

## Tartive Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are

 required for section 501 (c)(3) and (4) organizations and section 4947 (a)(1) nonexempt charitable trusts but optional for others

|  | ote: | Where required, attached schedules and amounts within the description column should be for end-of-year amounts only. | (A) Beginning of year |  | (B) <br> End of year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 45 Cash - non-Interest-bearıng | 694. | 45 | 535. |
|  |  | 46 Savings and temporary cash investments | 3,214,517. | 46 | 6,600,413. |
|  |  | 47a Accounts recelvable . .. .. .. $47 a \mid 1,265,580$. |  |  |  |
|  |  | b Less allowance for doubtful accounts ... .. 47b | 829,554. | 47c | 1,265,580. |
|  |  | , 3 |  |  |  |
|  |  | 48a Pledges receivable .. . .. . 48a |  |  |  |
|  |  | b Less: allowance for doubtful accounts . ... 488 |  | 48c |  |
|  |  | 49 Grants recervable |  | 49 |  |
|  |  | 50 Receivables from officers, directors, trustees, and key employees (attach schedule) |  | 50 |  |
|  |  | 51 a Other notes \& loans receivable (attach sch). . . ${ }^{\text {a }}$. ${ }^{\text {a }}$ |  |  |  |
|  |  | bLess: allowance for doubtful accounts .. . 51b |  | 51 c |  |
|  |  | 52 Inventories for sale or use | 51,171. | 52 | 60,763. |
|  |  | 53 Prepard expenses and deferred charges | 2,637,492. | 53 | 2,526,711. |
|  |  | 54 Investments - securites (attach schedule) SEE.STI. $4-\square$ Cost X FMV | 10, 714, 714 . | 54 | 8,878,245. |
|  |  | 55 a Investments - land, buildings, \& equipment basis 55 a |  |  |  |
|  |  | b Less' accumulated depreciation (attach schedule) |  | - |  |
|  |  | 56 Investments - other (attach schedule). |  | 56 |  |
|  |  | 57a Land, buildings, and equipment: basis . 57a $49,702,985$. |  |  |  |
|  |  |  | 38,338,571. | 57c | 37,171,875. |
|  |  | 58 Other assets (describe - SEE STATEMENT 6 | 337,983. | 58 | 464,837. |
|  |  | 59 Total assets (add lines 45 through 58) (must equal line 74) | 56,124,696. | 59 | 56,968,959. |
|  |  | 60 Accounts payable and accrued expenses | 447,577. | 60 | 610,342. |
|  |  | 61 Grants payable |  | 61 |  |
|  |  | 62 Deferred revenue | 32,652,301. | 62 | 33,412,839. |
|  |  | 63 Loans from officers, directors, trustes, and key employees (attach schedule) |  | 63 |  |
|  |  | 64a Tax-exempt bond labilites (attach schedule). ..SEE STATEMENT 7 | 26,210,110. | 64a | 25,630,917. |
|  |  | b Mortgages and other notes payable (attach schedule) .. ... |  | 64b |  |
|  |  | 65 Other liablities (describe - SEE STATEMENT 8 | 144,633. | 65 | 284,829. |
|  |  | 66 Total liabilities (add lines 60 through 65) | 59,454,621. | 66 | 59,938,927. |
|  |  | Organizations that follow SFAS 117, check here - X and complete lines 67 through 69 and lines 73 and 74. |  |  |  |
|  |  | 67 Unrestricted ... | -3,603,395. | 67 | -3,312,271. |
|  |  | 68 Temporarily restricted.... | 273,470. | 68 | 342,303. |
|  |  | 69 Permanently restricted ... .... |  | 69 |  |
|  |  | Organizations that do not follow SFAS 117, check here - $\quad \square$ and complete lines 70 through 74 |  |  |  |
|  |  | 70 Capital stock, trust principal, or current funds ... |  | 70 |  |
|  |  | 71 Paid-In or capital surplus, or land, bulding, and equipment fund ...... |  | 71 |  |
|  |  | 72 Retained earnings, endowment, accumulated income, or other funds |  | 72 |  |
|  |  | 73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19, column (B) must equal line 21). | -3, 329,925. | 73 | -2,969,968. |
|  |  | 74 Total liabilities and net assets/fund baiances (add lines 66 and 73). | 56,124,696. | 74 | 56,968,959. |

[^0]

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than $\$ 100,000$ from your organization and all related organizations, of which more than $\$ 10,000$ was provided by the related organizations? $\square$ Yes

X No If 'Yes,' attach schedule - see instructions.

76 Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detalled description of each activity
77 Were any changes made in the organizing or governing documents but not reported to the $\operatorname{IRS}$ ? ... If 'Yes,' attach a conformed copy of the changes.
78 a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year covered by this return?
b If 'Yes,' has it filed a tax return on Form 990-T for this year?
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement
80 a is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?
b If 'Yes,' enter the name of the organization - SEE STATEMENT 11
and check whether it is
81 a Enter direct and indirect political expenditures. See line 81 instructions
b Did the organization file Form 1120-POL for this year? ...
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than farr rental value?.
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)


83 a Did the organization comply with the public inspection requirements for returns and exemption applications?
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84 a Did the organization solicit any contributions or gifts that were not tax deductible? .
b if 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
b Did the organization make only in-house lobbying expenditures of $\$ 2,000$ or less?
If 'Yes' was answered to either 85 a or 85 b , do not complete 85 c through 85 h below unless the organization received a waiver for proxy tax owed for the prior year
c Dues, assessments, and sımilar amounts from members
dSection 162(e) lobbying and political expenditures
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
f Taxable amount of lobbying and political expenditures (line 85d less 85 e )

| 85 c | $\mathrm{N} / A$ |
| :---: | ---: |
| 85 d | $\mathrm{~N} / A$ |
| 85 e | $\mathrm{N} / A$ |
| 85 f | $\mathrm{N} / A$ |

g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?.
h If section $6033(\mathrm{e})(1)(\mathrm{A})$ dues notices were sent, does the organization agree to add the amount on line 85 f to its reasonable estimate of dues allocable to nondeductible lobbying and poitical expenditures for the following tax year?
86501 (c)(7) organizations. Enter: a Intiation fees and capital contributions included on line 12
b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders
bGross income from other sources. (Do not net amounts due or pard to other sources against amounts due or received from them.)

| 86 a | $\mathrm{N} / \mathrm{A}$ |
| ---: | ---: |
| 86 b | $\mathrm{~N} / \mathrm{A}$ |
| 87 a | $\mathrm{N} / \mathrm{A}$ |
| 87 b | $\mathrm{~N} / \mathrm{A}$ |

88 At any time during the year, did the organization own a $50 \%$ or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX
89 a 501 (c)(3) organizations. Enter. Amount of tax imposed on the organization during the year under: section 4911 -

0 . ; section 4912
0 . , section 4955 ~ 0.
b 501 (c)(3) and 501 (c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction

Note: Enter gross amounts unless otherwise indicated.

93 Program service revenue:

## a ENTRY FEES EARNED

b HEALTH CENTER FEES
c RESIDENT CARE FEES
d
e
Medicare/Medicaid payments
g Fees \& contracts from government agencies
94 Membership dues and assessments
95 interest on savings \& temporary cash invmnts
96 Dividends \& interest from securities
97 Net rental income or (loss) from real estate: a debt-financed property
b not debt-financed property
98 Net rental income or (loss) from pers prop
99 Other investment income.
100 Gain or (loss) from sales of assets other than inventory
101 Net income or (loss) from special events
102 Gross profit or (loss) from sales of inventory.
103 Other revenue: a
b CAFETERIA
c OTHER
$d$
e
104 Subtotal (add columns (B), (D), and (E)).

| Unrelated business income |  | Excluded by section 512, 513, or 514 |  | (E) <br> Related or exempt function income |
| :---: | :---: | :---: | :---: | :---: |
| (A) <br> Business code | (B) Amount | (C) <br> Exclusion code | (D) Amount |  |
|  |  |  |  | 3,854,452. |
|  |  |  |  | 1,546,512. |
|  |  |  |  | 8,171,267. |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  | 606,626. |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  | 14 | 310,951. |  |
|  |  | 14 | 43,024. |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| - |  | 18 | 84,667. |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  | 3 | 77,114. |  |
|  |  | 3 | 6,390. |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  | 522,146. | 14,178,857. |
| and (E)) |  |  | - | 14,701,003. |

105 Total (add line 104, columns (B), (D), and (E))
Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part 1


| Line No. | $\begin{array}{l}\text { Explain how each activity for which income is reported in column ( } E \text { ) of Part VII contributed importantly to the accomplishment } \\ \text { of the organization's exempt purposes (other than by providing funds for such purposes). }\end{array}$ |
| :---: | :--- |

SEE STATEMENT 12


## (A)

Name, address, and EIN of corporation, partnership, or disregarded entity
(C)

Nature of activities
(D)

Total income
(E)

End-of-year assets


## Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions.)

a Did the organization, during the year, receive any funds, drectly or indirectly, to pay nremums on a oersonal heneft conntraci? $\quad$ Yes X No b Did the organization, during the year, pay premiums, directly or in


## Organization Exempt Under

Section 501(c)(3)
(Except Private Foundation) and Section 501 (e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust
Supplementary Information - (See separate instructions.)

Employer identification number 52-1787487

KENDAL AT ITHACA, INC.
, Directors, and Trustees (See instructions. List each one If there are none, enter 'None.')

| (a) Name and address of each employee pard more than $\$ 50,000$ | (b) Title and average hours per week devoted to position | (c) Compensatıon | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account and other allowances |
| :---: | :---: | :---: | :---: | :---: |
| EIIZABETH_GOSSETT | DIR. OF NURSING |  |  |  |
| 107 HORIZON DR, ITHACA, NY 14850 | 40 | 61,802. | 15,451. | 0. |
| SHEILA ATTLESON | NURSE PRACT. |  |  |  |
| 29 FLORAL AVE, CORTLAND NY13045 | 40 | 54,660. | 13,665. | 0. |
| JERRY CARR | DIR. OF DINING |  |  |  |
| 304 CANDOR RD, SPENCER, NY 14883 | 40 | 56,001. | 1,400. | 0. |
| KAREN_SMITH | DIR OF ADMISS. |  |  |  |
| 22 RENWICK DR, ITHACA, NY 14850 | 40 | 55,930. | 13,983. | 0. |
| NANCY BANFIELD-JOHNSON | NURSE MANAGER |  |  |  |
| 10 MORTON RD, VANETTEN, NY 14889 | 40 | 55,565. | 13,891. | 0. |
| Total number of other employees paid over \$50,000 |  |  |  |  |



| (a) Name and address of each independent contractor paid more than $\$ 50,000$ |  | (b) Type of service |  |
| :--- | :--- | :--- | :--- |
| NONE |  |  |  |

1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid

## or incurred in connection with the lobbying activities <br> - \$ <br> $\qquad$ N/A

 (Must equal amounts on line 38, Part VI-A, or line $i$ of Part VI-B.)Organizations that made an election under section $501(\mathrm{~h})$ by filing Form 5768 must complete Part VI-A Other organizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)
a Sale, exchange, or leasing of property?
b Lending of money or other extension of credit?
c Furnishing of goods, services, or facilities?

## Statement Attached. <br> SEE FORM 990, PART V

d Payment of compensation (or payment or reimbursement of expenses if more than $\$ 1,000$ )?
e Transfer of any part of its income or assets?
Ba Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.)
b Do you have a section 403(b) annuity plan for your employees?...
4 Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?


## 

The organization is not a private foundation because it is. (Please check only ONE applicable box.)
$5 \square$ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(I).
6 A school. Section 170(b)(1)(A)(II). (Also complete Part V.)
7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(III).
8 A Federal, state, or local government or governmental unit. Section $170(b)(1)(A)(v)$.
9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(III) Enter the hospital's name, city, and state -
$10 \square$ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170 (b)(1)(A)(iv). (Also complete the Support Schedule in Part IV-A.)
11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A.)
11b A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)
12 X An organization that normally receives: (1) more than $33-1 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions - subject to certain exceptions, and (2) no more than $33-1 / 3 \%$ of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A )
$13 \square$ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501 (c)(4), (5), or (6), If they meet the test of section 509(a)(2). (See section 509(a)(3))

| Provide the following information about the supported organizations. (See instructions.) |  |  |  |
| :--- | :--- | :--- | :---: |
| (a) Names) of supported organizations) | (b) Line number <br> from above |  |  |
|  |  |  |  |

An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

## Bxthernd Support Schedule (Complete only if you checked a box on line 10,11 , or 12. ) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.


27 Organizations described on line 12:
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year.

bFor any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) $\$ 5,000$. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year-

h Investment income percentage (line 18, column (e) (numerator) divided by line 27 f (denominator))

## Baty 14k Private School Questionnaire (See instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)
N/A

29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?

30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the pubic dealing with student admissions, programs, and scholarships?

31 Has the organization publicized its racialiy nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?
If 'Yes,' please describe; If 'No,' please explain. (If you need more space, attach a separate statement.)

## Does the organization maintain the following: Records indicating the racial composition of the student body, faculty, and administrative staff?

b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?
d Copies of all material used by the organization or on its behalf to solicit contributions?
If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement)

33 Does the organization discriminate by race in any way with respect to:
a Students' rights or privileges?
b Admissions policies?
c Employment of faculty or administrative staff?.
d Scholarships or other financial assistance?
e Educational policies?. .
f Use of facilities?
g Athletic programs?
h Other extracurricular activities?
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)
$\qquad$
$\qquad$
34a Does the organization receive any financial aid or assistance from a governmental agency?
b Has the organization's right to such aid ever been revoked or suspended?
If you answered 'Yes' to ether 34a or b, please explann using an attached statement.
35 Does the organization certify that it has complied with the applicable requirements of sections 401 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? 'If 'No,' attach an explanation.

## Limits on Lobbying Expenditures

(The term 'expenditures' means amounts paid or incurred.)
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)
37 Total lobbying expenditures to influence a legislative body (direct lobbying)
38 Total lobbying expenditures (add lines 36 and 37)
39 Other exempt purpose expenditures
40 Total exempt purpose expenditures (add lines 38 and 39)
41 Lobbying nontaxable amount. Enter the amount from the following table If the amount on line 40 is Not over \$500,000 Over $\$ 500,000$ but not over $\$ 1,000,000$ Over $\$ 1,000,000$ but not over $\$ 1,500,000$ Over $\$ 1,500,000$ but not over $\$ 17,000,000$ Over \$17,000,000.
42 Grassroots nontaxable amount (enter $25 \%$ of line 41)
43 Subtract line 42 from line 36 . Enter -0 - If line 42 is more than line 36 .
44 Subtract line 41 from line 38 . Enter - 0 - if line 41 is more than line 38
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

|  | (a) <br> Affiliated group totals | (b) <br> To be completed for ALL electing organizations |
| :---: | :---: | :---: |
| 36 |  |  |
| 37 |  |  |
| 38 |  |  |
| 39 |  |  |
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## 4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501 (h) eiection do not have to complete all of the five columns below See the instructions for lines 45 through 50.)
 If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

## Rativinill Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501 (c) of the Code (other than section 501 (c)(3) organizations) or in section 527 , relating to political organizations?
a Transfers from the reporting organization to a noncharitable exempt organization of:
(i)Cash
(ii) Other assets
b Other transactions:
(i)Sales or exchanges of assets with a noncharitable exempt organization
(ii) Purchases of assets from a noncharitable exempt organization.

|  | Yes | No |
| :---: | :---: | :---: |
| $51 a(i)$ |  | $X$ |
| $a(i i)$ |  | $X$ |
|  |  |  |
| $b(i)$ |  | $X$ |
| $b(i i)$ |  | $X$ |
| $b$ (iii) |  | $X$ |
| $b(i v)$ |  | $X$ |
| $b(v)$ |  | $X$ |
| $b(v i)$ |  | $X$ |
| $c$ |  | $X$ |

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees
d If the answer to any of the above is 'Yes,' complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization recerved less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

| (a) <br> Line no | (b) <br> Amount involved | Name of noncharitable exempt organization | (d) |
| :---: | :---: | :---: | :---: |
| $\mathrm{N} / \mathrm{A}$ |  |  |  |
|  |  |  |  |
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52a is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501 (c) of the Code (other than section 501 (c)(3)) or in section 527 ?
b If 'Yes,' complete the following schedule.

| Name of organızation (a) | (b) <br> Type of organızation | (c) <br> Description of relationship |
| :--- | :---: | :---: |
| N/A |  |  |
|  |  |  |
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(December 2000)
Department of the Treasury
Internal Revenue Service

# Application for Extension of Time to File an Exempt Organization Return 

- File a separate application for each return.
- If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form).

Note: Do not complete Part /I unless you have already been granted an automatic 3-month extension on a previously fled Form 8868.

Pa nd
Note: Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part l only .. $\square$
All other corporations (including Form 990.C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMISs and trusts must use Form 8736 to request an extension of time to file Form 1065,1066, or 1041.


Check type of return to be filed (file a separate application for each return)


[^1]- If the organization does not have an office or place of business in the United States, check this box
$\qquad$ . If this is for the whole group,
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) check this box $-\square$. If it is for part of the group, check this box. $\square$ and attach a list with the names and EINs of all members the extension will cover.
1 I request an automatic 3 -month ( 6 -month, for 990-T corporation) extension of time until $8 / 15 \ldots, 20$ 04_, to file the exempt organization return for the organization named above. The extension is for the organization's return for: - X calendar year 2003 or - $\square$ tax year beginning $\qquad$ , 20 $\qquad$ , and ending $\qquad$ , 20 $\qquad$ .
2 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period
Ba If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions
\$ 0.
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.
$\$$ $\qquad$
c Balance Due. Subtract line Sb from line Ba. Include your payment with this form, or, if required, deposit with FID coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions ............. .
\$


## Signature and Verification

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and Complete, and that pamorathorized to prepare ins form


BAA For Paperwork Reduction Act Notice, see instructions.

- If you are filing for an Additional (not automatic) 3-Month Extension, compiete only Part II and check this box

Note: Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

- If you are filing for an Automatic 3-Month Extension, complete only Part I (on page 1).


## Rarts]l] Additional (not automatic) 3-Month Extension of Time - Must File Original and One Copy.

Name of Exempt Organization
Type or print

KENDAL AT ITHACA, INC.
Number, street, and room or suite number if a P O box, see instructions
File by the
extended
due date for
filing the
return See
instructions
2230 NORTH TRIPHAMMER ROAD
City, town or post office, state, and ZIP code. For a foreign address, see instructions
ITHACA, NY 14850-1539

Employer identification number

52-1787487
For IRS Use Only

Check type of return to be filed (file a separate application for each return).

Stop: Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organizations four digit Group Exemption Number (GEN) $\qquad$ . If this is for the whole group, check this box... $\square$. If it is part of the group, check this box $-\square$ and attach a list with the names and EINs of all members the extension is for.
41 request an additional 3 -month extension of time until $11 / 15$ ..... $20 \quad 04$.

5 For calendar year 2003 , or other tax year beginning
6 If this tax year is for less than 12 months, check reason:
$\square$ Initial return
20
$\square$ Final return
Change in accounting period

7 State in detal why you need the extension - TAXPAYER RESEECTFULLY REQUESTS ADDITIONAL_TIME TO
GATHER INFORMATION NECESSARY TO FIIE A COMPLETE AND ACCURATE TAX RETURN.
$\qquad$

8 a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount pard previously with Form 8868
c Balance due. Subtract line 8 b from line 8 a include your payment with this form, or, if required, deposit with FID coupon or, If required, by using EFTPS (Electronic Federal Tax Payment System). See instructions
$\$$
$\$$
$\$$

## Signature and Verification



We have approved this appication. Please attach this form to the organization's return.
We have not approved this application. However, we have granted a 10 -day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely filed return. Please attach this form to the organization's return.
We have not approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of tıme to file We are not granting a 10 -day grace period.
We cannot consider this application because it was filed after the due date of the return for which an extension was requested Other

By
$\overline{\text { Director }}$

| Alterna |
| :--- |
| address |
|  |
| $\begin{array}{l}\text { Type or } \\ \text { print }\end{array}$ |

$$
------------------------
$$

Alternate Mailing Address - Enter the address if you want the copy of this application for an additional 3-month extensiof ghyned to address different than the one entered above

Kendal at Ithaca, Inc.
EIN: 52-1787487
Form 990
For Year Ended: December 31, 2003
Part V (Form 990) - List of Officers, Board Members and Trustees

| Name and Address | Title Full-Time or Part-Time | Compensation | Contributions to Employee Benefit Plans | Expense Account or Other Allowances |
| :---: | :---: | :---: | :---: | :---: |
| Roger Battistella 1553 Slaterville Road Ithaca, NY 14850 | Board Member Part-Time | None | None | None |
| Caroline Cope 300 Fire Tower Road Berkshire, NY 13736 | Vice Chair Part-Time | None | None | None |
| Joycelyn R. Hart 201 Updyke Road Ithaca, NY 14850 | Board Member Part-Time | None | None | None |
| Gerald Kinchy RD \#1, Box 142 Milan, PA 18831 | Board Member Part-Time | None | None | None |
| Margaret J. Hill 333 Savage Farm Drive Ithaca, NY 14850 | Secretary <br> Part-Time | None | None | None |
| John Ostrom 740 Savage Farm Drive Ithaca, NY 14850 | Board Member Part-Time | None | None | None |
| Suan Landis 6059 Willow Creek Road Ithaca, NY 14850 | Board Member Part-Time | None | None | None |
| Michael Levy Sciarabba Walker 200 E. Buffalo Street Ithaca, NY 14850 | Treasurer Part-Time | None | None | None |
| Allyn Ley 110 Highland Avenue Ithaca, NY 14850 | Board Member Part-Time | None | None | None |


| Name and Address | Title Full-Time or Part-Time | Compensation | Contributions to Employee Benefit Plans | Expense Account or Other Allowances |
| :---: | :---: | :---: | :---: | :---: |
| Clark Moeller | Board Member | None | None | None |
| RR3 Box 177 | Part-Time |  |  |  |
| Towanda, PA 18848 |  |  |  |  |
| Robert Nafis | Board Member | None | None | None |
| 394 Savage Farm Drive | Part-Time |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |
| Karl Pillemer | Board Member | None | None | None |
| 135 Hudson Street | Part-Time |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |
| Janet Corson-Rikert | Board Member | None | None | None |
| 303 Winthrop Drive | Part-Time |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |
| John B. Rudd | Board Mem | None | None | None |
| Cayuga Medical Center at Ithaca | Part-Time |  |  |  |
| 101 Dates Drive |  |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |
| Thomas R. Salm | Board Mem | None | None | None |
| 9235 Schier Road | Part-Time |  |  |  |
| Interlaken, NY 14847 |  |  |  |  |
| Michael Shay | Chair | None | None | None |
| 738 Ringwood Road | Part-Time |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |
| Mack Travis | Board Member | None | None | None |
| 323 N. Tioga Street | Part-Time |  |  |  |
| Ithaca, NY 14850 |  |  |  |  |

Kendal at Ithaca, Inc.
EIN: 52-1787487
Form 990
For Year Ended: December 31, 2003

## Line 64a (Form 990) - Detail Tax-exempt Bonds

Lender's Names:
Original Amount:
Balance Due:
Date of Bonds:
Maturity Dates:
Repayment Terms:
Interest Rate:
Security Provided by Borrower:
Purpose of Loan:
Description and FMV of Consideration
Furnished by the Lendee

Lender's Names:
Original Amount:
Plus Unamortized premium
Balance Due:
Date of Bonds:
Maturity Dates:
Repayment Terms:
Interest Rate:
Security Provided by Borrower:
Purpose of Loan:

Furnished by the Lendee
Lender's Names:
Original Amount:
Balance Due:
Date of Bonds:
Maturity Dates:
Repayment Terms:
Interest Rate:
Security Provided by Borrower:
Purpose of Loan:
Description and FMV of Consideration
Furnished by the Lendee

Tompkins County Industrial Development Agency Revenue Bond \$8,250,000
\$7,710,000
August 31, 2000
Varies from 06/01/2001-06/01/2025
Interest paid monthly; yearly principal payments begin June, 2001
Variable rate set in Weekly Mode
Varies, per bond transcripts
Refinance bank loan, partial refunding of 1994 bonds

Cash and cash equivalents of $\$ 8,250,000$

Tompkins County Industrial Development Agency Revenue Bond
\$12,830,000
$\$ \quad 90,917$
\$12,920,917
September 1, 2003
Varies from 07/01/2004-07/01/2024
Interest paid bi-annually; yearly principal payments begin July, 2004
Varies from $2.2 \%-6.0 \%$
Varies, per bond transcripts
Full refunding of 1994 bonds

## Description and FMV of Consideration

Cash and cash equivalents of $\$ 12,830,000$
Tompkins County Industrial Development Agency Revenue Bond \$5,000,000
\$5,000,000
September 1, 2003
Varies from 07/01/2004-07/01/2024
Interest paid monthly; yearly principal payments begin July, 2004
Variable rate set in Weekly Mode
Varies, per bond transcripts
Full refunding of 1994 bonds
Cash and cash equivalents of $\$ 5,000,000$

STATEMENT 1
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES
PUBLICLY TRADED SECURITIES

GROSS SALES PRICE:
COST OR OTHER BASIS:

1,996,748.
1,912,081.
TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ 84,667. TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ 84,667.

STATEMENT 2
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES
OTHER THAN TEMP UNREALIZED LOSS -INVEST.
$-1,640$.
UNREALIZED GAIN- INVESTMENT
TOTAL
$471,143$.

## STATEMENT 3

FORM 990, PART II, LINE 43
OTHER EXPENSES
ADVERTISING \& PUBLIC RELATIONS
BANK FEES
BUILDING MAINTENANCE
CONTRACI \& TEMP WORKERS
DISCOUNTS EARNED
DUES, LICENSES \& FEES
INSURANCE
INVESTMENT EXPENSE
LOSS ON EARLY EXT. OF DEBT
MEDICAL EXPENSES
MISCELIAANEOUS
PROFESSIONAL FEES
PURCHASED SERVICES

|  | (A) TOTAL | (B) <br> PROGRAM SERVICES | (C) MANAGEMENT \& GENERAL |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 40,974. | 10,306. | 30,668. |  |  |
|  | 3,618. |  | 3,618. |  |  |
|  | 102,213. | 100,169. | 2,044. |  |  |
|  | 8,534. | 8,056. | 478. |  |  |
|  | -9,394. | -9,394. |  |  |  |
|  | 603,386. | 49,076. | 554,310. |  |  |
|  | 118,435. |  | 118,435. |  |  |
|  | 25,857. |  | 25,857. |  |  |
|  | 1,280,094. |  | 1,280,094. |  |  |
|  | 645,904. | 645,904. |  |  |  |
|  | 761. | 463. | 298. |  |  |
|  | 180,607. | 93, 234. | 87,373. |  |  |
|  | $74,773$. | $74,773$. |  |  |  |
| TOTAL | \$ 3075762. | \$ 972,587. | \$2103175. | \$ | 0. |

STATEMENT 4
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES

| OTHER PUBLICLY TRADED SECURITIES | $\begin{aligned} & \text { VALUATION } \\ & \text { METHOD } \\ & \hline \end{aligned}$ | AMOUNT |
| :---: | :---: | :---: |
| LOCKWOOD FINANCIAL SERVICES, INC | MARKET VALUE | \$ 3,779,380. |
| M\&T INVESTMENT GROUP | MARKET VALUE | 3,573, 732. |


| U.S. GOVERNMENT OBLIGATIONS |  | VALUATION <br> METHOD |  |
| :--- | :--- | :--- | :--- |
|  | AS TREASURY BILLS $01 / 15 / 04$ | MARKET VALUE | $1,036,417$. |
| US TREASURY BILLS $01 / 02 / 04$ | MARKET VALUE | $221,929$. |  |
| US TREASURY BILIS $06 / 17 / 04$ | MARKET VALUE | $107,511$. |  |
| US TREASURY BILIS $06 / 17 / 04$ | MARKET VALUE | $113,484$. |  |
| US TREASURY BILLS $06 / 17 / 04$ | MARKET VALUE | $45,792$. |  |

TOTAL $\$ 1,525,133$.

TOTAL INVESTMENTS - SECURITIES $\$ 8,878,245$.

STATEMENT 5
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

| CATEGORY | BASIS | ACCUM. DEPREC. | $\begin{aligned} & \text { BOOKK } \\ & \text { VALUE } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| FURNITURE AND FIXTURES | \$ 4,692,152. | \$ 3,058,901 | \$ 1,633,251. |
| BUILDINGS | 45,001, 287. | 9,472,209. | 35,529,078. |
| MISCELLANEOUS | 9,546. | 0. | 9,546. |

## STATEMENT 6

FORM 990, PART IV, LINE 58 OTHER ASSETS

BOARD DESIGNATED FUND
FUND
CAPTIVE INSURANCE CO. FUND
DONOR DESIGNATED FUND
\$ 69,448.
53, 086.
$342,303$.
$464,837$.

## STATEMENT 7

FORM 990, PART IV, LINE 64A
TAX-EXEMPT BOND LIABILITIES

| PURPOSE OF ISSUE:OUTSTANDING ISSUE AMOUNT: SEE ATTACHMENT | BALANCE DUE |  |
| :---: | :---: | :---: |
|  | TOTAL | $\frac{5}{5}, 630,917 .$ |
| STATEMENT 8 FORM 990, PART IV, LINE 65 OTHER LIABILITIES |  |  |
| INTEREST PAYABLE INTEREST RATE SWAP LIABILITY | TOTAL \$ | $\begin{array}{r} 240,559 . \\ 44,270 . \\ 284,829 . \\ \hline \end{array}$ |
| STATEMENT 9 <br> FORM 990, PART IV-A, LINE D(2) OTHER AMOUNTS |  |  |
| DISCOUNTS EARNED <br> INVEST INCOME SHOWN NET OF EXP ON F/S <br> NET ASSETS RELEASED FROM RESTRICTION <br> NET REALIZED GAIN ON INVEST. <br> RESTRICTED CONTRIBUTIONS | \$ | -9,394. |
|  |  | 25,857. |
|  |  | -2,101. |
|  |  | 84, 667. |
|  |  | $\begin{array}{r} 104,344 . \\ \hline 203,373 . \\ \hline \end{array}$ |

STATEMENT 10
FORM 990, PART IV-B, LINE D(2)
OTHER AMOUNTS


## STATEMENT 11

FORM 990, PART VI, LINE 80B
RELATED ORGANIZATIONS

| NAME OF ORGANIZATION |  | EXEMPT |
| :--- | :--- | :---: |
| NONEXEMPT |  |  |
| BARCLAY FRIENDS | X |  |
| KENDAL AT GRANVILLE | X |  |
| KENDAL AT HANOVER | X |  |
| KENDAL AT LEXINGTON | X |  |
| KENDAL AT OBERLIN | X |  |
| KENDAL CHARITABLE FUNDS | X |  |
| KENDAL CROSSLANDS COMMONITIES | X |  |

STATEMENT 11 (CONTINUED)
FORM 990, PART VI, LINE 80B RELATED ORGANIZATIONS
NAME OF ORGANIZATION $\frac{\text { EXEMPT }}{\text { KENDAL ON HUDSON }}$ X $\quad \mathrm{X}$

STATEMENT 12
FORM 990, PART VIII
RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES
LINE \# $\qquad$ EXPLANATION OF ACTIVITIES

93A CURRENT YEAR EARNINGS OF INITIAL FEES PAID BY LIFE CARE CONTRACT RESIDENTS
93B ANNUAL FEES PAID BY RESIDENTS WHO PERMANENTLY RESIDE IN HEALTH CARE CENTER
93C ANNUAL FEES PAID BY RESIDENTS FOR ROUTINE OPERATING COSTS OF FACILITY
93F FEES PAID BY MEDICARE AND MEDICAID FOR MEDICARE AND MEDICAID ELIGIBLE SERVICES

STATEMENT 13
SCHEDULE A, PART IV-A, LINE 22
OTHER INCOME

| DESCRIPTION |  | (A) | ) 2002 |  | B) 2001 |  | (C) 2000 |  | (D) | 1999 |  | (E) TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAFETERIA |  | \$ | 72,042. | \$ | 56,468. | \$ | 56,495. | \$ |  | 0. | \$ | 185,005. |
| INSURANCE SETTLEMENT |  |  | 0. |  | 0. |  | 38,853. |  |  | 0 |  | 38,853. |
| MISCELLANANEOUS |  |  | 15,311. |  | 6,092. |  | 14,161. |  |  | 0. |  | 35,564. |
|  | TOTAL | \$ | 87,353. | \$ | 62,560. | \$ | 109,509. | \$ |  | 0 . | \$ | 259,422. |

FORM 990
SCHEDULE
PART III
LINE 2C
KENDAL AT ITHACA, INC. PROVIDES INDEPENDENT AND ASSISTED LIVING QUARTERS FOR SENIOR CITIZENS. SOME RESIDENTS ARE ALSO SUBSTANTIAL DONORS TO KENDAL.

## Financial Statements

## Kendal at Ithaca, Inc.

Years ended December 31, 2003 and 2002 with Report of Independent Auditors

## Kendal at Ithaca, Inc.

## Financial Statements

## Years ended December 31, 2003 and 2002

## Contents

Report of Independent Auditors ..... 1
Audited Financial Statements
Balance Sheets ..... 2
Statements of Operations and Changes in Net Asset Deficiency ..... 4
Statements of Cash Flows ..... 6
Notes to Financial Statements ..... 7

# 케 ERNST\&YOUNG 

## Report of Independent Auditors

## Board of Directors

Kendal at Ithaca, Inc.
We have audited the accompanying balance sheets of Kendal at Ithaca, Inc. as of December 31, 2003 and 2002, and the related statements of operations and changes in net asset deficiency, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kendal at Ithaca, Inc. as of December 31, 2003 and 2002, and the results of its operations and changes in its net asset deficiency and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.


March 12, 2004

Kendal at Ithaca, Inc.

## Balance Sheets

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Assets |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 7,760,865 | \$ 2,411,256 |
| Investments | 5,992,777 | 3,069,283 |
| Accounts and entry fees receivable | 1,277,366 | 847,298 |
| Prepaid expenses and other current assets | 851,860 | 799,151 |
| Current portion of assets limited as to use under bond indenture | 688,800 | 327,687 |
| Total current assets | 16,571,668 | 7,454,675 |
| Assets limited as to use, net of current portion: |  |  |
| Under bond indenture agreement | 1,036,750 | 8,121,699 |
| By Board of Directors | 69,448 | 64,513 |
| By donors | 342,303 | 273,470 |
|  | 1,448,501 | 8,459,682 |
| Property and equipment: |  |  |
| Land | 2,572,434 | 2,572,434 |
| Building | 42,438,400 | 42,148,161 |
| Furniture and equipment | 4,692,152 | 4,539,668 |
| Allowance for depreciation | 49,702,986 | 49,260,263 |
|  | $(12,531,110)$ | $(10,921,692)$ |
|  | 37,171,876 | 38,338,571 |
| Investment in captive insurance company | 53,086 | - |
| Deferred financing and marketing costs, net | 1,723,828 | 1,871,767 |
| Total assets | \$ 56,968,959 | \$ 56,124,695 |

December 31
2003 ..... 2002
Liabilities and net asset deficiency
Current liabilities:
Accounts payable and accrued expenses \$ 558,871 $\quad$ \$ 402,117Due to affiliated entity51,47145,459
Refundable entry fees ..... 340,533 ..... 173,282
Advance billing for resident care ..... 824,888 ..... 796,810
Interest payable240,559128,581
Current portion of long-term debt 590,000 ..... 205,000
Total current liabilities
Total current liabilities $\mathbf{2 , 6 0 6 , 3 2 2} \quad 1,751,249$
Interest rate swap liability ..... 44,270
Deferred entry fee revenue
Refundable entry fees, net of current portion ..... 31,257,976 30,524,350
Deferred investment income ..... 989,441 ..... 1,157,859
Long-term debt, net of current portion Total liabilities

$\mathbf{2 5 , 0 4 0 , 9 1 7} 26,005,110$
$\mathbf{5 9 , 9 3 8 , 9 2 6} 59,454,620$
Net asset deficiency:
Unrestricted deficiency in assets
Temporarily restricted assetsDeficiency in assets
Total liabilities and net asset deficiency\$56,968,959 \$ 56,124,695
See accompanying notes.

Kendal at Ithaca, Inc.

Statements of Operations and Changes in Net Asset Deficiency

|  | Years ended December 31 |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Revenue and other support |  |  |
| Resident fees (apartments and cottages) | \$ 8,171,267 | \$ 7,818,348 |
| Health services: |  |  |
| Resident fees | 1,192,101 | 1,218,622 |
| Medicare and other insurance | 373,734 | 291,063 |
| Per diem residents | 587,302 | 451,744 |
| Investment income, net | 328,119 | 450,683 |
| Amortization of deferred entry fee revenue | 3,854,452 | 4,782,381 |
| Other revenue | 92,898 | 95,655 |
| Net assets released from restrictions used for operations | 2,101 | 2,700 |
| Total revenue and other support | 14,601,974 | 15,111,196 |
| Expenses |  |  |
| General and administrative | 1,939,654 | 1,832,780 |
| Facility services | 1,918,304 | 1,835,848 |
| Food service | 1,645,537 | 1,574,494 |
| Health service | 3,025,948 | 2,881,502 |
| System fee | 533,575 | 518,066 |
| Depreciation and amortization | 1,853,844 | 1,815,444 |
| Interest | 1,453,562 | 1,644,417 |
| Real estate taxes | 1,247,911 | 1,282,327 |
| Total expenses | 13,618,335 | 13,384,878 |
| Income from operations | 983,639 | 1,726,318 |
| Nonoperating gains (losses): |  |  |
| Loss on early extinguishment of debt | $(1,280,094)$ | - |
| Net realized gain (loss) on investment | 84,667 | $(381,316)$ |
| Other than temporary unrealized loss on investments (Note 8) | $(1,640)$ | $(219,557)$ |
| Unrestricted contributions | 40 | 50 |
| Loss on disposal of property and equipment | - | $(15,132)$ |
| Total nonoperating losses | $(1,197,027)$ | $(615,955)$ |
| Excess expenses (over) under revenue | $(213,388)$ | 1,110,363 |

See accompanying notes.

# Statements of Operations and Changes in Net Asset Deficiency (continued) 

|  | Years ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| Unrestricted net deficiency: |  |  |  |  |
| Excess expenses (over) under revenue | \$ | $(213,388)$ | \$ | 1,110,363 |
| Net assets released from restriction for capital expenditures |  | 33,370 |  | 106,261 |
| Net unrealized gain on investments |  | 471,143 |  | 94,453 |
| Net change in unrestricted net asset deficiency |  | 291,125 |  | 1,311,077 |
| Temporarily restricted net assets: |  |  |  |  |
| Restricted contributions |  | 104,304 |  | 165,493 |
| Net assets released from restriction for capital expenditures |  | $(33,370)$ |  | $(106,261)$ |
| Net assets released from restriction for operations |  | $(2,101)$ |  | $(2,700)$ |
| Net change in temporarily restricted net assets |  | 68,833 |  | 56,532 |
| Total change in net asset deficiency |  | 359,958 |  | 1,367,609 |
| Net asset deficiency at beginning of year |  | $(3,329,925)$ |  | $(4,697,534)$ |
| Net asset deficiency at end of year | \$ | $(2,969,967)$ |  | (3,329,925) |

See accompanying notes.

Kendal at Ithaca, Inc.

## Statements of Cash Flows

## Cash flows from operating activities

 and nonoperating gainsChange in net assets
Adjustments to reconcile change in net assets to net cash provided by operatıng actıvities and nonoperating gains:

Net realized and unrealized (gain) loss on investments
Depreciation and amortızation
Loss on disposal of property and equipment
Proceeds from resident entry fees
Refund of resident entry fees
Amortization of deferred entry fee revenue and interest amortized on deferred entry fees
Amortization of deferred investment income
Write off of deferred financing costs and unamortized discount included in loss on extınguishment of debt
Temporarıly restricted contribution
Changes in operating assets and liabilities:
Accounts and entry fees receivable
Prepaid expenses and other current assets Accounts payable and other current liabilities Interest rate swap liability
Net cash provided by operatıng actıvitues
Cash flows from investing activities
Decrease (increase) in assets limited as to use, net
Increase in investments, net
Expenditures for property and equipment
Capıtal investment
Proceeds from disposal of property and equipment
Net cash provided by (used in) investing activities

## Cash flows from financing activities

Repayment of bonds
Proceeds from bond issuance
Payments of debt issuance costs
Bond premıum, net
Temporarnly restricted contributions
Net cash used in financıng activities
Increase in cash
Cash at beginning of year
Cash at end of year

| Years ended December 31 |  |
| :---: | :---: |
| 2003 | 2002 |

\$ 359,958 \$ 1,367,609

| $\mathbf{( 5 5 4 , 1 6 9 )}$ | 506,420 |
| :---: | ---: |
| $\mathbf{1 , 8 5 3 , 8 4 4}$ | $1,815,444$ |
| - | 15,132 |
| $\mathbf{4 , 9 5 4 , 2 2 0}$ | $3,344,875$ |
| $\mathbf{( 4 2 4 , 6 7 0})$ | $(390,085)$ |

$(424,670)$
$(390,085)$
(3,964,342)
$(4,892,271)$
$(16,052)$
$(114,032)$
774,843
$(104,604)$
$(165,493)$
$(430,068) \quad 251,455$
$(52,709) \quad(61,919)$
470,073

| 44,270 |  |  | - |
| :---: | :---: | :---: | :---: |
| 2,910,594 |  |  | 1,614,656 |
|  | 6,650,068 |  | $(21,213)$ |
|  | $(2,369,325)$ |  | $(67,487)$ |
|  | $(442,723)$ |  | $(412,750)$ |
|  | $(53,086)$ |  | - |
|  | - |  | 7,146 |
|  | 3,784,934 |  | $(494,304)$ |
|  | $(18,625,000)$ |  | $(189,191)$ |
|  | 17,830,000 |  | - |
|  | $(746,440)$ |  | - |
|  | 90,917 |  | - |
|  | 104,604 |  | 165,493 |
|  | $(1,345,919)$ |  | $(23,698)$ |
|  | 5,349,609 |  | 1,096,654 |
|  | 2,411,256 |  | 1,314,602 |
| \$ | 7,760,865 | \$ | 2,411,256 |

See accompanying notes.

Kendal at Ithaca, Inc.

## Notes to Financial Statements

Years ended December 31, 2003 and 2002

## 1. Summary of Activities

## Background

Kendal at Ithaca, Inc. (Kendal at Ithaca), located in Ithaca, New York, is a New York nonprofit organization which was formed to build, own, and operate a continuing care retirement community which consists of 214 independent living units, a community center, and a 71-bed health center consisting of 36 adult home beds and 35 nursing home beds.

As of December 31, 2003, there are 205 units occupied and an additional four residence and care agreements have been signed accompanied by deposits totaling $\$ 366,817$. In addition, 395 refundable deposits of $\$ 1,000$ have been made by prospective residents totaling, with interest, $\$ 445,609$. These deposits remain the property of the prospective residents and are made directly to Tompkins Trust Company where they are held in escrow until occupancy. Accordingly, these deposits are not included in the accompanying financial statements. As of December 31, 2002, there were 203 units occupied and an additional five residence and care agreements.

Kendal at Ithaca is affiliated with The Kendal Corporation through bylaw requirements. The Kendal Corporation must approve the election of Board members of Kendal at Ithaca and any amendments to the bylaws or articles of incorporation of Kendal at Ithaca as well as the incurrence of debt; changes in corporate purpose; use of the name "Kendal," the substance of resident contracts; and the purchase, sale, lease, or other disposition of any real estate or improvements thereon. The Kendal at Ithaca bylaws also specify that Kendal at Ithaca and The Kendal Corporation shall have certain Board members in common, and that the president of The Kendal Corporation, or his/her designee, shall be invited to attend Kendal at Ithaca Board meetings ex officio.

## 2. Significant Accounting Policies

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## Kendal at Ithaca, Inc.

## Notes to Financial Statements (continued)

## 2. Significant Accounting Policies (continued)

## Cash and Cash Equivalents

Cash and cash equivalents include investments in highly liquid debt instruments with a maturity of three months or less at the date of purchase.

## Investments

Investments are recorded at fair value. Interest and dividend income is included in operating income unless restricted by donor or law. Investment realized gains and losses and unrealized losses deemed to be other than temporary are excluded from operating income. Unrealized gains and losses on investments deemed to be temporary are included as changes in unrestricted net (deficiency) assets. The specific cost identification method is used when computing realized gains or losses on investments sold. A summary of unrestricted investments, by type, is as follows:

December 31
20032002
Commercial paper
Corporate bonds
U.S. Government Securities

Common stocks

|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{\$ ~ 1 , 1 4 2 , 1 9 2}$ | $\$$ | - |
| $\mathbf{1 , 0 7 7 , 7 6 1}$ |  | $1,056,800$ |
| $\mathbf{1 , 3 2 5 , 5 9 4}$ | 559,410 |  |
| $\mathbf{2 , 4 4 7 , 2 3 0}$ | $1,453,073$ |  |
| $\mathbf{\$ 5 , 9 9 2 , 7 7 7}$ | $\$ 3,069,283$ |  |

Pursuant to the provisions of Section 4611 of Article 46 of the Public Health Law of New York, Kendal at Ithaca must maintain a minimum liquid reserve fund. The minimum amount to be maintained includes payments for debt principle and interest for 12 months, taxes and insurance for 12 months, total estimated operating costs for six months, repairs and replacements for 12 months, and any additional amount required by regulation, exclusive of depreciation and amortization. Kendal at Ithaca has met this requirement through cash and investments on hand at December 31, 2003 and 2002.

## Kendal at Ithaca, Inc.

Notes to Financial Statements (continued)

## 2. Significant Accounting Policies (continued)

## Property and Equipment

Property and equipment is generally stated at cost. Depreciation is computed over the assets estimated useful lives using the straight-line method of depreciation. Repairs and maintenance are expensed as incurred.

## Deferred Financing and Marketing Costs

Deferred financing and marketing costs consists of the following:

## December 31

2003
2002
Marketing costs
Financing costs
Less amortization

| $\mathbf{\$ 2 , 0 3 6 , 7 9 5}$ | $\$ 2,036,795$ |
| ---: | ---: |
| $\mathbf{1 , 0 8 7 , 3 3 3}$ | $1,426,735$ |
| $(\mathbf{1 , 4 0 0 , 3 0 0})$ | $(1,591,763)$ |
| $\$ \mathbf{1 , 7 2 3 , 8 2 8}$ | $\$ 1,871,767$ |

Deferred marketing costs, which represent costs incurred to acquire the initial continuing-care contracts, are being amortized over a 12-1/2 year period beginning from the date of initial occupancy. Deferred financing costs are being amortized over the term of the debt. Annual amortization expense was $\$ 244,426$ and $\$ 243,466$ for the years ended December 31, 2003 and 2002, respectively. Due to a refinancing of the 1994 bonds, $\$ 649,890$ of remaining deferred financing costs were written off.

Future intangible amortization is as follows:

| 2004 | $\$$246,287 <br> 2005 <br> 2006 | 246,287 |
| :--- | ---: | ---: |
| 2007 | 246,287 |  |
| 2008 | 246,287 |  |
| Thereafter | 162,606 |  |
|  | $\boxed{576,074}$ |  |

## Kendal at Ithaca, Inc.

## Notes to Financial Statements (continued)

## 2. Significant Accounting Policies (continued)

## Temporarily Restricted Net Assets

Temporarily restricted net assets are net assets whose use has been limited by donors to a specific purpose. These amounts are principally restricted to resident care and facility improvements, and specific equipment purchases.

Gifts are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of changes in net assets as net assets released from restrictions.

## Income Taxes

Kendal at Ithaca is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes.

## Health Service Revenue and Settlements from Third-Party Payors

Health service revenue provided from third-party payors and related accounts receivable are recorded at their estimated net realizable amounts. Revenue under third-party payor agreements is subject to audit and retroactive adjustment. Provisions for amounts due to or from third-party reimbursement agencies are provided in the period the related services are rendered. Differences between the estimated amounts accrued and interim and final settlements are reported in operations in the year of settlement. It is reasonably possible that the recorded estimates will change in the near term. Third-party payors retain the right to review and propose adjustments to amounts recorded by Kendal at Ithaca. In the opinion of management, actual adjustments, if any, will not be materially different from the amounts recorded.

Approximately 4\% and 3\% of Kendal at Ithaca's revenue is derived from governmental payors (Medicare or Medicaid) during the years ended December 31, 2003 and 2002, respectively.

Kendal at Ithaca, Inc.

## Notes to Financial Statements (continued)

## 2. Significant Accounting Policies (continued)

## Resident Entry Fees

Resident entry fee deposits are initially refundable upon receipt but become nonrefundable at the rate of $2 \%$ per month until becoming fully nonrefundable after 50 months. At December 31, 2003 and 2002, the portion of deferred entry fee revenue subject to such refund provisions amounted to $\$ 8,361,955$ and $\$ 7,649,987$, respectively. These entry fees are recorded as deferred revenue and are amortized into operating revenue over the actuarially computed life expectancy of each resident or couple. Amounts classified as the current portion of refundable entry fees represent terminated contracts that will be refunded during the next year. The long-term portion of refundable entry fees represents obligations under certain life care contracts, which provide that at least $50 \%$ of the resident entry fee will be refunded.

## Obligation to Provide Future Services

Kendal at Ithaca periodically calculates the present value of the net cost of future services and use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from entry fees. If the present value of the net cost of future services and use of facilities exceeds the deferred revenue from entry fees, a liability is recorded with a corresponding charge to income. As a result of the calculation, the present value of the net cost of future services and use of facilities did not exceed deferred entry fee revenue. Accordingly, no obligation was recorded at December 31, 2003 and 2002. The discount rate used to calculate the present value of the net cost was $6 \%$ in 2003 and 2002.

