




# Guide to purchasing from The Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001)

A collaborative contract placed on behalf of the Scottish Public Sector by Scottish Procurement



# XMA



We are XMA.



We are XMA.



We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

Part of an independently owned British group, we are based in Nottingham, Reading, Halifax, Glasgow, Cwmbran and London. We have national reach and a local touch. Our UK-based data centre and ISO:27001 accreditation means we can host your data, applications and infrastructure in the cloud, securely.

We are a compliant route to purchase, with presence on local and national frameworks for hardware supply and services. Our partners are the biggest names in computing, infrastructure and print. We take their products and build, deliver and maintain solutions that work for you.



# About the Framework

XMA has been awarded the Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001) with a live start date of 20th June 2016. The framework enables schools, colleges, universities and all public sector bodies in Scotland to purchase from the enclosed range of tablets, accessories and services.



Buyers are reminded of the obligations contained in the Procurement Reform (Scotland) Act 2014 in relation to the award of contracts valued equal to or greater than £50,000 including those awarded as a result of a framework call-off/mini competition.

In particular, Buyers should note that in accordance with Section 23(2) the award of contracts must be publicised on the Public Contracts Scotland website and in accordance with Section 35 contracts must be registered in the contracting authority's "contracts register".

# Standard Device Pricing

Proprietary (iOS)			
Order Code	Device Description	Education	Non-Education Price
MKH62BT/A (Space Grey) MKH42BT/A (Silver)	iPod touch 16GB	<b>£118.68</b>	<b>£118.68</b>
MK9G2B/A (Space Grey) MK9H2B/A (Silver)	iPad mini 4 64GB with Wi-Fi	<b>£302.58</b>	<b>£305.90</b>
MGKL2B/A (Space Grey) MGKM2B/A (Silver)	iPad Air 2 64GB with Wi-Fi	<b>£318.18</b>	<b>£321.75</b>
ML0F2B/A (Space Grey) ML0G2B/A (Silver)	iPad Pro (12.9") 32GB with Wi-Fi	<b>£503.59</b>	<b>£509.25</b>

Open Source (Android)		
Order Code	Device Description	Framework Price
ZA0X0011GB	Lenovo Tab 3 10.1 2GB/32GB Wi-Fi	<b>£200.10</b>

Enterprise (Windows)		
Order Code	Device Description	Framework Price
22061876	HP X2 1012 Tablet (Enterprise Device)	<b>£796.24</b>
20GHA01EUK	Lenovo X1 Tablet (Enterprise Device)	<b>£698.66</b>
210-AFCR	Dell Latitude 7275	<b>£710.22</b>
9PY-00002	Microsoft Surface Pro 4 i5/4GB/128GB	<b>£693.35</b>

**CONFIDENTIALITY**

The Buyers Guide contains commercially sensitive information and should not be copied and shared with any third party unless prior agreement is provided from Scottish Procurement.

All pricing includes delivery and excludes VAT.

# Proprietary Devices (iPad and iPod)





## iPad Air 2 64GB Wi-Fi

- 9.7-inch Retina display
- 64GB
- A8x chip with 64-bit architecture and M8 motion coprocessor
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 10 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n/ac)
- iOS 9 and iCloud
- Mobile data service on Wi-Fi + Cellular models (data plan sold separately)
- Available in Space Grey, Silver or Gold

**£318.18** (Education)

**£321.75** (Non-Education)

MGKL2B/A (Space Grey)  
MGKM2B/A (Silver)  
MH182B/A (Gold)

iPad Air 2 Options					
Description	Product Code (Colour)			Education	Non-Education
<b>Proprietary Device - 10"</b>					
iPad Air 2 16GB Wi-Fi	MGL12B/A (Space Grey)	MGLW2B/A (Silver)	MH0W2B/A (Gold)	<b>£258.84</b>	<b>£261.75</b>
iPad Air 2 16GB Wi-Fi + Cellular	MH2U2B/A (Space Grey)	MH2V2B/A (Silver)	MH2W2B/A (Gold)	<b>£333.01</b>	<b>£336.75</b>
iPad Air 2 64GB Wi-Fi + Cellular	MH2M2B/A (Space Grey)	MH2N2B/A (Silver)	MH2P2B/A (Gold)	<b>£392.34</b>	<b>£396.75</b>



## iPod touch

- 4-inch Multi Touch Retina display
- 16GB
- A8x chip with 64-bit architecture and M8 motion coprocessor
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 40 hours of music or 8 hours of video playback
- Built-in Wi-Fi (802.11a/b/g/n/ac)
- iOS 9 and iCloud
- Available in Space Grey, Silver or Gold

**£118.68**

MKH62BT/A (Space Grey)  
MKH42BT/A (Silver)

iPod touch Options					
Description	Product Code (Colour)			Education	Non-Education
<b>Proprietary Device</b>					
iPod touch 16GB	MKH62BT/A (Space Grey)	MKH42BT/A (Silver)		<b>£118.68</b>	<b>£118.68</b>
iPod touch 32GB	MKJ02BT/A (Space Grey)	MKH2BT/A (Silver)		<b>£145.36</b>	<b>£145.36</b>
iPod touch 64GB	MKHL2BT/A (Space Grey)	MKHJ2BT/A (Silver)		<b>£181.24</b>	<b>£181.24</b>



## iPad mini 4 64GB Wi-Fi

- 7.9-inch Retina display
- 64GB
- A8 chip with M8 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life<sup>1</sup>
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iPhoto, iMovie, GarageBand, Pages, Numbers and Keynote apps included
- Over 500,000 apps on the App Store<sup>2</sup>
- iOS 9 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

**£302.58** (Education)

**£305.90** (Non-Education)

MK9G2B/A (Space Grey)  
MK9H2B/A (Silver)  
MK9J2B/A (Gold)

iPad mini Options			
Description	Product Code (Colour)	Education	Non-Education
<b>Proprietary Device - 7.9"</b>			
iPad mini 4 Wi-Fi 16GB	MK6J2B/A (Space Grey) MK6K2B/A (Silver) MK6L2B/A (Gold)	<b>£241.91</b>	<b>£244.56</b>
iPad mini 4 Wi-Fi 128GB	MK9N2B/A (Space Grey) MK9P2B/A (Silver) MK9Q2B/A (Gold)	<b>£363.24</b>	<b>£367.24</b>
iPad mini 4 Wi-Fi + Cellular 16GB	MK862B/A (Space Grey) MK872B/A (Silver) MK882B/A (Gold)	<b>£317.74</b>	<b>£321.24</b>
iPad mini 4 Wi-Fi + Cellular 64GB	MK892B/A (Space Grey) MK8A2B/A (Silver) MK8C2B/A (Gold)	<b>£378.41</b>	<b>£382.56</b>
iPad mini 4 Wi-Fi + Cellular 128GB	MK8D2B/A (Space Grey) MK8E2B/A (Silver) MK8F2B/A (Gold)	<b>£439.08</b>	<b>£443.90</b>
<b>Proprietary Device - 7.9"</b>			
iPad mini 2 Wi-Fi Retina Display 16GB	ME276B/A (Space Grey) ME279B/A (Silver)	<b>£166.08</b>	<b>£167.90</b>
iPad mini 2 Wi-Fi Retina Display 32GB	ME277B/A (Space Grey) ME280B/A (Silver)	<b>£196.41</b>	<b>£198.56</b>
iPad mini 2 Wi-Fi + Cellular Retina Display 16GB	ME800B/A (Space Grey) ME814B/A (Silver)	<b>£241.91</b>	<b>£244.56</b>
iPad mini 2 Wi-Fi + Cellular Retina Display 32GB	ME820B/A (Space Grey) ME824B/A (Silver)	<b>£272.24</b>	<b>£275.24</b>

<sup>1</sup> Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup> Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.



