



Public Works Agency
Alameda County

Daniel Woldesenbet, Ph.D., P.E., Director

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October 17, 2019

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A POOLED CONTRACT FOR TRUCKING SERVICES, MASTER
CONTRACT NO. 901807; AMOUNT: \$804,450

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent to execute Master Contract No. 901807 to provide trucking services to the Alameda County Public Works Agency for a three-year contract term of 12/1/2019 – 11/30/2022, in the pooled amount of \$804,450, with the following pool of contractors:

- A. Procurement Contract No. 19312, Bernardini Enterprises, Inc. (Principal: Joseph Bernardini; Location: Oakland); and
- B. Procurement Contract No. 19313, All City Trucking, Inc. (Principal: Roger Randhawa; Location: Oakland).

DISCUSSION/SUMMARY:

The Alameda County Public Works Agency (PWA) requires trucking services to perform routine hauling of road materials, household waste, green waste, slide material, rock, and other debris. In addition, PWA, in conjunction with Flood Control District (FCD), also relies on these services to support the relief effort in the event of disaster and emergency response, such as storm damage and the like.

The contractors will provide various types of trucks suitable for each hauling task and licensed drivers with experience to perform the hauling services. The contractors have the responsibility to haul materials and debris to a location specified by PWA and FCD within Alameda County boundaries.

PWA and FCD will assign hauling tasks to either contractor deemed suitable for the job at hand. Contractors will charge for hauling services based on the agreed upon hourly rates.

SELECTION CRITERIA/PROCESS:

PWA has determined that Alameda County does not currently have sufficient resources required to provide trucking services to meet the hauling needs of PWA and FCD.

PWA worked with General Services Agency (GSA)-Procurement to develop a Request for Quotation (RFQ), which was released on August 5, 2019, posted to GSA Current Contracting Opportunities website for approximately 38 days, and sent to subscribers at the E-Gov Goods and Services, including certified Small Local Emerging Businesses (SLEB). The RFQ was also advertised in The Inter-City Express on August 8, 2019, and in the Alameda Times-Star on August 10, 2019. One networking/bidders conference was held.

On September 12, 2019, four responses to the RFQ were received and evaluated by GSA-Procurement and PWA. Two responses were disqualified for submitting an incomplete bid. The remaining two responses met the RFQ's requirements and are recommended for award.

Bernardini Enterprises, Inc., a local vendor, agreed to subcontract 20% to Ajit Trucking, a certified SLEB (Principal: Chera Yadwinder; Location: Hayward; Certified Small: 19-00059; Expiration: 6/30/2020). All City Trucking, Inc. is a certified SLEB (Principal: Roger Randhawa; Location: Oakland; Certified Small: 10-00034; Expiration: 4/30/2021).

The following is a summary of the evaluation:

<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>Small</i>	<i>Bid Price</i>
<i>Bernardini Enterprises, Inc.</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>N</i>	<i>\$766,500</i>
<i>All City Trucking, Inc.</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>Y</i>	<i>\$804,450</i>

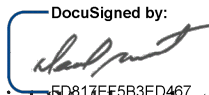
FINANCING:

Appropriations for this contract are included in the PWA Fiscal Year 2019-20 Approved Budget, and will be requested in future budget years. There will be no increase in net County cost.

VISION 2026 GOAL:

Reliable and efficient hauling and trucking services within Alameda County boundaries meet the 10X goal pathways of **Employment for All** in support of our shared vision of a **Thriving and Resilient Population**.

Respectfully Submitted,

DocuSigned by:


Daniel Woldesenbet, Ph.D., P.E.
Director of Public Works



Willie A. Hopkins, Jr.
Director, General Services Agency

Attachment

WAH\BS\ar\I:\Board Letters\Purchasing\FY 2019-20\901807 BL Trucking Services.docx

cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY
TRUCKING SERVICES
MASTER CONTRACT No. 901807
12/1/2019 – 11/30/2022

<i>Vendor</i>	<i>Location</i>	<i>Estimated Contract Pooled Amount</i>	<i>Local Participation (%)</i>	<i>SLEB Participation (%)</i>
<i>All City Trucking, Inc. (Small) Certification #10-00034 Valid through 4/30/21</i>	<i>1941 Jackson Street Suite 6 Oakland, CA 94612</i>	<i>\$804,450</i>	<i>100%</i>	<i>100%</i>
<i>Bernardini Enterprises, Inc.</i>	<i>745 Kevin Court Oakland, CA 94621</i>		<i>100%</i>	<i>20%</i>

<i>SLEB Subcontracting Information</i>		
<i>Ajit Trucking Chera Yadwinder, Owner (Small) Certification No. 19-00059 Expiring 6/30/2020</i>	<i>2602 Darwin Street, Hayward, CA 94538</i>	<i>20%</i>