## Operating Indicator

For purposes of display, transactions deemed by management to be ongoing, major or central to the provision of residential living and related health care services are reported as operating revenue and expenses. Peripheral or incidental transactions are reported as non-operating gains (losses), which include unrestricted gifts and bequests, realized investment gains and losses and unrealized investment losses deemed to be other than temporary.

Unrealized investment gains and losses, losses deemed to be temporary, net assets released from restriction, and extraordinary items are reported after income from operations and non-operating gains (losses).

## Kendal at Ithaca, Inc. <br> Notes to Financial Statements (continued)

## 2. Significant Accounting Policies (continued)

## Reclassifications

Certain prior year amounts have been reclassified in order to conform to current year presentation.

## 3. Assets Limited as to Use Under Bond Indenture Agreements

A trustee holds the following amounts under bond indenture agreements. All amounts are at fair value, except for the 1994 debt service fund and the 1994 revenue fund, which are at cost.

## December 31

$2003 \quad 2002$

| 1994 Operating reserve fund | $\$$ | - | $\$ 5,336,262$ |
| :--- | ---: | ---: | ---: |
| 1994 Debt service reserve fund, net | - | $2,223,000$ |  |
| 1994 Revenue fund, net | - | 121,374 |  |
| 1994 Construction fund | - | 23,520 |  |
| 2000 Bond fund | $\mathbf{1 2 6 , 3 2 8}$ | 143,122 |  |
| 2000 Debt service reserve fund | $\mathbf{-}$ | 562,025 |  |
| 2003A Debt service reserve fund | $\mathbf{1 , 0 3 6 , 7 5 0}$ | - |  |
| 2003A Bond interest fund | $\mathbf{2 8 7 , 6 8 6}$ | - |  |
| 2003A Bond fund | $\mathbf{1 3 5 , 0 1 6}$ | - |  |
| 2003B Bond fund | $\mathbf{6 2 , 2 2 2}$ | - |  |
| 2003 Project fund | $\mathbf{6 6 , 0 0 3}$ | - |  |
| 2000 Letter of credit account | $\mathbf{1 0 , 8 5 4}$ | 18,928 |  |
| Interest receivable | $\mathbf{6 9 1}$ | 21,155 |  |
| Less current portion | $\mathbf{1 , 7 2 5 , 5 5 0}$ | $8,449,386$ |  |
|  | $\mathbf{6 8 8 , 8 0 0}$ | 327,687 |  |

Kendal at Ithaca, Inc.
Notes to Financial Statements (continued)

## 3. Assets Limited as to Use Under Bond Indenture Agreements (continued)

A summary of assets limited as to use, by investment type, is as follows:

|  | December 31 |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 3}$ |  | $\mathbf{2 0 0 2}$ |
|  |  |  |  |
| Commercial paper | $\mathbf{\$}$ | - | $\$ 2,223,000$ |
| Cash management funds | $\mathbf{2 0 0 , 4 1 7}$ | 756,640 |  |
| U.S. Treasury bill/note | $\mathbf{1 , 5 2 5 , 1 3 3}$ | $5,469,746$ |  |
| $\mathbf{\$ 1 , 7 2 5 , 5 5 0}$ | $\$ 8,449,386$ |  |  |

The bond indenture agreement requires Kendal at Ithaca to maintain a debt service reserve fund. The amount to be maintained in the debt reserve fund would equal the maximum annual debt service of the bond issues.

The decrease in assets whose use is limited is a result of 2003 bond activity. During 2003 the 1994 tax-exempt revenue bonds were paid in full with proceeds from 2003 Series A and Series B Tompkins County Industrial Development Agency bond issuance. The decrease in assets whose use is limited is directly attributable to Kendal at Ithaca no longer being required to maintain an operating reserve fund with the trustee and a decrease in debt service reserve funds, which is a result of lower interest rates associated with the 2003 bonds and an increase in outstanding variable interest rate bonds, which do not require a debt service fund.

## 4. Long-Term Debt

In July 1994, $\$ 23,255,000$ of tax-exempt revenue bonds were issued. These bonds were secured by the Kendal at Ithaca facility and the 1994 debt service reserve fund. During 2000, Kendal refinanced a portion of its 1994 bonds and issued new bonds in the amount of $\$ 8,250,000$. With the proceeds of this refunding, Kendal defeased $\$ 4,835,000$ of its 1994 bonds and repaid its construction loan, in the amount of $\$ 2,424,084$. In September 2003, the remaining 1994 taxexempt revenue bonds were paid in full with proceeds from 2003 Series A and Series B Tompkins County Industrial Development Agency bonds, gross proceeds from the 2003 bond placement amounted to $\$ 17,830,000$. The Kendal at Ithaca facility secures the 2003 Series A and Series B bonds.

As a result of the refinancing transaction, Kendal at Ithaca recorded a loss on extinguishment of debt which represents the write off of all unamortized bond discount and deferred financing costs associated with the 1994 bonds and a $2 \%$ bond redemption fee.

Kendal at Ithaca, Inc.
Notes to Financial Statements (continued)

## 4. Long-Term Debt (continued)

Long-term debt at December 31, 2003 and 2002 is as follows:

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Term bonds due June 1, 2011, with interest at 7.700\% | \$ | \$ 1,430,000 |
| Term bonds due June 1, 2015, with interest at 7.875\% | - | 3,585,000 |
| Term bonds due June 1, 2024, with interest at 7.875\% | - | 13,405,000 |
| Total 1994 bonds | - | 18,420,000 |
| Less unamortized discount, 1994 bonds | - | $(124,890)$ |
| 2000 Revenue bonds due July 1, 2004 through July 1, 2025 with variable interest rates as determined by the remarketing agent | 7,710,000 | 7,915,000 |
| 2003 Series A bonds - due July 1, 2004 through July 1, 2007, with interest at $2.20 \%-3.45 \%$ | 1,365,000 | - |
| 2003 Series A bonds - due July 1, 2008 through July 1, 2013, with interest at $4.00 \%-5.00 \%$ | 2,685,000 | - |
| 2003 Series A term bonds due July 1, 2018, with interest at 5.375\% | 630,000 | - |
| 2003 Series A term bonds due July 1, 2018, with interest at 5.75\% | 2,300,000 | - |
| 2003 Series A term bonds due July 1, 2024, with interest at 5.5\% | 1,850,000 | - |
| 2003 Series A term bonds due July 1, 2024, with interest at 6.0\% | 4,000,000 | - |
| 2003 Series B Revenue bonds - due July 1, 2004 through July 1, 2024 with variable interest rates as determined by the remarketing agent | 5,000,000 | - |
| Unamortized premium on 2003 bonds | 90,917 | - |
| Total debt | 25,630,917 | 26,210,110 |
| Less principle payments due within one year | 590,000 | 205,000 |
| Long-term debt, net of current portion | \$25,040,917 | \$26,005,110 |

## Kendal at Ithaca, Inc.

## Notes to Financial Statements (continued)

## 4. Long-Term Debt (continued)

Future minimum payments, by year and in the aggregate, on long-term debt are as follows:

| 2004 | $\$$590,000 <br> 2005 <br> 2006 <br> 2007 |
| :--- | ---: |
| 2008 | 765,000 |
| Thereafter | 795,000 |
|  | 825,000 |
|  | $21,920,917$ |
|  |  |

During September 2003, Kendal at Ithaca entered into an interest rate swap agreement, effective October 1, 2003, with a nominal amount of $\$ 5,000,000$. The agreement, which expires June 1 , 2008, is utilized to fix variable interest rates attributable to the Series B Tompkins County Industrial Development Agency bonds, which were issued in September 2003. In accordance with SFAS 133, the swap agreement does not qualify as a hedge and accordingly, the changes in fair market value are required to be recorded in operations. Kendal at Ithaca recorded an unrealized loss of $\$ 44,270$ in the statements of operations for the year ended December 31, 2003.

Certain of the 2003 bonds were issued at discounts aggregating $\$ 85,363$, and others at premiums aggregating, $\$ 177,649$, resulting in a net premium of $\$ 92,286$. The net premium is being amortized over the outstanding term of the bonds.

The variable rate debt is secured by a $\$ 12,887,592$ irrevocable bank letter of credit through September of 2008 after which time the letter of credit may be renewed. There were no advances on this letter of credit at December 31, 2003.

The loan agreements contain certain covenants, the most restrictive of which are liquidity and performance tests. Kendal at Ithaca was compliant with all covenants at both December 31, 2003 and December 31, 2002.

Kendal at Ithaca is required to make monthly payments of principal and interest to the revenue and bond funds (see Note 3 ) in order to make payments of principal and interest to bondholders when they are due. For the fixed rate debt, interest is due July 1 and January 1 of each year, for the variable rate debt, interest is due monthly. Principle payments are due every July 1 for both the variable and fixed rate debt.

Kendal at Ithaca, Inc.
Notes to Financial Statements (continued)

## 4. Long-Term Debt (continued)

Interest paid for the year ended December 31, 2003 and 2002, amounted to $\$ 1,297,313$ and $\$ 1,644,417$, respectively.

## 5. Multiemployer Pension Plan

Kendal at Ithaca participates in The Kendal Corporation Pension Plan, a defined benefit pension plan with other entities affiliated with The Kendal Corporation that operates continuing care retirement communities. Substantially all employees of Kendal at Ithaca are covered under this plan. An employee is covered by the plan when the employee has worked 1,000 hours per year, attained the age of 21 , and has completed one year of eligible service. Expense related to this plan amounted to $\$ 200,544$ and $\$ 147,319$, respectively, for the years ended December 31, 2003 and 2002.

## 6. Related Party Transactions

The Kendal Corporation provides support services under a fee agreement with Kendal at Ithaca. The amount of the system fee is calculated at $3.95 \%$ of budgeted expenses, net of the system fee. For the years ended December 31, 2003 and 2002, Kendal at Ithaca paid $\$ 533,575$ and $\$ 518,066$, respectively, to The Kendal Corporation.

## 7. Professional and General Liability Insurance

Kendal at Ithaca purchases claims-made basis professional and general liability insurance to cover malpractice claims. Although there are no known claims or incidents reported, claims from unknown incidents may be asserted for services provided. Management believes it has adequate insurance to cover any potential claims.

Effective January 1, 2004, Kendal at Ithaca will participate in an insurance captive to cover basic professional and general liability insurance on a claims-made basis. In order to have insurance coverage effective January 1, 2004 Kendal at Ithaca was required to make a capital contribution prior to December 31, 2003.

Kendal at Ithaca, Inc.
Notes to Financial Statements (continued)

## 8. Unrealized Gain (Loss) on Investments

Kendal at Ithaca recorded unrealized gains (losses) on investments as follows during 2003 and 2002:

|  | Years ended December 31 |  |  |
| :--- | :---: | ---: | :---: |
|  | $\mathbf{2 0 0 3}$ |  | $\mathbf{2 0 0 2}$ |
|  |  |  |  |
| Other than temporary losses | $\mathbf{\$ 1 , 6 4 0})$ | $\$(219,557)$ |  |
| Unrealized gains |  | $\mathbf{4 7 1 , 1 4 3}$ | 94,453 |
|  | $\mathbf{\$}$ | $\mathbf{4 6 9 , 5 0 3}$ | $\$(125,104)$ |

Unrealized losses were recorded as other than temporary if they relate to investments whose cost basis exceeded fair value for an extended period of time. These other than temporary declines have been recorded as part of the excess of revenues over expenses in the statements of operations. Unrealized losses deemed to be temporary in nature and unrealized gains are recorded as other changes in net assets.

## 9. Workers' Compensation Self Insurance

In April 2003, Kendal at Ithaca began to provide for workers' compensation insurance through participation in the Healthcare of New York Workers' Compensation Trust (the Trust); a group self-insured trust regulated by the New York State Workers' Compensation Board. Participation in the Trust subjects Kendal at Ithaca to joint and several liability. Should the Trust's assets be insufficient to cover its debts, each Trust member would be subject to a proportional premium assessment to fund the shortage. Management monitors the financial stability of the Trust on an ongoing basis in order to mitigate the risk of joint and several liability to Kendal at Ithaca. As of August 31, 2003, the Trust received an unqualified opinion on its audited financial statements and has met all regulatory requirements imposed on it by the State of New York, including the capital adequacy requirement. Kendal at Ithaca has also received confirmation from the Trust's administrator that the Trust has sufficient assets to cover its debts as of December 31, 2003 and as of March 12, 2004. As such management believes that Kendal at Ithaca has no exposure to retroactive premium assessments from the Trust. Prior to April 2003, a commercial carrier covered claims.

## Kendal at Ithaca, Inc.

## Notes to Financial Statements (continued)

## 10. Contingencies

There are various legal actions that can occur in the ordinary course of business, and management is not aware of any such matters that would have a material effect on the financial condition or results of operations of the Company.
LOCKWOO NANCIAL SERVICES,INC.

10 Valley Stream Parkway Member NASD/SIPC
610-695-9150

## vour Brokerage <br> Account


KENDAL AT ITHACA INC
MGR MADISON INVESTMENT ADVISOR
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHAGA NY 14850-6513

Your Financial Advisor Is:
Mark Bredın
(610) 695-9427

Account Number: 6QZ-005248
Statement Period: 11/29/2003-12/31/2003

| Valuation at a clance |  |  |
| :---: | :---: | :---: |
|  | This Period | Yerr-fo-Date |
| Beginning Account Value | \$1,349,421.93 | \$0.00 |
| Cash Deposits | 250,000 00 | 412,920 54 |
| Cash Withdrawals | -250,00000 | -250,000.00- |
| Dividends/Interest | 6,691 41 | 43,495 59. |
| Fees | 000 | 3,64258 |
| Change in Account Value | 3,401.80 | 1,156,74159 |
| Ending Account Value | \$1,359,515.14 | \$1,359,515.14 |


| Asset Allocation | Value <br> Lust Period | Valve <br> This Period | Parceat <br> Allaccation |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | 128,81888 | 27,36504 | 2\% | Asset Allocation percentages are rounded to the nearest whole percentage |
| Fixed Income | 1,220,603.05 | \% ${ }^{3}$ | (2) $98 \%$ |  |
| Account Total | \$1,349,421.93 | \$1,359,515.14 | 100\% |  |

## Customer Service Information

Your Financial Advisor Is:
Identification Number: OIA
Mark Bredin
Bredin Investment Services
10 Valley Stream Pkwy Suite 310
Malvern PA 19355
Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

## As you requested, copies of this statement have been sent to: <br> MADISON INVESTMENT ADVISORS

## Messages

## EXCESS ACCOUNT PROTECTION UPDATE

WORKING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NETEQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR
account. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC)
PROVIDES $\$ 500,000$ OF NET EQUITY PROTECTION, INCLUDING $\$ 100,000$ FOR CLAIMS FOR CASH AWAITING REINVESTMENT (SIPC PROTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMLAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC. ORG FOR MORE INFORMATION ABOUT SIPC.

EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH WHICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.

ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALLY AND IS unable to meet obligations to securities clients, but it does not protect AGAINST LOSSES FROM THE RISE AND FALL INTHE MARKET VALUE OF INVESTMENTS.


## Messages (continued)

ANNUAL MARGIN DISCLOSURE STATEMENT
SECURITIES PURCHASED ON MARGIN ARE YOUR FINANCIAL ORGANIZATION'S AND PERSHING'S COLLATERAL FOR THE LOAN TO YOU IF THE SECURITIES IN YOUR ACCOUNT DECLINE $\mathbb{N}$ VALUE, SO DOES THE VALUE OF THE COLLATERAL SUPPORTING YOUR LOAN. AS A RESULT, YOUR FINANCIAL ORGANIZATION OR PERSHING CAN TAKE ACTION, SUCH AS ISSUE A MARGIN CALL AND/OR SELL SECURITIES OR OTHER ASSETS IN ANY OF YOUR ACCOUNTS HELD WITH PERSHING IN ORDER TO MAINTAIN THE REQUIRED EQUITY IN THE ACCOUNT.

IT IS IMPORTANT THAT YOU FULLY UNDERSTAND THE RISKS INVOLVED IN TRADING SECURITIES ON MARGIN THESE RISKS INCLUDE THE FOLLOWING.

* YOU CAN LOSE MORE FUNDS THAN YOU DEPOSIT IN THE MARGIN ACCOUNT.
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN FORCE THE SALE OF SECURITIES

OR OTHER ASSETS IN YOUR ACCOUNT(S)

* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN SELL YOUR SECURITIES OR OTHER

ASSETS WITHOUT CONTACTING YOU.

* YOU ARE NOT ENTITLED TO CHOSE WHICH SECURITIES OR OTHER ASSETS IN YOUR ACCOUNT(S) ARE LIQUIDATED OR SOLD TO MEET A MARGIN CALL.
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN INCREASE ITS "HOUSE"

MAINTENANCE MARGIN REQUIREMENTS AT ANY TIME AND IS NOT REQUIRED TO PROVIDE YOU ADVANCE WRITTEN NOTICE.

* YOU ARE NOT ENTITLED TO AN EXTENSION OF TIME ON A MARGIN CALL.

THE NASD REQUIRES THAT NASD MEMBER FIRMS PROVIDE THE FOLLOWING INFORMATION CONCERNING THE NASD PUBLIC DISCLOSURE PROGRAM

THE NASD PUBLIC DISCLOSURE PROGRAM HOTLINE NUMBER IS (800) 289-9999.
THE NASD REGULATION WEB SITE ADDRESS IS WWW.NASDR.COM.
AN INVESTOR BROCHURE THAT INCLUDES INFORMATION DESCRIBING THE PUBLIC DISCLOSURE PROGRAM MAY BE OBTAINED FROM THE NASD.

## Portfolio Holdings

| Qumatit | $\begin{gathered} \text { Opening } \\ \text { Dote } \end{gathered}$ | Accound lumber | Adtivily Eatur | Opening Bdence | dosing Bdence | Accrued lacome | $\begin{aligned} & \text { hacome } \\ & \text { Ihis Yoer } \end{aligned}$ | 30-Dey Yich | $\begin{gathered} \text { Curent } \\ \text { Yield } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Cash and Cash Equivalents $2.00 \%$ of Portfolio |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market |  |  |  |  |  |  |  |  |
| GENERAL MNY MKT FUND CL B |  |  |  |  |  |  |  |  |
| 27,365040 11/29/03 | 0000018949 | 12/31/03 | 128,81888 | 27,365.04 | 000 | 161.13 | 015\% | 015\% |
| Total Money Market |  |  | \$128,818.88 | \$27,365.04 | \$0.00 | \$161.13 |  |  |
| Total Cash and Cash Equivalents |  |  | \$128,818.88 | \$27,365.04 | \$0.00 | \$161.13 |  |  |


| $\text { Quantion Acquisition } \quad \text { Oeto }$ | 10it Cod | $\begin{aligned} & \text { Ahensted } \\ & \text { Cost Esis } \end{aligned}$ | Methet Price | Maket Y | Uaredized 6cin/Loss | $\begin{aligned} & \text { Acruved } \\ & \text { Inturest } \end{aligned}$ |  | $\begin{aligned} & \text { Estimedel } \\ & \text { Yiold } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Income 98.00\% of Portfolio (In CUSIP Sequence) |  |  |  |  |  |  |  |  |
| Corporate Bonds |  |  |  |  |  |  |  |  |
| BANC ONE CORP SUB NT |  |  |  |  |  |  |  |  |
| $7000 \%$ 07/15/05 B/E DTD 07/25/95 |  |  |  |  |  |  |  |  |
| IST CPN DTE 01/15/96 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identrifation: 059438AF8 |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 55,000000 \\ & \text { Original Cost Basis: } \$ 56,095.05 \mathrm{~V}^{3} \end{aligned}$ | 101.9910 | 55,416.68 | 1075930 | 59,176.15 | 3,759 47 | 1,775.28 | 3,850.00 | 6.50\% |
| BELLSOUTH CORP NT 5.000\% 10/15/06 B/E |  |  |  |  |  |  |  |  |
| DTD 10/25/01 CALLABLE |  |  |  |  |  |  |  |  |
| 1 IT CPN DTE 04/15/02 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification: 079860AC6 |  |  |  |  |  |  |  |  |
| 50,000.000 06/17/03 | 1100930 | 54,260.13 | 1061190 | 53,059.50 | -1,200 63 | 527.78 | 2,500.00 | 4.71\% |
| Onginal Cost Basis \$ $\$ 55,04650 \mathrm{~V}$ |  |  |  |  |  |  |  |  |



## Portfolio Holdings (continued)



## Portfolio Holdings (continued)



Account

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Quanlity Acquisition | Unit Cost | $\begin{aligned} & \text { Adiusted } \\ & \text { Cost Besis } \\ & \hline \end{aligned}$ | Market Price | Monket Yolue | Uaredized Gein/loss | Accrued <br> Interest | Estimeted Angued Income | Estimuted $\qquad$ <br> Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Income (continued) |  |  |  |  |  |  |  |  |
| Corporate Bonds (continued) |  |  |  |  |  |  |  |  |
| SBC COMMUNICATIONS INC NT |  |  |  |  |  |  |  |  |
| 5750\% 05/02/06 B/E DTD 04/30/01 |  |  |  |  |  |  |  |  |
| CALLABLE IST CPN DTE 1/02/01 |  |  |  |  |  |  |  |  |
| Security Identification 78387GAF0 |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 25,000000 \\ & \text { Original Cost Basis } \\ & \$ 25,863 \\ & 50 \end{aligned}$ | 1034540 | 25,532 24 | 1073030 | 26,825 75 | 1,293 51 | 23559 | 1,43750 | 535\% |
| TEX INSTRS INC NT |  |  |  |  |  |  |  |  |
| 6 125\% 02/01/06 B/E DTD 02/01/96 |  |  |  |  |  |  |  |  |
| IST CPN DTE 08/01/96 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification 882508AH7 |  |  |  |  |  |  |  |  |
| 40,000 000 05/02/073 | 1000490 | 40,008 90 | 1075410 | 43,016.40 | 3,007 50 | 1,02083 | 2,45000 | 569\% |
|  |  |  |  |  |  |  |  |  |
| $\begin{array}{ll} 10,000000 & 06 / 08 / 0 y^{3} \\ \text { Original Cost Basis } \$ 10,08510 \end{array}$ | 1008510 | 10,040 95 | 1075410 | 10,754 10 | 71315 | 25521 | 61250 | 569\% |
| 50,000.000 Total |  | \$50,049.85 |  | \$53,770.50 | \$3,720.65 | \$1,276.04 | \$3,062.50 |  |
| UNILEVER CAP CORP NT |  |  |  |  |  |  |  |  |
| 6875\% 11/01/05 B/E DTD 10/24/00 |  |  |  |  |  |  |  |  |
| CALLABLE 05/01/04@ 100000 |  |  |  |  |  |  |  |  |
| Securty Identification 904764AF4 |  |  |  |  |  |  |  |  |
| $\begin{array}{ll} 50,000000 & 03 / 04 / 0 \not \mathbf{p}^{3} \\ \text { Original Cost Basis. } \$ 56,19000 \end{array}$ | 1123800 | 54,304 38 | 1084370 | 54,218 50 | $-8588$ | 57292 | 3,43750 | 634\% |

Portfolio Holdings (continued)

| Quality Acquisitian | Unit Cost | $\begin{aligned} & \text { Ahyusted } \\ & \text { Cost Beris } \end{aligned}$ | Meket Price | Marker Velue | Uneredized Geia/Loss | Accused hterest | $\begin{array}{r} \text { Estimoted } \\ \text { Amul lacerese } \end{array}$ | $\begin{aligned} & \text { Estimated } \\ & \text { Yiedd } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Income (continued) |  |  |  |  |  |  |  |  |
| Corporate Bonds (continued) |  |  |  |  |  |  |  |  |
| WELLS FARGO \& CO SUB NTS |  |  |  |  |  |  |  |  |
| 6875\% 04/01/06 B/E DTD 04/09/96 |  |  |  |  |  |  |  |  |
| 1 ST CPN DTE 10/01/96 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification: 949740B76 |  |  |  |  |  |  |  |  |
| $\begin{array}{ll}50,000.000 & 04 / 26 / 01 \% \\ \text { Original Cost Basis: } \$ 52,138.50\end{array}$ | 104.2770 | 51,046 65 | 110.2680 | 55,13400 | 4,087.35 | 859.38 | 3,437.50 | 6.23\% |
| Total Corporate Bonds |  | \$713,672.29 |  | \$751,682.45 | \$38,010.16 | \$13,753.55 | \$4,033.75 |  |
| Ireasury Securities |  |  |  |  |  |  |  |  |
| UNITED STATES TREAS NOTES |  |  |  |  |  |  |  |  |
| ISSUED 8/16/99 $6000 \% 08 / 15 / 04 \mathrm{~B} / \mathrm{E}$ |  |  |  |  |  |  |  |  |
| DTD 08/15/99 15T CPN DTE 02/15/00 |  |  |  |  |  |  |  |  |
| Security Identification 9128275 MO |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 75,000000 \quad 06 / 12 / 83 \\ & \text { Orignal Cost Basis: } \$ 79,38281 \end{aligned}$ | 1058440 | 77,329.16 | 1030310 | 77,273.25 | -5591 | 1,687.50 | 4,500.00 | 5.82\% |
| UNITED STATES TREAS NOTES |  |  |  |  |  |  |  |  |
| $4625 \% 05 / 15 / 06$ B/E DTD 05/15/01 |  |  |  |  |  |  |  |  |
| IST CPN DTE 11/15/01 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification: 9128276X5 |  |  |  |  |  |  |  |  |
| $\begin{array}{lr} 95,000.000 & 06 / 23 / 07 \\ \text { Original Cost Basis: } & 103,49063 \end{array}$ | 108.9380 | 102,000.57 | 1060000 | 100,700 00 | -1,300.57 | 555.25 | 4,393.75 | 4.36\% |
| Total U.S. Treasury Securities |  | \$179,329.73 |  | \$177,973.25 | -\$1,356.48 | \$2,242.75 | \$8,893.75 |  |
| U.S. Govermment Bonds |  |  |  |  |  |  |  |  |
| FEDERAL HOME LN MTG CORP DEB |  |  |  |  |  |  |  |  |
| 6.250\% 07/15/04 B/E DTD 07/12/99 |  |  |  |  |  |  |  |  |
| 1ST CPN DTE 01/15/O0 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification: 3134A3YM2 |  |  |  |  |  |  |  |  |
| 45,000000 03/14/023 | 104.9630 | 45,533.34 | 102.7190 | 46,223.55 | 690.21 | 1,296.87 | 2,812.50 | 6.08\% |
| Original Cost Basis: \$47,233.35 |  |  |  |  |  |  |  |  |
| 55,000 000 03/15/023 | 1045700 | 55,601 81 | 1027190 | 56,495 45 | 893.64 | 1,585.07 | 3,437.50 | 6.08\% |
| Original Cost Basis \$57,513 50 J |  |  |  |  |  | 1,585.07 | 3,437.50 | 6.08\% |
| 100,000.000 Total |  | \$101,135.15 |  | \$102,719.00 | \$1,583.85 | \$2,881.94 | \$6,250.00 |  |



## Portfolio Holdings (continued)

Cost Basis on fixed income securities is adjusted for amortization, accretion or principal paydowns. Original cost basis is provided under the corresponding tax lot.
${ }^{3}$ The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delivered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis. Unrealized gains and losses are not reported for securities for which cost basis or market value is not available.

## Disclosures and Other Information

Pricing - Securities prices may vary from actual liquidation value. Prices shown should only be used as a general guide to porlfolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices Where securities have not been priced, such securities have not been included in the Asset Allocation information al the beginning of this statement.

Reinvesiment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your statement may have been reinvested into additional shares. You will not receive confirmation of these reinvestment transactions. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm.

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial siluation. Expiring options which are valuable are exercised automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm.



## Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| $\begin{array}{rr}  & \text { Acquisition } \\ \text { Quantity } & \text { Dote } \\ \hline \end{array}$ | Unit Cost | $\begin{aligned} & \text { Ahusted } \\ & \text { Cost lesis } \end{aligned}$ | Menet Price | Marke Ydue | Unreelized Grin/loss | Accured <br> leterest | $\begin{aligned} & \text { Etimated } \\ & \text { Amaved laceme } \end{aligned}$ | $\begin{aligned} & \text { Estianded } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Income (continued) |  |  |  |  |  |  |  |  |
| U.S. Government Bonds (contmued) |  |  |  |  |  |  |  |  |
| FEDERAL NATL MTG ASSN DEB |  |  |  |  |  |  |  |  |
| $5750 \%$ 06/15/05 B/E DTD 06/08/98 |  |  |  |  |  |  |  |  |
| 1ST CPN DTE 12/15/98 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identification: 31359MDW0 |  |  |  |  |  |  |  |  |
| $\begin{array}{lc} 100,000 & 000 \\ \text { Original Cost Basis } & \$ 108,910.00 \end{array}$ | 1089100 | 105,590 58 | 1060000 | 106,000.00 | 40942 | 255.56 | 5,75000 | 5.42\% |
| FEDERAL NATL MTG ASSN DEB |  |  |  |  |  |  |  |  |
| 6000\% 12/15/05 B/E DTD 12/08/00 |  |  |  |  |  |  |  |  |
| 1ST CPN DTE 06/15/01 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identrifation: 31359MGM9 |  |  |  |  |  |  |  |  |
| 80,000 000 09/24/甲㐌3 | 1100660 | 84,967.72 | 1076880 | 86,150 40 | 1,182.68 | 213.33 | 4,800.00 | 557\% |
| Original Cost Basis \$88,052 80 |  |  |  |  |  |  |  |  |
| FEDERAL NATL MTG ASSN DEB |  |  |  |  |  |  |  |  |
| 5250\% 04/15/07 B/E DTD 03/26/02 |  |  |  |  |  |  |  |  |
| 1 ST CPN DTE 10/15/02 CPN PMT SEMI ANNUAL |  |  |  |  |  |  |  |  |
| Security Identrication 31359MMP5 |  |  |  |  |  |  |  |  |
| 100,000.000 12/11/03 | 1073140 | 107,203.42 | 1076250 | 107,625.00 | 42158 | 1,108.33 | 5,250.00 | 4.87\% |
| Orignal Cost Basis. \$107,314.00 |  |  |  |  |  |  |  |  |
| Total U.S. Government Bonds |  | \$398,096.87 |  | \$402,494.40 | \$3,597.53 | \$4,459.16 | \$22,050.00 |  |
| Total Fixed Income |  |  |  |  | \$40,251.21 | \$20,455,46 | \$74,977.50 |  |
|  |  | Cost Basis |  | Market Value | Unrealized Gain/Loss | Accrued Interest | Estimated Annual Income |  |
| Total Portfolio Holdings |  | \$1,291,898.89 |  | \$1,359,515.14 | \$40,251.21 | \$20,455.46 | \$75,138.63 |  |



## your Brokerage

Account

Statement Period: 11/29/2003-12/31/2003


|  | $-\$ 250,000.00$ |
| :--- | :--- |
| Total Value of all Transactions | $-\$ 101,453.84$ |

The price and quantity displayed may have been rounded

| Income Summary | Current Period |  | Year-fo-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxale | Mon Iaxille | Iaxable | Man Tuxalle |
| Dividends and Interest |  |  |  | $\begin{gathered} 1024 \\ =10 \end{gathered}$ |
| Corporate Bond Interest | 1,406 25 | 000 | 25,21063 |  |
| U.S Treasury Security Interest | 000 | 000 | 4,44688 | $56000$ |
| Other Government Bond Interest | 5,27500 | 000 |  | 000 |
| Money Fund Income | 1016 V | 000 | 16308 | 000 |
| Total Dividends and Interest | \$6,691.41 | \$0.00 | \$43,495.59 | \$0.00 |

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## Cash Not Yet Received

| Security | Pecerd Date | Perathate | Quantity Held | Pata | Amount of Prome | Dividead Optien |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest |  |  |  |  |  |  |
| BANC ONE CORP SUB NT | 01/01/04 | 01/15/04 | 55,000 000 | 0035000 | 1,925.00 | Cash |
| 7000\% 07/15/05 B/E |  |  |  |  |  |  |
| FORD MTR CR CO NT | 12/26/03 | 01/12/04 | 55,000000 | 0029000 | 1,595.00 | Cash |
| 5800\% 01/12/09 B/E |  |  |  |  |  |  |

## Total Cash Not Yet Received

The above information has been obtained from sources we believe to be reliable. All items are
subject to receipt We make no representation as to accuracy or completeness.

## Schedule of Realized Gains and Losses Year-to-Date

| Disposition Date | Acquisition Date | desing Irensectian | Desainiea | Security 1D | Quagtion | Cost Bexis | Precent | Pudized Grialless |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term |  |  |  |  |  |  |  |  |
| 06/01/03 | 04/06/01 | MAT | WAL MART STORES INC NT | 931142AQ6 | 55,000 000 | 55,000 00 | 55,00000 | 000 |
| 06/17/03 | 03/15/02 | SELL | Orignal Cost Basss 57,044.35 <br> BELLSOUTH CORP NT <br> 6.000\% 10/15/11 B/E <br> Original Cost Basis. 49,036 50 | 079860AB8 | 50,000 000 | 49,131.36 | 58,167.00 | 9,035.64 |
| 06/18/03 | 02/21/01 | SEEL | TARGET CORP NT $7.500 \%$ 08/15/10 B/E Original Cost Basis. 54,191.50 | 87612EAB2 | 50,000 000 | 53,369.59 | 61,865.00 | 8,495.41 |
| 10/16/03 | 12/06/01 | SEIL | ASSOCIATES CORP <br> NORTH AMER SR NT <br> Ongnal Cost Basis. 51,906.50 | 046003159 | 50,000.000 | 50,027.69 | 50,059.00 | 3131 |
| Jotal Long Term |  |  |  |  |  | \$207,528.64 | \$225,091,00 | \$17,562.36 |
| Total Short Temm and Long Term |  |  |  |  |  | \$207,528.64 | \$225,091.00 | \$17,562.36 |

The information provided is meant as a general guide and should not be relied upon in the preparation of tax returns. No one associated with Pershing is authorized to give tax advice.

Cost basis on fixed income securities is adjusted for amortization, accretion or principal paydowns.

Cash Not Yet Received is not reflected as an asset in your account until it is actually received.

Onginal cost basis is provided under the security description.

```
0. Valley Stream Parkway Malvern, PA 19355 610-695-9150
```


## Account

## Statement Period: 11/29/2003-12/31/2003

## Money Market Fund Detail

Date Activity Iype Description Share Bolance

## Sweep Money Market Fund

## GENERAL MNY MKT FUND CL B

Account Number: 0000018949 Current Yeld $015 \%$ Activity Ending 12/31/03

| 11/29/03 | Opening Balance |  | 128,81888 | 128,81888 |
| :---: | :---: | :---: | :---: | :---: |
| 12/02/03 | Deposit | MONEY FUND PURCHASE | 251,406.25 | 380,225 13 |
| 12/04/03 | Withdrawal | MONEY FUND REDEMPTION | -250,000 00 | 130,225 13 |
| 12/12/03 | Withdrawal | MONEY FUND REDEMPTION | -108,145 25 | 22,079 88 |
| 12/16/03 | Deposit | MONEY FUND PURCHASE | 5,27500 | 27,354 88 |
| 12/31/03 | Deposit | INCOME REINVEST | -21016 | 27,3548 27,36504 |
| 12/31/03 | Closing Balance |  |  | \$27,365.04 |
| Total All Money Market Funds |  |  |  | \$27,365.04 |

## GENERAL INFORMATION

1 All orders and transactons shall bo solely for your account and risk shall be subject to the constaution, rules, regulations, customs, usages, rulungs and interpretations of the exchange or market and the cleanng facillty, if any, where the transactions are executed and/o
2 Whenever you are indebted to Pershing LLC (PPershing') for any amount, all securities hedd by it for you in any account in which you notice to you, close or reduce any or all of your accounts by publuc or private sale $\alpha$ purchase or both of all or any securities caried in such sccounts, any balance remaining due Porshing to be promptly pald by you
3. Whenever you are indebted to Pershing for any amount. all securties camed for your account are or may be, without further notice to
you, hoaned or pledged by Pershing, either separately or under cirumstances which will permit the comer securites for any amount less than, equal to or greater than your liabilities to Pershing, bur not under circumstances for an amoun prohiblted by law
4 Title to secuntues sold to you, where Pershung has actad as pnincipal, shall reman with Pershing until the enture purchase price is recerved or until the settlement date. whichever is later
5 Any iree credtr balance carried for your account reprasents funds payable upon demand which, athough properly accounted for on Parshing's books of record, are not segregated and may be used in the conduct of tis business
6 You may have recelved confirmations for transactions which do not appear on your statement if so, the transactoons will appear on your next periodic statement. Such transacilons must be co
if you have witten options which have been exercised.
7 If you mantann a margm account, this is a combined statement of your general account and a special memorandum account mantanned required by Regulation Tis of the Board of Governors of the Federal Reserve System The pemanent record of the separate account as required by Regulation $T$ is available for your inspection upon request.
8 Interest charged on debt balances in your account appears on the statement. The rate of interest and period covered are indicated The ale may change from in in morest is computed as descrbed in matena previously fumished to you Please contact your financial msititution if you desire additonal coples
9 A financral statement of Pershing is avalable for your personal inspection at Pershing's offices A copy of it wall be mailed upon your
writen request or you can vew to online at Pershing com
10 This statement should be retained for your records
11 Dividends, interest and other distributhons shown on thes statement were classified as taxable or nontaxable based on certain information nown as of he disinbution date This classiication is subject to change and is solety intended for use as general information.
Atter year end, Pershung is required to provide tax untormation to the Intemal Revenue Service and other governmental authonties At hat ume Persing will prowde inai miormation on we annual tax hnomation statement to you; use that statement to prepare your tax Pings The tax statemnent also includes other usehul information to assist in accumulating the data to prepare your tax returns
12. Pershing does not provide tax, invesiment or logal advisory services and no one associated with Porahing la muthorized to rendar such advice. Do not rely upon any such advice, If given. Investors are encournged to consult tholr tax advisors to daterine the appropriate tax revurent of thal business.
13. Secunties and cash held in custody by Pershung for your account are protected up to the total amount held in the account of this total remainung coverage on secunties and cash is provided by Pershing though of coverage, including $\$ 500,000$ lor clams for cash The a SIPC member fim fals financially and is unable to met oblinations to securties nse and fall in the marketvakue of investments.
14. Pershing trades for its own account as a market maker, spectallst, odd lot dealer, block positioner arbitragaur and/or Investor Consequently, at the time of any transaction you may make, Pershing may have a postition in such secuitiles, which position may be partully or completely hedged.
15. If average price transaction is indicated on the fronl of this statement your financial institution or Pershing may have acted as principal, agent or both Details available upon request.
16. Thus statement will be deemed conclusive and an account stated unless you advise Pershing in writing of any objecton to it within ten days after receppt Any such objection should be sent to Pershing at One Pershing Plaza, Jersey City, New Jersey 07399, Attention Compllance Departmen
ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLDNGS

This section inctudes the not market value of the securties in your account on a settement date hasis, uncluding short posithons, at the close of the statement penod the market prices have been obtamed hom quotation sernces winch we believe to be reliable; howeve we cannot guarantee their accursicy Secunties for which a price is not available are marked 'NA' and are omitted from the Total The Annual income, which is an estumated ifgure, is the current interest or most recently decilared dividend for each security and is annualized Thus figure particularly on equity mutual funds can vary substantally foom one year to the next. As a result, actual amounts to give the Estmated Y or less which too could wary substantially because the income is estimated and it does nol take account of you holding penod Annual income has been obtained from sources believed to be reliable, but no assurance can be made as to accuracy Accuued inlerest represents interest earned but not yat received

Pershing carrles your account as clearng broker pursuant the a clearing PERSHING
(in your inancial institution without inquiry or investigation (i) orders for the purchase and sale of securities and other property and (i) any other

If any of the and New Jersey 07399, Attention: Compliance Department.

## IERMS AND CONDITIONS

## WRAP ACCOUNT CUSTOMERS WHO ELECTED NOT TO RECEIVE IMMEDIATE CONFIRMATION OF TRANSACTIONS

The following Terms and Condifions are appicable only if your account is a wrap fee managed account, and the trade confirmations are not sen o you (sent only to your portfolio manager) pursuant to your instruction

The following intormation will be fumished to you upon request to Pershung or your introducing firm, Lockwood Financial Services, Inc "Lockwood"), with respect to any transaction for which a trade confirmabion was not sent to you

- The marker upon which any transaction was executed,
- The tume of day that any transaction was executed,

The name of the person from whom any secunly was purchased, or to whom such security was sold
monsions recemed in connectoon with any transaction, and

- A copy of the trade confimation

2 Lockwood effected each transaction for which a trade confimaton was not sent to you, as your agent.
3 in connection wath each equity secunty and certain other secunties sold, Pershing charges to you, and remits to a regulatory organzation or natonal secuntes exchange, an "SEC fee" The amount of this fee is currently 0000468 of the value of the applicable securities solt
 SEC $f=$ )
4 Lockwood does not receive any payment for order fiow.
5 Call features may exist for securibes Call feabures for fixed income securlies may affect yleld Complete information will be provided upon request.
6. If any transaction involves an assel-backed secunty, induding a municpal collateralized mortgage obligation, which represents an interest in or is secured by a pool of recesvables or olther financial assets that are subject conknuously to prepayment, then the aclual yeld of such security may vary according to the rate at which the underlyng recelvables or other financial assets are prepaid informatoon concernung the factors that affect yeld (including at a munimum estimated yield, weighted average iffe, and the prepayment assumptions of undertying yeld) will be fumished to you, upon request to Pershing or Lockwood
7 The ratings that appear in the description of some fixed income secunties have been obtained from ratugs services which Pershing believes to be relable; however, Pershung cannol guarantee lieir accuracy Secuntes for which a raing is not avallable are marked "UNRATED"

If any of the above Terms and Conditions are unacceptable to you, please notify Pershing immediately in writing by certified mail to Pershing at One Pershing Plaza, Jersey City
New Jersey 07399 , Attention: Compliance Department.

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| E00000000000160CSF8000. | KENDAL AT ITHACA INC |  | One Pershing Plaza, Jersey City, New Jersey 07399 <br>  |

E00000000000160CSF800DP

KENDAL AT ITHACA INC
MGR ASHFIELD
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHACA NY 14850-6513

Your Financial Advisor Is:
Mark Bredin
(610) 695-9427

## Account Number: 6QZ-005297

Statement Period: 11/29/2003-12/31/2003

## Valuation at a Glance

| Beginning Account Vaiue | This Period | Yes-to-Dofe |
| :--- | ---: | ---: |
| Cash Deposits | $\mathbf{\$ 8 5 9 , 5 6 3 . 8 1}$ | $\mathbf{\$ 0 . 0 0}$ |
| Dividends/Interest | 000 | 34,92576 |
| Fees | 55728 | $3,363.34$ |
| Change in Account Value | 000 | $-3,067.01$ |
| Ending Account Value | 24,60336 | 849,50236 |


| Asset Allocation | Yolue <br> Latt Peried | Valus Perceat This Period Allocetion |  |
| :---: | :---: | :---: | :---: |
| Cash and Cash Equvalents | 18,909 12 | 19,466 40 2\% | Assel Allocation perceniages are rounded to the nearest whole percentage. |
| Equities | 840,654.69 |  |  |
| Account Total | \$859,563.81 | \$884,724.45 100\% |  |

## Customer Service Information

## Your Financial Advisor Is:

Identification Number: OIA
Mark Bredin
Bredin Investment Services
10 Valley Stream Pkwy Sute 310
Malvern PA 19355
Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

## Messages

EXCESS ACCOUNT PROTECTION UPDATE
WORKING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NET EQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR ACCOUNT. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC) PROVIDES $\$ 500,000$ OF NET EQUITY PROTECTION, INCLUDING $\$ 100,000$ FOR CLAIMS FOR CASH AWAITING REINYESTMENT (SIPC PROTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMILAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC.ORG FOR MORE INFORMATION ABOUT SIPC.

EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH WHICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.

ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALLY AND IS UNABLE TO MEET OBLIGATIONS TO SECURITIES CLIENTS, BUT IT DOES NOT PROTECT AGAINST LOSSES FROM THE RISE AND FALL IN THE MARKET VALUE OF INVESTMENTS.


## Statement Period: 11/29/2003-12/31/2003

## Messages (continued)

ANNUAL MARGIN DISCLOSURE STATEMENT
SECURITIES PURCHASED ON MARGIN ARE YOUR FINANCIAL ORGANIZATION'S AND PERSHING'S COLLATERAL FOR THE LOAN TO YOU. IF THE SECURITIES IN YOUR ACCOUNT DECLINE IN VALUE, SO DOES THE VALUE OF THE COLLATERAL SUPPORTING YOUR LOAN. AS A RESULT, YOUR FINANCIAL ORGANIZATION OR PERSHING CAN TAKE ACTION, SUCH AS ISSUE A MARGIN CALL AND/OR SELL SECURITIES OR OTHER ASSETS IN ANY OF YOUR ACCOUNTS HELD WITH PERSHING IN ORDER TO MAINTAIN THE REQUIRED EQUITY IN THE ACCOUNT

IT IS IMPORTANT THAT YOU FULLY UNDERSTAND THE RISKS INVOLVED IN TRADING
SECURITIES ON MARGIN. THESE RISKS INCLUDE THE FOLLOWING:

* YOU CAN LOSE MORE FUNDS THAN YOU DEPOSIT IN THE MARGIN ACCOUNT.
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN FORCE THE SALE OF SECURITIES

OR OTHER ASSETS IN YOUR ACCOUNT(S).

* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN SELL YOUR SECURITIES OR OTHER ASSETS WITHOUT CONTACTING YOU.
* YOU ARE NOT ENTITLED TO CHOSE WHICH SECURITIES OR OTHER ASSETS IN YOUR ACCOUNT(S) ARE LIQUIDATED OR SOLD TO MEET A MARGIN CALL.
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN INCREASE ITS "HOUSE"

MAINTENANCE MARGIN REQUIREMENTS AT ANY TIME AND IS NOT REQUIRED TO PROVIDE YOU ADVANCE WRITTEN NOTICE.

* YOU ARE NOT ENTITLED TO AN EXTENSION OF TIME ON A MARGIN CALL.

THE NASD REQUIRES THAT NASD MEMBER FIRMS PROVIDE THE FOLLOWING INFORMATION CONCERNING THE NASD PUBLIC DISCLOSURE PROGRAM:

THE NASD PUBLIC DISCLOSURE PROGRAM HOTLINE NUMBER IS (800) 289-9999.
THE NASD REGULATION WEB SITE ADDRESS IS WWW.NASDR.COM
AN INVESTOR BROCHURE THAT INCLUDES INFORMATION DESCRIBING THE PUBLIC DISCLOSURE PROGRAM MAY BE OBTAINED FROM THE NASD.

