Get Blue Carpet SPIFs on HP Printers! August Offer!

Product	Product Description	Prod Number	Key Features	MSRP with IR (Instant Rebate)	Printer SPIF	3yr Care Pack
	В	LUE CARP	ET SPIFS ON SMART BUY PRINTERS			
	HP LaserJet P3015n	CE527A	 Print up to 42ppm 600-sheet input paper tray & capacity up to 1,600 4-line LCD display 	\$599	\$50	3yr NBD Exchange UP871E
	HP LaserJet P4014dn	CB512A	1. Print up to 45ppm 2. 600-sheet input paper tray & capacity up to 3,600 3. "Show-Me-How" control-panel features	\$879	\$80	3y 4hr 13x5 UK652E
	HP LaserJet P4515n	CB514A	 Print up to 62ppm 802.1x network for security Print on a variety of media, up to legal size 	\$1599	\$190	3y 4hr 9x5 UJ519E
	HP Color LaserJet CP4025n	CC489A	 Print up to 35ppm Four line display control panel Built-in automatic two-sided printing 	\$1199	\$120	3y4hr13x 5 UG829E
	HP LaserJet M4345xs MFP	CB427A	1.Print up to 45ppm 2.50-sheet automatic document feeder (ADF) 3. HP JetDirect Fast Ethernet embedded print server	\$4969	\$400	3yr NBD Onsite, U4845E
Š	HP Color LaserJet CM3530fs MFP	CC520A	1. Print up to 31ppm 2. External USB host port for font cards or third-party solutions 3. Intuitive Easy Select color touchscreen control panel	\$2999	\$240	3yr 4h 9x5, UL358E
	\$50 BL	UE CARPET	SPIFS ON ALL OFFICEJET PRO PRIN	NTERS		
0 15- 	All HP Officejet Pro 8000, 8500 Series and HP Officejet 7500	CB092A C9297A CM755A CM756A CM758A C9309A	 Spend less for business colour Make a long-lasting impression and produce vivid, fast prints Print without a PC using web-connected solutions Use less energy, reduce costs and save resources 	drying, professional	\$50	3yr NBD Exchange UQ209E 3yr NBD Exchange UQ212E

• Blue Carpet SPIFs are subject to change

• Blue Carpet claims will be split – 80% sales representative / 20% partner company



FOCUS ON IPG Imaging and Printing Newsletter from HP HIGHLIGHTS August 2011



WELCOME!

We love to hear from you! Send your feedback to <u>canadaipgmarketing@hp.com</u>.

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FOCUS ON IPG Imaging and Printing Newsletter from HP HIGHLIGHTS August 2011



Resellers can WIN: HP Canada Commercial Promotions Survey

In an effort to improve the communication and effectiveness of HP Canada commercial promotions, we are conducting a survey. We hope to gain important insight from our reseller community. Please keep in mind that this is a cross Business Unit initiative involving the various HP business groups.

The HP Canada Commercial Promotions Survey will run until August 19, 2011. This survey is very short and will take just over five minutes to complete. Responses will be kept strictly confidential, so please be very candid.

All partners who complete the survey will automatically be entered into a draw for one of three \$25 Starbucks gift cards.

To complete the survey click here

Reminder! Software Support Care Packs

Software Support Care Packs will be available for HP ePrint Enterprise licenses starting July 1st, 2011. HP Access Control and Troy Software Support Care Packs were launched since May 1st, 2011. The sale of the licenses and Care Packs are only available through Certified HP OPS Partners at this time.

Service benefits include: Access to technical resources, problem analysis & resolution, escalation management, license to use software updates, software product documentation updates, installation advisory support, software features & operational support, remote access, problem isolation, access to electronic support information & services and HP recommended software & documentation updates method.

Software Support Care Packs are mandatory for software customers. They are available in 1 or 3 year durations for coverage windows of 9 hrs a day, 5 days a week and are based on the number of SW licenses purchased by the customer. Please visit Care Pack Central for more details: <u>www.hp.com/go/cpc</u> (Choose Canada and click on double arrows to ensure Canadian pricing and SKUs -> Under 2, choose Software -> Imaging and Printing Software)

New Blue Carpet Education Modules

Please check out our new Blue Carpet education modules! We have three new modules this month that take less than 20 minutes. Take a short quiz afterwards and win \$\$. See <u>page 3</u> for more detail.

