



# BUYERS' GUIDE

The Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001)

0115 846 4000  
[shop.xma.co.uk](http://shop.xma.co.uk)





## We are XMA.

We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

Part of an independently owned British group, we are based in Nottingham, Reading, Halifax, Glasgow, Cwmbran and London. We have national reach and a local touch. Our UK-based data centre and ISO:27001 accreditation means we can host your data, applications and infrastructure in the cloud, securely.

We are a compliant route to purchase, with presence on local and national frameworks for hardware supply and services. Our partners are the biggest names in computing, infrastructure and print. We take their products and build, deliver and maintain solutions that work for you.



## About the Framework

XMA has been awarded the Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001) with a live start date of 20th June 2016. The framework enables schools, colleges, universities and all public sector bodies in Scotland to purchase from the enclosed range of tablets, accessories and services.

Buyers are reminded of the obligations contained in the Procurement Reform (Scotland) Act 2014 in relation to the award of contracts valued equal to or greater than £50,000 including those awarded as a result of a framework call-off/mini competition. In particular, Buyers should note that in accordance with Section 23(2) the award of contracts must be publicised on the Public Contracts Scotland website and in accordance with Section 35 contracts must be registered in the contracting authority's "contracts register".



# XMA Shop

You can purchase everything you see in this buyers guide, and thousands more accessories, at the online XMA Shop - [shop.xma.co.uk](http://shop.xma.co.uk)



Computing



Servers & Storage



Print



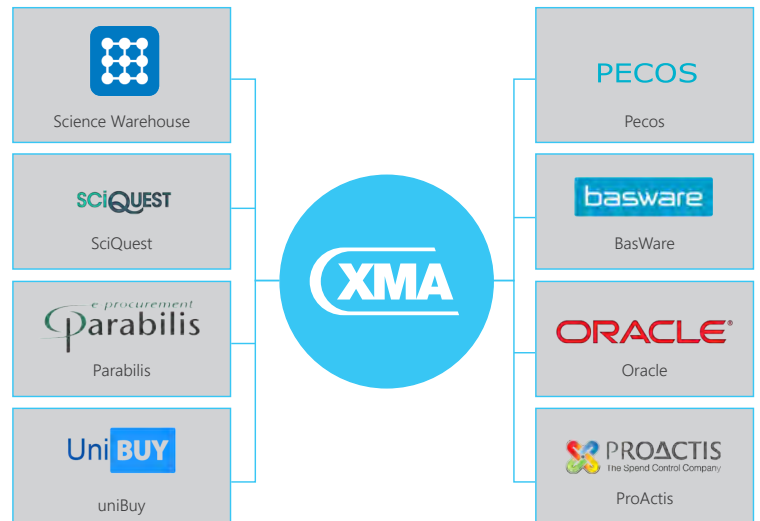
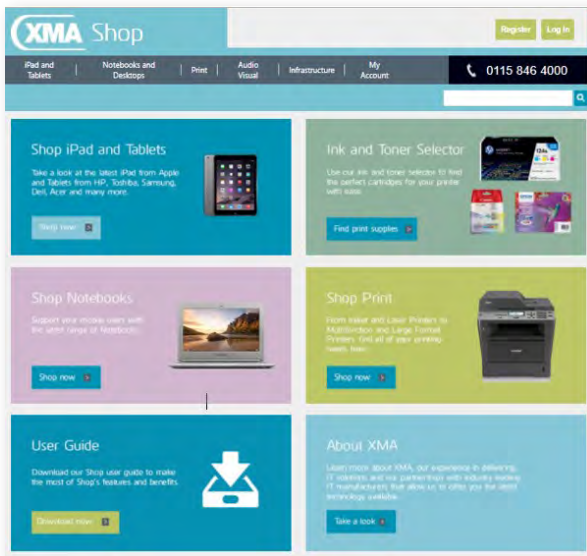
Services



Accessories

Please contact your XMA account manager to have your own personal log in details set up.

A single platform for compliant, cost-effective and efficient purchasing. XMA's world-class eCommerce site, XMA Shop, gives public sector procurement specialists an intuitive and user-friendly way to purchase technology products.



## Integration

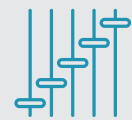
XMA Shop offers a solution for seamless purchasing of over 25000 products, including more than 20000 accessories and peripherals. Online portals can be accessed directly or through e-marketplaces, from static catalogue set ups through to full Punch-in Punch-out integrations.



User-friendly



Fully customised



Technology Configurators



e-Procurement integration



Bespoke pricelist



Multiple payment methods

## Proprietary (iOS)

Code	Description	Education	Non-Education
(MKJ02BT/A) Space Grey (MKHX2BT/A) Silver	iPod touch 32GB	£148.53	£148.53
MK9N2B/A (Space Grey) MK9P2B/A (Silver)	iPad mini 4 128GB with Wi-Fi	£302.58	£305.90
MR7F2B/A (Space Grey) MR7G2B/A (Silver)	iPad 32GB with Wi-Fi	£236.59	£239.25
MQDA2B/A (Space Grey) MQDC2B/A (Silver)	iPad Pro (12.9") 64GB with Wi-Fi	£570.34	£576.75

## Open Source (Android)

Code	Description	Framework Price
ZA2M0113GB	Lenovo Tab 4 10.1 3GB/16GB WiF	£200.00

## Enterprise (Windows)

Code	Description	Framework Price
29088671	HP X2 1012 G2 Tablet (Enterprise Device)	£1022.18
20KKS0G600	Lenovo X1 G3 Tablet (Enterprise Device)	£1040.20
KJS-00002-GOV	Microsoft Surface Pro (2017) i5/8GB/128GB	£850.41
210-ANSP-3YR	Dell Latitude 5290 Tablet (Enterprise Device)	£979.71

### CONFIDENTIALITY

The Buyers Guide contains commercially sensitive information and should not be copied and shared with any third party unless prior agreement is provided from Scottish Procurement.

All pricing includes delivery and excludes VAT.