## Portfolio Holdings



| Cash and Cash Equivalents $\mathbf{2 . 0 0 \%}$ of Portfolio Money Market |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GENERAL MNY MKT FUND CL B <br> 19,466400 11/29/03 | 0000018953 | 12/31/03 | 18,909 12 | 19,466 40 | 000 | 26.72 | 0.15\% | $015 \%$ |
| Total Money Market |  |  | \$18,909.12 | \$19,466.40 | 50.00 | \$26.72 |  |  |
| Total Cash and Cash Equivalents |  |  | \$18,909.12 | \$19,466.40 | \$0.00 | \$26.72 |  |  |
| $\text { Quectity } \quad \begin{gathered} \text { Acquisition } \\ \text { Data } \end{gathered}$ | Hait Cost | Cot Prsis | Meteot Pise | Mented Y Mue | Unredized Gein/loss | Symb//SIIM | Etimed hend hocen | $\begin{aligned} & \text { Etiemeded } \\ & \text { Yiedd } \end{aligned}$ |


| Equities 98.00\% of Portfolio |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stocks, Rights and Warrants |  |  |  |  |  |  |  |  |  |
| FLEXTRONICS INTL LTD ORD SHS |  |  |  |  |  |  |  |  |  |
| Dwidend Option: Cash |  |  |  |  |  |  |  |  |  |
| 560.000 | 12/05/023 | 10.1190 | 5,666.36 | 148400 | 8,31040 | 2,644.04 | FLEX |  |  |
| 194000 | 05/01/033 | 85900 | 1,666 46 | 148400 | 2,87896 | 1,212.50 |  |  |  |
| 754.000 | Total |  | \$7,332.82 |  | \$11,189.36 | \$3,856.54 |  | \$0.00 |  |
| AMERICAN INTERNATIONAL GROUP |  |  |  |  |  |  |  |  |  |
| INC |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 25000 | 11/06/013 | 81.0860 | 2,027.16 | 66.2800 | 1,657.00 / | -370.16 | 1 C | 650 | 0.39\% |
| 70000 | 01/02/023 | 790200 | 5,531.40 | 662800 | 4,639.60 $d$ | -89180 |  | 18.20 | 0.39\% |
| 65000 | 08/05/023 | 60.2950 | 3,919.16 | 66.2800 | 4,30820 | 38904 |  | 16.90 | 0.39\% |
| 57000 | 05/01/033 | 56.5400 | 3,222.78 | 662800 | 3,77796 | 55518 |  | 14.82 | 0.39\% |
| 45000 | 09/10/03 | 60.6000 | 2,72700 | 662800 | 2,98260 | 25560 |  | 11.70 | 0.39\% |
| 262.000 | Total |  | \$17,427.50 |  | \$17,365.36 | -\$62.14 |  | \$68.12 |  |
| amgen inc |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 260000 | 07/18/023 | 34.7800 | 9,04280 | 618000 | 16,06800 | 7,025.20 | AMGN |  |  |
| 52000 | 05/01/033 | 616500 | 3,205.80 | 618000 | 3,213.60 Y | 780 |  |  |  |
| 35000 | 09/10/03 | 677000 | 2,36950 | 618000 | 2,16300 | -20650 |  |  |  |
| 6000 | 11/06/03 | 610500 | 3,663.00 | 618000 | 3,70800 | 4500 |  |  |  |
| 407.000 | Total |  | \$18,281.10 |  | \$25,152.60 | \$6,871.50 |  | \$0.00 |  |



Portfolio Holdings (continued)


## Portfolio Holdings (continued)

| Quantity | Acquisition Dote | Unit Cost | Cest Besis | Market Price | Mental Yolue | Unaredized Gein/Loss | Symbl/sid | $\begin{aligned} & \text { Estimited } \\ & \text { Ampud Incompa } \end{aligned}$ | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| CARDINAL HEALTH INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 64.000 | 05/01/033 | 55.2200 | 3,53408 | 611600 | 3,91424 | 38016 | CAH | 7.68 | 0.19\% |
| 77000 | 09/10/03 | 575400 | 4,430.58 | 611600 | 4,70932 | 27874 |  | 9.24 | 0.19\% |
| 141.000 | Total |  | \$7,964.66 |  | \$8,623.56 | \$658.90 |  | \$16.92 |  |
| CARNIVAL CORP ISINHPA1436583006 |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 546000 | 05/06/033 | 287500 | 15,69750 | 397300 | 21,692 58 | 5,995 08 | CCL | 273.00 | 1.25\% |
| CISCO SYSTEMS INC |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  | 4,61510 |  |  |  |  |
| 190.000 | 04/18/013 | 186800 | 3,549.20 | 242900 | 4,615.10 | 1,065 90 | $(\csc 0$ |  |  |
| 535.000 | 08/13/013 | 18.1470 | 9,708 48 | 242900 | 12,995 15 | 3,286.67 | $\cdots$ |  |  |
| 25000 | 01/02/02 ${ }^{3}$ | 186000 | 46500 | 24.2900 | 607.25 | 142.25 |  |  |  |
| 750.000 | Total |  | \$13,722.68 |  | \$18,217.50 | \$4,494.82 |  | \$0.00 |  |
| CITIGROUP HNC COM |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  | 0.167 |  |  |  |  |
| 194000 | 04/18/013 | 47.4690 | 9,208.91 | 485400 | 9,416.76 | 20785 |  | 27160 | 2.88\% |
| 100.000 | 11/27/023 | 390100 | 3,901 00 | 485400 | 4,85400 | 95300 |  | 140.00 | 288\% |
| 51.000 | 05/01/033 | 383900 | 1,957.89 | 485400 | 2,47554 | 51765 |  | 71.40 | 288\% |
| 30000 | 09/10/03 | 44.0100 | 1,320.30 | 485400 | 1,456.20 | 13590 |  | 42.00 | $288 \%$ |
| 375.000 | Total |  | \$16,388.10 |  | \$18,202.50 | \$1,814.40 |  | \$525.00 |  |
| DST SYSTEMS INC DEL COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 154000 | 11/27/023 | 381000 | 5,867 40 | 417600 | 6,43104 | 563.64 | DST |  |  |
| 192.000 | 05/01/033 | 299100 | 5,74272 | 417600 | 8,01792 | 2,27520 |  |  |  |
| 59000 | 09/10/03 | 389200 | 2,296.28 | 417600 | 2,463 $84 \times$ | 16756 |  |  |  |
| 60000 | 11/06/03 | 378400 | 2,27040 | 417600 | 2,505 $60{ }^{-}$ | 23520 |  |  |  |
| 465.000 | Total |  | \$16,176.80 |  | \$19,418.40 | \$3,241.60 |  | \$0.00 |  |



10 Valley Stream Parkway Member NASDISIPC
Malvern, PA 19355
610-695-9150

## your Brokerage

Account

Statement Period: $11 / 29 / 2003-12 / 31 / 2003$

## Portfolio Holdings (continued)



## Portfolio Holdings (continued)

| Quentity | $\begin{array}{r} \text { Acquisition } \\ \text { Dade } \end{array}$ | Unit Cost | Cest Pasis | Maket Price | Market Ydue | Uaredized 6cin/loss | Syeha//SH | Estimetal Amond licome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| EXPEDITORS INTL WASH INC |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |
| 340000 | 11/06/03 | 401090 | 13,636.92 | 376600 | 12,804.40 | -832 52 | EXPD | 54.40 | 0.42\% |
| FOREST LABS INC |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  | 10,19700 |  |  |  |  |
| 165000 | 09/10/03 | 504100 | 8,31765 | 618000 | 10,19700 | 1,879 35 | FRX |  |  |
| 170000 | 11/06/03 | 49.5500 | 8,423.50 | 618000 | 10,50600 | 2,082 50 |  |  |  |
| 335.000 | Total |  | \$16,741.15 |  | \$20,703.00 | \$3,961.85 |  | \$0.00 |  |
| GENERAL ELECTRIC CO COM |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |
| 295000 | 04/18/01 ${ }^{3}$ | 47.8800 | 14,124 60 | 309800 | 9,139 10 | -4,985.50 |  | 236.00 | 2.58\% |
| 15000 | 01/02/023 | 40.4400 | 606.60 | 30.9800 | 464.70 | -14190 |  | 12.00 | 2.58\% |
| 175.000 | 03/25/02 ${ }^{3}$ | 371230 | 6,496 55 | 309800 | 5,42150 | -1,075 05 |  | 140.00 | 258\% |
| 485.000 | Total |  | \$21,227.75 |  | \$15,025.30 | -\$6,202.45 |  | \$388.00 |  |
| ILLINOIS TOOL WORKS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 126000 | 12/12/023 | 66.6000 | 8,391.60 | 839100 | 10,572.66 | 2,18106 | ITW | 120.96 | 1.14\% |
| 48.000 | 03/25/033 | 604940 | 2,903.73 | 839100 | 4,02768 | 1,123.95 |  | 46.08 | 1.14\% |
| 35000 | 05/01/033 | 629600 | 2,203 60 | 839100 | 2,93685 / | 733.25 |  | 33.60 | 114\% |
| 20000 | 09/10/03 | 710600 | 1,421.20 | 839100 | 1,678.20 | 257.00 |  | 19.20 | 1.14\% |
| 229.000 | Total |  | \$14,920.13 |  | \$19,215.39 | \$4,295.26 |  | \$219.84 |  |
| INTEL CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 1600007 | 04/18/01 ${ }^{3}$ | 31.6200 | 5,059.20 | 322000 | 5,152.00V | 92.80 | INTC | 12.80 | 024\% |
| 210.000 | 04/18/01 ${ }^{3}$ | 31.6200 | 6,640 20 | 322000 | 6,76200 | 12180 |  | 16.80 | 0.24\% |
| 80000 | 01/02/023 | 32.1200 | 2,569.60 | 32.2000 | 2,57600 | 640 |  | 640 | 024\% |
| 330000 | 03/25/023 | 30.2800 | 9,992.40 | 322000 | 10,62600 | 633.60 |  | 26.40 | 024\% |
| 29000 | 05/01/03 | 18.3700 | 532.73 | 322000 | 933.80 | 40107 |  | 2.32 | 0.24\% |
| 809.000 | Total |  | \$24,794.13 |  | \$26,049.80 | \$1,255.67 |  | \$64.72 |  |

## Portfolio Holdings (continued)

| Qumatity | Acquisition Date | Unit Cost | Cost Basis | Merket Price | Maket Volue | Unredized Gria/Loss | Symbol/isin | Estimated Annud licome | $\begin{array}{r} \text { Estimated } \\ \text { Yield } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| INTERNATIONAL BUSINESS MACHS CORP |  |  |  |  |  |  |  |  |  |
| COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 18000 | 04/18/013 | 1072000 | 1,929 60 | 926800 | 1,66824 | -26136 | IBM | 1152 | 069\% |
| 10000 | 01/02/023 | 1209700 | 1,20970 | 926800 | 92680 | -282.90 |  | 640 | 069\% |
| 110000 | 03/04/023 | 1049770 | 11,54750 | 926800 | 10,194.80\% | -1,352.70 |  | 7040 | $069 \%$ |
| 20000 | 03/25/023 | 1039300 | 2,078,60 | 926800 | 1,85360 | -225.00 |  | 1280 | 069\% |
| 11000 | 05/01/033 | 847100 | 93181 | 92.6800 | 1,01948 ${ }^{\prime}$ | 87.67 |  | 7.04 | 0.69\% |
| 16000 | 09/10/03 | 88.2100 | 1,41136 | 926800 | 1,48288/ | 7152 |  | 1024 | 069\% |
| 185.000 | Total |  | \$19,108.57 |  | \$17,145.80 | -\$1,962.77 |  | \$118.40 |  |
| INTERPUBLIC GROUP COS INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 396000 | 11/27/02 ${ }^{3}$ | 147800 | 5,852 88 | 156000 | 6,17760 | 324.72 | IPG |  |  |
| 528000 | 05/01/033 | 112500 | 5,94000 | 156000 | 8,236.80 | 2,29680 |  |  |  |
| 142000 | 09/10/03 | 149200 | 2,11864 | 156000 | 2,21520 | 9656 |  |  |  |
| 1,066.000 | Total |  | \$13,911.52 |  | \$16,629.60 | \$2,718.08 |  | \$0.00 |  |
| INTUIT INCORPORATED COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 108000 | 11/27/023 | 539000 | 5,821 20 | 529100 | 5,71428 | -106.92 | INTU |  |  |
| 160000 | 05/01/03 ${ }^{3}$ | 384000 | 6,14400 | 529100 | $8,46560 \mathrm{r}$ | 2,32160 |  |  |  |
| 66000 | 09/10/03 | 459600 | 3,033 36 | 529100 | 3,49206 | 45870 |  |  |  |
| 334.000 | Total |  | \$14,998.56 |  | \$17,671.94 | \$2,673.38 |  | \$0.00 |  |


|  |  |  | Page 9 of 25 |
| :---: | :---: | :---: | :---: |
| E00000000000160CSF800DP | Account Number 6QZ-005297 KENDAL AT ITHACA INC |  | One Pershing Ploza, Jersey City, New Jersay 07399 <br>  |

## Portfolio Holdings (continued)

| Quentity | $\begin{aligned} & \text { Acquisitien } \\ & \text { Dela } \end{aligned}$ | Unit Cost | Cost Resis | Mrat Price | Markel Yolue | Ularealized Gein/Loss | Symbel/Sily | $\begin{aligned} & \text { Estimated } \\ & \text { Amand lacpmee } \end{aligned}$ | $\begin{aligned} & \text { Etimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| JACOBS ENGINEERING GROUP INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 172000 | 11/27/023 | 35.1900 | 6,052.68 | 480100 | 8,257 72 | 2,205 04 | JEC |  |  |
| 111.000 | 05/01/033 | 403100 | 4,474.41 | 48.0100 | 5,32911/ | 85470 |  |  |  |
| 50000 | 09/10/03 | 47.2600 | 2,363.00 | 480100 | 2,400.50/ | 3750 |  |  |  |
| 150000 | 11/06/03 | 457000 | 6,855.00 | 480100 | 7,20150/ | 34650 |  |  |  |
| 483.000 | Total |  | \$19,745.09 |  | \$23,188.83 | \$3,443.74 |  | \$0.00 |  |
| JOHNSON \& JOHNSON COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 114000 | 07/10/013 | 523780 | 5,971 14 | 516600 | 5,889.24 | -8190 | INJ | 109.44 | 1.85\% |
| 45000 | 01/02/023 | 584500 | 2,630.25 | 516600 | 2,32470 | -30555 |  | 43.20 | 1.85\% |
| 81000 | 05/01/033 | 556100 | 4,504.41 | 516600 | 4,184.46 | -319.95 |  | 77.76 | 1.85\% |
| 104000 | 09/10/03 | 52.2200 | 5,430.88 | 516600 | 5,37264 | -58.24 |  | 99.84 | 185\% |
| 344.000 | Total |  | \$18,536.68 |  | \$17,771.04 | -\$765.64 |  | \$330.24 |  |
| LEHMAN BROTHERS HOLDINGS INC COMMON |  |  |  |  |  |  |  |  |  |
| Dividend Opton. Cash |  |  |  |  |  |  |  |  |  |
| 130450 | 03/25/03 | 61.4610 | 8,017.59 | 77.2200 | 10,073.38 V | 2,055 79 | LEH | 62.62 | 0.62\% |
| 26550 | 05/01/03 | 63.2570 | 1,679.44 | 772200 | 2,050.16 | 370.72 |  | 12.74 | 062\% |
| 157.000 | Total |  | \$9,697.03 |  | \$12,123.54 | \$2,426.51 |  | \$75.36 |  |
| LOWES COS INC |  |  |  |  |  |  |  |  |  |
| Dividend <br> 397.000 | 09/10/03 | 518200 | 20.572 .54 | 553900 | 21,98983 | 1,417.29 | LOW | 47.64 | 0.21\% |
| MEDTRONIC INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 111000 | 05/01/033 | 47.0000 | 5,217.00 | 486100 | 5,39571/ | 178.71 | MDT | 32.19 | 059\% |
| 79000 | 09/10/03 | 48.8700 | 3,860.73 | 486100 | 3,840 19 | -2054 |  | 22.91 | 0.59\% |
| 190.000 | Total |  | \$9,077.73 |  | \$9,235.90 | \$158.17 |  | \$55.10 |  |

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Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Quantity | Acquisition Dafe | Unit Cost | Cost Basis | Market Price | Masket Vedue | Unredized Gain/Less | Symbol/SSIM | Estimated Annudel lacome | Estimated <br> Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| MICROSOFT CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 250000 | 02/08/013 | 312810 | 7,820.31 | 275400 | 6,88500 | -93531 | M | 4000 |  |
| 500000 | 04/18/013 | 328680 | 16,43375 | 275400 | 13,77000 | -2,663.75 |  | 8000 | 058\% |
| 80000 | 03/25/023 | 299100 | 2,392.76 | 275400 | 2,203 20 | -18956 |  | 1280 | 058\% |
| 830.000 | Total |  | \$26,646.82 |  | \$22,858.20 | -\$3,788.62 |  | \$132.80 |  |
| MICRON TECHNOLOGY INC |  |  |  |  |  |  |  |  |  |
| Dividend Optoon Cash |  |  |  |  |  |  |  |  |  |
| 335.000 | 06/01/013 | 386700 | 12,954 61 | 134700 | 4,512 45 | -8,442 16 | , |  |  |
| MORGAN STANLEY COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 70000 | 10/16/013 | 523940 | 3,66755 | 578700 | 4,050 90 | 38335 | MWD |  |  |
| 65.000 | 03/25/023 | 55.2300 | 3,58995 | 578700 | 3,761.55 | - 171.60 | M | 65.00 | 172\% |
| 115000 | 05/01/033 | 437800 | 5,034 70 | 578700 | 6,655 05 | 1,620 35 |  | 11500 | $172 \%$ |
| 65000 | 09/10/03 | 480900 | 3,12585 | 578700 | 3,761 55 | 63570 |  | 6500 | 1.72\% |
| 315.000 | Total |  | \$15,418.05 |  | \$18,229.05 | \$2,811.00 |  | \$315.00 |  |
| MYLAN LABORATORIES INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 321000 | 09/10/03 | 260870 | 8,373 82 | 252600 | 8,108 46 | -26536 | MYL | 3852 | 0.47\% |
| 360000 | 11/06/03 | 245100 | 8,823 60 | 252600 | 9,093 60 | 27000 |  | 43.20 | 047\% |
| 681.000 | Total |  | \$17,197.42 |  | \$17,202.06 | \$4.64 |  | \$81.72 |  |

## Portfolio Holdings (continued)

| Qumbity | Acquisitien $\qquad$ | Unil Cost | Cost Pasis | Manet Price | Mated Yilue | Unadized Geir/Loss | Symbel/is | Estimated Anyud herens | $\begin{aligned} & \text { Estimoled } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| NETWORK APPLIANCE CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 8000 | 03/25/033 | 11.9750 | 9580 | 205300 | $16424$ | 6844 | NTAP |  |  |
| 335000 | 05/01/033 | 13.3930 | 4,48673 | 205300 | 6,877.55 | 2,390 82 |  |  |  |
| 26000 | 09/10/03 | 22.9600 | 596.96 | 205300 | 53378 | -6318 |  |  |  |
| 369.000 | Total |  | \$5,179.49 |  | \$7,575.57 | \$2,396.08 |  | \$0.00 |  |
| NEXTEL COMMUNS INC CLASS A |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 680000 | 11/06/03 | 240450 | 16,350.60 | 280600 | 19,080 80 | 2,730.20 | NXTL |  |  |
| PEPSICO INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 96000 | 04/18/013 | 42.2900 | 4,059.84 | 466200 | 4,475.52 | 41568 | PEP | 61.44 | 137\% |
| 15000 | 01/02/023 | 48.1500 | 722.25 | 466200 | 69930 | -2295 |  | 960 | 1.37\% |
| 210000 | 07/18/023 | 409700 | 8,603.70 | 466200 | 9,790.20/ | 1,18650 |  | 134.40 | 1.37\% |
| 16000 | 05/01/033 | 428300 | 685.28 | 466200 | 74592 | 6064 |  | 10.24 | 1.37\% |
| 34.000 | 09/10/03 | 44.8700 | 1,525.58 | 466200 | 1,58508 / | 59.50 |  | 2176 | 137\% |
| 371.000 | Total |  | \$15,596.65 |  | \$17,296.02 | \$1,699.37 |  | \$237.44 |  |
| PFIZER INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 195000 | 07/18/023 | 289500 | 5,645.25 | 353300 | 6,889.35 | 1,244 10 | PFE | 13260 | 1.92\% |
| 80000 | 05/01/033 | 30.6300 | 2,450 40 | 353300 | 2,826.40 | 37600 |  | 54.40 | 192\% |
| 75.000 | 09/10/03 | 31.9500 | 2,39625 | 353300 | 2,64975 | 25350 |  | 51.00 | 1.92\% |
| 350.000 | Total |  | \$10,491.90 |  | \$12,365.50 | \$1,873.60 |  | \$238.00 |  |
| PROCTER \& GAMBLE CO |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |
| 175000 | 03/06/023 | 845620 | 14,798 32 | 998800 | 17,47900 | 2,680.68 | PG | 318.50 | 1.82\% |



Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \\ \hline \end{array}$ | Unit Cost | Cost Basis | Masket Price | Mratei Yolue | Unreelized Gain/Loss | Symbol/sin | Estimoted Annud lacome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| QUEST DIAGNOSTICS INC_COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 104000 | 11/27/023 | 554700 | 5,76888 | 731100 | 7,603 44 | 1,834 56 | DCX | 6240 | 0.82\% |
| 85000 | 05/01/033 | 586000 | 4,98100 | 73.1100 | 6,21435 | 1,233 35 |  | 5100 | $082 \%$ |
| 64000 | 09/10/03 | 60.0900 | 3,845.76 | 73.1100 | 4,67904 | 83328 |  | 3840 | $082 \%$ |
| 253.000 | Total |  | \$14,595.64 |  | \$18,496.83 | \$3,901.19 |  | \$151.80 |  |
| HENRY SCHEIN INC |  |  |  |  |  |  |  |  |  |
| Dividend Optori Cash |  |  |  |  |  |  |  |  |  |
| 146000 | 09/10/03 | 568490 | 8,299 95 | 675800 | 9,866 $68 \checkmark$ | 1,56673 | HSIC |  |  |
| 140000 | 11/06/03 | 628200 | 8,79480 | 67.5800 | 9,461.20 / | 66640 |  |  |  |
| 286.000 | Total |  | \$17,094.75 |  | \$19,327.88 | \$2,233.13 |  | \$0.00 |  |
| STATE STREET CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 300000 | 11/27/023 | 449000 | 13,470.00 | 520800 | 15,62400 | 2,15400 | STT | 18000 |  |
| 75000 | 05/01/03 ${ }^{3}$ | 342800 | 2,57100 | 520800 | 3,90600 / | 1,33500 |  | 4500 | $1.15 \%$ |
| 375.000 | Total |  | \$16,041.00 |  | \$19,530.00 | \$3,489.00 |  | \$225.00 |  |
| STRYKER CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 70000 | 11/27/023 | 622500 | 4,35750 | 850100 | 5,950 70 | 1,59320 | SYK | 980 | 016\% |
| 58000 | 05/01/033 | 659700 | 3,826 26 | 850100 | 4,930 58- | 1,104 32 |  | 812 | $016 \%$ |
| 33000 | 09/10/03 | 742100 | 2,448 93 | 850100 | 2,80533 | 35640 |  | 4.62 | 016\% |
| 60000 | 11/06/03 | 824400 | 4,946 40 | 850100 | 5,10060 | 15420 |  | 840 | 016\% |
| 221.000 | Total |  | \$15,579.09 |  | \$18,787.21 | \$3,208.12 |  | \$30.94 |  |

## Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Docte } \\ \hline \end{array}$ | Unit Cost | Cost Pesis | Merket Price | Mndst Yelue | Uareelized Gip/Loss | Symed/SSM | $\begin{aligned} & \text { Estimated } \\ & \text { Apmud laceme } \end{aligned}$ | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| SYMANTEC CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 100000 | 11/27/023 | 220050 | 2,200.50 | 346500 | 3,46500 | 1,264.50 | SYMC |  |  |
| 242000 | 05/01/033 | 21.5050 | 5,204.21 | 346500 | 8,38530 | 3,18109 |  |  |  |
| 66000 | 09/10/03 | 29.0350 | 1,91631 | 346500 | 2,28690 / | 37059 |  |  |  |
| 408.000 | Total |  | \$9,321.02 |  | \$14,137.20 | \$4,816.18 |  | \$0.00 |  |
| SYSCO CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 110000 | 12/19/023 | 29.4500 | 3,239.50 | 372300 | 4,09530 | 85580 | SYY | 57.20 | 1.39\% |
| 236.000 | 05/01/033 | 283900 | 6,700.04 | 372300 | 8,78628 | 2,086.24 |  | 122.72 | 1.39\% |
| 130000 | 09/10/03 | 319900 | 4,158.70 | 372300 | 4,839 90 / | 681.20 |  | 67.60 | 1.39\% |
| 476.000 | Total |  | \$14,098.24 |  | \$17,721.48 | \$3,623.24 |  | \$247.52 |  |
| TEXAS INSTRUMENTS INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 29000 | 03/25/023 | 323100 | 936.99 | 293800 | $85202 /$ | -8497 | TX | 2.47 | 0.28\% |
| 210000 | 04/24/023 | 325980 | 6,845 60 | 293800 | 6,16980 | -675.80 | - | 17.85 | 0.28\% |
| 328000 | 05/01/033 | 18.2000 | 5,969 60 | 293800 | 9,636 64 | 3,667.04 |  | 2788 | 028\% |
| 75000 | 09/10/03 | 23.7200 | 1,77900 | 293800 | 2,203.50c | 42450 |  | 6.37 | 0.28\% |
| 642.000 | Total |  | \$15,531.19 |  | \$18,861.96 | \$3,330.77 |  | \$54.57 |  |
| 3M CO COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 120000 | 09/10/03 | 686950 | 8,243 40 | 850300 | 10,203.60 | 1,960 20 | MMM | 158.40 | 1.55\% |
| 90000 | 11/05/03 | 795300 | 7,15770 | 850300 | 7,65270 | 49500 |  | 118.80 | 155\% |
| 210.000 | Total |  | \$15,401.10 |  | \$17,856.30 | \$2,455.20 |  | \$277.20 |  |
| UNITEDHEALTH GROUP INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 146.000 | 11/27/023 | 400250 | 5,843.65 | 581800 | 8,494 28 | 2,650 63 | UNH | 219 | 0.02\% |
| 104000 | 05/01/03 ${ }^{3}$ | 454450 | 4,726.28 | 581800 | 6,050.72 < | 1,324 44 |  | 1.56 | 0.02\% |
| 61.000 | 09/10/03 | 50.5300 | 3,082.33 | 581800 | 3.548 .98 / | 466.65 |  | 0.91 | 0.02\% |
| 311.000 | Total |  | \$13,652.26 |  | \$18,093.98 | \$4,441.72 |  | \$4.66 |  |



Account

Statement Period: $11 / 29 / 2003-12 / 31 / 2003$

## Portfolio Holdings (continued)

| Qumatity | Acquisition Date | Unit Cost | Cost Busis | Maket Price | Market Velue | Unredized Gain/Less | Symbol/SSH | Estimated Araual Income | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| VERITAS SOFTWARE CO |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 150000 | 11/27/02 ${ }^{3}$ | 186890 | 2,803 35 | 371600 | 5,57400 | 2,770 65 | VRTS |  |  |
| 304000 | 05/01/033 | 22.3090 | 6,78198 | 371600 | 11,296 64 | 4,51466 |  |  |  |
| 36000 | 09/10/03 | 328100 | 1,18116 | 37.1600 | 1,337 76 | 15660 |  |  |  |
| 490.000 | Total |  | \$10,766.49 |  | \$18,208.40 | \$7,441.91 |  | \$0.00 |  |
| VIACOM INC CLASS B |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 348000 | 06/04/03 | 469020 | 16,32182 | 443800 | 15,44424 | -87758 | VIA B | 8352 |  |
| 24000 | 09/10/03 | 445200 | 1,068 48 | 443800 | 1,065 12 | -336 |  | 576 | 054\% |
| 120000 | 11/06/03 | 395300 | 4,74360 | 443800 | 5,325.60 | 58200 |  | 2880 | 054\% |
| 492.000 | Total |  | \$22,133.90 |  | \$21,834.96 | -\$298.94 |  | \$118.08 |  |
| WAL MART STORES INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 20000 | 08/27/013 | 507080 | 1,014 15 | 530500 | 1,06100 | 46.85 | WMT | 720 |  |
| 185.000 | 09/25/013 | 485180 | 8,97592 | 530500 | 9,81425 | 83833 |  | 6660 | 067\% |
| 10000 | 01/02/023 | 574900 | 57490 | 530500 | 53050 | -4440 |  | 360 | 067\% |
| 40000 | 03/25/023 | 618500 | 2,47400 | 530500 | 2,12200 | -35200 |  | 1440 | 067\% |
| 36000 | 05/01/033 | 553100 | 1,991 16 | 53.0500 | 1,909 80 | -8136 |  | 1296 | 067\% |
| 45000 | 09/10/03 | 57.2200 | 2,57490 | 530500 | 2,38725 | -18765 |  | 16.20 | 067\% |
| 336.000 | Total |  | \$17,605.03 |  | \$17,824.80 | \$219.77 |  | \$120.96 |  |

## Portfolio Holdings (continued)

| $\text { Aunativy } \quad \begin{array}{r} \text { Acquisition } \\ \text { Doter } \\ \hline \end{array}$ | Unit Cost | Cost Pasis | Maket Price | Mackel Yadue | Ularedized Gria/hoss | Symbl/asw | $\begin{array}{r} \text { Etimoted } \\ \text { Anapul perowes } \\ \hline \end{array}$ | $\begin{gathered} \text { Bstimoted } \\ \text { Yield } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |
| walcreen co Dmidend Option Cash |  |  |  |  |  |  |  |  |
| 151000 11/27/023 | 28.8500 | 4,35635 | 363800 | 5,493 38 | 1,13703 | WAG | 25.97 | 0.47\% |
| 126.000 05/01/033 | 30.1400 | 3,797.64 | 363800 | 4,583.88 | 786.24 |  | 21.67 | 047\% |
| 100000 09/10/03 | 31.4600 | 3,146.00 | 363800 | 3,63800 / | 49200 |  | 17.20 | 047\% |
| 377.000 Total |  | \$11,299.99 |  | \$13,715.26 | \$2,415.27 |  | \$64.84 |  |
| Total Stocks, Rights and Warrants |  | \$757,803.04 |  | 5865,258,05 | \$107,455.01 |  | \$5,562.20 |  |
| Total Equities |  |  |  |  | \$107,455.01 |  | \$5,562.20 |  |
|  |  | Cost Basis |  | Market Value | Unrealized Gain/Loss | Accrued Interest | Estimated Annual Income |  |
| Total Portfolio Holdings |  | \$757,003.04 |  | \$884,724.45 | \$107,455.01 | \$0.00 | \$5,588.92 |  |



## Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

2 A stock split or stock dividend is occurring for this security. Please review the Securities Not Yet
Received section for additional information.
3 The cost basis of securities positions acquired prior to the availability of the PORTFOLIO
EVALUATION SERVICE for this account, or dellvered into this account, has been provided to
PERSHING by your financial institution, and we make no representation as to the accuracy of such
cost basis. Unrealized gains and losses are not reported for securities for which cost basis or market
value is not avallable.
Disclosures and Other Information
Pricing - Securities prices may vary from actual liquidation value. Prices shown should only be used as
a general guide to portfolio value. Prices are receved from various pricing services. However, pricing
services are sometimes unable to provide timely information. Where pricing sources are not readily
availabe, particularly on certain debt securities, estimated prices may be generated by a matrix
system taking various factors into consideration The pricing of listed options takes into account the
last closing price, as well as the current bid and offer prices. Where securities have not been priced,
such securities have not been included in the Asset Allocation information at the beginning of this

## statement

Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your statement may have been reinvested into additional shares. You will not receive confirmation of these reinvestment transactions. However, information perlaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acis as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm.

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation Expiring options which are valuable are exercised automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Addilional information regarding this procedure is available upon written request to your introducing firm.


| $000000000160 \mathrm{CSF800DP}$ |  |  |  |
| :---: | :---: | :---: | :---: |
| ( | KENDAL AT ITHACA INC | PAR-02-CIJTSHFFT | One Pershing Plaza، Jersay Ciry, New Jarsay 07399 <br>  |

Transactions by Type of Activity (continued)

## Process/ Irede/


Dividends and Interest (continued)

| 12/04/03 | CASH DIVIDEND RECEIVED | 350 SHRS PFIZER INC COM | 52.50 |
| :---: | :---: | :---: | :---: |
|  |  | RD 11/14 PD 12/04/03 |  |
| 12/09/03 | CASH DIVIDEND RECEIVED | 417 SHRS BEST BUY COMPANY INC RD 11/18 PD 12/09/03 | 12510 |
| 12/09/03 | CASH DIMIDEND RECEIVED | 344 SHRS JOHNSON \& JOHNSON COM RD $11 / 18$ PD 12/09/03 | 82.56 |
| 12/10/03 | CASH DIMIDEND RECEIVED | 185 SHRS INTERNATIONAL BUSINESS MACHS CORP COM RD 11/10 PD 12/10/03 | 2960 |
| 12/12/03 | FOREICN SECURITY DIVIDEND RECEVED | 546 SHRS CARNVAL CORP <br> ISIN\#PA1436583006 RD 1/21 PD 12/12/03 | 6825 |
| 12/12/03 | CASH DIVIDEND RECEIVED | 210 SHRS 3M CO COM <br> RD 11/21 PD 12/12/03 | 6930 |
| 12/12/03 | CASH DIVIDEND RECEVVED | 377 SHRS WALGREEN CO <br> RD 11/17 PD 12/12/03 | 16.26 |
| 12/15/03 | CASH DIVIDEND RECEIVED | 340 SHRS EXPEDITORS INTL WASH INC RD 12/01 PD 12/15/03 | 27.20 |
| 12/19/03 | CASH DIVIDEND RECEIVED | 262 SHRS AMERICAN INTERNATIONAL GROUP INC RD 12/05 PD 12/19/03 | 1703 |
| 12/31/03 | MONEY MARKET FUND | GENERAL MNY MKT CL B | 2.48 |

Total Dividends and Interest
Total Value of all Transactions $\quad \$ 557.28$
The price and quantity displayed may have been rounded.



Statement Period: 11/29/2003-12/31/2003

| Income Summary (continued) | Currou Priod |  | Yeeraplute |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable | Moa Taxdle | Taxdle | Mon Taxdlo |
| Distributions |  |  |  |  |
| Other Distributions | 000 | 000 | 2793 | 000 |
| Total Distributions | \$0.00 | \$0.00 | \$27.93 | \$0.00 |

## Cash Not Yet Received

| Security | Record Date | Prode Dote | Quentity Hedd | Rate | Amount of Pament | Dividend Option |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends |  |  |  |  |  |  |
| CARDINAL HEALTH INC COM | 01/01/04 | 01/15/04 | 141000 | 0030000 | 423 | Cash |
| DENTSPLY INTL INC NEW | 12/29/03 | 01/08/04 | 375000 | 0052500 | 1969 | Cash |
| ECOLAB INC | 12/23/03 | 01/15/04 | 610000 | 0080000 | 4880 | Cash |
| GENERAL ELECTRIC CO COM | 12/31/03 | 01/26/04 | 485000 | 0200000 | 97.00 | Cash |
| ILLINOIS TOOL WORKS INC COM | 12/31/03 | 01/26/04 | 229000 | 0240000 | 5496 | Cash |
| MYLAN LABORATORIES INC. | 12/31/03 | 01/15/04 | 681000 | 0030000 | 2043 | Cash |
| PEPSICO INC | 12/12/03 | 01/02/04 | 371000 | 0.160000 | 5936 | Cash |
| STRYKER CORP | 12/31/03 | 01/30/04 | 221000 | 0140000 | 30.94 | Cash |
| VIACOM INC CLASS B | 12/08/03 | 01/01/04 | 492000 | 0060000 | 2952 | Cash |
| WAL MART STORES INC | 12/19/03 | 01/05/04 | 336000 | 0.090000 | 30.24 | Cash |
| The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness. |  |  | Cash Not Yet Received is not reflected as an asset in your account until it is actually received. |  |  |  |

## Securities Not Yet Received

| Secruiny | Ex-Duiderd Date | Distribution Dater | Quamity Hedd | Rade | Aucaity of Pgmean | cureal fice | Matay Yelue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security Dividends and Stock Splits |  |  |  |  |  |  |  |
| APACHE CORP | 01/15/04 | 01/21/04 | 130000 | 1000000 | 130.00 | 0.0000 | 0.00 |

The above information has been oblained from sources we believe to be reliable. All items are
subject to receipt. We make no representation as to accuracy or completeness.
Schedule of Realized Gains and Losses Year-to-Date

| Dispositien Dete | Acquisition Dude | dosing <br> Irensedion | Desuition | Security id | Queatity | Cost Insis | Proceeds | Reerined Gir/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term |  |  |  |  |  |  |  |  |
| 09/10/03 | 11/27/02 | SELL | COSTCO WHSL CORP NEW COM | COST | 143000 | 4,568.85 | 4,442.81 | - 12604 |
| 09/10/03 | 11/27/02 | SELL | COSTCO WHSL CORP NEW COM | COST | 41000 | 1,30995 | 1,273.81 | - 36.14 |
| 09/10/03 | 05/01/03 | SEIL | COSTCO WHSL CORP NEW COM | COST | 143.000 | 4,876.30 | 4,442.79 | 人433.51 |
| 09/10/03 | 05/01/03 | SELL | HOME DEPOT INC COM | HD | 27000 | 744.12 | 868.28 | V124.16 |
| 09/10/03 | 11/27/02 | SELL | SEI INVESTMENTS CO COM | SEIC | 191.000 | 6,048.78 | 6,304.61 | $\checkmark 255.83$ |
| 09/10/03 | 05/01/03 | SELL | SEI INVESTMENTS CO COM | SEIC | 27000 | 691.43 | 891.23 | - 19980 |
| 09/10/03 | 05/01/03 | SEIL | SEI INVESTMENTS CO COM | SEIC | 191000 | 4,891.25 | 6,304.61 | 1,413.36 |
| 11/03/03 | 03/25/03 | Cleu | LEHMAN BROTHERS HOLDINGS INC COMMON | LEH | 0401 | 24.66 | 2793 | $\checkmark 327$ |
| 11/03/03 | Please Provid |  | NEUBERGER BERMAN INC *C/A* EFF 10/31/03 | 641234109 |  | -2,619.24 | Please Provide | - 2,619,24 |
| 11/03/03 | Please Prov | **** | NEUBERGER BERMAN INC *C/A* EFF 10/31/03 | 641234109 |  | -53144 | Please Provide | $\checkmark 531.44$ |
| 11/06/03 | 11/27/02 | SELL | ANADARKO PETE CORP | APC | 268.000 | 12,453.96 | 11,598.50 | -855.46 |
| 11/06/03 | 05/01/03 | SELL | ANADARKO PETE CORP | APC | 78000 | 3,471.78 | 3,375.67 | - -96.11 |
| 11/06/03 | 11/27/02 | SEIL | BJ SERVICES CO | BJS | 170000 | 5,548.80 | 5,439.75 | - 10905 |
| 11/06/03 | 05/01/03 | SELL | BI SERVICES CO | BJS | 27.000 | 982.26 | 863.96 | , -11830 |
| 11/06/03 | 09/10/03 | SELL | Bj SERVICES CO | BJS | 9000 | 318.24 | 287.99 | -30.25 |
| 11/06/03 | 09/10/03 | SEIL | BI SERVICES CO | BJS | 27000 | 954.72 | 863.95 | - 90.77 |
| 11/06/03 | 11/27/02 | SELL | CARDINAL HEALTH INC COM | CAH | 105.000 | 6,472.20 | 6,185.26 | $\checkmark$-28694 |
| 11/06/03 | 11/27/02 | SELL | CARDINAL HEALTH INC | САН | 36000 | 2,219.04 | 2,120.66 | -9838 |



Statement Period: 11/29/2003-12/31/2003

## Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Dole | Acquisition Date | Closing Iremsaction | Description | Security ID | Quentity | Cost Basis | Proceeds | Redized Grin/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term (continued) |  |  |  |  |  |  |  |  |
| 11/06/03 | 05/01/03 | SELL | CARDINAL HEALTH INC COM | CAH | 41000 | 2,264.02 | 2,415 19 | $\bigcirc 15117$ |
| 11/06/03 | 11/27/02 | SELL | CINTAS CORP | CTAS | 88000 | 4,544 32 | 3,80231 | -742.01 |
| 11/06/03 | 05/01/03 | SELL | CINTAS CORP | CTAS | 68000 | 2,370 48 | 2,938 14 | $\checkmark 56766$ |
| 11/06/03 | 05/01/03 | SELL | CINTAS CORP | CTAS | 65000 | 2,26590 | 2,80851 | $\checkmark 54261$ |
| 11/06/03 | 09/10/03 | SELL | CINTAS CORP | CTAS | 68000 | 2,703 68 | 2,938.14 | $\checkmark 234.46$ |
| 11/06/03 | 09/10/03 | SELL. | EXPRESS SCRIPTS INC COM | ESRX | 142000 | 8,48734 | 7,995 64 | $\checkmark-49170$ |
| 11/06/03 | 03/25/03 | SEIL | HEWLEIT-PACKARD CO COM | HPQ | 16.000 | 26366 | 37503 | $\checkmark 11137$ |
| 11/06/03 | 03/25/03 | SELL | HEWLETT-PACKARD CO COM | HPQ | 87000 | 1,433 63 | 2,039 19 | -605.56 |
| 11/06/03 | 03/25/03 | SEIL | HEWLETT-PACKARD CO COM | HPQ | 229.000 | 3,773.58 | 5,36750 | $\checkmark 1,59392$ |
| 11/06/03 | 05/01/03 | SELL | HEMLETT-PACKARD CO COM | HPQ | 87000 | 1,423 32 | 2,039 18 | $\checkmark 61586$ |
| 11/06/03 | 09/10/03 | SEIL | HEWLETT-PACKARD CO COM | HPQ | 16000 | 32096 | 375.02 | $\checkmark 54.06$ |
| 11/06/03 | 11/27/02 | SELL | MEDTRONICINC | MDT | 121000 | 5,638 60 | 5,305 60 | -333.00 |
| 11/06/03 | 11/27/02 | SELL | VODAFONE GROUP PLC NEW SPONS ADR | VOD | 256000 | 4,851 20 | 5,393 67 | $\checkmark 54247$ |
| 11/06/03 | 11/27/02 | SELL | VODAFONE GROUP PLC NEW SPONS ADR | VOD | 58000 | 1,099 10 | 1,22200 | $\checkmark 12290$ |
| 11/06/03 | 05/01/03 | SELL | VODAFONE GROUP PLC NEW SPONS ADR | VOD | 256000 | 4,989 44 | 5,393.67 | V゙404.23 |
| 11/06/03 | 09/10/03 | SELL | VODAFONE GROUP PLC NEW SPONS ADR | VOD | 209000 | 4,052.51 | 4,403 42 | $\checkmark 35091$ |
| Total Short Term |  |  |  |  |  | 102,907.40 | 0,104.02 | \$7,196.62 |

## Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisition Data | Closing <br> Iransaction | Desciertion | Security ID | Qucatiot |  | Cost lesis | Praceets | Pediz | Cidhass |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term |  |  |  |  |  |  |  |  |  |  |
| 09/10/03 | 07/18/02 | SELL | NOBLE CORP SHS ISIN\#KYG654221004 | NE | 260000 |  | 9,058.40 | 9,070.97 |  | $\checkmark 12.57$ |
| 09/10/03 | 08/23/02 | SELL | ALLSTATE CORP | ALL | 140.000 |  | 5,399.36 | 5,195.15 |  | $\checkmark-20421$ |
| 09/10/03 | 08/23/02 | SELL | ANTHEM INC COM | ATH | 90000 |  | 5,821 75 | 6,674.98 |  | $\checkmark 853.23$ |
| 09/10/03 | 08/23/02 | SELL | CVS CORP COM | CVS | 180.000 |  | 5,634.00 | 5,379.94 |  | - 25406 |
| 09/10/03 | 07/18/02 | SELL | CENDANT CORP COM | CD | 600.000 |  | 7,833.00 | 10,619.50 |  | $\checkmark 2,786.50$ |
| 09/10/03 | 09/07/01 | SELL | COCA-COLA COMPANY | KO | 21.000 |  | 1,038.78 | 947.06 |  | $\checkmark$-91.72 |
| 09/10/03 | 01/02/02 | SELL | COCA-COLA COMPANY | KO | 64000 |  | 2,98752 | 2,886.26 |  | $\checkmark-10126$ |
| 09/10/03 | 01/02/02 | SELL | COCA-COLA COMPANY | KO | 21.000 |  | 980.28 | 947.05 |  | - 33.23 |
| 09/10/03 | 06/21/02 | SELL | FIRST DATA CORP COMMON | FDC | 160000 |  | 6,225.60 | 6,494.09 |  | - 26849 |
| 09/10/03 | 07/18/02 | SELL | HOME DEPOT INC COM | HD | 27.000 | 1.18 | 833.76 | 868.28 | $\cdots$ | $\checkmark 3452$ |
| 09/10/03 | 07/18/02 | SELL | HOME DEPOT INC COM | HD | 573.000 |  | 17,694.24 | 18,426.81 | * | $\checkmark 73257$ |
| 09/10/03 | 07/18/02 | SEEL | KLA TENCOR CORP COM FORMERLY KLA INSTR | KLAC | 170000 |  | 7,439.20 | 9,551.85 |  | 2,112.65 |
| 09/10/03 | 05/14/02 | SELL | KOHLS CORPORATION | KSS | 180000 |  | 13,117.95 | 10,779.69 |  | $\checkmark-2,33826$ |
| 09/10/03 | 08/23/02 | SELL | PEPSI BOTTLING GROUP INC COM | PBG | 190.000 |  | 5,562.84 | 3,959.41 |  | 人-1,603 43 |
| 09/10/03 | 07/18/02 | SELL | SCHERNG-PLOUGH CORP COM | SGP | 320.000 |  | 7,206 40 | 5,244.55 |  | $\checkmark-1,96185$ |
| 09/10/03 | 04/18/01 | SELL | TARGET CORP | TGT | 105000 |  | 3,996.30 | 4,099.01 | $\cdots$ | 102.71 |
| 09/10/03 | 03/25/02 | SELL | TARGET CORP | TGT | 45000 |  | 1,963.35 | 1,756.71 | * | -206.64 |
| 09/10/03 | 04/15/02 | SELL | WWETH | WYE | 155000 |  | 9,993.94 | 7,280.01 | * | -2,713.93 |
| 09/10/03 | 08/05/02 | SELL | WYETH | WYE | 100000 |  | 3,852.33 | 4,696.78 |  | $\checkmark 844.45$ |
| 09/10/03 | 08/05/02 | SELL | WYETH | WYE | 75.000 |  | 2,889.24 | 3,522.58 |  | $\checkmark 6334$ |
| 09/10/03 | 08/23/02 | SELL | WYETH | WYE | 100.000 |  | 4,304.96 | 4,696.78 |  | $\checkmark 39182$ |
| 11/06/03 | 02/08/01 | SELL | CISCO SYSTEMS INC | CSCO | 190000 |  | 5,735 62 | 4,339.39 | mure | $\checkmark-1,39623$ |
| 11/06/03 | 04/18/01 | SELL | CISCO SYSTEMS INC | CSCO | 160000 |  | 2,988.80 | 3,654.23 | * | - 66543 |
| 11/06/03 | 02/08/01 | SELL | GENERAL ELECTRIC CO COM | GE | 58.000 |  | 2,741.66 | 1,644.23 | $*$ | $\checkmark-1,097.43$ |
| 11/06/03 | 04/18/01 | SELL | GENERAL ELECTRIC CO COM | GE | 15.000 |  | 718.20 | 425.23 | * | $\checkmark-29297$ |
| 11/06/03 | 04/18/01 | SELL | GENERAL ELECTRIC CO COM | GE | 120000 |  | 5,745.60 | 3,401.84 | * | $\checkmark-2,343.76$ |
| 11/06/03 | 04/18/01 | SELL | GENERAL ELECTRJC CO COM | GE | 175.000 |  | 8,379.00 | 4,961 01 | * | -3,417.99 |
| 11/06/03 | 07/10/01 | SELL | JOHNSON \& JOHNSON COM | JNJ | 81.000 |  | 4,242.66 | 3,977 72 |  | $\checkmark-26494$ |
| 11/06/03 | 02/08/01 | SELL | MICROSOFT CORP COM | MSFT | 40000 |  | 1,251.25 | 1,049.15 |  | V-202.10 |

Account

## Statement Period: 11/29/2003-12/31/2003

## Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisition Date | Closing <br> Irensention | Descriplion | Security id | Quantity | Cost Bosis | Proceeds | Redized Gaio/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term (continued) |  |  |  |  |  |  |  |  |
| 11/06/03 | 02/08/01 | SELL | MICROSOFT CORP COM | MSFT | 200000 | 6,256.25 | 5,245.75 | -1,01050 |
| 11/06/03 | 07/18/02 | SELL | PFIZER INC COM | PFE | 80000 | 2,31600 | 2,549 48 | - 23348 |
| 11/06/03 | 07/18/02 | SELL | PFIZER INC COM | PFE | 75.000 | 2,17125 | 2,390 13 | $\checkmark 21888$ |
| $\frac{\text { Total Long Term }}{\text { Total Short Term and Long Term }}$ |  |  |  |  |  | \$166,379.49 | \$156,735.62 | - $\$ 9,643.87$ |
|  |  |  |  |  |  | \$269,286.89 | \$266,839.64 | -\$2,447.25 |

The information provided is meant as a general guide and should not be relied upon in the preparation of tax returns No one associated with Pershing is authorized to give tax advice.

## Money Market Fund Detail

| Date | Activity Type | Description | Amount | Share Bedance |
| :---: | :---: | :---: | :---: | :---: |
| Sweep Money Market Fund |  |  |  |  |
| GENERAL MNY MKT FUND CL B |  |  |  |  |
| Account Number. 0000018953 Current Yield 0.15\% Activty Endıng: 12/31/03 |  |  |  |  |
| 11/29/03 | Openıng Balance |  | 18,909 12 | 18,909 12 |
| 12/02/03 | Deposit | MONEY FUND PURCHASE | 67.00 | 18,976.12 |
| 12/05/03 | Deposit | MONEY FUND PURCHASE | 5250 | 19,028.62 |
| 12/10/03 | Deposit | MONEY FUND PURCHASE | 20766 | 19,23628 |
| 12/11/03 | Deposit | MONEY FUND PURCHASE | 2960 | 19,265 88 |
| 12/15/03 | Deposit | MONEY FUND PURCHASE | 15381 | 19,419 69 |
| 12/16/03 | Deposit | MONEY FUND PURCHASE | 27.20 | 19,446 89 |
| 12/22/03 | Deposit | MONEY FUND PURCHASE | 1703 | $19,463.92$ |
| 12/31/03 | Deposit | INCOME REINVEST | 248 | 19,46640 |
| 12/31/03 | Closing Balance |  |  | \$19,466.40 |
| Total All Money Market Funds |  |  |  | \$19,466.40 |


| E00000000000160CSF800DP | Account Number 6QZ-005297 |
| :--- | :--- |
| KENDAL AT ITHACA INC |  |

## GENERAL INFORMATION

1 All orders and transactions shall be sokely for your account and risk shall be subject to the constitution, nules, regulations, customs, usages, rulings and interpretations of the exchange or market and the clearing facillty, of any, where the transactions are executed and/or
2 Whenever you are indebted to Pershing LIC ("Pershurg") for any amount al secuines hold by it ior yogna
2 Whenever you are indebted to Pershung LLC ("Pershng") for any amount, all securites held by it for you in any account in which you notice to you, close or reduce any or all of your accounts by public or private sale or purchase or both of ath or any securites camed in such accounts, any balance remaining due Pershing to be promptly paid by you.
3 Whenever you are indebled to Pershing for any anount, atils securibes carried for your account are or may be. wrthout further notice to wirch will permit the commingling thereof, with other prohibited by law
4 Tilde to secunthes sold to you, where Pershing has acted as pnacipal, shall remain with Pershing unta the entire purchase price is received or until the settement date, whichever is later
5 Any tree credit balance carried for your account represents funds payable upon demand which, although properly accounted for on Pershing's books of recond, are not segregated and may be used in the conduct of to business
6 You may have received conflimations for transactions which do not appear on your statement. If so, the transactions will appear on your next penodic statement. Such transactons must be considered by you when computing the value of your account. This is especally true
If you have witten options which have been exerclsed.
7 If you maintain a margin account, this is a combined statement of your general account and a special menorandum account mantaned for you under Reguation Tof uhe Board of Governors of the Federal Reserve System The pemmanent record of the separate account as equired by Regulation $T$ is availabte for your inspection upon request.
8 Interest charged on debit balances in your account appears on the statement The rate of interest and penod covered are indicated The prevously funge fhed to you please contact your financia in maney rates or other reasons interest is computed as desenbed in matenal previously fumished to you Please contact your financiad institution if you desire additional coples
9 A financial statement of Pershing is available for your personal inspection at Pershing's offices A copy of it will be maled upon your
10 This statement should be retained for your records
11. Dividends, interest and other distrabutions shown on this statement were classified as taxable or nontaxable based on certain information known as of the distribution date. This classificatoon is subject to change and is solely intended for ise as general information
After year end, Pershing is required to provide tax information to the internal Revenue Service and other governmental authontes At that ume Pershing will pronde that information on the annual tax unformation statemend to you, use that statement to prepare your tax
12 Perting does not provido tax invostr 1
12 Pershing does not provide tax, investment or legal advieory services and no one associated wth Pershing is authorized to determine the appropriate tax treatment of thelr business.
13 Secuntues and cash held in custody by Pershing for your account are protected up to the total amount held in the account. Of has total, the Secunties Investor Protection Corporation (SIPC) provides $\$ 500,000$ of coverage, uncluding $\$ 100,000$ for claims for cash The a SIPC member firm falls financially and is unable to meet oblygations to securities chents, but it does not protect against losses from the rise and fall in the marketvalue of investments.
14. Pershing trades for As own account as a market maker, speciabst, odd lot deater, block posithoner arbitrageur and/or investor Consequenily, al the time of any transaction you may make, Pershing may have a position to such securties, which positon may be partially or completely hedged.
15 If average price transaction is indicaled on the front of thrs statement your financial instituton or Pershing may have acted as principal, agent or both Detals available upon request
16 This statement will be deemed conclusne and an account statad undess you advise Pershing in wrting of any objection to it within ten days after recept Any such objectoon should be sent to Pershing at One Pershing Plaza, Jorsey City. New Jersey 07399, Attention Compliance Department
ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLDINGS

 we cannot guarantee their accuracy Securites for which a price is not avalable are marked "WA' and are omitted from the Totail The Annual Income, which is an estimated figure, is the carrent interest or most recently deciared dudend for each secult annualized This figure particularly on equily mutual funds can vary substantially from one year to the next As a result, actual amount distrbuted may be more or less than those estimated on this statement. The Annual income is thee divided by the current Market Value to give the Estumated Yield which loo could vary substantially because the income is estimated and it does not take account of your holding perrod. Annual income has been obtained from sources believed to be retrable, but no assurance can be made as to accuracy Accrued interest represents inferest eamed but not yet roceived.

