

honolulu hi smsa  
honolulu smsa  
honolulu ha smsa  
s3320 smsa  
15003 honolulu, hi

houston tx smsa  
houston smsa  
s3360 smsa  
48039 brazoria, tx  
48157 fort bend, tx  
48201 harris, tx  
48291 liberty, tx  
48339 montgomery, tx  
48473 waller, tx

huntington wv smsa  
ashland ky smsa  
s3400 smsa  
21019 boyd, ky  
21089 greenup, ky  
39087 laurence, oh  
54011 cabell, wv  
54099 wayne, wv

huntsville al smsa  
huntsville smsa  
s3440 smsa  
01083 limestone, al  
01089 madison, al  
01095 marshall, al

indianapolis in smsa  
indianapolis smsa  
s3480 smsa  
18011 boone, in  
18057 hamilton, in  
18059 hancock, in  
18063 hendricks, in  
18081 johnson, in  
18097 marion, in  
18109 morgan, in  
18145 shelby, in

jackson mi smsa  
s3520 smsa  
26075 jackson, mi

jackson ms smsa  
s3560 smsa  
28049 hinds, ms  
28121 rankin, ms

jacksonville fl smsa  
jacksonville smsa  
s3600 smsa  
12003 baker, fl  
12019 clay, fl  
12031 duval, fl  
12089 nassau, fl  
12109 st johns, fl

jersey city nj smsa  
jersey city smsa  
s3640 smsa  
34017 hudson, nj

johnson city tn smsa  
kingsport tn smsa  
bristol tn smsa  
s3660 smsa  
47019 carter, tn  
47073 hawkins, tn  
47163 sullivan, tn  
47171 unicoi, tn  
47179 washington, tn  
51169 scott, va  
51191 washington, va  
51520 bristol city, va

johnstown pa smsa  
s3680 smsa  
42021 cambria, pa  
42111 somerset, pa

kalamazoo mi smsa  
portage mi smsa  
kalamazoo smsa  
s3720 smsa  
26077 kalamazoo, mi  
26159 van buren, mi

kankakee il smsa  
kankakee smsa  
s3740 smsa  
17091 kankakee, il

kansas city mo smsa  
kansas city ks smsa  
kansas city smsa  
s3760 smsa  
20091 johnson, ks  
20209 wyandotte, ks  
29037 cass, mo  
29047 clay, mo  
29095 jackson, mo  
29165 platte, mo  
29177 ray, mo

kenosha wi smsa  
s3800 smsa  
55059 kenosha, wi

killeen tx smsa  
temple tx smsa  
killeen smsa  
s3810 smsa  
48027 bell, tx  
48099 coryell, tx

knoxville tn smsa  
knoxville smsa  
s3840 smsa  
47001 anderson, tn  
47009 blount, tn  
47093 knox, tn  
47173 union, tn

la crosse wi smsa  
la crosse smsa  
s3870 smsa  
55063 la crosse, wi

lafayette in smsa  
west lafayette in smsa  
s3920 smsa  
18157 tippecanoe, in

lafayette la smsa  
s3880 smsa  
22055 lafayette, la

lake charles la smsa  
s3960 smsa  
22019 calcasieu, la

lakeland fl smsa  
winter haven fl smsa  
s3980 smsa  
12105 polk, fl

lanaster pa smsa  
s4000 smsa  
42071 lanaster, pa

lansing mi smsa  
east lansing mi smsa  
s4040 smsa  
26037 clinton, mi  
26045 eaton, mi  
26065 ingham, mi  
26067 ionia, mi

laredo tx smsa  
s4080 smsa  
48479 webb, tx

las vegas nv smsa  
las vegas smsa  
s4120 smsa  
32003 clark, nv

lawton ok smsa  
s4200 smsa  
40031 comanche, ok

lewiston me smsa  
auburn me smsa  
s4243 smsa  
23001 androscoggin, me

lexington ky smsa  
fayette ky smsa  
s4280 smsa  
21017 bourbon, ky  
21049 clark, ky  
21067 fayette, ky  
21113 jessamine, ky  
21209 scott, ky  
21239 woodford, ky

lima oh smsa  
s4320 smsa  
39003 allen, oh  
39011 auglaize, oh  
39137 putnam, oh  
39161 van wert, oh

lincoln nb smsa  
lincoln smsa  
s4360 smsa  
31109 lancaster, ne

little rock ar smsa  
north little rock ar smsa  
little rock smsa  
s4400 smsa  
05119 pulaski, ar  
05125 saline, ar

long branch nj smsa  
asbury park nj smsa  
s4410 smsa  
34025 monmouth, nj

longview tx smsa  
s4420 smsa  
48183 gregg, tx  
48203 harrison, tx

lorain oh smsa  
elyria oh smsa  
s4440 smsa  
39093 lorain, oh

los angeles ca smsa  
long beach ca smsa  
los angeles smsa  
s4480 smsa  
06037 los angeles, ca

louisville ky smsa  
louisville smsa  
s4520 smsa  
18019 clark, in  
18043 floyd, in  
21029 bullitt, ky  
21111 jefferson, ky  
21185 oldham, ky

lubbock tx smsa  
lubbock smsa  
s4600 smsa  
48303 lubbock, tx

lynchburg va smsa  
s4640 smsa  
51009 amherst, va  
51011 appomattox, va  
51031 campbell, va  
51680 lynchburg city, va

macon ga smsa  
macon smsa  
s4680 smsa  
13021 bibb, ga  
13153 houston, ga  
13169 jones, ga  
13289 twiggs, ga

madison wi smsa  
s4720 smsa  
55025 dane, wi

manchester nh smsa  
nashua nh smsa  
s4763 smsa  
33011 hillsborough, nh

mansfield oh smsa  
s4800 smsa  
39139 richland, oh

mcallen tx smsa  
pharr tx smsa  
edinburg tx smsa  
s4880 smsa  
48215 hidalgo, tx

melbourne fl smsa  
titusville fl smsa  
cocoa fl smsa  
s4900 smsa  
12009 brevard, fl

memphis tn smsa  
memphis smsa  
s4920 smsa  
05035 crittenden, ar  
28033 de soto, ms  
47157 shelby, tn  
47167 tipton, tn

miami fl smsa  
s5000 smsa  
12025 dade, fl

midland tx smsa  
s5040 smsa  
48329 midland, tx

milwaukee wi smsa  
milwaukee smsa  
s5080 smsa  
55079 milwaukee, wi  
55089 ozaukee, wi  
55131 washington, wi  
55133 waukesha, wi

minneapolis mn smsa  
st paul mn smsa  
minneapolis smsa  
st paul smsa  
s5120 smsa  
27003 anoka, mn  
27019 carver, mn  
27025 chisago, mn  
27037 dakota, mn  
27053 hennepin, mn  
27123 ramsey, mn  
27139 scott, mn  
27163 washington, mn  
27171 wright, mn  
55109 st croix, wi

mobile al smsa  
mobile smsa  
s5160 smsa  
01003 baldwin, al  
01097 mobile, al

modesto ca smsa  
s5170 smsa  
06099 stanislaus, ca

monroe la smsa  
s5200 smsa  
22073 ouachita, la

montgomery al smsa  
s5240 smsa  
01001 autauga, al  
01051 elmore, al  
01101 montgomery, al