## iPad Pro 12.9-inch Wi-Fi 32GB

- 12.9-inch Retina display
- 32GB
- A9x chip with M9 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life<sup>1</sup>
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iPhoto, iMovie, GarageBand, Pages, Numbers and Keynote apps included
- Over 500,000 apps on the App Store<sup>2</sup>
- iOS 9 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

**£503.59** (Education)

**£509.25** (Non-Education)

ML0F2B/A (Space Grey)  
ML0G2B/A (Silver)  
ML0H2B/A (Gold)

iPad Pro 12.9" Options			
Description	Product Code (Colour)	Education	Non-Education
<b>Proprietary Device - 12.9"</b>			
iPad Pro Wi-Fi 128GB	ML0N2B/A (Space Grey) ML0Q2B/A (Silver) ML0R2B/A (Gold)	<b>£592.59</b>	<b>£599.25</b>
iPad Pro Wi-Fi 256GB	ML0T2B/A (Space Grey) ML0U2B/A (Silver) ML0V2B/A (Gold)	<b>£681.59</b>	<b>£689.25</b>
iPad Pro Wi-Fi + Cellular 128GB	ML3K2B/A (Space Grey) ML3N2B/A (Silver) ML3Q2B/A (Gold)	<b>£666.76</b>	<b>£674.25</b>
iPad Pro Wi-Fi + Cellular 256GB	ML3T2B/A (Space Grey) ML3W2B/A (Silver) ML3Z2B/A (Gold)	<b>£755.76</b>	<b>£764.25</b>
<b>Proprietary Device - iPad Pro 9.7"</b>			
iPad Pro Wi-Fi 32GB	MLMN2B/A (Space Grey) MLMP2B/A (Silver) MLMQ2B/A (Gold) MM172B/A (Rose Gold)	<b>£370.09</b>	<b>£374.25</b>
iPad Pro Wi-Fi 128GB	MLMW2B/A (Space Grey) MLMW2B/A (Silver) MLMX2B/A (Gold) MM192B/A (Rose Gold)	<b>£459.09</b>	<b>£464.25</b>
iPad Pro Wi-Fi 256GB	MLMY2B/A (Space Grey) MLN02B/A (Silver) MLN12B/A (Gold) MM1A2B/A (Rose Gold)	<b>£548.09</b>	<b>£554.25</b>
iPad Pro Wi-Fi + Cellular 32GB	MLPW2B/A (Space Grey) MLPX2B/A (Silver) MLPY2B/A (Gold) MLYJ2B/A (Rose Gold)	<b>£444.26</b>	<b>£449.25</b>
iPad Pro Wi-Fi + Cellular 128GB	MLQ32B/A (Space Grey) MLQ42B/A (Silver) MLQ52B/A (Gold) MLYL2B/A (Rose Gold)	<b>£533.26</b>	<b>£539.25</b>
iPad Pro Wi-Fi + Cellular 256GB	MLQ62B/A (Space Grey) MLQ72B/A (Silver) MLQ82B/A (Gold) MLYM2B/A (Rose Gold)	<b>£622.26</b>	<b>£629.25</b>

<sup>1</sup>Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup>Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.



## iPad Accessories



Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2
Apple Lightning VGA Adapter MD825ZM/A				XMA 3 Year Tablet Warranty XMA-SGTAB3Yr				Apple TV 32GB MGY52B/A			
<b>£25.09</b>				<b>£30.00</b>				<b>£91.55</b>			



Suitable for	Apple TV			Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2
Kanex ATV Pro - use Apple TV with VGA display or projector KANATVPRO				STM Dux Rugged Case iPad Air (Black/Blue/Red) 222066JZB01EDUC				Griffin MultiDock 2 (** See full Charge / Sync options on page 20) GA38330			
<b>£35.00</b>				<b>£25.99</b>				<b>£438.00</b>			



Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2
Macally Dock (Lightning connector) MCDOCKL-UK				Braven 705 Portable Wireless Speaker 222066JY01E				OSMO OSM-TOSMO01			
<b>£30.00</b>				<b>£59.99</b>				<b>£49.00</b>			



Suitable for	iPad mini	Pro	Air 2	Suitable for	iPad mini	Pro	Air 2
i-stay Tablet bag with Non-Slip strap is0101				MENDIT Accidental Damage 2 Year* for iPad2 (up to £700 unit cost incl.VAT) IADT2-700			
<b>£25.00</b>				<b>£39.90</b>			