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Apple tablet devices:

## iPod Touch

10.43% discount from list for all customers

## iPad Mini 4

9% discount from list for education customers (8% for corporate customers)

## iPad

11% discount from list for education customers (10% for corporate customers)

## iPad Pro

11% discount from list for education customers (10% for corporate customers)

## iPod touch

- 4-inch Multi Touch Retina display
- 32GB
- A8x chip with 64-bit architecture and M8 motion coprocessor
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 40 hours of music or 8 hours of video playback
- Built-in Wi-Fi (802.11a/b/g/n/ac)
- iOS 10 and iCloud
- Available in Space Grey, Silver or Gold



from  
**£148.53**

MKJ02BT/A (Space Grey)  
MKHX2BT/A (Silver)

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device</b>			
iPod touch 128GB	MKWU2BT/A (Space Grey) MKWR2BT/A (Silver)	£223.18	£223.18

## iPad 32GB Wi-Fi

- 9.7-inch Retina display
- 32GB
- A10 Fusion chip with 64-bit architecture and Embedded M10 coprocessor
- Compatible with Apple Pencil
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 10 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n/ac) and MIMO Support
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (data plan sold separately)
- Available in Space Grey, Silver or Gold

MR7F2B/A (Space Grey)  
MR7G2B/A (Silver)  
MRJN2B/A (Gold)



from

**£236.25 (Education)**  
**£239.25 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 10"</b>			
iPad 32GB Wi-Fi + Cellular	MR6Y2B/A (Space Grey) MR702B/A (Silver) MRM52B/A (Gold)	<b>£333.01</b>	<b>£336.75</b>
iPad 128GB Wi-Fi	MR7J2B/A (Space Grey) MR7K2B/A (Silver) MRJP2B/A (Gold)	<b>£303.34</b>	<b>£306.75</b>
iPad 128GB Wi-Fi + Cellular	MR7C2B/A (Space Grey) MR7D2B/A (Silver) MRM82B/A (Gold)	<b>£399.76</b>	<b>£404.25</b>

## iPad mini 4 128GB Wi-Fi

- 7.9-inch Retina display
- 128GB
- A8 chip with M8 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

MK9N2B/A (Space Grey)  
MK9P2B/A (Silver)  
MK9Q2B/A (Gold)



from

**£302.58 (Education)**  
**£305.90 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 7.9"</b>			
iPad mini 4 Wi-Fi + Cellular 128GB	MK8D2B/A (Space Grey) MK8E2B/A (Silver) MK8F2B/A (Gold)	<b>£401.16</b>	<b>£405.56</b>

<sup>1</sup> Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup> Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.

## iPad Pro 12.9-inch Wi-Fi 64GB

- 12.9-inch Retina display
- 64GB
- A9x chip with M9 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life<sup>1</sup>
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iPhoto, iMovie, GarageBand, Pages, Numbers and Keynote apps included
- Over 500,000 apps on the App Store<sup>2</sup>
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

MQDA2B/A (Space Grey)  
MP6H2B/A (Silver)  
MP6J2B/A (Gold)



from

**£570.34 (Education)**  
**£576.75 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 12.9"</b>			
iPad Pro Wi-Fi 256GB	MP6G2B/A (Space Grey) MP6H2B/A (Silver) MP6J2B/A (Gold)	<b>£681.59</b>	<b>£689.25</b>
iPad Pro Wi-Fi 512GB	MPKY2B/A (Space Grey) MPL02B/A (Silver) MPL12B/A (Gold)	<b>£829.23</b>	<b>£839.25</b>
iPad Pro Wi-Fi + Cellular 64GB	MQED2B/A (Space Grey) MQEE2B/A (Silver) MQEF2B/A (Gold)	<b>£666.73</b>	<b>£674.25</b>
iPad Pro Wi-Fi + Cellular 256GB	MPA42B/A (Space Grey) MPA52B/A (Silver) MPA62B/A (Gold)	<b>£778.01</b>	<b>£786.75</b>
iPad Pro Wi-Fi + Cellular 512GB	MPLJ2B/A (Space Grey) MPLK2B/A (Silver) MPLL2B/A (Gold)	<b>£926.34</b>	<b>£936.75</b>
<b>Proprietary Device - 10.5"</b>			
iPad Pro Wi-Fi 64GB	MQDT2B/A (Space Grey) MQDW2B/A (Silver) MQDX2B/A (Gold) MQDY2B/A (Rose Gold)	<b>£459.09</b>	<b>£464.25</b>
iPad Pro Wi-Fi 256GB	MPDY2B/A (Space Grey) MPF02B/A (Silver) MPF12B/A (Gold) MPF22B/A (Rose Gold)	<b>£570.34</b>	<b>£576.75</b>
iPad Pro Wi-Fi 512GB	MPGH2B/A (Space Grey) MPGJ2B/A (Silver) MPGK2B/A (Gold) MPGL2B/A (Rose Gold)	<b>£718.68</b>	<b>£726.75</b>
iPad Pro Wi-Fi + Cellular 64GB	MQEY2B/A (Space Grey) MQF02B/A (Silver) MQF12B/A (Gold) MQF22B/A (Rose Gold)	<b>£555.51</b>	<b>£561.75</b>
iPad Pro Wi-Fi + Cellular 256GB	MPHG2B/A (Space Grey) MPH2B/A (Silver) MPHJ2B/A (Gold) MPHK2B/A (Rose Gold)	<b>£666.76</b>	<b>£674.25</b>
iPad Pro Wi-Fi + Cellular 512GB	MPME2B/A (Space Grey) MPMF2B/A (Silver) MPMG2B/A (Gold) MPMH2B/A (Rose Gold)	<b>£815.09</b>	<b>£824.25</b>

<sup>1</sup> 1 Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup> Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.



### Apple Lightning VGA Adapter

MD825ZM/A **£32.01**  
Suitable for:  
iPad mini 4 Pro iPad2017



### 3 year Tablet Warranty

APPHE3YR **£30.00**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Apple TV (4th gen.) 32GB

MR912B/A **£111.70**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Kanex ATV Pro - use Apple TV with VGA display or projector

K172-1071-BK71 **£35.00**  
Suitable for:  
Apple TV



### STM Dux Rugged Case iPad 2017 (Black/Blue/Red)

STM222155JW01 **£25.99**  
Suitable for:  
iPad2017



### Griffin MultiDock 2

GA38330 **£406.00**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Smart Keyboard for 10.5" iPad Pro

MPTL2LB/A **£120.58**  
Suitable for:  
iPad Pro 10.5



### Sphero BB-8 App-Enabled Droid by Sphero

148282 **£89.37**  
Suitable for:  
iPad mini 4 Pro iPad2017



### G-Hold Micro Suction for Tablet Computers

510000 **£13.20**  
Suitable for:  
iPad mini 4 Pro iPad2017





## Want free lesson plans for Sphero?

XMA have experienced trainers available to visit your school to demonstrate how to use Spheros for STEM activities, computing and across the curriculum. Find learning resources at [edu.sphero.com](http://edu.sphero.com)

MISSION  
to  
MARS

**SPRK+**

[www.sphero.com/education](http://www.sphero.com/education)



## SPRK+ POWER PACK

Charge, store, and carry SPRK+ robots by the dozen

It's not our role to limit young minds and place them on an established path, but to knock down the barriers and let them forge their own. While coding and 21st century skills are necessary, our program also goes beyond code by incorporating robotics and technology with collaborative STEAM activities, nurturing students' imaginations in ways no other education program can.