muncie in smsa  
s5280 smsa  
18035 delaware, in

muskegon mi smsa  
norton shores mi smsa  
muskegon heights mi smsa  
muskegon smsa  
s5320 smsa  
26121 muskegon, mi  
26127 oceana, mi

nashville tn smsa  
davidson tn smsa  
nashville smsa  
s5360 smsa  
47021 cheatham, tn  
47037 davidson, tn  
47043 dickson, tn  
47147 robertson, tn  
47149 rutherford, tn  
47165 sumner, tn  
47187 williamson, tn  
47189 wilson, tn

nassau ny smsa  
suffolk ny smsa  
s5380 smsa  
36059 nassau, ny  
36103 suffolk, ny

new bedford ma smsa  
fall river ma smsa  
new bedford smsa  
fall river smsa  
s5403 smsa  
25005 bristol, ma

new brunswick nj smsa  
perth amboy nj smsa  
sayreville nj smsa  
new brunswick smsa  
s5460 smsa  
34023 middlesex, nj

new haven ct smsa  
waterbury ct smsa  
meriden ct smsa  
new haven smsa  
s5483 smsa  
09009 new haven, ct

new london ct smsa  
norwich ct smsa  
new london smsa  
norwich smsa  
s5523 smsa  
09011 new london, ct

new orleans la smsa  
new orleans smsa  
s5560 smsa  
22051 jefferson, la  
22071 orleans, la  
22087 st bernard, la  
22103 st tammany, la

new york ny smsa  
new york smsa  
s5600 smsa  
34003 bergen, nj  
36005 bronx, ny  
36047 kings, ny  
36061 new york, ny  
36079 putnam, ny  
36081 queens, ny  
36085 richmond, ny  
36087 rockland, ny  
36119 westchester, ny

newark nj smsa  
newark smsa  
s5640 smsa  
34013 essex, nj  
34027 morris, nj  
34035 somerset, nj  
34039 union, nj



newport news va smsa  
hampton va smsa  
newport news smsa  
s5680 smsa

51073 gloucester, va  
51095 james city, va  
51199 york, va  
51650 hampton city, va  
51700 newport news city, va  
51830 williamsburg city, va

norfolk va smsa  
virginia beach va smsa  
portsmouth va smsa  
norfolk smsa  
s5720 smsa

37053 currituck, nc  
51550 chesapeake city, va  
51710 norfolk city, va  
51740 portsmouth city, va  
51800 suffolk city, va  
51810 virginia beach city, va

northeast pennsylvania smsa  
ne penn smsa  
s5745 smsa

42069 lackawanna, pa  
42079 luzerne, pa  
42089 monroe, pa

odessa tx smsa  
s5800 smsa

48135 ector, tx

oklahoma city ok smsa  
oklahoma city smsa  
s5880 smsa

40017 canadian, ok  
40027 cleveland, ok  
40087 mc clain, ok  
40109 oklahoma, ok  
40125 pottawatomie, ok

omaha nb smsa  
omaha smsa  
s5920 smsa

19155 pottawattamie, ia  
31055 douglas, ne  
31153 sarpy, ne

orlando fl smsa  
orlando smsa  
s5960 smsa

12095 orange, fl  
12097 osceola, fl  
12117 seminole, fl

owensboro ky smsa  
s5990 smsa  
21059 daviess, ky

oxnard ca smsa  
simi valley ca smsa  
ventura ca smsa  
oxnard smsa  
s6000 smsa  
06111 ventura, ca

parkersburg wv smsa  
marietta oh smsa  
s6020 smsa  
39167 washington, oh  
54105 wirt, wv  
54107 wood, wv

pascagoula ms smsa  
moss point ms smsa  
pascagoula smsa  
s6025 smsa  
28059 jackson, ms

paterson nj smsa  
clifton nj smsa  
passaic nj smsa  
paterson smsa  
s6040 smsa  
34031 passaic, nj

pensacola fl smsa  
pensacola smsa  
s6080 smsa  
12033 escambia, fl  
12113 santa rosa, fl

peoria il smsa  
peoria smsa  
s6120 smsa  
17143 peoria, il  
17179 tazewell, il  
17203 woodford, il

petersburg va smsa  
colonial heights va smsa  
hopewell va smsa  
petersburg smsa  
s6140 smsa

51053 dinwiddie, va  
51149 prince george, va  
51570 colonial heights city, va  
51670 hopewell city, va  
51730 petersburg city, va

philadelphia pa smsa  
philadelphia smsa  
s6160 smsa  
34005 burlington, nj  
34007 camden, nj  
34015 gloucester, nj  
42017 bucks, pa  
42029 chester, pa  
42045 delaware, pa  
42091 montgomery, pa  
42101 philadelphia, pa

phoenix az smsa  
phoenix smsa  
s6200 smsa  
04013 maricopa, az

pine bluff ar smsa  
pine bluff smsa  
s6240 smsa  
05069 jefferson, ar

pittsburgh pa smsa  
pittsburgh smsa  
s6280 smsa  
42003 allegheny, pa  
42007 beaver, pa  
42125 washington, pa  
42129 westmoreland, pa

pittsfield ma smsa  
s6323 smsa  
25003 berkshire, ma

portland me smsa  
s6403 smsa  
23005 cumberland, me  
23023 sagadahoc, me

portland or smsa  
s6440 smsa  
41005 clackamas, or  
41051 multnomah, or  
41067 washington, or  
53011 clark, wa

poughkeepsie ny smsa  
poughkeepsie smsa  
s6460 smsa  
36027 dutchess, ny

providence ri smsa  
warwick ri smsa  
pawtucket ri smsa  
providence smsa  
s6483 smsa  
44001 bristol, ri  
44003 kent, ri  
44007 providence, ri  
44009 washington, ri

provo ut smsa  
orem ut smsa  
provo smsa  
s6520 smsa  
49049 utah, ut

pueblo co smsa  
pueblo smsa  
s6560 smsa  
08101 pueblo, co

racine wi smsa  
racine smsa  
s6600 smsa  
55101 racine, wi

raleigh nc smsa  
durham nc smsa  
raleigh smsa  
s6640 smsa  
37063 durham, nc  
37135 orange, nc  
37183 wake, nc

reading pa smsa  
s6680 smsa  
42011 berks, pa

reno nv smsa  
reno smsa  
s6720 smsa  
32031 washoe, nv

richland wa smsa  
kennewick wa smsa  
s6740 smsa  
53005 benton, wa  
53021 franklin, wa

richmond va smsa  
richmond smsa  
s6760 smsa  
51036 charles city, va  
51041 chesterfield, va  
51075 goochland, va  
51085 hanover, va

richmond va smsa (cont)  
51087 henrico, va  
51127 new kent, va  
51145 powhatan, va  
51760 richmond city, va

riverside ca smsa  
san bernardino ca smsa  
ontario ca smsa  
san bernardino smsa  
s6780 smsa  
06065 riverside, ca  
06071 san bernardino, ca

roanoke va smsa  
roanoke smsa  
s6800 smsa  
51023 botetourt, va  
51045 craig, va  
51161 roanoke, va  
51770 roanoke city, va  
51775 salem city, va

rochester mn smsa  
s6820 smsa  
27109 olmsted, mn

rochester ny smsa  
s6840 smsa  
36051 livingston, ny  
36055 monroe, ny  
36069 ontario, ny  
36073 orleans, ny  
36117 wayne, ny

rockford il smsa  
rockford smsa  
s6880 smsa  
17007 boone, il  
17201 winnebago, il