## iPad Accessories cont...

Description	Product code	Price
Apple TV	MD199B/A	£47.00
Apple TV 64GB	MLNC2B/A	£119.92
Siri Remote	MLLC2ZM/A	£45.00
Remote Loop	MLFQ2ZM/A	£10.00
Apple Pencil	MK0C2ZM/A	£59.91
Apple 5w USB Power Adapter (+ Lightning to USB or 30Pin to USB Cable)	MD812B/B	£9.50
Apple 12w USB Power Adapter (+ Lightning to USB or 30Pin to USB Cable)	MD836B/A	£9.87
Apple Lightning to USB Cable	MD818ZM/A	£12.00
Apple 30PIN to USB Cable	MA591ZM/C	£12.00
Apple Lightning to USB Camera Adapter	MD821ZM/A	£16.14
Apple Lightning Digital AV Adapter	MD826ZM/A	£25.09
Belkin Ultimate Keyboard Case - iPad Air 2	F5L151eaBLK	£46.50
Zagg Folio Keyboard Case for iPad mini 4	IM4ZF2-BBU	£49.49
Apple Smart Keyboard for iPad Pro 12.9"	MJYR2ZM/A	£105.41
Griffin Survivor Ruggedised case for iPad mini 4	GB35918-3	£21.27
Griffin Survivor Ruggedised case for iPad Air 2	GB41870	£25.99
Griffin Survivor Ruggedised case for iPad Pro 12.9-inch	GB40336	£29.99
Griffin Stylus	GC35027-2	£4.57
STM Dux Rugged Case iPad Mini 4 (Black)	222108GZ01	£21.00
STM DUX Rugged Case iPad Air2 (Black)	STM222066JY01E	£25.99
STM DUX Rugged Case iPad Pro 12.9-inch (Black)	STM222127L01	£29.99
ZAGG Folio Case Backlit KB (iPad Air2)	ZAG-ID6ZFKBBU	£59.00
iPad mini 4 Smart Cover	MM2U2ZM/A	£19.26
iPad Air 2 Smart Cover	MGTM2ZM/A	£18.84
iPad Pro 12.9-inch Smart Cover	MK0L2ZM/A	£31.38
iPad mini 4 Smart Case	MM3M2ZM/A	£32.08
iPad Air 2 Smart Case	MGTV2ZM/A	£41.24
iPad Pro 12.9-inch Smart Case	MK0D2ZM/A	£41.24
Veho In-Ear Headphones	VEP-003-360Z1BW	£4.50
Veho Stero Headphones with Microphone	VEP-004-Z2BW	£4.95
Veho Portable Wireless Speaker	VSS-009-360BT	£28.36
Braven 705 Portable Wireless Speaker (Bluetooth)	BRV-B705BBP	£59.00
Braven 805 Portable Wireless Speaker (Bluetooth)	BRV-B805BBP	£115.00
Targus Messenger Bag	CN313	£11.08
Targus Backpack	TBB572EU	£12.50
MendIT Accidental Damage 1 Year* for Tablet (up to £700 unit cost incl.VAT)	IADT1-700	£22.05
MendIT Accidental Damage 2 Year* for Tablet (up to £700 unit cost incl.VAT)	IADT2-700	£39.90
MendIT Accidental Damage 3 Year* for Tablet (up to £700 unit cost incl. VAT)	IADT3-700	£53.55
XMA 3 Year Tablet Warranty	XMA-SGTAB3Yr	£30.00
Apple Smart Cover 9.7 inch	MM292ZM/A	£28.51
Apple Silicone Case 9.7 inch	MM1Y2ZM/A	£38.12
Apple Smart Keyboard 9.7 inch	MM2L2ZM/A	£102.68
Apple Lightning to USB Cable (0.5m)	ME291ZM/A	£11.50
Apple Lightning to USB Cable (2m)	MD819ZM/A	£17.71

# XMA and iTeach

Working with XMA since 2014, iTeach deliver a comprehensive range of training to schools that ensures iPad has an effective impact on classroom practice. Meaningful, relevant, curriculum focused training that enables real change. Delivered by experienced teachers, iTeach training has a genuine focus on learning and teaching. Training that ensures staff and pupils can benefit in class the very next day.

## iTeach provide two core methods of training for schools in Scotland:

### Apple Professional Development (APD)

Apple certified training that can be built into a half day or full day. It is 'catalogue' based to allow you to choose what suits your school and is facilitated by Apple Certified Education Trainers, all of which are teachers.



### Bespoke Training

Specialised training designed around the unique needs of your school. We look at your vision and your school development targets to build a plan across the academic year that scaffolds and supports staff and pupils at every stage.

iTeach believe in relationships - working with over 2,000 schools across Scotland, Northern Ireland and England, iTeach have a proven track record in success by working with each school on its individual needs, always keeping to the fore the focus on successful learning outcomes. We take time to meet with senior leaders, identify a clear vision and agree specific targets. By creating a bespoke plan, we ensure success and evaluate, reflect and review every step of the way.

Effective use of iPad through amazing training. That's iTeach in partnership with XMA. Discuss iTeach training today with your XMA account manager and allow us to offer a customised training experience built for your school.



### Aggregated Training Days

The available APD training days are managed on an aggregated basis across all of Scottish Public sector at a framework level. Organisations with qualifying purchases and eligible for APD training will continue to be given first priority. Thereafter, the remaining days will become available to Local Authorities and schools to aid their deployment of Apple devices.



Check iTeach out online at [www.iteach.uk.com](http://www.iteach.uk.com)

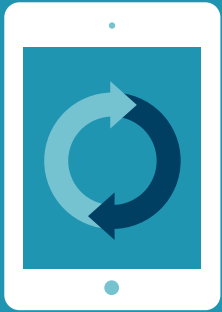
### Training offers

**FREE Half Day Apple Professional Development Workshop**

With purchase of 25 iPads.

**FREE Full Day Apple Professional Development Workshop**

With purchase of 50 iPads.



# Trade in your iPad with Tech-Trade and XMA

XMA have teamed up with Scotland-based Tech-Trade to offer highly competitive trade-in pricing on iPad.

Our site makes it easy to search for your iPad model, select the condition and receive an instant valuation. If you're happy, select a date, Tech-Trade will arrange for collection of your devices and provide written confirmation of their trade-in offer. Should you go ahead, a credit will be made available with XMA against future purchases.

## FAQs

**Q: What devices are eligible for trade-in?**

A: iPad, iPad 2, iPad (3rd Generation), iPad (4th Generation), iPad mini, iPad mini 2 and iPad Air. If you're not sure about which devices you have, visit <http://support.apple.com/kb/HT5452>.

**Q: Can I trade-in broken/faulty devices?**

A: Yes, however the trade-in value will be reduced based on the unit condition.

**Q: What is the minimum number of devices I can trade-in?**

A: The minimum is 20 devices. These can be of any combination of eligible iPad models.

**Q: Is there a cost to send my devices to Tech-Trade?**

A: No, you will receive all packaging delivered to your specified location via courier or our own transport. Once you have packaged all devices a courier or our own transport will collect the order from your specified location.

**Q: What happens to the devices I trade-in?**

A: The used devices are thoroughly checked by a technician to assess their condition. Those in good working order are data wiped\* and resold on secondary markets. If the device cannot be economically repaired, it will be recycled in an environmentally responsible way.

\*Data disposal is achieved using Tabernus Enterprise Erase Mobile which is certified and approved by CESG (The information arm of GCHQ), CPA, NATO and The Defence INFOSEC Product Co-Operation Group UK. The software augments existing factory reset and re-flashing processes.

**Q: How long does the process take once my devices are collected?**

A: From the point at which your devices are received at our facility, we will process and grade all devices within 5 working days. If the device is received in the condition stated, at the point of processing the transaction, we will authorise a credit note with XMA.

