










Get Blue Carpet SPIFs on HP Printers! August Offer!

| Product | Product Description | Prod Number | Key Features | MSRP with IR (Instant Rebate) | Printer SPIF | 3yr Care Pack |
|---|---|--|--|-------------------------------|--------------|--|
| BLUE CARPET SPIFS ON SMART BUY PRINTERS | | | | | | |
|  | HP LaserJet P3015n | CE527A | 1. Print up to 42ppm 2. 600-sheet input paper tray & capacity up to 1,600 3. 4-line LCD display | \$599 | \$50 | 3yr NBD Exchange UP871E |
|  | HP LaserJet P4014dn | CB512A | 1. Print up to 45ppm 2. 600-sheet input paper tray & capacity up to 3,600 3. "Show-Me-How" control-panel features | \$879 | \$80 | 3y 4hr 13x5 UK652E |
|  | HP LaserJet P4515n | CB514A | 1. Print up to 62ppm 2. 802.1x network for security 3. Print on a variety of media, up to legal size | \$1599 | \$190 | 3y 4hr 9x5 UJ519E |
|  | HP Color LaserJet CP4025n | CC489A | 1. Print up to 35ppm 2. Four line display control panel 3. Built-in automatic two-sided printing | \$1199 | \$120 | 3y4hr13x5 UG829E |
|  | HP LaserJet M4345xs MFP | CB427A | 1. Print up to 45ppm 2. 50-sheet automatic document feeder (ADF) 3. HP JetDirect Fast Ethernet embedded print server | \$4969 | \$400 | 3yr NBD Onsite, U4845E |
|  | HP Color LaserJet CM3530fs MFP | CC520A | 1. Print up to 31ppm 2. External USB host port for font cards or third-party solutions 3. Intuitive Easy Select color touchscreen control panel | \$2999 | \$240 | 3yr 4h 9x5, UL358E |
| \$50 BLUE CARPET SPIFS ON ALL OFFICEJET PRO PRINTERS | | | | | | |
|  | All HP Officejet Pro 8000, 8500 Series and HP Officejet 7500 | CB092A C9297A CM755A CM756A CM758A C9309A | 1. Spend less for business colour 2. Make a long-lasting impression and produce vivid, fast drying, professional prints 3. Print without a PC using web-connected solutions 4. Use less energy, reduce costs and save resources | | \$50 | 3yr NBD Exchange UQ209E 3yr NBD Exchange UQ212E |

- Blue Carpet SPIFs are subject to change
- Blue Carpet claims will be split – 80% sales representative / 20% partner company

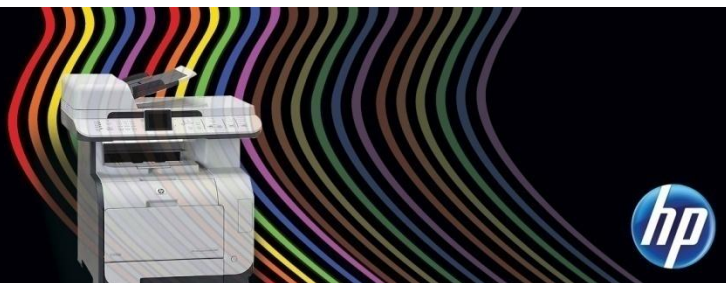


FOCUS ON IPG

Imaging and Printing Newsletter from HP

HIGHLIGHTS

August 2011



WELCOME!

We love to hear from you! Send your feedback to canadaipgmarketing@hp.com.

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HIGHLIGHTS

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Resellers can WIN: HP Canada Commercial Promotions Survey

In an effort to improve the communication and effectiveness of HP Canada commercial promotions, we are conducting a survey. We hope to gain important insight from our reseller community. Please keep in mind that this is a cross Business Unit initiative involving the various HP business groups.

The HP Canada Commercial Promotions Survey will run until August 19, 2011. This survey is very short and will take just over five minutes to complete. Responses will be kept strictly confidential, so please be very candid.

All partners who complete the survey will automatically be entered into a draw for one of three \$25 Starbucks gift cards.

To complete the survey click [here](#)

Reminder! Software Support Care Packs

Software Support Care Packs will be available for HP ePrint Enterprise licenses starting July 1st, 2011. HP Access Control and Troy Software Support Care Packs were launched since May 1st, 2011. The sale of the licenses and Care Packs are only available through Certified HP OPS Partners at this time.

Service benefits include: Access to technical resources, problem analysis & resolution, escalation management, license to use software updates, software product documentation updates, installation advisory support, software features & operational support, remote access, problem isolation, access to electronic support information & services and HP recommended software & documentation updates method.