FOCUS ON IPG Imaging and Printing Newsletter from HP TRAINING



August 2011

IPG Sales & Technical Training

Note there are no IPG Sales Technical training sessions offered during the month of August.

Blue Carpet Education

Increase your knowledge of HP products and solutions by taking online training modules. These modules take less than 20 minutes and include a short quiz. Sales Representatives can earn \$\$ for every module successfully taken.

Available Tests	Maximum Reward Dollars:
Introducing the CP5225 & CP5525	\$8 New
IPG Expressway Module	\$8 New
IPG SMB Single Function Overview	\$8 New
IPG OfficeJet Pro	\$8
IPG Product Overview Spring 2011	\$10
IPG Commercial Support Training	\$8
HP ePrint Technology	\$8
Carbon Footprint Calculator for IPG	\$8
HP Supplies Value Proposition	\$8

FOCUS ON IPG Imaging and Printing Newsletter from HP PROMOTIONS August 2011



Trade-in and Save Offer and Instant Rebates

- This offer is COMBINABLE with Instant Rebates!
- Instant Rebate Promotion timeframe: August 3, 2011 through August 31, 2011
- Trade-in and Save promotion timeframe: January 1 through December 31, 2011

Indue-in and save promotion in		Instant Rebates			and Save	Total	
Product Description	Product number	Promotion number	Instant Rebate	Trade–in Rebate	Non–HP Bonus Cash– back	rebates available on hardware	Trade-in Care Pack Cash-back
HP LaserJet Pro P1606dn Printer	CE749A	86992928	\$40	-	_	\$40	-
HP LaserJet P2035 Printer	CE461A		-	\$50	\$25	\$75	\$10/\$20
HP LaserJet P2035n Printer	CE462A	86992928	\$110	\$50	\$25	\$185	\$10/\$20
HP LaserJet P2055dn Printer	CE459A	86992928	\$150	\$50	\$25	\$225	\$10/\$20
HP LaserJet P3015dn Printer	CE528A	86994153	\$400	_	_	\$400	_
HP LaserJet P3015x Printer	CE529A	-	-	\$250	\$50	\$300	\$30/\$40/\$55
HP LaserJet P4015dn Printer	CB526A	-	-	\$350	\$50	\$400	\$40/\$55/\$70
HP LaserJet P4515tn Printer	CB515A	86994153	\$400	-	_	\$400	-
HP LaserJet P4515x Printer	CB516A	-	-	\$450	\$50	\$500	\$50/\$75/\$100
HP Color LaserJet CP1025nw Printer	CE914A	86992928	\$110	-	_	\$110	-
HP Color LaserJet CP2025n Printer	CB494A	86992928	\$120	\$50	\$25	\$195	\$10
HP Color LaserJet CP2025dn Printer	CB495A	86992928	\$150	\$50	\$25	\$225	\$10
HP Color LaserJet CP2025x Printer	CB496A	-	-	\$50	\$25	\$75	\$10
HP Color LaserJet CP4525dn Printer	CC494A	86994153	\$500	\$250	\$50	\$800	\$60/\$90/\$115
HP Color LaserJet CP4525xh Printer	CC495A	86994153	\$500	-	_	\$500	-
HP Color LaserJet CP5225n Printer	CE711A	86994153	\$500	-	_	\$500	-
HP Color LaserJet CP5225dn Printer	CE712A	86994153	\$500	\$150	\$50	\$700	\$50/\$75/\$100
HP Color LaserJet CP5525xh Printer	CE709A	86994153	\$500	-	_	\$500	-
HP Color LaserJet CP5525n Printer	CE707A	86994153	\$500	-	_	\$500	-
HP Color LaserJet CP5525dn Printer	CE708A	86994153	\$500	\$250	\$50	\$800	\$150/\$200/\$250
HP Color LaserJet CP6015dn Printer	Q3932A	86994153	\$1,000	-	_	\$1,000	-
HP Color LaserJet CP6015x Printer	Q3933A	86994153	\$1,000	-	_	\$1,000	_
HP Color LaserJet CP6015xh Printer	Q3934A	86994153	\$1,000	-	_	\$1,000	_
HP LaserJet Pro M1217nfw MFP	CE844A	86992928	\$70	-	_	\$70	-
HP LaserJet M2727nf MFP Printer	CB532A	-	-	\$50	\$25	\$75	\$15/\$20
HP LaserJet M3035xs MFP Printer	CC477A	-	-	\$250	\$50	\$300	\$65/\$95/\$125
HP LaserJet M4345xs MFP Printer	CB427A	-	-	\$550	\$50	\$600	\$100/\$120/\$185