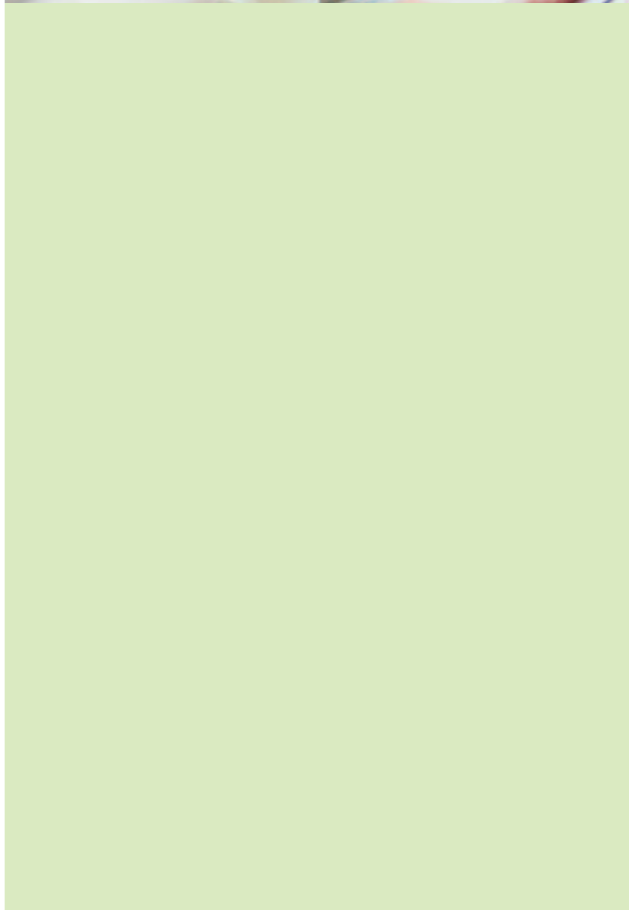
**Q: Who are Tech-Trade?**

A: The Tech-Trade programme is operated by Games Centre Limited in association with XMA.

For further FAQs and full terms and conditions please visit the [Tech-Trade website](http://Tech-Trade website).

VISIT [TECH-TRADE.CO.UK](http://TECH-TRADE.CO.UK) TODAY FOR A QUOTE.

# Android



## Lenovo Tab 3 10 – Black

- 10.1" FHD IPS Gorilla Glass 1920 x 1200 - Multi-Touch
- Media Tek (Quad-Core) 64-bit
- 2GB 32GB
- Android 6.0
- 8 MP Rear and 5 MP Front Camera
- Built in Wi-Fi 802.11b/g/n/ac, Bluetooth 4.0
- Up to 12 hours battery life
- NFC support and Bluetooth

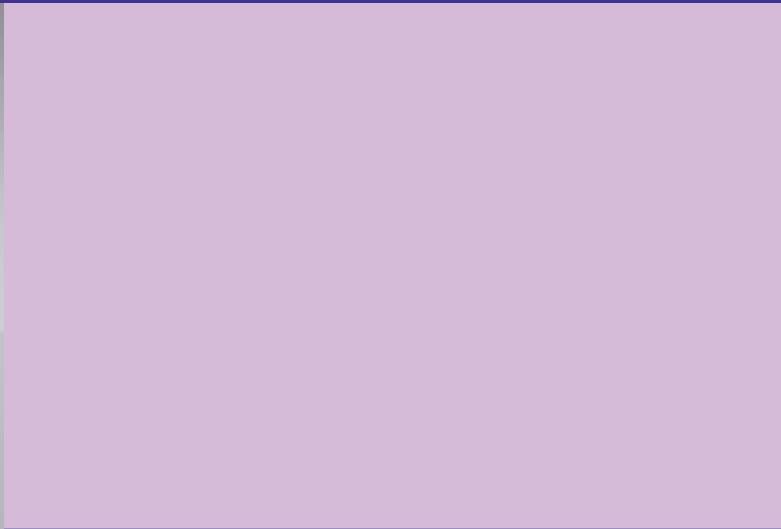


from **£200.10**  
ZA0X0011GB

### Android Accessories

Description	Product code	Price
Lenovo Tab 3 10 – Black with 4G/LTE upgrade	ZA0Y0001GB	<b>£233.10</b>
Lenovo ThinkPad Topload	4X40E77328	<b>£14.40</b>
Lenovo ThinkPad Essential Back Pack	4X40E77329	<b>£19.20</b>
Belkin Pleated Sleeve for Devices up to 10.2" (Black)	F8N300cw	<b>£6.60</b>
Targus Classic up to 13.4" Clamshell Case (Black)	CN313	<b>£11.08</b>
Braven 705 Portable Wireless Speaker	BRV-B705BBP	<b>£59.00</b>
Braven 805 Portable Wireless Speaker	BRV-B805BBP	<b>£115.00</b>
Veho Portable Wireless Speaker	VSS-009-360BT	<b>£28.36</b>
Veho In-Ear Headphones	VEP-003-360Z1BW	<b>£4.50</b>
Veho Stereo Headphones with Microphone	VEP-004-Z2BW	<b>£4.95</b>
MendITPort Designs Universal Screen Protector for 10.1" Tablet	180641	<b>£4.80</b>
MendIT Accidental Damage 2 Year for Tablet (up to £300 unit cost incl.VAT)	IADT2-300	<b>£26.00</b>
MendIT Accidental Damage 3 Year for Tablet (up to £300 unit cost incl.VAT)	IADT3-300	<b>£36.00</b>
XMA 3 Year Tablet Warranty	XMA-SGTAB3Yr	<b>£30.00</b>

# Windows





## HP X2 1012 Tablet

- Intel Core M5 6Y57Y
- Windows 10 Pro
- 12.5" LED FHD Touch
- 4GB
- 128GB SSD
- Wacom Pen with Digitiser
- Power Keyboard
- TPM Chip
- 3 Year NBD On-Site Warranty



**£796.24**  
22075617

## HP Accessories

Description	Product code	Price
HP X2 1012 Tablet with 4G/LTE upgrade	22061876	£823.49
Dock	F3S42AA	£50.36
HP Elite 65W TB3 Dock	P5Q54AA	£98.00
HP Elite USB-C Docking Station	TRV74AA	£196.90
Stylus	T4Z24AA	£24.46
Keyboard Cover	T4Z25AA	£74.59
Protective Case	T3P15AA	£14.60
Carry Case	4X40E77329	£7.48
Wireless Mouse	H2L63AA	£8.93
Headphones with microphone	A2Q79AA#ABB	£9.69
Power Supply Unit	V5Y26AA	£13.54
3-4 Year Next Business Day On-Site Warranty	U7860E	£71.96
3-5 Year Next Business Day On-Site Warranty	U7861E	£129.72

## HP Upgrade and Downgrade Options

Description	Product code	Price
Downgrade to M3-6Y30 Processor	N4E58AV	-£6.39
Upgrade to 8GB RAM	N4E62AV	£125.32
Upgrade to M7-6Y75 processor and 8GB of RAM	N4E64AV	£214.39
Upgrade to 256GB SSD	N4E70AV	£81.89
Upgrade to 256GB SSD	N4E72AV	£28.52

## HP Additional Accessories

Description	Product code	Price
USB-C to VGA Adapter	N9K76AA	£10.71
USB-C to HDMI Adapter	N9K77AA	£11.77
USB Ethernet Adapter	V7W66AA	£8.98
Display Port to Display Port Cable	VN567AA	£6.35
Display Port to DVI Adapter	F2CD005B	£3.83
Display Port to VGA Adapter	AS615AA	£9.05
Display Port to HDMI Adapter	BP937AA	£6.89
Wireless Display Adapter	F7M97AA	£110.75
HDMI to DVI-D Cable	FH973AA	£6.38
HDMI to HDMI Cable	HDMM1MHS	£2.83
HDMI to VGA Adapter	AV10145BT	£12.63
Mini Display Port to HDMI Adapter	F2CD079BT	£6.58
Mini Display Port to VGA Adapter	K33987WW	£10.10
Enhanced Keyboard Option	P5Q65AA	£90.17
Security Lock	T8X45AA	£15.16
In-ear headphones	VEP-003-360Z1BW	£2.94
Portable wireless speakers	VSS-009-360BT	£28.37
Stylus Nibs	T4Z24AA	£24.46
Screen Protector	CL-524-P	£25.23
Slip Case	F7Z98AA	£7.48
Ruggedised Case	T3P15AA	£14.60
Accidental Damage - 1 Year	IADT1-1500	£43.43
Accidental Damage - 2 Years	IADT2-1500	£75.75
Accidental Damage - 3 Years	IADT3-1500	£110.09