Our cross-platform apps are approachable for all skill levels and allow users to progress with ease, enabling us to reach as many minds as possible and provide ongoing challenges. This is Sphero Edu.

**Lenovo**



## Lenovo Tab 4 10 inch (Open Source Device)

- 10.1" FHD IPS 1920 x 1200 - Multi-Touch
- Qualcomm (Quad-Core) 64-bit
- 3GB 16GB (and Micro SD slot up to 128GB)
- Android 7.0
- 8 MP Rear and 5 MP Front Camera
- Built in Wi-Fi 802.11a/b/g/n/ac, Bluetooth 4.0
- Up to 2 weeks standby time

from  
**£200.00**  
 ZA2M0113GB

Description	Product Code	Price
<b>Android Accessories</b>		
Lenovo Tab 4 10.1 APQ8017 2GB/16GB Android 7.0 - WiFi only (10" Open Source Device)	ZA2J0137GB	<b>£132.00</b>
Lenovo Tab 4 8.0 APQ8017 2GB/16GB Android 7.0 - WiFi only (8.0" Open Source Device)	ZA2B0074GB	<b>£99.00</b>
Lenovo Tab 4 8.0 MSM8953 3GB/16GB Android 7.0 - WiFi only (8.0" Open Source Device)	ZA2E0132GB	<b>£175.00</b>
Lenovo Tab 4 8.0 MSM8953 3GB/16GB Android 7.0 - WiFi and LTE (8.0" Open Source Device)	ZA2F0038GB	<b>£185.00</b>
Slip Case	K62610WW	<b>£7.85</b>
Lenovo ThinkPad Essential Topload Case	4X40E77328	<b>£15.40</b>
Lenovo ThinkPad Essential Backpack	4X40E77329	<b>£20.90</b>
Lenovo In-Ear Headphones	4XD0J65079	<b>£8.24</b>

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on HP tablet devices. HP X2 1012 G2 Tablet – 41.5% discount from list for all customers, with an additional 6% discount for a promotional period (continuing until the 31st of July 2018, or until the device transitions), taking the total discount from list across the HP tablet device range to 47.5%.



## HP X2 1012 (G2) Tablet

- Intel Core i5-7300 vPro
- Windows 10 Pro
- 12.5" LED FHD Touch
- 8GB
- 128GB SSD
- Wacom Pen with APP Launch Button
- Power Keyboard
- TPM Chip
- 3 Year NBD On-Site Warranty

from  
**£1022.18**  
 29088671

Description	Product Code	Price
<b>HP Accessories</b>		
HP USB 3.0 Port Replicator	F3S42AA-SCOT	£66.52
HP Elite 65W TB3 Dock	1DT93AA-SCOT	£122.35
HP Elite USB-C Docking Station	X7W54AA-SCOT	£87.32
HP X2 1012 Travel Keyboard	1FV39AA-SCOT	£102.91
HP Active Pen with App Launch	T4Z24AA-SCOT	£32.93
HP Comfort Grip Wireless Mouse	H2L63AA-SCOT	£12.02
HP H2500 Headset	A2Q79AA-SCOT	£12.47
HP X2 1012 Protective Case	1HM07AA-SCOT	£20.15
HP Slim 12.5-inch Sleeve	F7Z98AA-SCOT	£10.05
HP 45W USB Type-C AC Adapter	V5Y26AA-SCOT	£19.85
HP X2 1012 3-4Yr NBD Warranty	U7860E-SCOT	£99.83
HP X2 1012 3-5Yr NBD Warranty	U7861E-SCOT	£179.92
HP USB-C to VGA Adapter	N9K76AA-SCOT	£15.08
HP USB-C to HDMI Adapter	N9K77AA-SCOT	£16.22
HP USB Ethernet Adapter	V7W66AA-SCOT	£12.17
HP Display Port to Display Port Cable	VN567AA-SCOT	£8.49
HP Display Port to VGA Adapter	AS615AA-SCOT	£12.22
HP Wireless Display Adapter	F7M97AA-SCOT	£150.00
HP HDMI to DVI-D Cable	FH973AA-SCOT	£7.17
HP Enhanced Keyboard Option	P5Q65AA-SCOT	£124.10
HP Security Lock	T8X45AA-SCOT	£20.63
HP USB-C Auto Adapter	Z3Q87AA-SCOT	£33.00

Description	Code	Price
<b>HP Upgrade and Downgrade Options</b>		
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 256GB, 3YrNBD	29101086	<b>£1,055.18</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 512GB, 3YrNBD	29101151	<b>£1,117.18</b>
HP X2 1012 G2 i3-7100 No vPro, 4GB, 128GB, 3YrNBD	29107642	<b>£885.39</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 128GB 333	29100791	<b>£951.18</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 256GB 333	29100833	<b>£983.82</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 512GB 333	29100943	<b>£1,047.95</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 128GB, 3YrNBD, 4G	29090537	<b>£1,074.68</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 256GB, 3YrNBD, 4G	29101018	<b>£1,107.68</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 512GB, 3YrNBD, 4G	29101068	<b>£1,169.68</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 128GB 333 4G	29107483	<b>£992.93</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 256GB 333 4G	29107573	<b>£1,025.51</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 512GB 333 4G	29107605	<b>£1,089.49</b>



Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Lenovo tablet devices. For the Lenovo X1 G3 Tablet this will be a 39.9% discount from list for all customers.



## Lenovo X1 Tablet (G3)

- 8th Gen Intel Core i5-8350U vPro
- Windows 10 Pro
- 13 inch 3K (3000x2000) IPS Multi-touch Gorilla Glass Display
- 8GB
- 256GB SSD
- ThinkPad Pro Pen
- ThinkPad Thin Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty

from  
**£1040.20**  
 20KKS0G600

The Lenovo X1 (G3) tablet does not include an HDMI port. Should you require HDMI capability, this can be provided via a USB-C adapter (part code 4X90M44010) which can be found in the accessories list below.