Pershing caries your account as cleanng broker pursuant to a dearing agreement
pour fincting financtal nstiution. Pershing may accept from your inancial institution without inquiry or mvestigatoon (i) orders for the purchase and sale of secuntios and other property and (i) any othe

If any of the above Terms and Conditions are unacceptable to
and it does not supervise them Pershing provides no investment advice nor does it assess the sutabillty of any transaction or order Pershing acts as the agent of your financial institution and you agree that you will not hold Pershing or any person controlling or under
common control with it liable for any investment losses incurred by you.

Pershing perfomme several key henctoons at the drection of your financlal nsstuthon. It acts as custodian for funds and securntes you may deposit with it directly or through your financlal instltuton or that it receives as the result of securitles transactions it processes Inquifes concerning the positions and balances in your account may only be drected to the Perahing Cuatomer Service Department at 2014 19-3333. All other naquirles regarding your account or activity should be directed to your financial institution For your account your accont
Your financial unsutution is responsible for adherence to the securites laws, regulations and rules which apply to it regerding ita own operations and the supervision of your account, its sales representatives and othar personnal Your financias insifution is ais
 advice, if any, to you and in general, for the ongoing relationship that it has with you

Perhirg may catio
Pershing may capture and store data about you such as your financial Information and inventment objectives. However, Pershing is not roviowing this information and ovaluating whother yourtinvectmentas compoit with your financtal stakus and objectives and you hereby reloase Pershing from any llability to too 80 . Simiarty, Pershing may capture and slore
 State.
This notice is not meant as a definlive enumeration of every posstble circumstance, but as a general disclosure
If you have any questions regarding this nolice or if you would ilke additional coples of the Disclasure Statement, please contact your
financial instutuon.

## PAYMENT FOR ORDER FLOW PRACTICES

The following statement is provided to you as required by Rule 11Ac13 of the Secunties Exchange Act of 1934
Pershing LLC and lits affilate, Pershing Trading Company, LP. [PTC") send certain equity orders bexchanges,
Communiction Networks or brakerdeaters durng nomal business hours and during axtended tration iestes, Electronic Communation provide payments or charge access fees to Pershing or PTC depending upon the characteristcs of the order and any subsequent execution The detalls of these payments and lees are available upon witten request.
Pershung receives compensation for directing lusted optuons order fow to certain option exchanges. Compensation is generally in the form of a per contract cash payment.
Pershing and PTC have selecled cerlann market makers to provide execution of OTC securttes transactions who have agreed to accept orders, transmiled electronically up to a specified size, and to execute them at or better than the national best bld or offer (NBBD) On larger orders, or H the designated market makers do not make a market in the subject security. Persheng and PTC directly contact market makers to obtain an execution. The designated market makers to whom orders are automatically rouled ar selected based on the consistently high quality of their OTC executions in one or more markel segments and thair abilty to provide opportunities for executions at prices suparior to the NBBO.
If an order for an exchange-fisted security is not unmediately executable on the exchange to which It is routed, such order may be represented in the national marketplace using the various means avalabla for price discovery.
Pershing and PTC also regulaty review reports for qually of execution purposes.

## ARBITRATION

## arbitration disclosure

## - arolikation is final and budng on the parize

THE PARTIES ARE WAIVING THEIR RIGHT TO SEEK REMEDIES W COURT, INCLUDHNG THE RIGHT TO JURY TRIAL. THE ARETRATON DISCOVERY IS GENERALLY HORE LIMITED THAN AMD DIFFERENT FROM COURT PROCEEDINGS. - THE ARBTRAFORS' AWARD IS NOF REQUIRED TO INCLUDE FACTUAL FINDNGS OR LEGAL REASONING AND ANY PARTY'S RIGHT TO APPEAL OR TO SEEK MODIFIGATLON OF RULNGS BY THE ARBITRATORS IS STRICIIY LLMITED AFFILIATED WITH THE SECURITIES MDUSTRY.

## ARBITRATION AGREEMENI

ANY CONTROVERSY BETWEEN YOU AND US SHALL BE SUBBITTED TO ARBITRATION BEFORE THE NEW YORK STOCK EXCHANGE, NC. ANY GTHER NATRONL SECURL EE EXCHANGE O WHICH A TRANSAGTON GYMG RAE TO TH CLAM TOOK
NO PERSON SHALL BRING A PUTAFNE OR CERTIFIEB CLASS ACTION TO ARBITRATION, NOR SEEK TO ENFORCE ANY ACTION; WHO ISA MEHBER OF A-PUTATMECLASS WHO HAS HOT OPTED OTITATED IN COURTA PUTATAVE CLASS CLAIMS ENCOMPASSED BY THE PUTATIVE CLASS ACTIOH-UNTH: OI THE CLASS CERTEFCATIOH IS DEMED O AN CLASS IS DECERTIFIED; OR (III) THE CUSTOMER IS EXCLUDEDFROM THE CLASS BY TKIE COURT. SUCH FORBEARANCE TO ENFORCE AN AGREEMENT TO AREITRATE SHALL NOT CONSTITUTE A WANER OF ANY RICHIS UHDER THIS AGREEMENT EXCEPT TO THE EXTENT STATED HEREN.
THE LAWS OF THE STATE OF NEW YORK GOVERN. New Jersey 07399, Attention: Compliance Department.

## TERMS AND CONDITIONS

## WRAP ACCOUNT CUSTOMERS WHO ELECTED NOT TO RECEIVE IMMEDIAIE CONFIRMATION OF IRANSACTIONS

The following Tems and Conditions are applicable only f your account is a wrap fee managed account, and the trade confimations are not sent to you (sent only to your portfolio manager) pursuant to your instruction

The fillowng Information mall be fumished to you upon request to Pershung or your introducing firm, Lockwood Financial Servces, inc ("Lockwood"), with respect to any transaction for which a trade confirmation was not sent to you

- The market upon which any transadion was exaculed

The tume of day that any transaction was exearted,

- The name of the person from whom any security was purchased, or to whom such securty was sold;
- The source and amount of other commissions received in connection with any transaction, and
- A copy of the trade confimation

2 Lockwood effected each transaction for which a trade confirmaton was not sent to you, as your agent
3 in connection with each equity security and certain other secunties sold, Pershing charges to you, and rermits to a regulatory organzation or national secuntes exchange, an "SEC fee" The amount of this lee is currently 0000468 of the value of the applicable securtities sold ( $\$ 0009$ for each round tum transaction on a security future), rounded up to the penny (For example, $\$ 29,906.25 \times 0000468=\$ 140$ SEC fee)
4 Lockwood does not recerve any payment for order flow
5 Call features may exist for securites Call features for fixed income securities may affect yeld Complete informaton will be provided upon request
6 If any transaction involves an asset-backed secunty, including a municipal collaterabzed mortgage obligaton, which represents an interest th or is secured by a pool of recervabies or other financial assets that are subject contmuously to prepayment, then the actua yeld of such security may vary according to the rate at which the underlying recelvables or other financial assets are prepaid information concerning the lactors that affect yeld (including at a minumum estimated yold, weighted average Ife, and the prepaymen assumplions of undertying yeeld) will be furnustied to you, upon request to Pershing or Lockwood
7 The ratings that appear in the descnption of some fixed income secunties have been obtained from ratings sernces which Pershing believes to be rellable; however. Pershung cannot guarantee their accuracy. Secuntes for which a raing is not available are marked "UNRATED"

If any of the above Terms and Conditions are unacceptable to you, please notify Pershing immediately in writing by certified mail to Pershing at One Pershing Plaza, Jersey City

E00000000000160CSF800DP

KENDAL AT ITHACA INC
MGR J A LEVIN
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHACA NY $14850-6513$

Your Financial Advisor Is:
Mark Bredin
(610) 695-9427

Account Number: 6QZ-005289
Statement Period: 11/29/2003-12/31/2003

Valuation at a Glance

|  | This Period | Yeer-to-Dafe |
| :--- | ---: | ---: |
| Beginning Account Value | $\mathbf{\$ 8 3 6 , 2 8 4 . 5 0}$ | $\mathbf{\$ 0 . 0 0}$ |
| Cash Deposits | 000 | 83,90907 |
| Cash Withdrawals | -2142 | -4492 |
| Dividends/Interest | 2,10184 | 9,02978 |
| Fees | 000 | $-3,10035$ |
| Change in Account Value | $50,618.46$ | $\mathbf{7 9 9 , 1 8 9 8 0}$ |
| Ending Account Value | $\mathbf{\$ 8 8 8 , 9 8 3 . 3 8}$ | $\mathbf{\$ 8 8 8 , 9 8 3 . 3 8}$ |



## Customer Service Information

## Your Financial Advisor Is:

Identification Number OIA
Mark Bredin
Bredin Investment Services
10 Valley Stream Pkwy Suite 310
Malvern PA 19355
Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

## Messages

## EXCESS ACCOUNT PROTECTION UPDATE

WORKING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NET EQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR ACCOUNT. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC) PROVIDES $\$ 500,000$ OF NET EQUITY PROTECTION, INCLUDING $\$ 100,000$ FOR CLAIMS FOR CASH AWAITING REINVESTMENT (SIPC PROTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMILAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC.ORG FOR MORE INFORMATION ABOUT SIPC.

EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH WHICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.

ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALLY AND IS UNABLE TO MEET OBLIGATIONS TO SECURITIES CLIENTS, BUT IT DOES NOT PROTECT AGAINST LOSSES FROM THE RISE AND FALL IN THE MARKET VALUE OF INVESTMENTS.

## Messages (continued)


#### Abstract

ANNUAL MARGIN DISCLOSURE STATEMENT SECURITIES PURCHASED ON MARGIN ARE YOUR FINANCIAL ORGANIZATION'S AND PERSHING'S COLLATERAL FOR THE LOAN TO YOU. IF THE SECURITIES IN YOUR ACCOUNT DECLINE IN VALUE, SO DOES THE VALUE OF THE COLLATERAL SUPPORTING YOUR LOAN. AS A RESULT, YOUR FINANCIAL ORGANIZATION OR PERSHING CAN TAKE ACTION, SUCH AS ISSUE A MARGIN CALL AND/OR SELL SECURITIES OR OTHER ASSETS IN ANY OF YOUR ACCOUNTS HELD WITH PERSHING IN ORDER TO MAINTAIN THE REQUIRED EQUITY IN THE ACCOUNT.

IT IS IMPORTANT THAT YOU FULLY UNDERSTAND THE RISKS INVOLVED IN TRADING SECURITIES ON MARGIN. THESE RISKS INCLUDE THE FOLLOWING: * YOU CAN LOSE MORE FUNDS THAN YOU DEPOSIT IN THE MARGIN ACCOUNT. * YOUR FINANCIAL ORGANIZATION OR PERSHING CAN FORCE THE SALE OF SECURITIES OR OTHER ASSETS IN YOUR ACCOUNT(S). * YOUR FINANCIAL ORGANIZATION OR PERSHING CAN SELL YOUR SECURITIES OR OTHER ASSETS WITHOUT CONTACTING YOU. * YOU ARE NOT ENTITLED TO CHOSE WHICH SECURITIES OR OTHER ASSETS IN YOUR

ACCOUNT(S) ARE LIQUIDATED OR SOLD TO MEET A MARGIN CALL. * YOUR FINANCIAL ORGANIZATION OR PERSHING CAN INCREASE ITS "HOUSE"

MAINTENANCE MARGIN REQUIREMENTS AT ANY TIME AND IS NOT REQUIRED TO PROVIDE YOU ADVANCE WRITTEN NOTICE * YOU ARE NOT ENTITLED TO AN EXTENSION OF TIME ON A MARGIN CALL.

THE NASD REQUIRES THAT NASD MEMBER FIRMS PROVIDE THE FOLLOWING INFORMATION CONCERNING THE NASD PUBLIC DISCLOSURE PROGRAM:

THE NASD PUBLIC DISCLOSURE PROGRAM HOTLINE NUMBER IS (800) 289-9999. THE NASD REGULATION WEB SITE ADDRESS IS WWW NASDR.COM. AN INVESTOR BROCHURE THAT INCLUDES INFORMATION DESCRIBING THE PUBLIC DISCLOSURE PROGRAM MAY BE OBTAINED FROM THE NASD


## Portfolio Holdings



Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Qumatity | $\begin{gathered} \text { Acquisition } \\ \text { Date } \\ \hline \end{gathered}$ | Unit Cost | Cost Basis | Manket Price | Marked Yolue | Unerelized Grin/Loss | Symbol/sin | Estimated Annuad lacome | Etimeted Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| XL CAPITAL LTD SHS A ISIN\#KYG982551056 |  |  |  |  |  |  |  |  |  |
| Dividend Optoon Cash |  |  |  |  |  |  |  |  |  |
| 66000 | 07/18/023 | 682000 | 4,501 20 | 775500 | 5,11830 | 61710 | XL | 12672 | $247 \%$ |
| 35000 | 05/05/033 | 845200 | 2,958.20 | 77.5500 | 2,71425 | -24395 |  | 6720 | 247\% |
| 55000 | 09/10/03 | 760950 | 4,18524 | 775500 | 4,265.25 | 8001 |  | 10560 | 247\% |
| 43000 | 12/15/03 | 738500 | 3,17555 | 775500 |  | 159.10 |  | 8256 | 247\% |
| 199.000 | Total |  | \$14,820.19 |  | $\$ 15,432.45$ | \$612.26 |  | \$382.08 |  |
| ALCAN INC COM ISIN\#CA0137161059 |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 12/13/023 | 300000 | 1,35000 | 469500 | 2,11275 | 76275 | AL |  |  |
| 85000 | 03/26/033 | 283280 | 2,407 87 | 469500 | 3,990 75 | 1,58288 |  |  |  |
| 80000 | 05/05/033 | 298900 | 2,391.20 | 46.9500 |  | 1,36480 |  |  |  |
| 35000 | 08/25/03 | 35.4400 | 1,240 40 | 469500 | 1,643.25 | +30285 |  |  |  |
| 245.000 | Total |  | \$7,389.47 |  | \$11,502.75 | \$4,113.28 |  | \$0.00 |  |
| AMERICAN INTERNATIONAL GROUP |  |  |  |  |  |  |  |  |  |
| INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 100000 | 03/13/033 | 460000 | 4,600 00 | 66.2800 | 6,62800 | 2,02800 | AIG | 2600 | 039\% |
| 35000 | 05/05/033 | 576400 | 2,01740 | 66.2800 | 2,31980 | 30240 |  | 2610 910 | 039\% |
| 15000 | 08/25/03 | 594600 | 89190 | 66.2800 | 99420 | 10230 |  | 390 | 039\% |
| 35000 | 09/24/03 | 579000 | 2,02650 | 662800 |  | 29330 |  | 910 | 0.39\% |
| 65000 $\mathbf{2 5 0 . 0 0 0}$ | 10/09/03 | 614050 | 3,99133 $\$ 13,527,13$ | 662800 | 4,30820 | 31687 |  | 16.90 | 0.39\% |
| 250.000 | Total |  | \$13,527.13 |  | \$16,570.00 | \$3,042.87 |  | \$65.00 |  |


| E00000000000160CSF800DP | Account Number 6QZ-005289 | 10 | One Pershing Plaza, Jersey Caty, New jersay 07399 <br>  |
| :---: | :---: | :---: | :---: |
|  | KENDAL AT ITHACA INC | PAR-02-CUTSHEET |  |

Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \\ \hline \end{array}$ | Unit Cost | Cost Resis | Meket Price | Maket Ydue | Unectized Geria/Loss | Symbal/S3 | $\begin{aligned} & \text { Estimeted } \\ & \text { Amand laceme } \end{aligned}$ | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| AON CO | AOC |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 68000 | 11/05/023 | 176000 | 1,19680 | 239400 | 1,627.92 | 431.12 | AOC | 40.80 | 2.50\% |
| 160000 | 05/05/033 | 23.3200 | 3,731.20 | 239400 | 3,830.40 | 9920 |  | 96.00 | 2.50\% |
| 47.000 | 05/29/03 | 25.4000 | 1,193.80 | 239400 | 1,125 18 | -6862 |  | 28.20 | 2.50\% |
| 30000 | 09/08/03 | 22.2600 | 667.80 | 239400 | 718.20 | 5040 |  | 18.00 | 2.50\% |
| 305.000 | Total |  | \$6,789.60 |  | \$7,301.70 $\sqrt{ }$ | \$512.10 |  | \$183.00 |  |
| AUTOMATIC DATA PROCESSING INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 160.000 | 07/15/03 | 36.5400 | 5,846 40 | 396100 | 6,33760 | 491.20 | ADP | 89.60 | 1.41\% |
| 20000 | 08/25/03 | 39.1600 | 783.20 | 396100 | 792.20 | 9.00 |  | 11.20 | 1.41\% |
| 91.000 | 11/17/03 | 37.7000 | 3,430.70 | 39.6100 |  | 17381 |  | 50.96 | 141\% |
| 271.000 | Total |  | \$10,060.30 |  | \$10,734.31 $\sqrt{ }$ | \$674.01 |  | \$151.76 |  |
| BP PLC SPONS ADR |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 275000 | 09/16/03 | 429500 | 11,811.25 | 493500 | 13,57125 | 1,76000 | BP | 420.75 |  |
| 95000 | 10/08/03 | 43.6700 | 4,148.65 | 493500 | 4,688.25 | 53960 |  | 145.35 | 3.10\% |
| 370.000 | Total |  | \$15,959.90 |  | \$18,259.50 | \$2,299,60 |  | \$566.10 |  |
| BANK OF AMERICA COM |  |  |  |  |  |  |  |  |  |
| Dvidend Option: Cash |  |  |  |  |  |  |  |  |  |
| 70000 | 03/21/033 | 70.0800 | 4,905 60 | 804300 | 5,630 10 | 724.50 | BAC | 224.00 | 3.97\% |
| 35000 | 04/02/033 | 69.0200 | 2,415.70 | 804300 | 2,81505 | 399.35 |  | 112.00 | 397\% |
| 35000 | 05/05/033 | 74.3100 | 2,600.85 | 80.4300 | 2,815.05 | 214.20 |  | 112.00 | 3.97\% |
| 50000 | 06/19/03 | 78.5400 | 3,927.00 | 804300 | 4,021.50 | 94.50 |  | 160.00 | 3.97\% |
| 60000 | 06/25/03 | 79.3600 | 4,761.60 | 804300 | 4,825 80 | 64.20 |  | 19200 | 3.97\% |
| 50000 | 08/25/03 | 780000 | 3,900.00 | 804300 | 4,021.50 | 12150 |  | 160.00 | 397\% |
| 20000 | 09/08/03 | 769700 | 1,539.40 | 804300 | 1,60860 | 69.20 |  | 64.00 | 3.97\% |
| 320.000 | Total |  | \$24,050.15 |  | \$25,737.60 | \$1,687.45 |  | \$1,024.00 |  |

Account

## Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Basis | Merket Pice | Merket Yelue | Usrecelized Geia/Loss | Smbol/siM | Estimoled Annud Incame | Estimoled Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| BANK OF NEW YORK CO INC BK <br> Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 368000 | 07/18/023 | 299900 | 11,036 32 | 331200 | 12,188 16 | 1,15184 | BK | 27968 | 229\% |
| 145000 | 05/05/033 | 272700 | 3,954 15 | 331200 | 4,802 40 | 848.25 |  | 110.20 | 229\% |
| 160000 | 05/29/03 | 282800 | 4,52480 | 331200 | 5,299 20 | 77440 |  | 12160 | 229\% |
| 60000 | 08/25/03 | 295300 | 1,771.80 | 33.1200 | 1,98720 | 21540 |  | 4560 | 2.29\% |
| 72000 | 11/20/03 | 294000 | 2,11680 | 331200 |  | $26784$ |  | 5472 | 2.29\% |
| 805.000 | Total |  | \$23,403.87 |  | $\$ 26,661.60$ | \$3,257.73 |  | \$611.80 |  |
| CIGNA CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 36000 | 05/05/033 | 511200 | 1,840 32 | 575000 | 2,07000 | 22968 | Cl | 4752 |  |
| 10000 | 09/08/03 | 487800 | 48780 | 575000 | 57500 | 87.20 |  | 13.20 | 229\% |
| 70000 | 10/08/03 | 463450 | 3,244 15 | 575000 |  | 780.85 |  | 9240 | 229\% |
| 116.000 | Total |  | \$5,572.27 |  | \$6,670.00 | \$1,097.73 |  | \$153.12 |  |
| CSX CORPORATION |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 287000 | 07/18/02 ${ }^{3}$ | 334700 | 9,605 89 | 359400 | 10,31478 | 70889 | $\operatorname{CSX}$ | 11480 |  |
| 85000 | 03/13/033 | 270000 | 2,29500 | 359400 | 3,054.90 | 75990 |  | 3400 | 111\% |
| 135000 | 05/05/033 | 319400 | 4,31190 | 359400 | 4,85190 | 54000 |  | 5400 | 111\% |
| 100000 | 10/08/03 | 293900 | 2,939.00 | 359400 | 3,59400 | 65500 |  | 4000 | 111\% |
| 607.000 | Total |  | \$19,151.79 |  | \$21,815.58 | \$2,663.79 |  | \$242.80 |  |



## Portfolio Holdings (continued)

| Qumatity | Acquisitica Dete | Unit Cost | Cost Pesis | Meket Prica | Mertay Y ${ }^{\text {a }}$ | Unededized Grin/Less | Symbil/Sx | $\begin{aligned} & \text { Estimated } \\ & \text { Anmul mane } \end{aligned}$ | $\begin{aligned} & \text { Estionated } \\ & \text { Yied } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| CARDINAL HEALTH INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 100000 | 08/22/03 | 57.8040 | 5,780.43 | 611600 | 6,116.00 | 335.57 | CAH | 12.00 | 0.19\% |
| 10000 | 09/08/03 | 57.0000 | 57000 | 611600 | 611.60 | 4160 |  | 1.20 | 0 19\% |
| 65000 | 10/06/03 | 580300 | 3,77195 | 611600 | 3,97540 | 203.45 |  | 7.80 | 0.19\% |
| 175.000 | Total |  | \$10,122.38 |  | \$10,703.00 $\sqrt{ }$ | \$580.62 |  | \$21.00 |  |
| CHEVRONTEXACO CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 59000 | 05/29/03 | 70.1100 | 4,136.49 | 863900 | 5,09701 | 96052 | cux | 172.28 | 3.38\% |
| 50000 | 06/02/03 | 71.5400 | 3,57700 | 863900 | 4,31950 | 742.50 |  | 146.00 | 3.38\% |
| 10000 | 09/08/03 | 736300 | 736.30 | 863900 | 86390 | 12760 |  | 29.20 | 3.38\% |
| 119.000 | Total |  | \$8,449.79 |  | \$10,280.41 | \$1,830.62 |  | \$347.48 |  |
| CITIGROUP INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 160000 | 09/30/023 | 289600 | 4,633 60 | 485400 | 7,766 40 | 3,132.80 | C | 224.00 | 288\% |
| 120000 | 11/19/023 | 361500 | 4,338.00 | 485400 | 5,82480 | 1,48680 |  | 168.00 | 2.88\% |
| 75000 | 03/10/033 | 32.3990 | 2,429.93 | 485400 | 3,640 50 | 1,21057 |  | 105.00 | 2.88\% |
| 125000 35000 | 05/05/033 | 395300 | 4,941.25 | 485400 | 6,06750 | 1,126.25 |  | 175.00 | 288\% |
| 35000 5.000 | 05/29/03 09/08/03 | 40.8000 445700 | 1,42800 22285 | 485400 485400 | 1,69890 | 27090 |  | 49.00 | $288 \%$ |
| 5.000 75000 | 09/08/03 12/15/03 | 445700 48.0500 | 222.85 3,60375 | 485400 485400 | 24270 $3,640.50$ | 1985 3675 |  | 7.00 10500 | 288\% |
| 595.000 | Total |  | \$21,597.38 | 485400 | \$28,881.30 ${ }^{3,640.50}$ | 3675 $\mathbf{\$ 7 , 2 8 3 . 9 2}$ |  | 10500 $\$ 833.00$ | 2.88\% |
| DOW CHEM CO |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 51.000 | 07/18/023 | 305800 | 1,55958 | 415700 |  | 56049 | DOW | 68.34 |  |
| 126000 | 11/12/023 | 25.5800 | 3,223.11 | 415700 | 5,237.82 | 2,01471 | DOW | 68.34 168.84 | 3.22\% |
| 70000 25000 | 05/05/033 | 31.8800 34.0800 | 2,231.60 | 415700 | 2,909.90 | 67830 |  | 93.80 | 3.22\% |
| 25000 | 08/25703 | 34.0800 | 85200 | 415700 | 1,03925 | 187.25 |  | 33.50 | 3.22\% |
| 272.000 | Total |  | \$7,066.29 |  | \$11,307.04 | \$3,440.75 |  | \$364.48 |  |

Portfolio Holdings (continued)

| Qumatily | Acquisition $\qquad$ | Unit Cost | Cost Basis | Merket Price | Maket Yelue | Uarealized Gain/Less | Symbal/sill | Estimated Annud lacome | Estimoted $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| DU PONT EI DE NEMOURS \& COMPANY |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 58000 | 03/11/033 | 359300 | 2,083 94 | 458900 | 2,661 62 | 57768 | DD | 81.20 | 305\% |
| 75000 | 05/05/033 | 429000 | 3,21750 | 458900 | 3,44175 | 22425 |  | 10500 | 305\% |
| 95000 | 05/28/03 | 419630 | 3,986 49 | 458900 | 4,359 55 | 37306 |  | 13300 | 305\% |
| 30000 | 08/25/03 | 441000 | 1,32300 | 458900 | 1,37670 | 5370 |  | 4200 | 305\% |
| 258.000 | Total |  | \$10,610.93 |  | \$11,839.62 | \$1,228.69 |  | \$361.20 |  |
| EMERSON ELECTRIC CO COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 145000 | 09/25/03 | 537990 | 7,800 92 | 647500 | 9,388 75 | 1,58783 | EMR | 23200 | 247\% |
| 75.000 | 09/30/03 | 527000 | 3,95250 | 647500 | 4,856.25 | 90375 |  | 12000 | 247\% |
| 220.000 | Total |  | \$11,753.42 |  | \$14,245.00 | \$2,491.58 |  | \$352.00 |  |
| ENTERGY CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 75000 | 09/03/03 | 542600 | 4,069 50 | 571300 | 4,28475 | 215.25 | ETR | 13500 | $315 \%$ |
| 5000 | 09/08/03 | 544400 | 27220 | 571300 | 285.65 | 1345 |  | 900 | $315 \%$ |
| 65000 | 09/30/03 | 542020 | 3,523 15 | 571300 | 3,71345 | 190.30 |  | 11700 | $315 \%$ |
| 74000 | 11/17/03 | 525400 | 3,88794 | 571300 | 4,22762 | 33968 |  | 13320 | 315\% |
| 219.000 | Total |  | \$11,752.79 |  | \$12,511.47 | \$758.68 |  | \$394.20 |  |
| EXXON MOBLL CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 31000 | 12/18/023 | 352480 | 1,09270 | 410000 | 1,27100 | 178.30 | XOM | 3100 | 2.43\% |
| 71000 | 12/30/023 | 350340 | 2,487.40 | 410000 | 2,91100 | 42360 |  | 7100 | 243\% |
| 65000 | 03/10/033 | 344170 | 2,237 10 | 410000 | 2,66500 | 42790 |  | 6500 | 243\% |
| 115000 | 05/05/033 | 354700 | 4,079 05 | 410000 | 4,71500 | 63595 |  | 11500 | 243\% |
| 33000 | 05/29/03 | 360100 | 1,188 33 | 410000 | 1,353 00 | 16467 |  | 3300 | 243\% |
| 5000 | 09/08/03 | 384500 | 19225 | 410000 | 20500 | 1275 |  | 500 | 2.43\% |
| 146000 | 11/25/03 | 358300 | 5,23118 | 410000 | 5,986.00 | 754.82 |  | 14600 | 243\% |
|  |  |  |  |  | Page 9 of 35 |  |  |  |  |
| E000000000 |  | KENDAL AT ITHACA INC |  |  | Clearng Through Pershingr and Seantes fuap fo PAR-O2-CUTSHEET |  |  | One Pershing Plaza, Jersey City, New Jersey 07399 <br>  |  |

Portfolio Holdings (continued)

| Qucatity | Acquisitien $\qquad$ | Unit Cost | Cost Resis | Menkel Price | Maket Yclue | Unaedized Grin/Loss | Symal/SSM | $\begin{aligned} & \text { Estimeted } \\ & \text { Anpud leceman } \end{aligned}$ | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contnued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| EXXON MOBLL CORP COM (continued) |  |  |  |  |  |  |  |  |  |
| 105000 | 12/17/03 | 38.7800 | 4,071.90 | 410000 | 4,30500 | 23310 |  | 105.00 | 2.43\% |
| 571.000 | Total |  | \$20,579.91 |  | \$23,411.00 | \$2,831.09 |  | \$571.00 |  |
| FPL GROUP INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 85000 | 04/08/033 | 590000 | 5,01500 | 654200 | 5,560 70 | 54570 | FPL | 204.00 | 3.66\% |
| 30000 | 05/05/033 | 59.6400 | 1,789.20 | 654200 | 1,962 60 | 17340 |  | 7200 | $366 \%$ |
| 15000 | 09/08/03 | 614700 | 92205 | 654200 | 98130 | 5925 |  | 36.00 | 3.66\% |
| 45000 | 10/08/03 | 64.1620 | 2,887.27 | 654200 | 2,943.90 | 5663 |  | 108.00 | 3.66\% |
| 175.000 | Total |  | \$10,613.52 |  | \$11,448.50 | \$834.98 |  | \$420.00 |  |
| FIRST DATA CORP COMIMON |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 49000 | 04/07/033 | 347500 | 1,702.75 | 410900 | 2,013.41 | 31066 | FDC | 3.92 |  |
| 45000 | 05/05/033 | 399100 | 1,795.95 | 410900 | 1,84905 | 53.10 |  | 3.60 | 0.19\% |
| 20000 | 09/08/03 | 41.2500 | 825.00 | 410900 | 821.80 | -3.20 |  | 1.60 | 0.19\% |
| 114.000 | Total |  | \$4,323.70 |  | \$4,684.26 | \$360.56 |  | \$9.12 |  |
| FIRSTENERGY CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 200.000 | 10/10/03 | 31.8200 | 6,36400 | 35.2000 | 7,040.00 | 67600 | FE | 300.00 | 4.26\% |
| 121.000 | 11/20/03 | 336830 | 4,075.63 | 352000 | 4,259.20 | 18357 |  | 181.50 | 4.26\% |
| 321.000 | Total |  | \$10,439.63 |  | \$11,299.20 | \$859.57 |  | \$481.50 |  |
| FLEETBOSTON FINANCIAL CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 262000 | 07/18/023 | 22.7000 | 5,947 40 | 436500 | 11,43630 | 5,488 90 | FBF | 366.80 | 3.20\% |
| 95000 | 05/05/033 | 27.2500 | 2,588 75 | 436500 | 4,14675 | 1,55800 |  | 133.00 | 3.20\% |
| 30000 | 08/25/03 | 293600 | 88080 | 436500 | 1,309.50 | 428.70 |  | 42.00 | 3.20\% |
| 387.000 | Total |  | \$9,416.95 |  | \$16,892.55 | \$7,475.60 |  | \$541.80 |  |



Portfolio Holdings (continued)

| Quantity | Acquisition | Unit Cost | Cost Posis | Monket Price | Merket Yolue | Unredized Gein/Loss | Symbol/sin | Estimated Annud lacome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| GENERAL ELECTRIC CO COM <br> Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 118000 | 11/12/023 | 24.2000 | 2,855 60 | 309800 | 3,655 64 | 80004 | GE | 9440 | 258\% |
| 144000 | 12/17/02 ${ }^{3}$ | 262190 | 3,775 49 | 309800 | 4,461.12 | 68563 |  | 11520 | $258 \%$ |
| 190000 | 05/05/03 ${ }^{3}$ | 288300 | 5,47770 | 309800 | 5,886.20 | 40850 |  | 15200 | 258\% |
| 54000 | 05/29/03 | 280600 | 1,51524 | 309800 | 1,67292 | 15768 |  | 43.20 | 258\% |
| 45000 | 09/08/03 | 314000 | 1,41300 | 309800 | 1,394 10 | -1890 |  | 3600 | 258\% |
| 100000 | 10/24/03 | 280300 | 2,80300 | 309800 | 3,09800 | 29500 |  | 80.00 | $258 \%$ |
| 141000 | 11/26/03 | 286600 | 4,04106 | 309800 | 4,368 18 | 32712 |  | 11280 | 258\% |
| 792.000 | Total |  | \$21,881.09 |  | \$24,536.16 | \$2,655.07 |  | \$633.60 |  |
| GENERAL MTRS CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend 146000 |  |  |  |  |  |  |  |  |  |
| 146000 | 12/03/03 | 454000 | 6,628 40 | 534000 | 7,796 40 | 1,16800 | GM | 29200 | 374\% |
| HCA INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 155000 | 08/13/03 | 373000 | 5,78150 | 429600 | 6,658 80 | 87730 | HCA | 1240 | 0.18\% |
| 20000 | 09/08/03 | 375500 | 75100 | 42.9600 | 85920 | 10820 |  | 160 | $018 \%$ |
| 85000 | 09/15/03 | 360400 | 3,063 40 | 429600 | 3,65160 | 588.20 |  | 680 | $018 \%$ |
| 260.000 | Total |  | \$9,595.90 |  | \$11,169.60 | \$1,573.70 |  | \$20.80 |  |
| HANCOCK JOHN FINL SVCS INC COM |  |  |  |  |  |  |  |  |  |
| ISIN\#US41014S1069 |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 23000 | 12/30/023 | 278210 | 63989 | 375000 | 86250 | 222.61 | JHF | 805 | 093\% |
| 105000 | 05/05/033 | 282400 | 2,965.20 | 375000 | 3,93750 | 97230 |  | 3675 | 093\% |
| 120000 | 06/09/03 | 316000 | 3,79200 | 375000 | 4,500 00 | 70800 |  | 4200 | 093\% |
| 50000 | 08/25/03 | 305700 | 1,528 50 | 375000 |  | 34650 |  | 1750 | 0.93\% |
| 298.000 | Total |  | \$8,925.59 |  | \$11,175.00 | \$2,249.41 |  | \$104.30 |  |



## Portfolio Holdings (continued)

| Quantity | $\begin{aligned} & \text { Acquisition } \\ & \text { Date } \end{aligned}$ | Unit Cost | Cost Rusis | Maket Price | Market Yriue | Uaredized Gin/Loss | Symbel/isw | Ettimated Anand lacome | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| HEINZ H J COMPANY |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 33000 | 10/17/023 | 271790 | 89690 | 364300 | 1,202.19 | 30529 | HNZ | 35.64 | 2.96\% |
| 170000 | 05/05/033 | 29.9700 | 5,094.90 | 364300 | 6,193.10 | 1,098.20 |  | 18360 | 2.96\% |
| 25.000 | 08/25/03 | 32.6100 | 815.25 | 364300 | 910.75 | 9550 |  | 2700 | 2.96\% |
| 228.000 | Total |  | \$6,807.05 |  | \$8,306.04 | \$1,498.99 |  | \$246.24 |  |
| HEWLETT-PACKARD CO COM |  |  |  |  |  |  |  |  |  |
| Dividend Opton Cash |  |  |  |  |  |  |  |  |  |
| 180000 | 07/18/023 | 13.5960 | 2,447 20 | 229700 | 4,13460 | 1,68740 | HPQ | 57.60 | 1.39\% |
| 135000 | 05/05/033 | 168700 | 2,277.45 | 229700 | 3,10095 | 823.50 |  | 43.20 | 1.39\% |
| 20000 | 09/08/03 | 20.4900 | 40980 | 229700 | 459.40 | 4960 |  | 6.40 | 1.39\% |
| 335.000 | Total |  | \$5,134.45 |  | \$7,694.95 | \$2,560.50 |  | \$107.20 |  |
| HOME DEPOT INC COM HO |  |  |  |  |  |  |  |  |  |
| Dividend Option- Cash |  |  |  |  |  |  |  |  |  |
| 13000 | 02/20/033 | 216800 | 281.84 | 354900 | 46137 | 17953 | HD | 3.64 | 0.78\% |
| 135000 | 05/05/033 | 286900 | 3,873.15 | 354900 | 4,79115 | 91800 |  | 37.80 | 0.78\% |
| 39000 | 05/29/03 | 31.7000 | 1,236.30 | 354900 | 1,384 11 | 14781 |  | 10.92 | 0.78\% |
| 60000 | 07/23/03 | 32.0600 | 1,923 60 | 354900 | 2,129 40 | 20580 |  | 16.80 | 0.78\% |
| 45000 | 08/25/03 | 32.1800 | 1,448.10 | 354900 | 1,59705 | 14895 |  | 12.60 | 078\% |
| 75000 | 09/25/03 | 32.6660 | 2,44995 | 354900 | 2,66175 | 211.80 |  | $2100$ | 0.78\% |
| 367.000 | Total |  | \$11,21294 |  | \$13,024.83 | \$1,811.89 |  | \$102.76 |  |
| HUGHES ELECTRONICS CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Optoon: Cash |  |  |  |  |  |  |  |  |  |
| 370071 | 06/20/03 | 130650 | 4,835.11 | 165500 | 6,124.68 | 1,28957 | HS |  |  |
| 32929 | 09/08/03 | 14.9420 | 49202 | 165500 | 54497 | 1,22.95 |  |  |  |
| 403.000 | Total |  | \$5,327.13 |  | \$6,669.65 | \$1,342.52 |  | \$0.00 |  |

10 Valley Stream Parkway Member NASD/SIPC
Malvern, PA 19355
610-695-9150

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Qumatity | Acquisition | Unit Cest | Cost Bosis | Mrakt Price | Morket Yolue | Uaredized Gcia/Loss | Symbol/isiM | Etimated Annud Income | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contnued) |  |  |  |  |  |  |  |  |  |
| INTERNATIONAL BUSINESS MACHS CORP COM |  |  |  |  |  |  |  |  |  |
| Duvidend Option Cash |  |  |  |  |  |  |  |  |  |
| 36000 | 07/18/02 ${ }^{3}$ | 733500 | 2,640 60 | 926800 | 3,33648 | 69588 | IBM | 2304 | 0 69\% |
| 55000 | 05/05/033 | 871600 | 4,793 80 | 926800 | 5,09740 | 30360 |  | 3520 | 069\% |
| 55000 | 07/15/03 | 865800 | 4,76190 | 926800 | 5,09740 | 33550 |  | 3520 | 069\% |
| 15000 | 08/25/03 | 820800 | 1,23120 | 926800 | 1,390 20 | 15900 |  | 960 | 069\% |
| 161.000 | Total |  | \$13,427.50 |  | \$14,921.48 | \$1,493.98 |  | \$103.04 |  |
| JOHNSON \& JOHNSON COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 205000 | 09/26/03 | 494300 | 10,133 15 | 516600 | 10,590 30 | 45715 | JNJ | 19680 | 185\% |
| 80000 | 11/03/03 | 499200 | 3,993 60 | 516600 | 4,132 80 | 139.20 |  | 7680 | 1.85\% |
| 285.000 | Total |  | \$14,126.75 |  | \$14,723.10 | \$596.35 |  | \$273.60 |  |
| KONINKLIJKE PHILIPS ELIECTRS N V PHFSPONSORED ADR NEW 2000 |  |  |  |  |  |  |  |  |  |
| ISIN\#US5004723038 |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 175000 | 07/18/023 | 257900 | 4,513.25 | 290900 | 5,090 75 | 57750 | PHG | 5792 | 1.13\% |
| 315000 | 05/05/033 | 195400 | 6,155 10 | 290900 | 9,163 35 | 3,008 25 |  | 10426 | 113\% |
| 61000 | 05/29/03 | 188300 | 1,14863 | 290900 | 1,774 49 | 62586 |  | 2019 | 1.13\% |
| 60000 | 08/25/03 | 228800 | 1,37280 | 290900 |  | 37260 |  | 1987 | 113\% |
| 611.000 | Total |  | \$13,189.78 |  | \$17,773.99 | \$4,584.21 |  | \$202.24 |  |

Portfolio Holdings (continued)

| Qumatity | Acquisition $\qquad$ | Unit Cest | Cost Lesis | Mertet Price | Market Yaloe |  | Unredized Cria/Loss | Symbal/Sil | Extimated Annud lacome | $\begin{aligned} & \text { Estiacted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |  |
| LIBERTY MEDIA CORP NEW COM SER A |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 150000 | 03/18/03 ${ }^{3}$ | 100000 | 1,50000 | 118900 | 1,78350 |  | 283.50 | L |  |  |
| 250000 | 03/31/03 ${ }^{3}$ | 9.7250 | 2,431.34 | 118900 | 2,972.50 |  | 54116 |  |  |  |
| 250000 | 05/05/033 | 10.7500 | 2,687.50 | 118900 | 2,972 50 |  | 285.00 |  |  |  |
| 55.000 | 09/08/03 | 11.9000 | 65450 | 118900 | 65395 |  | -0.55 |  |  |  |
| 705.000 | Total |  | \$7,273.34 |  | \$8,382.45 |  | \$1,109.11 |  | \$0.00 |  |
| LIMITED BRANDS INC |  |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |  |
| 245.000 | 07/09/03 | 16.1150 | 3,948 15 | 180300 | 4,417.35 |  | 469.20 | LTD | 98.00 | 2.21\% |
| 220000 | 08/08/03 | 16.6920 | 3,672.31 | 180300 | 3,966.60 |  | 294.29 |  | 8800 | 2.21\% |
| 50000 | 08/25/03 | 16.2000 | 81000 | 180300 | 901.50 |  | 9150 |  | 2000 | 2.21\% |
| 515.000 | Total |  | \$8,430,46 |  | \$9,285.45 |  | \$854.99 |  | \$206.00 |  |
| MCDONALDS CORP | MCD |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |  |
| 12000 | 09/20/02 ${ }^{3}$ | 18.0780 | 216.94 | 248300 | 29796 |  | 81.02 | MCD | 4.80 |  |
| 140000 | 01/31/03 ${ }^{3}$ | 14.0500 | 1,967.00 | 24.8300 | 3,476.20 | 1 | 1,509.20 |  | 56.00 | 1.61\% |
| 195000 | 05/05/033 | 17.3400 | 3,381.30 | 248300 |  |  | 1,460.55 |  | 78.00 | 1.61\% |
| 347.000 | Total |  | \$5,565.24 |  | \$8,616.01 |  | \$3,050.77 |  | \$138.80 |  |
| MICROSOFT CORP COM |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 310000 | 06/03/03 | 24.6950 | 7,655.47 | 275400 | 8,537.40 |  | 881.93 | MSFT | 4960 | 058\% |
| 180000 | 06/06/03 | 24.3770 | 4,387.77 | 275400 | 4,957.20 |  | 569.43 |  | 2880 | 0.58\% |
| 155000 | 06/26/03 | 25.4370 | 3,94279 | 275400 | 4,268.70 |  | 32591 |  | 2480 | 0.58\% |
| 50000 695.000 | 08/25/03 | 26.4100 | 1,32050 $\mathbf{5 1 7 3 0 5 . 5 3}$ | 275400 | 1,377.00 |  | 56.50 |  | 800 | 0.58\% |
| 695.000 | Total |  | \$17,306.53 |  | \$19,140.30 |  | \$1,833.77 |  | \$111.20 |  |

## vour Brokerage

## Account

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \\ \hline \end{array}$ | Unit Cost | Cost Basis | Maktet Price | Maket Velue |  | Unredized Gain/Loss | Symbel/SSM | Estimated Annuel licome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |  |
| MORGAN STANLEY COM |  |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |  |
| 170.000 | 07/08/03 | 463000 | 7,87100 | 578700 | 9,83790 |  | 1,966 90 | MWD | 17000 | 1.72\% |
| 15000 | 09/08/03 | 485300 | 72795 | 578700 | 86805 |  | 14010 |  | 1500 | 1.72\% |
| 185.000 | Total |  | \$8,598.95 |  | \$10,705.95 | $V$ | \$2,107.00 |  | \$185.00 |  |
| NEWELL RUBBERMAID INC COM |  |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |  |
| 296000 | 12/15/03 | 214400 | 6,346.24 | 227700 | 6,739 92 |  | 39368 | NWL | 24864 | 368\% |
| NEWS CORP LTD SPONS ADR REPSTG 4 PFD LTD |  |  |  |  |  |  |  |  |  |  |
| VOTING ORD SHS |  |  |  |  |  |  |  |  |  |  |
| Divdend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 41317 | 06/20/03 | 243060 | 1,004 27 | 302500 | 1,249 84 |  | 24557 | NWS A | 7.23 | 057\% |
| 495000 | 07/10/03 | 252610 | 12,503 95 | 30.2500 | 14,97375 |  | 2,469 80 |  | 7662 | 057\% |
| 50000 | 08/25/03 | 276010 | 1,38005 | 30.2500 | 1,51250 |  | 13245 |  | 875 | 0.57\% |
| 3683 | 09/08/03 | 277950 | 10237 | 30.2500 | 11141 |  | 904 |  | 064 | 057\% |
| 80000 | 09/25/03 | 28.2000 | 2,25600 | 302500 | 2,42000 |  | 16400 |  | 1401 | 057\% |
| 670.000 | Total |  | \$17,246.64 |  | \$20,267.50 | $\checkmark$ | \$3,020.86 |  | \$117.25 |  |
| ORACLE CORP COM |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 682000 | 07/18/023 | 101050 | 6,89174 | 132000 | 9,002 40 |  | 2,110 66 | ORCL |  |  |
| 245000 | 05/05/033 | 121580 | 2,978 62 | 132000 |  |  | 25538 |  |  |  |
| 85000 | 08/25/03 | 123400 | 1,04890 | 132000 | 1,12200 | ) | 73.10 |  |  |  |
| 1,012.000 | Total |  | \$10,919.26 |  | \$13,358.40 |  | \$2,439.14 |  | \$0.00 |  |