sacramento ca smsa  
sacramento smsa  
s6920 smsa  
06061 placer, ca  
06067 sacramento, ca  
06113 yolo, ca

saginaw mi smsa  
saginaw smsa  
s6960 smsa  
26145 saginaw, mi

st cloud mn smsa  
st cloud smsa  
saint cloud smsa  
s6980 smsa  
27009 benton, mn  
27141 sherburne, mn  
27145 stearns, mn

st joseph mo smsa  
saint joseph mo smsa  
s7000 smsa  
29003 andrew, mo  
29021 buchanan, mo

st louis mo smsa  
st louis smsa  
saint louis smsa  
s7040 smsa  
17027 clinton, il  
17119 madison, il  
17133 monroe, il  
17163 st clair, il  
29071 franklin, mo  
29099 jefferson, mo  
29183 st charles, mo  
29189 st louis, mo  
29510 st louis city, mo

salem or smsa  
s7080 smsa  
41047 marion, or  
41053 polk, or

salinas ca smsa  
seaside ca smsa  
monterey ca smsa  
s7120 smsa  
06053 monterey, ca

salt lake city ut smsa  
ogden ut smsa  
salt lake city smsa  
s7160 smsa  
49011 davis, ut  
49035 salt lake, ut  
49045 tooele, ut  
49057 weber, ut

san angelo tx smsa  
s7200 smsa  
48451 tom green, tx

san antonio tx smsa  
san antonio smsa  
s7240 smsa  
48029 bexar, tx  
48091 comal, tx  
48187 guadalupe, tx

san diego ca smsa  
san diego smsa  
s7320 smsa  
06073 san diego, ca

san francisco ca smsa  
oakland ca smsa  
san francisco smsa  
s7360 smsa  
06001 alameda, ca  
06013 contra costa, ca  
06041 marin, ca  
06075 san francisco, ca  
06081 san mateo, ca

san jose ca smsa  
san jose smsa  
s7400 smsa  
06085 santa clara, ca

santa barbara ca smsa  
santa maria ca smsa  
lompop ca smsa  
santa barbara smsa  
s7480 smsa  
06083 santa barbara, ca

santa cruz ca smsa  
s7485 smsa  
06087 santa cruz, ca

santa rosa ca smsa  
s7500 smsa  
06097 sonoma, ca

sarasota fl smsa  
sarasota smsa  
s7510 smsa  
12115 sarasota, fl

savannah ga smsa  
savannah smsa  
s7520 smsa  
13029 bryan, ga  
13051 chatham, ga  
13103 effingham, ga

seattle wa smsa  
everett wa smsa  
seattle smsa  
s7600 smsa  
53033 king, wa  
53061 snohomish, wa

sherman tx smsa  
denison tx smsa  
s7640 smsa  
48181 grayson, tx

shreveport la smsa  
shreveport smsa  
s7680 smsa  
22015 bossier, la  
22017 caddo, la  
22119 webster, la

sioux city ia smsa  
sioux city smsa  
s7720 smsa  
19193 woodbury, ia  
31043 dakota, ne

sioux falls sd smsa  
sioux falls smsa  
s7760 smsa  
46099 minnehaha, sd

south bend in smsa  
south bend smsa  
s7800 smsa  
18099 marshall, in  
18141 st joseph, in

spokane wa smsa  
spokane smsa  
s7840 smsa  
53063 spokane, wa

springfield il smsa  
s7880 smsa  
17129 menard, il  
17167 sangamon, il

springfield ma smsa  
chicopee ma smsa  
holyoke ma smsa  
s8003 smsa  
25013 hampden, ma  
25015 hampshire, ma

springfield mo smsa  
s7920 smsa  
29043 christian, mo  
29077 greene, mo

springfield oh smsa  
s7960 smsa  
39021 champaign, oh  
39023 clark, oh

steubenville oh smsa  
weirton wv smsa  
s8080 smsa  
39081 jefferson, oh  
54009 brooke, wv  
54029 hancock, wv

stockton ca smsa  
s8120 smsa  
06077 san joaquin, ca

syracuse ny smsa  
syracuse smsa  
s8160 smsa  
36053 madison, ny  
36067 onondaga, ny  
36075 Oswego, ny

tacoma wa smsa  
tacoma smsa  
s8200 smsa  
53053 pierce, wa

tallahassee fl smsa  
tallahassee smsa  
s8240 smsa  
12073 leon, fl  
12129 wakulla, fl

tampa fl smsa  
st petersburg fl smsa  
tampa smsa  
s8280 smsa  
12057 hillsborough, fl  
12101 pasco, fl  
12103 pinellas, fl

terre haute in smsa  
terre haute smsa  
s8320 smsa  
18021 clay, in  
18153 sullivan, in  
18165 vermillion, in  
18167 vigo, in

texarkana ar smsa  
texarkana tx smsa  
texarkana smsa  
s8360 smsa  
05081 little river, ar  
05091 miller, ar  
48037 bowie, tx

toledo oh smsa  
toledo smsa  
s8400 smsa  
26115 monroe, mi  
39051 fulton, oh  
39095 lucas, oh  
39123 ottawa, oh  
39173 wood, oh

topeka ks smsa  
topeka smsa  
s8440 smsa  
20087 jefferson, ks  
20139 osage, ks  
20177 shawnee, ks

trenton nj smsa  
s8480 smsa  
34021 mercer, nj

tucson az smsa  
tucson smsa  
s8520 smsa  
04019 pima, az

tulsa ok smsa  
tulsa smsa  
s8560 smsa  
40131 rogers, ok  
40037 creek, ok  
40097 mayes, ok  
40113 osage, ok  
40143 tulsa, ok  
40145 wagoner, ok