Note: Promotions are available while quantities last and for shipments within the promotional period. Promotions may be terminated or extended by HP at its sole discretion without prior notice. Please visit <u>www.hp.ca/tradeandsave</u> for complete promotion terms and conditions.



Trade-in and Save Printer Offer and Instant Rebates (cont'd)

- This offer is **COMBINABLE** with Instant Rebates!
- Instant Rebate Promotion timeframe: August 3, 2011 through August 31, 2011
- Trade-in and Save promotion timeframe: January 1 through December 31, 2011

		Instant Rebates		Trade-in	and Save		
Product Description	Product number	Promotion number	Instant Rebate	Trade– in Rebate	Non– HP Bonus Cash– back	Total rebates available on hardware	Trade–in Care Pack Cash–back
HP Color LaserJet CM2320nf MFP	CC436A	_	_	\$50	\$25	\$75	\$20
HP Color LaserJet CM2320fxi MFP	CC435A	_	_	\$50	\$50	\$100	\$20
HP Color LaserJet CM3530 MFP Printer	CC519A	86994153	\$500	_	_	\$500	-
HP Color LaserJet CM3530fs MFP Printer	CC520A	-	_	\$400	\$50	\$450	\$75/\$100/\$150
HP Color LaserJet CM4540fskm MFP	CC421A		_	\$700	\$50	\$750	\$150/\$215/\$300
HP LaserJet M5035xs MFP Printer	Q7831A	86994153	\$1,000	_	_	\$1,000	-
HP LaserJet M3035mfp Printer	CC476A	86994153	\$650	_	_	\$650	-
HP LaserJet M5035x MFP Printer	Q7830A	-	\$1,000	-	-	\$1,000	-

• Instant Rebate Promotion timeframe: August 1, 2011 through August 31, 2011

		Instant Rebates		Trade-in	and Save		
Product Description	Product number	Promotion number	Instant Rebate	Trade– in Rebate	Non– HP Bonus Cash– back	Total rebates available on hardware	Trade–in Care Pack Cash–back
HP Photosmart eStation All-in-One*	CQ140A	-	_	\$50	\$10	\$60	\$15
HP Photosmart Premium Fax e-AiO *	CQ521A	-	_	\$50	\$10	\$60	\$15
HP Officejet 7500A e-AiO - E910a*	C9309A	-	-	\$50	\$25	\$75	\$15
HP Officejet Pro 8500A e-All-in-One Printer	CM755A	86909194	\$150	\$50	\$25	\$225	\$15
HP Officejet Pro 8500A Plus e-AiO-A910g	CM756A	_	-	\$50	\$25	\$75	\$15
HP Officejet Pro 8500A Prem e-AiO-A910n	CM758A	-	_	\$50	\$25	\$75	\$15
HP Photosmart e-All-in-One Printer - D110a	CN731A	86909323	\$60	-	_	\$60	-
HP Photosmart Prem e-AiO Printer - C310a	CN503A	86909323	\$100	-	_	\$100	-
HP ENVY 100 e-AiO Printer - D410a	CN517A	86909323	\$150	-	_	\$150	-
HP Officejet 6500A Plus e-AiO - E710n	CN557A	86909323	\$70	-	_	\$70	-

Note: Promotions are available while quantities last and for shipments within the promotional period. Promotions may be terminated or extended by HP at its sole discretion without prior notice. Please visit <u>www.hp.ca/tradeandsave</u> for complete promotion terms and conditions. * Please note that SKUs: CQ140A, CQ521A, C9309A are eligible for trade-in rebates as of February 1, 2011.