## Lenovo X1 Tablet

- Intel Core m5-6Y57
- Windows 10 Pro
- 12 inch FHD+ 2k (2160x1440) IPS Multi-touch
- 4GB
- 128GB SSD
- ThinkPad Pro Pen
- ThinkPad Thin Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty



**£698.66**  
20GHA01EUK

## Lenovo Accessories

Description	Product code	Price
Lenovo X1 Tablet with 4G/LTE upgrade	20GHS0DT00	£773.06
Dock	4X10A06689	£49.49
Stylus	4X80H34887	£18.18
Keyboard Cover	4X30L07480	£77.77
Protective Case	4X40E77328	£12.12
Carry Case	4X40E77329	£12.12
Wireless Mouse	0B47163	£8.08
Headphones with microphone	57Y4488	£6.06
Power Supply Unit	40Y7704	£11.11
3-4 Year Next Business Day On-Site Warranty	5WS0E97215	£23.23
3-5 Year Next Business Day On-Site Warranty	5WS0E97383	£51.51

## Lenovo Additional Accessories

Description	Product code	Price
USB-C to VGA Adapter	F2CU037BTBLK	£13.19
USB-C to HDMI Adapter	CDP2HD	£12.71
USB Ethernet Adapter	K33981WW	£10.01
Display Port to Display Port Cable	DISPL1M	£6.21
Display Port to DVI Adapter	F2CD005B	£3.83
Display Port to VGA Adapter	F2CD032B	£7.63
Display Port to HDMI Adapter	DP2HDMIADAP	£6.84
Wireless Display Adapter	CG4-00003	£35.83
HDMI to DVI-D Cable	HDDVIMM1M	£4.03
HDMI to HDMI Cable	HDMM1MHS	£2.83
HDMI to VGA Adapter	AV10145BT	£12.63
Mini Display Port to HDMI Adapter	F2CD079BT	£6.58
Mini Display Port to VGA Adapter	K33987WW	£10.10
Enhanced Keyboard Option	K72322UK	£19.08
Security Lock	K64994EU	£25.25
In-ear headphones	VEP-003-360Z1BW	£2.94
Portable wireless speakers	VSS-009-360BT	£23.87
Screen Protector	CL-524-P	£25.23
Slip Case	K62610WW	£6.80
Accidental Damage - 1 Year	IADT1-1500	£43.43
Accidental Damage - 2 Years	IADT2-1500	£75.75
Accidental Damage - 3 Years	IADT3-1500	£110.09



## Dell Latitude 7275

- Intel Core M5 6Y57
- Windows 10 Professional
- 12.5 inch (1920 x 1080) Touch
- 4GB
- 128GB SSD
- Latitude 12 Slim Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty



**£710.22**  
210-AFCR

## Dell Accessories

Description	Product code	Price
Dell Venue 7275 with 4G/LTE upgrade	210-AFCS	£799.43
Dock	452-BCDJ	£84.97
Stylus	750-AALT	£19.43
Keyboard Cover	Included with device	£0.00
Protective Case	462-BBMZ	£28.05
Carry Case	460-BBMZ	£28.05
Wireless Mouse	570-AAIH	£14.47
Headphones with microphone	624-BBBF	£7.68
Power Supply Unit	470-ABSF	£12.10
3-4 Year Next Business Day On-Site Warranty	344-27774	£44.95
3-5 Year Next Business Day On-Site Warranty	355-37775	£74.74

## Dell Additional Accessories

Description	Product code	Price
USB-C to VGA Adapter	F2CU037BTBLK	£13.19
USB-C to HDMI Adapter	CDP2HD	£12.71
USB Ethernet Adapter	K33981WW	£10.01
Display Port to Display Port Cable	DISPL1M	£6.21
Display Port to DVI Adapter	F2CD005B	£3.83
Display Port to VGA Adapter	F2CD032B	£7.63
Display Port to HDMI Adapter	DP2HDMIADAP	£6.84
Wireless Display Adapter	CG4-00003	£35.83
HDMI to DVI-D Cable	HDDVIMM1M	£4.03
HDMI to HDMI Cable	HDMM1MHS	£2.83
HDMI to VGA Adapter	AV10145BT	£12.63
Mini Display Port to HDMI Adapter	F2CD079BT	£6.58
Mini Display Port to VGA Adapter	K33987WW	£10.10
Enhanced Keyboard Option	K72322UK	£19.08
Security Lock	K64994EU	£25.25
In-ear headphones	VEP-003-360Z1BW	£2.94
Portable wireless speakers	VSS-009-360BT	£28.37
Screen Protector	CL-524-P	£25.23
Slip Case	K62610WW	£6.80
Accidental Damage - 1 Year	IADT1-1500	£43.43
Accidental Damage - 2 Years	IADT2-1500	£75.75
Accidental Damage - 3 Years	IADT3-1500	£110.09



## Microsoft Surface Pro 4, Windows 10 Pro, 4GB 128GB (Wi-Fi) with Keyboard Type Cover

- i5 (6th Gen) 6300U 2.4GHz/3MB Cache
- Windows 10 Professional
- 12.3 inch (2736 x 1824) touch display
- 4GB
- 128GB SSD drive
- Surface Pen
- Intel HD Graphics 515
- TPM Chip
- 1 year pick up and return Warranty



**£693.35**

9PY-00002 + R9Q-00010

### Microsoft Accessories

Description	Product code	Price
Dock	PF3-00012	£98.98
Stylus	3ZY-00011	£29.99
Keyboard Cover	R9Q-00010	£65.99
Protective Case	MRSF-093-BLK	£15.48
Carry Case	CN313	£9.32
Wireless Mouse	P9X-00003	£38.57
Headphones with microphone	2AA-00009	£10.10
Power Supply Unit	RE2-00013	£39.13