Software Support Care Packs are mandatory for software customers. They are available in 1 or 3 year durations for coverage windows of 9 hrs a day, 5 days a week and are based on the number of SW licenses purchased by the customer. Please visit Care Pack Central for more details: www.hp.com/go/cpc (Choose Canada and click on double arrows to ensure Canadian pricing and SKUs -> Under 2, choose Software -> Imaging and Printing Software)

New Blue Carpet Education Modules

Please check out our new Blue Carpet education modules! We have three new modules this month that take less than 20 minutes. Take a short quiz afterwards and win \$\$\$. See [page 3](#) for more detail.

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Imaging and Printing Newsletter from HP
TRAINING
August 2011






IPG Sales & Technical Training

Note there are no IPG Sales Technical training sessions offered during the month of August.

Blue Carpet Education

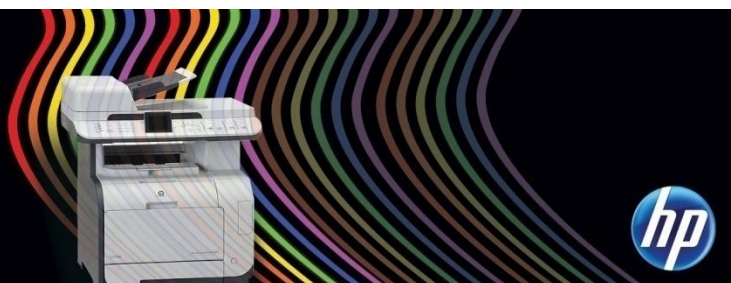
Increase your knowledge of HP products and solutions by taking online training modules. These modules take less than 20 minutes and include a short quiz. Sales Representatives can earn \$\$ for every module successfully taken.

| Available Tests | Maximum Reward Dollars: |
|-------------------------------------|---|
| Introducing the CP5225 & CP5525 | \$8  |
| IPG Expressway Module | \$8  |
| IPG SMB Single Function Overview | \$8  |
| IPG OfficeJet Pro | \$8 |
| IPG Product Overview Spring 2011 | \$10 |
| IPG Commercial Support Training | \$8 |
| HP ePrint Technology | \$8 |
| Carbon Footprint Calculator for IPG | \$8 |
| HP Supplies Value Proposition | \$8 |

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Imaging and Printing Newsletter from HP
PROMOTIONS

August 2011



Trade-in and Save Offer and Instant Rebates

- This offer is **COMBINABLE** with Instant Rebates!
- Instant Rebate Promotion timeframe: **August 3, 2011 through August 31, 2011**
- Trade-in and Save promotion timeframe: **January 1 through December 31, 2011**