FOCUS ON IPG Imaging and Printing Newsletter from HP BLUE CARPET August 2011



What is Smart Buy?

- Hard-priced promotional discount program on selected SKUs for an indefinite period
- List price is reduced to instantly achieve desired price, versus Instant Rebates
- Smart Buy SKUs are priced right to sell against the targeted competitive SKUs without Big Deal discounts
- No additional discounts are allowed on the Smart Buy SKUs (e.g. Big Deal, Public Sector, NMSO, etc.)

Blue Carpet SPIFs

- HP is offering the Blue Carpet SPIFs on Smart Buy printers in August 2011!
- For more information, visit <u>www.bluecarpet.com</u>



Smart Buy Product Description	Smart Buy Product No.	Suggested Step–up from	Smart Buy List (MSRP)	Compelling Reasons to Step–Up for	Target SKU	Blue Carpet SPIF
HP LaserJet P3015n Printer	CE527A	P2055dn	\$599	Better monthly recommended volume; Better CPP; Available finishing options	Lexmark E360d E460	\$50
HP LaserJet P4014dn Printer	CB512A	P3015dn	\$879	Better monthly recommended volume; Better CPP; Available finishing options	Lexmark T650	\$80
HP LaserJet P4515n Printer	CB514A	P4014n	\$1,599	Better monthly recommended volume; Improved network security (IPsec, PIN numeric pad); Better CPP (Available High Capacity Toner); Available finishing options	Lexmark T654	\$190
HP Color LaserJet CP4025N Printer	CC489A	CP3525n	\$1,199	Better monthly recommended volume, Improved network security (IPsec); Better CPP; Available finishing options	Xerox 6360	\$120
HP Color LaserJet CM3530fs MFP Printer	CC520A	CM2320fxi	\$2999	Better monthly recommended volume, better CPP; Improved color handling	Xerox 8560	\$240
HP LaserJet M4345xs MFP Printer	CB427A	M3035xs	\$4969	Better monthly recommended volume, 2 more paper trays; better CPP	Xerox 4150	\$400

Notes:

- Blue Carpet SPIFs are effective August 1, 2011 to August 31, 2011 and are subject to change.
- Blue Carpet claims will be split 80% sales representative / 20% partner company.
- Must be an authorized HP Reseller to receive Blue Carpet SPIFs

August 2011



SPIFs on all Officejet Pro printers!

Product Description	Product No.	Suggested Step–up from	MSRP	Key Features	Blue Carpet SPIF
HP Officejet 7500A WF AiO Prntr E910a	C9309A	OJ Pro K8600DN	\$299.99	 Print up to 33ppm Print from 3x5 to 13x19 inches Copy a 2-sided identification card on to one side of a page using the ID copy feature 	\$50
HP Officejet Pro 8000 Series Printer	CB092A	OJ Pro K5400	\$169.99	 Print up to 35ppm Automatic two-sided printing Save up to 50% per colour page compared to lasers 	S50
HP Officejet Pro 8000 Wireless Srs Prntr	C9297A	OJ Pro K5400DN	\$199.99	 Print up to 35ppm Automatic two-sided printing Wireless connectivity 	S50
HP Officejet Pro 8500A eAiO A910a	СМ755А	OJ Pro L8500	\$299.99	 Print up to 35ppm Print from the web and mobile devices Copy a 2-sided identification card on to one side of a page using the ID copy feature 	S50
HP Officejet Pro 8500A Plus eAiO A910g	СМ756А	OJ Pro 8500A	\$399.99	 Print up to 35ppm Print from the web and mobile devices ID copy feature + Copy Fix: automatic e- skew and frame removal on black copy on glass bed 	S50
HP Officejet Pro 8500A Prmr eAiO A910n	СМ758А	OJ Pro 8500 Plus	\$499.99	 Print up to 35ppm Print from the web and mobile devices ID copy feature + Copy Fix: automatic e- skew and frame removal on black copy on glass bed 	S50

Notes:

• Blue Carpet SPIFs are effective August 1, 2011 to October 31, 2011 and are subject to change.

• Blue Carpet claims will be split - 80% sales representative / 20% partner company.