## Portfolio Holdings (continued)

| Qunatioy | $\begin{aligned} & \text { Acquisition } \\ & \text { Dete } \end{aligned}$ | Unit Cost | Cost Besis | Merket Price | Maket Volue | Uaredized Gain/Loss | Symed/hsin | Estimeted <br> Angud laccana | $\begin{aligned} & \text { Estimeted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| OXFORD <br> Dividend 96000 | NS INC (NE $11 / 20 / 03$ | 42.2140 | 4,052.55 | 435000 | 4,176.00 | 123.45 | OHP | 38.40 | 0.91\% |
| PNC FINL SVCS GROUP INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 171000 | 07/18/023 | 39.8900 | 6,821.19 | 547300 | 9,35883 | 2,537.64 | PNC | 342.00 | 365\% |
| 55000 | 06/23/03 | 48.3800 | 2,660 90 | 547300 | 3,010.15 | 34925 |  | 110.00 | 3.65\% |
| 30000 | 08/25/03 | 47.2300 | 1,416.90 | 547300 | 1,64190 | 22500 |  | 60.00 | 3.65\% |
| 256.000 | Total |  | \$10,898.99 |  | \$14,010.88 | \$3,111.89 |  | \$512.00 |  |
| PEPSICO INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton. Cash |  |  |  |  |  |  |  |  |  |
| 15000 | 05/05/033 | 42.8800 | 643.20 | 46.6200 | 699.30 | 56.10 | PEP | 9.60 | 1.37\% |
| 80000 | 05/20/03 | 427900 | 3,423.20 | 466200 | 3,729 60 | 30640 |  | 51.20 | 1.37\% |
| 90.000 | 08/15/03 | 45.0400 | 4,053 60 | 466200 | 4,195 80 | 142.20 |  | 57.60 | 137\% |
| 85.000 | 09/10/03 | 44.6740 | 3,797.25 | 466200 | 3,96270 | 165.45 |  | 54.40 | 137\% |
| 270.000 | Total |  | \$11,917.25 |  | \$12,587.40 | \$670.15 |  | \$172.80 |  |
| PFIZER INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Optom: Cash |  |  |  |  |  |  |  |  |  |
| 415000 | 02/21/033 | 289500 | 12,014.25 | 35.3300 | 14,66195 | 2,647.70 | PFE | 282.20 | 192\% |
| 75000 | 04/17/033 | 31.1970 | 2,339.76 | 353300 | 2,64975 | 30999 |  | 51.00 | 192\% |
| 180000 | 05/05/033 | 318200 | 5,72760 | 353300 | 6,359 40 | 63180 |  | 122.40 | 1.92\% |
| 105000 | 05/28/03 | 31.8700 | 3,346.35 | 353300 | 3,709 65 | 36330 |  | 71.40 | 1.92\% |
| 67.000 | 05/29/03 | 31.3600 | 2,101.12 | 353300 | 2,367.11 | 265.99 |  | 45.56 | 1.92\% |
| 15.000 | 09/08/03 | 31.3200 | 46980 | 353300 | 52995 | 6015 |  | 10.20 | 1.92\% |
| 60000 | 10/06/03 | 307500 | 1,84500 | 353300 | 2,11980 | 274.80 |  | 40.80 | 1.92\% |
| 917.000 | Total |  | \$27,843.88 |  | \$32,397.61 | \$4,553.73 |  | \$623.56 |  |
| PROCTER \& GAMBLE CO |  |  |  |  |  |  |  |  |  |
| Dividend Option- Cash |  |  |  |  |  |  |  |  |  |
| 35000 | 03/11/033 | 815210 | 2,853.22 | 998800 | 3,495.80 | 642.58 | PG | 63.70 | 1.82\% |
| 35000 | 03/11/033 | 81.6100 | 2,856.35 | 998800 | 3,495 80 | 63945 |  | 63.70 | 1.82\% |
| 30000 | 05/05/033 | 89.3300 | 2,679.90 | 998800 | 2,996 40 | 31650 |  | 54.60 | 1.82\% |
| 40000 | 06/20/03 | 909900 | 3,63960 | 998800 | 3,995.20 | 35560 |  | 72.80 | 1.82\% |
| 45000 | 06/26/03 | 90.1100 | 4,054 95 | 998800 | 4,494 60 | 439.65 |  | 81.90 | 1.82\% |

## your Brokerage

Account

Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Qumality | $\begin{gathered} \text { Acquisition } \\ \text { Date } \\ \hline \end{gathered}$ | Unit Cost | Cost Basis | Manket Price | Maket Yalue | Unredized Grin/Less | Symbol/ISIM | Estimated Annud laceme | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| PROCTER \& GAMBLE CO (continued) |  |  |  |  |  |  |  |  |  |
| 15000 | 08/15/03 | 892100 | 1,338 15 | 998800 | 1,49820 | / 16005 |  | 2730 | 182\% |
| 200.000 | Total |  | \$17,422.17 |  | \$19,976.00 | $\int \$ 2,553.83$ |  | \$364.00 |  |
| SBC COMMUNICATIONS INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 185000 | 04/17/033 | 202000 | 3,73700 | 260700 | 4,822 95 | 1,085 95 | SBC | 23125 | 479\% |
| 65000 | 05/05/033 | 235100 | 1,528 15 | 260700 | 1,694 55 | 16640 |  | 81.25 | 479\% |
| 155000 | 07/23/03 | 242000 | 3,75100 | 260700 | 4,040 85 | 28985 |  | 19375 | 479\% |
| 45000 | 08/25/03 | 228200 | 1,02690 | 260700 | 1,173.15 | 14625 |  | 5625 | 479\% |
| 130000 | 10/02/03 | 22.2800 | 2,896 40 | 260700 | 3,389 10 | 1 49270 |  | 16250 | 479\% |
| 250000 | 10/16/03 | 219000 | 5,47500 | 260700 | 6,51750 | 1,04250 |  | 31250 | 479\% |
| 830.000 | Total |  | \$18,414.45 |  | \$21,638.10 | \$3,223.65 |  | \$1,037.50 |  |
| SARA LEE CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 97000 | 04/25/033 | 173000 | 1,678 10 | 217100 | 2,10587 | 42777 | SLE | 7275 | 345\% |
| 115000 | 05/05/033 | 166600 | 1,91590 | 217100 | 2,496 65 | 58075 |  | 8625 | $345 \%$ |
| 188000 | 05/29/03 | 177700 | 3,340 76 | 217100 | 4,081 48 | 74072 |  | 14100 | $345 \%$ |
| 35000 | 06/03/03 | 183700 | 64295 | 217100 | 75985 | 11690 |  | 2625 | 345\% |
| 190000 | 07/11/03 | 190000 | 3,61000 | 217100 | 4,12490 | 51490 |  | 14250 | $345 \%$ |
| 70000 | 08/25/03 | 188200 | 1,31740 | 217100 | 1,51970 | 20230 |  | 5250 | 345\% |
| 120000 | 09/25/03 | 189200 | 2,270 40 | 217100 | 2,605.20 | 33480 |  | 9000 | 345\% |
| 815.000 | Total |  | \$14,775.51 |  | \$17,693.65 | \$2,918.14 |  | \$611.25 |  |

Portfolio Holdings (continued)


Statement Period: $11 / 29 / 2003$-12/31/2003
Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Dafe } \\ \hline \end{array}$ | Unit Cost | Cost Pasis | Mankel Price | Meket Yolue | Unredized Gaia/Loss | Symbol/ISin | Estimated Anoud lacome | Etimated Vield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| UNOCAL CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 184000 | 07/18/023 | 334800 | 6,160 32 | 368300 | 6,77672 | 61640 | UCL | 14720 | 217\% |
| 60000 | 05/05/033 | 280900 | 1,68540 | 368300 | 2,209 80 | 52440 |  | 4800 | 2.17\% |
| 114000 | 05/29/03 | 294970 | 3,36264 | 368300 | 4,198.62 | ¢ 83598 |  | 9120 | 2.17\% |
| 45000 | 08/25/03 | 303600 | 1,36620 | 368300 | 1,657.35 | 291.15 |  | 3600 | 2.17\% |
| 403.000 | Total |  | \$12,574.56 |  | \$14,842.49 | \$2,267.93 |  | \$322.40 |  |
| VERIzON COMMUNICATIONS COMDividend Option Cash |  |  |  |  |  |  |  |  |  |
| 7000 | 11/05/013 | 510390 | 35727 | 35.0800 | 24556 | -11171 | VZ |  |  |
| 105000 | 01/02/023 | 478900 | 5,028 45 | 350800 | 3,683 40 | -1,34505 |  | 1078 16170 |  |
| 75000 | 05/05/033 | 372500 | 2,79375 | 350800 | 2,63100 | -16275 |  | 11550 | 438\% |
| 110000 | 05/29/03 | 370600 | 4,07660 | 350800 | 3,85880 | ; -21780 |  | 16940 | $438 \%$ |
| 30000 | 08/25/03 | 347400 | 1,04220 | 350800 | 1,052 40 | - 10.20 |  | 16940 4620 | 438\% |
| 230000 | 10/16/03 | 321760 | 7,400 54 | 350800 | 8,068 40 | 66786 |  | 45220 | $438 \%$ $438 \%$ |
| 557.000 | Total | \$20,698.81 |  | $\$ 19,539.56 \bigvee-\$ 1,159.25$ |  |  | \$857.78 |  |  |
| WELLS FARGO \& CO NEW COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 115000 | 07/21/03 | 511100 | 5,877 65 | 588900 | 6,772 35 | 89470 | WFC |  |  |
| 70000 | 08/18/03 | 501900 | 3,513 30 | 588900 | 4,122 30 | 60900 |  | 12600 | 305\% |
| 15000 | 09/08/03 | 512700 | 76905 | 588900 | 88335 | 11430 |  | 12600 2700 | $3.05 \%$ $305 \%$ |
| 200.000 | Total | $\$ 10,160.00$ |  |  | \$11,778.00 | \$1,618.00 | \$360.00 |  |  |


|  | Account Number 6QZ-005289 | Cleage 19 of 35 |
| :--- | :--- | :--- |

## Portfolio Holdings (continued)


Equities (continued)
Stocks, Rights and Warrants (continued)

| WILLIAMS COS INC COM |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 639000 | 07/18/023 | 6.4000 | 4,089 60 | 98200 | 6,274.98 | 2,18538 | WMB | 25.56 | 0.40\% |
| 315.000 | 05/05/033 | 7.0200 | 2,211.30 | 98200 | 3,093.30 | 88200 |  | 12.60 | 0.40\% |
| 954.000 | Total |  | \$6,300.90 |  | \$9,368.28 | \$3,067.38 |  | \$38.16 |  |
| Total Stocks, Rights and Warrants |  |  | \$714,123.61 |  | \$856,463.49 | \$142,739.88 |  | \$17,199.82 |  |
| Total Equities |  |  | \$714,123.61 |  |  | \$142,739.88 |  | \$17,199.62 |  |


|  | Cost Basis | Market Value | Unrealized Gain/Loss | Accrued Interest | Estimated Anmal licome |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Portfolio Holdings | \$714,123.61 | \$888,983.38 | \$142,739.88 | \$0.00 | \$17,268.86 |

${ }^{3}$ The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delivered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis. Unrealized gains and losses are not reported for securites for which cost basis or market value is not available.

## Disciosures and Other Information

Pricing - Securities prices may vary from actual liquidation value. Prices shown should only be used as a general guide to portfolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options fakes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not been included in the Asset Allocation information at the beginning of this statement.

Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your stalement may have been reinvested into additional shares. You will not receive confirmation of these reinvestment transactions. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm.

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you A summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation. Expiring options which are valuable are exercised automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm.

Statement Period: 11/29/2003-12/31/2003

| Transactions by Type of Activity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Process/ Settlement Date |  | Activity Iype | Descriplian | Quantity | Price | Accrued fiterest | Amacual |
| Securities Bought and Sold |  |  |  |  |  |  |  |
| 12/01/03 | 11/25/03 | PURCHASED | EXXON MOBIL CORP COM AVERAGE UNIT PRICE TRANSACTION | 146000 | 358300 |  | $-5,23118$ |
| 12/02/03 | 11/26/03 | PURCHASED | GENERAL ElECTRIC CO COM <br> A PERSHING CO 15 MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERACE UNIT PRICE TRANSACTION | 141000 | 286600 |  | -4,041.06 |
| 12/08/03 | 12/03/03 | PURCHASED | GENERAL MTRS CORP COM <br> A PERSHING CO IS MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERAGE UNIT PRICE TRANSACTION | 146000 | 454000 |  | $-6,628.40$ |
| 12/12/03 | 12/09/03 | SOLD | EASTMAN KODAK CO COM <br> A PERSHING CO IS MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERAGE UNIT PRICE TRANSACTION | -183000 | 240300 |  | 4,397.28 |
| 12/17/03 | 12/12/03 | SOLD | AON CORPORATION AVERAGE UNIT PRICE TRANSACTION | $-223000$ | 222819 |  | 4,968 64 |
| 12/17/03 | 12/12/03 | SOLD | CONSTELLATION ENERCY GROUP INC HLDG CO AVERAGE UNIT PRICE TRANSACTION | -115000 | 374307 |  | 4,304 33 |
| 12/17/03 | 12/12/03 | SOLD | SARA LEE CORP A PERSHING CO IS MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERAGE UNIT PRICE TRANSACTION | -193000 | 211100 |  | 4,074.03 |
| 12/18/03 | 12/15/03 | PURCHASED | XL CAPITAL LTD SHS A ISIN\#KYG982551056 A PERSHING CO IS SPCIST ON EXCH \& MAY HAVE ACTED AS PRIN AVERAGE UNIT PRICE TRANSACTION | 43000 | 738500 |  | $-3,17555$ |
| 12/18/03 | 12/15/03 | PURCHASED | CITIGROUP INC COM A PERSHING CO IS MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERAGE UNIT PRICE TRANSACTION | 75.000 | 480500 |  | $-3,60375$ |
| 12/18/03 | 12/15/03 | PURCHASED | NEWELL RUBBERMAID INC COM AVERAGE UNIT PRICE TRANSACTION | 296000 | 214400 |  | -6,34624 |
| 12/22/03 | 12/17/03 | PURCHASED | EXXON MOBIL CORP COM A PERSHING CO IS MKT MKR ON EXCH AND ACTED AS PRINCIPAL AVERAGE UNIT PRICE TRANSACTION | 105000 | 38.7800 |  | $-4,07190$ |


| E00000000000160CSF800DP | Account Number 6Q2-005289 |  | One Pershing Plazo, Jersey Civy, New Jersey 07399 |
| :---: | :---: | :---: | :---: |
|  | KENDAL AT ITHACA INC | PAR-02-CUTSHEET |  |




Statement Period: $11 / 29 / 2003$-12/31/2003

## Transactions by Type of Activity (continued)

Process/
Settlemeal

| Date | Activity Iype | Description | Qumatity | Price | Accrued Interest | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends and Interest (continued) |  |  |  |  |  |  |
| 12/10/03 | CASH DIVIDEND RECEIVED | 340 SHRS EX |  |  |  | 8500 |

Interest (continued)
12/10/03 CASH DIVIDEND RECEIVED
(G)

BUSINESS MACHS CORP COM
RD $11 / 10$ PD 12/10/03

|  |  | RD 11/10 PD 12/10/03 |
| :---: | :---: | :---: |
| 12/11/03 | CASH DIVIDEND RECEIVED | 298 SHRS HANCOCK JOHN FINL SVCS INC COM ISIN\#US41014S1069 |

12/11/03 CASH DIVIDEND RECEIVED

SVCS INC COM ISIN\#US41014S1069
RD 11/18 PD 12/11/03
325 SHRS TRIBUNE CO NEW 3575
RD 11/27 PD 12/11/03
360 SHRS EASTMAN KODAK CO 9000
$\begin{array}{ll}\text { COM RD } 11 / 03 \text { PD } 12 / 12 / 03 & 6070 \\ 607 \text { SHRS CSX CORPORATION } & 6070\end{array}$
6070
11/25 PD 12/15/03
406 SHRS DU PONT EIDE 14210
NEMOURS \& COMPANY RD 11/15 PD 12/14/03
175 SHRS FPL GROUP INC
RD 11/28 PD 12/15/03
515 SHRS LIMITED BRANDS INC
RD 12/05 PD 12/16/03
367 SHRS HOME DEPOT INC COM

RD 12/04 PD 12/18/03
250 SHRS AMERCAN
INTERNATIONAL GROUP INC
RD 12/05 PD 12/19/03
245 SHRS ALCAN INC COM
ISIN\#CAO137161059 RD 11/20 PD 12/19/03
CASH IN LIEU
NEWS CORP LTD SPONS ADR REPSTG 4 PFD LTD
VOTING ORD SHS CASH IN LIEU

| 320 SHRS BANK OF AMERICA COM |  |
| :--- | :--- |
| RD $12 / 05$ PD $12 / 26 / 03$ | 25600 |



Statement Period: 11/29/2003-12/31/2003

| Income Summary (continued) | Curreat Period |  | Yeax-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable | Mea Imable | Iaxdile | Noa Toxalle |
| Distributions |  |  |  |  |
| Other Distributions | 942 | 000 | 942 | 000 |
| Total Distributions | \$9.42 | \$0.00 | \$9.42 | \$0.00 |

## Cash Not Yet Received



|  |  |  | Page 25 of 35 |
| :---: | :---: | :---: | :---: |
| E00000000000160CSF |  |  |  |
| , | KENDAL AT ITHACA INC |  PAR-02-CUTSHEET | One Pershung Plaza, Jersey Cuty, New Jersay 07399 <br>  |

## Schedule of Realized Gains and Losses Year-to-Date

| Disposition Date | Acquisitien <br> Dofe | Clasing <br> Iransection | Desurintian | Security ID | Qucatity | Cost Resis | Preceeds | Rechind Exia/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term |  |  |  |  |  |  |  |  |
| 05/19/03 | 07/18/02 | SELL | BRISTOL-MYERS SQUIBB $\mathrm{COCOM}$ | BMY | 175.000 | 3,970 75 | 4,199.80 | 22905 |
| 05/20/03 | 07/18/02 | SELL | Ell LILLY \& CO | LLY | 15.000 | 734.85 | 869.80 | 13495 |
| 05/23/03 | 07/18/02 | SELL | HENZZ H S COMPANY | HNZ | 155.000 | 5,343.81 | 4,910.34 | -433 47 |
| 05/23/03 | 07/18/02 | SELL | RAYTHEON CO COM NEW | RTN | 130000 | 4,404.40 | 4,129.07 | -275.33 |
| 05/30/03 | 07/18/02 | SELL | BEARINGPOINT INC COM | BE | 356000 | 3,718.54 | 3,381.94 | -33660 |
| 05/30/03 | 05/05/03 | SELL | BEARINGPOINT INC COM | BE | 155000 | 1,396.55 | 1,472.47 | 75.92 |
| 06/02/03 | 10/25/02 | SELL | CIGNA CORP | Cl | 51000 | 1,948.20 | 2,756.42 | 80822 |
| 06/02/03 | 10/28/02 | SELL | CIGNA CORP | Cl | 14000 | 522.88 | 756.66 | 233.78 |
| 06/02/03 | 07/18/02 | SELL | MONSANTO CO NEW COM | MON | 155000 | 2,318.80 | 3,126.20 | 80740 |
| 06/04/03 | 07/18/02 | SELL | INTERNATIONAL BUSINESS MACHS CORP | IBM | 8.000 | 586.80 | 676.53 | 8973 |
| 06/05/03 | 07/18/02 | SELL | El PASO CORP COM | EP | 240000 | 3,471.34 | 2,32069 | -1,150 65 |
| 06/05/03 | 03/18/03 | SELL | LIBERTY MEDIA CORP <br> NEW COM SER A |  | 340.000 | 3,400 00 | 4,081 11 | 68111 |
| 06/06/03 | 07/18/02 | SELL | XL CAPITAL LTD SHS A ISIN\#KYG982551056 | XL | 40.000 | 2,72800 | 3,385.71 | 657.71 |
| 06/06/03 | 07/18/02 | SEIL | CIT GROUP INC NEW COM | CIT | 195000 | 4,424.55 | 4,738.38 | 313.83 |
| 06/06/03 | 03/31/03 | SELL | MOTOROLAINC | MOT | 290.000 | 2,354.80 | 2,711.37 | 35657 |
| 06/06/03 | 04/25/03 | SELL | MOTOROLA IAC | MOT | 200.000 | 1,582.00 | 1,869.91 | 287.91 |
| 06/10/03 | 07/18/02 | SELL | BURLINGTON RESOURCES INC | BR | 65.000 | 2,369.25 | 3,496.54 | 1,127.29 |
| 06/13/03 | 03/24/03 | SELL | INTERNATIONAL PAPER CO | IP | 130.000 | 4,74097 | 4,913.91 | 17294 |
| 06/13/03 | 05/05/03 | SELL | INTERNATIONAL PAPER CO | IP | 45000 | 1,595 70 | 1,700.97 | 10527 |
| 06/16/03 | 07/18/02 | SELL | DISNEY WALT COMPANY HOLDING CO | DIS | 328000 | 5,864.64 | 6,730.55 | 865.91 |
| 06/16/03 | 05/05/03 | SELL | DISNEY WALT COMPANY HOLDING CO | DIS | 120000 | 2,222 40 | 2,462.39 | 239.99 |
| 06/18/03 | 07/18/02 | SELL | Ell LILLY \& CO | LLY | 70000 | 3,429.30 | 4,831.17 | 1,401.87 |
| 06/25/03 | 10/22/02 | SELL | KIMBERLY CLARK CORP | KMB | 98.000 | 4,99800 | 5,160.15 | 162.15 |
| 06/25/03 | 11/11/02 | SELL | KIMBERLY CLARK CORP | KMB | 50.000 | 2,525.00 | 2,632.73 | 107.73 |
| 06/25/03 | 05/05/03 | SELL | KIMBERL Y CLARK CORP | KMB | 55000 | 2,769.80 | 2,896.00 | 126.20 |
| 06/27/03 | 07/18/02 | SELL | BURLINGTON RESOURCES INC | BR | 70000 | 2,551.50 | 3,776.32 | 1,224.82-x |
| 06/27/03 | 07/18/02 | SELL | Ell LILLY \& CO | LLY | 69000 | 3,380.31 | 4,699 36 | 1,31905* |
| 06/27/03 | 05/05/03 | SELL | Ell LILLY \& CO | LLY | 1.000 | 63.54 | 68.11 | 4.57* |



Statement Period: 11/29/2003-12/31/2003
Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Dude | Acquisition Date | Closing Iransaction | Description | Security ID | Quentity | Cost Rassis | Proceed | Reedized Gain/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term | (continued) |  |  |  |  |  |  |  |
| 07/08/03 | 07/18/02 | SELL | CIT GROUP INC NEW COM | CIT | 125000 | 2,836 25 | 2,986 09 | 14984 |
| 07/09/03 | 07/18/02 | SELL | TEXAS INSTRUMENTS INC | TXN | 37000 | 97791 | 71000 | -26791 |
| 07/09/03 | 05/05/03 | SELL | TEXAS INSTRUMENTS INC | TXN | 105.000 | 2,063 25 | 2,01484 | -48.41 |
| 07/14/03 | 07/18/02 | SELL | ACCENTURE LTD BERMUDA CL A | ACN | 67000 | 94202 | 1,29304 | 35102 |
| 07/14/03 | 10/07/02 | SELL | ACCENTURE LTD BERMUDA CL A | ACN | 93.000 | 1,10670 | 1,79481 | 68811 |
| 07/14/03 | 10/28/02 | SELL | CIGNA CORP | Cl | 38000 | 1,41924 | 1,57882 | 159.58 |
| 07/14/03 | 11/21/02 | SELL | CIGNA CORP | Cl | 52000 | 2,13200 | 2,160 50 | 2850 |
| 07/18/03 | 07/18/02 | SELL | HEWLETT-PACKARD CO COM | HPQ | 185000 | 2,515 17 | 4,088 30 | 1,57313 |
| 07/18/03 | 05/05/03 | SELL | ELI LILLY \& CO | LIY | 54000 | 3,43116 | 3,577 87 | 14671 |
| 07/23/03 | 03/11/03 | SEIL | DEERE \& CO | DE | 64000 | 2,47872 | 3,071.21 | 59249 Ju |
| 07/23/03 | 04/02/03 | SELL | DEERE \& CO | DE | 26000 | 1,077 46 | 1,24768 | $170.229$ |
| 07/24/03 | 08/07/02 | SELL | AON CORPORATION | AOC | 130000 | 2,10600 | 3,091.61 | 98561 |
| 07/30/03 | 05/05/03 | SELL | MONSANTO CO NEW COM | MON | 90000 | $1,65150$ | 2,01622 | $36472]$ |
| 08/07/03 | 10/07/02 | SELL | ACCENTURE LTD BERMUDA CL A | ACN | 186000 | 2,213 40. | 3,68076 | $1,46736 \mathrm{Fk}$ |
| 08/08/03 | 04/02/03 | SELL | DEERE \& CO | DE | 34000 | 1,40899 | 1,72853 |  |
| 08/08/03 | 05/05/03 | SELL | DEERE \& CO | DE | 45000 | 1,98000 | 2,28775 | $30775 \text { Jok }$ |
| 08/18/03 | 09/30/02 | SELL | RAYTHEON CO COM NEW | RTN | 75.000 | 2,193 75 | 2,357 14 | 16339 , |
| 08/18/03 | 11/25/02 | SELL | RAYTHEON CO COM NEW | RTN | 73000 | 2,063 43 | 2,29428 | 23085 OK |
| 08/18/03 | 05/05/03 | SELL | RAYTHEON CO COM NEW | RTN | 155000 | 4,54460 | 4,871 42 | $\underline{32682}$ |
| 08/21/03 | 05/05/03 | SELL | CIT GROUP INC NEW COM | CIT | 180000 | 3,832.20 | 4,940 77 | $1,10857 \text { \} of } \equiv$ |
| 08/21/03 | 05/29/03 | SELL | CIT GROUP INC NEW COM | CIT | 49000 | 1,12896 | 1,34498 | 21602 岸 |
| 08/22/03 | 07/29/03 | SELL | MEDCOHEALTH SOLUTIONS INC COM | MHS | 16000 | 39433 | 41166 | 17337 |
| 08/25/03 | 02/21/03 | SELL | KRAFT FOODS INC CLA | KFT | 85000 | 2,55506 | 2,49718 | -57880h |
|  |  |  |  |  |  |  | Page 27 of 35 |  |
| 000000000 | OCSF800dp |  |  |  PAR-02-CUTSHEET |  |  | One Pershing Plozo, Jersey City, New Jersey 07399 <br>  |  |

Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisition Dole | desiay <br> Iremsection | Dascriptian | Security ID | Qumatity | Cost Ressis | Prepeds | Pedized Gri/hess |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term | (continued) |  |  |  |  |  |  |  |
| 08/25/03 | 07/29/03 | CLEU | MEDCOHEALTH SOLUTIONS INC COM | MHS | 0.884 | 2179 | 22.84 | $1.05{ }^{7}$ |
| 08/25/03 | 04/07/03 | SELL | PEPSICO INC | PEP | 65000 | 2,539.91 | 2,830.61 | 2907070 L |
| 08/25/03 | 05/05/03 | SELL | PEPSICO INC | PEP | 10000 | 428.80 | 435.48 | 6.68 ) |
| 08/29/03 | 10/10/02 | SELL | HONEYWELL INTL INC COM | HON | 123.000 | 2,398.50 | 3,566.83 | 1,168.33 |
| 08/29/03 | 05/05/03 | SELL | HONEWELL INTL INC COM | HON | 80000 | 1,903.20 | 2,31989 | 416.69 |
| 08/29/03 | 05/21/03 | SEEL | HONEWELL INTL INC COM | HON | 175.000 | 4,103.75 | 5,074.76 | 971.01 |
| 09/02/03 | 11/12/02 | SELL | GENERAL EIECTRIC CO COM | GE | 3.000 | 72.60 | 91.39 | 18.79 |
| 09/10/03 | 01/14/03 | SELL | J P MORGAN CHASE \& CO COM | JPM | 142000 | 3,905.00 | 4,756.97 | 851.97 |
| 09/10/03 | 05/05/03 | SELL | J P MORGAN CHASE \& CO COM | JPM | 55000 | 1,672.00 | 1,842.49 | 170.49 |
| 09/10/03 | 09/08/03 | SELL | J P MORGAN CHASE \& CO COM | JPM | 15.000 | 519.75 | 502.50 | -17.25 |
| 09/10/03 | 04/25/03 | SELL | MOTOROLA INC | MOT | 150.000 | 1,186.50 | 1,601.92 | 415.42 |
| 09/10/03 | 05/05/03 | SELL | MOTOROLA INC | MOT | 275.000 | 2,238.50 | 2,936.86 | 698.36 |
| 09/10/03 | 09/08/03 | SELL | MOTOROLA INC | MOT | 70.000 | 788.90 | 747.57 | -41.33 |
| 09/11/03 | 05/05/03 | SELL | EL PASO CORP COM | EP | 165000 | 1,262.25 | 1,278.69 | 16.44 |
| 09/11/03 | 09/08/03 | SELL | EL PASO CORP COM | EP | 90.000 | 716.40 | 697.47 | -18.93 |
| 09/16/03 | 02/28/03 | SELL | ARCHER DANIELS MIDLAND CO | ADM | 435000 | 4,702.74 | 5,680.83 | 978.09 |
| 09/16/03 | 08/25/03 | SELL | ARCHER DANIELS MIDLAND CO | ADM | 125000 | 1,660.00 | 1,632.42 | -27.58 |
| 09/16/03 | 05/05/03 | SELL | BURLINGTON RESOURCES INC | BR | 55.000 | 2,641.65 | 2,549.56 | -9209 |
| 09/16/03 | 09/08/03 | SELL | BURLINGTON RESOURCES INC | BR | 5000 | 243.25 | 231.78 | -11.47 |
| 09/16/03 | 12/18/02 | SELL | EXXON MOBIL CORP COM | XOM | 165000 | 5,815.97 | 6,165.76 | 349.79 |
| 09/19/03 | 08/15/03 | SEIL | NEWEL RUBBERMAID INC COM | NWL. | 180000 | 4,071.37 | 3,959.81 | -111.56 |
| 09/19/03 | 08/15/03 | SEIL | NEWELL RUBBERMAID INC COM | NWL | 160000 | 3,619.00 | 3,525.90 | -93.10 |
| 09/19/03 | 09/08/03 | SEIL | NEWELL RUBBERMAID INC COM | NWL | 35000 | 852.25 | 771.29 | $-80.96$ |
| 09/26/03 | 05/05/03 | SELL | BRSTOL-MYERS SQUIBB CO COM | BMY | 175.000 | 4,464.25 | 4,446.54 | -17.71 Oct |

## Statement Period: 11/29/2003-12/31/2003

Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisition Dode | Clasing <br> Irensaction | Description | Secmity 10 | Quagity | Cost Basis | Proceeds | Redized Gain/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term | (contmued) |  |  |  |  |  |  |  |
| 09/26/03 | 09/08/03 | SELL | BRISTOL-MYERS SQUIBB CO COM | BMY | 10000 | 26560 | 25409 | -1151 |
| 09/29/03 | 10/07/02 | SELL | HANCOCK JOHN FINL SVCS INC COM | JHF | 96000 | 2,596.80 | 3,205 29 | 60849 |
| 09/29/03 | 11/25/02 | SELL | HANCOCK JOHN FINL SVCS INC COM | JHF | 94000 | 2,824 70 | 3,13851 | 31381 |
| 09/29/03 | 12/30/02 | SELL | HANCOCK JOHN FINL SVCS INC COM | JHF | 75.000 | 2,086 60 | 2,504 13 | 41753 |
| 10/02/03 | 10/17/02 | SELL | HEINZ HJ COMPANY | HNZ | 13000 | 353.32 | 458.75 | 10543 |
| 10/03/03 | 07/29/03 | SELL | MERCK \& CO INC | MRK | 110000 | 5,74065 | 5,559 13 | -18152 |
| 10/03/03 | 07/29/03 | SEIL | MERCK \& CO INC | MRK | 30.000 | 1,565 63 | 1,523.63 | -4200 |
| 10/03/03 | 08/25/03 | SELL | MERCK \& CO INC | MRK | 30000 | 1,508.70 | 1,523.63 | 1493 |
| 10/03/03 | 09/25/03 | SELL | MERCK \& CO INC | MRK | 50000 | 2,525 50 | 2,539 37 | 13.87 |
| 10/09/03 | 12/13/02 | SELL | ALCAN INC COM ISIN\#CA0137161059 | AL | 125.000 | 3,75000 | 5,114.99 | 1,364 99 |
| 10/09/03 | 06/23/03 | SELL | UNUMPROVIDENT CORP COM | UNM | 110000 | 1,476 20 | 1,743.42 | 26722 |
| 10/09/03 | 09/08/03 | SELL | UNUMPROVIDENT CORP COM | UNM | 15000 | 22545 | 23774 | 12.29 |
| 10/16/03 | 05/05/03 | SELL | BELLSOUTH CORP | BLS | 160000 | 4,11840 | 3,85604 | -26236 |
| 10/16/03 | 05/29/03 | SELL | BELLSOUTH CORP | BLS | 43000 | 1,128.75 | 1,03631 | -92 44 |
| 10/16/03 | 09/08/03 | SELL | BELLSOUTH CORP | BLS | 5000 | 12945 | 12051 | -894 |
| 10/23/03 | 04/07/03 | SELL | FIRST DATA CORP COMMON | FDC | 95000 | 3,301 25 | 3,51958 | 21833 |
| 10/28/03 | 07/21/03 | SELL | COMCAST CORP NEW CL A SPL | CMCSK | 260000 | 7,528.32 | 8,31342 | 78510 |
| 10/28/03 | 08/25/03 | SELL | COMCAST CORP NEW CL A SPL | CMCSK | 56000 | 1,532.31 | 1,790.58 | 25827 |
| 10/30/03 | 05/05/03 | SELL | CONSTELLATION ENERGY GROUP INC | CEG | 5000 | 14410 | 17886 | 3476 |
| 11/03/03 | 11/21/02 | SELL | CIGNA CORP | Cl | 16.000 | 65600 | 878.20 | 222.20 V |
| 11/03/03 | 02/21/03 | SELL | CIGNA CORP | Cl | 10000 | 42650 | 54887 | 12237 |
| 11/03/03 | 05/05/03 | SELL | CIGNA CORP | Cl | 34000 | 1,73808 | 1,866 17 | 12809 |

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Schedule of Realized Gains and Losses Year-to-Date (continued)


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Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisition <br> Date | dosing <br> Irasaction | Desciption | Security ID | Qumatity | Cost Bosis | Proceed | Redized Gria/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term (continued) |  |  |  |  |  |  |  |  |
| 07/31/03 | 11/05/01 | SELL | VERIZON <br> COMMUNICATIONS COM | VZ | 108000 | 5,512 10 | 3,81545 | -1,696 65 ${ }^{\text {K K }}$ |
| 08/05/03 | 07/18/02 | SELL | UNUMPROVIDENT CORP COM | UNM | 230000 | 4,952 61 | 2,925 46 | -2,027 15 ok |
| 08/06/03 | 07/18/02 | SELL | KONINKLUKE PHILIPS ELECTRS NV | PHG | 315000 | 8,123 85 | 6,49577 | -1,628 08 冰 |
| 08/08/03 | 07/18/02 | SELL | CONSTELLATION ENERGY GROUP INC | CEG | 135000 | 3,40875 | 4,59536 | 1,186610k |
| 08/18/03 | 07/18/02 | SEIL | RAYTHEON CO COM NEW | RTN | 67000 | 2,269 96 | 2,10571 | -16425 0 |
| 08/18/03 | 07/19/02 | SELL | RAYTHEON CO COM NEW | RTN | 70000 | 2,13715 | 2,20000 | 6285 |
| 08/19/03 | 07/18/02 | SELL | HOME DEPOT INC COM | HD | 120000 | 3,73200 | 4,059 62 | 327.620K |
| 08/20/03 | 07/18/02 | SEIL | THERMO ELECTRON CORP | TMO | 170000 | 2,70470 | 3,831 62 | 1,126920k |
| 08/21/03 | 07/18/02 | SELL | CIT GROUP INC NEW COM | CIT | 9000 | 20421 | 24704 | 4283 ok |
| 08/25/03 | 02/08/01 | SELL | GENERAL ELECTRIC CO COM | GE | 120000 | 5,672 40 | 3,557 83 | $-2,11457$ d |
| 08/25/03 | 07/18/02 | SEIL | MCDONALDS CORP | MCD | 110000 | 2,84680 | 2,424.28 | -422 520 k |
| 08/25/03 | 07/18/02 | SELL | WILLIAMS COS INC COM | WMB | 340.000 | 2,17600 | 2,923 86 | 747.86 ok $=$ |
| 08/29/03 | 07/18/02 | SELL | HONEYWELL INTL INC COM | HON | 80000 | 2,59200 | 2,31989 | $-27211\}$ |
| 09/02/03 | 02/08/01 | SELL | GENERAL ELECTRIC CO COM | GE | 142000 | 6,71234 | 4,325.94 | $-2,38640$ |
| 09/11/03 | 07/18/02 | SELL | EL PASO CORP COM | EP | 445000 | 6,436 44 | 3,44858 | -2,98786 |
| 09/16/03 | 07/18/02 | SELL | BURLINGTON RESOURCES INC | BR | 17000 | 61965 | 78805 | 16840 |
| 09/26/03 | 07/18/02 | SELL | BRISTOL-MYERS SQUIBB <br> CO COM | BMY | 287000 | 6,51203 | 7,29232 | 780.29 |
| 10/02/03 | 07/18/02 | SELL | BELLSOUTH CORP | BLS | 200000 | 6,11200 | 4,81693 | -1,295 07 |
| 10/02/03 | 07/18/02 | SEIL | HEINZ H J COMPANY | HNZ | 102.000 | 3,516.57 | 3,599 41 | 8284 |
| 10/02/03 | 09/10/02 | SELL | HEINZ H J COMPANY | HNZ | 30000 | 96772 | 1,05865 | 90.93 |
| 10/09/03 | 07/18/02 | SELL | UNUMPROVIDENT CORP COM | UNM | 191000 | 4,11282 | 3,02720 | -1,085 62 |
| 10/16/03 | 07/18/02 | SEIL | BELLSOUTH CORP | BLS | 234000 | 7,15104 | 5,639 46 | -1,51158 丰 |
|  |  |  |  |  |  |  |  | Page 31 of 35 |
| E00000000000160CSF800DP |  |  |  | Clearng Through $\qquad$ A BIHY Searras Group Co PAR-02-CUTSHEET Sadroans from Tho Bank of Hew Yack |  |  | One Pershng Ploza , Jersey City, Now Jersoy 07399 <br>  |  |

Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Date | Acquisitica Dote | Clesing Ireasaction | Descin lien | Security ID | Quartity | Cost Resis | Pruceat | Redized Gom/ess |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term (continued) |  |  |  |  |  |  |  |  |
| 10/22/03 | 07/18/02 | SELL | MCDONALDS CORP | MCD | 2.000 | 5176 | 47.74 | -4.02 |
| 10/22/03 | 09/20/02 | SEIL | MCDONALDS CORP | MCD | 148000 | 2,675.59 | 3,532.59 | 857.00 |
| 10/30/03 | 07/18/02 | SELL | CONSTELLATION <br> ENERGY GROUP INC | CEG | 125000 | 3,156.25 | 4,471.47 | 1,315.22 |
| 11/07/03 | 07/18/02 | SELL | HOME DEPOT INC COM | HD | 51000 | 1,586.10 | 1,908.84 | 322.74 |
| 11/07/03 | 10/01/02 | SEIL | HOME DEPOT INC COM | HD | 54000 | 1,336.50 | 2,021.12 | 68462 |
| 11/17/03 | 07/18/02 | SELL | DU PONTEIDE <br> NEMOURS \& COMPANY | DD | 121.000 | 5,014.24 | 4,877.28 | -136.96 |
| 11/24/03 | 10/01/02 | SELL | HOME DEPOT INC COM | HD | 39000 | 965.25 | 1,424,21 | 45896 |
| 12/12/03 | 08/07/02 | SELL | AON CORPORATION | AOC | 158.000 | 2,559.60 | 3,520.38 | 960.787 - 81 |
| 12/12/03 | 11/05/02 | SELL | AON CORPORATION | AOC | 65000 | 1,144.00 | 1,448.26 | 304.2692 ,006.61 |
| 12/24/03 | 09/20/02 | SELL | MCDONALDS CORP | MCD | 134.000 | 2,422.49 | 3,164.26 | - 741.77$)^{1}$ |
| Total Long Term |  |  |  |  |  | \$130,528.02 | $\begin{aligned} & \$ 117,809.61 \\ & \$ 397,565.85 \end{aligned}$ | - $\$ 12,718.41$ |
|  |  |  |  |  |  | \$377,386.99 |  | \$20,178.86 |

The information provided is meant as a general guide and should not be relied upon in the preparation of tax returns. No one associated with Pershing is authorized to give tax advice.

Money Market Fund Detail

| Dode | Activity Type | Descriptica | Ampual | Sthere Bedmate |
| :---: | :---: | :---: | :---: | :---: |
| Sweep Money Market Fund |  |  |  |  |
| GENERAL MNY MKT FUND CL B |  |  |  |  |
| Account Number: 0000018952 Current Yield $0.15 \%$ Actvity Ending: 12/31/03 |  |  |  |  |
| 11/29/03 | Opening Balance |  | 39,605 79 | 39,605 79 |
| 12/01/03 | Deposit | MONEY FUND PURCHASE | 163.15 | 39,768.94 |
| 12/02/03 | Withdrawal | MONEY FUND REDEMPTION | -4,041.06 | 35,727.88 |
| 12/05/03 | Deposit | MONEY FUND PURCHASE | 137.55 | 35,865 43 |
| 12/08/03 | Withdrawal | MONEY FUND REDEMPTION | -6,484.10 | 29,381.33 |
| 12/10/03 | Deposit | MONEY FUND PURCHASE | 6840 | 29,449.73 |
| 12/11/03 | Deposit | MONEY FUND PURCHASE | 28563 | 29,735 36 |
| 12/12/03 | Deposit | MONEY FUND PURCHASE | 140.05 | 29,875.41 |
| 12/15/03 | Deposit | MONEY FUND PURCHASE | 4,487.28 | 34,362 69 |
| 12/16/03 | Deposit | MONEY FUND PURCHASE | 30780 | 34,670.49 |
| 12/17/03 | Deposit | MONEY FUND PURCHASE | 51.50 | 34,721.99 |
| 12/18/03 | Deposit | MONEY FUND PURCHASE | 247.15 | 34,969.14 |
| 12/22/03 | Withdrawal | MONEY FUND REDEMPTION | -4,024.41 | 30,944.73 |
| 12/24/03 | Deposit | MONEY FUND PURCHASE | 4,175.23 | 35,119.96 |
|  |  |  |  | Puge 32 of 35 |

LOCKWOE INANCIAL SERVICES,INC.

10 Valley Stream Parkway Member NASDISIPC Malvern, PA 19355
610-695-9150

Statement Period: 11/29/2003-12/31/2003


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## GENERAL INFORMATION

1 All orders and transactions shall be solely for your account and nsk shall be subject to the constibtion, rules, regulations, customs, ssages, ruilings and interpretations of the exchange or manket and the clearing facilty, if any, where the transactions are execuled and/or settied, or if applicable, of the Natlonal Association of Secustites Dealers, Inc, and to all applicable laws and regulations
2 Whenever you are indebted to Pershung LLC ("Pershuga" for any amount, all secunties held by it for you in any account in which you have any interest shall secure all your habilitues lo Pershing, and Persting may in its discrethon at any tame, without tender, demand or
notice to you, close or reduce any or all of your accounts by publuc or private sate or purchase or both of all or any securities cartled in notice to you, close or reduce any or all of your accounts by public or private s
such accounts; any balance remaining due Pershing to be promply pexd by you
3 Whenever you are indebted to Parshing for any amount, all securities carried for your account are or may be, without further notice to you, toaned or pledged by Parshing, either separately or under circumstances which will permit the commingling thereof with other secunties for any amount less than, equal to or greater than your liabidities to Pershing, but not under cricumstances for an amount prohibited by law.
4 Title to secuntes sold to you, where Pershing has acted as pincipal, shall remain with Pershing unti the enture purchase price is received or uniil the settiement date, whichever is later
5 Any tree credit balance carried for your account represents funds payable upon demand which, although property accounted for on Pershing's books of record, are not segregated and may be used in the conduct of its business
6 You may have received confirmatuons for transactions which do not appear on your statement. If so, the transactions will appear on your列 Ifou have watuen options which have been exercsed.
7 If you maintain a margin account, this is a combined statement of your general account and a special memorandum account mantanned for you under Regulation T of the Board of Governors of the Federal Reserve System The permanent record of the separale account as Ior you under Regutaion $T$ of the Board of Governors of the Federal Rese
8 Interest charged on debit balances in your account appears on the statement The rate of interest and penod covered are indicated The rate may change from time to time dus to fluctuations in money rates or other reasons interest is computed as described in matenal previously fumished to you Please contact your financial institurion if you desire additional coples
9 A financial statement of Pershing is available for your personal inspection at Pershing's offices A copy of it will be mavled upon your Aten request or you can view it online at Pershing com.
This statement should be retaned for your records
11 Dividends, interest and other distribuhons shown on this stalement were classified as taxable or noniaxable based on certatin information known as of the distrbution data Thus classification is subject to change and is solely intended for use as general information
After year end, Pershing is required to provide tax intormation to the Intarnal Revenue Service and other governmental autharltes At that tume Pershing will proude that information on the annual tax information statement to you, use that statement to prepare your tax filings The tax slatement also nncludes other usefull nfformation to assist in accumulating the data to prepare your tax relums
12. Pershing does not provide tax, investment or legsl advisory services and no one associated wath Pershing is authorized to render such advice. Do not rely upon any such advice, If glven. Investors are encouraged to consult thelr tax advisors to determine the appropriate tax treatment of their business.
13 Securties and cash held in custody by Pershing for your account are protected up to the total amount held in the account. Of this total the Secunties Investor Protection Coporaton (SIPC provides $\$ 500,000$ of coverage, nckuling $\$ 100,000$ for claims for cash The remannlng coverage on securites and cash is provided by Pershing through a commercial instrfer. The account protection applles when a SIPC member firm fails financially and is unable to meet obligations to securities clients, but it does not protect against losses from the
nse and fall in the marketvalue of investments.
14 Pershing trades for its own account as a market maker, speciallst, odd bot dealer, block positioner, abbitrageur and/or investor canstally or partally or completely hedged.
15 If average prce transaction is indicated on the front of this statement your financial institubon or Pershing may have acted as principal
agent or both. Details available upon request.
16 This slatement will be doemed conclusve and an account stated unless you advise Pershing in writing of any objection to it within ten days after recepl Any such objection should be sent to Pershing at One Pershing Plaza, Jersey City, New Jessey 07399, Attention Compliance Departmen
ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLDINGS

Ths section includes the net market value of the securities in your account on a settement date basis, inctuding short posthons, at the lose of the statement period. The market pnces have been obtained from quotation services which we bevieve to be reliable; however we cannot guaranee urear accracy sect in mared "NA" and are omitted from the Tota
The Annual Income, which is an estimated figure, is the current unterest or most recenlly declared divldend for each securly and is annualized This figure particularly on aquity mutual funds can vary substantially from one year to the next. As a result, actual amounts
distrbuted may be more or less than those estimated on this statement. The Annual lncome is then divided by the current Markel Value to give the Estumated Yeeld which too could vary subslantally because the uncome is estimated and it does not take account of your holding penod Annual lincome has been obtained from sources believed to be reliable, but no assurance can be made as to accuracy. Accrued interest represents interest earned but not yet received

THE ROLE OF RERSHING都 instructions concerning your account Pershing is not responsible or liable for any acts or omissions of your finaneral institutuon or its employees
 New Jersey 07399, Attention: Compliance Department.


## TERMS AND CONDITIONS

## WRAP ACCOUNT CUSTOMERS WHO EI ECTED NOT TORECEIVE MMMEDIATE CONFIRMATION OF TRANSACTIONS

 The foilowng Tems and Conditons are applicable only if your accoumt is a wrap fee managed account, and the trade confimations are not sent to you (sent only to your portfolio manager) pursuand to your instruction1 The following information will be furmished to you upon request to Pershing or your introducing firm, Lockwood Financial Services, Inc ("Lociwood"), with respect to any transaction for which a trade confimation was not sent to you

- The market upon which any transaction was executed

The lime of day that any transaction was execated,

- The name of the person from whom any secunty was purchased, or to whom such security was sold,
- The source and amount of other commissions recerved in connection with any transaction; and
- A copy of the trade conimimation

2 Lockwood effiected each transaction for which a trade confirmation was not sent to youl, as your agent.
3 In connection with each equity security and certam other securtities sold, Pershing charges to you, and remits to a regulatory organization or nalional secuntiles exchange, an "SEC fee" The amount of thls tee is currently 0000468 of the value of the applicable securities sold ( $\$ 0009$ for each round turn transaction on a security future), rounded up to the perny (For example, $\$ 29,906.25 \times 0000468=\$ 140$ SEC lee)
4. Lockwood does not recevve any payment for order flow

5 Call features may exist for securities Call feahres for fixed income securities may affect yeld Complete informaton will be provided upon request
6 If any transaction involves an asset-backed secunty, inctuding a muniapal coliateralized mortgage obligation, which represents an interest in or is secured by a pool of recevables or other financial assets that are subject continuously to prepayment, then the accual yeld of such security may vary according to the rate at whuch the undellyng recelvables or other financial assets are prepaid information concerning the factors that affect yeld (including at a minimum estumated yeld, weightad average iffe, and the prepayment assumptions of undertyng yeild) will be furnusthed to you, upon requast to Pershing or Lockwood
7 The ratings that appear in the descnption of some fixed ncome secuntes have been oblained from ratungs servces which Pershing belleves to be rellable, however. Persting cannoi guaranles ther accuracy Secuniues for which a raing is not avalable are marked "UNRATED".