Description	Product Code	Price
<b>Lenovo Accessories</b>		
Lenovo ThinkPad Essential Topload Case	4X40E77328	£15.40
Lenovo ThinkPad Essential Backpack	4X40E77329	£20.90
ThinkPad Executive Leather Case	4X40E77322	£49.00
ThinkPad Professional Topload	4X40E77323	£35.00
ThinkPad USB-C Dock	40A90090UK	£93.50
Lenovo USB-C Travel Hub	4X90M60789	£35.00
ThinkPad Hybrid USB-C with USB-A Dock	40AF0135UK	£119.50
ThinkPad Precision Wireless Mouse	0B47163	£12.50
Lenovo Laser Wireless Mouse	0A36188	£13.20
Lenovo ThinkPad Pen Pro	4X80H34887	£23.10
Lenovo Active Pen 2 with Battery	4X80N95873	£48.00
Lenovo In-Ear Headphones	4XD0J65079	£9.24
ThinkPad X1 In-Ear Headphones	4XD0K74703	£38.00
ThinkPad X1 Tablet Thin Keyboard	4X30N74085	£93.32
ThinkPad X1 Tablet Productivity Module	4X50L08495	£122.10
X1 Tablet 65W AC Adapter	4X20M26276	£16.00
Lenovo USB-C to HDMI Adapter	4X90M44010	£16.50
Lenovo USB-C to HDMI Plus Power Adapter	4X90K86567	£33.00
Lenovo USB-C to VGA Plus Power Adapter	4X90K86568	£28.00
Lenovo USB-C Ethernet Adapter	4X90L66917	£14.31
Lenovo USB-C VGA Adapter	4X90M42956	£15.50
Lenovo USB-C to USB-C Cable 2M	4X90Q59480	£16.00
Lenovo X1 Tablet 3-4 Year NBD On-Site Warranty	5WS0L20584	£50.00
Lenovo X1 Tablet 3-5 Year NBD On-Site Warranty	5WS0L20523	£91.00
Lenovo X1 Tablet 3 Accidental Damage Protection	5PS0F15928	£61.00
Lenovo X1 Tablet 3-4 Year NBD On-Site Warranty with ADP	5PS0E97251	£110.00
Lenovo X1 Tablet 3-5 Year NBD On-Site Warranty with ADP	5PS0E97110	£175.00

## Lenovo Upgrade and Downgrade Options

Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-8350U vPro, W10Pro, 8GB, 256GB, 3YrNBD, LTE	20KKS0G200	<b>£1,136.43</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i5-8350U vPro, W10Pro, 8GB, 512GB, 3YrNBD	20KKS11700	<b>£1,125.22</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i5-8350U vPro, W10Pro, 8GB, 1TB, 3YrNBD	20KKS11P00	<b>£1,238.00</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-8650U vPro, W10Pro, 16GB, 256GB, 3YrNBD	20KKS11Q00	<b>£1,230.36</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-8650U vPro, W10Pro, 16GB, 512GB, 3YrNBD	20KKS12V00	<b>£1,315.44</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-8650U vPro, W10Pro, 16GB, 1TB, 3YrNBD	20KKS12T00	<b>£1,428.81</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-8350U vPro, W10Pro, 8GB, 512GB, 3YrNBD, LTE	20KKS13U00	<b>£1,221.33</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-8350U vPro, W10Pro, 8GB, 1TB, 3YrNBD, LTE	20KKS13P00	<b>£1,334.12</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-8650U vPro, W10Pro, 16GB, 256GB, 3YrNBD, LTE	20KKS14D00	<b>£1,321.88</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-8650U vPro, W10Pro, 16GB, 512GB, 3YrNBD, LTE	20KKS14W00	<b>£1,406.07</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-850U vPro, W10Pro, 16GB, 1TB, 3YrNBD, LTE	20KKS14X00	<b>£1,519.30</b>
Lenovo Miix 320 Tablet, Z8350, W10Home, 4GB, 64GB, 1 Yr CaR	80XF0017UK	<b>£207.90</b>
Lenovo Miix 320 Tablet, Z8350, W10Home, 4GB, 128GB, 1 Yr CaR	80XF003UUK	<b>£237.00</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 64GB, 1 Yr CaR	80XF002KUK	<b>£237.60</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 64GB, 4G WWAN 1 Yr CaR	80XF002PUK	<b>£297.00</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 128GB, 4G WWAN 1 Yr CaR	80XF002TUK	<b>£338.00</b>
Lenovo Miix 520 Tablet, i3-7130U, W10Home, 4GB, 128GB, 1 Yr NBD On-site With Keyboard	81CG01EXUK	<b>£556.00</b>
Lenovo Miix 520 Tablet, i3-7130U, W10Pro, 4GB, 128GB, 1 Yr NBD On-site With Keyboard	20M30008UK	<b>£596.40</b>
Lenovo Miix 520 Tablet, i3-7130U, W10Pro, 4GB, 128GB, 1 Yr NBD On-site With Keyboard 4G WWAN	20M3001FUK	<b>£654.15</b>
Lenovo Miix 520 Tablet, i5-8250U, W10Pro, 8GB, 256GB, 1 Yr NBD On-site With Keyboard	20M3000DUK	<b>£698.25</b>
Lenovo Miix 520 Tablet, i5-8250U, W10Pro, 8GB, 256GB, 1 Yr NBD On-site With Keyboard 4G WWAN	20M3003DUK	<b>£756.00</b>

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Dell tablet devices. Dell Latitude 5285 Tablet – 46.60% discount from list for all customers with an additional 9% discount for a promotional period (continuing until the 31st of July 2018, or until the device transitions), taking the total discount from list across the Dell tablet device range to 55.6%.



## Dell Latitude 5290

- 8th Gen Intel Core i5-850U vPro
- Windows 10 Professional
- 12.3 inch (1920 x 1280) Touch Gorilla Glass Display
- 8GB
- 128GB SSD
- Latitude Travel Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty

from  
**£979.71**  
 210-ANSP-3YR

The Dell 5290 tablet does not include an HDMI port. Should you require HDMI capability, this can be provided via a USB-C adapter (part code 470-ABMZ) which can be found in the accessories list below.