| Product Description | Product number | Instant Rebates | | Trade-in and Save | | Total rebates available on hardware | Trade-in Care Pack Cash-back |
|------------------------------------|----------------|------------------|----------------|-------------------|------------------------|-------------------------------------|------------------------------|
| | | Promotion number | Instant Rebate | Trade-in Rebate | Non-HP Bonus Cash-back | | |
| HP LaserJet Pro P1606dn Printer | CE749A | 86992928 | \$40 | – | – | \$40 | – |
| HP LaserJet P2035 Printer | CE461A | | – | \$50 | \$25 | \$75 | \$10 /\$20 |
| HP LaserJet P2035n Printer | CE462A | 86992928 | \$110 | \$50 | \$25 | \$185 | \$10 /\$20 |
| HP LaserJet P2055dn Printer | CE459A | 86992928 | \$150 | \$50 | \$25 | \$225 | \$10 /\$20 |
| HP LaserJet P3015dn Printer | CE528A | 86994153 | \$400 | – | – | \$400 | – |
| HP LaserJet P3015x Printer | CE529A | – | – | \$250 | \$50 | \$300 | \$30/\$40/\$55 |
| HP LaserJet P4015dn Printer | CB526A | – | – | \$350 | \$50 | \$400 | \$40/\$55/\$70 |
| HP LaserJet P4515tn Printer | CB515A | 86994153 | \$400 | – | – | \$400 | – |
| HP LaserJet P4515x Printer | CB516A | – | – | \$450 | \$50 | \$500 | \$50/\$75/\$100 |
| HP Color LaserJet CP1025nw Printer | CE914A | 86992928 | \$110 | – | – | \$110 | – |
| HP Color LaserJet CP2025n Printer | CB494A | 86992928 | \$120 | \$50 | \$25 | \$195 | \$10 |
| HP Color LaserJet CP2025dn Printer | CB495A | 86992928 | \$150 | \$50 | \$25 | \$225 | \$10 |
| HP Color LaserJet CP2025x Printer | CB496A | – | – | \$50 | \$25 | \$75 | \$10 |
| HP Color LaserJet CP4525dn Printer | CC494A | 86994153 | \$500 | \$250 | \$50 | \$800 | \$60/\$90/\$115 |
| HP Color LaserJet CP4525xh Printer | CC495A | 86994153 | \$500 | – | – | \$500 | – |
| HP Color LaserJet CP5225n Printer | CE711A | 86994153 | \$500 | – | – | \$500 | – |
| HP Color LaserJet CP5225dn Printer | CE712A | 86994153 | \$500 | \$150 | \$50 | \$700 | \$50/\$75/\$100 |
| HP Color LaserJet CP5525xh Printer | CE709A | 86994153 | \$500 | – | – | \$500 | – |
| HP Color LaserJet CP5525n Printer | CE707A | 86994153 | \$500 | – | – | \$500 | – |
| HP Color LaserJet CP5525dn Printer | CE708A | 86994153 | \$500 | \$250 | \$50 | \$800 | \$150/\$200/\$250 |
| HP Color LaserJet CP6015dn Printer | Q3932A | 86994153 | \$1,000 | – | – | \$1,000 | – |
| HP Color LaserJet CP6015x Printer | Q3933A | 86994153 | \$1,000 | – | – | \$1,000 | – |
| HP Color LaserJet CP6015xh Printer | Q3934A | 86994153 | \$1,000 | – | – | \$1,000 | – |
| HP LaserJet Pro M1217nfw MFP | CE844A | 86992928 | \$70 | – | – | \$70 | – |
| HP LaserJet M2727nf MFP Printer | CB532A | – | – | \$50 | \$25 | \$75 | \$15/\$20 |
| HP LaserJet M3035xs MFP Printer | CC477A | – | – | \$250 | \$50 | \$300 | \$65/\$95/\$125 |
| HP LaserJet M4345xs MFP Printer | CB427A | – | – | \$550 | \$50 | \$600 | \$100/\$120/\$185 |

Note: Promotions are available while quantities last and for shipments within the promotional period. Promotions may be terminated or extended by HP at its sole discretion without prior notice. Please visit www.hp.ca/tradeandsave for complete promotion terms and conditions.

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August 2011



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| HP Color LaserJet CM2320nf MFP | CC436A | - | - | \$50 | \$25 | \$75 | \$20 |
| HP Color LaserJet CM2320fxi MFP | CC435A | - | - | \$50 | \$50 | \$100 | \$20 |
| HP Color LaserJet CM3530 MFP Printer | CC519A | 86994153 | \$500 | - | - | \$500 | - |
| HP Color LaserJet CM3530fs MFP Printer | CC520A | - | - | \$400 | \$50 | \$450 | \$75/\$100/\$150 |
| HP Color LaserJet CM4540fsk MFP | CC421A | - | - | \$700 | \$50 | \$750 | \$150/\$215/\$300 |
| HP LaserJet M5035xs MFP Printer | Q7831A | 86994153 | \$1,000 | - | - | \$1,000 | - |
| HP LaserJet M3035mfp Printer | CC476A | 86994153 | \$650 | - | - | \$650 | - |
| HP LaserJet M5035x MFP Printer | Q7830A | - | \$1,000 | - | - | \$1,000 | - |

- Instant Rebate Promotion timeframe: **August 1, 2011 through August 31, 2011**

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|---|----------------|------------------|----------------|-------------------|------------------------|-------------------------------------|------------------------------|
| | | Promotion number | Instant Rebate | Trade-in Rebate | Non-HP Bonus Cash-back | | |
| HP Photosmart eStation All-in-One* | CQ140A | - | - | \$50 | \$10 | \$60 | \$15 |
| HP Photosmart Premium Fax e-AiO * | CQ521A | - | - | \$50 | \$10 | \$60 | \$15 |
| HP Officejet 7500A e-AiO - E910a* | C9309A | - | - | \$50 | \$25 | \$75 | \$15 |
| HP Officejet Pro 8500A e-All-in-One Printer | CM755A | 86909194 | \$150 | \$50 | \$25 | \$225 | \$15 |
| HP Officejet Pro 8500A Plus e-AiO-A910g | CM756A | - | - | \$50 | \$25 | \$75 | \$15 |
| HP Officejet Pro 8500A Prem e-AiO-A910n | CM758A | - | - | \$50 | \$25 | \$75 | \$15 |
| HP Photosmart e-All-in-One Printer - D110a | CN731A | 86909323 | \$60 | - | - | \$60 | - |
| HP Photosmart Prem e-AiO Printer - C310a | CN503A | 86909323 | \$100 | - | - | \$100 | - |
| HP ENVY 100 e-AiO Printer - D410a | CN517A | 86909323 | \$150 | - | - | \$150 | - |
| HP Officejet 6500A Plus e-AiO - E710n | CN557A | 86909323 | \$70 | - | - | \$70 | - |