• Must be an authorized HP Reseller to receive Blue Carpet SPIFs



Sizzling Hot Summer IPG Care Pack Blue Carpet SPIF Promotion!

From August 1 to October 31, 2011 earn 50% more Blue Carpet spiffs on the sale of any commercial IPG 4 yr, 5 yr, Post Warranty, Installation or Maintenance Kit Replacement Service Care Pack! If you are a HP SMB Elite Partner, earn an extra top up on the sale of a 3 year IPG Care Pack!

Sell more to earn more! Stock up your blue carpet accounts with money to spend over the summer today!

Below are some samples of SPIF payouts:

Care Pack SKU	Care Pack description	Blue Carpet SPIF
UP838E	HP 3y Nbd ClrLaserJet CM6049 MFP HW Supp	\$37
UV249E	HP 3y Nbd LaserJet M5039 MFP HW Supp	\$24
UP845E	HP 3y Nbd LaserJet M9059 MFP HW Supp	\$33
UN412E	HP 3y Nbd Designjet 4020 HW Supp	\$24
UD644E	HP 3y Nbd Designjet 4500MFP HW Supp	\$50
UN397E	HP 3y Nbd Designjet 4520 HW Supp	\$34
UL412PE	HP 1yPWNbd + DMR CLJ CM6040/6030MFP Supp	\$42
UL400PE	HP 1yPWNbd + DMR Clr LsrJet 9500MFP Supp	\$67
UV285PE	HP 2y PW Nbd CLJ CM4540MFP HW Support	\$37
UT828PE	HP 2y PW Nbd CLJ4730/CM4730MFP HW Supp	\$39
UJ528E	HP 4y Nbd LsrJt M9040/9050 MFP HW Supp	\$87
UJ166E	HP 4y NbdClrLsrJt CM6030/40 MFP HW Supp	\$112
UQ494E	HP 5y 4h13x5 Color LaserJet CP5225 Supp	\$31
UV265E	HP 5y Nbd CLJ CM4540 MFP HW Support	\$66
UD645E	HP 4y Nbd Designjet 4500MFP HW Supp	\$132
UE704E	HP 4y Nbd Designjet 10000 HW Supp	\$379
UX888E	HP 5y Nbd Designjet Z6200-60inch HW Supp	\$126
UX907E	HP 5y Nbd Designjet T2300eMFP HW Support	\$93
UX922E	HP 5y Nbd Color Dsnjt T7100 HW Support	\$115
UE697E	HP Mk Repl Designjet 9000/10000 SVC	\$42
UH376E	HP MKRepl ScanAxis DsnjtZ2100 24-in SVC	\$22
UA311E	HP MKRepl LJ4240/4250/4350 Fuser110V SVC	\$12

Notes:

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- Blue Carpet claims will be split 80% sales representative / 20% partner company.
- Must be an authorized HP Reseller to receive Blue Carpet SPIFs

FOCUS ON IPG Imaging and Printing Newsletter from HP SALES RESOURCES August 2011



Sales collateral, tools and more!

Sales Collateral	Publication number
Order FREE collateral via the Marketing Toolkit on HP Partner P	Portal at <u>www.hp.com/partners/toolkit</u> – click the Literature Ordering link
HP Purchase Edge Member Brochure	4AA0-0073ENVC
HP Supplies Compatibility Guide	4AA0-9111ENUC
The Hidden Cost of Printing	4AA1-6923ENVC
HP Care Pack Services Reference Playbook	4AA2-1819ENA
Recommended IPG Consumer HP Care Pack Services	www.hp.com/partners/ca
Sales Tools	URL
Carbon Footprint Calculator	www.hp.com/go/carbonfootprint
Care Pack Lookup Tool	www.hp.com/go/cpc
Colour Access Control	www.hp.com/sbso/productivity/color/access/index.html
Colour Printing Centre	www.hp.com/go/inhouse
Find a Replacement Printer Tool	www.hp.ca/findaprinter
HP Commercial Web Assets Program	www.hp.ca/go/isellhp
HP Competitive Comparison Centre	www.hp.ca/comparisoncentre
HP LaserJet Multifunction Products Portal	www.hp.ca/mfp
HP Printing Sales Guide	http://ljb.deckmanager.com/registration/
HP Pays You Back Microsite	pyb.hpchanneltools.com/index.html
HP Trade-in and Save	tias.hpchanneltools.ca/
Imaging and Printing eIRGs	eirg.hpipgproducts.com/
IPG Expressway on Partner Portal	www.hp.ca/ipgexpress
MFP Printer Reseller Co–op Kit	printerplus.hpchanneltools.com/
MFP Product Demos and Simulations	www.hp.com/go/usemymfp
MFP Smart Tools	smartmfp.hpchanneltools.com/
Suppliesinfo	www.suppliesinfo.com
Total Cost of Ownership	www.hptco.com
Customer Offers	URL
0% Financing. 100% HP.	www.hp.ca/smbfinancing