Description	Product Code	Price
<b>Dell Upgrades</b>		
Dell Latitude 5290 (12" Enterprise Device) WiFi + 4G, i5-8350U vPro, W10Pro, 8GB, 128GB, 3YrNBD, LTE	210-ANSP-3YR-4G	£1,039.00
Dell Latitude 5290 (12" Enterprise Device) WiFi only, i5-8350U vPro, W10Pro, 8GB, 128GB, 4YrNBD	210-ANSP-4YR	£1,021.36
Dell Latitude 5290 (12" Enterprise Device) WiFi + 4G, i5-8350U vPro, W10Pro, 8GB, 128GB, 4YrNBD, LTE	210-ANSP-4YR-4G	£1,080.65
Dell Latitude 5290 (12" Enterprise Device) WiFi only, i5-8350U vPro, W10Pro, 8GB, 128GB, 5YrNBD	210-ANSP-5YR	£1,062.52
Dell Latitude 5290 (12" Enterprise Device) WiFi + 4G, i5-8350U vPro, W10Pro, 8GB, 128GB, 5YrNBD, LTE	210-ANSP-5YR-4G	£1,121.81
<b>Dell Accessories</b>		
Dell Business Dock with 130W AC Adapter	452-BCDJ	£105.25
Latitude 5290 Travel Keyboard	580-AHBO	£76.68
Dell Active Pen	750-AAVP	£34.76
Wireless Mouse	570-AAIH	£20.96
Dell USB-C to HDMI Adapter	470-ABMZ	<b>£16.50</b>

Throughout the duration of the framework, XMA have committed to offering the best discount from list price on Microsoft Surface Pro. On the Microsoft Surface Pro XMA is offering a 15.24% discount from list price to non-education customers, and 17.24% for Education customers.

## Microsoft Surface Pro (2017), Windows 10 Pro, 8GB, 128GB (Wi-Fi) with New Pen and Black Keyboard Type Cover



- i5 (6th Gen) Processor
- Windows 10 Professional
- 12.3 inch (2736 x 1824) touch display
- 8GB
- 128GB SSD drive
- Intel HD Graphics 515
- TPM Chip
- 1 year pick up and return Warranty

from  
**Education Price**  
**£830.34**  
**Non-Education Price**  
**£850.41**  
 KJS-00002-GOV

Description	Product Code	Non-education Price	Education Price
<b>Microsoft Surface Accessories</b>			
Surface Pro 128GB - Intel m3 Processor - 4GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	FJS-00002-GOV	£723.27	£706.20
Surface Pro 256GB - Intel Core i5 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	FJY-00002-GOV	£1,041.12	£1,016.55
Surface Pro 256GB - Intel Core i7 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	FKG-00002-GOV	£1,253.02	£1,223.45
Surface Pro 512GB - Intel Core i7 Processor - 16GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	FKJ-00002-GOV	£1,676.82	£1,637.25
Surface Pro 1TB - Intel Core i7 Processor - 16GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	FKL-00002-GOV	£2,065.30	£2,016.57
Surface Pro LTE 128GB - Intel Core i5 Processor - 4GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	GWL-00002-GOV	£956.36	£933.79
Surface Pro LTE 256GB - Intel Core i5 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Keyboard Style Case	GWP-00002-GOV	£1,147.07	£1,120.00
Microsoft® Book2 13in i5 8GB 256GB - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HMX-00003	£1,058.80	£1,033.81
Microsoft® Book2 13in i7 8GB 256GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HN6-00003	£1,411.96	£1,378.64
Microsoft® Book2 13in i7 16GB 512GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HNM-00003	£1,765.13	£1,723.48
Microsoft® Book2 13in i7 16GB 1TB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HNQ-00003	£2,118.30	£2,068.31
Microsoft® Book2 15in i7 16GB 256GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HNS-00003	£1,659.18	£1,620.03
Microsoft® Book2 15in i7 16GB 512GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	FVG-00003	£1,941.71	£1,895.89
Microsoft® Book2 15in i7 16GB 1TB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	FJY-00003	£2,224.25	£2,171.76



Description	Product Code	Price
<b>Microsoft Surface Accessories</b>		
Surface Pro 3/4 and Surface Book Docking Station	PF3-00012	£137.36
Surface Book/Surface Pro 4/Surface Pro 3 Power Supply UK	Q5N-00010	£57.83
Surface Pro 4 Ethernet Adapter for all Surface Devices	EJS-00004	£25.30
Surface Pro 4 HDMI Adapter for all Surface	EJU-00004	£25.30
Surface Pro 4 VGA Adapter for all Surface	EJQ-00004	£25.30
Surface Dial <b>**NEW**</b>	2WS-00002	£65.06
Surface Pen Burgundy <b>**NEW**</b>	EYV-00026	£72.29
Surface Pen Charcoal <b>**NEW**</b>	EYV-00002	£72.29
Surface Pen Silver <b>**NEW**</b>	EYV-00010	£72.29
Surface Pen Teal <b>**NEW**</b>	EYV-00018	£72.29
Surface Pen Tips <b>**NEW**</b>	GFV-00002	£14.45
Surface Pro Keyboard Type Cover - Black <b>**NEW**</b>	FMN-00003	£90.37
Surface Pro Signa Fingerprint ReaderKeyboard Type Cover - Black <b>**NEW**</b>	GKG-00003	£108.44
Surface Pro Signa Keyboard Type Cover - Aqua <b>**NEW**</b>	FFQ-00063	£108.44
Surface Pro Signa Keyboard Type Cover - Burgundy <b>**NEW**</b>	FFQ-00043	£108.44
Surface Pro Signa Keyboard Type Cover - Cobalt Blue <b>**NEW**</b>	FFQ-00023	£108.44
Surface Pro Signa Keyboard Type Cover - Platinum <b>**NEW**</b>	FFQ-00003	£108.44
Microsoft Arc Touch Bluetooth Mouse - Black	FHD-00017	£59.94
Microsoft Arc Touch Bluetooth Mouse - Light Grey	FHD-00002	£59.94
Microsoft Surface Ergonomic Bluetooth Keyboard - Grey	3SQ-00010	£86.75
Microsoft Surface Bluetooth Keyboard - Grey	3YJ-00003	£65.06
Surface Pro Extended Hardware Service (EHS) 2 Year Warranty	W49-00004	£41.16
Surface Pro Extended Hardware Service (EHS) 3 Year Warranty	A9W-00035	£66.36
Surface Pro Extended Hardware Service (EHS) 4 Year Warranty	VP3-00028	£141.96
Surface Pro Complete for Business 2 Year Warranty (for less than 250 devices)	W47-00004	£158.76
Surface Pro Complete for Business 3 Year Warranty (for less than 250 devices)	A9W-00036	£225.96
Surface Pro Complete for Business 4 Year Warranty (for less than 250 devices)	HP3-00004	£377.16
Surface Pro Complete for Enterprise 3 Year Warranty (more than 250 devices)	WJ3-00015	£259.56
Surface Pro Complete for Education 3 Year Warranty (for less than 250 devices)	CXQ-00005	£268.95
Surface Book Extended Hardware Service (EHS) 3 Year Warranty	A9W-00057	£141.96
Surface Book Extended Hardware Service (EHS) 4 Year Warranty	VP3-00002	£209.16
Surface Book Complete for Business 3 Year Warranty (for less than 250 devices)	F9W-00080	£284.76
Surface Book Complete for Business 4 Year Warranty (for less than 250 devices)	HP3-00026	£435.96
Surface Book Complete for Enterprise 3 Year Warranty (for over 250 devices)	WJ3-00029	£326.76