Note: Promotions are available while quantities last and for shipments within the promotional period. Promotions may be terminated or extended by HP at its sole discretion without prior notice. Please visit www.hp.ca/tradeandsave for complete promotion terms and conditions.

* Please note that SKUs: CQ140A, CQ521A, C9309A are eligible for trade-in rebates as of February 1, 2011.

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Imaging and Printing Newsletter from HP
BLUE CARPET

August 2011



What is Smart Buy?

- Hard-priced **promotional** discount program on selected SKUs for an indefinite period
- List price is reduced to instantly achieve desired price, versus Instant Rebates
- Smart Buy SKUs are priced right to sell against the targeted competitive SKUs without Big Deal discounts
- No additional discounts are allowed on the Smart Buy SKUs (e.g. Big Deal, Public Sector, NMSO, etc.)

Blue Carpet SPIFs

- HP is offering the Blue Carpet SPIFs on Smart Buy printers in August 2011!
- For more information, visit www.bluecarpet.com



Our partnership is your advantage.

| Smart Buy Product Description | Smart Buy Product No. | Suggested Step-up from | Smart Buy List (MSRP) | Compelling Reasons to Step-Up for | Target SKU | Blue Carpet SPIF |
|--|-----------------------|------------------------|-----------------------|--|--------------------|------------------|
| HP LaserJet P3015n Printer | CE527A | P2055dn | \$599 | Better monthly recommended volume; Better CPP; Available finishing options | Lexmark E360d E460 | \$50 |
| HP LaserJet P4014dn Printer | CB512A | P3015dn | \$879 | Better monthly recommended volume; Better CPP; Available finishing options | Lexmark T650 | \$80 |
| HP LaserJet P4515n Printer | CB514A | P4014n | \$1,599 | Better monthly recommended volume; Improved network security (IPsec, PIN numeric pad); Better CPP (Available High Capacity Toner); Available finishing options | Lexmark T654 | \$190 |
| HP Color LaserJet CP4025N Printer | CC489A | CP3525n | \$1,199 | Better monthly recommended volume, Improved network security (IPsec); Better CPP; Available finishing options | Xerox 6360 | \$120 |
| HP Color LaserJet CM3530fs MFP Printer | CC520A | CM2320fxi | \$2999 | Better monthly recommended volume, better CPP; Improved color handling | Xerox 8560 | \$240 |
| HP LaserJet M4345xs MFP Printer | CB427A | M3035xs | \$4969 | Better monthly recommended volume, 2 more paper trays; better CPP | Xerox 4150 | \$400 |

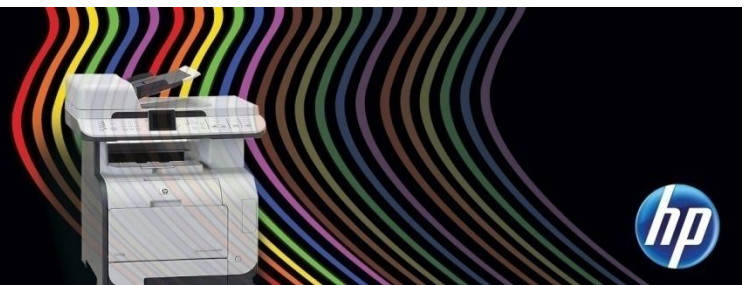
Notes:

- Blue Carpet SPIFs are effective August 1, 2011 to August 31, 2011 and are subject to change.
- Blue Carpet claims will be split – 80% sales representative / 20% partner company.
- Must be an authorized HP Reseller to receive Blue Carpet SPIFs

FOCUS ON IPG

Imaging and Printing Newsletter from HP
BLUE CARPET

August 2011



SPIFs on all Officejet Pro printers!