tuscaloosa al smsa  
tuscaloosa smsa  
s8600 smsa  
01125 tuscaloosa, al

tyler tx smsa  
s8640 smsa  
48423 smith, tx

utica ny smsa

rome ny smsa

utica smsa

s8680 smsa

36043 herkimer, ny

36065 oneida, ny

vallejo ca smsa

fairfield ca smsa

napa ca smsa

s8720 smsa

06055 napa, ca

06095 solano, ca

vineland nj smsa

millville nj smsa

bridgeton nj smsa

s8760 smsa

34011 cumberland, nj

waco tx smsa

s8800 smsa

48309 mc lennan, tx

washington dc smsa

washington smsa

dc smsa

district of columbia smsa

s8840 smsa

11001 district of columbia, dc

24017 charles, md

24031 montgomery, md

24033 prince georges, md

51013 arlington, va

51059 fairfax, va

51107 loudoun, va

51153 prince william, va

51510 alexandria city, va

51600 fairfax city, va

51610 falls church city, va

waterloo ia smsa

cedar falls ia smsa

waterloo smsa

s8920 smsa

19013 black hawk, ia

west palm beach fl smsa

boca raton fl smsa

west palm beach smsa

s8960 smsa

12099 palm beach, fl

wheeling wv smsa

wheeling smsa

s9000 smsa

39013 belmont, oh

54051 marshall, wv

54069 ohio, wv

wichita ks smsa

wichita smsa

s9040 smsa

20015 butler, ks

20173 sedgwick, ks

wichita falls tx smsa

wichita falls smsa

s9080 smsa

48077 clay, tx

48485 wichita, tx

williamsport pa smsa

s9140 smsa

42081 lycoming, pa

wilmington de smsa

s9160 smsa

10003 new castle, de

24015 cecil, md

34033 salem, nj

wilmington nc smsa

s9200 smsa

37019 brunswick, nc

37129 new hanover, nc

worcester ma smsa

fitchburg ma smsa

leominster ma smsa

worcester smsa

s9243 smsa

25027 worcester, ma

yakima wa smsa

yakima smsa

s9260 smsa

53077 yakima, wa

york pa smsa

s9280 smsa

42001 adams, pa

42133 york, pa

youngstown oh smsa

warren oh smsa

s9320 smsa

39099 mahoning, oh

39155 trumbull, oh

## APPENDIX G: DEFLATING MONETARY VALUES

### Introduction

The stated purpose of the EIFS forecast models is to estimate the economic and social changes that can occur in a region because of various types of military actions. Like most regional economic models, EIFS does this with a series of equations whose parametric values are computed with reference to the year 1972. As a result, technical relationships of the EIFS forecast models reflect the economic conditions of 1972. Among the changes that have occurred in the U.S. economy since 1972, probably the most striking has been the high rate of inflation. Normally, inflation is handled in economic models by deflating current monetary values of model inputs in terms of the model's reference year (1972 in this case).

In its simplest form, a monetary value is the product of price and quantity. Therefore, the task of price deflation is to separate the prices from the quantities within monetary values. The importance of this is easily understood in the context of economic models like EIFS. For example, a military action generally leads to changes in demand for locally produced goods and services; this, in turn, leads to changes in demand for locally available productive requirements through the technical relationships that exist between inputs and outputs. Furthermore, these relationships, combined with the local availability of inputs, determines the magnitude of the secondary economic and social effects. The technical relationships of a region's industrial sector (which are so important here) are, in reality, the physical relationships between the commodities that are manufactured and the things that go into their making. Consequently, it is very important that the input information provided by the user be as consistent with the technical relationships of the EIFS forecast models as possible.

Inflation has two effects on measuring the monetary evaluation of physical quantities that are important for properly using the EIFS forecast models. First, inflation reduces the overall purchasing power of expenditures. Second, inflation alters the mix of commodities purchased by expenditures. That is, although inflation generally affects the prices for all goods and services, some commodities are more affected than others. Thus, the relationship between the prices of commodities changes due to the differential effects of inflation (or as economists like to say, "the relative prices of goods and services change"). As this occurs, consumers and producers purchase more of some things and less of others, especially when some "substitutability" between commodities exists. This happens because consumers and producers attempt to reduce the deleterious effects that inflation has on their general welfare or profit situation.

Thus, to use the EIFS forecast models properly (i.e., to account for the effects of inflation since 1972), a user should restate the user-supplied monetary input information in terms that are consistent with the economic conditions of 1972.

## Price Indexes

A price index is a number that indicates a relative change in the price of a commodity over time or that shows the relative change in an average of the prices for several goods over time. Price indexes are compiled with reference to a base year (e.g., 1967) and computed in relation to a standard value (e.g., 1967 = 100). Restating a price index in terms of another base year is done by dividing its current value by the price index for the desired base year. The resultant price index can be stated in terms of a standard value (e.g., new base year = 100) by multiplying it by the standard value.

Arithmetically, deflating monetary values is simple: just multiply the monetary value by the ratio of the standard value to the appropriate price index. If the standard value is equal to one, then deflating a monetary value is computed by dividing the monetary value by the price index. This does not mean that actual physical quantity values have been determined (e.g., bushels of wheat). Instead, the monetary values have been made consistent with the prices that existed during the reference period. That is, the effects of price changes since the base period have been removed, revealing the changes in the physical quantities since the base year (expressed in terms of the prices for the base period).

There are two types of price indexes: commodity price indexes and composite price indexes. A commodity price index is a price index for a specific good or service (such as cotton) or for a narrowly defined group of commodities (e.g., household appliances). Deflating the change in expenditures due to a military action by type of product or by industrial sector permits a user to accurately estimate the relevant change in expenditures, because the differential effects of inflation on the relative prices of goods and services are taken into account. Detailed-level commodity price indexes are published monthly in terms of the prices paid by producers and consumers. An analyst should check with the U.S. Bureau of Labor Statistics for copies of the reports, Producer Prices and Price Indexes and CPI Detailed Report. These reports will contain the latest available commodity price indexes.

Whereas a commodity price index reflects the relative price change for a specific commodity or for a narrowly defined group of goods and services, a composite price index is the average relative change in prices for a broad range of commodities over time. Composite price indexes have been compiled for many groups of commodities (e.g., consumer expenditures, construction expenditures, government purchases, and investment expenditures). Appendix H gives a selected group of commonly used composite price indexes. The latest annual values of these indexes will also be available within EIFS. A good source for many composite price indexes is a current issue of the Survey of Current Business, published by the U.S. Bureau of Economic Analysis.

Because composite price indexes are weighted averages of relative price changes for specific commodities, their proper use depends on whether the quantity weights used in their calculation are relevant to the situation to which they are being applied. They can be useful when applied appropriately, especially to deflate expenditures for which the pattern of commodities purchased is not known; however, they can present problems for impact analysis when they are used improperly. For example, probably the most widely used price index for measuring the overall rate of inflation is the Consumer Price



Index (CPI). Evidence for this statement is that the CPI is used to determine the change in benefits paid to recipients of programs such as Social Security, Federal Retirement, many State retirement programs, and even some wage contracts negotiated by unions. But there seems to be little understanding of or little attention paid to the procedures used to compile the CPI. Specifically, the CPI is computed using commodity prices paid by urban residents and weighted by an expenditure pattern that existed during the 1972-1973 period. Thus, it seems inappropriate to deflate the consumer expenditures made by residents of a rural area or military installation expenditures for services and supplies using a CPI, because the expenditure pattern for urban residents is not likely to be the same.

An analyst should also be aware of the time period that the quantity weights for the component commodities are chosen. Composite price indexes that are computed using a fixed set of quantity weights are called "fixed-weighted price indexes." Because the quantity weights are held constant over time, the changes observed in the price index result from price changes. However, the indexes computed by permitting the quantity weights to vary from one period to the next are called "implicit price indexes." As a result, both the weights and prices fluctuate, which makes comparing price indexes for two different years difficult. The most appropriate price index will depend on its use. On the one hand, an implicit price index is good for determining the current rate of inflation, because the most recent set of quantity weights is used; thus, price change implied by an implicit price index reflects the average relative price change for the actual set of goods and services most recently purchased. On the other hand, for computing relative price changes over a period of time (e.g., for deflating expenditures), fixed-weighted price indexes would seem most appropriate when they are available.

APPENDIX H: SELECTED COMPOSITE PRICE INDEXES

	CPI-W		PPI (1967 = 100)	DOC Construction Cost Index (1972 = 100)
	All Items (1967 = 100)	Less Shelter		
1960	88.7	88.9	94.9	63.6
1961	89.6	89.9	94.5	63.5
1962	90.6	90.9	94.8	64.2
1963	91.7	92.1	94.5	64.8
1964	92.9	93.2	94.7	65.9
1965	94.5	94.6	96.6	67.2
1966	97.2	97.4	99.8	69.8
1967	100.0	100.0	100.0	72.4
1968	104.2	104.1	102.5	76.1
1969	109.8	109.0	106.5	82.7
1970	116.3	114.4	110.4	88.6
1971	121.3	119.3	113.9	94.8
1972	125.3	122.9	119.1	100.0
1973	133.1	131.1	134.7	108.7
1974	147.7	146.1	160.1	126.9
1975	161.2	159.1	174.9	138.4
1976	170.5	168.3	183.0	143.9
1977	181.5	179.1	194.2	143.9
1978	195.3	191.3	209.3	175.7
1979	217.4	210.8	235.6	185.2
1980	247.0	235.5	268.8	206.1
1981	272.3	258.5	293.4	219.4
1982	288.6	273.3	299.3	224.8

Source: Selected issues of the Survey of Current Business.