### Microsoft Additional Accessories

Description	Product code	Price
USB Ethernet Adapter	K33981WW	£10.01
Display Port to Display Port Cable	DISPL1M	£6.21
Display Port to DVI Adapter	F2CD005B	£3.83
Display Port to VGA Adapter	F2CD032B	£7.63
Display Port to HDMI Adapter	DP2HDMIADAP	£6.84
Wireless Display Adapter	CG4-00003	£35.83
HDMI to DVI-D Cable	HDDVIMM1M	£4.03
HDMI to HDMI Cable	HDMM1MHS	£2.83
HDMI to VGA Adapter	AV10145BT	£12.63
Mini Display Port to HDMI Adapter	F2CD079BT	£6.58
Mini Display Port to VGA Adapter	K33987WW	£10.10
Enhanced Keyboard Option	RH9-00003	£80.98
Security Lock	K64994EU	£25.25
In-ear headphones	VEP-003-360Z1BW	£2.94
Portable wireless speakers	VSS-009-360BT	£28.37
Stylus Nibs	RJ4-00002	£6.00
Screen Protector	CL-524-P	£25.23
Slip Case	F7P352BTC00	£5.87
Ruggedised Case	UAG-SFPRO4-BLK	£31.85
Accidental Damage - 1 Year	IADT1-1000	£30.30
Accidental Damage - 2 Years	IADT2-1000	£54.54
Accidental Damage - 3 Years	IADT3-1000	£77.77

### Microsoft Surface Upgrade and Downgrade Options

Description	Product code	Price
Surface 3 (WiFi) 64GB, 4GB, Intel Atom, 10.8", Win 10, 1 year Warranty	LC5-00016	£399.09
Surface 3 (WiFi) 128GB, 4GB, Intel Atom, 10.8", Win 10, 1 year Warranty	7GM-00016	£468.50
Surface 3 (LTE) 64GB, 4GB, Intel Atom, 10.8", Win 10, 4G, 1 year Warranty	MA4000-10	£468.50
Surface 3 (LTE) 128GB, 4GB, Intel Atom, 10.8", Win 10, 4G, 1 year Warranty	GL4-00010	£537.90
Surface Pro 4 128GB, Intel m3 Processor (6th Gen), 4GB RAM, 12.3" Screen, Windows 10, 1 year Warranty incl. Stylus in Box & Keyboard style case	SU5-00002 + R9Q-00010	£621.08
Surface Pro 4 256GB, Intel Core i5 Processor (6th Gen), 8GB RAM, 12.3" Screen, Windows 10, 1 year Warranty incl. Stylus in Box & Keyboard style case	7AX-00002 + R9Q-00010	£859.68
Surface Pro 4 256GB, Intel Core i7 Processor (6th Gen), 8GB RAM, 12.3" Screen, Windows 10, 1 year Warranty incl. Stylus in Box & Keyboard style case	SU9-00002 + R9Q-00010	£1018.67
Surface Pro 4 256GB, Intel Core i7 Processor (6th Gen), 16GB RAM, 12.3" Screen, Windows 10, 1 year Warranty incl. Stylus in Box & Keyboard style case	TH5-00002 + R9Q-00010	£1127.13
Surface Pro 4 512GB, Intel Core i7 Processor (6th Gen), 16GB RAM, 12.3" Screen, Windows 10, 1 year Warranty incl. Stylus in Box & Keyboard style case	TN3-00002 + R9Q-00010	£1380.10

# Device Storage

## Charge only Carts



### Lock 'n' Charge Carts



#### Lock'n'Charge Carrier 20 LNCLNC8150

- 20 Bay Cart (4 x 5-slot baskets)
- Tablets, Netbooks, Chromebooks
- Charge & Store Cabinet
- Suitable for up to 13" device (17" with rack)
- Compact and flexible design
- Simplified cable management
- Multi-point key locking
- Lifetime Warranty

£939.00

#### Lock'n'Charge Carrier 30 LNCLNC8002UK

- 30 Bay Cart (6 x 5-slot baskets)
- Tablets, Netbooks, Chromebooks
- Charge & Store Cabinet
- Suitable for up to 13" device (17" with rack)
- Compact and flexible design
- Simplified cable management
- Multi-point key locking
- Lifetime Warranty

£1,099.00

#### Lock'n'Charge Carrier 40 LNCLNC8006UK

- 40 Bay Cart (8 x 5-slot baskets)
- Tablets, Netbooks, Chromebooks
- Charge & Store Cabinet
- Suitable for up to 13" device (17" with rack)
- Compact and flexible design
- Simplified cable management
- Multi-point key locking
- Lifetime Warranty

£1,299.00

Suitable for iPad Android Windows Netbook / Chromebook



### LapCabby Carts



#### TabCabby Compact 16H TABCAB16HC

- 16 Bay Cart
- Tablet Charging
- Charge & Store Cabinet
- Compact and flexible design
- Rear cable management
- Multi-point key locking
- 2 years Warranty

£647.00

#### TabCabby Compact 32H TABCAB32HC

- 32 Bay Cart
- Tablet Charging
- Charge & Store Cabinet
- Compact and flexible design
- Rear cable management
- Multi-point key locking
- 2 years Warranty

£747.00

#### LapCabby Mini 20v LAPM20V

- 20 Bay Netbook cart
- Charge and Store
- Intelligent power supply
- Compact and flexible design
- Locking front panel
- 2 years Warranty

£610.00

Suitable for iPad Android Windows



## Desk/Wall Mounted Units

#### Lock'n'Charge Carrier 10 Cabinet LNC8200UK

£518.00

- 10 Bay dock
- iPad, Tablet & Chromebook upto 13"
- Charge & Store
- Built-in cable management
- Space saving - Minimal footprint
- Lifetime Warranty



iPad Android Windows Netbook / Chromebook



#### Griffin Multidock 2 Charge/Store/Sync Cabinet GA38330

£438.00

- 10 Bay dock
- iOS, Android Tablets/Smartphones
- Charge, Sync and Store
- exclusive ChargeSensor technology
- Charge tablet in their case (1.2" wide bays)
- Space saving - Minimal footprint
- Stack up to 3 x Multi-Docks (30 devices)
- Locking front panel
- 1 year Warranty



iPad Android Windows



## Charge and Sync

#### LEBA Charge & Sync Case NCASE-SYNC16/25

£1,099.00

- 16 Bay case
- iOS, Android, Windows Tablets/Smartphones
- Charge, Sync and Store
- Charge tablet in their case (1.6cm wide bays)
- Rugged design, built for mobility
- 2 years manufacturer Warranty



iPad Android Windows



#### Lock 'n' Charge iQ 30 LNCLNC7300LITNGEUUK

£1,900.00

- 30 Bay Cart (6 x 5-slot baskets)
- Suitable for all iPads
- Charge & Sync Cabinet
- Compact and flexible design
- Simplified cable management
- Multi-point key locking
- Lifetime Warranty



iPad Android Windows Netbook / Chromebook



# Designed by Teachers, for Teachers.

## Carrier 20 Cart™

Also available:  
Carrier 30 Cart™  
Carrier 40 Cart™



## LocknCharge for managing devices in the classroom.

Technology has many advantages in the classroom, but unlike textbooks, Chromebooks, Laptops and tablets have to be 'managed'. LocknCharge helps solve this problem. It is world famous for its unique and innovative baskets, which keep devices safe and reduce the time spent by teachers in distributing devices, as well as the time spent by students queuing up to put them away, compared to a traditional cabinet style solution.