XMA are pleased to announce the inclusion of the new Microsoft Surface Go to the Tablet Framework Agreement. With the starting price for Education as low as £282.04 (device only, not including Pen and Keyboard) we are able to offer the best value available to Scottish Public sector. The Surface Go bundle (with the Pen and Keyboard included) is available with a 13.24% discount from MSRP for all customers (and 15.24% for education).

## Microsoft Surface Go (2018), Windows 10 Pro, 4GB, 64GB SSD, (Wi-Fi) with Pen and Keyboard Type Cover

- Intel® Pentium® Gold Processor 4415Y
- Windows 10 Pro
- 10" PixelSense™ Display with 1800 x 1200 (217 PPI) resolution, 3:2 aspect ratio, 10-point multi-touch and ink
- 4GB RAM
- 64 GB eMMC SSD Drive
- Intel® HD Graphics 615
- TPM 2.0 for enterprise security and Enterprise-grade protection with Windows Hello face sign-in
- 1-year pick and return warranty

### Education Price

from **£408.92**  
LXK-00002-EDU

### Non-Edu Price

from **£447.46**  
JST-00002-GOV



Description	Product Code	Framework Price (excl. VAT)
Srfc Go Y/4/64 Comm EDU SC EngBrit UK/Ireland Only Hdwr Commercial SILVER EDU including Pen and Keyboard Type Cover	LXK-00002-EDU	<b>£408.92</b>
Srfc Go Y/8/128 Comm EDU SC EngBrit UK/Ireland Only Hdwr Commercial SILVER EDU including Pen and Keyboard Type Cover	LXL-00002-EDU	<b>£500.71</b>
Srfc Go Y/4/64 Comm SC EngBrit UK/Ireland Only Hdwr Commercial SILVER including Pen and Keyboard Type Cover	JST-00002-GOV	<b>£447.46</b>
Srfc Go Y/8/128 Comm SC EngBrit UK/Ireland Only Hdwr Commercial SILVER including Pen and Keyboard Type Cover	JTS-00002-GOV	<b>£541.50</b>
Srfc Go Y/4/64 Comm EDU SC EngBrit UK/Ireland Only Hdwr Commercial SILVER EDU	LXK-00002	<b>£282.04</b>
Srfc Go Y/8/128 Comm EDU SC EngBrit UK/Ireland Only Hdwr Commercial SILVER EDU	LXL-00002	<b>£378.76</b>
Srfc Go Y/4/64 Comm SC EngBrit UK/Ireland Only Hdwr Commercial SILVER	JST-00002	<b>£303.19</b>
Srfc Go Y/8/128 Comm SC EngBrit UK/Ireland Only Hdwr Commercial SILVER	JTS-00002	<b>£407.22</b>
<b>Microsoft Surface Accessories</b>		
Surface Go Type Cover Black	KCN-00003	<b>£72.29</b>
Surface Go Sig Type Cover Burgundy	KCT-00043	<b>£90.32</b>
Surface Go Sig Type Cover Cobalt Blue	KCT-00023	<b>£90.32</b>
Surface Go Sig Type Cover Platinum	KCT-00003	<b>£90.32</b>
Surface Pen Burgundy <b>**NEW**</b>	EYV-00026	<b>£72.29</b>
Surface Pen Charcoal <b>**NEW**</b>	EYV-00002	<b>£72.29</b>
Surface Pen Silver <b>**NEW**</b>	EYV-00010	<b>£72.29</b>
Surface Pen Teal <b>**NEW**</b>	EYV-00018	<b>£72.29</b>
Complete for Bus 3YR Warranty UK Surface Go	F9W-00122	<b>£151.67</b>
Complete for Bus 4YR Warranty UK Surface Go	HP3-00069	<b>£194.09</b>
EHS 3YR Warranty UK Surface Go	A9W-00112	<b>£58.34</b>
EHS 4YR Warranty UK Surface Go	VP3-00074	<b>£109.24</b>
Surface Mobile Mouse Black	KGZ-00032	<b>£21.68</b>
Surface Mobile Mouse Burgundy	KGZ-00012	<b>£21.68</b>
Surface Mobile Mouse Cobalt Blue	KGZ-00022	<b>£21.68</b>
Surface Mobile Mouse Platinum / Silver	KGZ-00002	<b>£21.68</b>

Carrier 20 Cart™  
Also available:  
Carrier 30 Cart™  
Carrier 40 Cart™



## Designed by Teachers, for Teachers.

Technology has many advantages in the classroom, but unlike textbooks, Chromebooks, laptops and tablets have to be 'managed'. LocknCharge helps solve this problem. It is world famous for its unique and innovative baskets, which keep devices safe and reduce the time spent by teachers in distributing devices, as well as the time spent by students queuing up to put them away, compared to a traditional cabinet style solution.

Foulds school purchased Chromebooks and LocknCharge Carrier 20 carts last year and is already seeing the benefits.

Mrs Browett, Head Teacher and previous Head of ICT, says:  
"Our school building is old and the infrastructure poses problems for us in terms of ICT. We were pleased with how the Chromebooks were supporting teaching and learning but were struggling with storing and charging them. We were won over by the fact it has one central plug and by the fact it is so secure. It was the best option for us".

Other solutions include:



iQ 10 Charging Station™



Carrier 10 Charging Station™

LocknCharge Carrier Carts are designed to work with almost any device. Equipped with Large Baskets by LocknCharge, Carrier Carts are compatible with smaller tablets, right up to a 13" Chromebook. And if you decide to go bigger, a device rack is available that caters for devices up to 17" in size.

LocknCharge Carrier Carts also feature a remote controlled ECO Safe Charge™ power management system. ECO Safe Charge ensures devices are charged safely and prevents the possibility of an overload.