Gross National Product (GNP) Price Indexes  
(1972 = 100)

	<u>GNP</u>	<u>Final Sales</u>	<u>PCE</u>	<u>Investment</u>		<u>Government Purchases</u>
				<u>Non Resid.</u>	<u>Resid.</u>	
1960	70.8	70.7	74.1	74.5	74.9	58.3
1961	71.6	71.5	74.8	74.3	74.7	59.5
1962	72.4	72.4	75.5	74.4	73.9	61.3
1963	73.2	73.2	76.3	74.7	72.6	62.8
1964	74.1	74.0	77.2	75.3	72.6	64.4
1965	75.3	75.3	78.2	76.1	73.5	66.2
1966	77.5	77.4	80.1	77.9	75.3	69.2
1967	79.8	79.8	82.0	80.3	77.5	72.4
1968	83.1	83.0	85.0	83.3	81.0	76.4
1969	87.3	87.2	88.7	87.0	87.8	81.3
1970	91.8	91.7	92.7	91.6	90.6	87.9
1971	96.2	96.2	96.6	96.3	94.9	94.0
1972	100.0	100.0	100.0	100.0	100.0	100.0
1973	106.0	105.9	106.1	104.0	109.2	106.9
1974	115.9	115.8	117.1	116.5	120.5	117.9
1975	126.4	126.3	126.3	132.9	131.2	129.2
1976	133.7	133.6	133.0	139.9	140.8	137.3
1977	142.2	142.1	141.2	148.5	158.0	147.0
1978	153.3	153.2	151.6	160.9	178.4	158.4
1979	167.8	167.7	166.3	177.2	200.8	173.2
1980	184.4	184.3	184.8	196.0	219.5	193.8
1981	201.8	201.8	201.6	213.7	235.0	212.2
1982	214.7	214.7	213.2	225.7	242.4	226.4

Source: Selected issues of the Survey of Current Business.

APPENDIX I: INDUSTRY NAMES AND CODES AVAILABLE FOR CERL-RIMS ANALYSIS

<u>Code</u>	<u>Industry</u>
029999	Agriculture (SIC 01-02)
030000	Forestry & Fishery Products (SIC 081-4,091,097)
040000	Agriculture, Forestry & Fishery Services (SIC 0254,071-3,075-9,085,092)
050000	Iron & Ferroalloy Ores Mining (SIC 101,106)
060100	Copper Ore Mining (SIC 102)
060200	Nonferrous Metal Ores Mining, except Copper (SIC 103-5, pt 108,109)
070000	Coal Mining (SIC 1111,pt 1112,1211,pt 1213)
080000	Crude Petroleum & Natural Gas Mining (SIC 131,132 pt 138)
090000	Stone & Clay Mining & Quarrying (SIC 141-5,pt 148,149)
100000	Chemical & Fertilizer Mineral Mining (SIC 147)
110101	New Residential 1 Unit, Nonfarm (SIC pt 15,pt 17)
110102	New Residential 2-4 Unit, Nonfarm (SIC pt 15,pt 17)
110103	New Residential Garden Apartments (SIC pt 15-17)
110104	New Residential High Rise Apartments (SIC 15-17)
110105	New Residential Add. & Alter., Nonfarm (SIC pt 15, pt 17)
110106	New Hotels & Motels (SIC pt 15-17)
110107	New Dormitories (SIC pt 15,pt 17)
110201	New Industrial Buildings (SIC pt 15-17)
110202	New Office Buildings (SIC pt 15,pt 17)
110203	New Warehouses (SIC pt 15,pt 17)
110204	New Garages & Service Stations (SIC pt 15,pt 17)
110205	New Stores & Restaurants (SIC pt 15,pt 17)
110206	New Religious Buildings (SIC pt 15,pt 17)
110207	New Educational Buildings (SIC pt 15,pt 17)
110208	New Hospitals & Institutional Buildings (SIC pt 15,pt 17)
110209	New Nonfarm Buildings, nec (SIC pt 15,pt 17)
110301	New Telephone & Telegraph Facilities (SIC pt 16,pt 17)
110302	New Railroads (SIC pt 16,pt 17)
110303	New Electric Utility Facilities (SIC pt 16,pt 17)
110304	New Gas Utility Facilities (SIC pt 16,pt 17)
110305	New Petroleum Pipelines (SIC pt 16,pt 17)
110306	New Water Supply Facilities (SIC pt 16,pt 17)
110307	New Sewer System Facilities (SIC pt 16,pt 17)
110308	New Local Transit Facilities (SIC pt 16,pt 17)
110400	New Highways & Streets (SIC pt 16,pt 17)
110501	New Farm Housing Units & Additions (SIC pt 15,pt 17)
110502	New Farm Service Facilities (SIC pt 15,pt 17)
110503	New Petroleum & Natural Gas Well Drilling (SIC pt 138)
110504	New Petroleum, Natural Gas & Solid Mineral Exploration (SIC pt 108,pt 1112,pt 1213,pt 138,pt 148)
110505	New Military Facilities (SIC pt 15-17)
110506	New Conservation & Development Facilities (SIC pt 15-17)
110507	New Nonbuilding Facilities, nec (SIC pt 15-17)
110508	New Access Structures for Solid Mineral Development (SIC pt 108,pt 1112,pt 1213,pt 148)
120100	Maint. & Repair, Residential (SIC pt 15,pt 17)

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ECONOMIC IMPACT FORECAST SYSTEM (EIFS) II: USER'S  
MANUAL UPDATED EDITION(U) CONSTRUCTION ENGINEERING  
RESEARCH LAB (ARMY) CHAMPAIGN IL D P ROBINSON ET AL.  
MAY 84 CERL-TR-N-69-REV

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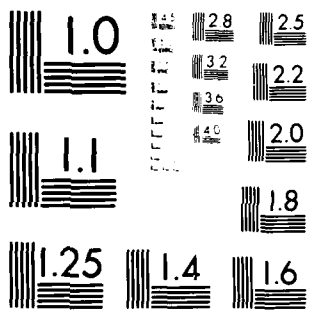
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NATIONAL BUREAU OF STANDARDS-1963-A