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30 44520 Scammer Syr metridip cosite Syr metridip cosite ULX39E \$3,124,00 Single Unit Installation H451EE \$536 30 4530 Scammer Lyr metridip cosite Syr metridip cosite UTX02E \$3,749,00 Single Unit Installation H451EE \$536 30 4520 MAMP Lyr metridip cosite Syr metridip cosite UTX02E \$3,749,00 Single Unit Installation H451EE \$536 30 4520 MAMP Lyr metridip cosite Syr metridip cosite UNX07E \$5,640.00 Single Unit Installation H451EE \$536 30 T1100 Maxo Lyr metridip cosite Syr metridip cosite UNX07E \$3,479,00 Single Unit Installation H451EE \$536 30 T1100 Maxo Lyr metridip cosite Syr metridip cosite UNX07E \$3,124,00 Single Unit Installation H451EE \$536 30 25200 42° Lyr metridip cosite Syr metridip cosite UN209E \$3,114,00 Single Unit Installation H451EE \$536 30 25200 60° Lyr metridip c		30	4500mip	Tyr neriday onsite	Syr nertdisj onsite	U0644E	\$5,134.00	Single Unit Installation	H4518E	\$536
30 4530 Scamer 1yr metdag onde 3yr metdag onde UN05 \$1,749.00 Single Unit Installation H4518E \$536 30 4520 HDM/P 1yr metdag onde 3yr metdag onde UN067E \$5,824.00 Single Unit Installation H4518E \$536 30 17100 Kolon 1yr metdag onde 3yr metdag onde UN197E \$1,490.00 Single Unit Installation H4518E \$536 30 17100 Mono 1yr metdag onde 3yr metdag onde UN197E \$1,490.00 Single Unit Installation H4518E \$536 30 17100 Mono 1yr metdag onde 3yr metdag onde UN197E \$1,490.00 Single Unit Installation H4518E \$536 30 25200 42° 1yr metdag onde 3yr metdag onde UN197E \$1,194.00 Single Unit Installation H4518E \$536 30 25200 42° 1yr metdag onde 3yr metdag onde UN197E \$1,194.00 Single Unit Installation H4518E \$536 30 25200 42° 1yr metdag onde 3yr metdag onde UN197E </td <td></td> <td></td> <td></td> <td>Tyr neifdigi onshe</td> <td>Syr nertdigi onsite</td> <td></td> <td></td> <td></td> <td></td> <td>\$536</td>				Tyr neifdigi onshe	Syr nertdigi onsite					\$536
30 44520 HDAMP? Tyr mentday onale Syr mentday onale UN067E \$5,624.00 Single Unit Installation H4518E \$536 30 177100 Color Tyr mentday onale Syr mentday onale UN067E \$5,624.00 Single Unit Installation H4518E \$536 30 177100 Color Tyr mentday onale Syr mentday onale UN067E \$3,499.00 Single Unit Installation H4518E \$536 30 177100 Mono Tyr mentday onale Syr mentday onale UN07E \$3,499.00 Single Unit Installation H4518E \$536 30 15200 427 Tyr mentday onale Syr mentday onale UN909E \$3,134.00 Single Unit Installation H4518E \$536 30 25200 407 Tyr mentday onale Syr mentday onale UN802E \$3,131.00 Single Unit Installation H4518E \$536 30 22100 series Tyr mentday onale Syr mentday onale UN802E \$1,749.00 Single Unit Installation H4518E \$536 30 22100 series Tyr mentday onale			4520 Scener	Tyr neitday orsite	Syr nertday onsite	UI-539E	\$3,124.00		H4518E	\$536