A LocknCharge purchase is a smart choice for ensuring the devices you have today and the devices you have in the future will be charged and secure.

**LocknCharge. It just makes life easier.**



# Training and Services

Our experienced team includes both Curriculum Specialists with backgrounds in education and Technical Specialists who are experts in the deployment of tablet technology.

This unique mix of skills allows us to support you with all aspects of your mobile device deployment - from planning to ongoing support.

Planning	<p><b>Tablet Vision and Plan for SMT</b> A vision and plan session ensures that key stakeholders in your school are aware of and have thought through the many considerations that come along with a mobile device deployment.</p> <p>Our team have been involved in the deployments of 10s of 1000s of mobile devices across the UK and will highlight some of the hidden benefits and how to avoid any pitfalls.</p>	<p><b>Platform:</b> Not platform specific</p> <p><b>Cost:</b> £325/half day £600/full day</p>
	<p><b>Managing Shared Sets of Tablets</b> Our technical experts will help design a workflow for managing shared sets of tablet devices in your school including how to charge and sync effectively.</p>	<p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p>
Deployment	<p><b>Managing Tablets One to One</b> Our technical experts will help propose a solution to manage devices that are allocated to pupils and that go home at night.</p>	<p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p>
	<p><b>Apple Professional Development</b> For schools with iPad, Apple's catalogue of Professional Development courses will help maintain the momentum of your rollout. These workshops can be delivered at your school or centrally at your local authority. Workshops include leadership sessions, iOS foundation topics and curriculum specific courses.</p>	<p><b>Platform:</b> iPad</p> <p><b>Cost:</b> £325/half day £600/full day</p>
On-going		

Bespoke Training and Consultancy	Training offers
<p>We know that each and every school has their own specific needs and we recognise this with our bespoke training and consultancy services. Contact your account manager to discuss your requirements and we will build a package of training and consultancy to be delivered how and when is most suitable to you.</p> <p><b>Platform:</b> Not platform specific, iPad, Android or Windows <b>Cost:</b> Priced on request</p>	<p><b>FREE Half Day Apple Professional Development Workshop</b> With purchase of 25 iPads.</p> <p><b>FREE Full Day Apple Professional Development Workshop</b> With purchase of 50 iPads.</p>

## Who are CommonTime?

CommonTime is the UK's leading provider of enterprise mobile applications since 1995. Through a combination of unique technology, amazing people & visionary attitude, we're delivering the benefits of bespoke mobile apps into organisations across the globe.

CommonTime will offer XMA's customers more than app development, and see a long-term partnership to deliver true value:

- Partner with over 20 years' experience in the mobile space
- References of successful projects with many organisations across multiple sectors
- Rapid app development capability with integrated messaging
- BUILD ONCE - Out of the box cross platform app capability (iOS, Android and Windows)
- Experience of complex app developments in multiple integration environments
- Capability for Full internationalisation of Apps automated using CommonTime infinity platform

## CommonTime Core Values and Commitment

CommonTime's success over many years is built upon values that we share with XMA:

- Building long-term relationships with customers and suppliers founded on honesty, openness, and effective communication
- Ensuring that CommonTime can be relied upon to do what is promised, to be respectful of each other's needs, provide support where and when needed, and recognise that success is mutually dependent
- To have a passion and enthusiasm to achieve our best and strive for operational excellence through consistent professional delivery of software products and services

## CommonTime Customers

CommonTime has key customers in the areas of Logistics, Construction, Facilities Management, Transport, Healthcare, Local Government, Social Housing and Finance. Although our customers are from a wide range of industry sectors our core proposition is essentially the same. Our expertise is in developing robust, intuitive, and innovative applications (apps) either for internal use (Enterprise Apps) or Consumers (Public Apps).



### Driver & Courier Apps

- jobs sent to the device
- routing
- 5000 users
- digitised forms for expenses, mileage etc.



### Driver Information System App

- Complete process
- Vehicle Inspection, Damage recording, e proof of delivery, Memo app (HR and Fleet fully tracked), key fobs, secure parking, telephone directory, fuel analytics
- 600 Users



### Home Care App

- roll out in 2 months
- home care function
- 900 Users
- Roads maintenance app in progress

Please contact your XMA account manager to arrange an initial discussion or meeting with CommonTime



# Jamf Pro - The Standard for Apple Ecosystem Management

## How Jamf manages macOS, iOS and tvOS

Jamf helps organisations succeed with Apple. Jamf Pro is the leading device management tool used by IT Admins to deploy, inventory and secure Mac, iPad, iPhone and Apple TV.



## Devices Deployment

### Mac, iOS and tvOS

- Zero-touch enrolment that simplifies new device deployment
- Delight users with automated “out of the box” experience
- Apple School Manager & Device Enrolment Program (DEP)  
**iOS and tvOS features**
- Support for Apple Configurator enrolment Mac features
- Toolset to build custom images & provisioning workflows

## Configuration Management

### Mac, iOS and tvOS

- Full mobile device management (MDM) framework support
- Rapid update cycle for new Apple OS capabilities Mac features
- Proprietary jamf agent for advanced macOS management
- Policy framework that goes beyond MDM-only capabilities
- Run custom scripts for infinite customisation of macOS
- Create and manage local user accounts and AD binding

## Security

### Mac, iOS and tvOS

- Password policy enforcement and management
- Enforce security configurations and restrict apps/software
- Remote lock and wipe devices iOS features
- Lost Mode locks a device and enables location services  
**Mac features**
- Native disk encryption enforcement and management
- Enforce and manage firmware passwords

## App/Software Deployment

### Mac and iOS

- Volume Purchase Program (VPP) support with multiple tokens
- App/Software license tracking
- Patch management for Apple and 3rd party software  
**iOS features**
- Native app deployment and managed app configuration  
Mac features
- Build, sign, and deploy custom software packages
- Deploy printer configurations and drivers  
**tvOS features**
- Custom in-house & tvOS enterprise app deployment

## End-user Enablement

### Mac and iOS

- Self Service catalog for apps, book, settings, and resources
- User flexibility while retaining IT control
- Pure native Apple user experience (no app wrapping)
- Push notifications to users through Self Service
- Customisable with organisation logo/image

## Inventory Management

### Mac, iOS and tvOS

- Detailed inventory data collected via MDM
- Automate management tasks based on inventory data
- AppleCare warranty information lookups  
**Mac features**
- Additional inventory data collected via jamf agent
- Customisable recurring check-ins
- Application usage logging

## Product Integrations

- Leverage Apple programs: DEP (also for tvOS), VPP, Apple School Manager
- Identity management integration (Active Directory)
- APIs and plug-ins for SCCM
- Cisco ISE integration for network access control
- Jamf and Microsoft Enterprise Mobility + Security (EMS) partnership, which provides an automated compliance management solution for Mac devices accessing applications set up with Azure AD.