<u>Code</u>	<u>Industry</u>
120201	Maint. & Repair, Nonfarm Buildings, nec (SIC pt 15,pt 17)
120202	Maint. & Repair, Farm Residential (SIC pt 15,pt 17)
120203	Maint. & Repair, Farm Service Facilities (SIC pt 15,pt 17)
120204	Maint. & Repair, Telephone & Telegraph Facilities (SIC pt 16,pt 17)
120205	Maint. & Repair, Railroads (SIC pt 16,pt 17)
120206	Maint. & Repair, Electric Utility Facilities (SIC pt 16,pt 17)
120207	Maint. & Repair, Gas Utility Facilities (SIC pt 16,pt 17)
120208	Maint. & Repair, Petroleum Pipelines (SIC pt 16,pt 17)
120209	Maint. & Repair, Water Supply Facilities (SIC pt 16,pt 17)
120210	Maint. & Repair, Sewer Facilities (SIC pt 16,pt 17)
120211	Maint. & Repair, Local Transit Facilities (SIC pt 16,pt 17)
120212	Maint. & Repair, Military Facilities (SIC pt 15-17)
120213	Maint. & Repair, Conservation & Development Facilities (SIC pt 15-17)
120214	Maint. & Repair, Highways & Streets (SIC pt 16,pt 17)
120215	Maintenance & Repair of Petroleum & Natural Gas Wells (SIC pt 138)
120216	Maint. & Repair, Nonbuilding Facilities, nec SIC pt 15-17)
129999	Other Construction (SIC 15-17)
130100	Complete Guided Missiles (SIC 3761)
130200	Ammunition, except Small Arms (SIC 3483)
130300	Tank & Tank Components (SIC 3795)
130500	Small Arms (SIC 3484)
130600	Small Arms Ammunition (SIC 3482)
130700	Other Ordnance & Accessories (SIC 3489)
140101	Meat Packing Plants (SIC 2011)
140102	Sausages & Other Prepared Meats (SIC 2013)
140103	Poultry Dressing Plants (SIC 2016)
140104	Poultry & Egg Processing (SIC 2017)
140200	Creamery Butter (SIC 2021)
140300	Natural & Processed Cheese (SIC 2022)
140400	Condensed & Evaporated Milk (SIC 2023)
140500	Ice Cream & Frozen Desserts (SIC 2024)
140600	Fluid Milk (SIC 2026)
140700	Canned & Cured Sea Foods (SIC 2091)
140800	Canned Specialties (SIC 2032)
140900	Canned Fruits & Vegetables (SIC 2033)
140100	Dehydrated Food Products (SIC 2034)
141100	Pickles, Sauces & Salad Dressings (SIC 2035)
141200	Fresh & Frozen Packaged Fish (SIC 2092)
141300	Frozen Fruits & Vegetables (SIC 2037-8)
141401	Flour & Other Grain Mills (SIC 2041)
141402	Cereal Preparations (SIC 2043)
141403	Blended & Prepared Flour (SIC 2045)
141501	Dog, Cat & Other Pet Food (SIC 2047)
141502	Prepared Feeds, nec (SIC 2048)
141600	Rice Milling (SIC 2044)
141700	Wet Corn Milling (SIC 2046)
141801	Bread, Cake & Related Products (SIC 2051)
141802	Cookies & Crackers (SIC 2052)
141900	Sugar (SIC 2061-3)
142001	Confectionery Products (SIC 2065)
142002	Chocolate & Cocoa Products (SIC 2066)
142003	Chewing Gum (SIC 2067)

<u>Code</u>	<u>Industry</u>
142101	Malt Liquors (SIC 2082)
142102	Malt (SIC 2083)
142103	Wines, Brandy & Brandy Spirits (SIC 2084)
142104	Distilled Liquor, except Brandy (SIC 2085)
142200	Bottled & Canned Soft Drinks (SIC 2086)
142300	Flavoring Extracts & Syrups, nec (SIC 2087)
142400	Cottonseed Oil Mills (SIC 2074)
142500	Soybean Oil Mills (SIC 2075)
142600	Vegetable Oil Mills, nec (SIC 2076)
142700	Animal & Marine Fats & Oils (SIC 2077)
142800	Roasted Coffee (SIC 2095)
142900	Shortening & Cooking Oils (SIC 2079)
143000	Manufactured Ice (SIC 2097)
143100	Macaroni & Spaghetti (SIC 2098)
143200	Food & Preparations, nec (SIC 2099)
150101	Cigarettes (SIC 211)
150102	Cigars (SIC 212)
150103	Chewing & Smoking Tobacco (SIC 213)
150200	Tobacco Stemming & Redrying (SIC 214)
160100	Broadwoven Fabric Mills & Fabric Finishing (SIC 221-3,2261-2)
160200	Narrow Fabric Mills (SIC 224)
160300	Yarn Mills & Textile Finishing, nec (SIC 2269,2281-3)
160400	Tread Mills (SIC 2284)
170100	Floor Coverings (SIC 227)
170200	Felt Goods, nec (SIC 2291)
170300	Lace Goods (SIC 2292)
170400	Padding & Upholstery Filling (SIC 2293)
170500	Processing Textile Wastes (SIC 2294)
170600	Coated Fabrics, not Rubberized (SIC 2295)
170700	Tire Cord & Fabric (SIC 2296)
170900	Cordage & Twine (SIC 2298)
171001	Nonwoven Fabrics (SIC 2297)
171002	Textile Goods, nec (SIC 2299)
180101	Women's Hosiery, except Socks (SIC 2251)
180102	Hosiery, nec (SIC 2252)
180201	Knit Outerwear Mills (SIC 2253)
180202	Knit Underwear Mills (SIC 2254)
180203	Knitting Mills, nec (SIC 2259)
180300	Knit Fabric Mills (SIC 2257-8)
180400	Apparel Made From Purchased Material (SIC 231-8,39996)
190100	Curtains & Draperies (SIC 2391)
190200	Housefurnishings, nec (SIC 2392)
190301	Textile Bags (SIC 2393)
190302	Canvas Products (SIC 2394)
190303	Pleating & Stitching (SIC 2395)
190304	Automotive & Apparel Trimmings (SIC 2396)
190305	Schiffli Machine Embroideries (SIC 2397)
190306	Fabricated Textile Products, nec (SIC 2399)
200100	Logging Camps & Contractors (SIC 2411)
200200	Sawmills & Planing Mills, General (SIC 2421)
200300	Hardwood Dimension & Flooring Mills (SIC 2426)
200400	Special Product Sawmill, nec (SIC 2429)



<u>Code</u>	<u>Industry</u>
200501	Millwork (SIC 2431)
200502	Wood Kitchen Cabinets (SIC 2434)
200600	Veneer & Plywood (SIC 2435-6)
200701	Structural Wood Members, nec (SIC 2439)
200702	Prefabricated Wood Buildings (SIC 2452)
200800	Wood Preserving (SIC 2491)
200901	Wood Pallets & Skids (SIC 2448)
200902	Particleboard (SIC 2492)
200903	Wood Products, nec (SIC 2499)
210000	Wood Containers (SIC 2441,2449)
220101	Wood Household Furniture (SIC 2511)
220102	Household Furniture, nec (SIC 2519)
220103	Wood TV & Radio Cabinets (SIC 2517)
220200	Upholstered Household Furniture (SIC 2512)
220300	Metal Household Furniture (SIC 2514)
220400	Mattresses & Bedspings (SIC 2515)
230100	Wood Office Furniture (SIC 2521)
230200	Metal Office Furniture (SIC 2522)
230300	Public Building Furniture (SIC 2531)
230400	Wood Partitions & Fixtures (SIC 2541)
230500	Metal Partitions & Fixtures (SIC 2542)
230600	Blinds, Shades & Drapery Hardware (SIC 2591)
230700	Furniture & Fixtures, nec (SIC 2599)
240100	Pulp Mills (SIC 261)
240200	Paper Mills, except Building Paper (SIC 262)
240300	Paperboard Mills (SIC 263)
240400	Envelopes (SIC 2642)
240500	Sanitary Paper Products (SIC 2647)
240602	Building Paper & Board Mills (SIC 266)
240701	Paper Coating & Glazing (SIC 2641)
240702	Bags, except Textile (SIC 2643)
240703	Die-Cut Paper & Board (SIC 2645)
240704	Pressed & Molded Pulp Goods (SIC 2646)
240705	Stationery Products (SIC 2648)
240706	Converted Paper Products, nec (SIC 2649)
250000	Paperboard Containers & Boxes (SIC 265)
260100	Newspapers (SIC 271)
260200	Periodicals (SIC 272)
260301	Book Publishing (SIC 2731)
260302	Book Printing (SIC 2731)
260400	Misc Publishing (SIC 274)
260501	Commercial Printing (SIC 2751-2,2754)
260502	Lithographic Platemaking & Services (SIC 2795)
260601	Manifold Business Forms (SIC 276)
260602	Blankbooks & Looseleaf Binders (SIC 2782)
260700	Greeting Card Publishing (SIC 277)
260801	Engraving & Plate Printing (SIC 2753)
260802	Bookbinding & Related Work (SIC 2789)
260803	Typesetting (SIC 2791)
260804	Photoengraving (SIC 2793)
260805	Electrotyping & Stereotyping (SIC 2794)
270100	Industrial Inorganic & Organic Chemicals (SIC 281,2865,2899)