30 17100 Golo 1yr metdag onshe 3yr metdag onshe UN919E \$1,499.00 Single Unit Installation H4518E \$536 30 17100 Mano 1yr metdag onshe 3yr metdag onshe UN917E \$2,499.00 Single Unit Installation H4518E \$536 30 17100 Mano 1yr metdag onshe 3yr metdag onshe UN917E \$2,499.00 Single Unit Installation H4518E \$536 30 15200 42° 1yr metdag onshe 3yr metdag onshe UN995E \$3,110.00 Single Unit Installation H4518E \$536 30 25200 60° 1yr metdag onshe 3yr metdag onshe UN895E \$3,811.00 Single Unit Installation H4518E \$536 30 22100 series 1yr metdag onshe 3yr metdag onshe UN895E \$1,740.00 Single Unit Installation H4518E \$536 30 22100 series 1yr metdag onshe 3yr metdag onshe UN917E \$1,740.00 Single Unit Installation H4518E \$536 30 22100 series 1yr metdag onshe 3yr metdag onshe <td></td> <td></td> <td></td> <td></td> <td>Syr nextday onsite</td> <td></td> <td></td> <td></td> <td>-</td> <td>\$536</td>					Syr nextday onsite				-	\$536
30 17100 Mono 1 yr mentday onale 3 yr mentday onale 197 mentday onale 198 mentday o		30	4520 HDAMPP	l yr nerday orsite	Syr nertday onshe	UN067E	\$5,524.00	Single Unit Installation	H4518E	\$536
30 17100 Masso 1 yr mentdag onale 3 yr mentdag onale 1997 15 \$ 3,499,00 Single Unit Installation H4518E \$ 53,69 30 25200 42° 1 yr mentdag onale 3 yr mentdag onale 10/09% \$ 3,110,00 Single Unit Installation H4518E \$ 53,69 30 25200 60° 1 yr mentdag onale 3 yr mentdag onale 10/09% \$ 3,110,00 Single Unit Installation H4518E \$ 53,69 30 25200 60° 1 yr mentdag onale 3 yr mentdag onale 10/80% \$ 3,811,00 Single Unit Installation H4518E \$ 53,69 30 22100 series 1 yr mentdag onale 3 yr mentdag onale 10/80% \$ 1,749,00 Single Unit Installation H4518E \$ 53,69 30 22100 series 1 yr mentdag onale 3 yr mentdag onale 19/9175 \$ 1,749,00 Single Unit Installation H4518E \$ 53,69 30 22100 series 1 yr mentdag onale 3 yr mentdag onale 19/9175 \$ 1,749,00 Single Unit Installation H4518E \$ 53,68 30 25200 44°		30	T7100-Color	lyr nertday onsite	Syr nextday onsite	U8919E	\$3,499.00	Single Unit Installation	H4518E	\$536
30 25:200.42" 1 yr metdag onale 3 yr metdag onale 1 V/2995 \$3,124.00 Single Unit Installation H45185 \$536 30 26:200.60" 1 yr metdag onale 3 yr metdag onale U8825 \$3,811.00 Single Unit Installation H45185 \$536 30 22:100 series 1 yr metdag onale 3 yr metdag onale U8825 \$1,374.00 Single Unit Installation H45185 \$536 30 22:100 series 1 yr metdag onale 3 yr metdag onale U9175 \$1,374.00 Single Unit Installation H45185 \$536 30 22:100 series 1 yr metdag onale 3 yr metdag onale U90175 \$1,374.00 Single Unit Installation H45185 \$536 30 22:100 series 1 yr metdag onale 3 yr metdag onale U90175 \$1,374.00 Single Unit Installation H45185 \$536 30 22:200 44" 1 yr metdag onale 3 yr metdag onale U9026 \$1,749.00 Single Unit Installation H45185 \$536 31 25:200 44" 1 yr metdag onale <t< td=""><td></td><td>30</td><td>17100 Mono</td><td>lyr nerday oraite</td><td>Syr nertday onsite</td><td>UX9075</td><td>\$2,499.00</td><td>Single Unit Installation</td><td>H4518E</td><td>\$536</td></t<>		30	17100 Mono	lyr nerday oraite	Syr nertday onsite	UX9075	\$2,499.00	Single Unit Installation	H4518E	\$536
