



Projectors

Panasonic Solutions Company

MS Contract Pricelist for IT Hardware EPL 3658 as of July 2011

Model	Description	SRP	Contract Customer Cost	Discount off of SRP	Projector Category
PT-DZ12000U	12,000 ANSI Lumen 3-Chip DLP, WUXGA, Geometric Adjustment	\$81,999	\$40,956	50.1%	3-Chip DLP
PT-D12000U	12,000 ANSI Lumen 3-Chip DLP, Geometric Adjustment	\$55,999	\$28,022	50.0%	
PT-DZ8700U	10,600 Lumens, 3DLP, WUXGA Resolution (1,920 x 1,200), 16:10 Aspect Ratio	\$68,999	\$34,466	50.0%	
PT-DS8500U	10,600 Lumens, 3DLP, SXGA+ Resolution (1,400 x 1,050), 4:3 Aspect Ratio	\$47,499	\$23,726	50.1%	
PT-DW8300U	9,600 Lumens, 3DLP, WXGA Resolution (1,366 x 768), 16:9 Aspect Ratio	\$38,999	\$19,480	50.1%	
PT-DZ6710U	Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI	\$24,749	\$12,394	49.9%	1-Chip DLP
PT-DZ6710UL	Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI, w/o Lens	\$24,349	\$12,179	50.0%	
PT-DZ6700U	Install 6000 ANSI WUXGA DLP Data/Video	\$18,749	\$9,377	50.0%	
PT-DZ6700UL	Install 6000 ANSI WUXGA DLP Data/Video w/o Lens	\$18,349	\$9,161	50.1%	
PT-DW6300US	Install 6000 ANSI WXGA DLP Data/Video	\$10,549	\$5,281	49.9%	
PT-DW6300ULS	Install 6000 ANSI WXGA DLP Data/Video w/o Lens	\$10,149	\$5,066	50.1%	
PT-D6000US	Install 6500 ANSI XGA DLP Data/Video	\$10,349	\$5,173	50.0%	
PT-D6000ULS	Install 6500 ANSI XGA DLP Data/Video w/o Lens	\$9,949	\$4,958	50.2%	
PT-DZ570U	4,000 Lumens, 1DLP, WUXGA Resolution (1,920 x 1200), 16:10 Aspect Ratio	\$11,999	\$6,000	50.0%	
PT-DW530U	4,000 Lumens, 1DLP, WXGA Resolution (1,280 x 800), 16:10 Aspect Ratio	\$6,699	\$3,350	50.0%	
PT-DX500U	4,500 Lumens, 1DLP, XGA Resolution (1,024 x 768), 4:3 Aspect Ratio	\$6,499	\$3,250	50.0%	
PT-FW300NTU	Portable/Fixed Install 3500 ANSI WXGA w/wireless	\$4,599	\$2,317	49.6%	LCD (F300 Series)
PT-F300NTU	Portable/Fixed Install 4000 ANSI XGA w/wireless	\$4,599	\$2,317	49.6%	
PT-FW300U	Portable/Fixed Install 3500 ANSI WXGA	\$4,199	\$2,102	49.9%	
PT-F300U	Portable/Fixed Install 4000 ANSI XGA	\$4,199	\$2,102	49.9%	
ET-LAD12KF	Replacement Lamp for PT-D12000/DZ12000 Series. (4 pack)	\$1,999	\$1,899.05	5.0%	Accessories - Replacement Lamps
ET-LAD12K	Replacement Lamp for PT-D12000/DZ12000 Series. (1 unit)	\$649	\$616.55	5.0%	
ET-LAD310	Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (1 unit)	\$629	\$597.55	5.0%	
ET-LAD310W	Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (Twin Pack)	\$1,149	\$1,091.55	5.0%	
ET-LAD60A	Replacement lamp for the PT-D6000 and PT-DZ570 Series	\$499	\$474.05	5.0%	
ET-LAD60AW	Replacement lamp for the PT-D6000 and PT-DZ570 Series Twin Pack	\$879	\$835.05	5.0%	
ET-LAF100	Replacement lamp for the PT-F300 Series	\$379	\$360.05	5.0%	