<u>Code</u>	<u>Industry</u>
270201	Nitrogenous & Phosphatic Fertilizers (SIC 2873-4)
270202	Fertilizers, Mixing Only (SIC 2875)
270300	Agricultural Chemicals, nec (SIC 2879)
270401	Gum & Wood Chemicals (SIC 2861)
270402	Adhesives & Sealants (SIC 2891)
270403	Explosives (SIC 2892)
270404	Printing Ink (SIC 2893)
270405	Carbon Black (SIC 2895)
270406	Chemical Preparations, nec (SIC 2899)
280100	Plastic Materials & Resins (SIC 2821)
280200	Synthetic Rubber (SIC 2822)
280300	Cellulosic Man-Made Fibers (SIC 2823)
280400	Organic Fibers, except Cellulosic (SIC 2824)
290100	Drugs (SIC 283)
290201	Soap & Other Detergents (SIC 2841)
290202	Polishes & Sanitation Goods (SIC 2842)
290203	Surface Active Agents (SIC 2843)
290300	Toilet Preparations (SIC 2844)
300000	Paints & Allied Products (SIC 285)
310100	Petroleum Refining & Misc Products of Petroleum & Coal (SIC 291,299)
310200	Paving Mixtures & Blocks (SIC 2951)
310300	Asphalt Felts & Coatings (SIC 2952)
320100	Tires & Inner Tubes (SIC 301)
320200	Rubber & Plastic Footwear (SIC 302)
320301	Reclaimed Rubber (SIC 303)
320302	Fabricated Rubber Products, nec (SIC 306)
320400	Misc Plastic Products (SIC 307)
320500	Rubber & Plastic Hose & Belting (SIC 304)
330001	Leather Tanning & Finishing (SIC 311)
340100	Footwear Cut Stock (SIC 313)
340201	Shoes, except Rubber (SIC 3143-3,3149)
340202	House Slippers (SIC 3142)
340301	Leather Gloves & Mittens (SIC 315)
340302	Luggage (SIC 316)
340303	Women's Handbags & Purses (SIC 3171)
340304	Personal Leather Goods (SIC 3172)
340305	Leather Goods, nec (SIC 319)
350100	Glass & Glass Products, except Containers (SIC 321,3229,323)
350200	Glass Containers (SIC 3221)
360100	Hydraulic Cement (SIC 324)
360200	Brick & Structural Clay Tile (SIC 3251)
360300	Ceramic Wall & Floor Tile (SIC 3252)
360400	Clay Refractories (SIC 3255)
360500	Structural Clay Products, nec (SIC 3259)
360600	Vitreous Plumbing Fixtures (SIC 3261)
360701	Vitreous China Food Utensils (SIC 3262)
360702	Fine Earthenware Food Utensils (SIC 3263)
360800	Porcelain Electrical Supplies (SIC 3264)
360900	Pottery Products, nec (SIC 3269)
361000	Concrete Block & Brick (SIC 3271)
361100	Concrete Products, nec (SIC 3272)

<u>Code</u>	<u>Industry</u>
361200	Ready-Mixed Concrete (SIC 3273)
361300	Lime (SIC 3274)
361400	Gypsum Products (SIC 3275)
361500	Cut Stone & Stone Products (SIC 328)
361600	Abrasive Products (SIC 3291)
361700	Asbestos Products (SIC 3292)
361800	Gaskets, Packing & Sealing Devices (SIC 3293)
361900	Ground & Treated Minerals (SIC 3295)
362000	Mineral Wood (SIC 3296)
362100	Nonclay Refractories (SIC 3297)
362200	Nonmetallic Mineral Products, nec (SIC 3299)
370101	Blast Furnaces & Steel Mills (SIC 3312)
370102	Electrometallurgical Products (SIC 3313)
370103	Steel Wire & Related Products (SIC 3315)
370104	Cold Finishing of Steel Shapes (SIC 3316)
370105	Steel Pipe & Tubes (SIC 3317)
370200	Iron & Steel Foundries (SIC 332)
370300	Iron & Steel Forgings (SIC 3462)
370401	Metal Heat Treating (SIC 3398)
370402	Primary Metal Products, nec (SIC 3399)
380100	Primary Copper (SIC 3331)
380200	Primary Lead (SIC 3332)
380300	Primary Zinc (SIC 3333)
380400	Primary Aluminum (SIC 3334,28195)
380500	Primary Nonferrous Metals, nec (SIC 3339)
380600	Secondary Nonferrous Metals (SIC 334)
380700	Copper Rolling & Drawing (SIC 3351)
380800	Aluminum Rolling & Drawing (SIC 3353-5)
380900	Nonferrous Rolling & Drawing, nec (SIC 3356)
381000	Nonferrous Wire Drawing & Insulating (SIC 3357)
381100	Aluminum Casting (SIC 3361)
381200	Brass, Bronze & Copper Castings (SIC 3362)
381300	Nonferrous Castings, nec (SIC 3369)
381400	Nonferrous Forgings (SIC 3463)
390100	Metal Cans (SIC 3411)
390200	Metal Barrels, Drums & Pails (SIC 3412)
400100	Metal Sanitary Ware (SIC 3431)
400200	Plumbing Fixtures, Fittings & Trim (SIC 3432)
400300	Heating Equipment, except Electrical (SIC 3433)
400400	Fabricated Structural Metal (SIC 3441)
400500	Metal Doors, Sash & Trim (SIC 3442)
400600	Fabricated Plate Work--Boiler Shops (SIC 3443)
400700	Sheet Metal Work (SIC 3444)
400800	Architectural Metal Work (SIC 3446)
400901	Prefabricated Metal Buildings (SIC 3448)
400902	Misc Metal Work (SIC 3449)
410100	Screw Machine Products & Bolts, Nuts, Rivets, & Washers (SIC 3451)
410201	Automotive Stampings (SIC 3465)
410202	Crowns & Closures (SIC 3466)
410203	Metal Stampings, nec (SIC 3469)
410100	Cutlery (SIC 3421)
420201	Hand & Edge Tools, nec (SIC 3432)