30 24/200 60" Tyr mentday onale Syr mentday onale U8825 \$3,811.00 Single Unit Installation H4518E \$538 30 22/100 series Tyr mentday onale Syr mentday onale UF017E \$1,374.00 Single Unit Installation H4518E \$538 30 22/100 series Tyr mentday onale Syr mentday onale UF017E \$1,374.00 Single Unit Installation H4518E \$538 30 22/100 series Tyr mentday onale Syr mentday onale UF005E \$1,749.00 Single Unit Installation H4518E \$538 30 25/200 44" Tyr mentday onale Syr mentday onale UF005E \$1,749.00 Single Unit Installation H4518E \$538 31 25/200 44" Tyr mentday onale Syr mentday onale UF005E \$1,749.00 Single Unit Installation H4518E \$538 32 25/200 44" Tyr mentday onale Syr mentday onale UR005E \$1,749.00 Single Unit Installation H4518E \$538 49 Officis Fin 8000 Emergina Tyr mentday onale <td></td> <td>30</td> <td>76200.42</td> <td>lige meetiday onaite</td> <td></td> <td>LV(289E</td> <td>\$3,194.00</td> <td></td> <td>H45186</td> <td>\$536</td>		30	76200.42	lige meetiday onaite		LV(289E	\$3,194.00		H45186	\$536
30 Z2100 series 1/yr restday onsite 3/yr restday onsite UP0176 \$1,374.00 Single Unit Installation H45186 \$536 30 Z2100 series/Z1200 34'/44' 1/yr restday onsite 3/yr restday onsite UP0256 \$1,749.00 Single Unit Installation H45186 \$536 30 Z2100 series/Z1200 34'/44' 1/yr restday onsite 3/yr restday onsite UP0256 \$1,749.00 Single Unit Installation H45186 \$536 30 Z5200 44' 1/yr restday onsite 3/yr restday onsite UP0256 \$1,749.00 Single Unit Installation H45186 \$536 HP Offics Jet Pre 15 Officier Pro 8000 Enterprise 1/yr nextday onsite 3/yr restday onsite H48996 \$86.00 Single Unit Installation H31106 \$211 HP Digital Sender MC 9250C 1/yr restday onsite 3/yr restday onsite U45596 \$1,499.00 N/A N/A N/A									-	\$536
30 22100 series/21200 34*/44* Tyr metriday craite Syr metriday craite UP0056 \$1,749.00 Single Unit Installation H45186 \$536 30 25200 44* Tyr metriday craite Syr metriday craite UV106 \$1,749.00 Single Unit Installation H45186 \$536 HP Office Jat Pre T5 Officiel Pic 8000 Enterprise Tyr metriday craite Syr metriday craite H48996 \$86.00 Single Unit Installation H31106 \$211 HP Digital Sender MC 9250C Tyr metriday craite Syr metriday craite U45596 \$1,499.00 N/A N/A N/A	1								-	\$536
30 25200 44" Lyr nextday onale Syr nextday onale LV210E \$1,749.00 Single Unit Installation H4518E \$536 HP Office Jet Pre 15 Officier Pre 8000 Enterprise Tyr next to HP Syr nextday onale H4899E \$86.00 Single Unit Installation H3110E \$211 HP Digital Sender MC 9250C Tyr nextday onale Syr nextday onale U4659E \$1,499.00 N/A N/A									-	\$536
HP Office Jet Pre 15 Official Fe 8000 Enterprise Tyr relative HP 3yr readdy exchange HN899E \$86.00 Single Unit installation H3110E \$211 HP Digital Sender MC 9250C Tyr mendag online Styr mendag online U4659E \$1,499.00 N/A N/A N/A									-	\$536
HP Digited Sender MC 9250C Tyr methday onalite Styr methday onalite L4659E \$1,499.00 N/A N/A N/A	HP Office Int Per-					-			-	•
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