| Product Description | Product No. | Suggested Step-up from | MSRP | Key Features | Blue Carpet SPIF |
|--|-------------|------------------------|----------|--|------------------|
| HP Officejet 7500A WF AiO Prntr E910a | C9309A | OJ Pro K8600DN | \$299.99 | 1. Print up to 33ppm 2. Print from 3x5 to 13x19 inches 3. Copy a 2-sided identification card on to one side of a page using the ID copy feature | \$50 |
| HP Officejet Pro 8000 Series Printer | CB092A | OJ Pro K5400 | \$169.99 | 1. Print up to 35ppm 2. Automatic two-sided printing 3. Save up to 50% per colour page compared to lasers | \$50 |
| HP Officejet Pro 8000 Wireless Srs Prntr | C9297A | OJ Pro K5400DN | \$199.99 | 1. Print up to 35ppm 2. Automatic two-sided printing 3. Wireless connectivity | \$50 |
| HP Officejet Pro 8500A eAiO A910a | CM755A | OJ Pro L8500 | \$299.99 | 1. Print up to 35ppm 2. Print from the web and mobile devices 3. Copy a 2-sided identification card on to one side of a page using the ID copy feature | \$50 |
| HP Officejet Pro 8500A Plus eAiO A910g | CM756A | OJ Pro 8500A | \$399.99 | 1. Print up to 35ppm 2. Print from the web and mobile devices 2. ID copy feature + Copy Fix: automatic e-skew and frame removal on black copy on glass bed | \$50 |
| HP Officejet Pro 8500A Prmr eAiO A910n | CM758A | OJ Pro 8500 Plus | \$499.99 | 1. Print up to 35ppm 2. Print from the web and mobile devices 3. ID copy feature + Copy Fix: automatic e-skew and frame removal on black copy on glass bed | \$50 |

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Imaging and Printing Newsletter from HP

BLUE CARPET

August 2011



Sizzling Hot Summer IPG Care Pack Blue Carpet SPIF Promotion!

From August 1 to October 31, 2011 earn 50% more Blue Carpet spiffs on the sale of any commercial IPG 4 yr, 5 yr, Post Warranty, Installation or Maintenance Kit Replacement Service Care Pack! If you are a HP SMB Elite Partner, earn an extra top up on the sale of a 3 year IPG Care Pack!

Sell more to earn more! Stock up your blue carpet accounts with money to spend over the summer today!

Below are some samples of SPIF payouts:

| Care Pack SKU | Care Pack description | Blue Carpet SPIF |
|---------------|--|------------------|
| UP838E | HP 3y Nbd ClrLaserJet CM6049 MFP HW Supp | \$37 |
| UV249E | HP 3y Nbd LaserJet M5039 MFP HW Supp | \$24 |
| UP845E | HP 3y Nbd LaserJet M9059 MFP HW Supp | \$33 |
| UN412E | HP 3y Nbd Designjet 4020 HW Supp | \$24 |
| UD644E | HP 3y Nbd Designjet 4500MFP HW Supp | \$50 |
| UN397E | HP 3y Nbd Designjet 4520 HW Supp | \$34 |
| UL412PE | HP 1yPWNbd + DMR CLJ CM6040/6030MFP Supp | \$42 |
| UL400PE | HP 1yPWNbd + DMR Clr LsrJet 9500MFP Supp | \$67 |
| UV285PE | HP 2y PW Nbd CLJ CM4540MFP HW Support | \$37 |
| UT828PE | HP 2y PW Nbd CLJ4730/CM4730MFP HW Supp | \$39 |
| UJ528E | HP 4y Nbd LsrJt M9040/9050 MFP HW Supp | \$87 |
| UJ166E | HP 4y NbdClrLsrJt CM6030/40 MFP HW Supp | \$112 |
| UQ494E | HP 5y 4h13x5 Color LaserJet CP5225 Supp | \$31 |
| UV265E | HP 5y Nbd CLJ CM4540 MFP HW Support | \$66 |
| UD645E | HP 4y Nbd Designjet 4500MFP HW Supp | \$132 |
| UE704E | HP 4y Nbd Designjet 10000 HW Supp | \$379 |
| UX888E | HP 5y Nbd Designjet Z6200-60inch HW Supp | \$126 |
| UX907E | HP 5y Nbd Designjet T2300eMFP HW Support | \$93 |
| UX922E | HP 5y Nbd Color Dsnjt T7100 HW Support | \$115 |
| UE697E | HP Mk Repl Designjet 9000/10000 SVC | \$42 |
| UH376E | HP MKRepl ScanAxis DsnjtZ2100 24-in SVC | \$22 |
| UA311E | HP MKRepl LJ4240/4250/4350 Fuser110V SVC | \$12 |

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SALES RESOURCES

August 2011







Sales collateral, tools and more!