## your Brokerage <br> Account

E00000000000160CSF800DP

KENDAL AT ITHACA INC
MGR ATLANTA CAPITAL MGMT
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHACA NY 14850-6513

Your Financial Advisor is:
Mark Bredin
(610) 695-9427

Account Number: 6QZ-005263
Statement Period: 11/29/2003-12/31/2003

## Valuation at a Glance

| Beginning Account Value | This Period | Yer-fo-Date |
| :--- | ---: | ---: |
| Cash Deposits | $\mathbf{\$ 2 5 2 , 3 0 9 . 7 8}$ | $\mathbf{\$ 0 . 0 0}$ |
| Dividends/Interest | 000 | 11,13788 |
| Fees | 166.31 | 1,24861 |
| Change in Account Value | 000 | $-1,197.21$ |
| Ending Account Value | 2,59898 | 243,88579 |



## Customer Service Information

## Your Financial Advisor Is: <br> Identification Number: OIA <br> Mark Bredin <br> Bredin Investment Services <br> 10 Valley Stream Pkwy Suite 310 <br> Malvern PA 19355

Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

## Messages

```
EXCESS ACCOUNT PROTECTION UPDATE
WORKING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NET EQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR ACCOUNT. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC) PROVIDES \(\$ 500,000\) OF NET EQUITY PROTECTION, INCLUDING \(\$ 100,000\) FOR CLAIMS FOR CASH AWAITING REINVESTMENT (SIPC PROTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMILAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC.ORG FOR MORE INFORMATION ABOUT SIPC.
EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH WHICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.
ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALLY AND IS UNABLE TO MEET OBLIGATIONS TO SECURITIES CLIENTS, BUT IT DOES NOT PROTECT AGAINST LOSSES FROM THE RISE AND FALL IN THE MARKET VALUE OF INVESTMENTS.
```


## Statement Period: 11/29/2003-12/31/2003

Messages (continued)