Foulds School purchased Chromebooks and LocknCharge Carrier 20 Carts last year and is already seeing its benefits.

Mrs Browett, Head Teacher and previous Head of ICT, says: "Our school building is old and the infrastructure poses problems for us in terms of ICT. We were pleased with how the Chromebooks were supporting teaching and learning but we were struggling with storing and charging them. We were won over by the fact it has one central plug and by the fact it is so secure. It was the best option for us."

LocknCharge Carrier Carts are designed to work with almost any device. Equipped with Large Baskets by LocknCharge, Carrier Carts are compatible with smaller tablets, right up to a 13" Chromebook. And if you decide to go bigger, a device rack is available that caters for devices up to 17" in size.

LocknCharge Carrier Carts also feature a remote controlled ECO Safe Charge™ power management system. ECO Safe Charge ensures devices are charged safely and prevents the possibility of an overload.

A LocknCharge purchase is a smart choice for ensuring the devices you have today and the devices you have in the future will be charged and secure. LocknCharge. It just makes life easier.

Other solutions include:

## Carrier 10 Charging Station™



iQ 10 Charging Station™



NEW

FUYL Tower™  
Intelligent Charging  
Locker System.



lockncharge

# Training and Services

Our experienced team includes both Curriculum Specialists with backgrounds in education and Technical Specialists who are experts in the deployment of tablet technology. This unique mix of skills allows us to support you with all aspects of your mobile device deployment – from planning to ongoing support.

<p><b>Planning</b></p>	<p><b>Tablet Vision and Plan for SMT</b> A vision and plan session ensures that key stakeholders in your school are aware of and have thought through the many considerations that come along with a mobile device deployment.</p> <p>Our team have been involved in the deployments of 10s of 1000s of mobile devices across the UK and will highlight some of the hidden benefits and how to avoid any pitfalls.</p>	<p><b>Platform:</b> Not platform specific</p> <p><b>Cost:</b> £325/half day £600/full day</p>
<p><b>Deployment</b></p>	<p><b>Managing Shared Sets of Tablets</b> Our technical experts will help design a workflow for managing shared sets of tablet devices in your school including how to charge and sync effectively.</p> <p><b>Managing Tablets One to One</b> Our technical experts will help propose a solution to manage devices that are allocated to pupils and that go home at night.</p>	<p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p> <p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p>
<p><b>Ongoing</b></p>	<p><b>Apple Professional Development</b> For schools with iPad, Apple’s catalogue of Professional Development courses will help maintain the momentum of your rollout. These workshops can be delivered at your school or centrally at your local authority. Workshops include leadership sessions, iOS foundation topics and curriculum specific courses.</p> <p><b>Download the latest catalogue from <a href="http://xma.co.uk/apd">xma.co.uk/apd</a></b></p>	<p><b>Platform:</b> iPad</p> <p><b>Cost:</b> £325/half day £600/full day</p>

## Bespoke Training and Consultancy

We know that each and every school has their own specific needs and we recognise this with our bespoke training and consultancy services. Contact your account manager to discuss your requirements and we will build a package of training and consultancy to be delivered how and when is most suitable to you.

**Platform:** Not platform specific, iPad, Android or Windows  
**Cost:** Priced on request

## Training offers

### FREE Half Day Apple Professional Development Workshop

With purchase of 25 iPads.

### FREE Full Day Apple Professional Development Workshop

With purchase of 50 iPads.

# Device Management

As mobile devices like tablets are designed to expand learning outside of school hours it is important to consider how to manage them and deliver apps to them when they are outside of your network. Mobile Device Management (MDM) solutions allow you to monitor, support and secure mobile devices over the air. With iPad, MDM can also manage and deploy apps purchased from Apple's Volume Purchase Programme.

## Featured MDM partner – Lightspeed



### Mobile Device Manager from Lightspeed Systems

With Mobile Manager you can make managing your mobile devices as easy as possible. With powerful features made just for schools, you can roll out, manage and safely utilise mobile devices for learning - balancing management between IT and educators and ensuring appropriate educational use wherever your learners go.

- Easily manage devices across your school with flexible groups and an intuitive interface
- Control device functions with a simple click
- Manage apps installed and purchased throughout the school
- View critical information about all devices in your school

A key benefit of Mobile Manager is that it has a school based structure which allows for hierarchical design that matches school structure and makes management intuitive. In addition, it allows for shared management so teachers and IT can each control and manage what they need to. With a simple and easy to use structure, you can push apps, control features and more with just a click.

Provider	Proposed Solution	No. of End Point Devices	Cost per EPD	Additional Charges
Lightspeed	Lightspeed Mobile Manager (1 year Option)	001 - 100	<b>£4.00</b>	£5.50 for 3 years Option
		101 - 250	<b>£3.80</b>	£13.00 for 5 years Option
		251 - 500	<b>£3.65</b>	£13.00 for 5 years Option
		501+	<b>£3.50</b>	£13.00 for 5 years Option
Lightspeed	Management Bundle for Windows (perpetual, support & implementation, Cloud-hosted, O365 integration)	Any	<b>£31.00</b>	None

Contact the team at XMA who can advise on an appropriate MDM solution for your school.

# Device Management

## Featured MDM partner – AirWatch



### Mobile Device Manager from airwatch

AirWatch is helping businesses and public sector bodies to embrace the next generation of mobile working. With AirWatch, you can track all mobile assets across your estate, configure policies and settings, distribute apps and secure access to networks and resources all through our web-based console. AirWatch allows IT administrators to ensure devices are compliant with policies and monitor violations in real time. This empowers you to maximise your mobile investment by increasing IT efficiency and reducing costs associated with managing mobility. AirWatch is focused on the public sector, and has a dedicated team of account executives who understand the market, as well as a specific R&D team. Public sector-specific pricing models and discounts are available.

Provider	Proposed Solution	No. of End Point Devices	Cost per EPD	Additional Charges
AirWatch (Vmware)	K12 Cloud Subscription	001 - 100	<b>£7.00</b>	£1500 Vmware Airwatch K12 Suite Cloud Deployment One Time Fee
AirWatch (Vmware)	K12 On Premise Perpetual (incl. 1 year Maintenance per device)	101 - 250	<b>£16.00</b>	£2200 K12 On-Premise Deployment
AirWatch (Vmware)	Green On Premise Perpetual (incl. 1 year Maintenance per device)	251 - 500	<b>£16.00</b>	£2200 K12 On-Premise Deployment
AirWatch (Vmware)	K12 On Premise Perpetual (incl. 1 year Maintenance per device)	101 - 250	<b>£20.00</b>	£1600 Software install & training
AirWatch (Vmware)	Orange On Premise Perpetual (incl. 1 year Maintenance per device)	501 +	<b>£30.00</b>	£2300 Software install & training
AirWatch (Vmware)	Blue On Premise Perpetual (incl. 1 year Maintenance per device)	Any	<b>£40.00</b>	£3900 Software install & training

Contact the team at XMA who can advise on an appropriate MDM solution for your school.