| Sales Collateral | Publication number |
|--|--|
| Order FREE collateral via the Marketing Toolkit on HP Partner Portal at www.hp.com/partners/toolkit – click the Literature Ordering link | |
| HP Purchase Edge Member Brochure | 4AA0-0073ENVC |
| HP Supplies Compatibility Guide | 4AA0-9111ENUC |
| The Hidden Cost of Printing | 4AA1-6923ENVC |
| HP Care Pack Services Reference Playbook | 4AA2-1819ENA |
| Recommended IPG Consumer HP Care Pack Services | www.hp.com/partners/ca |
| Sales Tools | URL |
| Carbon Footprint Calculator | www.hp.com/go/carbonfootprint |
| Care Pack Lookup Tool | www.hp.com/go/cpc |
| Colour Access Control | www.hp.com/sbso/productivity/color/access/index.html |
| Colour Printing Centre | www.hp.com/go/inhouse |
| Find a Replacement Printer Tool | www.hp.ca/findaprinter |
| HP Commercial Web Assets Program | www.hp.ca/go/isellhp |
| HP Competitive Comparison Centre | www.hp.ca/comparisoncentre |
| HP LaserJet Multifunction Products Portal | www.hp.ca/mfp |
| HP Printing Sales Guide | http://ljb.deckmanager.com/registration/ |
| HP Pays You Back Microsite | pyb.hpchanneltools.com/index.html |
| HP Trade-in and Save | tias.hpchanneltools.ca/ |
| Imaging and Printing eIRGs | eirg.hpipgproducts.com/ |
| IPG Expressway on Partner Portal | www.hp.ca/ipgexpress |
| MFP Printer Reseller Co-op Kit | printerplus.hpchanneltools.com/ |
| MFP Product Demos and Simulations | www.hp.com/go/usemymfp |
| MFP Smart Tools | smartmfp.hpchanneltools.com/ |
| Suppliesinfo | www.suppliesinfo.com |
| Total Cost of Ownership | www.hptco.com |
| Customer Offers | URL |
| 0% Financing. 100% HP. | www.hp.ca/smbfinancing |