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ANNUAL MARGIN DISCLOSURE STATEMENT
SECURITIES PURCHASED ON MARGIN ARE YOUR FINANCIAL ORGANIZATION'S AND PERSHING'S
COLLATERAL FOR THE LOAN TO YOU. IF THE SECURITIES IN YOUR ACCOUNT DECLINE IN
VALUE, SO DOES THE VALUE OF THE COLLATERAL SUPPORTING YOUR LOAN. AS A RESULT,
YOUR FINANCIAL ORGANIZATION OR PERSHING CAN TAKE ACTION, SUCH AS ISSUE A MARGIN
CALL AND/OR SELL SECURITIES OR OTHER ASSETS IN ANY OF YOUR ACCOUNTS HELD WITH
PERSHING IN ORDER TO MAINTAIN THE REQUIRED EQUITY IN THE ACCOUNT
IT IS IMPORTANT THAT YOU FULLY UNDERSTAND THE RISKS INVOLVED IN TRADING
SECURITIES ON MARGIN. THESE RISKS INCLUDE THE FOLLOWING:
* YOU CAN LOSE MORE FUNDS THAN YOU DEPOSIT IN THE MARGIN ACCOUNT
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN FORCE THE SALE OF SECURITIES
OR OTHER ASSETS IN YOUR ACCOUNT(S)
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN SELL YOUR SECURITIES OR OTHER
ASSETS WITHOUT CONTACTING YOU.
* YOU ARE NOT ENTITLED TO CHOSE WHICH SECURITIES OR OTHER ASSETS IN YOUR
ACCOUNT(S) ARE LIQUIDATED OR SOLD TO MEET A MARGIN CALL
* YOUR FINANCIAL ORGANIZATION OR PERSHING CAN INCREASE ITS "HOUSE"
MAINTENANCE MARGIN REQUIREMENTS AT ANY TIME AND IS NOT REQUIRED TO PROVIDE YOU
ADVANCE WRITTEN NOTICE.
* YOU ARE NOT ENTITLED TO AN EXTENSION OF TIME ON A MARGIN CALL
THE NASD REQUIRES THAT NASD MEMBER FIRMS PROVIDE THE FOLLOWING INFORMATION
CONCERNING THE NASD PUBLIC DISCLOSURE PROGRAM:
THE NASD PUBLIC DISCLOSURE PROGRAM HOTLINE NUMBER IS (800) 289-9999.
THE NASD REGULATION WEB SITE ADDRESS IS WWW.NASDR COM.
AN INVESTOR BROCHURE THAT INCLUDES INFORMATION DESCRIBING THE PUBLIC DISCLOSURE
PROGRAM MAY BE OBTAINED FROM THE NASD.
```

|  | Account Number. 6QZ-005263 |  |  |
| :---: | :---: | :---: | :---: |
| E00000000000160CSFB00DP | KENDAL AT ITHACA INC |  | One Pershng Ploza, Jersey Cuy, New Jersey 07399 |

## Portfolio Holdings



| Qumatity | $\begin{array}{r} \text { Acquisition } \\ \text { Boter } \\ \hline \end{array}$ | Unit Cost | Cost Pris | Meket Pice | Menter Velue | Unrealized 6.in/loss | Symal/ss | Etimaded <br> Anaed haceme | $\begin{aligned} & \text { Estimeted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities $95.00 \%$ of Portfolio |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants |  |  |  |  |  |  |  |  |  |
| ABM INDUSTRIES INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 170000 | 02/08/013 | 15.5000 | 2,635.00 | 174100 | 2,959 70 | 32470 | ABM | 6800 | 2.29\% |
| 50000 | 04/19/013 | 15.0500 | 75250 | 174100 | 87050 | 11800 |  | 2000 | 2.29\% |
| 10000 | 08/21/01 ${ }^{3}$ | 18.2500 | 182.50 | 174100 | $17410^{5}$ | -840 |  | 4.00 | 2.29\% |
| 40000 | 10/16/023 | 13.6900 | 547.60 | 174100 | $696.40{ }^{\circ}$ | 14880 |  | 16.00 | 2.29\% |
| 270.000 | Total |  | \$4,117.60 |  | \$4,700.70 | \$583.10 |  | \$108.00 |  |
| AARON RENTS INC COM (FORMELY CL B) |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 77000 | 02/08/01 ${ }^{3}$ | 115000 | 885.50 | 201300 | 1,550.01 V | 66451 | RNT | 2.08 | 0.13\% |
| 37500 | 02/15/013 | 11.6000 | 435.00 | 201300 | $75488 /$ | 31988 |  | 1.01 | 013\% |
| 112500 | 04/19/013 | 10.6470 | 1,197.75 | 20.1300 | 2,264.62 | 1,06687 |  | 303 | 0.13\% |
| 227.000 | Total |  | \$2,518.25 |  | \$4,569.51 | \$2,051.26 |  | \$6.12 |  |
| ADVO INC |  |  |  |  |  |  |  |  |  |
| Dvidend Option: Cash 60000 |  |  |  |  | 1905.60 |  |  |  |  |
| 60000 | 12/04/03 | 30.6190 | 1,837.12 | 31.7600 | 1,905.60 | 68.48 | AD | 3960 | 2.07\% |

Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Quantity | Acquisition $\qquad$ | Uait Cost | Cost Rasis | Maket Prise | Morket Yelue | Uasedized Gain/Loss | Symatol/SIM | Estimaled Anoud lacome | Estimated Yiold |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| AFFILIATED MANAGERS GROUP INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 10000 | 02/08/013 | 545300 | 54530 | 695900 | 69590 | 15060 | AMG |  |  |
| 10000 | 02/15/013 | 533100 | 53310 | 69.5900 | 69590 | 16280 |  |  |  |
| 20000 | 04/19/013 | 511900 | 1,02380 | 695900 | 1,39180 | 36800 |  |  |  |
| 5000 | 08/21/013 | 659900 | 32995 | 695900 | 34795 | 1800 |  |  |  |
| 20000 | 06/11/023 | 664410 | 1,32882 | 695900 | 1,39180 | 6298 |  |  |  |
| 10000 | 06/17/023 | 659800 | 65980 | 695900 | 69590 | 3610 |  |  |  |
| 22000 | 10/09/023 | 401920 | 88423 | 695900 | 1,53098 | 64675 |  |  |  |
| 3000 | 10/09/02 ${ }^{3}$ | 401930 | 12058 | 695900 | 20877 | 8819 |  |  |  |
| 100.000 | Total |  | \$5,425.58 |  | \$6,959.00 | \$1,533.42 |  | \$0.00 |  |
| Allete inc |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 55.000 | 02/08/013 | 22.5500 | 1,240 25 | 306000 | 1,683 00 | 44275 | ALE | 6215 | 369\% |
| 40000 | 04/19/013 | 242900 | 97160 | 306000 | 1,22400 | 25240 |  | 4520 | $369 \%$ |
| 10000 | 08/21/013 | 250100 | 25010 | 306000 | 30600 | 5590 |  | 11.30 | $369 \%$ |
| 10000 | 09/04/013 | 265800 | 26580 | 306000 | 306.00 | 4020 |  | 1130 | $369 \%$ |
| 30000 | 10/16/023 | 202400 | 60720 | 306000 |  | 310.80 |  | 3390 | $369 \%$ |
| 145.000 | Total |  | \$3,334.95 |  | \$4,437.00 | \$1,102.05 |  | \$163.85 |  |
| ANSYS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 07/09/03 | 343800 | 1,71900 | 397000 | 1,98500 | 26600 | ANSS |  |  |
| 35000 | 08/22/03 | 376050 | 1,31618 | 397000 | 1,38950 | 73.32 |  |  |  |
| 85.000 | Total |  | \$3,035.18 |  | \$3,374.50 | \$339.32 |  | \$0.00 |  |

## Portfolio Holdings (continued)

| Quentipy | Acquisition | Unit Cost | Cost Desis | Maket Price | Merket Yolue | Unededized Gri/Lass | Symbl/ISH | Estimated Anad herna | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| APTARGROUP INC |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 65000 | 02/26/033 | 30.0340 | 1,952.22 | 390000 | 2,53500 | 58278 | ATR | 18.20 | 0.71\% |
| 25000 | 11/21/03 | 34.9980 | 874.96 | 390000 | 975.00 | 10004 |  | 700 | 071\% |
| 90.000 | Total |  | \$2,827.18 |  | \$3,510.00 | \$682.82 |  | \$25.20 |  |
| BOSTON PRIVATE FINL HLDCS INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 75000 | 06/24/03 | 20.9040 | 1,567 81 | 248400 | 1,86300 | 29519 | BPFH | 1500 | 0.80\% |
| 10000 | 06/25/03 | 20.9190 | 20919 | 248400 | 248.40 | 39.21 |  | 2.00 | 080\% |
| 85.000 | Total |  | \$1,777.00 |  | \$2,111.40 | \$334.40 |  | \$17.00 |  |
| BRADY CORPORATION CL A |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 40000 | 02/08/013 | 34.9600 | 1,398.40 | 407500 | 1,630.00 | 23160 | BRC | 33.60 | 2.06\% |
| 20.000 | 04/19/013 | 33.0000 | 660.00 | 407500 | 815.00 | 15500 |  | 1680 | 2.06\% |
| 60.000 | Total |  | \$2,058.40 |  | \$2,445.00 | \$386.60 |  | \$50.40 |  |
| CAPITAL CITY BK GROUP INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 86.750 | 03/04/023 | 19.9600 | 1,731.53 | 459900 | 3,989 63 | 2,258.10 | CCBG | 62.46 | 1.56\% |
| 12500 | 04/11/02 ${ }^{3}$ | 22.1940 | 277.42 | 459900 | 574.87 | 297.45 |  | 900 | 1.56\% |
| 18750 | 09/19/023 | 266320 | 499.35 | 459900 |  | 362.97 |  | 13.50 | 1.56\% |
| 118.000 | Total |  | \$2,508.30 |  | \$5,426.82 | \$2,918.52 |  | \$84.96 |  |
| CARLISLE COMPANIES INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 02/08/01 ${ }^{3}$ | 35.4000 | 1,593.00 | 608600 | 2,738.70 | 1,14570 | CSL | 3960 | 1.44\% |
| 10000 | 04/19/013 | 350100 | 350.10 | 608600 | 608.60 | 25850 |  | 8.80 | 1.44\% |
| 5000 | 05/07/03 | 45.6000 | 228.00 | 608600 | 304.30 | 7630 |  | 440 | 1.44\% |
| 60.000 | Total |  | \$2,171.10 |  | \$3,651.60 | \$1,480.50 |  | \$52.80 |  |



Statement Period: $\mathbf{1 1 / 2 9 / 2 0 0 3 - 1 2 / 3 1 / 2 0 0 3}$
Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Resis | Medeal Price | Market Volue | Unrealized 6ain/Loss | Symbol/SN | Estimated Annud tacome | Estimated $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| CASEYS GEN STORES INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton Cash |  |  |  |  |  |  |  |  |  |
| 135000 | 02/08/01 ${ }^{3}$ | 113130 | 1,527 19 | 176600 | 2,384 10 | 85691 | CASY | 1890 | 079\% |
| 70000 | 04/19/013 | 114500 | 80150 | 176600 | 1,23620 | 43470 |  | 1880 | 079\% |
| 205.000 | Total |  | \$2,328.69 |  | \$3,620.30 | \$1,291.61 |  | \$28.70 |  |
| CHURCH \& DWIGHT CO. INC |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 02/08/013 | 215200 | 96840 | 396000 | 1,78200 | 81360 | CHD | 1440 | 0.80\% |
| 10000 | 04/19/013 | 239500 | 23950 | 396000 | 39600 | 15650 |  | 1420 | 0.80\% |
| 55.000 | Total |  | \$1,207.90 |  | \$2,178.00 | \$970.10 |  | \$17.60 |  |
| CLAIRES STORES INC COM |  |  |  |  |  |  |  |  |  |
| Duvidend Option: Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 02/08/013 | 93450 | 46725 | 188400 | 94200 | 474.75 | ClE | 1200 |  |
| 60000 | 04/19/013 | 87900 | 52740 | 188400 | 1,130 40 | 60300 |  | 1440 | 127\% |
| 30000 | 08/21/013 | 84850 | 25455 | 188400 | 56520 | 31065 |  | 1440 720 |  |
| 140.000 | Total |  | \$1,249.20 |  | \$2,637.60 | \$1,388.40 |  | \$33.60 |  |
| COLE KENNETH PRODTNS INC CL-A |  |  |  |  |  |  |  |  |  |
| Dividend 80000 | 01/31/03 | 239190 | 1,91348 | 294000 | 23200 / |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 10000 | 06/24/03 | 339740 | 33974 | 376000 | 37600 | 36.26 | CRVL |  |  |
| $30000$ | 06/25/03 | 338750 | 1,016.24 | 376000 | 1,12800 | 11176 |  |  |  |
| $10000$ $30000$ | 07/14/03 | 362000 | 36200 | 376000 | 37600 | 1400 |  |  |  |
| 30000 20000 | 08/22/03 | 383150 | 1,149 46 | 376000 |  | -21 46 |  |  |  |
| 20000 | 12/01/03 | 350490 | 70098 $\mathbf{\$ 3 5 8 . 4 2}$ | 376000 | 75200 | 5102 |  |  |  |
| 100,000 | Total | \$3,568.42 |  |  | \$3,760.00 | \$191.58 | \$0.00 |  |  |
|  |  |  |  |  |  |  |  |  | Page 7 of 27 |
| 80000000000 |  | KENDAL AT ITHACA INC |  |  | Claorng Through $\qquad$ ABHY Socurtues Group Co PAR-02-cutsheet Solutians from Tha lonk of New York |  |  | One Pershung Plozo, Jersey Cliry, New Jersey 07399 <br>  |  |

Portfolio Holdings (continued)

| Quantit | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \\ \hline \end{array}$ | Unit Cost | Cost Resis | Mancet Price | Maket Yelue | Unredized 6rin/loss | Symend $/$ SSM | $\begin{aligned} & \text { Estimetal } \\ & \text { Anoud Income } \end{aligned}$ | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| COX RADIO INC CL A |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 30000 | 02/08/013 | 243700 | 731.10 | 252300 | 75690 | 2580 | CXR |  |  |
| 25000 | 04/19/013 | 246500 | 616.25 | 252300 | 630.75 | 1450 |  |  |  |
| 10000 | 08/21/013 | 24.2300 | 242.30 | 25.2300 | 252.30 | 1000 |  |  |  |
| 75000 | 08/12/03 | 208410 | 1,563 10 | 252300 | 1,892.25 | 32915 |  |  |  |
| 25000 | 11/03/03 | 22.3000 | 55750 | 25.2300 |  | 73.25 |  |  |  |
| 165.000 | Total |  | \$3,710.25 |  | \$4,162.95 | \$452.70 |  | \$0.60 |  |
| DIAGNOSTIC PRODS CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 09/30/023 | 45.9000 | 2,065.50 | 459100 | 2,065.95 | 045 | DP | 10.80 | 0.52\% |
| 40000 | 06/09/03 | 38.5930 | 1,543.70 | 459100 |  | 29270 |  | 960 | 0.52\% |
| 85.000 | Total |  | \$3,609.20 |  | \$3,902.35 | \$293.15 |  | \$20.40 |  |
| ENERGEN CORP |  |  |  |  |  |  |  |  |  |
| Duvidend Option: Cash |  |  |  |  |  |  |  |  |  |
| 35000 | 08/21/013 | 26.2610 | 919.12 | 410300 | 1,43605 | 51693 | EGN | 25.90 | 1.80\% |
| 5000 | 09/04/013 | 26.1560 | 130.78 | 410300 | 20515 | 7437 |  | 3.70 | 1.80\% |
| 20000 | 10/16/023 | 236010 | 472.01 | 410300 | 820.60 | 34859 |  | 1480 | 1.80\% |
| 30.000 | 04/04/033 | 32.2440 | 967.32 | 410300 | 1,230.90 | 26358 |  | 22.20 | 1.80\% |
| 25000 | $10 / 08 / 03$ | 37.5900 | 939.75 | 410300 | 1,02575 | 8600 |  | 1850 | 1.80\% |
| 115.000 | Total |  | \$3,428.98 |  | \$4,718.45 | \$1,289.47 |  | \$85.10 |  |
| ERIE INDEMNITY CO CL-A |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 25.000 | 06/19/03 | 41.5430 | 1,038.58 | 423800 | 1,059.50 | 20.92 | ERIE | 21.50 | 2.02\% |
| FACTSET RESEARCH SYSTEMS INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 75000 | 01/13/033 | 29.5000 | 2,212.50 | 38.2100 | 2,865.75 | 65325 | FDS | 18.00 | 0.62\% |
| 35000 | 06/06/03 | 40.2200 | 1,407.70 | 382100 | 1,337.35 | -7035 |  | 8.40 | 062\% |
| 20000 | 11/06/03 | 44.4900 | 889.80 | 382100 | $\begin{array}{r}76420 \\ \hline\end{array}$ | -12560 |  | 4.80 | 062\% |
| 130.000 | Total |  | \$4,510.00 |  | \$4,967.30 | \$457.30 |  | \$31.20 |  |

10 Valley Stream Parkway Malvern, PA 19355 610-695-9150

## vour Brokerage

Account

Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Qumatity | Acquisition Date | Unit Cost | Cost Basis | Market Price | Market Ydue | Unredized Goin/Less | Symbel/sin | Estimated Agnual Income | $\begin{aligned} & \text { Estimered } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| FAIR ISAAC INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 25000 | 02/08/01 ${ }^{3}$ | 281110 | 70277 | 491600 | 1,22900 | 52623 | FIC | 200 | $016 \%$ |
| 22500 | 02/15/013 | 277200 | 62370 | 491600 | 1,10610 | 48240 |  | 180 | 016\% |
| 55500 | 04/19/01 ${ }^{3}$ | 271940 | 1,50925 | 491600 | 2,728 38 | 1,21913 |  | 444 | 016\% |
| 7000 | 08/21/013 | 445570 | 31190 | 491600 | 34412 | 3222 |  | 056 | 016\% |
| 110.000 | Total |  | \$3,147.62 |  | \$5,407.60 | \$2,259.98 |  | \$8.80 |  |
| FINANCIAL FEDERAL CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 85000 | 05/21/01 ${ }^{3}$ | 255480 | 2,17155 | 305500 | 2,596 75 | 42520 | FiF |  |  |
| 10000 | 08/21/013 | 279300 | 27930 | 305500 | 30550 | 2620 |  |  |  |
| 25000 | 09/26/01 ${ }^{3}$ | 250140 | 62536 | 305500 | 76375 | 13839 |  |  |  |
| 10000 | 09/26/013 | 252200 | 25220 | 30.5500 | 30550 | 53.30 |  |  |  |
| 45000 | 12/05/013 | 267370 | 1,203.17 | 305500 | 1,37475 | 17158 |  |  |  |
| 175.000 | Total |  | \$4,531.58 |  | \$5,346.25 | \$814.67 |  | \$0.00 |  |
| FIRST HEALTH GROUP CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 85000 | 12/11/02 ${ }^{3}$ | 238000 | 2,02300 | 194600 | 1,654 10 | -36890 | FHCC |  |  |
| 20000 | 02/27/033 | 234900 | 46980 | 194600 | 389.20 | -80 60 |  |  |  |
| 105.000 | Total |  | \$2,492.80 |  | \$2,043.30 | -\$449.50 |  | \$0.00 |  |
| FLORIDA ROCK INDS |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 32500 | 02/08/01 ${ }^{3}$ | 268330 | 87208 | 548500 | 1,78263 | 91055 | FRK | 3250 | 1.82\% |
| 44500 | 04/19/013 | 258400 | 1,14990 | 548500 | 2,440 82 | 1,29092 |  | 4450 | 182\% |
| 30000 | 10/16/023 | 330220 | 99067 | 548500 | 1,645 50 | 65483 |  | 3000 | 182\% |
| 107.000 | Total |  | \$3,012.65 |  | \$5,868.95N | \$2,856.30 |  | \$107.00 |  |

Page 9 of 27

## Portfolio Holdings (continued)

| Qumatity | $\begin{array}{r} \text { Acquisition } \\ \text { Dote } \end{array}$ | Unit Cost | Costhesis | Matel Price | Morkey Yelue | Unredized Gein/Loss | Symbl/isy | $\begin{aligned} & \text { Estimatal } \\ & \text { Anpullacemp } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Estimeted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| FORWARD AIR CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 55000 | 02/08/013 | 41.0000 | 2,255.00 | 275000 | 1.512 .50 | -74250 | FWR |  |  |
| 15.000 | 02/15/013 | 368130 | 552.19 | 275000 | 41250 | -139 69 | $\cdots$ |  |  |
| 20.000 | 03/26/01 ${ }^{3}$ | 33.8750 | 67750 | 275000 | 55000 | -127.50 |  |  |  |
| 15000 | 04/19/01 ${ }^{3}$ | 34.9400 | 524.10 | 275000 | 412.50 | -111.60 |  |  |  |
| 50000 | 07/30/01 ${ }^{3}$ | 26.6330 | 1,33165 | 275000 | 1,375.00 | 43.35 |  |  |  |
| 15000 | 07/30/013 | 265800 | 398.70 | 275000 | 41250 | 1380 |  |  |  |
| 30000 | 10/16/023 | 171990 | 515.96 | 275000 | 82500 | 30904 |  |  |  |
| 200.000 | Total |  | \$6,255.10 |  | \$5,500.00 | -\$755.10 |  | \$0.00 |  |
| G \& K SVCS INC CL A |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 65.000 | 02/08/01 ${ }^{3}$ | 227500 | 1,478.75 | 367500 | 2,388.75 | 91000 | GKSRA | 4.55 | 019\% |
| 30000 | 04/19/01 ${ }^{3}$ | 20.2300 | 606.90 | 367500 | 1,10250 | 495.60 |  | 2.10 | 0.19\% |
| 95.000 | Total |  | \$2,085.65 |  | \$3,491.25 | \$1,405.60 |  | \$6.65 |  |
| GALLAGHER ARTHUR I \& CO |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| $75.000$ | 08/23/023 | 29.2500 | 2,193 75 | 324900 | $2,43675$ | 24300 | AIG | 54.00 | 2.21\% |
| GENLYTE GROUP INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash 50000 |  |  |  |  |  |  |  |  |  |
| $50000$ | 07/31/03 | 37.9900 | 1,899.50 | 583800 | 2,919.00 | 1,019.50 | GLYT |  |  |
| GRACO INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 42500 | 02/08/013 | 18.1270 | 77038 | 401000 | 1,704.25 | 933.87 | GGG | 23.80 | 1.39\% |
| 22500 | 04/19/013 | 178070 | 40065 | 401000 | 90225 | 50160 |  | 12.60 | 1.39\% |
| 15000 | 04/28/033 | 30.7900 | 461.85 | 401000 | 601.50 | 13965 |  | 8.40 | 1.39\% |
| 80.000 | Total |  | \$1,632.88 |  | \$3,208.00 | \$1,575.12 |  | \$44.80 |  |

Portfolio Holdings (continued)

| Qucatity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Besis | Mexket Price | Merket Value | Uaredized 6ain/loss | Symbol/ISH | Estimated Amaud licame | Estimated Yiedd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contmued) |  |  |  |  |  |  |  |  |  |
| GREY GLOBAL GROUP INC COM |  |  |  |  |  |  |  |  |  |
| ISIN\#US39787M1080 |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 2.000 | 02/08/013 | 6310000 | 1,26200 | 6830500 | 1,366 10 | 10410 | GREY | 800 |  |
| 5000 | 04/11/033 | 6147000 | 3,07350 | 6830500 | 3,415.25 | 341.75 |  | 2000 | 058\% |
| 7.000 | Total |  | \$4,335.50 |  | \$4,781.35 | \$445.85 |  | \$28.00 |  |
| JACK HENRY \& ASSOCS |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 30000 | 04/19/013 | 270800 | 81240 | 20.5800 | 617.40 | -19500 | JKHY | 420 |  |
| 15000 | 08/21/013 | 255000 | 38250 | 205800 | 30870 | . 7380 | , | 210 | 0.68\% |
| 220000 | 10/04/023 | 91300 | 2,00860 | 205800 | 4,52760 | 2,51900 |  | 3080 | 068\% |
| 265.000 | Total |  | \$3,203.50 |  | \$5,453.70 | \$2,250.20 |  | \$37.10 |  |
| ICU MED INC COM ISIN\#US44930G1076 |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 52000 | 12/14/013 | 284440 | 1,47909 | 34.2800 | 1,78256 | 30347 | ICUI |  |  |
| 20000 | 10/16/023 | 337100 | 67420 | 342800 | 68560 | 1140 |  |  |  |
| 90000 | 07/14/03 | 280600 | 2,525 40 | 34.2800 | 3,08520 | 55980 |  |  |  |
| 162.000 | Total |  | \$4,678.69 |  | \$5,553.36 | \$874.67 |  | \$0.00 |  |
| JACOBS ENGINEERING GROUP INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton Cash |  |  |  |  |  |  |  |  |  |
| 55000 | 02/08/01 ${ }^{3}$ | 255400 | 1,40470 | 480100 | 2,640 55 | 1,235 85 | JEC |  |  |
| 30000 | 04/19/01 ${ }^{3}$ | 295250 | 88575 | 480100 | 1,440 30 | + 55455 |  |  |  |
| 10000 | 08/21/013 | 300200 | 30020 | 480100 | 480.10 | 17990 |  |  |  |
| 10000 | 10/16/023 | 288300 | 28830 | 480100 | 48010 | 19180 |  |  |  |
| 105.000 | Total |  | \$2,878.95 |  | \$5,041.05 | \$2,162.10 |  | \$0.00 |  |



Page 11 of 27

## Portfolio Holdings (continued)

| Oumatity | $\begin{gathered} \text { Acquisitica } \\ \text { Date } \\ \hline \end{gathered}$ | Unit Cost | Cost Lasis | Menkel Price | Market Yelue | Unaedized Gria/Loss | Sychel/ISIM | $\begin{aligned} & \text { Etimoted } \\ & \text { Annud lacemen } \end{aligned}$ | $\begin{gathered} \text { Estimoted } \\ \text { Yield } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| KRONOS INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 37500 | 02/08/013 | 17.1530 | 643.23 | 396100 | 1,48538 | 84215 | KRON |  |  |
| 22500 | 04/19/013 | 146220 | 329.00 | 396100 | 891.22 | 562.22 |  |  |  |
| 60.000 | Total |  | \$972.23 |  | \$2,376.60 | \$1,404.37 |  | \$0.00 |  |
| LA-Z-BOY INC FORMERLY LA-Z-BOY |  |  |  |  |  |  |  |  |  |
| CHAIR COMPANY |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 55.000 | 02/08/013 | 17.3400 | 953.70 | 209800 | 1,153.90 | 20020 | LZB | 22.00 | 1.90\% |
| 25000 | 04/19/013 | 17.7300 | 443.25 | 209800 | 52450 | + 81.25 |  | 10.00 | 1.90\% |
| 10000 | 08/21/013 | 192600 | 192.60 | 209800 | 20980 | 17.20 |  | 4.00 | 1.90\% |
| $\mathbf{9 0 . 0 0 0}$ | Total |  | \$1,589.55 |  | \$1,888.20 | \$290.65 |  | \$36.00 |  |
| LANDAUER INC |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 20.000 | 08/15/013 | 31.0000 | 620.00 | 407800 | 81560 | 19560 | LDR | 32.00 | $392 \%$ |
| 80.000 | 06/14/023 | 384000 | 3,07200 | 40.7800 | 3,262.40 | 190.40 |  | 128.00 | 3.92\% |
| 10.000 | 07/17/023 | 34.9940 | 349.94 | 407800 | 407.80 | 5786 |  | 16.00 | 3.92\% |
| 50000 | 04/25/033 | 37.0940 | 1,854 68 | 407800 | 2,039.00 | 184.32 |  | 80.00 | 3.92\% |
| 160.000 | Total |  | \$5,896.62 |  | \$6,524.80 V | \$628.18 |  | \$256.00 |  |
| LEE ENTERPRISES INC |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 02/08/01 ${ }^{3}$ | 32.0000 | 1,44000 | 436500 | 1,964.25 | 524.25 | LEE | 3240 |  |
| 15.000 | 04/19/013 | 309400 | 464.10 | 436500 | 654.75 | 190.65 | LEE | 10.80 | 1.64\% |
| 60.000 | Totas |  | \$1,904.10 |  | \$2,619.00 | \$714.90 |  | \$43.20 |  |
| MANHATTAN ASSOCS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 35000 | 02/11/023 | 30.4880 | 1,067.08 | 276400 | 967.40 | -99 68 | MANH |  |  |
| 175000 | 07/17/023 | 20.6160 | 3,607 80 | 276400 | 4,837.00 | 1,229.20 | $\xrightarrow{ }$ |  |  |
| 210.000 | Total |  | \$4,674.88 |  | \$5,804,40 | \$1,129.52 |  | \$0.00 |  |



Statement Period: $11 / 29 / 2003$-12/31/2003
Portfolio Holdings (continued)

| Qumatijy | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Pexsis | Maket Price | Manket Yolue | Unreolized Giia/Loss | Syabol//sin | Estimated Apruad lacome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contrnued) |  |  |  |  |  |  |  |  |  |
| MATTHEWS INTL CORP CL A COM |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 120000 | 02/08/013 | 149840 | 1,798 12 | 295900 | 3,550 80 | 1,752 68 | MATW | 1920 | 054\% |
| 50000 | 04/19/013 | 164200 | 821.00 | 295900 | 1,47950 | 65850 |  | 800 | 054\% |
| 50000 | 08/20/03 | 266000 | 1,330.00 | 295900 | 1,47950 | 14950 |  | 800 | $054 \%$ |
| 220.000 | Total |  | \$3,949.12 |  | \$6,509.80 V | \$2,560,68 |  | \$35.20 |  |
| MENTOR CORP MINN |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 09/03/03 | 246950 | 1,23474 | 240600 | 1,20300 | -3174 | MNT | 3000 | 249\% |
| 40000 | 12/05/03 | 219990 | 87996 | 240600 | 96240 | 8244 |  | 2400 | 249\% |
| 90.000 | Total |  | \$2,114.70 |  | \$2,165.40 $\sqrt{ }$ | \$50.70 |  | \$54.00 |  |
| MIDLAND CO COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 09/27/01 ${ }^{3}$ | 193190 | 96595 | 236200 | 1,18100 | 215.05 | MLAN | 950 |  |
| 40000 | 02/27/02 ${ }^{3}$ | 210000 | 84000 | 236200 | 944.80 | 10480 |  | 760 | $080 \%$ |
| 5000 | 07/17/023 | 232360 | 11618 | 236200 | 11810 | 192 |  | 095 | 080\% |
| 100000 | 09/23/023 | 166610 | 1,666 05 | 236200 | 2,36200 | 69595 |  | 19.00 | 080\% |
| 10.000 | 10/16/023 | 170750 | 17075 | 236200 | 23620 | 6545 |  | 190 | 080\% |
| 205.000 | Total |  | \$3,758.93 |  | \$4,842.10 | \$1,083.17 |  | \$38.95 |  |
| NATIONAL INSTRUMENTS CORP COMMON STOCK |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |
|  | 02/08/013 | 548440 | 27422 | 454700 | 22735 | -4687 | NATI | 100 | 043\% |
| 15000 | 03/26/013 | 347500 | 52125 | 454700 | 68205 | 16080 | + | 300 | 043\% |
| 25000 30000 | 04/19/013 | 351000 | 87750 | 454700 | 1,13675 | 259.25 |  | 500 | 043\% |
| 30000 5000 | $08 / 21 / 013$ $12 / 13 / 013$ | 317100 | 951.30 | 454700 | 1,364 10 | 41280 |  | 600 | 043\% |
| 5000 | 12/13/013 | 388000 | 19400 | 454700 | 22735 | 3335 |  | 100 | 043\% |
| 60000 | 10/16/023 | 226670 | 1,360 03 | 45.4700 | 2,728.20 | 1,368.17 |  | 1200 | 043\% |
| Page 13 of 27 |  |  |  |  |  |  |  |  |  |
| 0000000000 |  |  | nt Number AL AT ITHAC |  | Cleoring Through Per <br> PAR-02-CUTSHEET |  |  | aza, Jersey Ciry, Ne <br>  | $\text { lerssy } 07399$ <br> of loveriments lic |

Portfolio Holdings (continued)

| Quantit | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \\ \hline \end{array}$ | Unit Cost | Cost Pesis | Meked Price | Market Ydue | Unreelized Gain/less | Symel/SS1: | Estimated Anun Income | $\begin{aligned} & \text { Estimeled } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| NATIONAL INSTRUMENTS CORP COMMION STOCX (continued) |  |  |  |  |  |  |  |  |  |
| 20000 | 08/12/03 | 36.3480 | 726.95 | 454700 | 90940 | 18245 |  | 4.00 | 0.43\% |
| 160.000 | Total |  | \$4,905.25 |  | \$7,275.20 | \$2,369.95 |  | \$32.00 |  |
| NEWFIELD EXPL CO COMMMON |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 40000 | 02/08/01 ${ }^{3}$ | 38.1000 | 1,524.00 | 445400 | 1,781.60 | 25760 | NFX |  |  |
| 30000 | 04/19/013 | 34.4000 | 1,03200 | 445400 | 1,336.20 | 30420 |  |  |  |
| 10000 | 08/21/013 | 34.7700 | 347.70 | 445400 | 44540 | 9770 |  |  |  |
| 25000 | 02/28/033 | 34.1580 | 853.95 | 445400 | 1,11350 | 25955 |  |  |  |
| 20000 | 03/26/033 | 32.6880 | 653.75 | 445400 | 89080 | 23705 |  |  |  |
| 15000 | 10/15/03 | 40.1000 | 60150 | 445400 | 668.10 | 6660 |  |  |  |
| 20000 | 11/11/03 | 40.9090 | 818.17 | 445400 | 890.80 | 7263 |  |  |  |
| 160.000 | Total |  | \$5,831.07 |  | \$7,126.40 | \$1,295.33 |  | \$0.00 |  |
| PERFORMANCE FOOD GROUP CO COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 110000 | 02/08/01 ${ }^{3}$ | 229990 | 2,529.86 | 361700 | 3,978 70 | 1,448.84 | PFGC |  |  |
| 30000 | 04/19/013 | 26.7250 | 801.75 | 361700 |  | 28335 |  |  |  |
| 140.000 | Total |  | \$3,331.61 |  | \$5,063.80 | \$1,732.19 |  | \$0.00 |  |
| PIEDMONT NAT GAS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Optıon: Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 02/08/01 ${ }^{3}$ | 33.5900 | 1,511.55 | 434600 | 1,955.70 | 444.15 | PNY | 7470 |  |
| 10000 | 04/19/01 ${ }^{3}$ | 35.1300 | 351.30 | 434600 | 434.60 | 8330 |  | 16.60 | 3.81\% |
| 5.000 | 08/21/01 ${ }^{3}$ | 33.8800 | 16940 | 434600 | 217.30 | 4790 |  | 830 | 3.81\% |
| 20000 | 12/05/01 ${ }^{3}$ | 34.0600 | 681.20 | 434600 | 869.20 | 18800 |  | 33.20 | 3.81\% |
| 80.000 | Total |  | \$2,713.45 |  | \$3,476.80 | \$763.35 |  | \$13280 |  |
| POLARIS INDUSTRIES INC COM |  |  |  |  |  |  |  |  |  |
| Dividend O |  |  |  |  |  |  |  |  |  |
| 30000 | 08/26/023 | 72.6160 | 2,178.47 | 885800 | $2,65740 \mathrm{~V}$ | 47893 | Pll | 37.20 | 139\% |



## Portfolio Holdings (continued)

| Quantity | Acquisition $\qquad$ | Unit Cost | Cost Posis | Mayket Pice | Menket Vdue |  | Unredized 6aia/Loss | Symbol/ISIM | Estimeted Annual lacome | $\begin{aligned} & \text { Estimaled } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |  |
| POWER INTEGRATIONS INC COM |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 75000 | 11/25/03 | 359320 | 2,694 89 | 334600 | 2,50950 |  | -185.39 | POWI |  |  |
| 20000 | 12/09/03 | 336860 | 673.72 | 334600 | 669.20 |  | -452 |  |  |  |
| 95.000 | Total |  | \$3,368.61 |  | \$3,178.70 | , | -\$189.91 |  | \$0.00 |  |
| PROVIDENT BANKSHARES CORP |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 68250 | 02/08/013 | 219640 | 1,49906 | 294400 | 2,009.28 |  | 51022 | PBKS | 6552 | 326\% |
| 15.750 | 02/15/013 | 227380 | 35813 | 294400 | 46368 |  | 105.55 |  | 1512 | $326 \%$ |
| 21000 | 04/19/013 | 225710 | 47400 | 294400 | 618.24 |  | 144.24 |  | 2016 | 3.26\% |
| 10000 | 08/21/013 | 230200 | 230.20 | 294400 | 294.40 |  | 6420 |  | 960 | $326 \%$ |
| 115.000 | Total |  | \$2,561.39 |  | \$3,385.60 |  | \$824.21 |  | \$110.40 |  |
| RENAL CARE GROUP INC COM |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 60000 | 10/28/023 | 329620 | 1,977 70 | 412000 | 2,47200 | - | 49430 | RCl |  |  |
| 20000 | 03/04/03 ${ }^{3}$ | 297410 | 59481 | 412000 | 82400 |  | 22919 |  |  |  |
| 80.000 | Total |  | \$2,572.51 |  | \$3,296.00 |  | \$723.49 |  | \$0.00 |  |
| REYNOLOS \& REYNOLDS CO CLASS A |  |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |  |
| 40000 | 02/11/023 | 270400 | 1,08160 | 290500 | 1,16200 |  | 80.40 | REY | 1760 | 151\% |
| 20000 | 10/16/023 | 223710 | 44741 | 290500 | 58100 | - | 13359 |  | 880 | 151\% |
| 30000 | 06/05/03 | 297230 | 89168 | 290500 | 87150 |  | -20.18 |  | 13.20 | 151\% |
| 90.000 | Total |  | \$2,420.69 |  | \$2,614.50 |  | \$193.81 |  | \$39.60 |  |

## Portfolio Holdings (continued)




## vour Brokerage <br> Account

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)



Page 17 of 27

|  | Account Number. 6QZ-005263 | Clearng Through Pershinge andr suudtas froup $f_{0}$ | One Pershing Plaza, Jersey City. New Jersey 07399 |
| :---: | :---: | :---: | :---: |
| E00000000000160CSF800DP | KENDAL AT ITHACA INC | PAR-02-CUTSHEET |  |

## Portfolio Holdings (continued)

| $\begin{gathered} \text { Acquisition } \\ \text { Ducntiony } \\ \hline \end{gathered}$ | Unit Cost | Cost Pris | Makel Price | Mankel Yeue | Ureaclized 6.inhoss | Symal/isix | Estimental Anand locem: | $\begin{aligned} & \text { Estimeted } \\ & \text { Yiedd } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |
| WAUSAU MOSINEE PAPER CORP COM |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |
| 130000 02/08/013 | 11.3700 | 1,478.10 | 135200 | 1,75760 | 279.50 | WMO | 44.20 | 2.51\% |
| 55000 04/19/013 | 13.0700 | 718.85 | 135200 | 74360 | 2475 |  | 18.70 | 251\% |
| 20000 08/21/013 | 124900 | 249.80 | 135200 | 27040 | 2060 |  | 6.80 | 2.51\% |
| 205.000 Total |  | \$2,446,75 |  | \$2,771.60 | \$324.85 |  | \$69.70 |  |
| YOUNG INNOVATIONS INC COM |  |  |  |  |  |  |  |  |
| Dridend Option Cash |  |  |  |  |  |  |  |  |
| 65000 09/16/023 | 25.8000 | 1,67700 | 360000 | 2,34000 | 66300 | YDNT | 7.80 | 033\% |
| 20000 10/16/023 | 25.4870 | 50974 | 360000 | 72000 | 21026 |  | 2.40 | 033\% |
| 30000 11/18/023 | 21.0000 | 630.00 | 360000 | 1,08000 | 45000 |  | 3.60 | 0.33\% |
| 50.000 <br> $01 / 16 / 03^{3}$ | 230660 | 1,153 29 | 360000 | 1,80000 | 64671 |  | 6.00 | 033\% |
| 165.000 Total |  | \$3,970.03 |  | \$5,940,00 | \$1,969.97 |  | \$19.80 |  |
| $\frac{\text { Total Stocks, Rights and Warrants }}{\text { Total Equities }}$ |  | \$185,984.45 |  | \$243,539.79 | \$57,555.34 |  | \$2,306.15 |  |
|  |  | \$185,984.45 |  |  | \$57,555.34 |  | \$2,306.15 |  |
|  |  | Cost Basis |  | Market Value | Unrealized Gain/Loss | Accrued Interest | Estimated Anqual Income |  |
| Total Portfolio Holdings |  | \$185,984.45 |  | \$255,075.07 | \$57,555.34 | \$0.00 | \$2,315.45 |  |

## Portfolio Holdings (continued)

${ }^{3}$ The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delivered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis Unrealized gains and losses are not reported for securites for which cost basis or market value is not available

## Disclosures and Other Information

Pricing-Securities prices may vary from actual liquidation value Prices shown should only be used as a general guide to portfolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not been included in the Asset Allocation information at the beginning of this statement.

Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your stalement may have been reinvested into additional shares. You will not recelve confirmation of these reinvestment transactions. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend renvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm.

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A summary of this information is available to you promplly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situatıon. Exprring options which are valuable are exercised automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm.

## Transactions by Type of Activity



| Date | Duta | Activity Iype | Desaiption | Quantity | Price | Accrued loterest | Ampunat |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Bought and Sold |  |  |  |  |  |  |  |
| 12/01/03 | 11/25/03 | SOLD | AARON RENTS INC COM (FORMELY CL B) AVERAGE UNIT PRICE TRANSACTION | -20000 | 219008 |  | 437.99 |
| 12/01/03 | 11/25/03 | PURCHASED | POWER INTEGRATIONS INC COM AVERAGE UNIT PRICE TRANSACTION | 75000 | 359319 |  | -2,694 89 |
| 12/04/03 | 12/01/03 | PURCHASED | CORVEL CORP AVERAGE UNIT PRICE TRANSACTION | 20000 | 350489 |  | -70098 |

## Transactions by Type of Activity (continued)

| Precess/ Settlemenal Dote | Irede/ <br> Ir mesection <br> Date | Activity Iype | Descriptien | Qumaity | Pric: | Accoved lontarest | Ampunt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Bought and Sold (continued) |  |  |  |  |  |  |  |
| 12/09/03 | 12/04/03 | PURCHASED | ADVO INC AVERAGE UNIT PRICE TRANSACTION | 60000 | 30.6186 |  | -1,837.12 |
| 12/09/03 | 12/04/03 | SOLD | GENTEX CORP AVERAGE UNIT PRICE TRANSACTION | -45000 | 42.2159 |  | 1,899 63 |
| 12/10/03 | 12/05/03 | SOLD | GENLYTE GROUP INC AVERAGE UNIT PRICE TRANSACTION | -10000 | 54.3574 |  | 543.54 |
| 12/10/03 | 12/05/03 | PURCHASED | MENTOR CORP MINN AVERAGE UNIT PRICE TRANSACTION | 40000 | 219989 |  | -879 96 |
| 12/12/03 | 12/09/03 | PURCHASED | POWER INTEGRATIONS INC COM AVERAGE UNTT PRICE TRANSACTION | 20000 | 33.6859 |  | -673.72 |
| 12/15/03 | 12/10/03 | SOLD | ALLETE INC AVERAGE UNIT PRICE TRANSACTION | -30.000 | 29.6008 |  | 887.97 |
| 12/15/03 | 12/10/03 | SOLD | GALLAGHER ARTHUR I \& CO AVERAGE UNIT PRICE TRANSACTION | -30000 | 32.2000 |  | 965.95 |
| 12/17/03 | 12/12/03 | SOLD | NEWFELD EXPL CO COMMON AVERAGE UNTT PRICE TRANSACTION | -10000 | 43.2200 |  | 432.17 |
| 12/19/03 | 12/16/03 | SOLD | FLORIDA ROCK INDS AVERAGE UNIT PRICE TRANSACTION | -20.000 | 56.1621 |  | 1,123.18 |
| 12/26/03 | 12/22/03 | SOLD | CITY NATL CORP AVERAGE UNIT PRICE TRANSACTION | -50 000 | 61.7022 |  | 3,084 96 |
| Total Securities Bought and Sold |  |  |  |  |  |  | \$2,588.72 |
| Withdrawals and Deposits of Securities |  |  |  |  |  |  |  |
| 12/26/03 |  | STOCK SPLIT RECEIVED | CLAIRES STORES INC COM RD 12/05 PD 12/26/03 | 70000 |  |  | 000 |
| Total Withdrawals and Deposits of Securities |  |  |  |  |  |  | \$0.00 |
| Dividends and Interest |  |  |  |  |  |  |  |
| 12/01/03 |  | CASH DIVIDEND RECEIVED | 175 SHRS ALLETE INC RD 11/14 PD 12/01/03 |  |  |  | 49.44 |
| 12/01/03 |  | CASH DIVIDEND RECEVED | 60 SHRS CARLISLE COMPANIES INC RD 11/18 PD 12/01/03 |  |  |  | 1320 |
| 12/01/03 |  | CASH DIVIDEND RECEIVED | 55 SHRS CHURCH \& DWIGHT CO INC RD 11/07 PD 12/01/03 |  |  |  | 4.40 |
| 12/01/03 |  | CASH DIVIDEND RECEIVED | 115 SHRS ENERGEN CORP RD 11/14 PD 12/01/03 |  |  |  | 21.28 |
| 12/02/03 |  | CASH DIVIDEND RECEIVED | 265 SHRS JACK HENRY \& ASSOCS <br> RD 11/18 PD 12/02/03 |  |  |  | 9.28 |
| 12/10/03 |  | CASH DIVIDEND RECEIVED | 90 SHRS LA-Z-BOY INC <br> FORMERLY LA-Z-BOY CHAIR COMPANY <br> RD 11/28 PD 12/10/03 |  |  |  | 9.00 |



Transactions by Type of Activity (continued)



| Dividends and Interest (continued) |  |  |  |
| :---: | :---: | :---: | :---: |
| 12/15/03 | CASH DIVIDEND RECEIVED | 165 SHRS YOUNG INNOVATIONS | 495 |
|  |  | INC COM RD 11/14 PD 12/15/03 |  |
| 12/16/03 | CASH DIVIDEND RECEIVED | 7 SHRS GREY GLOBAL GROUP | 700 |
|  |  | INC COM ISIN\#US39787M1080 |  |
|  |  | RD 12/03 PD 12/16/03 |  |
| 12/17/03 | CASH DIVIDEND RECEIVED | 80 SHRS COLE KENNETH PRODTNS | 7.20 |
|  |  | INC CL-A RD 11/25 PD 12/17/03 |  |
| 12/19/03 | CASH DIVIDEND RECEIVED | 70 SHRS CLAIRES STORES INC | 840 |
|  |  | COM RD 12/05 PD 12/19/03 |  |
| 12/19/03 | CASH DIVIDEND RECEIVED | 130 SHRS FACTSET RESEARCH | 7.80 |
|  |  | SYSTEMS INC RD 11/28 PD 12/19/03 |  |
| 12/22/03 | CASH DIVIDEND RECEIVED | 118 SHRS CAPITAL CTTY BK | 21.24 |
|  |  | GROUP INC COM RD 12/08 PD 12/22/03 |  |
| 12/22/03 | CASH DIVIDEND RECEIVED | 110 SHRS FAIR ISAAC INC COM | 2.20 |
|  |  | RD 12/01 PD 12/22/03 |  |
| 12/31/03 | MONEY MARKET FUND INCOME RECEIVED | GENERAL MNY MKT CL B | 092 |
|  |  |  |  |

Total Dividends and Interest $\$ 166$

Total Value of all Transactions
The price and quantity displayed may have been rounded

## Trades Not Settled

| Settlemeat <br> Date | $\begin{aligned} & \text { Irode } \\ & \text { Dote } \end{aligned}$ | Activity Iype | Description | Quanlity | Price | Accrued Imerest | Settlement Amaunit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01/05/04 | 12/30/03 | Buy | SKY WEST INC COM AVERAGE UNIT PRICE TRANSACTION | 80000 | 180004 | 000 | -1,440.03 |

Page 21 of 27
E00000000000160CSF800DP Account Number 6QZ-005263

| Income Summary | Curen Pariod |  | Yeeratodete |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Texable | Mea Jaxaldo | Texable | Men Texable |
| Dividends and Interest |  |  |  |  |
| Cash Dividends on Equittes | 16539 | 000 | 1,23909 | 2000 |
| Money Fund Income | 092. | 000 | 9.52 | 000 |
| Total Dividends and Interest | \$166.31 | \$0.00 | \$1,240.61 | \$0.00 |

## Cash Not Yet Received

| Security | Record Dete | Poythe Data | Quantiy Held | Rete | Amout of Proment | Divilard Otien |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends |  |  |  |  |  |  |
| AARON RENTS INC COM (FORMEIY CL B) | 12/02/03 | 01/02/04 | 227000 | 0.020000 | 4.54 | Cash |
| FLORIDA ROCK INDS | 12/19/03 | 01/02/04 | 107000 | 0.250000 | 26.75 | Cash |
| G \& K SVCS INC CL A | 12/04/03 | 01/02/04 | 95000 | 0017500 | 1.66 | Cash |
| GALLAGHER ARTHUR I \& CO | 12/31/03 | 01/15/04 | 75000 | 0180000 | 13.50 | Cash |
| MENTOR CORP MINN | 12/31/03 | 01/21/04 | 90000 | 0150000 | 13.50 | Cash |
| MIDLAND CO COM | 12/23/03 | 01/06/04 | 205000 | 0.047500 | 9.74 | Cash |
| PIEDMONT NAT GAS INC COM | 12/23/03 | 01/15/04 | 80.000 | 0.415000 | 33.20 | Cash |
| REYNOLDS \& REYNOLDS CO CLASS A | 12/17/03 | 01/09/04 | 90.000 | 0.110000 | 9.90 | Cash |
| RUDDICK CORP | 12/12/03 | 01/01/04 | 145000 | 0100000 | 14.50 | Cash |
| SEACOAST BKG CORP FLA COM | 12/18/03 | 01/02/04 | 275.000 | 0.130000 | 3575 | Cash |
| SKY WEST INC COM | 12/31/03 | 01/10/04 | 165000 | 0020000 | 3.30 | Cash |
| TEXAS REGL BANCSHARES INC CL A | 01/01/04 | 01/15/04 | 132000 | 0120000 | 15.84 | Cash |
| VTG |  |  |  |  |  |  |
| TOOTSIE ROLL INDS INC | 12/19/03 | 01/06/04 | 42000 | 0070000 | 2.94 | Cash |
| UCBH HOLDINGS INC COM | 12/31/03 | 01/08/04 | 90000 | 0030000 | 2.70 | Cash |

The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness.

Cash Not Yet Received is not reflected as an asset in your account until it is actually received.

## Schedule of Realized Gains and Losses Year-to-Date



Statement Period: 11/29/2003-12/31/2003
Schedule of Realized Gains and Losses Year-to-Date (continued)


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Schedule of Realized Gains and Losses Year-to-Date (continued)

| Dispesitica Dute | $\begin{aligned} & \text { Acquisitime } \\ & \text { Dcte } \\ & \hline \end{aligned}$ | Closing <br> Irmserction | Descintina | Security ID | Quantit | Cost Pasis | Proceads | Reorlized Gaio/Less |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term (continued) |  |  |  |  |  |  |  |  |
| 09/03/03 | 10/30/01 | SELL | ICU MED INC COM ISIN\#US44930C1076 | COM | 30000 | 859.36 | 895.45 | / 36097 |
| 09/03/03 | 12/14/01 | SELL | ICU MED INC COM | ICUI | 15000 | 426.66 | 447.73 | /21.07 $\}^{57.16}$ |
|  |  |  | ISIN\#US44930G1076 |  |  |  |  |  |
| 09/30/03 | 02/08/01 | SELL | WESCO FINL CORP | WSC | 5000 | 1,524.50 | 1,689.92 | 165.42 |
| 10/09/03 | 02/08/01 | SEIL | AARON RENTS INC COM (FORMELY CL B) | RNT | 45.000 | 517.50 | 1,001.20 | $48370\left(454^{4}\right.$ |
| 10/10/03 | 02/08/01 | SELL | NATIONAL INSTRUMENTS CORP COMMON STOCK | NATI | 15000 | 822.65 | 629.97 | -192.68 |
| 11/07/03 | 02/08/01 | SEIL | GRACO INC | GGG | 40000 | 725.07 | 1,545.99 | $\checkmark 82092$ |
| 11/14/03 | 02/08/01 | SELL | LA-Z-BOY INC FORMERIY LA-Z-BOY | LZB | 30.000 | 520.20 | 605.97 | $\checkmark 85.77 \checkmark$ |
| 11/21/03 | 08/28/02 | SELL | CITY NATL CORP | CYN | 20000 | 1,074.66 | 1,221.71 | $14705 /$ |
| 11/21/03 | 02/08/01 | SEIL | GENTEX CORP | GNTX | 25.000 | 648.44 | 1,001.66 | 35322 |
| 11/25/03 | 02/08/01 | SELL | AARON RENTS INC COM (FORMELY CL B) | RNT | 20000 | 230.00 | 437.99 r | $\checkmark 207.99$ |
| 12/04/03 | 02/08/01 | SELL | GENTEX CORP | GNTX | 30.000 | 778.12 | 1,266.42 | $\checkmark 48830$ |
| 12/04/03 | 04/19/01 | SEIL | GENTEX CORP | CNTX | 15.000 | 414.30 | 63321 | $\checkmark 218.9 \mathrm{~h}$ |
| 12/10/03 | 02/08/01 | SELL | ALLETE INC | ALE | 30.000 | 67650 | 887.97 | $\checkmark 211.47$ |
| 12/10/03 | 08/23/02 | SELL | GALLAGHER ARTHUR J \& CO | AJG | 30000 | 877.50 | 965.95 | $\checkmark 88.45$ |
| 12/12/03 | 02/08/01 | SELL | NEWFIELD EXPL CO COMMON | NFX | 10.000 | 381.00 | 432.17 |  |
| 12/16/03 | 02/08/01 | SELL | FLORIDA ROCK INDS | FRK | 20000 | 536.67 | 1,123.18 | - 58651 |
| 12/22/03 | 08/28/02 | SELL | CITY NATL CORP | CYN | 30000 | 1,61198 | 1,85098 | $\checkmark 23900$ |
| 12/22/03 | 10/09/02 | SELL | CITY NATL CORP | CYN | 5.000 | 209.45 | 308.50 | $\checkmark 9905]$ |
| $\frac{\text { Total Long Term }}{\text { Total Short Term and Long Term }}$ |  |  |  |  |  | $\mathbf{\$ 3 3 , 5 5 7 . 9 0}$$\mathbf{\$ 3 6 , 6 5 8 . 9 9}$ | \$35,666,90 | \$2,109.00 |
|  |  |  |  |  |  | \$39,39286 | \$2,733.97 |

The information provided is meant as a general guide and should not be rolled upen in the preparation of tax returns. No one associated with Pershing is authorized to give tax advice.

## Statement Period: 11/29/2003-12/31/2003

| Date | Activity Type | Description | Ampual | Shere Bdance |
| :---: | :---: | :---: | :---: | :---: |
| Sweep Money Market Fund |  |  |  |  |
| GENERAL MNY MKT FUND CL B |  |  |  |  |
| Account Number 0000018950 Current Yield. 0 15\% Activity Ending 12/31/03 |  |  |  |  |
| 11/29/03 | Opening Balance |  | 8,780.25 | 8,78025 |
| 12/01/03 | Withdrawal | MONEY FUND REDEMPTION | $-2,16858$ | 6,61167 |
| 12/03/03 | Deposit | MONEY FUND PURCHASE | 9.28 | 6,620 95 |
| 12/04/03 | Withdrawal | MONEY FUND REDEMPTION | -70098 | 5,919 97 |
| 12/10/03 | Withdrawal | MONEY FUND REDEMPTION | -264 91 | 5,655 06 |
| 12/12/03 | Withdrawal | MONEY FUND REDEMPTION | -67372 | 4,981.34 |
| 12/16/03 | Deposit | MONEY FUND PURCHASE | 1,858 87 | 6,840.21 |
| 12/17/03 | Deposit | MONEY FUND PURCHASE | 700 | 6,847.21 |
| 12/18/03 | Deposit | MONEY FUND PURCHASE | 439.37 | 7,286 58 |
| 12/22/03 | Deposit | MONEY FUND PURCHASE | 1,13938 | 8,42596 |
| 12/23/03 | Deposit | MONEY FUND PURCHASE | 2344 | 8,449 40 |
| 12/29/03 | Deposit | MONEY FUND PURCHASE | 3,084 96 | 11,53436 |
| 12/31/03 | Deposit | INCOME REINVEST | 092 | 11,53528 |
| 12/31/03 | Closing Balance |  |  | \$11,535.28 |
| Total All Money Market Funds |  |  |  | \$11,535.28 |


|  |  |  | Paga 25 of 27 |
| :---: | :---: | :---: | :---: |
| E00000000000160CSF800DP | Account Number 6QZ-005263 KENDAL AT ITHACA INC | Cleonng Through Pershingr ant Suantus Girop fo PAR-02-CUTSHEET | One Pershing Plaza, Jersey Cuty, Now Jersey 07399 <br>  |

## GENERAL INFORMATION

1 All orders and transactions shail be solely for your account and risk shall be subject to the consttutuon, rules, regulations, customs, usages, rulings and interpretations of the exchange or market and the cleanng facility, if any, where the transactions are executed and/or setted, or if applicabre, of the National Association of Secunttes Dealers, mic, and to alr applicable kaws and regulations
2 Whenever you are indebted to Pershing LLC ("Pershing") for any amount, all secwilies held by if for you in any account in which you notice to you, close or reduce any or all of your accounts by public or private sale or purchase or both of all or any securities camed in noice to you, close or reduce any or all of your accounts by pubilic or private sal
such accounts; any balance remaining due pershing to be promply padd by you.
3 Whenever you are indebted to Pershing for any amount, all secunties carried for your account are or may be, without further netice to Whenever you are indebted to Pershing for any amount, al secuntibs carried for your account are or may be, without further notice to
you, baned or pledged by Pershing, either separately or under circumstances which will permit the commingling thersof, wath other secunties for any amount less than, equal to or greater than your liabulitias to Pershing, but not under circumstances for an amount probibited by law.
4 Title to secuntues sold to you, where Pershing has acted as principal, shall remann with Pershung until the entre purchase price is recerved or until the setillement date, whichever is later
5 Any free credit balance carried for your account represents funds payable upon demand which, although praperty accounted for on Pershing's books of record, are not segregated and may be used in the conduct of tis business.
6 You may have recerved confirmations for transactions which do not appear on your statement. If so, the transactuons will appear on your next periodic stalement Such ransacilons must be considered by you when computing the vatue of your account. This is especially true if you have witten options which have been exerclised.
7 If you maintann a margin account, this is a combined statement of your general account and a special memorandum account mantanned for you under Regulation Tof the Board of Govermors of the Federal Reserve System The permanent record of the separate account as equred by Regulation $T$ is available for your inspection upon request.
8 Interest charged on debil balances in your account appears on the statement. The rate of interest and penod covered are indicated The rate may change from tume to time due to luctuations in money rates or other reasons interest is computad as descnbed in matenal previously furnished to you Please contact your financial instution if you desire addifitonal coples.
A financaal statement of Pershing is available for your personal inspection al Pershing's offices. A copy of it will be mailed upon your
witten request or you can view it online at Persting.conp. witten request or you can view it online at Pershing.com.
10 This statement should be retained for your records
11 Dividends, interest and other distrbutions shown an this statement were classified as taxable or nontaxable based on certan information known as of the distribution date This classilication is subjecd to change and is solely intended for use as general information.
After year end, Pershing is required to provide tax Information to the internal Revenue Sevice and other governmental authonties A1 hat time Pershing will proude that unformation on the annual tax informatoon staternent to your; use that statement to prepare your tax filings The tax statement also uncludes other usefual information to assist in accumulating the data to prepare your tax returns
12. Pershing does not provide tax, investment or legad advisary survices and no one associsted whth Pershing is althorized to
render euch advice. Do not rely upon any such advice, fif olven. Lnvestors are encouraged to consult their tax advisors to ender such advice. Da not raly upon any such advice, Hf glven. Lnvestore are encouraged to consult their tax advisors to datermine the appropriate tax treatment of thwir business.
13 Securties and cash held in custody by Pershing for your account are protected up to the total amount held in the account. Of this total, the Secunties investor Protection Copporation (SIPC) provides $\$ 500,000$ of coverage, unclucing $\$ 100,000$ for clams for cash The
remaining coverage on securibes and cash is provided by Pershung through a commercial insurer The account protection apples when remaining coverage on securibes and rash is provided by Pershung through a commercial insurer The account protection apples when a SIPC member firm fark financially and is unable to meet obligations to securites clients, but it does not protect against losses from the nse and lat in the market value of investmenis.
14 Pershng trades for its own account as a market maker, specallist, odd lot dealer, block posiloner, arbitrageur and/or livvestor Consequendy, al the time of any transaction you may make, Pershing may have a position in such secudties, which position may be
partially or completely hedged
15 If average pnce transaction is
15 If average pnce transaction is indicated on the front of this statement your financial instiution or Pershang may have acted as principal,
agent or both Detalls available upon request.
Thes staterment will be deemed conclion
16. This statement will be deemed conclusive and an account statod undess you advse Pershung in writung of any objection to it within ten days atter recelpi Any such objection should be sent to Pershing at One Pershing Plaza, Jorsoy City. New Jersey 07399, Attention' ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLDINGS

This section includes the net market value of the securites in your account on a settlement date basss, ncluding short positions, at the close of the statement period The market prices have been obtaingd fom quoration servicgs which we belueve to be roliable, however,
The Annual Income, which is an estbmated digure, is the current interest or most recently declared divdend for each secunty and is annuaized. This figure particularly on equily mutual funds can vary substanlially from one year to the nexd. As a result, actual amounts
distributed may be more or less than those estimated on this statement The Annual income is then divided by the current Marker Value
 holdung penod Annual income has been obtained from sources believed to be reliable, but no assurance can be made as to accuracy. Accrued interest represents interest eamed but not yet recived.

IHE ROLE OF PERSHING
Pershing carnes your account as cleanng broker pursuant to a clearing agreement with your financual instilution. Pershing may accept from your financial institution without inquiry of investigation (7) orders for the purchase and sale of securities and other property and (i) any other
instructions conceming your account. Pershing is not responsible or liable for any acts or omissions of your financial insttution or its employees
and it does not supervise them Pershing provides no investment advice nor does it assess the sultabilly of any transaction or order Pershing acts as the agent of your financiai institution and you agree that you will not hold Pershing or any person cortroling or under
common control with thiable for any nvestrnent losses incuured by you

Pershing pertorms several key lenctions at the direction of your financial institution It acts as custodian for funds and securrities you may deposit with it directly or through your financlal instuutlan or that it receives as the rescit of secunules transactions it processes
nquines conceming the positions and balances in your account may only be directed to the Pershing Cutomer Service Inquines conceming the positions and balances in your account may only be drected to the Pershing Curtomar Service Department at 201413-3333. All other inquirias regarding your account or activty should be directed to your financial instiution For a descnptonn of other functions performed by Pershing please consult the Disclosure Statement provided to you upon the opening of
your account your account
Your financial insttutuon is responsible for adharence to the securities laws, regulatoons and rules which apply to it regarding its own operations and the supervision of your account, its sales representalives and other personnal Your financial institution is also esponsitle for approvig the opening of accounts and obtaining account documents; the accaptance and. In certain instances. advice, if any, to you and in general, for the ongoing relationshlp that it has wath yous where appricable; the renderng of invesiment Persting may captrond ato dethoul

Pershing may capture and store data about you such as your financial Informallion and Inveatanent objectives. However, Pershing is not rovlewing this informatlon and evaluating whether your investraente comport with your inancial status, and objectives and you hereby zelease Pershing from any Hablity to do so. Simularty, Pershing may capture and store Inormation about whether a broker or an introducing firm in regiatered in a given state. You heroby rolease Porshing trom any lla
State.
This notice is nol meant as a definitve enumeration of every possible circumstance, but as a general disclosure
If you have any questions regarding thls nolice or If you would like addiltonal coples of the Disclosure Statement, please contaci your
financiat institition.

## PAYMENT FOR ORDER FLOW PRACTICES

The foilowing statement ss provided to you as required by Rule 11Ac1 3 of the Securitus Exchange Act of 1934 Communcation Nehworks or broker Communicauchts or charge crics toes to Parshin venues provide payments or charge access fees to Pershing or PIC depending upon the characteristics of the order and any subsequent execution The details of these payments and lees are avallable upon writien request
ershng raceives compensation for directing usted optons order flow to certain oplion exchanges. Compensation is generally in the form of a per contract cash payment.
ershing and PTC have selectad cortain market makers to provide exacution of OTC securtites transactions who have agreed to NBBO) On larger orders or if the cesignted (NBBO) On larger orders, or if the designated market makers do not make a market in the subject securlty, Pershing and PTC directy conlact market makers to obtain an exacution. The designated market makers to whom orders are automalically rouled are
 pportunilies for executions at prices superior to the NBBO
an order for an exchange -لlsted security is not immedrately executable on the exchange to which it is routed, such order may be represented in the national marketplace using the vanous means available for price discovery
Pershing and PTC also regulariy revew raports for quality of execiton purposes.
Pershing and PTC also regularty revew reports for quality of execution purposes.

## ARBITRATION

## AREITRATION DISCLOSURES:

## - ARBITRATION IS FINAL AMD BMDANG ON THE PARTIES

- THE PARTIES ARE WANUHG THEIR RIGHT TO SEEK REMEDES OM CDURT, INCLUDHG THE RIGHT TO JURY TRIAL - pe-ARBIRAIION DISCOVERY I8 GENERALLY MORE LIMTED THAN AND DIFFERERT FROM COURT PROGEEDINGS. - THE ARBITRATORS' AWARD IS HOT REQUIRED TO WCLUDE FACTUAL FIADINGS OR LEGAL REABONING AMD ANY
PARTY'S RIGHT TO APPEAL OR TO SEEK HODFICATION OF RULHGS BY THE ARBIRATORS IS STRICTLY LMITED PARTY'S RIGHT TO APPEAL OR TO SEEK HODIFLCATION OF RULLNGS BY THE ARBITRATORS IS STRICTLY LWITED
- THE PANE OF ARBITRATORS YIL TYPICALIY MCLUDEA MHONTY OF ARBTRATORS WHO WERE OR ARE - THE PANEL OF ARBITRATORS YILL TVPICALLY IACLUDE A MHORITY OF ARBIRATORS WHO WERE OR ARE
AFFILLATED WITH THE SECURITIES IHDUSTRY.


## ARBITRATION AGREEMENT

ANY CONTROVERSY BETWEEN YOU AMD US SHALL BE SUBMITTED TO ARBITRATIOM BEFORE THE NEN YORK STOCK EXCHANGE, IHC., ANY OTHER MMTHONAL SECURITLES EXCHANGE ON WHHCH A TRANBACTION GNHNG RISE TO THE CLAIM TOOK PLACE (AND ONLY BEFORE SUCH EXCHANGE); OR THE NATHOMAL ASSOCTATION OF SECURITIES DEALERS, INC.
NO PERSON SHALL BRING A PUTATNE OR CERTIFIED CLASS ACTIOM TO ARBITRATIOM, HOR SEEK TO ENFORCE ANY PRE-DISPUTE ARBIRATIGH AGREEHENT AGANST ANY PERSON WHO HAS WIFLATED IN COURFA PUTATNE CLASS ACTION; WHO IS A MEMBER OF A-PHTAHVE CLASS WHO HAS HOT OPTED OUT OF FHE CLAES WIHH RESPECT TO ANY CLAIMS ENCOMPASSED QY THE PUTATIVE CLASS ACTION UNTH: P) THE CLASS CERTFIGATION IS OEMED; (III) THE TO ENFORCE AN AGREEMENT TO ARBITRATE SHALL NOT CONSTITUTE A WANER OF ANY RIGHTS UNDER THIS AGREEMENT EXCEPT TO THE EXTENT STATED HEREN.
 New Jersey 07399, Attention: Compliance Department.

## IERMS AND CONDITIONS

WRAP ACCOUNT CUSTOMERS WHOELECIED NOT TO RECEIVE MMMEDIATE CONFIRMATIONOF TRANSACTIONS The following Terms and Conditions are applicable only if your account is a wrap fee managed account, and the trade confirmatons are not sent b you (sent only to your portfolio manager) pursuant to your instruction

1 The following information will be fimished to you upon request to Pershing or your introducing firm, Lockwood Financlal Servces, inc ('Lockwood"), wath respect to any transaction for which a trade confirmation was not sent to you

- The market upon which any transection was exacuted,
- The tme of day that any transaction was executed;
- The name of the person from whom any secunty was purchased, or to whom such secunty was sold,
- The source and amount of other commissions received in connection with any transaction, and
- A copy of the trade confirmation.

2 Lockwood effected each transactron for which a trade confirmation was not sent to you, as your agent
3. In connection with each equity secunty and certan other securties sold, Pershing charges to you, and remits to a regulatory organzaation or nalonal securl es hane, an se the a (For example, $\$ 29,90626 \times 000$ SEC for )
4 Lockwood does not recerve any payment for order flow
5 Call features may exist for securities Call feakures for fixed income securities may affect yeeld Complete information will be provided upon request
6 If any transaction involves an asset-backed secunty, inciuding a municpal coliateralized mortgage obligation, which represents an interest in or is secured by a pood of receivables or other financial assets that are subject contruously bo prepayment, then the actual neld of such security may vary according to the rate at which the underlyng receivables or other financial assets are prepard Informaton conceming the factors that affact yield (including at a minumum estimated yield, weighted average iffe, and the prepayment assumptions of underyning yeld) will be furmshed to you, upon request to Persting or Lockwood
7 The ratngs that appear in the description of some fixed income secunties have been obtained from ratings servces which Pershing beligves to be reliable; however, Pershing cannot guarantas therr accuracy Secuntes for which a rabng is not available are marked "UNRATED"

If any of the above Terms and Conditions are unacceptable to you, please notify Pershing immediately in writing by certified mail to Pershing at One Pershing Plaza, Jersey City New Jersey 07399, Attention: Compliance Department


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KENDAL AT ITHACA INC
MGR TGW INVESTMENT MGMT
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHACA NY 14850-6513

Your Financial Advisor Is:
Mark Bredin
(610) 695-9427

Account Number: 6QZ-005230
Statement Períiod: 11/29/2003-12/31/2003

## Valuation at a Glance

|  | This Peried | Yer-io-Dote |
| :---: | :---: | :---: |
| Beginning Account Value | \$155,078.35 | \$0.00 |
| Cash Deposits | 000 | 5.726458 |
| Dividends/Interest | 445 | 162 b1 |
| Fees | 000 | -765 10 |
| Change in Account Value | 6,44081 | 156,864.12 |
| Ending Account Value | \$161,523.61 | \$161,523.61 |



## Customer Service Information

## Your Financial Advisor Is:

Identification Number: OIA
Mark Bredin
Bredin Investment Services
10 Valley Stream Pkwy Suite 310

## Malvern <br> PA 19355

Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

## Messages

## EXCESS ACCOUNT PROTECTION UPDATE

WORKING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NET EQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR ACCOUNT. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC) PROVIDES $\$ 500,000$ OF NET EQUITY PROTECTION, INCLUDING $\$ 100,000$ FOR CLAIMS FOR CASH AWAITING REINVESTMENT (SIPC PROTTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMILAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC.ORG FOR MORE INFORMATION ABOUT SIPC.

EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH WHICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.

ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALIY AND IS UNABLE TO MEET OBLIGATIONS TO SECURITIES CLIENTS, BUT IT DOES NOT PROTECT AGAINST LOSSES FROM THE RISE AND FALL IN THE MARKET VALUE OF INVESTMENTS.

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## Junosov

## Portfolio Holdings



Account

Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Qucatity | $\begin{array}{r} \text { Acquisition } \\ \text { Dote } \\ \hline \end{array}$ | Unit Cost | Cost Lesis | Markel Price | Manket Velue | Uaredized Gain/Loss | Syubol/ISIM | Estimeded Annud lacome | Estimated Yiedd |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| ALTERA CORPDividend Optoon Cash |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 62000 | 02/09/013 | 271880 | 1,685 63 | 227000 | 1,40740 | -278 23 | ALTR |  |  |
| 39000 | 04/19/013 | 301900 | 1,177 41 | 227000 | $88530 \sqrt{ }$ | -292 11 |  |  |  |
| 101.000 | Total |  | \$2,863.04 |  | \$2,292.70 | -\$570.34 |  | \$0.00 |  |
| AMAZON COM INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 45000 | 04/24/023 | 165130 | 74308 | 526400 | 2,368.80 | 1,62572 | AMZN |  |  |
| 10000 | 04/26/023 | 16.6280 | 166.28 | 526400 | 52640 | 360.12 |  |  |  |
| 18000 | 04/29/023 | 168760 | 30377 | 526400 | 94752 r | 64375 |  |  |  |
| 50000 | 05/16/023 | 195000 | 97499 | 526400 | 2,63200 $\checkmark$ | 1,65701 |  |  |  |
| 123.000 | Total |  | \$2,188.12 |  | \$6,474.72 | \$4,286.60 |  | \$0.00 |  |
| APPLIED MICRO CIRCUITS CORP CDT AMCL COM |  |  |  |  |  |  |  |  |  |
| Dividend Optom. Cash |  |  |  |  |  |  |  |  |  |
| 28000 | 06/08/01 ${ }^{3}$ | 194020 | 543.25 | 59800 | $16744 \sim$ | -37581 | AMCC |  |  |
| 40000 | 06/13/013 | 170270 | 681.09 | 59800 | $239.20{ }^{\circ}$ | -44189 |  |  |  |
| 46000 | 06/19/01 ${ }^{3}$ | 14.3710 | 66107 | 59800 | 27508 | -38599 |  |  |  |
| 64.000 | 10/16/013 | 118600 | 75904 | 59800 | $382.72 \checkmark$ | -37632 |  |  |  |
| 24000 | 06/06/03 | 68950 | 16548 | 59800 | 14352 | -2196 |  |  |  |
| 202.000 | Total |  | \$2,809.93 |  | \$1,207.96 | -\$1,601.97 |  | \$0.00 |  |



## Portfolio Holdings (continued)



|  | Account Number: 607-005230 |  |
| :---: | :---: | :---: |
|  | Account |  |

Account

Statement Period: $11 / 29 / 2003$-12/31/2003
Portfolio Holdings (continued)

| Quantity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Basis | Market Price | Manket Yelue | Unredized Grin/Loss | Symbol/ISH | Estimated Annud lacome | Eximoded Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contnued) |  |  |  |  |  |  |  |  |  |
| CINCINNATI FINL CORP |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 17000 | 10/08/013 | 400740 | 68126 | 418800 | 71196 | 3070 | CINF | 1700 | 238\% |
| CLEAR CHANNEL COMMUNICATIONS CCU |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 27000 | 02/09/01 ${ }^{3}$ | 597500 | 1,61325 | 468300 | 1,26441/ | -34884 | CCU | 1080 | 085\% |
| 18000 | 04/19/013 | 631700 | 1,13706 | 468300 | 84294 | -294 12 |  | 7.20 | 085\% |
| 45.000 | Total |  | \$2,750.31 |  | \$2,107.35 | -\$642.96 |  | \$18.00 |  |
| COGNEX CORP |  |  |  |  |  |  |  |  |  |
| Dividend 45000 |  | 226180 |  | 282400 | 127080 V | 25297 | CCNX |  |  |
| 45000 |  | 226180 | 1,01783 | 282400 |  | 25297 | CGNX | 1080 | 084\% |
| COX RADIO INC CL A |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 61000 | 02/09/013 | 223400 | 1,36274 | 252300 | 1,53903 | 176.29 | CXR |  |  |
| 38000 | 04/19/013 | 247000 | 93860 | 252300 | 958.74 | 2014 |  |  |  |
| 99.000 | Total |  | \$2,301.34 |  | \$2,497.77 | \$196.43 |  | \$0.00 |  |
| EBAY INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 116000 | 02/09/01 ${ }^{3}$ | 217190 | 2,51936 | 645900 | 7,492 44 V | 4,973 08 | EBAY |  |  |
| 116.000 | 04/19/013 | 239900 | 2,782 84 | 645900 | 7,492 44 | 4,709 60 |  |  |  |
| 6000 | 10/02/02 ${ }^{3}$ | 267850 | 16071 | 645900 | 38754 | 22683 |  |  |  |
| 238.000 | Total |  | \$5,462.91 |  | \$15,372.42 | \$9,909.51 |  | \$0.00 |  |

## Portfolio Holdings (continued)

| Quentity | $\begin{array}{r} \text { Acquisition } \\ \text { Date } \end{array}$ | Unit Cost | Cost Resis | Makel Pice | Market Ydue | Urradized 6ria/Loss | Symbel/isim | Estimated Anaud herma | $\begin{aligned} & \text { Estimated } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| ECHOSTAR COMMUN CORP CLASS A (NEW) |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 126000 | 02/09/013 | 289370 | 3,646.12 | 340000 | 4,28400 | 63788 | DISH |  |  |
| 93000 | 04/19/013 | 31.2200 | 2,903.46 | 340000 | 3,16200 | 25854 |  |  |  |
| 219.000 | Total |  | \$6,549.58 |  | \$7,446.00 | \$896.42 |  | \$0.00 |  |
| EON LABS INC COM |  |  |  |  |  |  |  |  |  |
| Dwidend |  |  |  |  |  |  |  |  |  |
| 15000 | 11/21/03 | 47.4600 | 711.90 | 509500 | $764.25$ | 52.35 | ELAB |  |  |
| EXPRESS SCRIPTS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 10000 | 05/02/023 | 569210 | 569.21 | 664300 | 66430 | 9509 | ESRX |  |  |
| 9000 | 05/14/023 | 53.8670 | 484.80 | 664300 | 597.87 | 11307 |  |  |  |