<u>Code</u>	<u>Industry</u>
420202	Hand Saws & Saw Blades (SIC 3425)
420300	Hardware, nec (SIC 3429)
420401	Plating & Polishing (SIC 3471)
420402	Metal Coating & Allied Services (SIC 3479)
420500	Misc Fabricated Wire Products (SIC 3495-6)
420700	Steel Springs, except Wire (SIC 3493)
420800	Pipe, Valves & Pipe Fittings (SIC 3494,3498)
421000	Metal Foil & Leaf (SIC 3497)
421100	Fabricated Metal Products, nec (SIC 3499)
430100	Steam Engines & Turbines (SIC 3511)
430200	Internal Combustion Engines, nec (SIC 3519)
440001	Farm Machinery & Equipment (SIC 3523)
440002	Lawn & Garden Equipment (SIC 3524)
450100	Construction Equipment & Machinery (SIC 3531)
450200	Mining Machinery, except Oil Field (SIC 3532)
450300	Oil Field Machinery (SIC 3533)
460100	Elevators & Moving Stairways (SIC 3534)
460200	Conveyors & Conveying Equipment (SIC 3535)
460300	Hoists, Cranes & Monorails (SIC 3536)
460400	Industrial Trucks & Trailers (SIC 3537)
470100	Metal Cutting Machine Tools (SIC 3541)
470200	Metal Forming Machine Tools (SIC 3542)
470300	Special Dies & Tools: Machine Tool Accessories (SIC 3544-5)
470401	Power Driven Hand Tools (SIC 3546)
470402	Rolling Mill Machinery (SIC 3547)
470403	Metalworking Machinery, nec (SIC 3549)
480100	Food Products Machinery (SIC 3551)
480200	Textile Machinery (SIC 3552)
480300	Woodworking Machinery (SIC 3553)
480400	Paper Industries Machinery (SIC 3554)
480500	Printing Trades Machinery (SIC 3555)
480600	Special Industry Machinery, nec (SIC 3559)
490100	Pumps & Compressors (SIC 3561,3563)
490200	Ball & Roller Bearings (SIC 3562)
490300	Blowers & Fans (SIC 3564)
490400	Industrial Patterns (SIC 3565)
490500	Power Transmission Equipment (SIC 3566,3568)
490600	Industrial Furnaces & Ovens (SIC 3567)
490700	General Machinery, nec (SIC 3569)
500001	Carburetors, Pistons, Rings & Valves (SIC 3592)
500002	Machinery, except Electrical, nec (SIC 3599)
510101	Electronic Computing Equipment (SIC 3573)
510102	Calculating & Accounting Machines (SIC 3574)
510200	Typewriters (SIC 3572)
510300	Scales & Balances (SIC 3576)
510400	Office Machines, nec (SIC 3579)
520100	Automatic Merchandising Machines (SIC 3581)
520200	Commercial Laundry Equipment (SIC 3582)
520300	Refrigeration & Heating Equipment (SIC 3585)
520400	Measuring & Dispensing Pumps (SIC 3586)
520500	Service Industry Machines, nec (SIC 3589)
530100	Instruments to Measure Electricity (SIC 3825)

<u>Code</u>	<u>Industry</u>
530200	Transformers (SIC 3612)
530300	Switchgear & Switchboard Apparatus (SIC 3613)
530400	Motors & Generators (SIC 3621)
530500	Industrial Controls (SIC 3622)
530600	Welding Apparatus, Electric (SIC 3623)
530700	Carbon & Graphite Products (SIC 3624)
530800	Electrical Industrial Apparatus, nec (SIC 3629)
540100	Household Cooking Equipment (SIC 3631)
540200	Household Refrigerators & Freezers (SIC 3632)
540300	Household Laundry Equipment (SIC 3633)
540400	Electric Housewares & Fans (SIC 3634)
540500	Household Vacuum Cleaners (SIC 3635)
540600	Sewing Machines (SIC 3636)
540700	Household Appliances, nec (SIC 3639)
550100	Electric Lamps (SIC 3641)
550200	Lighting Fixtures & Equipment (SIC 3645-8)
550300	Wiring Devices (SIC 3543-4)
560100	Radio & TV Receiving Sets (SIC 3651)
560200	Phonograph Records & Tapes (SIC 3652)
560300	Telephone & Telegraph Apparatus (SIC 3661)
560400	Radio & TV Communications Equipment (SIC 3662)
570100	Electron Tubes (SIC 3671-3)
570200	Semiconductors & Related Devices (SIC 3674)
570300	Electronic Components, nec (SIC 3675-9)
580100	Storage Batteries (SIC 3691)
580200	Dry & Wet Primary Batteries (SIC 3692)
580300	X-Ray Apparatus & Tubes (SIC 3693)
580400	Electrical Engine Equipment (SIC 3694)
580500	Electrical Equipment, nec (SIC 3699)
590100	Truck & Bus Bodies (SIC 3713)
590200	Truck Trailers (SIC 3715)
590301	Motor Vehicles (SIC 3711)
590302	Motor Vehicles Parts & Accessories (SIC 3714)
600100	Aircraft (SIC 3721)
600200	Aircraft & Missile Engines & Enginer Parts (SIC 3724,3764)
600400	Aircraft & Missile Equipment, nec (SIC 3728,3769)
610100	Ship Building & Repairing (SIC 3731)
610200	Boat Building & Repairing (SIC 3732)
610300	Railroad Equipment (SIC 374)
610500	Motorcycles, Bicycles & Parts (SIC 375)
610601	Travel Trailers & Campers (SIC 3792)
610602	Mobile Homes (SIC 2451)
610700	Transportation Equipment, nec (SIC 3799)
620100	Engineering & Scientific Instruments (SIC 3811)
620200	Mechanical Measuring Devices (SIC 3823-4,3829)
620300	Automatic Temperature Controls (SIC 3822)
620400	Surgical & Medical Instruments (SIC 3841)
620500	Surgical & Appliances & Supplies (SIC 3842)
620600	Dental Equipment & Supplies (SIC 3843)
620700	Watches, Clocks & Parts (SIC 387)
630100	Optical Instruments & Lenses (SIC 383)
630200	Ophthalmic Goods (SIC 385)

<u>Code</u>	<u>Industry</u>
630300	Photographic Equipment & Supplies (SIC 386)
640101	Precious Metal Jewelry (SIC 3911)
640102	Jewelers Materials & Lapidary Work (SIC 3915)
640104	Silverware & Plated Ware (SIC 3914)
640105	Costume Jewelry (SIC 3961)
640200	Musical Instruments (SIC 393)
640301	Games, Toys & Children's Vehicles (SIC 3944)
640302	Dolls (SIC 3942)
640400	Sporting & Athletic Goods, nec (SIC 3949)
640501	Pens & Mechanical Pencils (SIC 3951)
640502	Lead Pencils & Art Goods (SIC 3952)
640503	Marking Devices (SIC 3953)
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computer system. Coupled with the need to provide for some systematic update or modification of EIFS (free of the need for frequent revision of the user manual), it became clear that a more general and logistically oriented user's manual was necessary. This report provides information for obtaining and initially interpreting output from current and future versions of EIFS. The information contained in this report supersedes information contained in CERL Technical Report N-2 and the 1979 edition of N-69. Many problems identified by users in interpreting Technical Report N-69 and DA Pamphlet 200-2 have been solved in this updated report.

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