# About optional MendIT insurance

MendIT Insurance is suitable for all makes and models of tablets and notebooks, providing protection against those everyday mishaps that occur at home, work or on holiday. Whether physical, liquid, fire or flood damage, MendIT insurance has you protected.

With an easy claims process and fully trained and accredited engineers, MendIT aim to have your device either repaired, or replaced and returned to you within the shortest time possible.

Examples of Accidental Damage can be dropping your device on to a hard surface, such as a wooden or concrete floor, resulting in a cracked/smashed screen/case. Liquid damage can consist of either a drinks spillage or caught in the rain.



## Provision and Process

- You will receive insurance documents and a policy number after product registration
- You will receive worldwide cover and no excess on the policy
- To make a claim online visit [www.compucover.co.uk/claims](http://www.compucover.co.uk/claims)
- Claims must be reported within 14 days of the event
- MendIT will arrange collect of the defective device, repair and return it to your location (UK nationwide)
- MendIT will incur all repair and logistical costs during this process
- Examples of accidental damage cover include drops, liquid damage and accidental breakage

MendIT Insurance must be purchased during the manufacturer's standard warranty period (check guidance with the device or on the manufacturer's website). Your policy will begin from the date you purchased your MendIT insurance.

MendIT is an Appointed Representative of Summit Insurance Services Limited, and regulated by the Financial Services Authority (FSA). Summit Insurance Services Ltd's FSA Register No. 300172

## Options available across all devices

### Accessories and Upgrades

We offer a whole range of accessories for mobile devices to ensure you get the most out of your purchase. From protective cases, to power adapters and batteries, earphones, headphones, keyboards, charging units, adapters to connect your device up to all sorts of displays and projectors, we have it all. There are new accessories appearing on the market all the time and we keep our ears close to the ground to make sure we can supply them for you. If you are looking for a device with additional storage or extra functionality, such as cellular connectivity, then we can offer these too.

### Leasing

XMA can provide a 2 or 3 year operating lease option for all devices, including accessories. With an operating lease you pay a consistent lease amount across 24 or 36 months and have various options available at the end of the period - you can buy the equipment at a Fair Market Value, return the equipment or extend the contract. The lease option includes insurance against accidental damage and theft.

### Insurance

When purchasing devices outright, XMA can provide options for accidental damage and theft insurance. The cover offered has no excess and the device is covered while at home and even on holiday.

### Warranty Extension

Every device offered on the framework includes a collect and return warranty, all administered by XMA via our helpline and online framework portal. XMA can extend the term of the warranty to 3 years and provide onsite options. Where data security is especially important we can provide options that allow you to retain the storage from a faulty device or have us destroy it onsite.

### Services

XMA can offer a number of services to assist in the deployment of mobile devices in your school or institution. We can asset tag or laser etch (minimum 10 units) your devices with asset numbers and your institution's logo, pre-configure your devices with applications and settings and store your device in our bonded warehouse for staged rollouts.

## Get Advice and Order

XMA's team in Glasgow can advise you on the devices available under this framework as well as associated accessories and services.

Contact the team by phone or e-mail using the details below.

Call **0845 688 8775** Monday to Friday, 09.00 - 17.30  
Visit [www.xma.co.uk/scotland](http://www.xma.co.uk/scotland)

Our dedicated ordering portal will be available soon, offering access to pricing, online ordering, order tracking and more. Watch this space.

## Delivery and Returns

Standard items will be delivered within 10 working days. XMA's customer service team can advise you on the status of your order and manage returns. Contact the team by phone or e-mail using the details below.

Call **0115 846 4656** Monday to Friday, 09.00 - 17.30  
Email [customer.services@xma.co.uk](mailto:customer.services@xma.co.uk)

## Framework Team

### Framework Account Managers

For advice on which of the framework devices is best for your institution, speak to our Framework Account Managers. This team can also provide help on any accessories and services that you require to go alongside them.

#### Scott Langan

[scott.langan@xma.co.uk](mailto:scott.langan@xma.co.uk)  
0115 846 4352

#### David Warren

[david.warren@xma.co.uk](mailto:david.warren@xma.co.uk)  
0115 846 4217

#### Martin Tamburrini

[martin.tamburrini@xma.co.uk](mailto:martin.tamburrini@xma.co.uk)  
0115 846 4219

#### Mark Walker

[mark.walker@xma.co.uk](mailto:mark.walker@xma.co.uk)  
0115 846 4218

## Order Management

If you have already placed an order and want an update or to make a change, contact our Glasgow based Order Management Specialist.

#### Helen Ross

[helen.ross@xma.co.uk](mailto:helen.ross@xma.co.uk)  
0115 846 4100

#### Ioana Calarasu

[ioana.calarasu@xma.co.uk](mailto:ioana.calarasu@xma.co.uk)  
0115 846 4118

## Framework Managers

If you have any issues that you need to escalate, and the Framework Account Managers can't help, then contact the Framework Managers who have overall responsibility for the framework.

#### Kenny Macniven

[kenny.macniven@xma.co.uk](mailto:kenny.macniven@xma.co.uk)  
0115 846 4221

## Technical Support and Dead On Arrival (DOA)

Every device offered on the framework includes a collect and return warranty. That means if something goes wrong that we can't help you with over the phone, we will arrange to have the device collected, repaired and returned to you. If a problem develops with a device purchased through the framework, call our help desk on the number below, ensuring you have the device in front of you and the serial number to hand. We may ask you to perform some basic troubleshooting that could get you back up and running immediately.

Call **0115 918 3540 Monday to Friday, 08.00 - 18.00**

If you prefer to e-mail us with details of the problem, use the address below.

[technical.support@xma.co.uk](mailto:technical.support@xma.co.uk)

These details should also be used to report any devices that are Dead On Arrival (DOA) i.e. they do not function as expected out of the box, within 30 days of delivery.

## Warranty Cover

### What is covered by standard warranty?

- Any hardware failure or defect under conditions of normal use during the 1 year life of the limited warranty
- A battery which has depleted to less than 50% of its capacity
- Any manufacturer options or accessories sold as standard at the original point of sale and which are specifically designed and authorized for the device under cover

### What is not covered by warranty?

- A battery that has a reduced capacity but still holding more than 50% of its charge
- Damage to the machine or lack of functionality caused by fluid or accidental damage
- Cosmetic damage
- Software and applications other than where exclusively supported by the manufacturer under their standard warranty
- Defective media retention – an enhanced warranty service is offered for institutions that require to maintain device storage or have it securely destroyed.

# We are XMA.

Ensure you have the most up-to-date framework buyer's guide by visiting the framework portal at [www.xma.co.uk/scotland](http://www.xma.co.uk/scotland)

If you have any questions relating to the framework contact us on the details below.



Call **0845 688 8775** E-mail [scotland@xma.co.uk](mailto:scotland@xma.co.uk)  
Visit [www.xma.co.uk/scotland](http://www.xma.co.uk/scotland) Follow us [@WeareXMA](https://www.instagram.com/wearexma)