| 8.000 | 08/14/023 | 42.6400 | 34112 | 664300 | 531.44 ل | 19032 |  |  |  |
| 12.000 | 11/19/02 ${ }^{3}$ | 51.1240 | 613.49 | 664300 | 797.16 | 18367 |  |  |  |
| 39.000 | Total |  | \$2,000.62 |  | \$2,590.77 | \$582.15 |  | \$0.00 |  |
| GENENTECH INC COM New DNADividend Option: Cash |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 4000 | 02/09/013 | 57.3400 | 22936 | 935700 | 374.28 C | 14492 | DNA |  |  |
| 31000 | 04/19/013 | 570100 | 1,767.31 | 935700 | 2,900.67 | 1,133.36 |  |  |  |
| 35.000 | Total |  | \$1,996.67 |  | \$3,274.95 | \$1,278.28 |  | \$0.00 |  |
| GLOBESPANVIRATA INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Optıon: Cash |  |  |  |  |  |  |  |  |  |
| 81000 | 06/04/03 | 88410 | 71616 | 58800 |  | $-23988 /$ | GSPN |  |  |
| 44000 | 07/08/03 | 92430 | 40670 | 58800 | $25872 \mathrm{~V}$ | $-1479$ |  |  |  |
| 125.000 | Total |  | \$1,122.86 |  | \$735.00 | -\$387.86. |  | \$0.00 |  |
| INTERACTIVE CORP COM |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 73328 | 05/24/01 | 6.9010 | 50602 | 339300 | 2,488000 | 1,981.98 | IACl |  |  |
| 73673 | 06/26/01 | 9.8040 | 722.29 | 339300 | 2,499.71 | 1,777.42 |  |  |  |
| 147.000 | Total |  | \$1,228.31 |  | \$4,987.71 | \$3,759,40 |  | \$0.00 |  |

Account

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)



Portfolio Holdings (continued)

| Quentity | $\begin{array}{r} \text { Acquisition } \\ \text { Deto } \end{array}$ | Unit Cost | Cost Pax | Merket Price | Market Vdue | Unradized Grin/lass | Symbal/igy | Estimeded Anoud haceme | $\begin{aligned} & \text { Estimeted } \\ & \text { Yicild } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| medimmune inc |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 30000 | 04/22/023 | 35.2450 | 1,057.36 | 254000 | 76200 | -29536 | MEDI |  |  |
| 20000 | 07/16/02 ${ }^{3}$ | 26.0820 | 521.63 | 25.4000 | 508.00 | -1363 |  |  |  |
| 25.000 | 01/10/033 | 28.5700 | 714.24 | 254000 | 63500 | -7924 |  |  |  |
| 75.000 | Total |  | \$2,293,23 |  | \$1,905.00 | -\$388.23 |  | \$0.00 |  |
| NETWORK APPLIANCE CORP NTAP |  |  |  |  |  |  |  |  |  |
| Dwidend Option. Cash |  |  |  |  |  |  |  |  |  |
| 42000 | 05/22/01 ${ }^{3}$ | 28.4040 | 1,192.95 | 205300 | 86226 | -33069 | NTAP |  |  |
| 16000 | 06/13/013 | 16.8100 | 268.96 | 205300 | 328.48 | 5952 |  |  |  |
| 39000 | 06/19/013 | 138180 | 538.91 | 205300 | 800.67 | 26176 |  |  |  |
| 21000 | 11/13/013 | 18.6680 | 392.03 | 205300 | $43113 /$ | 3910 |  |  |  |
| 21000 | 11/13/013 | 181040 | 380.18 | 205300 | 431.13 | 5095 |  |  |  |
| 139.000 | Total |  | \$2,773.03 |  | \$2,853.67 | \$80.64 |  | \$0.00 |  |
| NOVELLUS SYSTEM INC |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 15000 | 10/11/013 | 326450 | 489.68 | 420500 | 63075 | 141.07 | NVLS |  |  |
| 17000 | 10/16/013 | 308800 | 524.96 | 420500 | 71485/ | 189.89 |  |  |  |
| 18000 | 01/15/033 | 32.4670 | 584.40 | 420500 | 756.90 C | 172.50 |  |  |  |
| 50.000 | Total |  | \$1,599.04 |  | \$2,102.50 | \$503.46 |  | \$0.00 |  |
| PAYCHEX INC PAYX |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 73000 | 02/09/013 | 42.8750 | 3,129.88 | 372000 | 2,71560 | -414.28 | PAYX | 35.04 | 1.29\% |
| 46000 | 04/19/01 ${ }^{3}$ | 36.7400 | 1,690.04 | 37.2000 | 1,711.20 | 2116 |  | 22.08 | 1.29\% |
| 119.000 | Total |  | \$4,819.92 |  | \$4,426.80 | -\$393.12 |  | \$57.12 |  |
| PRICE T ROWE GROUP INC COM Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 47000 | 02/09/01 ${ }^{3}$ | 37.5000 | 1,762.50 | 47.4100 | 2,228.27 V | 465.77 | TROW | 35.72 | 1.60\% |
| 29000 | 04/19/013 | 37.0000 | 1,073.00 | 47.4100 | 1,374.89 | 30189 |  | 2204 | 1.60\% |
| 76.000 | Total |  | \$2,835,50 |  | \$3,603.16 | \$767.66 |  | \$57.76 |  |

O Valley Stream Parkway Malvern, PA 19355
610-695-9150

## your Brokerage

Account

Statement Period: 11/29/2003-12/31/2003
Portfolio Holdings (continued)

| Quatity | $\begin{array}{r} \text { Acquisition } \\ \text { Dafte } \\ \hline \end{array}$ | Unit Cost | Cest Rosis | Mrated Price | Morket Yelue | Unredized 6ain/loss | Symbol/SIM | Etimated Annur lacome | $\begin{aligned} & \text { Estimoted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| RESEARCH IN MOTION LTD COM RI MM |  |  |  |  |  |  |  |  |  |
| 19000 | 02/09/013 | 565940 | 1,075.28 | 668300 | 1,26977 | 19449 | RIMM |  |  |
| 20000 | 04/17/013 | 285600 | 57120 | 668300 | 1,33660 | 76540 |  |  |  |
| 33000 | 04/19/013 | 382300 | 1,26159 | 668300 | 2,20539 | 94380 |  |  |  |
| 72.000 | Total |  | \$2,908.07 |  | \$4,811.76 | \$1,903.69 |  | \$0.00 |  |
| ROBERT HALF intl inc rita |  |  |  |  |  |  |  |  |  |
| Dividend Opton. Cash |  |  |  |  |  |  |  |  |  |
| 29000 | 10/16/013 | 230960 | 66977 | 233400 | 67686 | 709 | RHI |  |  |
| 43000 | 07/08/03 | 204500 | 87935 | 233400 | 1,003 62 | 124.27 |  |  |  |
| 72.000 | Total |  | \$1,549.12 |  | \$1,680.48 | \$131.36 |  | \$0.00 |  |
| SEI INVESTMENTS CO COM SELCDividend Option Cash |  |  |  |  |  |  |  |  |  |
| 21000 | 06/29/013 | 475000 | 99750 | 304700 | 63987 |  | SEIC |  |  |
| 25000 | 04/01/023 | 415000 | 1,03750 | 304700 | 76175 | -27575 | SEC | 378 | $059 \%$ |
| 15000 | 04/03/023 | 408000 | 61200 | 304700 | 45705 | -15495 |  | 270 |  |
| 61.000 | Total |  | \$2,647.00 |  | \$1,858.67 | -\$788.33 |  | \$10.98 |  |
| SIEBEL SYS INC COMSEDL |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 168000 | 02/09/01 ${ }^{3}$ | 587500 | 9,87000 | 138700 | 2,330 16 | -7,539 84 | SEBL |  |  |
| 106000 | 04/19/013 | 439300 | 4,65658 | 138700 | 1,470.22 | -3,186 36 |  |  |  |
| 274.000 | Total |  | \$14,526.58 |  | \$3,800.38 | -\$10,726.20 |  | \$0.00 |  |


| E00000000000160CSF800DP | Account Number: 6QZ-005230 |  |  |
| :---: | :---: | :---: | :---: |
| E0000000000160CSF8000. | KENDAL AT ITHACA INC |  | One Parshng Ploza, Jersey Ciny, Now Jersey 07399 <br>  | KENDAL AT ITHACA INC PAR-02-CUTSHEET

## Portfolio Holdings (continued)

| Quenty | Acquisition $\qquad$ | Unit Cest | Cost tesis | Mexet Price | Makel Ydue | Uaredized Gain/Less | Symbel/5im | $\begin{aligned} & \text { Etimoted } \\ & \text { Anaud hocose } \end{aligned}$ | $\begin{aligned} & \text { Etimeted } \\ & \text { Yield } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (contrnued) |  |  |  |  |  |  |  |  |  |
| SPRINT CORP PCS GRP |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 125000 | 11/05/023 | 4.1800 | 52250 | 56200 | 70250 | 18000 | PCS |  |  |
| 120000 | 11/14/023 | 4.3800 | 525.56 | 56200 | 674.40 | 14884 |  |  |  |
| 145000 | 07/29/03 | 6.4400 | 933.80 | 56200 | 814.90 | -11890 |  |  |  |
| 390.000 | Total |  | \$1,981.86 |  | \$2,191.80 | \$209.94 |  | \$0.00 |  |
| TELEPHONE \& DATA SYS INC COMMON STOCK |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 24000 | 08/11/03 | 55.6690 | 1,336.06 | 625500 | 1,50120 | 16514 | TDS | 14.88 | 0.99\% |
| time Warner telecom inc Cl a |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 97.000 | 06/04/03 | 69800 | 677.06 | 101300 | 982.61 | 30555 | TWTC |  |  |
| 59.000 | 07/09/03 | 71470 | 42168 | 101300 | 59767 | 17599 |  |  |  |
| 105000 | 10/08/03 | 117130 | 1,22990 | 101300 | 1,063.65 | -16625 |  |  |  |
| 261.000 | Total |  | \$2,328.64 |  | \$2,643.93 | \$315.29 |  | \$0.00 |  |
| UNIVISION COMMUNICATIONS INC |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Dividend Opton: Cash |  |  |  |  |  |  |  |  |  |
| 104.200 | 02/09/013 | 37.3900 | 3,896.04 | 396900 | 4,135.70 | 23966 | UVN |  |  |
| 10.200 | 02/09/01 | 29.3880 | 299.76 | 396900 | $40484{ }^{\circ}$ | 10508 |  |  |  |
| 66.000 | 04/19/013 | 435000 | 2,871.00 | 396900 | 2,61954 | -251.46 |  |  |  |
| 30.600 | 04/19/01 | 26.0590 | 797.40 | 396900 | 1,214.51 | 417.11 |  |  |  |
| 211.000 | Total |  | \$7,864.20 |  | \$8,374.59 | \$510.39 |  | \$0.00 |  |
| WEBMETHODS INC COM |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 01/23/033 | 12.1590 | 607.96 | 91500 | 457.50 | $-1504680 \%$ | WEBM |  |  |
| 70000 | 03/20/03 | 9.5180 | 666.23 | 91500 | 64050 | -2573 |  |  |  |
| 120.000 | Total |  | \$1,274.19 |  | \$1,098.00 | -\$176.19 |  | \$0.00 |  |

Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Quantity | Acquisition Date | Unit Cost | Cost Basis | Merket Price | Maket Yolue | Unredized 6ain/loss |  | Etimoted | Etimmed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |

Equities (contnued)
Stocks, Rights and Warrants (continued)
WESTWOOD ONE INC
Dividend Option. Cash


|  | Cost Basis | Market Value | Unrealized <br> Gain/Loss | Accrued <br> Interest | Estimated <br> Annual Income |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Portfolio Holdings | $\$ 149,477.60$ | $\mathbf{\$ 1 6 1 , 5 2 3 . 6 1}$ | $\mathbf{\$ 6 , 3 4 8 . 2 4}$ | $\mathbf{\$ 0 . 0 0}$ | $\mathbf{\$ 2 6 6 . 6 1}$ |


|  | ACCount Number 6QZ-005230 | Cleage 13 of 19 |
| :--- | :--- | :--- |

## Portfolio Holdings (continued)

3 The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delivered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis. Unrealized gains and losses are not reported for securities for which cost basis or market value is not available.

## Disclosures and Other information

Pricing - Securities prices may vary from actual liquidation value. Prices shown should only be used as a general guide to porfolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced such securities have not been included in the Asset Allocation information at the beginning of this statement.

Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your slatement may have been reinvested into additional shares. You will not recelve confirmation of these reinvestment transactions. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing fimm. In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnshed to you upon written request to your introducing firm.

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you A summary of this information is available to you promptly upon your witten requesi directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation. Expling options which are valuable are exercised automatically pursuant to the exerclse by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon witten request to your introducing firm.

## Transactions by Type of Activity Process/ Irede/

| Dute | Dete | Activity Iype | Descrindion |  | Price |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Dividends and Interest |  |
| :--- | :--- |
| $12 / 30 / 03$ | CASH DIVIDEND RECEVED |
|  | 24 SHRS TEEEPHONE \& DATA SYS |
| INC COMMON STOCK RD $12 / 15$ PD $12 / 30 / 03$ |  |

MONEY MARKET FUND
INC COMMON STOCK RD 12/15 PD 12/30/03
GENERAL MNY MKT CL B
Total Dividends and lnterest $\$ 4.15$

Total Value of all Transactions
The price and quantity displayed may have been rounded.

## your Brokerage

Statement Period: 11/29/2003-12/31/2003

| Income Summary | Current Periad |  | Yee-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxdle | Nas Taxible | Taxable | / Men Taxatle |
| Dividends and Interest |  |  | - |  |
| Cash Dividends on Equities | 372 | 000 | 1929上 | 1000 |
| Money Fund Income | $073 \sqrt{ }$ | 000 | 580 | $196 \quad 0.00$ |
| Total Dividends and Interest | \$4.45 | \$0.00 | \$125.09 | \$0.00 |
| Distributions |  |  |  |  |
| Other Distributions | 000 | 000 | $37.52 \checkmark$ | 000 |
| Total Distributions | \$0.00 | \$0.00 | \$37.52 | \$0.00 |

## Cash Not Yet Received

| Security | Record Date | Paydle Date | Quantity Held | Rote | Amount of Poyment | Dividead Option |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends |  |  |  |  |  |  |
| CINCINNATI FINL CORP | 12/23/03 | 01/15/04 | 17000 | 0250000 | 425 | Cash |
| CLEAR CHANNEL COMMUNICATIONS | 12/31/03 | 01/15/04 | 45000 | 0100000 | 450 | Cash |
| PRICE T ROWE GROUP INC COM | 12/26/03 | 01/09/04 | 76000 | 0190000 | 1444 | Cash |

## Total Cash Not Yet Received

The above information has been obtained from sources we believe to be reliable All items are
subject to receipt. We make no representation as to accuracy or completeness.

## Schedule of Realized Gains and Losses Year-to-Date

| Disposition Date | Acquisition Dote | Closing <br> Irmsaction | Description | Searity 10 | Quontity | Cost Pasis | Proceenk | Peolized Gain/loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term 10/14/03 | 11/14/02 | SELL | MEDIACOM COMMUNICATIONS CORP | MCCC | 70000 | 47596 | 48221 | $\checkmark 6.25 \checkmark$ |
| Total Short Term |  |  |  |  |  | \$475.96 | \$482.21 | \$6.25 |


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| mmopory | funury | compera | $\mathrm{CH}_{4} \mathrm{Am}$ |  | spa |





## vour Brokerage <br> Account

## Statement Period: 11/29/2003-12/31/2003

| Money Market Fund Detail (continued) <br> Date Activity Type | Description | Ampunt | Share Bdance |
| :---: | :---: | :---: | :---: |
| Sweep Money Market Fund (continued) |  |  |  |
| GENERAL MNY MKT FUND CL B (contrnued) |  |  |  |
| 12/31/03 Deposit | MONEY FUND PURCHASE | 372 | 5,697 04 |
| 12/31/03 Deposit | INCOME REIVEST | 073 | 5,69777 |
| 12/31/03 Closing Balance |  |  | \$5,697.77 |
| Total All Money Market Funds \$5,697.77 |  |  |  |

## GENERAL INFORMATIOI

1 All orders and transactions shall be sotely for your account and risk shall be subpect to the constitution, rules, regulations, customs, usages, rulings and interpretations of the exchange or market and the clearing facilty, ff any, where the transactions are executed and/or
2 Whenever youpicable, of the Natuonal Assoclation of Securites Dealers, Inc., and to all applucable laws and regulations
2 Whenever you are indebted to Pershing LLC ("Pershung") for any amount, all securitios held by it for you in any account in whirch you
have any interest shall secure all your liabitites to Porshing, and Pershing may in tis discretion at any tome, without tender, demand or notuce to you, close or reduce any or all of your accounts by public or private sale or purchase or both of all or any securities caried in uch accounts, any balance remaining due Pershing to be promptly pard by you
3 Whenever you are indebted to Pershing for any amoumt, all secunties camed for your account are or may be, without further notice to you, baned or pledged by Pershing, either separatedy or under circumstances which will permit the comminghng thereof whth other securities for any amount less than, equal to or greater than your liabillies to Pershing, but not under circumstances for an amount prohbilted by law.
4 Title to securibes sold to you, where Pershing has acted as principal, shall remain whth Pershing untal the entire purchase price is received or unal the settlement date, whuchever is later
5 Any free credit balance carried for your account represents funds payable upon demand which, athough property accounted for on Pershing's books of record, are not segregated and may be used in the conduct of its businiess
6 You may have recevved confifmations for transactions whith do not appear on your statement. if so, the transactoons will appear on your next periodic statement Such transactions must be considered by you when computing the value of your account. This is especially true If you have witten options which have been exercised
7 If you mantain a margin account, this is a combined statement of your general account and a special memorandum account mantained for you under Regulation T of the Board of Governors of the Federal Reserve System The permanent record of the separate account as requtred by Regulation $T$ is available for your inspection upon request.
8 Interest charged on debit balances in your account appears on the statement The rate of interest and penod covered are ndicated The rate may change from time to trme due to fluctuations in money rates or other reasons interest is computed as described in material prevlously furnished to you Please contact your financial insitution if you desire additional copres.
9 A inancial statemant of Pershing is avalable for your personal inspection at Pershing's offices A copy of it will be malled upon your written request or you can view it onitne at Pershing com.
10 This statement should be retamed for your records.
11 Dividends, intenest and other distributions shown an this statement were classified as taxable or nontaxable based on certan information known as of the distribution date. This classification is subject to change and is solaly intended for use as general information.
After year end, Pershing is required to provide tax information to the Internal Revenue Service and other governmental authontues At that tome Pershing will proude that unformation on the annual tax information statement to your use that statement to prapary your at filings The tax statement also includes other useful information to assist in accumulating the data to prepare your tax rethrns
12. Perahing does not provide tax, investment or tegal advisory senvices and no one aseoclated with Peraing render such advice. Do not rely upon any such advice, 1 given. Investors are ancourraied to consulf thenir tax advisors to determine the approprlate tax treatment of their business.
13 Securibes and cash held in custody by Pershing for your account are protected up to the total amount held in the account Of ins total, the Secuunties investor Protection Copporation (SIPC) provides $\$ 500,000$ of coverage, including $\$ 100,000$ for clams for cash The
remaining coverage on securites and cash is provided by Pershing through a commerctal Insurer. The account protection applles when remaining coverage on sacuitues and cast is provided by Pershung through a commerctal Insurer. The account protection applles when
a SIPC member firm falls financially and is unabla to meet obligations to securites clients, but it does not protect aganst iosses from the a SIPC member firm falls financially and is una
rise and fall in the marketvalue of nvestments
14 Pershing trades for its own account as a market maker, specialist, odd lot dealer, block positioner arbitrageur and/or investor Consequently, at the time of any transaction you may make, Pershing may have a postiton th such securities, which position may be partally or completely hedged
15 If average price transaction is indicated on the front of this statement your financial institutuon or Pershing may have acted as prncipal,
16 This statement will be deemed conclusive and an account statad unless you achase Pershing in witung of any objection to it within ten days after receipt Any such objection should be sent to Pershing at One Pershing Plaza, Jersey City, New Jersey 07399, Attention. Complance Depariment
ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLOINGS

This section includes the not market value of the securities in your account on a settlement date basis, ncluding short positions, at the close of the statement penod The market prices have beerrobtained from quotation services which we believe to be reliable; however The Anval
The Annual Income, which is an estumated figure, is the current interest or most recenily declared dividend for each secunty and is annualized This figure pariculary on equity mutual funds can vary substantally from one year to the next. As a result, actual amounts
distributed may be more or less than those estimated on this statement The Annuat lncome is then divided by the current Market Value to give the Essumated Yield which too could vary substantally because the income is estmated and it does not take account of your holding penod. Annual lincome has been obtained from sources believed to be reliable, but no assurance can be made as to accuracy. Accrued interest represents interest eamed but not yet received.

THEROLE OF PERSHING as clearing broker pursuant to a claaring agreement with your finamizal institution. Pershung may accept from your financtal institution without inquiry or nevestigabon (i) orders for the purchase and sale of securities and other property and (ii) any outher
instructions concermung your account. Pershing is not responsible or liable for any acts or omisstens of your financial instition or us emphoyees
 New Jersey 07399, Attention: Compliance Department.
and it does not supervise them Pershing provides no lnvestment advice nor does it assess the suitability of any transacition or order Pershing acts as the agent of your financial institution and you agree that you will not hold Pershing or any person controling or under common controi with it tiable for any investraent losses incurred by you.

Pershing performs several key hunctions at the direction of your financlad insbtution. It acts as custodian for funds and secuntus you inquines concemtring the postlons and balances in your account it receives as the result of secunties transacilons it processes Department at 201-13-3333. All other inquines regarding your account or activity should be directed to your financiad institution For a descnpton of other functions performed by Pershing please consult the Disclosure Statement provided to you upon the opening of our account
Your financial instutution is responsible for adherence to the securities laws, regulations and rules which apply to it regarding its own operations and the supervision of your account, its salos representalivea and other perponnel Your financial insifitution is also
responsible for approving the opening of accounts and obtarning account documents: the aceptance and exponsible for approving the opening of accounts and obtanning account documents; the acceptance and, in certan instances, execulton of securties orders; the assessment of the sutabillty of those transactions, where applicable; the rendenng of investmeni
advice, if any, to you and in general, for the ongoing relationship that it has with you.

Pershing may capture and store data about you such as your financial information and investment objectives. Howover, Pershing is not revioiwing this information and evaluating whether your investruents comport with your financims status and objectives and yoti hereby reloase Perahing from any liablitity to do so. Similiarty, Pershing may capture and store information about whether a broker or in introducing firm is registered in a given state. You heroby rwoese Pershing from any llablity to roviow this data or to oviluate whether a paiticular becurity le registered or axampt from rogietration th your

This notice is not meant as a definitve enumeration of evary possible circumstance, but as a general disclosure. It you have any questions regarding this notice or if you would like addlionad coples of the Disclosure Stabement, please contact your PAYMENT FOR ORDER FLOW PRACTICES
The following statement sprovided to you as required by Rule 11Ac13 of the Securities Exchange Act of 1934 ,
Pershing LLC and tis affilate, Pershing Trading Company, L.P. ("PTC'), send cartain exulty orders to exchanges, Pershing LLC and tts effilate, Pershing Trailing Company, L.P. ("PTC), send cartain equity orders po exchanges, Electronc provide payments or charge access fees to Pershing or PTC depending upon the characteristics of the order and any subsequent execution The details of these payments and lees are avaltable upon witten request
Pershing receives compensatan for diracting hsted options order flow to cortain option exchanges. Compensation is generally in the form of a per conlract cash payment.
Pershling and PTC have solected certain market makers to provide execution of OTC securites transactions who have agreed to accept orders, transmitied elactronically up to a specified aize, and to executa them at or better than the national best bid or offer (NBBO) On larget prders, or If the designated market makers do not make a market in the subject security, Pershing and PTC directly contact market makers $\ddagger$ obtain an execution. The designated market makers to whom orders are automatically youted are a opportunites for execultons at prices superior to the NBBO
If an order tor an exchange - Isted security is not immediately executabie on the exchange to which it is routed, guch order may be represented in the natonal marketplace using the vanous means available for price discovery
Pershing and PTC atso regularly review reports for qually of execution purposes
ARBIIRATION
AREITRATION DISCLOSURES:

- ARBITRATIONIS FINAL AND BINQAMG ON THE PARTIES.
- THE PARTIES ARE WAIMHG THEIR RIGHT TO SEEK REMEDIES N COURT, IMCLIDHG THE RIGHT TO JURY TRIAL. - THE ARBITRATORS' AWARO IS NOT REQUIRED TO INCLUDED FACTUAL FINDHYGS OR LEGAL REASONMGG AMD ANY PARTY'S RIGHT TO APPEAL OR TO 8EEK MODIFICATLOH OF RULNGS BY THE ARBTRATORS IS STPACTLY LIMIIED - THE PAMEL OF ARBITRATORS WHL TYPICALLY IMCLUDE A MANORITY OF ARBTRRATORS WHO WERE OR ARE
AFFILIATED WITH THE SECURITIES MOUSTRY. AFFILIATED WITH THE SECURITIES MDUSTRY.

ARBITRATION AGREEMENT
ANY CONTROVERSY BETWEEN YOU AND US SHALL BE SUBMITTED TO ARBITRATIOM BEFORE THE NEW YORK STOCK EXCHANGE, NC. ANY OTHER MATYONAL BECURITIES EXCHANGE ON WHICH A TRANSACTION GNMG RISE TO THE
CLAIM TOOK PLACE (AND ONLY BEFORE SUCH EXCHANGE, OR THE NATIONAL ASSOCLATION OF SECURIIES CLAII TOOK

NO PERSON SHALL BRING A PUTATNE OR CERTIFIED CLASS ACTION TO ARBITRATIOM, MOR SEEK TO ENFORCE ANY PRE-DSPUTE ARBMRAMONAGREE ENT AGANST ANY PERSON WHO HAS WIFLATED IN COURT A PUTATNE CLAS ACTION; WHO TS A MEMBER OF A PUTATIVE CLASS WHO HAS NOT OPTED OUT OF THE CLASS WIH RESPECT TO ANY CLAINS ENCOMPASSED BY THE PUTATIVE CLASS ACTION UNTIL; (D) THE CLASS CERTIFICATION IS OEENED; (UI) THE TO ENFORCE AH AGREEENT TO ARBTRATE SHALL NOT COHSTMUTE A WANER OF ANY RUCH FORBEARANC TO ENFORCE AN AGREEEN TO ARBIRATE SHALL NOT CONSTITUTE A WANER OF ANY RIGHTS UNDER THI THE LAWS OF THE STATE OF HEW YORK GOVERN.

## IERMS AND CONDITIONS

WRAP ACCOUNT CUSTOMERS WHO ELECTED NOT TO RECEIVEIMMEDIATE CONFIRMATION OF IRANSACTIONS
The followng Tems and Condtions are applicable only if your account is a wrap fee managed account, and the trade confirmatuons are not sent to you (sent only to your portfollo manager) pursuant to your instruction

The following Information will be fumlshed to you upon request to Pershing or your introducing firm, Lockwood Financial Sersces, Inc (Lockwood"), whith respect to any fransaction for which a trade confirmaton was not sent to you

- The market upon whuch any transacton Was execulted,

The une of day Hat any luansacion was executed.

- The name of the person from whom any secunty was purchased, or to whom such security was sold
- The source and amount of other commissions received in connection with any transaction, and
- A copy of the trade confirmation.

2 Lockwood effected each fransaction for which a trade confirmation was not sent to you, as your agent.
In connection with each equity secunty and cartann other secunties sold, Pershing charges to you, and remits to a regulatory organzation or nabonal secunities exchange, an "SEC fee" The amount of this fee is currently 0000468 of the value of the applcabla securities sold ( $\$ 0009$ for each round turn transacton on a secunty future), rounded up to the penny (For axample, $\$ 29,50625 \times 0000468=\$ 140$ SEC foo)
4 Lockwood does not recerve any payment for order flow
5 Call feadures may exist for secunties Call fealures for fixed income securities may affect yeeld Complete information will be provided upon request
6 If any transachon involves an asser-backed secunty, inctuding a municipal collateraized mortgage oblitgatoon, which represents an interest in or is secured by a pool of receivables or other financial assets that are subject contrnuously to prepayment, then the actual yeld of such securty may vary according to the rate at whuch the underlyng receivables or other financial assets are prepaid informaton conceming the factors that affect yeld (including at a minumum estimated yield, weighted average life, and the prepaymeni assumptons of undertying yield) will be furmshed to you, upon request to Pershung or Lockwood
7 The ratings that appear in the descripton of some fixed income securites have been oblaned from ratngs seruces which Pershing bellives to be reliable; however, Pershing cannot guarantee their accuracy Secunties for which a raing is not avalable are marked UNRATED"

If any of the above Terms and Conditions are unacceptable to you, please notify Pershing immediately in writing by certifled mail to Pershing at One Pershing Plaza, Jersey City $\begin{aligned} & \text { Nage Jersey } 07399 \text {, Attention: Compliance Department. } 19\end{aligned}$
E00000000000160csF800DP Account Number 6QZ-005230

KENDAL AT ITHACA INC
 PAR-O2-CUTSHEET

10 Valley Stream Parkway Member NASD/SIPC Malvern, PA 19355 610-695-9150

## your Brokerage

previously "State street Global"

KENDAL AT ITHACA INC
MANAGER. PHILADELPHIA
ATTN ANN E WALL
2230 N TRIPHAMMER RD
ITHACA NY 14850-6513

Your Financial Advisor Is:
Mark Bredin
Account

Account Number: 6QZ-005271
Statement Period: 11/29/2003-12/31/2003
(610) 695-9427

Valuation at a Glance

| Beginning Account Value | This Period | Yeer-ta-Dolle |
| :--- | ---: | ---: |
| Cash Deposits | $\mathbf{\$ 3 0 9 , 4 1 0 . 2 2}$ | $\mathbf{\$ 0 . 0 0}$ |
| Cash Withdrawals | 000 | 7,88805 |
| Dwidends/Interest | -2753 | -23130 |
| Fees | 46973 | 2,67995 |
| Change in Account Value | -1046 | $-1,37816$ |
| Ending Account Value | 23,34440 | 324,22782 |



## Customer Service Information

## Your Financial Advisor Is:

Identification Number: OIA
Mark Bredin
Bredin Investment Services
10 Valley Stream Pkwy Suite 310
Malvern PA 19355
Telephone Number: (610) 695-9427
Fax Number: (610) 651-8879

As you requested, copies of this statement have been sent to:
PHILADELPHIA INTERNATIONAL

## Messages

EXCESS ACCOUNT PROTECTION UPDATE
WORIING ON BEHALF OF YOUR FINANCIAL ORGANIZATION, PERSHING PROVIDES ACCOUNT PROTECTION FOR THE NET EQUITY OF YOUR SECURITIES POSITIONS AND CASH IN YOUR ACCOUNT. OF THAT TOTAL, THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC) PROVIDES $\$ 500,000$ OF NET EQUITY PROTECTION, INCLUDING $\$ 100,000$ FOR CLAIMMS FOR CASH AWAITING REINVESTMENT (SIPC PROTECTION). PERSHING PROVIDES THE ADDITIONAL PROTECTION (EXCESS SIPC) ON TERMS SIMILAR TO SIPC THROUGH A COMMERCIAL INSURER. VISIT WWW.SIPC.ORG FOR MORE INFORMATION ABOUT SIPC.

EFFECTIVE FEBRUARY 16, 2004, THE COMMERCIAL INSURER THROUGH n ICH PERSHING WILL PROVIDE EXCESS SIPC WILL CHANGE TO CUSTOMER ASSET PROTECTION COMPANY (CAPCO), A LICENSED NEW YORK INSURER.

ACCOUNT PROTECTION APPLIES WHEN A SIPC MEMBER FIRM FAILS FINANCIALLY AND IS UNABLE TO MEET OBLIGATIONS TO SECURITIES CLIENTS, BUT IT DOES NOT PROTECT
AGAINST LOSSES FROM THE RISE AND FALL IN THE MARKET VALUE OF INVESTMENTS.


## Messages (continued)

> ANNUAL MARGIN DISCLOSURE STATEMENT S CECURITIES PURCHASED ON MARGIN ARE YOUR FINANCIAL ORGANIZATION'S AND PERSHING'S VALUE, SO DOES THE LOAN TO YOU. IF THE SECURITIES IN YOUR ACCOUNT DECLINE IN YOUR FINANCIAL ORGANIZATION THE COLLATERAL SUPPORTING YOUR LOAN. AS A RESULT, CALL ANDIOR SELL SECURITIES OR OTHER ASSETS TAKE ACTION, SUCH AS ISSUE A MARGIN OF YOUR ACCOUNTS HELD WITH PERSHING IN ORDER TO MAINTAIN THE REQUIRED EQUITY IN THE ACCOUNT. IT IS IMPORTANT THAT YOU FULLY UNDERSTAND THE RISKS INVOLVED IN TRADING SECURITIES ON MARGIN. THESE RISKS INCLUDE THE FOLLOWING: * YOU CAN LOSE MORE FUNDS THAN YOU DEPOSIT IN THE MARGIN ACCOUNT. * YOUR FINANCIAL ORGANIZATION OR PERSHING CAN FORCE THE SALE OF SECURITIES OR OTHER ASSETS IN YOUR ACCOUNT(S) *YOUR FINANCIAL ORGANIZATION OR PERSHING CAN SELL YOUR SECURITIES OR OTHER ASSETS WITHOUT CONTACTING YOU. * YOU ARE NOT ENTITLED TO CHOSE WHICH SECURITIES OR OTHER ASSETS IN YOUR ACCOUNT(S) ARE LIQUIDATED OR SOLD TO MEET A MARGIN CALL., *YOUR FINANCIAL ORGANIZATION OR PERSHING CAN INCREASE ITS "HOUSE" MAINTENANCE MARGIN REQUIREMENTS AT ANY TIME AND IS NOT REQUIRED TO PROVIDE YOU ADVANCE WRITTEN NOTICE. * YOU ARE NOT ENTITLED TO AN EXTENSION OF TIME ON A MARGIN CALL. THE NASD REQUIRES THAT NASD MEMBER FIRMS PROVIDE THE FOLLOWING INFORMATION CONCERNING THE NASD PUBLIC DISCLOSURE PROGRAM: THE NASD PUBLIC DISCLOSURE PROGRAM HOTLINE NUMBER IS (8OO) 289-9999. THE THE NASD REGULATION WEB SITE ADDREESS IS WWW.NASDR.COM AN INVESTOR BROCHURE THAT INCLUDES INFORMATION DESCRIBING THE PUBLIC DISCLOSURE PROGRAM MAY BE OBTAINED FROM THE NASD.

## Portfolio Holdings

|  | Opening |  | Activity | Opening | dlosing | Accrued |  | 30-Dey | Cwreat |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quamity |  | Acceat lumber | Eating | Bdance | Rdence | Inceree | Mis Yem | Viold | Vind |

Cash and Cash Equivalents $\mathbf{2 . 0 0 \%}$ of Portfolio

| Cash Balance | 000 | 2102 |
| :--- | :--- | :--- |

## Money Market

GENERAL MNY MKT FUND CL B

| 7,422840 | $11 / 29 / 03$ | 0000018951 | $12 / 31 / 03$ | 7,01212 | $7,422.84$ | 000 | 10.46 | $015 \%$ | $0.15 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total Money Market |  | $\$ 7,012.12$ | $\mathbf{\$ 7 , 4 2 2 . 8 4}$ |  | $\mathbf{\$ 0 . 0 0}$ |  |  |  |  |
| Total Cash and Cash Equivalents | $\mathbf{\$ 7 , 0 1 2 . 1 2}$ | $\mathbf{\$ 7 , 4 4 3 . 8 6}$ | $\mathbf{\$ 0 . 4 6}$ |  |  |  |  |  |  |



## Portfolio Holdings (continued)



Portfolio Holdings (continued)


## Statement Period: 11/29/2003-12/31/2003

## Portfolio Holdings (continued)

| Quantity | Acquisition Date | Unit Cost | Cost Basis | Manket Price | Makel Yaue | Unrealized | Symbol/SIM | Estimated Annual Income | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| BARCLAYS PLC ADRS <br> Dividend Option |  |  |  |  |  |  |  |  |  |
| 17000 | 02/09/013 | 328750 | 55887 | 363500 | 61795 U | 5908 | BCS | 2082 | 337\% |
| 160000 | 04/19/013 | 328750 | 5,260 00 | 363500 | 5,816.00 | 55600 |  | 19600 | 337\% |
| 177.000 | Total |  | \$5,818.87 |  | \$6,433.95 | \$615.08 |  | \$216.82 |  |
| BENETTON GROUP S.P.A ADR |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  | , |  |  |  |  |
| 130000 | 07/03/03 | 215100 | 2,796 30 | 230700 | 2,999 10 | 20280 | BNG | 10582 | 352\% |
| CADBURY-SCHWEPPES PLC ADR 4 ORD |  |  |  |  |  |  |  |  |  |
| Dividend 150000 |  |  |  |  | 4,48350 |  |  |  |  |
|  | 07/03/03 | 238100 | 3,571.50 | 298900 | 4,483 50 | 91200 | CSG | 11490 | 2.56\% |
| CANON INC ADR REPSTG 5 SHS |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 30000 | 02/09/013 | 354900 | 1,06470 | 476400 | 1,429 $20 \times$ | 36450 | CAI | 735 | 051\% |
| 120.000 | 04/19/013 | 407400 | 4,88880 | 476400 | 5,71680 | 82800 |  | 2940 | 051\% |
| 30000 | 08/18/03 | 473000 | 1,41900 | 476400 | 1,429.20 | 1020 |  | 735 | 051\% |
| 180.000 | Total |  | \$7,372.50 |  | \$8,575.20 | \$1,202.70 |  | \$44.10 |  |
| CELESTICA INC SUB VTG SHS CLJ |  |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |  |
| 110000 | 04/26/023 | 290510 | 3,19557 | 150700 | 1,65770 | -1.53787 | ClS |  |  |
| 55000 | 08/19/023 | 245000 | 1,34750 | 150700 | 82885 | -51865 |  |  |  |
| 165.000 | Total |  | \$4,543.07 |  | \$2,486.55 | -\$2,056.52 |  | \$0.00 |  |

Portfolio Holdings (continued)



LOCKWOO .NANCIAL SERVICES, INC.
$10^{\prime}$ Valley Stream Parkway
Malvern, PA 19355
610-695-9150
your Brokerage
Account

Statement Period: $11 / 29 / 2003$-12/31/2003

## Portfolio Holdings (continued)



Portfolio Holdings (continued)


## Portfolio Holdings (continued)

| Quanlity $\quad$Acquisition <br> Date | Unit Cost | Cost Basis | Maket Price | Market Yelue | Uareedined Gain/Loss | Symbol/ISIM | Estimeted Annud lacome | Etimeted Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (continued) |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |
| LOGITECH INTL SA SPONSORED ADR |  |  |  |  |  |  |  |  |
| Dividend Opton Cash |  |  |  |  |  |  |  |  |
| 100000 07/21/03 | 297210 | 2,972 10 | 425300 | 4,253 00 V | 1,280.90 | LOGI |  |  |
| 35000 07/29/03 | 291810 | 1,021 32 | 425300 | 1,48855 | 467.23 |  |  |  |
| 135.000 Total |  | \$3,993.42 |  | \$5,741.55 | \$1,748.13 |  | \$0.00 |  |
| NTT DOCOMO INC SPONS ADR ISIN\#US62942M2017 |  |  |  |  |  |  |  |  |
| Dividend Optor: Cash 285000 |  |  |  | 50 |  |  |  |  |
| 285000 11/10/03 | 210570 | 6,001 28 | 229000 | 6,526 50 | 525.22 | DCM | 2251 | 034\% |
| NATIONAL AUSTRALIA BANK LTD ADRS |  |  |  |  |  |  |  |  |
| ISIN\#US6325254083 |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  | 201100. |  |  |  |  |
| 20000 07/03/03 | 1158500 | 2,31700 | 1120500 | 2,24100 | -7600 | NAB | 11524 | $514 \%$ |
| NESTLE SA SPONSORED ADRS REGISTERED |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |
| 60000 03/15/023 | 552990 | 3,31791 | 624620 | 3,74772 | 42981 | NSRGY | 6378 | 170\% |
| 50000 04/09/023 | 565000 | 2,825 00 | 624620 | 3,123 10 | 29810 |  | 5315 | 1700\% |
| 20000 05/30/023 | 606000 | 1,21200 | 624620 | 1,24924 | 37.24 |  | 2126 | 170\% |
| 130.000 Total |  | \$7,354.91 |  | \$8,120.06 | \$765.15 |  | \$138.19 |  |
| NINTENDO LTD ADR |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |
| 280000 07/03/03 | 108890 | 3,048 82 | 116640 | 3,26592 ل | 21710 | NTDOY | 32.76 | 100\% |

Portfolio Holdings (continued)


LOCKWOC INANCIAL SERVICES,INC.
0 Valley Stream Parkway
Malvern, PA 19355
610-695-9150

## your Brokerage

Account

## Statement Period: $11 / 29 / 2003$-12/31/2003

Portfolio Holdings (continued)


Portfolio Holdings (continued)



Portfolio Holdings (continued)

| Quanity | Acquisition $\qquad$ | Unit Cost | Cost Bosis | Merket Price | Marker Yolue | Unredized Gain/Loss | Symbol/isill | Etimated Annud locome | Estimated Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contmued) |  |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continued) |  |  |  |  |  |  |  |  |  |
| TOYOTA MTR CO SPON ADR |  |  |  |  |  |  |  |  |  |
| Dividend Option Cash |  |  |  |  |  |  |  |  |  |
| 50000 | 01/30/023 | 515510 | 2,577 57 | 687500 | 3,43750 | 85993 | TM | 3140 | 091\% |
| 23000 | 02/17/023 | 522550 | 1,20187 | 687500 | 1,58125 | 37938 |  | 1444 | $091 \%$ |
| 10000 | 10/31/023 | 491820 | 49182 | 687500 | 687.50 | 19568 |  | 628 | 091\% |
| 23000 | 12/09/023 | 512750 | 1,17932 | 687500 | 1,58125/ | 40193 |  | 1444 | 091\% |
| 106.000 | Total |  | \$5,450.58 |  | \$7,287.50 | \$1,836.92 |  | \$66.56 |  |
| TPG NV AMERICAN DEPOSITARY SHS |  |  |  |  |  |  |  |  |  |
| SPONSORED ADR |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  |  |  |  |  |  |
| 100000 | 07/03/03 | 173700 | 1,73700 | 235900 | 2,35900 | 62200 | TP | 4000 | 169\% |
| UNILEVER NV NEW YORK SHS NEW |  |  |  |  |  |  |  |  |  |
| Dividend |  |  |  |  | 681450 |  |  |  |  |
| 105000 | 11/24/03 | 602470 | 6,32598 | 649000 | 6,81450 | 48852 | UN | 157.71 | 231\% |
| VODAFONE GROUP PLC NEW SPONS ADR $\mathrm{V}^{\text {ct }}$ |  |  |  |  |  |  |  |  |  |
| Dividend Option. Cash |  |  |  |  |  |  |  |  |  |
| 140000 | 02/09/013 | 313100 | 4,383 40 | 250400 | 3,505 60 | -87780 | VOD | 4284 | 1.22\% |
| 150000 | 04/19/013 | 330800 | 4,96200 | 250400 | 3,756.00 | -1,20600 |  | 4590 | 122\% |
| 30000 | 05/25/013 | 212370 | 63710 | 250400 | $75120 \sim$ | 11410 |  | 918 | 1.22\% |
| 85.000 | 09/05/013 | 209000 | 1,77650 | 250400 | 2,12840/ | 35190 |  | 2601 | 1.22\% |
| 180000 | 06/19/023 | 135500 | 2,43898 | 250400 | 4,507 20 J | 2,068 22 |  | 5508 | 122\% |
| 585.000 | Total |  | \$14,197.98 |  | \$14,648.40 | \$450.42 |  | \$179.01 |  |

Portfolio Holdings (continued)

| Quontity $\quad$Acquisition <br> Dote | Unii Cost | Cost Lesis | Matat Price | Market Ydue | Uarcalized Grin/loss | Symbol/Sin | $\begin{aligned} & \text { Estimated } \\ & \text { Amul Income } \end{aligned}$ | $\begin{aligned} & \text { Esimatad } \\ & \text { Yiedd } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities (contínued) |  |  |  |  |  |  |  |  |
| Stocks, Rights and Warrants (continue |  |  |  |  |  |  |  |  |
| VOLKSWAGEN A G ADR (SPONS) |  |  |  |  |  |  |  |  |
| Dividend Option: Cash |  |  |  |  |  |  |  |  |
| 150000 01/30/033 | 8.0500 | 1,207.50 | 111880 | $1,67820 \checkmark$ | 47070 | VLKAY | 33.75 | 2.01\% |
| 170.000 03/12/033 | 6.4000 | 1,088.00 | 111880 | 1,901.96 | 81396 |  | 38.25 | 2.01\% |
| 320.000 Total |  | \$2,295.50 |  | \$3,580.16 | \$1,284.66 |  | \$72.00 |  |
| VOIVO AKTIEBOLAGET ADR B |  |  |  |  |  |  |  |  |
| Dividend Option: Cash 110000 07/03/03 |  |  |  | 37260 / | 89430 | Volw | 7392 | 219\% |
| 110.000 07/03/03 | 22.5300 | 2,478.30 | 306600 | 3,37260 | 89430 | vour | 73.92 | 2.19\% |
| ZURICH FINL SUCS SPONS ADR |  |  |  |  |  |  |  |  |
| ISIN\#US98982M1071 |  |  |  |  |  |  |  |  |
| Dividend Option: Cash 120000 $07 / 03 / 03$ |  |  |  | 1727.160 |  | ZFSVY |  |  |
| $\underline{120000}$ Total Stocks, Pights and Warrants | 12.2500 | 1,470.00 | 143930 | (1,727.16v | \$ 259716 | ZrSW | \$6.74.55 |  |
| Total Stocks, Rights and Warrants |  | \$306,149.17 |  | 3325,742.30 | \$19,593.39 |  | \% | - |
| Total Equities |  |  |  |  | \$19,593.39 |  | \$6,784.55 |  |
|  |  | Cost Basis |  | Market Value | Unrealized Gain/Loss | Accrued Interest | Estimated <br> Anoual Income |  |
| Total Portfolio Holdings |  | \$306,149.11 |  | \$333,186.36 | \$19,593.39 | \$0.00 | \$6,795.01 |  |

## Portfolio Holdings (continued)

${ }^{3}$ The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delvered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis. Unrealized gains and losses are not reporied for securities for which cost basis or market value is not available.

## Disclosures and Other Information

Pricing - Securities prices may vary from actual liquidation value Prices shown should only be used as a general guide to porffolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securites, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not been included in the Asset Aliocation information at the beginning of this statement

Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund income, or dividends or other securities shown on your statement may have been reinvested into additional shares You will not receive confirmation of these reinvestment transactions. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm

Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A summary of this information is avallable to you promptly upon your written request directed to your introducing firm in order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation. Expiring options which are valuable are exercised automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon writen request to your introducing firm.




## Transactions by Type of Activity (continued)

## Process/ Irade/

Sellement Irumsaction

| Dale Dale | Activily Yype | Description | Quanily | Price | Accored limeres | Ammunt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxes Withheld (continued) |  |  |  |  |  |  |
| 12/30/03 | FOREIGN TAX WITHHELD AT | 280 SHRS NINTENDO LTD ADR |  |  |  | -2.24 |
|  | THE SOURCE | RD 09/29 PD 12/30/03 |  |  |  |  |
| 12/31/03 | FOREIGN TAX WITHHELD AT THE SOURCE | TALISMAN ENERGY INC COM RD 12/10 12/3103 TAX O 04636 | 80.000 |  |  | 3.71 |

Total Taxes Withheld

Total Value of all Transactions \$431.74
The price and quantity displayed may have been rounded.

| Income Summary | Current Pexiod |  | Yerata-Bat |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxdle | Mon Taxdl | Taxth | Una Texthe |
| Dividends and Interest |  |  |  |  |
| Cash Dividends on Equities | 46880 | 0.00 | 2,41648 | 0.00 |
| Money Fund Income | $093 /$ | 0.00 | 10.67 | 70.00 |
| Total Dividends and Interest | \$469.73 | \$0.00 | \$2,427.15 | 50.00 |
| Distributions |  |  |  |  |
| Principal Distributions | 000 | 000 | 18669 | 252.80 |
| Total Distributions | \$0.00 | \$0.00 | \$186.69 | \$252.80 |

## Cash Not Yet Received

| Security | Recond Date | Paydule Bete | Quantity Hald | 1 de | Amovat of Pomand | Dividead 0rtien |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends |  |  |  |  |  |  |
| CANON INC ADR REPSTG 5 SHS | 12/31/03 | 01/30/04 | 180.000 | 0000000 | 000 | Cash |
| ENDESA S A SPONSORED ADR | 12/31/03 | 01/25/04 | 340.000 | 0.000000 | 0.00 | Cash |
| GLAXOSMITHKLINE PLC SPONS ADR | 10/31/03 | 01/06/04 | 251000 | 0.000000 | 000 | Cash |
| HSBC HLDGS PLC SPONS ADR NEW | 11/28/03 | 01/20/04 | 145000 | 0000000 | 0.00 | Cash |
| VODAFONE GROUP PLC NEW SPONS ADR ISINHUS92857W1009 | 11/28/03 | 02/17/04 | 585000 | 0000000 | 000 | Cash |

## Total Cash Not Yet Received

The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness.

Cash Not Yet Received is not reflected as an asset in your account until it is actually received.

LOCKWOO NANCIAL SERVICES, INC.
10 Valley Stream Parkway Member NASD/SIPC
Malvern, PA 19355
610-695-9150

## Statement Period: 11/29/2003-12/31/2003

## Schedule of Realized Gains and Losses Year-to-Date

| Disposition Dote | Acquisition <br> Date | Closing Ireasaction | Description | Security in | Quariby | Cost Basis | Proceeds | Reclized Gain/Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term |  |  |  |  |  |  |  |  |
| 07/02/03 | 09/04/02 | SELL | ADVANTEST CORP | ATE | 161000 | 1,99479 | 1,996 63 | 184 |
|  |  |  | SPONSORED ADR |  |  |  |  |  |
| 07/02/03 | 10/31/02 | SEILL | ADVANTEST CORP | ATE | 340000 | 2,994 58 | 4,21648 | 1,221.90 |
|  |  |  | SPONSORED ADR |  |  |  |  |  |
| 07/02/03 | 12/09/02 | SELL | AMVESCAP PLC SPON | AVZ | 102000 | 1,37440 | 1,44119 | 6679 |
|  |  |  | ADR |  |  |  |  |  |
| 07/02/03 | 03/24/03 | SELL | AMVESCAP PLC SPON | AVZ | 105.000 | 1,049 49 | 1,483 58 | 43409 |
|  |  |  | ADR |  |  |  |  |  |
| 07/02/03 | 04/24/03 | SELL | BRITISH SKY | BSY | 55000 | 2,359 46 | 2,477 63 | 11817 |
|  |  |  | BROADCASTING GROUP |  |  |  |  |  |
| 07/02/03 | 05/12/03 | SELL | BRITISH SKY | BSY | 60000 | 2,623.58 | 2,702 87 | 7929 |
|  |  |  | BROADCASTING GROUP |  |  |  |  |  |
| 07/02/03 | 03/12/03 | SELL | HBOS PLC | HBOOY | 80000 | 2,24000 | 3,132 00 | 89200 ** |
|  |  |  | SPONSORED ADR |  |  |  |  |  |
| 07/02/03 | 04/24/03 | SELL | KOMATSU LTD | KMTUY | 220000 | 3,15700 | 3,431 83 | 27483 |
|  |  |  | SPONSORED ADR NEW |  |  |  |  |  |
| 07/02/03 | 03/24/03 | SELL | LVMH MOET HENNESSY | IVMUY | 408000 | 3,57000 | 4,080 00 | 51000 |
|  |  |  | LOUIS VUITTON ADR |  |  |  |  |  |
| 07/02/03 | 05/12/03 | SELL | LVMH MOET HENNESSY | LVMUY | 150000 | 1,372 50 | 1,50000 | 12750 |
|  |  |  | LOUIS VUITTON ADR |  |  |  |  |  |
| 07/02/03 | 09/04/02 | SELL | NTT DOCOMO INC | DCM | 85000 | 1,72975 | 2,00260 | 27285 |
|  |  |  | SPONS ADR |  |  |  |  |  |
| 07/02/03 | 10/31/02 | SELL | NTT DOCOMO INC | DCM | 90000 | 1,75399 | 2,120 39 | 366.40 |
|  |  |  | SPONS ADR |  |  |  |  |  |
| 07/02/03 | 05/12/03 | SELL | NOKIA CORP | NOK | 275000 | 4,72175 | 4,548 28 | -17347 |
|  |  |  | SPONSORED ADR |  |  |  |  |  |
| 07/02/03 | 08/19/02 | SELL | PRECISION DRILLING | PDS | 40000 | 1,33000 | 1,489 93 | 15993 |
|  |  |  | CORP CLA |  |  |  |  |  |
| 07/02/03 | 01/30/03 | SEEL | ROCHE HLDGS LTD | RHHBY | 35000 | 2,44125 | 2,74737 | 30612 d |
|  |  |  | SPONSORED ADR |  |  |  |  |  |
| 07/02/03 | 01/30/03 | SELL | SANOFI SYNTHELABO | SNY | 90000 | 2,40532 | 2,697 17 | 29185 |
|  |  |  | SPONS ADR |  |  |  |  |  |
| 07/02/03 | 03/24/03 | SELL | SANOFI SYNTHELABO | SNY | 15000 | 40485 | 44953 | 4468 |
|  |  |  | SPONS ADR |  |  |  |  |  |

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| E000000000000160CSF800DP | Account Number: 6QZ-005271 |
| :--- | :--- |
| XENDAL AT ITHACA INC |  |

 PAR-O2-CUTSHEET

Schedule of Realized Gains and Losses Year-to-Date (continued)

| Disposition Dote | Acquisition Doto | Closing <br> Irsmection | Descriplica | Security il | Quantity | Cost Cosis | Praceets | Pealized Condoss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Term | (continued) |  |  |  |  |  |  |  |
| 07/02/03 | 05/12/03 | SELL | SANOFI SYNTHELABO SPONS ADR | SNY | 95.000 | 2,965.90 | 2,847.01 | $-118.89$ |
| 07/02/03 | 03/12/03 | SELL | SAP <br> AKTIENGESELLSCHAFT | SAP | 55000 | 1,028.36 | 1,631.77 | 60341 |
| 07/02/03 | 04/24/03 | SELL | SAP <br> AKTIENGESELLSCHAFT | SAP | 65000 | 1,618.23 | 1,928.46 | 310.23 |
| 07/02/03 | 03/24/03 | SELL | SHARP CORP ADR | SHCAY | 227000 | 2,474.30 | 3,087 05 | 612.75 |
| 07/02/03 | 05/12/03 | SELL | SHARP CORP ADR | SHCAY | 180.000 | 2,02500 | 2,447.89 | 42289 |
| 09/04/03 | 07/03/03 | SELL | BHP BILLITON LTD SPONSORED ADR | BHP | 120000 | 1,392.00 | 1,722.95 | 33095 |
| 11/07/03 | 07/03/03 | SELL | AKTIEBOLAGET <br> EECTROLUX ADR | ELUX | 80000 | 3,217.60 | 3,375.84 | 158.24 |
| 11/07/03 | 07/03/03 | SELL | DISTRBUCION Y <br> Y SERVICIO D \& S SA | DYS | 100000 | 1,295.00 | 1,65068 | 355.68 |
| 11/10/03 | 08/26/03 | SELL | SAYTAM COMPUTER SVCS LTD ADR | SAY | 260000 | 2,901.21 | 5,18576 | 2,28455 $v^{\prime}$ |
| 11/18/03 | 07/03/03 | SELL | TDC A/S SPONSORED ADR REPSTG ORD | TLD | 100000 | 1,515.22 | 1,625.26 | 110.04 v |
| Total Shor | Term |  |  |  |  | \$57,955.53 | \$68,020.15 | \$10,064.62 |
| Long Term |  |  |  |  |  |  |  |  |
| 07/02/03 | 06/27/02 | SELL | AMVESCAP PLC SPON ADR | AVI | 131000 | 2,144.33 | 1,850.94 | -29339 * * |
| 07/02/03 | 01/14/02 | SELL | BNP PARIBAS <br> SPONSORED ADR REPSTG | BNPQY | 15000 | 353.30 | 386.23 | 3293 |
| 07/02/03 | 01/16/02 | SEIL | BNP PARIBAS <br> SPONSORED ADR REPSTG | BNPQY | 205000 | 4,701.14 | 5,278.50 | $577.36 \checkmark$ |
| 07/02/03 | 02/09/01 | SELL | ENCANA CORP COM ISIN\#CA2925051047 | ECA | 154560 | 4,562 25 | 5,891.55 | 1,329.30 |
| 07/02/03 | 04/19/01 | SELL | ENCANA CORP COM ISIN\#CA2925051047 | ECA | 58.440 | 1,94880 | 2,227.63 | 278.83 V |
| 07/02/03 | 05/31/02 | SELL | HBOS PLC SPONSORED ADR | HBOOY | 65000 | 2,372.50 | 2,544.75 | 172.25 V |
| 07/02/03 | 01/09/02 | SELL | NTT DOCOMO INC SPONS ADR | DCM | 90000 | 2,093 40 | 2,120.40 | $2700 \checkmark$ |
| 07/02/03 | 01/11/02 | SELL | NTT DOCOMO INC SPONS ADR | DCM | 150000 | 3,345.00 | 3,534.00 | $189.00 \sim$ |
| 07/02/03 | 05/06/02 | SELL | NOKIA CORP SPONSORED ADR | NOK | 350.000 | 5,199.60 | 5,788.73 | 589.13 |
| 07/02/03 | 05/30/02 | SELL | PRECISION DRILIING CORP CLA | PDS | 83000 | 3,150 75 | 3,091.60 | $-5915$ |

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## Statement Period: 11/29/2003-12/31/2003

Schedule of Realized Gains and Losses Year-to-Date (continued)


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## GENERAL INFORMATION

1 All orders and transactions shall be solety for your accounl and nisk shall be subject to the constitution, rules, regulations, customs, sages, riligs and metprelations of the exchange or markel and the cieanng facility, if any, where the transactions are executed and/or settled, or If applicable, of the National Assaciation of Secuntes Dealers, Inc, and to all applicable laws and regutations
2 Whenever you are indebted to Pershing LLC ("Pershing") for any amount, all secunties held by it for you in any account in which you have any ymterest shair secure alt your liabilites to Pershing, and Porshing may in its discretton at any tume, without tender, demand or notice lo you, close or reduce any or all of your accounts by public or private sate or purchase or both of all or any securites carried in such accounts, any balance remaining due Pershing to be promplly pald by you
3 Whenever you are indebted to Pershing for any amount, all securites carried for your account are or may be, without further notice to secuntes for any amount less than, equal to or greater han your labites to Pershing bun in ming herear, win ound secunties for any amount less than, equal to or greater than your labblities to Pershing, but not under circumstances for an amount
pronibied by law
4 Title to securthes sold to you, whers Pershing has acted as pancipal, shall remann with Pershing until the enture purchase pnce is recenved
Any tee credu balare caved
5 Any tree credit balance carried for your account represents funds payable upon demand which, although properly accounted for on business
6 You may have recelved confirmatoons for transactions which do not appear on your statement. If so, the transactions will appear on your if you have witten options which have been exercised
7 If you mantain a margin account, this is a combined statement of your general account and a special memorandum account mantanned for you under Regulation $T$ of the Board of Govemors of the Federal Reserve System The permanent record of the separate account as requred by Regulation $T$ is avalable for your inspection upon request
8 Interest charged on debit balances in your account appears on the statement The rate of interest and penod covered are indicated The rate may change from tume to time due to fluctuations in money rates or other reasons Interest is computed as descrbbed in matena previously furnished to you Please contact your financial institution if you desire additional coples
9 A financial statement of Pershing is avalable for your personal inspectoon at Pershing's offices A copy of it will be mailed upon your witten request or you can view it online at Pershing com
10 This statement should be retanned for your records
11 Dividends, interest and other distributions shown on this statement were classified as taxable or nontaxable based on certan infiomation known as of the distribution date This classification is subject to change and is solely intended for use as general information
After year end, Pershing is required to provide tax information to the internal Revenue Service and other govemmental authontres At that ume Pershing will provide that information on the annual tax information statement to you, use that statement to prepare your tax filings The tax statement also includes other useful information to assist in accumulating the data to prepare your tax returns
12. Pershing does not provide tax investment or legal advisory services and no one aseociated uth Pershing render such advice. Do not rely upon any such advice, If given. Investors are encouraged to consult thelr tax advisors to determine the appropriate tax treatment of their business
13 Securitues and cash heid in custody by Pershing for your account are protected up to the total amount held in the account of this iotal the Securites investor remainung coverage on securities and cash is provided by Pershing through a commerciad insurer The account protectoon applies when a SIPC member firm fars financially and is unable to meet obligations to secunties clients, but it does not protect against losses from the nse and fall in the market value of investments
14 Pershing trades for its own account as a market maker, speciallist, odd lot dealer, block positioner arbitrageur and/or investor Consequently, at the bme of any transachon you may make, Pershing may have a position in such secunties, which positton may be
partally or completely hedged
15 If average pnce transaction is indicated on the front of this statement your financial unstitution or Pershing may have acied as principal agent or boin Delails available upon reques
16 This statement will be deemed conclusive and an account stated unless you advise Pershing in writing of any objection to it within ten days after receipt Any such objection should be sent to Pershng at One Pershing Plaza, Jorsey City, New Jersey 07399, Attention Complance Deparmen
ERRORS AND OMISSIONS EXCEPTED

## PORTFOLIO HOLDINGS

This sectoon ancludes the net markel value of the secuntues in your account on a seltement date basis, macluding short positions, at the close of the statement penod The market prices have been obtamed rom quotation sernces whach we believe to be rellable; howeve we cannoi guarantee their accuracy The Annual tncome, which is an estimaled figure, is the current interest or most recently deciared dividend for each security and is annualized This figure particularly on equity mutual funds can vary substantally from one year to the next As a result, actual amounts
distributed may be more or less than those estimated on this statement The Annual tncome is then divded by the current Market Value to give the Estumated Yield which too could vary substantually because the income is estmated and it does not take account of your holding penad Annual Income has been obtaned from sources believed to be rehable, but no assurance can be made as to accuracy Accrued interest represents interestearned but not yet recerved

Pershing carres your account as clearing broker purs THE ROLE OF PERSHING our financial institution without inquiry or Investugation (i) order cearing agreement with your financial institution Pershing may accept from instructions concerning your account. Pershing is not responsible or labbe forchase and acts or omissions of your financical institutuon or tis employees
 New Jersey 07399, Attention: Compliance Department.

Page 25 of 26
and it does not supervise them Pershing provides no investment advice nor does it assess the suttabilty of any transaction or order Pershing acts as the agent of your financial institution and you agres that you will not hold Pershing or any person cortrolling or under
common control with it fiable for any unvestrentit losses incurred by you -
Pershing performs several key functions at the direction of your financial insutution it acts as custodan for funds and securties you may deposit with it directy or through your financial institutuon or that it receives as the result of securitles transactuons it processes Department at 201-43-3333. All other unquines reqarding your account or activity should be durected to your financial instar Servica a descnpton of other funchons performed by Pershing please consult the Disclosure Statement provided to you upon the opening of your accoumi
Your financial institution is responsible for adherence to the securities laws, regulations and rules which apply to it regarding its own operatons and the supervistion of your account, is sales representatives and other personnel Your fnancial institution is also responsible for approving the opening of accounts and obtainning account documents; the acceptance and, in certan instances, execution of securibes orders; the assessment of the sultability of those transactions, where applicable, the rendering of investment advice, If any, to you and in general, for the ongoing relationship that it has with you
Pershing may capture and store data about you such as your financial information and investment objectives. Howover Porshing ls not reviowing this Information and ovaluating whether your investments comport with your financial status and information about whereby release Pershlng from any liabitity to do so. Similarly, Pershing may capture and store any llability to review this data or to evaluate whather a particular security is reglstered or oxempt from registration in you State.

This nothce is not meant as a defintive enumeration of every possible crrcumstance, but as a general disclosure
If you have any questions regarding thls notice or If you would like additional coples of the Disclosure Statement, please contacl your financial instltution

## PAYMENT FOR ORDER FLOW PRACTICES

The following statement is provided to you as required by Rule 11 Ac1-3 of the Secunties Exchange Act of 1934
Pershing LLC and its aftilitete, Pershing Trading Company, LP ("PTC"), send certain equity orders to exchange
Persing $\mathcal{L}$, , Communication Networks or broker-dealers dunng normal business hours and during extended trading sessions Certain venues pronde payments or charge access fees to Pershing or PTC depending upon the characterlstics of the order and any subsequent execution The detals of these payments and fees are avalable upon written request
forming raceives compensation for drecung listed options order how to certain option exchanges Compensatuon is generatly in the form of a per contract cash payment
Pershing and PTC have selected certan market makers to provide execution of OTC secuntles transactions who have agreed to accapt orders, transmitad electronically up to a specivied size, and to execule tiem at or better than the national best bid or offer (NBBO) On larger orders, or if the designated market makers do not make a market in the subject security, Pershing and PTC directy contaci markel makers to oblain an executoon The deslgnated market makers to whom orders are automatically routed are seppted and ther abilly to provide opportuntues for executions at prices supenor to the NBBO
If an order for an exchange -listed security is not inmediately executable on the exchange to which it is routed, such order may be represented in the natuonal marketplace using the vanous means avalable for pnce discovery
Pershing and PTC also regularly review reports for quality of execution purposes
ARBITRATION
ARBITRATION DISCLOSURES:

- AREITRATION IS FINAL AND BINDING ON THE PARTIES.
- THE PARTIES ARE WAMMNG THEIR RIGHT TO SEEK REMEDIES IN COURT, INCLUDING THE RIGHT TO JURY TRIAL
- THE ARBITRATORS' AWARD IS NOT REQUIRED TO MCI IITED THAN AND DIFFERENT FROM COURT PROCEEDINGS

PARTY'S RIGHT TO APPEAL OR TO SEEK MODIFICATION OF RULINGS BY THE ARBITRATORS IS STRICTLY LIIITED THE PANEL OF ARBITRATORS WILL TYPICALLY INCLUDE A WUNORITY OF AREITRATORS WHO WERE OR ARE
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ARBITRATION AGREEMENT
ANY CONTROVERSY BETWEEN YOU AND US SHALL BE SUBMITTED TO ARBITRATION BEFORE THE NEW YORK STOCK EXCHANGE, INC. ANY OTHER NATIONAL SECURIIES EXCHANGE ON WHICH A TRANSACTION GIVING RISE TO THE CLAMA TOOK PLACE (AND ONLY BEFORE SUCH EXCHANGE), OR THE NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.
NO PERSON SHALL BRING A PUTATIVE OR CERTIFIED CLASS ACTION TO ARBITRATION, NOR SEEK TO ENFORCE ANY PRE-DISPUTE ARBITRATION AGREEMENT AGAINST ANY PERSON WHO HAS UNTLATED IN COURT A PUTATIVE CLASS ACTION; WHO IS A WEMBER OF A PUTATIVE CLASS WHO HAS NOT OPTED OUT OF THE CLASS WTH RESPECT TO ANY CLAIMS ENCOWPASSED BY THE PUTATIVE CLASS ACTION UNTLL: (I) THE CLASS CERTIFICATION IS DENIED; (II) THE CLASS IS DECERTIFIED; OR (III THE CUSTOMER IS EXCLUDED FROM THE CLASS BY THE COURT. SUCH FORBEARANCE AGREEMENT EXCEPT TO THE EXTENT STATED HEREIN.
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## IERMS AND CONDIIONS

WRAP ACCOUNT CUSTOMERS WHO EIECTED NOT TO RECEIVEIMMEDIATE CONEIRMATION OF TRANSACTIONS
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1 The foltowing information will be furnished to you upon requêst io Pershing or your Introducting firm, Lockwood Financial Services, inc ("Lockwood"), whth respect to any transaction for which a trade confimasion was not sent to you.

- The market upon which any transaction was execuled
- The tme of day that any transaction was exeetted,
- The name of the person from whom any security wes purchased, or io whom such securnty was sold;
- The name of the person from whom any secourity was purchased, or to whom such securthy was
- A copy of the trade confimation.

2 Lockwood effected each transaction for which a trade confinmation was not sent to you, as your agent.
3 In connection with each equity secuity and caitioin otior secuitiós sodd, Persting charges to youi, and remits to a regulatory orgenzation
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4. Lockwood does not receive any payment for order flow.

5 Call feabures may exist for securities Call fealures for fixed lncome securitles may affect yield. Cormplete information will be provided upon request.
6. If any transaction involves an asset-backed secunity, incuding a munucpal collzteralizad morgage obligation, which represents an interest in or is secured by a pool of receivables or other tinancial assels that are subject continuousty lo prepaymert, then the accual yield of such security may vary according to the rate at which the underyng receivables or other financial assets are prepard informatoon conceming the factors that affect yeld fincludurg at a mininumm estinnated yield, weighted average life, and the prepayment assumplions of underiyugg yeltr) will be furnashed to you, upon request to Pershing or Lockwood
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If any of the above Terms and Conditions are unacceptable to you, please notity Pershing immediately in writing by certified mail to Pershing at One Pershing Plaza, Jersey City New Jersey 07399, Attent! in: Compliance Depirtment.

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[^0]:    Form 990 is avaılable for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

[^1]:    Form 4720
    Form 5227
    Form 6069
    Form 8870