# Options available across all devices

## Accessories and Upgrades

We offer a whole range of accessories for mobile devices to ensure you get the most out of your purchase. From protective cases, to power adapters and batteries, earphones, headphones, keyboards, charging units, adapters to connect your device up to all sorts of displays and projectors, we have it all. There are new accessories appearing on the market all the time and we keep our ears close to the ground to make sure we can supply them for you.

If you are looking for a device with additional storage or extra functionality, such as cellular connectivity, then we can offer these too. Please log onto the XMA shop for full details of part codes, descriptions and prices:  
<https://shop.xma.co.uk>

---

## Insurance

When purchasing Mobile Workstations outright, XMA can provide options for accidental damage and theft insurance. The cover offered has no excess to pay and covers the device at work, home and even whilst travelling internationally.

---

## Warranty Extension

Every device offered on the framework includes a collect and return warranty, all administered by XMA via our helpline and online framework portal. XMA can extend the term of the warranty to 3 years and provide onsite options. Where data security is especially important we can provide options that allow you to retain the storage from a faulty device or have us destroy it onsite.

---

## Services

XMA can offer a number of services to assist in the deployment of mobile devices in your school or institution. We can asset tag or laser etch (minimum 10 units) your devices with asset numbers and your institution's logo, pre-configure your devices with applications and settings and store your device in our bonded warehouse for staged rollouts.

## Get Advice and Order

XMA's team in Glasgow can advise you on the devices available under this framework as well as associated accessories and services. Contact the team by phone or e-mail using the details below.

Call **0115 846 4100** **Monday to Friday, 09.00 - 17.30**  
Visit **[shop.xma.co.uk](https://shop.xma.co.uk)**

Our dedicated ordering portal, XMA Shop, is available now offering access to pricing, online ordering, order tracking and more. <https://shop.xma.co.uk>

## Delivery and Returns

Standard items will be delivered within 10 working days. Non standard (upgraded or downgraded) items with configuration may take up to 20 working days. XMA's customer service team can advise you on the status of your order and manage returns. Contact the team by phone or e-mail using the details below.

Call **0115 8464100** **Monday to Friday, 09.00 - 17.30**  
Email **[ScotlandOrders@xma.co.uk](mailto:ScotlandOrders@xma.co.uk)**

## Framework Team

### Framework Account Managers

For advice on which of the framework devices is best for your institution, speak to our Framework Account Managers. This team can also provide help on any accessories and services that you require to go alongside them.

**Scott Langan**  
[scott.langan@xma.co.uk](mailto:scott.langan@xma.co.uk)  
0115 846 4352

**David Warren**  
[david.warren@xma.co.uk](mailto:david.warren@xma.co.uk)  
0115 846 4217

**John Coyle**  
[john.coyle@xma.co.uk](mailto:john.coyle@xma.co.uk)  
0115 846 4339

**Mark Walker**  
[mark.walker@xma.co.uk](mailto:mark.walker@xma.co.uk)  
0115 846 4218

**Robert Stewart**  
[robert.stewart@xma.co.uk](mailto:robert.stewart@xma.co.uk)  
0115 846 4219

### Order Management Specialists

If you have already placed an order and want an update or to make a change, contact our Glasgow based Order Management Specialist.

**Helen Ross**  
[helen.ross@xma.co.uk](mailto:helen.ross@xma.co.uk)  
0115 846 4100

**Judith Savinykh**  
[judith.savinykh@xma.co.uk](mailto:judith.savinykh@xma.co.uk)  
0115 846 4118

**Katriona Mitchell**  
[katriona.mitchell@xma.co.uk](mailto:katriona.mitchell@xma.co.uk)  
0115 846 4494

### Framework Managers

If you have any issues that you need to escalate, and the Framework Account Managers can't help, then contact the Framework Managers who have overall responsibility for the framework.

**Kenny Macniven**  
[kenny.macniven@xma.co.uk](mailto:kenny.macniven@xma.co.uk)  
0115 846 4221





# Enhanced Warranty Cover

## Technical Support and Dead on Arrival (DOA)

Every device offered on the framework includes a collect and return warranty. That means if something goes wrong that we can't help you with over the phone, we will arrange to have the device collected, repaired and returned to you.

If a problem develops with a device purchased through the framework, call our help desk on the number below, ensuring you have the device in front of you and the serial number to hand. We may ask you to perform some basic troubleshooting that could get you back up and running immediately.

Call **0115 918 3540** **Monday to Friday, 08.00 - 18.00**

If you prefer to e-mail us with details of the problem, use the address below.

Email [ScotlandWarranty@xma.co.uk](mailto:ScotlandWarranty@xma.co.uk)

**These details should also be used to report any devices that are Dead On Arrival (DOA) i.e. they do not function as expected out of the box, within 30 days of delivery.**

---

## Warranty Cover

### What is covered by standard warranty?

- Any hardware failure or defect under conditions of normal use during the 1 year life of the limited warranty
- A battery which has depleted to less than 50% of its capacity
- Any manufacturer options or accessories sold as standard at the original point of sale and which are specifically designed and authorized for the device under cover

### What is not covered by warranty?

- A battery that has a reduced capacity but still holding more than 50% of its charge
- Damage to the machine or lack of functionality caused by fluid or accidental damage
- Cosmetic damage
- Software and applications other than where exclusively supported by the manufacturer under their standard warranty
- Defective media retention – an enhanced warranty service is offered for institutions that require to maintain device storage or have it securely destroyed.



## We are XMA.

Ensure you have the most up-to-date framework buyer's guide by visiting the framework portal at [www.xma.co.uk/scotland](http://www.xma.co.uk/scotland)

If you have any questions relating to the framework contact us with these details.

0845 688 8775

[scotlandsales@xma.co.uk](mailto:scotlandsales@xma.co.uk)  
[www.xma.co.uk](http://www.xma.co.uk)

 Follow us @WeareXMA

 Follow us on LinkedIn

XMA, Wilford Industrial Estate, Ruddington Lane, Wilford,  
Nottingham, NG11 7EP

Company Number: 2051703 (registered in England)

VAT Registration Number: 115 0919 37