Recommended "Commercial" HP Care Pack Services—Imaging and Printing

AUGUST 2011

| | Product Family | PK | Series | Standard Warranty | Recommended HP Care Pack | Part number | GM list price | HP Installation Services | Part number | GM list price | | |
|--|-----------------------------------|--|---|--------------------|-------------------------------|--------------------------|----------------------|--------------------------|-------------|--------------------------|--------|----------|
|  | HP ScanJet | 48 | Pa 1000 | 1yr exchange | 3yr nextday exchange | UT49E | \$61.00 | Single Unit Installation | UH375E | \$186.00 | | |
| | | 48 | N6010 / N6310 / Pa 3000 | 1yr exchange | 3yr nextday exchange | UH260E | \$86.00 | Single Unit Installation | UH375E | \$186.00 | | |
| | | 48 | 7650 / N7710 | 1yr exchange | 3yr nextday exchange | UH250E | \$161.00 | Single Unit Installation | UG837E | \$374.00 | | |
| | | 48 | 7800 / 5000 | 1yr exchange | 3yr nextday exchange | UH370E | \$186.00 | Single Unit Installation | UG837E | \$374.00 | | |
| | | 48 | N6350 / B270 | 1yr exchange | 3yr nextday exchange | UH939E | \$211.00 | Single Unit Installation | UG837E | \$374.00 | | |
| | | 48 | 7000 | 1yr exchange | 3yr nextday exchange | UH477E | \$249.00 | Single Unit Installation | UG837E | \$374.00 | | |
| | | 48 | N8420 / N8460 / 7500 | 1yr exchange | 3yr nextday exchange | UH937E | \$311.00 | Single Unit Installation | UG837E | \$374.00 | | |
| | | 48 | 7000s | 1yr exchange | 3yr nextday exchange | UG489E | \$561.00 | Single Unit Installation | UG487E | \$374.00 | | |
| | | 48 | N4000 | 1yr nextday onsite | 3yr nextday onsite | UT433E | \$1,049.00 | Single Unit Installation | UJ992E | \$624.00 | | |
| | | 48 | N6120 | 1yr return to HP | 3yr nextday onsite | UJ990E | \$1,124.00 | Single Unit Installation | UJ992E | \$624.00 | | |
| | | 6A | P2005/P2055 | 1yr return to HP | 3yr nextday exchange | UK929E | \$74.00 | Single Unit Installation | UC110E | \$211.00 | | |
| | | PG | P3015 | 1yr nextday onsite | 3yr nextday exchange | UP871E | \$199.00 | Single Unit Installation | UC742E | \$249.00 | | |
| | | PG | F4014 | 1yr nextday onsite | 3yr nextday onsite | UK523E | \$274.00 | Single Unit Installation | UC742E | \$249.00 | | |
| | | PG | F4015 | 1yr nextday onsite | 3yr nextday onsite | H5479E | \$436.00 | Single Unit Installation | UC742E | \$249.00 | | |
| PG | F4515 | 1yr nextday onsite | 3yr nextday onsite | US16E | \$624.00 | Single Unit Installation | UC742E | \$249.00 | | | | |
| PG | 4350 / 5200 | 1yr nextday onsite | 3yr nextday onsite | UJ449E | \$624.00 | Single Unit Installation | UC742E | \$249.00 | | | | |
| PG | 9040 / 9050 | 1yr nextday onsite | 3yr nextday onsite | H7694E | \$1,624.00 | Single Unit Installation | H7621E | \$624.00 | | | | |
|  | HP LaserJet MFPs | MA | M1322 MFP | 1yr return to HP | 3yr nextday exchange | L9810E | \$186.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | | MA | M2727 MFP | 1yr return to HP | 3yr nextday exchange | H5471E | \$234.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | | T2 | QM101s / QM1312 MFP | 1yr return to HP | 3yr nextday exchange | UE201E | \$186.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | | T2 | QM2320 MFP | 1yr nextday onsite | 3yr nextday onsite | UJ574E | \$249.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | | T2 | 2800 AIO | 1yr nextday onsite | 3yr nextday onsite | UK337E | \$324.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | | CS | M3027 MFP | 1yr nextday onsite | 3yr nextday onsite | UF05E | \$749.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | CS | M3035 MFP | 1yr nextday onsite | 3yr nextday onsite | UE685E | \$811.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | CS | M4345 MFP | 1yr nextday onsite | 3yr nextday onsite | H7668E | \$1,349.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | CS | M4555 MFP | 1yr nextday onsite | 3yr nextday onsite | HM909E | \$1,249.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | CS | M5025 MFP | 1yr nextday onsite | 3yr nextday onsite | UE719E | \$1,499.00 | Single Unit Installation | U2014E | \$499.00 | | |
| | | CS | M5035 MFP | 1yr nextday onsite | 3yr nextday onsite | UE670E | \$1,499.00 | Single Unit Installation | U2014E | \$499.00 | | |
| | | CS | M9040 MFP / M9050 MFP | 1yr nextday onsite | 3yr nextday onsite | H7700E | \$2,374.00 | Single Unit Installation | U2014E | \$499.00 | | |
| | | ST | OM2530 MFP | 1yr nextday onsite | 3yr nextday onsite | UK937E | \$1,249.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | ST | OM4540 MFP | 1yr nextday onsite | 3yr nextday onsite | LV259E | \$1,999.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | ST | Color LJ OM4730 MFP | 1yr nextday onsite | 3yr nextday onsite | HC113E | \$2,124.00 | Single Unit Installation | U2010E | \$436.00 | | |
| | | ST | Color LJ OM6000 / OM6040 MFP | 1yr nextday onsite | 3yr nextday onsite | UJ165E | \$4,349.00 | Single Unit Installation | U2014E | \$499.00 | | |
| | |  | HP Color LaserJet | LY | CP0225s | 1yr return to HP | 3yr nextday exchange | UL385E | \$124.00 | Single Unit Installation | H3110E | \$211.00 |
| | | | | AK | CP3505 | 1yr nextday onsite | 3yr nextday onsite | UB037E | \$311.00 | Single Unit Installation | H3110E | \$211.00 |
| | | | | AK | CP3525s | 1yr nextday onsite | 3yr nextday onsite | UL367E | \$286.00 | Single Unit Installation | H3110E | \$211.00 |
| | | | | AK | CP4005 / CP4025s | 1yr nextday onsite | 3yr nextday onsite | UC825E | \$499.00 | Single Unit Installation | H2872E | \$374.00 |
| AK | CP4525s | | | 1yr nextday onsite | 3yr nextday onsite | US186E | \$749.00 | Single Unit Installation | H2872E | \$374.00 | | |
| AK | 4700 | | | 1yr nextday onsite | 3yr nextday onsite | H3113E | \$749.00 | Single Unit Installation | H2872E | \$374.00 | | |
| AK | CP5225 | | | 1yr nextday onsite | 3yr nextday onsite | UT431E | \$624.00 | Single Unit Installation | H2872E | \$374.00 | | |
| AK | CP5525 | | | 1yr nextday onsite | 3yr nextday onsite | UP94E | \$1,749.00 | Single Unit Installation | H2872E | \$374.00 | | |
| AK | 5550 | | | 1yr nextday onsite | 3yr nextday onsite | H5349E | \$2,061.00 | Single Unit Installation | H2872E | \$374.00 | | |
| AK | CP6015 | | | 1yr nextday onsite | 3yr nextday onsite | UJ177E | \$1,749.00 | Single Unit Installation | H2872E | \$374.00 | | |
|  | HP DesignJet series | | | 30 | 110 / 130 | 1yr nextday onsite | 3yr nextday onsite | UJ477E | \$536.00 | Single Unit Installation | UC744E | \$374.00 |
| | | | | 30 | 111 | 1yr nextday onsite | 3yr nextday onsite | LV230E | \$536.00 | Single Unit Installation | UC744E | \$374.00 |
| | | | | 30 | 7610 | 1yr nextday onsite | 3yr nextday onsite | UG750E | \$936.00 | Single Unit Installation | H4518E | \$536.00 |
| | | | | 30 | 7620 34" | 1yr nextday onsite | 3yr nextday onsite | US263E | \$749.00 | Single Unit Installation | H4518E | \$536.00 |
| | | 30 | 1770 34" | 1yr nextday onsite | 3yr nextday onsite | UJ957E | \$999.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 1770 44" | 1yr nextday onsite | 3yr nextday onsite | US251E | \$1,061.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 1790 34" | 1yr nextday onsite | 3yr nextday onsite | HP596E | \$811.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 1790 44" | 1yr nextday onsite | 3yr nextday onsite | HP998E | \$1,061.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T2300s MFP (New) | 1yr nextday onsite | 3yr nextday onsite | UM91E | \$2,811.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T1100 MFP / T1120 HDAMFP | 1yr nextday onsite | 3yr nextday onsite | UH467E | \$4,419.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T1120 SDAMFP | 1yr nextday onsite | 3yr nextday onsite | UN082E | \$3,611.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T1200 44" | 1yr nextday onsite | 3yr nextday onsite | US237E | \$1,624.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T1200 HDAMFP | 1yr nextday onsite | 3yr nextday onsite | UT911E | \$5,499.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T1300 44" | 1yr nextday onsite | 3yr nextday onsite | HP578E | \$1,624.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 4500mb | 1yr nextday onsite | 3yr nextday onsite | UD644E | \$5,124.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 4500 | 1yr nextday onsite | 3yr nextday onsite | UN097E | \$3,499.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 4520 Scanner | 1yr nextday onsite | 3yr nextday onsite | UL639E | \$2,124.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 4530 Scanner | 1yr nextday onsite | 3yr nextday onsite | UT932E | \$2,749.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | 4520 HDAMFP | 1yr nextday onsite | 3yr nextday onsite | UN067E | \$5,624.00 | Single Unit Installation | H4518E | \$536.00 | | |
| | | 30 | T7100 Color | 1yr nextday onsite | 3yr nextday onsite | UM919E | \$3,499.00 | Single Unit Installation | H4518E | \$536.00 | | |
| 30 | T7100 Mono | 1yr nextday onsite | 3yr nextday onsite | UM937E | \$2,499.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| 30 | 26200 42" | 1yr nextday onsite | 3yr nextday onsite | LV289E | \$3,124.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| 30 | 26200 60" | 1yr nextday onsite | 3yr nextday onsite | UM882E | \$3,811.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| 30 | Z2100 series | 1yr nextday onsite | 3yr nextday onsite | UF017E | \$1,374.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| 30 | Z3100 series/Z3200 34"/44" | 1yr nextday onsite | 3yr nextday onsite | UF035E | \$1,749.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| 30 | Z5200 44" | 1yr nextday onsite | 3yr nextday onsite | LV210E | \$1,749.00 | Single Unit Installation | H4518E | \$536.00 | | | | |
| | HP Office Jet Pro | 15 | OfficeJet Pro 8000 Enterprise | 1yr return to HP | 3yr nextday exchange | HN899E | \$86.00 | Single Unit Installation | H3110E | \$211.00 | | |
| | HP Digital Sender | MC | 9250C | 1yr nextday onsite | 3yr nextday onsite | U4659E | \$1,499.00 | N/A | N/A | N/A | | |
| | DASH Direct Access Support | 06 | 2nd Level Phone Support for Commercial Printers | N/A | 1 Year 24x7 DASH 50 Incidents | UA791E | \$2,730.00 | N/A | N/A | N/A | | |

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